

DRAFT RED HERRING PROSPECTUS Dated: September 10, 2024 (The Draft Red Herring Prospectus will be updated upon filing with the RoC) Please read section 26 and 32 of the Companies Act, 2013 100% Book Built Issue



#### P S RAJ STEELS LIMITED

#### Corporate Identification Number: U27109HR2004PLC035523

<b>Registered</b> Office	Corporate Office	Contact Person	Email and Telephone	Website
V & P.O Talwandi Rukka, Hisar- 125001, Haryana, India	51 Block A, IDC, Hisar- 125005, Haryana, India	Ms. Suman Company Secretary and Compliance Officer	Email: cs@psrajsteels.com Tel.: +91-9812700024	www.pssrgroup.com

#### PROMOTERS OF OUR COMPANY

MR. RAJ KUMAR GUPTA, MR. DEEPAK KUMAR, MR. GAURAV GUPTA, MR. VISHAL GUPTA, M/S RAJ KUMAR HUF, M/S DEEPAK KUMAR HUF AND M/S GAURAV GUPTA HUF

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Fresh Isaae       Shares aggregating to Rs       N.A.       Shares aggregating to       (ICDR) Regulations, 2018 as anended, pursuant to         Image: Instruction of the image: Imag	Туре				Eligibility	
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The face value of the Equity Shares is Rs. 10 each. The Issue Price, Floor Price and as determined by our Company in consultation with the BRLM and on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated under " <i>Buils for Issue Price</i> " on page 105 should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/ or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing. GENERAL RISKS Investments in equity and equity-related sccurities involve a degree of risk and investors should not invest any funds in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risk stores recursely or adequacy of the contents of this Draft Red Herring Prospectus. Specific attention of the investors is invited to " <i>Risk Eacons</i> " beginning on page 26.  ISSUER'S ABSOLUTE INPUSSOR DESEND JUNC TO COMPANY and the Source internal Exchange Book possibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Issue, inker the information contained in this Draft Red Herring Prospectus so the source in all material aspects that the opinions and intentions expressed herein are housely held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions mile adding in any material respect. In the opinions and intentions expressed herein are housely held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions mile adding in any material respect. Interviewe are proposed to be listed on the EMERGE Platform of National Stock Exchan	ENTIRE ISSUE C	UNSTITUTES FRESH ISSU			ISSUE	
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Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects.         Image: the output of the text of the Issue, that the information contained in this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions on intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus, are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE)         ISTING         The Equity Shares, once issued through the Red Herring Prospectus, are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE)         ISTING         Mame and Logo       Contact Person         The Equity Shares, once issued through the Red Herring Prospectus, are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE)         Mame and Logo       Contact Person         The Equity Shares on a 17 y Uses         Mr. Chandan Mishra       Email: ipo@khambattasecurities.com         The Equity Shares on a 17 y Uses         Mr. Chandan Mishra       Email: ipo@bigshareonline.com         Th	the risk of losing the decision, investors recommended or ap	eir investment. Investors are advi must rely on their own examinat oproved by the Securities and E	involve a degree of sed to read the risk f ion of our Company xchange Board of In the investors is invit	risk and investors should n actors carefully before taki / and the Issue, including th ndia ("SEBI"), nor does SE ited to " <i>Risk Factors</i> " begin	ng an investment decision in the Issue. For taking an investment ne risks involved. The Equity Shares in the Issue have not been EBI guarantee the accuracy or adequacy of the contents of this nning on page 26.	
regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.  ILISTING  The Equity Shares, once issued through the Red Herring Prospectus, are proposed to be listed on the EMERGE Platform of National Stock Exchange of India Limited (NSE)  BOOK RUNNING LEAD MANAGER  Name and Logo Contact Person Hard Contact Person Email: ipo@khambattasecurities.com Telephone: +91-9953989693, 0120-4415469  REGISTRAR TO THE ISSUE  Name and Logo REGISTRAR TO THE ISSUE BIGSHARE SERVICES PRIVATE LIMITED WITED Mr. Vinayak Morbale ANCHOR INVESTOR BIDDING DATE BID/ISSUE PROGRAMME  ANCHOR INVESTOR BIDDING DATE BID/ISSUE PROGRAMME			ISSUER'S AF	BSOLUTE RESPONSIBI	LITY	
BOOK RUNNING LEAD MANAGER         Name and Logo       Contact Person       Email and Telephone         KHAMBATTA SECURITIES LIMITED       TM       Mr. Chandan Mishra       Email: ipo@khambattasecurities.com Telephone: +91-9953989693, 0120-4415469         SERVICES       RECISTRAR TO THE ISSUE         Name and Logo       Contact Person       Email: ipo@khambattasecurities.com Telephone: +91-9953989693, 0120-4415469         Name and Logo       Contact Person       Email and Telephone         BIGSHARE SERVICES PRIVATE LIMITED       Mr. Vinayak Morbale       Email: ipo@bigshareonline.com Tel.: +91 22 6263 8200         BID/ISSUE OPENS ON       [•]*         BID/ISSUE OPENS ON       [•]         BID/ISSUE CLOSES ON       [•]**	no other facts, the o intentions misleadin The Equity Shares,	omission of which makes this D ng in any material respect.	raft Red Herring Pro	Dispectus as a whole or any	of such information or the expression of any such opinions or	
KHAMBATTA SECURITES LIMITED       TM         SIXTH       TM       Mr. Chandan Mishra       Email: ipo@khambattasecurities.com         Sixter an ally tics       Mr. Chandan Mishra       Email: ipo@khambattasecurities.com         Name and Logo       REGISTRAR TO THE ISSUE         Name and Logo       Contact Person       Email and Telephone         BIGSHARE SERVICES PRIVATE       Mr. Vinayak Morbale       Email: ipo@bigshareonline.com         BIGSHARE SERVICES PRIVATE       Mr. Vinayak Morbale       Email: ipo@bigshareonline.com         BID/ISSUE PROGRAMME       []*         ANCHOR INVESTOR BIDDING DATE       []         BID/ISSUE OPENS ON       []         BID/ISSUE CLOSES ON       []			BOOK RU	NNING LEAD MANAG	ER	
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Name and Logo     Contact Person     Email and Telephone       BIGSHARE SERVICES PRIVATE LIMITED     Mr. Vinayak Morbale     Email: ipo@bigshareonline.com Tel.: +91 22 6263 8200       BID/ISSUE PROGRAMME       BID/ISSUE PROGRAMME       ANCHOR INVESTOR BIDDING DATE     [•]*       BID/ ISSUE OPENS ON     [•]**		SIXTH SENSE	Mr. Ch	andan Mishra		
BIGSHARE SERVICES PRIVATE LIMITED         Mr. Vinayak Morbale       Email: ipo@bigshareonline.com Tel.: +91 22 6263 8200         BID/ISSUE PROGRAMME       Email: ipo@bigshareonline.com Tel.: +91 22 6263 8200         BID/ISSUE PROGRAMME       [•]*         BID/ISSUE OPENS ON       [•]*         BID/ ISSUE CLOSES ON       [•]**			REGIS	STRAR TO THE ISSUE		
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ANCHOR INVESTOR BIDDING DATE       [•]*         BID/ ISSUE OPENS ON       [•]         BID/ ISSUE CLOSES ON       [•]**			Mr. Vir	ayak Morbale		
BID/ ISSUE OPENS ON [•] BID/ ISSUE CLOSES ON [•]**			BID/I	SSUE PROGRAMME		
BID/ ISSUE CLOSES ON [•]**	ANCHOR INVESTOR BIDDING DATE					

\*Our Company in consultation with the BRLM may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Issue Opening Date.

\*\*Our Company in consultation with the BRLM may consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations.



#### **P S RAJ STEELS LIMITED**

Our Company was originally incorporated as 'P S Raj Steels Private Limited' as a private limited company under the Companies Act, 1956 on November 09, 2004 pursuant to a Certificate of Incorporation bearing CIN U27109HR2004PTC035523 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter, our Company was converted into a public limited company from a private limited company pursuant to a special resolution passed by the shareholders of our Company on May 17, 2024 consequent to which the name of our Company changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels Limited' and a fresh Certificate of Incorporation bearing no. U27109HR2004PLC035523 was issued by the Registrar of Companies, NCT of Delhi and Haryana ("RoC") on August 06, 2024.

Registered Office: V & P.O Talwandi Rukka, Hissar-125001, Haryana, India Corporate Office: 51 Block A, IDC, Hisar-125005, Haryana, India

Tel.: +91-9812700024; Email: <u>cs@psrajsteels.com</u>; Website: <u>www.pssrgroup.com</u> Contact Person: Ms. Suman, Company Secretary & Compliance Officer

PROMOTERS OF OUR COMPANY: MR. RAJ KUMAR GUPTA, MR. DEEPAK KUMAR, MR. GAURAV GUPTA, MR. VISHAL GUPTA, M/S RAJ KUMAR HUF, M/S DEEPAK KUMAR HUF AND M/S GAURAV GUPTA HUF

#### DETAILS OF THE ISSUE

INITIAL PUBLIC ISSUE OF UP TO 20,20,000 EQUITY SHARES OF FACE VALUE OF Rs. 10 EACH ("EQUITY SHARES") OF OUR COMPANY FOR CASH AT A PRICE OF Rs. [•] PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF Rs. [•] PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING UP TO Rs. [•] LAKHS ("ISSUE / OFFER"). THIS ISSUE INCLUDES A RESERVATION OF UP TO 1,01,000\* EQUITY SHARES AGGREGATING UP TO Rs. [•] LAKHS FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION") AND A RESERVATION OF UP TO 19,000\* EQUITY SHARES (CONSTITUTING UP TO [•] (\*) OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY) AGGREGATING UP TO Rs. [•] LAKHS FOR SUBSCRIPTION BY ELIGIBLE EMPLOYEES (AS DEFINED HEREINAFTER) (THE "EMPLOYEE RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION AND EMPLOYEE RESERVATION PORTION IS HEREINAFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE AND THE NET ISSUE SHALL CONSTITUTE [•] (\*) AND [•] (\*, RESPECTIVELY, OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY, RESPECTIVELY. \*Subject to finalization of basis of allotment

THE PRICE BAND WILL BE DECIDED BY OUR COMPANY IN CONSULTATION WITH THE BOOK RUNNING LEAD MANAGER ("BRLM") AND WILL BE ADVERTISED IN ALL EDITIONS OF THE ENGLISH NATIONAL NEWSPAPER [•], ALL EDITIONS OF THE HINDI NATIONAL NEWSPAPER [•] AND ALL EDITION OF REGIONAL LANGUAGE NEWSPAPER OF HISAR, HARYANA [•], WHERE THE RESGISTERED OFFICE IS SITUATED, EACH WITH WIDE CIRCULATION, AT LEAST 2 (TWO) WORKING DAYS PRIOR TO THE BID/ ISSUE OPENING DATE WITH THE RELEVANT FINANCIAL RATIOS CALCULATED AT THE FLOOR PRICE AND THE CAP PRICE SHALL BE MADE AVAILABLE TO THE NATIONAL STOCK EXCHANGE OF INDIA LIMITED ("NSE", REFERRED TO AS THE "STOCK EXCHANGE") FOR THE PURPOSE OF UPLOADING ON THEIR WEBSITE.

In case of any revision in the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days after such revision in the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid / Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/ Issue Period, if applicable, shall be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by indicating the change on the respective websites of the BRLM and at the terminals of the members of the Syndicate and by intimation to Designated Intermediaries and the Sponsor Bank, as applicable.

This Issue is being made through the Book Building Process, in terms of Rule 19(2)(b) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 229 of the SEBI ICDR Regulations and in compliance with Regulation 253 of the SEBI ICDR Regulations wherein not more than 50% of the Net Issue shall be available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion"), provided that our Company in consultation with the BRLM may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis ("Anchor Investor Portion"). One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from the domestic Mutual Funds at or above the Anchor Investor Allocation Price in accordance with the SEBI ICDR Regulations. In the event of under-subscription or non-allocation in the Anchor Investor Portion, the balance Equity Shares shall be added to the QIB Portion (other than the Anchor Investor Portion) ("Net QIB Portion"). Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the Net QIB Portion mutual Funds is less than 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Nutual Funds, subject to valid Bids being received from the damestic Mutual Funds is less than 5% of the Net QIB Portion in the Aster Maker available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35% of the Net ISBN CORR equilations, subject to valid Bids being received from the mat or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Investors and not less than 35% of the Net Issue shall be available for allocation, a proportionate basis to Narket Maker in the Market Maker Reservation portion and Eligible Employee

#### RISK IN RELATION TO THE FIRST ISSUE

This being the first public issue of Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is Rs. 10. The Issue Price, Floor Price or the Price Band should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this Draft Red Herring Prospectus. Specific attention of the investors is invited to the section titled "*Risk Factors*" beginning on page 26.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Red Herring Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Red Herring Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Red Herring Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The Equity Shares offered through this Draft Red Herring Prospectus are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited (NSE). Our Company has received an in-principal approval letter dated [•] from NSE for using its name in the issue document for listing of our Equity Shares on the Emerge Platform of NSE Limited (NSE). For the purpose of this Issue, the Designated Stock Exchange will be the National Stock Exchange of India Limited ("NSE").

#### BOOK RUNNING LEAD MANAGER TO THE ISSUE

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KHAMBATTA SECURITIES LIMITED 806, 8th Floor, Tower-B, World Trade Tower, Noida Sector-16, Uttar Pradesh-201301, India. Tel: +91-9953989693, 0120-4415469 Email: ipo@khambattasecurities.com Investor Grievance Email: mbcomplaints@khambattasecurities.com

Investor Grievance Email: mbcomplaints@khambattasecurities.com Website: www.khambattasecurities.com Contact Person: Mr. Chandan Mishra SEBI Registration No: INM000011914



#### REGISTRAR TO THE ISSUE



SEBI Regn. No.: INR000001385

#### **BID/ ISSUE PROGRAMME**

ANCHOR INVESTOR BID/ISSUE PERIOD\*: [•] BID/ ISSUE OPENS ON: [•]\* BID/ ISSUE CLOSES ON: [•]\*\*

\*Our Company in consultation with the BRLM may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date.

\*\*Our Company in consultation with the BRLM may consider closing the Bid/Issue Period for QIBs one Working Day prior to the Bid/Issue Closing Date in accordance with the SEBI ICDR Regulations.



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#### **SECTION – I GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

In this Draft Red Herring Prospectus, unless the context otherwise requires, the terms and abbreviations stated hereunder shall have the meanings as assigned therewith.

**Company Related Terms** 

Term	Description
AoA / Articles / Articles of	The articles of association of our Company, as amended from time to
Association	time.
Audit Committee	The audit committee of our Company, constituted on September 05, 2024 in accordance with Section 177 of the Companies Act, 2013, as described in " <i>Our Management</i> " beginning on page 198.
Auditors / Statutory	The statutory auditors of our Company, currently being M/s Jain
Auditors / Peer Reviewed	Mittal Chaudhary & Associates, having their office at 1st Floor, SCO
Auditors	144, Red Square Market, Hisar-125001, Haryana.
Banker to our Company	HDFC Bank Limited.
Board of Directors / Board / Directors (s)	The Board of Directors of P S Raj Steels Limited, including all duly constituted Committees thereof as the context may refer in the chapter <i>"Our Management"</i> beginning on page 198.
Managing Director	The Managing Director of our Company is Mr. Deepak Kumar.
Chief Financial Officer /CFO	The Chief Financial Officer of our Company is Mr. Vinod Kumar.
Company Secretary and Compliance	The Company Secretary and Compliance Officer of our Company is
Officer	Ms. Suman.
Corporate Identification Number / CIN	U27109HR2004PLC035523
Corporate Office	51 Block A, IDC, Hisar-125005, Haryana, India.
Equity Shares	Equity Shares of our Company of Face Value of Rs.10/- each fully paid-up.
Equity Shareholders / Shareholders	Persons / entities holding Equity Share of our Company.
Executive Directors	Executive Directors are the Managing Director & Whole Time Directors of our Company.
Group Entities /Group Companies	In terms of SEBI ICDR Regulations, the term " <i>Group Companies</i> " includes companies (other than our Promoters and Subsidiaries) with which there were related party transactions as disclosed in the Restated Financial Statements as covered under the applicable accounting standards, any other companies as considered material by our Board, in accordance with the Materiality Policy and as disclosed in chapter titled " <i>Our Group Entities</i> " beginning on page 222.
Independent Director(s)	Independent directors on the Board, and eligible to be appointed as an independent director under the provisions of Companies Act and SEBI LODR Regulations. For details of the Independent Directors, please refer to chapter titled " <i>Our Management</i> " beginning on page 198.
ISIN (Equity)	International Securities Identification Number. In this case being INE0XUS01012.



Term	Description
Key Management Personnel / KMP	Key managerial personnel of our Company in terms of Section 2(51) of the Companies Act, 2013, together with the Key Managerial Personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI ICDR Regulations and as disclosed in the chapter titled " <i>Our Management</i> " beginning on page 198.
Materiality Policy	The policy adopted by our Board on September 02, 2024 for identification of Group Entities, material outstanding litigation and outstanding dues to material creditors, in accordance with the disclosure requirements under the SEBI ICDR Regulations.
MOA / Memorandum / Memorandum	The Memorandum of Association of our Company, as amended from
of Association	time to time.
Nomination and Remuneration Committee	The Nomination and Remuneration Committee of our Company, constituted on September 05, 2024 in accordance with Section 178 of the Companies Act, 2013, the details of which are provided in " <i>Our Management</i> " beginning on page 198.
Non-Executive Director	A Director not being an Executive Director
Promoter(s)	Mr. Raj Kumar Gupta, Mr. Deepak Kumar, Mr. Gaurav Gupta, Mr. Vishal Gupta, Raj Kumar HUF, Deepak Kumar HUF and Gaurav Gupta HUF.
Promoter Group	Such persons, entities and companies constituting our promoter group pursuant to Regulation 2(1)(pp) of the SEBI ICDR Regulations as disclosed in the Chapter titled " <i>Our Promoters and Promoter Group</i> " beginning on page 215.
Registered Office	The Registered Office of our Company situated at V & P.O Talwandi Rukka, Hisar-125001, Haryana, India.
Registrar of Companies / RoC	Registrar of Companies, Delhi situated 4 <sup>th</sup> Floor, IFCI Tower, 61, Nehru Place, New Delhi – 110019, India
Restated Financial Statements	Restated Financial Statements of our Company for the financial years ended on 2024, 2023 and 2022 (prepared in accordance with the Indian GAAP read with Section 133 of the Companies Act, 2013 and restated in accordance with the SEBI ICDR Regulations) which comprises the restated summary statement of assets & liabilities, the restated summary statement of profit and loss and restated summary statement of cash flows along with all the schedules and notes thereto.
Stakeholders' Relationship Committee	The Stakeholders' Relationship Committee of our Company, constituted on September 05, 2024 in accordance with Section 178(5) of the Companies Act, 2013, the details of which are provided in " <i>Our Management</i> " beginning on page 198.
Whole-time Director	The Whole-time Director of our Company is Mr. Gaurav Gupta.

#### **Issue Related Terms**

Term	Description
Allocation / Allocation of Equity Shares	Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to the successful Applicants.
Allotment/ Allot/	Offer and allotment of Equity Shares of our Company pursuant to Fresh Issue of the
Allotted	Equity Shares to the successful Applicants.
Allottee(s)	Successful Applicants to whom Equity Shares of our Company shall have been
	allotted.



Term	Description
Anchor Investor	A Qualified Institutional Buyer, applying under the Anchor Investor Portion in accordance with the requirements specified in the SEBI ICDR Regulations and the Red Herring Prospectus and who has Bid for an amount of at least ₹ 2 crore.
Anchor Investor Allocation Price	The price at which Equity Shares will be allocated to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which will be decided by our Company in consultation with the Book Running Lead Manager during the Anchor Investor Bid/ Issue Period.
Anchor Investor Application Form	The application form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and which will be considered as an application for Allotment in terms of the Red Herring Prospectus and the Prospectus
Anchor Investor Bid/ Issue Period or Anchor Investor Bidding Date	The date one day prior to the Bid/ Issue Opening Date, on which Bids by Anchor Investors shall be submitted, prior to and after which the Book Running Lead Manager will not accept any Bids from Anchor Investors, and allocation to the Anchor Investors shall be completed.
Anchor Investor Offer Price	The final price at which the Equity Shares will be Allotted to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus, which price will be equal to or higher than the Offer Price but not higher than the Cap Price.
	The Anchor Investor Offer Price will be decided by our Company in consultation with the Book Running Lead Manager.
Anchor Investor Pay– in Date	With respect to Anchor Investor(s), it shall be the Anchor Investor Bidding Date, and in the event the Anchor Investor Allocation Price is lower than the Offer Price, not later than two Working Days after the Bid/ Offer Closing Date.
Anchor Investor Portion	Up to 60% of the QIB Portion which may be allocated by our Company, in consultation with the Book Running Lead Manager, to the Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above
Applicant	the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulation. Any prospective investor who makes an application for Equity Shares of our Company in terms of this Draft Red Herring Prospectus.
Application Amount	The amount at which the Applicant makes an application for Equity Shares of our Company in terms of this Draft Red Herring Prospectus.
Application Form	The Form in terms of which the prospective investors shall apply for our Equity Shares in the Offer.
ASBA/Application Supported by Blocked Amount.	Applications Supported by Blocked Amount (ASBA) means an application for Subscribing to the Offer containing an authorization to block the application money in a bank account maintained with SCSB.
ASBA Account	Account maintained with SCSBs which will be blocked by such SCSBs to the extent of the Application Amount.
ASBA Application location(s)/ Specified Cities	Locations at which ASBA Applications can be uploaded by the SCSBs, namely Mumbai, New Delhi, Chennai, Kolkata, Ahmedabad, Rajkot, Bangalore, Hyderabad, Pune, Baroda and Surat.
ASBA Investor/ASBA applicant	Any prospective investor(s)/ applicants(s) in this Issue who apply (ies) through the ASBA process.
Banker(s) to the Issue/ Public Issue Bank(s).	The banks which are clearing members and registered with SEBI as Banker to an Issue with whom the Public Issue Account will be opened and, in this case, being $[\bullet]$ .



Term	Description
	The basis on which Equity Shares will be Allotted to the successful Applicants under
Basis of Allotment	the Issue and which is described under chapter titled "Issue Procedure" beginning
	on page 291.
Bid	An indication to make an offer during the Bid/ Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bidding Date by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations and in terms of the Red Herring Prospectus and the relevant Bid cum Application Form. The term "Bidding" shall be construed accordingly.
Bid Lot	[•] Equity Shares and in multiples of [•] Equity Shares thereafter.
	Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries will not accept any Bids and will be advertised in all editions of the English national newspaper [•], all editions of the Hindi national newspaper [•] and all editions of the regional language newspaper of Hisar [•], where the registered office is situated.
Bid/Issue Closing Date	Our Company in consultation with the BRLM, may consider closing the Bid/ Issue Period for QIBs one Working Day prior to the Bid/ Issue Closing Date in accordance with the SEBI ICDR Regulations. In case of any revision, the extended Bid/ Issue Closing Date shall be widely disseminated by notification to the Stock Exchange, and also be notified on the websites of the BRLM and at the terminals of the Syndicate Members, if any and communicated to the Designated Intermediaries and the Sponsor Bank, which shall also be notified in an advertisement in same newspapers in which the Bid/ Issue Opening Date was published, as required under the SEBI ICDR Regulations
Bid/ Issue Opening Date	Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries shall start accepting Bids and will be advertised in all editions of the English national newspaper $[\bullet]$ , all editions of the Hindi national newspaper $[\bullet]$ and all editions of the regional language newspaper of Hisar $[\bullet]$ , where the registered office is situated.
Bid/ Issue Period	Except in relation to Anchor Investors, the period between the Bid/ Issue Opening Date and the Bid/ Issue Closing Date, inclusive of both days, during which prospective Bidders can submit their Bids, including any revisions thereof in accordance with the SEBI ICDR Regulations and the terms of the Red Herring Prospectus. Provided, however, that the Bidding shall be kept open for a minimum of three Working Days for all categories of Bidders, other than Anchor Investors. Our Company in consultation with the Book Running Lead Manager may consider closing the Bid/ Offer Period for the QIB Portion One Working Day prior to the Bid/Offer Closing Date which shall also be notified in an advertisement in same newspapers in which the Bid/ Issue Opening Date was published, in accordance with the SEBI ICDR Regulations. In cases of force majeure, banking strike or similar circumstances, our Company
	may, in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid / Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days.



Term	Description
Bidder/Applicant	Any prospective investor who makes a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, includes an Anchor Investor.
Book Building Process	Book building process, as provided in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue is being made.
BRLM / Book Running Lead Manager	Book Running Lead Manager to the Issue, in this case being Khambatta Securities Limited, SEBI Registered Category I Merchant Banker.
Cap Price	The higher end of the Price Band, subject to any revisions thereto, above which the Issue Price and the Anchor Investor Issue Price will not be finalised and above which no Bids will be accepted
Controlling Branch	Such branch of the SCSBs which coordinate Applications under this Issue by the ASBA Applicants with the Registrar to the Issue and the Stock Exchange and a list of which is available at http://www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their address, PAN, occupation and bank account details.
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996.
Designated Branches	Such branches of the SCSBs which shall collect the ASBA Forms from the ASBA Applicants and a list of which is available at www.sebi.gov.in, or at such other website as may be prescribed by SEBI from time to time.
Designated Date	The date on which funds are transferred from the amount blocked by the SCSBs is transferred from the ASBA Account to the Public Issue Account or the instructions are given to the SCSBs to unblock the ASBA Accounts including the accounts linked with UPI ID, as appropriate, after the Issue is closed, following which the Equity Shares shall be allotted/transfer to the successful Applicants.
Designated Stock Exchange	National Stock Exchange of India Limited (NSE) (Emerge Platform).
Draft Red Herring Prospectus	The Draft Red Herring Prospectus issued in accordance with section 26 and 32 of the Companies Act, 2013 and filed with the NSE under SEBI (ICDR) Regulations.
Eligible NRIs	NRIs from jurisdictions outside India where it is not unlawful to make an issue or invitation under the Offer and in relation to whom this Draft Red Herring Prospectus constitutes an invitation to subscribe to the Equity Shares offered herein.
Emerge Platform of NSE	The Emerge Platform of NSE for Listing of Equity Shares, approved by SEBI as an SME Exchange for listing of equity shares issued under Chapter IX of the SEBI (ICDR)
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form and in case of joint bids, whose name shall also appear as the first holder of the beneficiary account or UPI linked account number held in joint names.
Floor Price	The lower end of the Price Band, subject to any revision(s) thereto, not being less than the face value of Equity Shares, at or above which the Issue Price and the Anchor Investor Issue Price will be finalised and below which no Bids will be accepted
Fugitive Economic Offender	An individual who has committed the specified offence(s) under the Fugitive Economic Offenders Act, 2018 involving an amount of one hundred crore rupees or more and has absconded from India or refused to come back to India to avoid or face criminal prosecution in India.
General Information Document	The General Information Document for investing in public issues prepared and issued in accordance with the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars, as amended from time to time. The



Term	Description
	General Information Document shall be available on the websites of the Stock
	Exchange and the Book Running Lead Manager.
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the National Stock Exchange of India Limited.
Market Making	Market Making Agreement dated [•] between our Company, BRLM and Market
Agreement	Maker.
Market Maker	Market Maker appointed by our Company from time to time, in this case being [•], who has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for any other period as may be notified by SEBI from time to time.
Market Maker Reservation Portion	The Reserved Portion of 1,01,000 Equity Shares of face value of Rs.10/-each fully paid for cash at a price of Rs. $[\bullet]$ /- per Equity Share aggregating Rs. $[\bullet]$ Lakhs for the Market Maker in this Issue.
Mutual Fund(s)	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time.
NIF	National Investment Fund set up by resolution F. No. 2/3/2005-DD-II dated November 23, 2005 of Government of India published in the Gazette of India.
Employee Reservation Portion	The Reserved Portion of 19,000 Equity Shares of face value of Rs.10/-each fully paid for cash at a price of Rs. [•]/- per Equity Share aggregating Rs. [•] for the Eligible Employee Reservation portion in this Issue.
Net Issue	The Issue, excluding the Market Maker Reservation Portion, of 1,01,000 Equity Shares and Employee reservation portion of 19,000 of face value of Rs. 10/- each fully paid for cash at a price of Rs. $[\bullet]$ /- Equity Share aggregating Rs. $[\bullet]$ lakhs by our Company.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. For further information about use of the Offer Proceeds and the Issue expenses, please refer to the chapter titled <i>"Objects of the Issue"</i> beginning on page 95.
Non - Institutional Investors	All Applicants that are not Qualified Institutional Buyers or Retail Individual Investors and who have Applied for Equity Shares for an amount more than Rs. 2,00,000.
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60.00% by NRIs including overseas trusts, in which not less than 60.00% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 03, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA
Issue / Issue Size/ Initial Public Offer/ Initial Public Issue / Initial Public Offering/ IPO	Public Issue of up to 20,20,000 Equity Shares of face value of Rs. 10.00 each fully paid of P S Raj Steels Limited for cash at a price of Rs. [•] per Equity Share (including a premium of Rs. [•] per Equity Share) aggregating Rs. [•] Lakhs.
Issue Agreement	The agreement dated September 03, 2024 between our Company and the Book Running Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue.
Issue Price	The price at which the Equity Shares are being offered by our Company under this Draft Red Herring Prospectus being Rs. [•] per Equity Share of face value of Rs.10/-each fully paid.
Issue Proceeds	Proceeds from the fresh Issue that will be available to our Company, being Rs. [•] Lakhs.
Payment through electronic transfer of funds	Payment through NECS, NEFT or Direct Credit, as applicable.



Term	Description
Person/ Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/ or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Prospectus	The Prospectus to be filed with ROC containing, <i>inter alia</i> , the Bid/Issue opening and closing dates and other information.
Public Issue Account	Account to be opened with the Banker to the Issue / Public Issue Bank i.e. [•] by our Company to receive monies from the Escrow Account and the SCSBs from the bank accounts of the ASBA Applicants on the Designated Date.
Public Issue Account Agreement/ Banker to the issue Agreement	Agreement to be entered into by our Company, the Registrar to the Issue, the Book Running Lead Manager, and the Public Issue Bank/ Banker to the Issue for collection of the Application Amounts.
Qualified Institutional Buyers or QIBs	QIBs, as defined in terms of Regulation 2(1)(ss) of the SEBI ICDR Regulations, 2018, including public financial institutions as specified in Section 2(72) of the Companies Act, 2013 scheduled commercial banks, mutual fund registered with SEBI, FII and sub-account (other than a sub-account which is a foreign corporate or foreign individual) registered with SEBI, multilateral and bilateral development financial institution, venture capital fund and alternative investment fund registered with SEBI, foreign venture capital investor registered with SEBI, state industrial development corporation, insurance company registered with Insurance Regulatory and Development Authority, provident fund with minimum corpus of Rs. 25 crore, pension fund with minimum corpus of Rs. 25 crore, NIF, insurance funds set up and managed by army, navy or air force of the Union of India, insurance funds set up and managed by the Department of Posts, India and systemically important non-banking financial companies.
Refund Account (s)	Account(s) to which monies to be refunded to the Applicants shall be transferred from the Public Issue Account in case listing of the Equity Shares does not occur.
Refund Bank(s) / Refund Banker(s)	Bank(s) which is / are clearing member(s) and registered with the SEBI as Banker to the Issue at which the Refund Accounts will be opened in case listing of the Equity Shares does not occur, in this case being $[\bullet]$ .
Registrar /Registrar to the Issue	Registrar to the Issue, in this case being Bigshare Services Private Limited having registered office at S6-2, 6th Pinnacle business Park, Mahakali Caves Road, Next to Ahura Centre, Andheri East, Maharashtra – 400093, Maharashtra, India.
Retail Individual Investor	Individual Applicants, or minors applying through their natural guardians, including HUFs (applying through their Karta) and ASBA Applicants, who apply for an amount less than or equal to Rs. 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares in any of their Application Forms or any previous Revision Form(s).
SCSB/ Self Certified Syndicate Banker.	Shall mean a Banker to the Issue registered under SEBI (Bankers to an Offer) Regulations, 1994, as amended from time to time, and which offer the service of making Application/s Supported by Blocked Amount including blocking of bank account and a list of which is available on <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u> or at such other website as may be prescribed by SEBI from time to time.
Sponsor Bank	Shall mean a Banker to the Issue registered with SEBI which is appointed by the issuer to act as a conduit between the Stock Exchange and National Payments Corporation of India in order to push the mandate collect requests and/or payment instructions of the retail investors into the UPI.
Underwriter	Underwriter to the issue is [•]



Term	Description
Underwriting Agreement	The agreement dated [•] entered into between the Underwriter and our Company.
UPI Mechanism	The bidding mechanism that may be used by a RII to make an application in the Offer in accordance with SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018.
Unified Payments Interface	It is an instant payment system developed by National Payments Corporation of India which allows instant transfer of money between any two persons' bank accounts using a payment address which uniquely identifies a person's Bank account.
UPI ID	ID created on Unified Payment Interface.
UPI Mandate Request	A request (intimating the RII by way of a notification on the UPI application and by way of a SMS directing the RII to such UPI application) to the RII initiated by the Sponsor Bank to authorize blocking of funds on the UPI application equivalent to Application Amount and subsequent debit of funds in case of Allotment.
UPI PIN	Password to authenticate transaction through UPI mechanism.
Wilful Defaulter	As defined under Regulation 2(1)(III) of SEBI (ICDR) Regulations, 2018 which means a person or an issuer who or which is categorized as a wilful defaulter by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India.
Working Day	<ul> <li>In accordance with Regulation 2(1)(mmm) of SEBI ICDR Regulation, working day means all days on which commercial banks in the city as specified in the Red Herring Prospectus are open for business:-</li> <li>1. However, in respect of announcement of price band and Bid/Issue Period, working day shall mean all days, excluding Saturday, Sundays and Public holidays, on which commercial banks in the city as notified in the Red Herring Prospectus are open for business.</li> <li>2. In respect to the time period between the Bid/Issue closing date and the listing of the specified securities on the stock exchange, working day shall mean all trading days of the Stock Exchange, excluding Sundays and bank holiday in accordance with circular issued by SEBI.</li> </ul>

#### **Technical and Industry Terms**

Term	Description
CAGR	Compounded Annual Growth Rate.
ARP	Acid Regeneration Plan
DCI	Ductile Cast Iron
DPIIT	Department for Promotion of Industry and Internal Trade Policy
CR Coil	Cold Rolled Coil
EPC	Engineering, Procurement and Construction
ETC	Electronic Toll Collection
E&P	Exploration & Production
EN	European Standards
DG	Diesel Generator
HR	Human Resources
HR Coil	Hot Rolled Coil
HSE	Health, Safety and Environmental
IS	International Standard
ISO	International Standard Organization
IT	Information Technology



JSL	Jindal Stainless Limited			
KVA	Kilo-volt-amperes			
MoHFW	Ministry of Health and Family Welfare			
MoHUA	Ministry of Housing and Urban Affairs			
MRF	Material Recovery Facility			
NB Pipes	Nominal Bore Pipes			
NIP	National Infrastructure Pipeline			
OD Pipes	Outer Diameter Pipes			
OEM	Original Equipment Manufacturer			
P & M	Plant and Machinery			
SS	Stainless Steel			
TPD	Tone Per Day			
TPI	Third-Party Inspection			
QAP	Quality Assurance Plan			

#### Conventional and General Terms/ Abbreviations

Term	Description				
A/C	Account				
AGM	Annual General Meeting				
Articles	Articles of Association of the Company as originally framed or as altered from				
Articles	time to time in pursuance of any previous Companies law or of this Act.				
AS	Accounting Standards as issued by the Institute of Chartered Accountants of				
AS	India.				
A.Y.	Assessment Year				
ASBA	Applications Supported by Blocked Amount				
B. Com	Bachelor's Degree in Commerce				
BIFR	Board for Industrial and Financial Reconstruction				
CAGR	Compounded Annual Growth Rate				
CDSL	Central Depository Services (India) Limited				
CESTAT	Customs, Excise and Service Tax Appellate Tribunal				
CENVAT	Central Value Added Tax				
CIN	Corporate Identification Number				
Commenting Ant	The Companies Act, 2013 as amended from time to time, including sections				
Companies Act	of Companies Act, 1956 wherever applicable.				
CSO	Central Statistical Organization				
	NSDL and CDSL; Depositories registered with the SEBI under the Securities				
Depositories	and Exchange Board of India (Depositories and Participants) Regulations,				
	1996, as amended from time to time.				
Depositories Act	The Depositories Act, 1996, as amended from time to time.				
DIN	Director Identification Number				
DP	Depository Participant				
DP ID	Depository Participant's Identity				
DB	Designated Branch				
	Earnings before interest, taxes, depreciation and amortisation which has been				
EBITDA	arrived at by adding finance expense, depreciation expense, exceptional items				
	and total tax expense to the restated profit for the year/period				
ECS	Electronic Clearing Services				
EGM	Extraordinary General Meeting				
ESIC	Employee State Insurance Corporation				
ESOP	Employee Stock Option Plan				



Term	Description			
EPS	Earnings per Share			
FDI	Foreign Direct Investment			
FCNR Account	Foreign Currency Non-Resident Account			
	Foreign Exchange Management Act, as amended from time to time and the			
FEMA	regulations framed there under.			
	FEMA (Transfer or Issue of Security by Person Resident Outside India)			
FEMA Regulations	Regulations, 2000 and amendments thereto.			
FII(s)	Foreign Institutional Investors			
FIs	Financial Institutions			
	The Foreign Investment Promotion Board, Ministry of Finance, Government			
FIPB	of India.			
FV	Face Value			
	Foreign Venture Capital Investor registered under the Securities and Exchange			
FVCI	Board of India (Foreign Venture Capital Investor) Regulations, 2000.			
F.Y.	Financial Year			
GAAP	Generally Accepted Accounting Principles			
GDP	Gross Domestic Product			
GOI	Government of India.			
GST	Goods & Service Tax			
HNI	High Net worth Individual			
HUF	Hindu Undivided Family			
ICDR Regulations/ SEBI	CEDI (Lana of Constal and Diselectory Demission and Demission 2019 -			
Regulations/ SEBI (ICDR)	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time.			
Regulations	amended from time to time.			
Indian GAAP	Generally accepted accounting principles in India.			
ICAI	Institute of Chartered Accountants of India			
ICSI	Institute of Company Secretaries of India			
IFRS	International financial reporting standards.			
Ind AS	Indian Accounting Standards			
IPC	Indian Penal Code			
IPO	Initial Public Offering			
IPR	Intellectual Property Right			
IT	Information Technology			
IT Act	The Income-tax Act, 1961 as amended from time to time except as stated			
	otherwise.			
IT Rules	The Income-tax Rules, 1962, as amended from time to time			
INR	Indian National Rupee			
JV	Joint venture			
KMP	The officers declared as a Key Managerial Personnel and as mentioned in the			
	chapter titled "Our Management" beginning on page 198.			
Ltd.	Limited			
MBA	Masters in Business Administration			
M.Com	Masters Degree in Commerce			
MD	Managing Director			
MoU	Memorandum of Understanding			
MNC	Multinational Corporation			
N/A or NA	Not Applicable			
NAV	Net Asset Value			
NECS	National Electronic Clearing Services			



Term	Description				
NEFT	National Electronic Fund Transfer				
	The aggregate of the paid-up share capital, share premium account, and				
Net Worth	reserves and surplus (excluding revaluation reserve) as reduced by the				
Net Worth	aggregate of miscellaneous expenditure (to the extent not adjusted or written				
	off) and the debit balance of the profit and loss account				
NOC	No Objection Certificate				
NPV	Net Present Value				
NR	Non-Resident				
NRE Account	Non-Resident External Account				
	Non-Resident Indian, is a person resident outside India, who is a citizen of				
NDI	India or a person of Indian origin and shall have the same meaning as ascribed				
NRI	to such term in the Foreign Exchange Management (Deposit) Regulations,				
	2000, as amended from time to time.				
NRO Account	Non-Resident Ordinary Account				
NSDL	National Securities Depository Limited.				
NSE	National Stock Exchange of India Limited				
P.A.	per annum				
PAN	Permanent Account Number				
РАТ	Profit After Tax				
Pvt.	Private				
PBT	Profit Before Tax				
P/E Ratio	Price Earnings Ratio				
POA	Power of Attorney				
PIO	Persons of Indian Origin				
QIB	Qualified Institutional Buyer				
RBI	Reserve Bank of India				
RBI Act	The Reserve Bank of India Act, 1934, as amended from time to time				
RoN	Return on Net Worth.				
Ron Rs. / INR					
	Indian Rupees				
RTGS	Real Time Gross Settlement				
SCRR	Securities Contracts (Regulation) Rules, 1957				
SEBI	Securities and Exchange Board of India.				
SEDI A at	Securities and Exchange Board of India Act, 1992, as amended from time to				
SEBI Act	time.				
SEDI Danagitam: Dagulations	Securities and Exchange Board of India (Depositories and Participants)				
SEBI Depository Regulations	Regulations, 1996.				
SEBI Regulations/ SEBI	Securities and Exchange Board of India (Issue of Capital and Disclosure				
ICDR Regulations	Requirements) Regulations, 2018.				
SEBI Listing Regulations/	Securities and Exchange Board of India (Listing Obligations and Disclosure				
SEBI LODR Regulations	Requirements) Regulations, 2015.				
CEDI Luciden Turdine	The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from				
SEBI Insider Trading	time to time, including instructions and clarifications issued by SEBI from time				
Regulations	to time.				
SEBI Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and				
/Takeover Regulations /	Takeovers) Regulations, 2011, as amended from time to time, including				
Takeover Code	instructions and clarifications issued by SEBI from time to time.				
Sec.	Section				
	Sick Industrial Companies (Special Provisions) Act, 1985, as amended from				
SICA	time to time.				
SSI Undertaking	Small Scale Industrial Undertaking				



Term	Description		
Stock Exchange (s)	NSE		
Sq.	Square		
Sq. mtr	Square Meter		
TAN	Tax Deduction Account Number		
TRS	Transaction Registration Slip		
TIN	Taxpayers Identification Number		
TNW	Total Net Worth		
u/s	Under Section		
UIN	Unique Identification Number		
US/U.S./USA	United States of America		
USD or US\$	United States Dollar		
U.S. GAAP	Generally accepted accounting principles in the United States of America		
UOI	Union of India		
Venture Capital Fund(s)	Venture capital funds as defined and registered with SEBI under the Securities		
VCF(s)	and Exchange Board of India (Venture Capital Fund) Regulations, 1996, as		
VCI(S)	amended from time to time.		
WDV	Written Down Value		
w.e.f.	With effect from		
YoY	Year over Year		

Notwithstanding the following: -

- 1) In the section titled '*Main Provisions of the Articles of Association*' beginning on page 332, defined terms shall have the meaning given to such terms in that section;
- 2) In the section titled '*Financial Information*' beginning on page 231, defined terms shall have the meaning given to such terms in that section;
- 3) In the chapter titled "*Statement of Possible Tax Benefits*" beginning on page 119, defined terms shall have the meaning given to such terms in that chapter.



#### PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA

All references to "India" are to the Republic of India and all references to the "Government" are to the Government of India.

#### FINANCIAL DATA

Unless stated otherwise, the financial data included in this Draft Red Herring Prospectus are extracted from the restated financial statements of our Company, prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the chapter titled '*Financial Information*' beginning on page 231. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1st April of each year and ends on 31st March of the next year. All references to a particular fiscal year are to the 12 months period ended 31st March of that year. In this Draft Red Herring Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, IFRS and US GAAP. The Company has not attempted to quantify their impact on the financial data included herein and urges you to consult your own advisors regarding such differences and their impact on the Company's financial data. Accordingly, to what extent, the financial statements included in this Draft Red Herring Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices / Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Red Herring Prospectus should accordingly be limited.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Draft Red Herring Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act and Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditors, set out in the section titled *'Financial Information'* beginning on page 231.

#### **CURRENCY OF PRESENTATION**

In this Draft Red Herring Prospectus, references to "Rupees" or "Rs." or "₹" or "INR" are to Indian Rupees, the official currency of the Republic of India. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million and 'billion / bn./ Billions' means 'one hundred crores'.

#### **INDUSTRY & MARKET DATA**

Unless otherwise stated, Industry & Market data used throughout this Draft Red Herring Prospectus have been obtained from Haver analytics, International Monetary Fund (IMF), Bank for International Settlements, Consensus Economics, World Economic Outlook updates, Annual and Quarterly Estimates of GDP, Federation of Automobile Dealers Association, Ministry of Statistics and Programme Implementation (MoSPI), Handbook of Statistics on the Indian Economy, RBI, CGA, Axis Bank Research, Joint Plant Committee (JPC), Indian Stainless Steel Development Association (ISSDA), CRISIL Research, Quesrow industry report and Various Union Budget Documents and websites- www.indiabudget.gov.in, www.techsciresearch.com, www.jindalstainless.com, blog.tatanexarc.com, www.ibef.org, www.vstlindia.com, www.blueweaveconsulting.com, dea.gov.in, www.mordorintelligence.com, www.thehindubusinessline.com, steel.gov.in, www.linkedin.com worldsteel.org, www.fortunebusinessinsights.com, www.stainlessindia.org, www.futuremarketinsights.com. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but their accuracy and completeness are not guaranteed and their reliability cannot be



assured. Although we believe that industry data used in this Draft Red Herring Prospectus is reliable, it has not been independently verified. Similarly, internal Company reports, while believed by us to be reliable, have not been verified by any independent sources.

Further the extent to which the market and industry data presented in this Draft Red Herring Prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which we conduct our business, and methodologies and assumptions may vary widely among different industry sources.



#### FORWARD-LOOKING STATEMENTS

This Draft Red Herring Prospectus contains certain "forward-looking statements". These forward-looking statements can generally be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "project", "shall", "will", "will continue", "will pursue" or other words or phrases of similar meaning. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results and property valuations to differ materially from those contemplated by the relevant forward-looking statement.

Important factors that could cause actual results to differ materially from our expectations include, among others:

- Our failure to keep pace with changes in technology;
- Increased competition in our Industry;
- Competition from international and domestic companies
- Our ability to attract and retain talented personnel;
- Any disruption in Steel & Allied products industry;
- Failure to obtain any applicable approvals, licenses, registrations and permits in a timely manner;
- Higher interest outgo on our loans;
- Our ability to successfully implement our growth strategy and expansion plans;
- Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Changes in government policies and regulatory actions that apply to or affect our business;
- The performance of the financial markets in India and globally;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;

For a further discussion of factors that could cause our actual results to differ, refer to section titled "*Risk Factors*" and chapter titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" beginning on pages 26 and 236 respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

Future looking statements speak only as of the date. Neither we, our Directors, Underwriter, Merchant Banker nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, the BRLM and our Company will ensure that investors in India are informed of material developments until the grant of listing and trading permission by the Stock Exchange.



#### SECTION II – SUMMARY OF OFFER DOCUMENT

#### SUMMARY OF OUR BUSINESS

We are manufacturer and supplier of Stainless-Steel Pipes & Tubes in India. Our Product mainly includes Outer Diameter (OD) Pipes, Nominal Bore (NB) Pipes, Section Pipes and Slotted Pipes with an extensive array of over 250 standard sizes. In addition to our core manufacturing operations as on March 31, 2024, approximately 30% of our revenue comes from trading in Stainless-Steel Coils & Strips, Sheets & Plates, and Bars. We serve a wide range of sectors including railways, furniture, households, gate railing, door frames, rice plants, sugar mills, food processing and heat exchanger etc. For further details on business of our Company kindly refer page 155.

For more details, please refer chapter titled "Our Business" beginning on page 155.

#### SUMMARY OF OUR INDUSTRY

We operate primarily in manufacturing Stainless Steel Pipes & Tubes. Our products serve a wide range of sectors, with 70% used in fabrication and 30% in industrial applications. Key sectors include railways, furniture, households, gate railing, door frames, rice plants, sugar mills, food processing, heat exchanger etc. For more details, please refer chapter titled "*Our Industry*" beginning on page 122.

#### **OUR PROMOTERS**

SIZE OF ISSUE

The promoters of our Company are Mr. Raj Kumar Gupta, Mr. Deepak Kumar, Mr. Gaurav Gupta, Mr. Vishal Gupta, M/s Raj Kumar HUF, M/s Deepak Kumar HUF and M/s Gaurav Gupta HUF.

Present Issue of Equity	Up to 20,20,000 Equity shares of Rs.10/- each for cash at a price of Rs. [•]			
Shares by our Company	per Equity shares aggregating to Rs. [•] Lakhs			
The Issue consists of:				
Fresh Issue	Up to 20,20,000 Equity Shares of face value of Rs.10/- each fully paid for			
FTesh Issue	cash at a price of Rs. [•] per Equity Share aggregating Rs. [•] Lakhs			
Of which:				
Issue Reserved for the	1,01,000 Equity shares of Rs.10/- each for cash at a price of Rs. [•] per			
Market Maker	Equity shares aggregating to Rs. [•] Lakhs			
<b>Employee Reservation</b>	19,000 Equity shares of Rs.10/- each for cash at a price of Rs. [•] per Equity			
Portion	shares aggregating to Rs. [•] Lakhs			
Net Issue	19,00,000 Equity shares of Rs.10/- each for cash at a price of Rs. [•] per			
Net Issue	Equity shares aggregating to Rs. [•] Lakhs			

For further details, please refer to chapter titled "Terms of the Issue" beginning on page 275.

#### **OBJECTS OF THE ISSUE**

Our Company intends to utilize the Net Proceeds for the following objects ("Objects of the Issue"):

		(Rs. in Lakhs)		
Sr. No.	Particulars	Amount		
1.	Working Capital Requirement of the Company	2,350.00		
	Total 2,350.			

For further details, please refer to chapter titled "Objects of the Issue" beginning on page 95.



## PRE-ISSUE SHAREHOLDING OF OUR PROMOTERS, PROMOTER GROUP AS A PERCENTAGE OF THE PAID-UP SHARE CAPITAL OF THE COMPANY

Set forth is the Pre-Issue shareholding of our Promoters, Promoter Group as a percentage of the paid-up share capital of the Company:

		Pre – Is	sue	Post – Issue	
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
		Promoters			
1.	Raj Kumar Gupta	10,76,814	19.51	10,76,814	[•]
2.	Deepak Kumar	5,50,017	9.97	5,50,017	[•]
3.	Gaurav Gupta	5,97,294	10.82	5,97,294	[•]
4.	Vishal Gupta	7,89,480	14.31	7,89,480	[•]
5.	Raj Kumar HUF	5,91,201	10.71	5,91,201	[•]
6.	Deepak Kumar HUF	4,90,977	8.90	4,90,977	[•]
7.	Gaurav Gupta HUF	4,03,506	7.31	4,03,506	[•]
		Promoters Gro	up		
8.	Punita Gupta	2,49,291	4.52	2,49,291	[•]
9.	Jyoti Gupta	2,75,886	5.00	2,75,886	[•]
10.	Nikita Gupta	2,22,129	4.03	2,22,129	[•]
11.	Vishal Gupta HUF	2,71,719	4.92	2,71,719	[•]
	Total	55,18,314	100.00	55,18,314	[•]

#### SUMMARY OF RESTATED FINANCIAL STATEMENTS

The details are as follows:

			(Rs. In Lakhs)		
	For the year ended March 31				
Particulars	2024	2023	2022		
Share Capital	61.31	61.31	61.31		
Reserves and Surplus	2,998.63	2,368.70	2,003.64		
Net worth	3,059.94	2,430.01	2,064.95		
Revenue from Operations	29,774.93	22,542.65	17,971.82		
Profit after Tax	636.29	365.19	357.08		
Earnings Per Share – Basic (in Rs.)	11.53	6.62	6.47		
Earnings Per Share – Diluted (in Rs.)	11.53	6.62	6.47		
NAV per Equity Shares (in Rs.)	55.45	44.04	37.42		
Long-Term borrowings	39.89	165.87	210.25		
Short-Term borrowings	1,740.55	1,636.07	1,498.60		

#### **QUALIFICATIONS OF AUDITORS**

The Restated Financial Statements do not contain any qualifications which have not been given effect in the restated financial statements.



#### SUMMARY OF OUTSTANDING LITIGATIONS & MATERIAL DEVELOPMENTS

A summary of pending legal proceedings and other material litigations involving our Company, Directors and Promoters is provided below:

Litigations/Matters	against/hy	our	Company
Lingations/ Matters	agamsuby	our	Company.

Name of Entity	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoters	Material civil litigations	Aggregate amount involved (to the extent ascertainable) (Rs. in Lakhs)
			Company			
By our Company	01	Nil	Nil	Nil	01	8.39
Against our Company	01*	03	Nil	Nil	01	48.46
	•	<b>Directors and</b>	Promoters & P	romoter Group		
By our Directors and Promoters	Nil	Nil	Nil	Nil	Nil	Nil
Against our Directors and Promoters	01	Nil	Nil	Nil	Nil	Amount unidentified
Group Entities						
Litigation involving our Group Entities	Nil	03	Nil	Nil	01*	218.55

\*Amount unidentified

*Note:* The amount mentioned above may be subject to additional interest, rates or Penalties being levied by the concerned authorities for delay in making payment or otherwise.

For further details, please refer chapter "Outstanding Litigations and Material Development" beginning from page 249. Further, in addition to that, there could be other litigations & claims filed against the Company, Directors & Promoters which the Company may not be aware of as on the date of this Draft Red Herring Prospectus.

#### **RISK FACTORS**

For details relating to risk factors, please refer section titled "Risk Factors" beginning on page 26.

#### SUMMARY OF CONTINGENT LIABILITIES OF OUR COMPANY

As per Restated Financial Statements, the Company has no contingent liabilities as on March 31, 2024.

For details, please refer to Section titled "Restated Financial Statements" beginning on page 231.



#### SUMMARY OF RELATED PARTY TRANSACTIONS

As required under Accounting Standard 18 "Related Party Disclosures" as notified pursuant to Company (Accounting Standard) Rules 2006, following are details of transactions during the year with related parties of the company as defined in AS 18.

1. Description of related parties						
a) Key Management Personnel (KM	<b>P</b> )					
Name			Desi	gnation		
Mr. Deepak Kumar*			-	ng Director		
Mr. Gaurav Gupta**			Whole-ti	me Director		
*Appointed on April 19, 2024						
**Appointed on April 19, 2024						
b) Relatives of Key Management Per	sonnel					
Name			Re	lation		
Ms. Punita Gupta			Wife of Mar	naging Directo	r	
Ms. Jyoti Gupta				le-time Direct		
Mr. Vishal Gupta^^		В	rother of our ]	Executive Dire	ector	
Mr. Raj Kumar Gupta^		F	Father of our E	Executive Dire	ctor	
^Resigned from the post of director w.	e.f. April 18. 2023					
^^ Resigned from the post of director v						
c) Enterprises significantly influence		IP and th	eir relatives			
Steelmint Industries Private Limited				on Director		
Sheela Stainless Private Limited		Director	's Relative is	Director in the	Company	
		Whole-time Director and brother of Executive				
GV Stainless LLP		Directors are Designated Partner				
				Directors are		
RS Infra		the firm				
2. Details of Related Party Transacti	ons during the year					
			Year	Year	Year	
			Ended	ended	ended	
Name of related party & Nature			March	March 31,	March	
of relationship	Nature of Transa	ctions	31, 2024	2023	31, 2022	
•			(Rs. in	(Rs. in	(Rs. in	
			Lakhs)	Lakhs)	Lakhs)	
Key Management Personnel (KMP)			, ,	ŕ	, í	
• • •	Rent		12.00	12.00	12.00	
Mr. Deepak Kumar	Salary		60.00	-	-	
<b>Relatives of Key Management Perso</b>	nnel					
Ms. Punita Gupta	Salary		24.00	18.00	12.00	
Nis. i unita Oupta	Bonus		-	0.15	0.15	
Ms. Jyoti Gupta	Salary		24.00	18.00	12.00	
	Bonus		-	0.15	0.15	
Mr. Vishal Gupta	Salary		-	-	42.00	
Mr. Dai Kumer Cunto	Salary		-	36.00	36.00	
Mr. Raj Kumar Gupta	Loan		29.00	-	-	



Enterprises significantly influenced / controlled by KMP and their relatives							
	Rent	12.00	12.00	12.00			
	Job Work Expense	-	2.05	20.22			
Sheela Stainless Private Limited	Freight paid	4.91	-	-			
	Sale of Goods	2,094.45	4,017.17	2,025.55			
	Purchase of Goods	105.08	43.52	73.93			
	Commission & Brokerage			109.14			
	Expenses	-	-				
Steelmint Industries Private Limited	Job Work Expense	86.87	34.70	1.80			
	Sale of Goods	4,938.01	414.26	-			
	Purchase of Goods	-	47.72	-			
RS Infra	Rent	30.00	10.00	-			

3. Closing balance at the end of the year								
Name of related party & Nature of relationship	Nature of Transactions	As at March 31,2024 (Rs. in Lakhs)	As at March 31,2023 (Rs. in Lakhs)	As at March 31,2022 (Rs. in Lakhs)				
Enterprises significantly influenced	by KMP							
Sheela Stainless Private Limited.	Debtors 1		-	-				
Sheela Stainless Private Limited	Advance from Customer	- 181.09		0.02				
Steelmint Industries Private Limited	Advance from Customer	-	-	130.22				

For details, please refer to Section titled "Restated Financial Statements" beginning on page 231.

#### FINANCING ARRANGEMENTS

There have been no financing arrangements whereby our Promoters, members of the Promoter Group, our directors and their relatives have financed the purchase by any other person of securities of our Company during a period of six (6) months immediately preceding the date of this Draft Red Herring Prospectus.

#### WEIGHTED AVERAGE PRICE OF EQUITY SHARES ACQUIRED BY OUR PROMOTERS IN LAST ONE YEAR

The average cost of acquisition of Equity Shares acquired by our Promoters in last one year is set forth in the table below:

Sr. No	Name of the Promot ers	Date of allotment	No. of Equity Shares Held	Type of Issue	Issue Price/Transfer Price (Rs.)	Average Cost Of Acquisition (In Rs.)
		April 05, 2005	4,000	Further Issue	100	
		January 10, 2007	11,790	Further Issue	100	
1.	Raj Kumar	March 23, 2008	4,500	Further Issue	100	12.22
	Gupta	March 31, 2009	12,000	Further Issue	100	
		May 09, 2009	3,000	Transfer of Shares from Prabhash Chand Jain	100	



		September 14, 2009	1,000	Transfer of Shares from Sudesh Rani	100	
		May 05, 2011	500	Further Issue	100	
		August 29, 2011	1,600	Further Issue	100	
		March 25, 2015	6,798	Private Placement	114	
		March 29, 2016	18,291	Private Placement	120	
		June 07, 2016	8,000	Transfer of Shares from Devki Nandan Goyal	100	
		December 22, 2016	2,000	Private Placement	125	
		March 31, 2017	21,400	Private Placement	125	
		March 28, 2018	763	Private Placement	131	
		October 10, 2019	1,754	Transfer of Shares from Devki Nandan Goyal	114	
		January 26, 2023	18,250	Transfer of Shares from Sushila Devi	100	
		April 05, 2023	4,000	Transfer of Shares from Deepak Aggarwal	125	
		April 06, 2024	9,57,168	Bonus Issue in the ratio of 8:1	-	
	1	<b>1</b> 0		1		
		January 10, 2007	19,100	Further Issue	100	
		March 23, 2008	2,750	Further Issue	100	
		March 31, 2009	800	Further Issue	100	
2.	Deepak Kumar	May 11, 2009	5,000	Transfer of Shares from Prabhash Chand Jain	100	11.26
		April 04, 2013	2,500	Transfer of Shares from Madan Lal Maniktala	100	
		March 31, 2017	3,200	Private Placement	125	
		April 05, 2023	27,763	Transfer of Shares	100	
		April 06, 2024	4,88,904	Bonus Issue in the ratio of 8:1	-	
		January 10, 2007	12,300	Further Issue	100	
3.	Gaurav	March 23, 2008	6,900	Further Issue	100	11.74
5.	Gupta	March 31, 2009	3,000	Further Issue	100	11./4
		June 26, 2009	500	Transfer of Shares from Satish Kumar Goyal	100	



					2323		
		March 27, 2012	1,000	Further Issue	100		
		April 4, 2013	2,500	Transfer of Shares from Madan Lal Maniktala	100		
		March 31, 2017	7,000	Private Placement	125		
		March 15, 2018	8,000	Transfer of Shares from Deepak Aggarwal	125		
		April 05, 2023	25,166	Transfer of Shares from Sunita Jain	113		
		April 06, 2024	5,30,928	Bonus Issue in the ratio of 8:1	_		
		November 9, 2004	5,000	Further Issue	10		
		January 10, 2007	6,900	Further Issue	100		
		March 23, 2008	11,600	Further Issue	100		
		June 26, 2009	2,000	Transfer of Shares from Maya Devi	100		
		May 05, 2011	1,500	Further Issue	100		
		March 25, 2015	526	Private Placement	114	l	
		March 29, 2016	19,166	Private Placement	120		
		June 07, 2016	4,000	Transfer of Shares from Devki Nandan Goyal	100		
4.	Vishal Gupta	June 16, 2016	3,620	Transfer of Shares from Devki Nandan Goyal	100	11.94	
	Gupta	June 16, 2016	380	Transfer of Shares from Devki Nandan Goyal	114		
		December 22, 2016	6,400	Private Placement	125		
		March 31, 2017	4,800	Private Placement	125		
		March 28, 2018	763	Private Placement	131		
		October 10, 2019	1,707	Transfer of Shares from Devki Nandan Goyal	114		
			12,000	Transfer of Shares from Deepak Aggarwal	125		
		September 15, 2023	7,358	Transfer of Shares from Jyoti Rani by way of Gift	-		
		April 06, 2024	7,01,760	Bonus Issue in the ratio of 8:1	-		



			1		
	January 10, 2007	4,800	Further Issue	100	
	March 23, 2008	2,200	Further Issue	100	
	August 10, 2009	500	Transfer of Shares from Sudesh Rani	100	_
	September 15, 2009	1,000	Transfer of Shares from Sudesh Rani	100	
Raj	March 22, 2010	2,500	Transfer of Shares from Sunil Kumar	100	_
Kumar HUF	March 29, 2013	500	Further Issue	100	12.72
	March 25, 2015	35,964	Private Placement	114	_
	March 29, 2016	8,500	Private Placement	120	_
	March 31, 2017	4,000	Private Placement	125	
	May 25, 2017	5725	Private Placement	131	
	April 06, 2024 5,25,512	Bonus Issue in the ratio of 8:1	-		
	1 1		1		
	-	2,000	Further Issue	100	4
	2007	2,550	Further Issue	100	
	2008	900	Further Issue	100	
	March 31, 2009	500	Further Issue	100	
Deepak	March 16, 2010	750	Transfer of Shares from Sunil Kumar	100	
Kumar	May 05, 2011	1,800	Further Issue	100	11.23
HUF	March 29, 2013	3,150	Further Issue	100	
	May 02, 2017	2,631	Transfer of Shares from Seema Bansal	114	
	April 05, 2023	38,737	Transfer of Shares#	100	
	April 05, 2023	1,535	Transfer of Shares from Subash Chand Garg HUF	114	
	April 06, 2024	4,36,424	Bonus Issue in the ratio of 8:1	-	
r			1		
	January 10, 2007	1,000	Further Issue	100	
Gaurav	March 31, 2009	700	Further Issue	100	
Gupta HUF	March 16, 2010	1,250	Transfer of Shares from Sunil Kumar	100	11.30
	May 05, 2011	1,200	Further Issue	100	
	August 29, 2011	1,600	Further Issue	100	
	HUF Deepak Kumar HUF Gaurav Gupta	March 23, 2008August 10, 2009September 15, 2009March 22, 2010March 22, 2010March 29, 2013HUF2013March 29, 2016March 29, 2016March 29, 2016March 29, 2016March 29, 2016March 29, 2016March 29, 2016March 29, 2017March 31, 2007March 31, 2007March 31, 2009March 31, 2009March 16, 2010May 05, 2011HUFMarch 29, 2013March 31, 2009March 16, 2010May 05, 2011May 05, 2023April 05, 2023April 05, 2023March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2007March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 31, 2009March 16, 2010March 1	2007         4,800           March 23, 2008         2,200           August 10, 2009         500           September 15, 2009         1,000           March 22, 2010         2,500           March 29, 2013         500           March 29, 2013         500           March 29, 2016         35,964           March 29, 2016         8,500           March 29, 2016         8,500           March 31, 2017         4,000           2017         5725           April 05, 2005         2,000           January 10, 2007         2,550           March 31, 2009         900           March 23, 2008         900           March 16, 2010         750           March 16, 2010         750           March 23, 2013         3,150           March 29, 2013         3,150           March 29, 2013         3,150           May 02, 2017         2,631           April 05, 2023         38,737           April 05, 2023         1,535           April 06, 2024         4,36,424           March 31, 2009         700           March 16, 2010         1,250           March 16, 2010         1,250	20074,800Further issueMarch 23, 20082,200Further issue1August 10, 2009500Transfer of Shares from Sudesh RaniSeptember 15, 20091,000Transfer of Shares from Sudesh RaniMarch 22, 20132,500Transfer of Shares from Sunil KumarMarch 29, 201535,964Private PlacementMarch 29, 20168,500Private PlacementMarch 29, 201635,964Private PlacementMarch 29, 20165,25,512Bonus Issue in the ratio of 8:1March 29, 20175725Private PlacementMarch 31, 20172,000Further IssueMarch 31, 20172,500Further IssueMarch 31, 20172,550Further IssueMarch 31, 20072,550Further IssueJanuary 10, 20092,550Further IssueMarch 31, 2009500Further IssueMarch 31, 2009500Further IssueMarch 23, 2008900Further IssueMarch 31, 2009500Further IssueMarch 31, 2009500Further IssueMarch 31, 20092,631Transfer of Shares from Suail KumarMarch 29, 20133,150Further IssueMarch 16, 2013750Further IssueMarch 29, 20131,535Transfer of Shares from Suaish Chand Garg HUFMarch 29, 20131,500Further IssueMarch 16, 20132007Transfer of Shares	20074,800Further Issue100March 23, 20082,200Further Issue100August 10, 2009500Transfer of Shares from Sudesh Rani100September 15, 20101,000Transfer of Shares from Sudesh Rani100March 22, 20102,500Transfer of Shares from Sudesh Rani100March 22, 20102,500Further Issue100March 23, 201535,964Private Placement114March 29, 20158,500Private Placement120March 31, 20174,000Private Placement121March 31, 20174,000Private Placement131April 06, 20245,25,512Bonus Issue in the ratio of 8:1-January 10, 20072,550Further Issue100January 10, 20072,550Further Issue100March 31, 2009500Further Issue100March 31, 2009500Further Issue100March 23, 2008900Further Issue100March 43, 2009500Further Issue100March 16, 2013750Transfer of Shares from Sumil Kumar100March 29, 20133,150Further Issue100March 29, 20133,150Further Issue100March 16, 2013700Further Issue100March 29, 20131,000Further Issue100March 13, 2009700Further Issue



March 29, 2013	3,400	Further Issue	100	
May 01, 2017	1,754	Transfer of Shares from Anil Kumar	114	
April 05, 2023	30,204	Transfer of Shares*	100	
April 05, 2023	3,726	Transfer of Shares#	114	
April 06, 2024	3,58,672	Bonus Issue in the ratio of 8:1	-	

For details, please refer to chapter titled "Capital Structure" beginning on page 71.

#### AVERAGE COST OF ACQUISITION OF PROMOTERS

The average cost of acquisition of Equity Shares by our Promoters is set forth in the table below:

Sr. No.	Name of The Promoters	No. Of Equity Shares Held	Average Cost Of Acquisition (In Rs.)
1.	Raj Kumar Gupta	10,76,814	12.22
2.	Deepak Kumar	5,50,017	11.26
3.	Gaurav Gupta	5,97,294	12.29
4.	Vishal Gupta	7,89,480	10.91
5.	Raj Kumar HUF	5,91,201	12.72
6.	Deepak Kumar HUF	4,90,977	11.23
7.	Gaurav Gupta HUF	4,03,506	11.30

#### **DETAILS OF PRE-IPO PLACEMENT**

Our Company does not contemplate any issuance or placement of Equity Shares from the date of this Draft Red Herring Prospectus till the listing of the Equity Shares.

#### ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE (1) YEAR

The following shares of the Company have been issued in the last one year:

Date of Allotment	No. of Equity Shares allotted	Face Value (In Rs.)	Issue Price (In Rs.)	Nature of allotment	Nature of consideration
April 06, 2024	49,05,168	10.00	-	Bonus Issue in the ratio of 8:1	Other than cash

#### SPLIT / CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR

Our Company has not undertaken a split or consolidation of the Equity Shares in the one (1) year preceding the date of this Draft Red Herring Prospectus.

## EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY SEBI

Our Company has not filed any application to SEBI with regard to exemption from complying with any provisions of securities laws.



#### SECTION III – RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all of the information in this Draft Red Herring Prospectus when available, particularly the "Our Business", "Our Industry" "Restated Financial Statements" and related notes thereon and "Management Discussions and Analysis of Financial Condition and Results of Operations" on pages 155, 122, 231 and 236 respectively and the risks and uncertainties described below, before making an investment in the Equity Shares. The risks and uncertainties described in this section are not the only risks that we currently face. Additional risks and uncertainties not presently known to us or that we currently believe to be immaterial may also have an adverse impact on our business, results of operations, cash flows and financial condition. If any or a combination of the following risks, or other risks that are not currently known or are currently deemed immaterial, actually occur, our business, results of operations, cash flows and financial condition may be adversely affected, the price of the Equity Shares could decline, and you may lose all or part of your investment.

In making an investment decision, as prospective investors, you must rely on your own examination of us and the terms of the Issue, including the merits and the risks involved. You should consult your tax, financial, legal advisors about the particular consequences of investing in the Issue. Unless specified or quantified in the relevant risk factors below, we are unable to quantify the financial or other impact of any of the risks described in this section. Prospective investors should pay particular attention to the fact that our Company is incorporated under the laws of India and is subject to a legal and regulatory environment, which may differ in certain respects from that of other countries. To obtain a complete understanding of our business, you should read this section in conjunction with the sections titled "Our Industry", "Our Business", and "Restated Financial Statements" beginning on pages 122, 155 and 231, respectively, as well as the other financial and statistical information contained in this Draft Red Herring Prospectus.

This Draft Red Herring Prospectus also contains certain forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including the considerations described in this section and elsewhere in this Draft Red Herring Prospectus.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

Unless otherwise stated, the financial information of our Company used in this section is derived from our audited financial statements under Ind As, as restated.

The Risk Factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively; and.

Some events may not be material at present but may have a material impact in future. The financial and other related implications of risks concerned, whether quantifiable have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence, the same has not been disclosed in such risk factors. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk over another.

In this Draft Red Herring Prospectus, any discrepancies in any table between total and sums of the amount listed are due to rounding off.



## 1. The Company's sale from trading is expected to decrease in F.Y. 2025 due to the loss of one of the key customers.

The Company earn its revenue mainly through sale of products i.e., Stainless-steel Coils and Sheets and trading of raw material i.e., Stainless-steel Pipes and Tubes. The revenue from trading increased by Rs. 6,605.66 lakhs or 292.23% to Rs. 8,866.13 lakhs for Fiscal 2024 compared to Rs. 2,260.47 lakhs for Fiscal 2023. The increase in trading revenue is mainly due to higher sales to one of our Group Entity/ Related party i.e. Steelmint Industries Private Limited, which stands at Rs. 4,938.01 lakhs in F.Y. 2024 as compared to Rs. 414.26 lakhs in F.Y. 2023. The percentage % of Sales to Group Entity/ Related party to Revenue from trading is presented in the table below:

			(Rs. in Lakhs)
Particulars	For t	he financial year ende	d on
1 ai uculai s	March 31, 2024	March 31, 2023	March 31, 2022
Revenue from Trading	8,866.13	2,260.47	536.85
Sales to Group Entity/ Related party	4,938.01	414.26	-
% of Sales to Group Entity/ Related	55.70%	18.33%	_
party to Revenue from Trading	55.7070	10.5570	_

In the F.Y. 2024-25, Steelmint Industries Private Limited, has started procuring raw material from independent sources. Hence, sale to Steelmint Industries Private Limited will reduce in F.Y. 2024-25 and is expected to decrease accordingly. This reduction in sales to a key customer will likely lead to a decrease in the company's trading revenue for F.Y. 2024-25. The future growth in trading revenue will largely depend on the company's ability to acquire new customers and the strategic focus of management. The Company cannot give assurance on the growth trajectory of sale from trading as the focus of the Company is on the sale of manufactured product.

## 2. The part of the revenue earned by the Company is from the Related Parties/ Group Entities. The loss of any of them may affect the revenue of the Company negatively.

The Company earns revenue from sale of product and trading of raw material. The Company sells finished product and raw material procured from the supplier, to Sheela Stainless Private Limited and Steelmint Industries Private Limited respectively, who are one of the Related Parties/ Group Entities. The contribution of Related Parties/ Group Entities in the revenue of operation is presented in the table below:

			(Rs. in Lakhs)
	For the	e financial year	ended on
Particulars	March 31,	March 31,	March 31,
	2024	2023	2022
Revenue from operation	29,774.93	22,542.65	17,971.82
Sales to Group Company /Related party			
- Sale of Product (Sheela Stainless Private Limited)	2,094.45	4,017.17	2,025.55
- Trading (Steelmint Industries Private Limited)	4,938.01	414.26	-
Total	7,032.46	4,431.43	2,025.55
% of Sales to Group Company /Related party to Revenue	23.62%	19.66%	11.27%
from Operation	23.0270	19.00%	11.2770

The above table shows the reliance of Related Parties/ Group Entities on the revenue of the Company. The Company's Related Parties/ Group Entities, Sheela Stainless Private Limited and Steelmint Industries Private Limited, contributed 23.62%, 19.66% and 11.27% to the revenue from operation in F.Y 2024, F.Y. 2023 and F.Y. 2022 respectively. In the F.Y. 2025 the Company revenue from Steelmint Industries Private Limited is expected to decrease, as it has started procuring raw material from the independent sources. The loss of Steelmint Industries Private Limited as one of the key customers will negatively impact trading revenue in F.Y 2025.



The Company cannot give assurance that it will continue to earn revenue from the Related Parties/ Group Entities. The loss of revenue from any of the Related Parties/ Group Entities may require Company to push for sales by giving higher credit period, spending more on advertisement and offer more favourable payment terms to the potential customer, which may escalate cost and working capital requirement, ultimately affecting financial position of the Company. However, the Company expects robust demand for its product on account of higher spending on infrastructure and other micro and macro conditions.

### 3. Our business is largely concentrated in four states ("States") and is affected by various factors associated with these states.

Our existing Unit is located at V & P.O Talwandi Rukka, Hisar, Haryana-125001, India, which is strategically located for the procurement of raw materials. This proximity enables ease of logistics, power, water supply and raw materials for our operations in Unit I.

Geographical revenue distribution from these four states for the preceding three financial years are as under:

	(Rs. In Lakhs)						
State	FY 2023-24	%*	FY 2022-23	%*	FY 2021-22	%*	
Uttar Pradesh	9,903.63	33.26%	7,833.03	34.75%	7,210.93	40.13%	
Haryana	8,794.93	29.54%	1,877.36	8.33%	1,214.47	6.76%	
Delhi	4,593.30	15.43%	5,778.02	25.63%	4,179.19	23.26%	
Madhya Pradesh	1,842.20	6.19%	1,909.43	8.47%	1,214.22	6.76%	

\* % of total revenue from operations.

This concentration of our business in these states are subjects us to various risks, including but not limited to:

- regional slowdown in manufacturing activities;
- vulnerability to change of policies, laws and regulations or the political and economic environment of States;
- constraint on our ability to diversify across states;
- laws regulating the generation, storage, handling, use and transportation of material;

Any such adverse development affecting continuing operations at our manufacturing facilities could result in significant loss due to an inability to meet customer contracts and production schedules, which could materially affect our business reputation within the industry. The occurrence of or our inability to effectively respond to, any such events or effectively manage the competition in the region, could have an adverse effect on our business, results of operations, financial condition, cash flows and future business prospects. Further, continuous addition of industries in and around our manufacturing facilities without commensurate growth of its infrastructural facilities may put pressure on the existing infrastructure therein, which may adversely affect our business.

### 4. Our Company has reported certain negative cash flows from its investing activities and financing activities, details of which are given below. Sustained negative cash flow could impact our growth and business.

Our Company had reported certain negative cash flows from its investing activities and financing activities in previous years as per the restated financial statements and the same are summarised as under:

			(Rs. in Lakhs)
Particulars	For t	he financial year ende	d on
raruculars	March 31, 2024	March 31, 2023	March 31, 2022
Cash flow from Operating Activities	487.30	256.18	41.70
Cash flow from Investing Activities	(61.58)	(94.29)	97.15
Cash flow from Financing Activities	(423.99)	(162.67)	(135.16)



#### Cash outflow from Investing Activities:

Net cash flow used in investing activities during the fiscal 2024 was Rs. (61.58) lakhs, primarily due to acquisition of property, plant and equipment of Rs. 55.00 lakhs, investments in FDs and other outflow of cash amounting to Rs. 07.52 lakhs.

During the fiscal 2023 it was Rs. (94.29) lakhs, primarily on account of acquisition of property, plant and equipment of Rs. 66.73 lakhs, investments in FDs and other outflow of cash amounting to Rs. 29.19 lakhs.

#### **Cash outflow from Financing Activities:**

During the Fiscal 2024, net cash outflow from financing activities was Rs. (423.99) lakhs, comprising of repayment of long-term borrowings of Rs. 125.98 lakhs, finance costs of Rs. 152.17 lakhs and other outflow of cash from financing activities amounting to Rs. 250.32 lakhs.

During the Fiscal 2023, net cash outflow from financing activities was Rs. (162.67) lakhs, comprising of repayment of long-term borrowings of Rs. 44.38 lakhs, finance costs of Rs. 127.85 lakhs and other outflow of cash from financing activities amounting to Rs. 127.92 lakhs.

During the Fiscal 2022, net cash outflow from financing activities was Rs. (135.16) lakhs, comprising of repayment of long-term borrowings of Rs. 76.75 lakhs, finance costs of Rs. 121.91 lakhs and other outflow of cash from financing activities amounting to Rs. 0.70 lakhs.

For further information, kindly refer "Cash flow based on Restated Financial Statements" on page 231.

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If our Company is not able to generate sufficient cash flows, it may adversely affect our business and financial operations.

Kindly refer page 231 for further details of Cash Flows of our Company.

## 5. We source approximately 95% of our raw material requirement from a single supplier, Jindal Stainless Limited ("JSL"). Cancellation or any delay by JSL or any disruption/strike/lock-outs in their business operation could have a material adverse effect on our business, production, sales and financial condition.

As we source approximately 95% of our raw material requirement from a single supplier i.e. Jindal Stainless Limited ("JSL"), this significant reliance for the supply of stainless-steel exposes us to substantial operational risks. Any disruption in the supply chain from JSL, whether due to operational inefficiencies, financial difficulties, regulatory issues, or other unforeseen circumstances, could severely impact our ability to maintain consistent production levels increased lead times, and potential revenue loss due to our inability to meet customer demand.

Furthermore, our limited sourcing options may leave us vulnerable to price volatility in raw material markets and fluctuations in pricing policies or terms set between the parties.

A brief bifurcation of purchases made by our Company for the financial year 2023-24, 2022-23 and 2021-22 is as follows:

(Rs. in Lakhs)

	For the financial year ended on				
Particulars	March 31, 2024	March 31, 2023	March 31, 2022		
Total Purchases (cost of material consumed & stock in Trade)	25,444.29	23,436.54	16,063.36		
Purchases from JSL/ Key Supplier	24,346.61	22,606.93	15,244.76		
Purchases from JSL in % of Total Purchases	95.69%	96.465	94.90%		
Purchases from other suppliers	1097.68	829.61	818.60		
Purchases from other suppliers in % of Total Purchases	4.31%	3.54%	5.10%		



Despite recognizing the importance of diversifying our raw material sourcing channels, our current strategy primarily involves continued reliance on JSL for the majority of our raw material procurement in the near future as we maintain a strong and longstanding relationship with JSL and rely on them for the supply of high-quality raw materials at competitive prices.

While we aim to explore potential alternative suppliers and diversification strategies, our immediate priority remains ensuring the stability and continuity of our supply chain operations with JSL as our primary raw material supplier.

Though there is a risk involved with respect to dependency on a single supplier for majority of our raw material requirements, our Company has entered into a MoU, renewed on April 01, 2024, with JSL for volume-based rebates & incentives and price protection. Some important terms of the said MoU are as follows:

- This MoU shall be valid for a duration of Twelve months starting from April 01, 2024 up to March 31, 2025 and shall cover the incentives applicable on purchase of Twelve Months MoU Quantity and other incentive options as may be opted by the MoU Partners in accordance with the detailed MoU terms and conditions.
- Supplier has not required the MoU Partners to commit a specific quantity as a precondition to offering the volume-based rebates and incentives in terms of this MoU.
- Supplier has not required the MoU Partners to offer monthly and quarterly MoU quantity as a percentage of its total requirement.
- Rebates and incentives in this MoU are based only on the volume. Targets are voluntarily set by the MoU Partners themselves on its own discretion.
- All benefits and incentives under this MoU (fiscal or otherwise) are non-transferable.
- MoU shall be signed State wise (NCR shall be considered as one state for this purpose) and clubbing of multiple state locations for entities shall not be permitted, however, an entity may sign different MoUs for different States.
- Within a State, at the request of the MoU Partner, purchases by group companies of the MoU Partner (i.e. its holding companies, its subsidiaries and subsidiaries of its holding companies, partnership firms, Proprietorships) may be considered for clubbing for availing the incentives provided under this MoU subject to complying with the holding guidelines as per JSL policy and declaration of such companies/entities at the time of signing of this MoU.
- For MoU Benefits, all quantities considered shall be net of Sales returns, if any.

Further, we have not experienced any disruption in supply in the past, for further information in respect of the top 10 suppliers of raw material for the fiscals 2024, 2023 and 2022, kindly refer chapter titled "Our Business" on page 175.



6. We do not have any long-term agreements with Jindal Stainless Limited, our key supplier, for the continuous supply of raw material. Absence of such agreements leaves us vulnerable to sudden disruptions in supply, potential price increases, or unfavourable adjustments to supply terms, all of which could adversely affect our production schedules and financial stability.

We do not have any long-term agreements or contracts in place with Jindal Stainless Limited (JSL) or any of our other suppliers that mandate the continuous supply of raw materials. The absence of binding contracts means that our supply arrangements are subject to change at the discretion of the supplier, potentially without notice. This lack of contractual obligation exposes us to the risk of sudden supply disruptions, price increases, or unfavourable changes in supply terms, which could negatively impact our production schedules and financial stability. In the event that JSL or any other key supplier decides to discontinue or reduce the supply of raw materials, or if we are unable to secure alternative suppliers on similar terms, our business operations could be significantly compromised. The uncertainty associated with our reliance on informal supply arrangements may pose a material risk to our operational continuity and financial performance.

However, our Company has entered into a MoU, renewed on April 01, 2024 for volume-based rebate & incentives and a co-branding agreement dated April 01, 2024 which gives us an option to market our products under the JSL brand.

Further, we maintain a strong and longstanding relationship with Jindal Stainless Limited ("JSL") since 2012 with informal business interactions that began in 2007, also we rely on them for the supply of high-quality raw materials at competitive prices.

Further, we have not experienced any disruption in supply in the past, for further information in respect of the top 10 suppliers of raw material for the fiscals 2024, 2023 and 2022, kindly refer chapter titled "Our Business" on page 175.

## 7. Our cost of production is exposed to fluctuations in the prices of raw material particularly HR Coil and CR Coil. Fluctuations in the prices of these raw materials can have a significant impact on our production costs and overall financial performance.

The major raw material used in our production are Stainless-steel Sheet, CR Coils and HR Coils. Based on restated financial statements, our industry, the prices of Stainless-steels, is subject to high fluctuations. Additionally, factors influencing these prices, whether directly or indirectly, are beyond our Company's control. We primarily procure our raw materials from Jindal Stainless Limited (JSL) but we have not established any long-term supply agreement with JSL. However, we have entered into a MoU, renewed on April 01, 2024, with JSL for price protection against the fluctuations in prices of raw material. Yet, we may face the risks associated with the increased cost of raw materials due to price fluctuations in case of any disruption in the said MoU.

			(Rs In Lakhs)	
Vov Einangial Daufaumanaa	For the year ended March 31st			
Key Financial Performance	2024	2023	2022	
Revenue from operations	29,774.93	22,542.65	17,971.82	
Cost of Material Consumed (A)	18,479.64	19,386.54	16,123.95	
Purchases of Stock in Trade (B)	8,768.60	2,236.73	531.37	
Total cost of purchases (A+B)	27,248.25	21,623.27	16,655.32	
Cost of Purchases as a % of Revenue from operations	91.51%	95.92%	92.67%	

Cost of material of revenue from operations are as under:

Upward fluctuations in raw material prices can thereby directly or indirectly impact our margins, posing a significant risk to our profitability and resulting in a material adverse effect on our business, financial condition, and results of operations.



## 8. The Company is dependent on few numbers of customers. Any loss of top 10 customers will significantly affect our revenues and profitability.

A brief bifurcation of revenue contributed by our top 10 customers for the financial year 2023-24, 2022-23 and 2021-22 is as follows:

			(Rs. in lakhs)			
Particulars	For the financial year ended on					
	March 31, 2024	March 31, 2023	March 31, 2022			
Revenue from operations	29,774.93	22,542.65	17,971.82			
Revenue through Top 10 Customers	16,974.44	12,406.79	8,299.21			
Revenue through Top 10 Customers in % of Total Revenue	57.01%	55.04%	46.18%			

It is difficult to forecast the success or sustainability of any strategies undertaken by any of our key customers in response to the current economic or industry environment. Unfavourable industry conditions can also result in an increase in commercial disputes and other risks of supply disruption. A sustained decline in the demand for products produced by our OEM customers could prompt them to cut their production volumes, directly affecting the demand from OEM customers for our products. In addition to decline in demand for existing products, insufficient demand for new products launched by our OEM customers may also prevent growth in demand for our products from such OEM customers. Further, the volume and timing of sales to our customers may vary due to variation in demand for our customers' products, our customers' attempts to manage their inventory, design changes, changes in their product mix, manufacturing strategy and growth strategy, and macroeconomic factors affecting the economy in general, and our customers in particular.

## 9. We do not have long-term agreements with any of our customers, the loss of one or more of them or a reduction in their demand for our products could adversely affect our business, results of operations, financial condition and cash flows.

We have not entered into long-term agreements with any of our customers. Our relationship with our customers is generally on a non-exclusive basis and accordingly, our customers may choose to cease sourcing our products and choose to source alternative options. Therefore, we cannot assure that we will receive repeat orders from our customers in the future. Additionally, our customers have high and stringent standards for product quantity and quality as well as delivery schedules. Any failure to meet our customers' expectations and specifications could result in the cancellation or non-renewal of work orders. There are also a number of factors, other than our performance, that could cause the loss of a customer such as:

- a) increase in prices of raw materials and other input costs;
- b) changes in consumer preferences;
- c) changes in governmental or regulatory policy, etc.

Any of these factors may have an adverse effect on our business, results of operations and financial condition. Further, absence of any contractual exclusivity with respect to our business arrangements with such customers poses a threat on our ability to be able to continue to supply our products to these customers in the future. If we overestimate demand, we may incur costs to purchase more raw materials and manufacture more products than required.

Accordingly, we face the risk that our customers might not place any order or might place orders of lesser than expected size or may even cancel existing orders or make change in their policies which may result in reduced quantities being manufactured by us. Cancellations, reductions or instructions to delay production (thereby delaying delivery of products manufactured by us) by a significant customer could adversely affect our results of operations by reducing our sales volume, as well as by possibly causing delay in our customers' paying us for the order placed for purchasing the inventory with us which we would have manufactured for them. We may not find any customers or purchasers for the surplus or excess capacity in which case we would be forced to incur a loss.



In addition, we make significant decisions, including determining the levels of business that we will seek and accept, production schedules, personnel requirements and other resource requirements, based on our estimates of customer orders. If we underestimate demand, we may manufacture fewer quantities of products than required, which could result in the loss of business. We may fail to maintain the requisite inventory, which may adversely impact our ability to deliver products to customers in a timely manner which may lead to loss of revenues or customers. Our inability to accurately forecast demand for our products and manages our inventory may have an adverse effect on our business, results of operations and financial condition.

10. Our Company, our Promoters/ Directors and our Group Entities are parties to certain legal proceedings. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition.

Our Company, our Promoters, Directors and our Group Entities are parties to certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts, tribunals and forums. Mentioned below are the details of the proceedings involving our Company, our Promoters, Directors, and our Group Entities as on the date of this Draft Red Herring Prospectus along with the amount involved, to the extent quantifiable, based on the materiality policy for litigations, as approved by the Company in its Board meeting held on September 02, 2024.

Name of Entity	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoters	Material civil litigations	Aggregate amount involved (to the extent ascertainable) (Rs. in Lakhs)	
			Company				
By our Company	01	Nil	Nil	Nil	01	8.39	
Against our Company	01*	03	Nil	Nil	01	48.46	
-	•	Directors and	Promoters & P	romoter Group			
By our Directors and Promoters	Nil	Nil	Nil	Nil	Nil	Nil	
Against our Directors and Promoters	01	Nil	Nil	Nil	Nil	Amount unidentified	
Group Entities							
Litigation involving our Group Entities	Nil	03	Nil	Nil	01*	218.55	

\*Amount unidentified

There can be no assurance that these litigations will be decided in favour of our Company, our Promoters/Director and/or our Group Entities, respectively, and consequently it may divert the attention of our management and Promoters and waste our corporate resources and we may incur significant expenses in such proceedings and may have to make provisions in our financial statements, which could increase our expenses and liabilities. As on the



date of this Draft Red Herring Prospectus, our Company has not created any provisions related to the above litigations filed against the Company.

If such claims are determined against us, there could be a material adverse effect on our reputation, business, financial condition and results of operations, which could adversely affect the trading price of our Equity Shares.

For the details of such outstanding litigations, please refer the chapter titled "Outstanding Litigations and Material Developments" on page 249.

# 11. We have in the past entered into related party transactions and may continue to do so in the future, which may potentially involve conflicts of interest with the equity shareholders. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operations.

We have entered into related party transactions with our Promoters, Promoters Group, Group Entities and Directors. For details of these transactions, please refer "Annexure 34 - Related Party Transactions" under section titled "Financial Information" on page 231. We have taken the permission of Board & shareholders for such transactions under the Companies Act, 2013.

All the related party transactions carried out by the Company in the past are in compliance with the Companies Act, 2013 and other applicable provisions at that time.

Although all related-party transactions that we may enter into are on an arm's length basis and are subject to approval by our Audit Committee, Board or shareholders, as required under the Companies Act, 2013 and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI Listing Regulations"), we cannot assure you that such transactions in the future, individually or in aggregate, will not have an adverse effect on our financial condition and results of operations or that we could not have achieved more favourable terms if such transactions had not been entered into with related parties. Such related-party transactions in the future may potentially involve conflicts of interest which may be detrimental to the interest of our Company and we cannot assure you that such transactions, individually or in the aggregate, will always be in the best interests of our minority shareholders and will not have an adverse effect on our business, financial condition, cash flows and results of operations. There can also be no assurance that any dispute that may arise between us and related parties will be resolved in our favour.

#### Following is the Related Party Transactions:

	(Rs. in Lak)						
Particulars	F.Y. ended on March 31, 2024	% of total income	F.Y. ended on March 31, 2023	% of total income	F.Y. ended on March 31, 2022	% of total income	
Related Party Transactions during the year	7,420.32	24.92%	4,665.71	20.70%	2,356.94	13.10%	

For details of the related party transactions, as per the requirements under Ind-AS see 'Related Party Disclosures' issued by the Institute of Chartered Accountants of India and as reported in the Restated Financial Statements, see "Financial Information – Restated Summary Statement of Related Party Disclosure" beginning on page 231.

We cannot assure you that we will be able to maintain the terms of such transactions, or that, in the event we enter into future transactions with related parties, the terms will be favourable to us.

### 12. Our business is working capital intensive. If we experience insufficient cash flows to meet required payments on our working capital requirements, there may be an adverse effect on the results of our operations.

Our Company proposes to utilize Rs. 2,350.00 lakhs of the Net Proceeds for our estimated working capital requirements. We will utilize Rs. 2,350.00 lakhs in Fiscal 2025. The balance portion of our Company working capital requirement, if any, shall be met from the working capital facilities availed/ to be availed and internal accruals. For details, please see "Objects of the Issue" on page 95.





Working capital for the last three years of the Company:

					(Rs.	In Lakhs)
Particulars	Fiscal 2024 (Actual)	No. of Days	Fiscal 2023 (Actual)	No. of Days	Fiscal 2022 (Actual)	No. of Days
Current Assets						
(a) Investments	1.17		1.09		1.04	
(b) Trade Receivables	1,507.08	18	1,398.90	23	1,420.89	29
(c) Inventories	2,153.19	26	4,429.92	72	1,980.20	40
(d) Loans & Advances	437.55		33.79		85.89	
(e) Other Current Assets	614.78		1,042.58		619.89	
Total Current Assets (A)	4,713.77		6,906.28		4,107.91	
Current Liabilities						
(a) Trade Payables	5.08	0	2,703.32	47	509.27	11
(b) Other Current Liabilities	107.33		321.51		165.44	
(c) Short Term Provisions	218.81		129.47		126.96	
Total Current Liabilities (B)	331.22		3,154.30		801.67	
Total Working Capital Requirements (A-B)	4,382.55		3,751.98		3,306.24	
Funding Pattern						
Working Capital Funding from Banks and Financial Institutions	1,740.55		1,636.07		1,498.60	
Internal Accruals and Unsecured Loans	2,642.00		2,115.91		1,807.64	

We require a significant amount towards working capital requirements which is based on certain assumptions, and accordingly, any change of such assumptions would result in changes to our working capital requirements. A significant amount of working capital is required to finance the purchase of raw materials and trade receivables. As a result, we may continue to avail debt in the future to satisfy our working capital requirements. Our working capital requirements may increase if we undertake larger or additional order from our customers or if payment terms do not include advance payments or such contracts have payment schedules that shift payments toward the end of a project or otherwise increase our working capital burden.

## 13. Trade Receivables and Inventories form a substantial part of our current assets. Failure to manage the same could have an adverse effect on our net sales, profitability, cash flow and liquidity.

Our business is working capital intensive and hence, Trade Receivables and Inventories form substantial part of our current assets and net worth.

			(Rs. in Lakhs)		
Particulars	For th	For the financial year ended on			
i ai ticulai s	March 31, 2024	March 31, 2023	March 31, 2022		
Total Current Assets	4,718.84	6,909.61	4,112.04		
Trade Receivables	1,507.08	1,398.90	1,420.89		
Trade Receivables % of total Current Assets	31.94%	20.25%	34.55%		
Inventories	2,153.19	4,429.92	1,980.20		
Inventories % of total Current Assets	45.63%	64.11%	48.16%		

The results of operations of our business and our overall financial condition are hence dependent on our ability to effectively manage our inventory and trade receivables. We generally procure materials on the basis of management estimates based on past requirements and future estimates. To effectively manage our supplies

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(Rs in Lakhs)

inventory, we must be able to accurately estimate customer demand & supply requirements and purchase new inventory accordingly. However, if our management misjudges expected timelines and customer demand, it could cause either a shortage of raw materials or an accumulation of excess inventory. Further, if we fail to finish any project within the given timelines, we may be required to carry finished goods inventory on our books and pay for fresh supplies without receiving payment from clients, requiring to create additional vendor financing, all of which could have an adverse impact on our income and cash flows.

To effectively manage our trade receivables, we must be able to accurately evaluate the credit worthiness of our customers and ensure that suitable terms and conditions are given to them in order to ensure our continued relationship with them. However, if our management fails to accurately evaluate the credit worthiness of our customers, it may lead to bad debts, delays in recoveries and/ or write-offs which could lead to a liquidity crunch, thereby adversely affecting our business and results of operations. A liquidity crunch may also result in increased working capital borrowings and, consequently, higher finance cost which will adversely impact our profitability.

## 14. Our failure to accurately forecast and manage inventory could result in an unexpected shortfall and/or surplus of raw materials, equipment and manpower, which could affect our business and financial condition.

We monitor our inventory levels based on our own projections of future demand. Because of the length of time necessary to deliver order timely, we make decisions well in advance. As of March 31, 2024, 2023 and 2022, our total inventories amounted to Rs. 2,153.19 lakhs, Rs. 4,429.92 lakhs and Rs. 1,980.20, respectively. An underestimated forecast of the raw materials, equipment and manpower for our orders/ production can result in the higher costs or supply deficits of these essentials.

We have a good Inventory turnover ratio in past years, following are details for the last 3 years:

Particulars	For the financial year ended on			
	March 31, 2024	March 31, 2023	March 31, 2022	
Inventory Turnover Ratio	13.83	5.09	9.08	
% change from previous year	171.74%	-43.93%	13.67%	

\*Cost of goods sold/ Average Inventory

Conversely, an overestimated forecast can also result in an over-supply of these essentials, which may increase costs, negatively impact cash flow, reduce the quality of raw material inventory, erode margins substantially and ultimately create write-offs of inventory or holding of surplus stock which may result in additional storage cost. Any of the aforesaid circumstances could have a material adverse effect on our business, results of operations and financial condition.

## 15. Some of our borrowings carry restrictive covenants or conditions and could affect our ability to manage our business operations.

Our borrowings from bank i.e. HDFC Bank Limited have certain conditions which could affect our operational flexibilities such as:

- The company would have to obtain prior permission of bank for availing credit facilities with another bank.
- The company would have to take prior permission for making any adverse changes in its capital structure.
- Implement any scheme of amalgamation, merger or such restructuring.
- Implement any scheme of expansion or diversification or capital expenditure except normal activities indicated in fund flow statements submitted to bank.
- Make any drastic changes in its management set ups.



Further, we have received NoC from following Banker to the Company;

Name of the Bank/Lender	Date of NoC
HDFC Bank Limited	August 27, 2024

Our inability to meet these conditions or ensure that compliance of these conditions may hamper the operational flexibility needed from time to time that could materially adversely affect our results of operations and financial conditions.

16. There are certain instances of delays in payment of statutory dues by us. Any further delays in payment of statutory dues may attract financial penalties from the respective government authorities and in turn may have a material adverse impact on our financial condition and cash flows.

During the last financial years, there have been some instances of delayed filing by the Company in respect of the filings required to be made with regulatory authorities, including filings under Companies Act, 2013 which have all been paid as on the date of this Draft Red Herring Prospectus.

The table below sets forth the details with respect to additional fee paid by the Company due to late filing of certain RoC Forms:

Financial Year	Forms Name	RoC Fee (in Rs.)	Additional Fee/ Penalty(in Rs.)		
	Form AOC-5	600	1200		
	Form ADT-1	600	2400		
	Form DIR-12	600	1200		
2023-24	Form DPT-3	600	6000		
	Form MGT-14	600	3600		
	Form AOC-4	600	2200		
	Form CRA-4	600	2400		
	Form AOC-4	600	2100		
2022-23	Form CRA-4	600	2400		
	Form DIR-12	600	1200		
2021-22	Form CHG-1	600	3600		
2021-22	Form CRA-4	600	2400		
	Total Penalty Paid 30,700				

However, this is to confirm that as on date, all the requisite e-forms have been filed with additional fee wherever applicable and approval for such forms has been received from the RoC, NCT of Delhi & Haryana. These delays were primarily due to the administrative and technical errors. We have since taken steps such as channelling more resources towards improving our administrative systems and training our staff to rectify such delays. However, there can be no assurance that such delays may not arise in the future. This may lead to financial penalties from respective government authorities. However, we cannot assure you that we will not be subject to such penalties and fines in the future which may have a material adverse impact on our financial condition and cash flows.

17. In our audited financial statements for the financial year 2022-23 and 2021-22, our Company did not make any provision for gratuity payment as required under The Payment of Gratuity Act 1972. However, in the Restated Financial Statements, the impact of provision for gratuity payment on the Profits earned by the company has been shown in Annexure-6 "Restated Summary Statement of Reconciliation of Restated Profit/ (Loss) To Profit/ (Loss) as per Audited Financial Statements".

Gratuity is a lump sum that a company pays when an employee leaves an organisation and this is one of the many retirement benefits offered by a company to an employee. Currently, the Payment of Gratuity Act, 1972 (the Gratuity Act) is applicable to employees engaged in factories, mines, oilfields, plantations, ports, railway



(Rs in Lakhs)

companies, shops or other establishments with ten or more employees. Gratuity is fully paid by the employer, and no part comes from an employee's salary. The Accounting Standard stipulates that present value of obligations with respect to the retirement benefits to be paid to the employees should be accounted in the books on accrual basis.

As per the Actuarial Certificate, issued by TransValue Consultants, for the periods covered in this Draft Red Herring Prospectus, we may derive that the impact of the provision of gratuity on the Financial Statements on yearly basis is not material. The same has been disclosed below -

			(AS. IN LUKNS)	
Particulars	For the financial year ended on			
r al ticulars	March 31, 2024	March 31, 2023	March 31, 2022	
Profit / (Loss) after Tax (as per audited	633.67	370.84	371.68	
financial statements) (i)				
Add/(Less): Adjustments on account of -				
Provision for Gratuity		7.55	19.52	
Tax Adjustments on above	(2.62)	(1.90)	(4.91)	
Previous period Tax adjustments	-	-	-	
Total Adjustments (ii)	(2.62)	5.65	14.60	
Restated Profit/ (Loss) (i+ii)	636.29	365.19	357.08	

18. Our Promoters, Directors and Promoter group have provided personal guarantees for our borrowings to secure our loans. Our business, financial condition, results of operations, cash flows and prospects may be adversely affected by the revocation of all or any of the personal guarantees provided by our Promoters, Directors and Promoter Group in connection with our Company's borrowings.

Our Promoters, Directors, and Promoter Group have provided personal guarantees for our borrowings to secure our loans as disclosed below:

Sr. No.	Bank Name	Guarantee
1.	HDFC Bank Limited	Unconditional and Irrevocable personal guarantee of Mr. Raj Kumar Gupta, Mr. Deepak Kumar, Mr. Gaurav Gupta and Mr. Vishal Gupta till the tenor of the facility.

If any of these guarantees are revoked, our lenders may require alternative guarantees or collateral or cancellation of such facilities, entailing repayment of amounts outstanding under such facilities. If we are unable to procure alternative guarantees satisfactory to our lenders, we may need to seek alternative sources of capital, which may not be available to us at commercially reasonable terms or at all, or to agree to more onerous terms under our financing agreements, which may limit our operational flexibility. Accordingly, our business, financial condition, results of operations, cash flows and prospects may be adversely affected by the revocation of all or any of the personal guarantees provided by our Promoters, Directors and Promoter Group in connection with our Company's borrowings.

#### 19. Majority of the independent directors do not have qualification related to the business of our company.

We have three Independent Directors in our Board; these are having good qualification & experience but not related to our business.

Sr. No.	Name	Qualification & Experience		
1.	Raj Kumar Dewan	BSc in Mechanical Engineering		
2.	Dinesh Vinayak	MSc in Applied Phycology, MBA		
3.	Alok Kumar Jain	Bachelor of Legislative Law (LLB)		

Qualifications & Experience of our Independent Directors:



For further details in respect of profile, kindly refer "Brief Biographies of Directors" on page 200.

Accordingly, our business, financial condition, results of operations, cash flows and prospects may be adversely affected by the any negligence accrued in corporate governance due to lack of experience & qualification related to the business of our Company by these Independent Directors.

## 20. In addition to normal remuneration, other benefits and reimbursement of expenses of some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors (including our Promoters) and Key Management Personnel are interested in our Company to the extent of their shareholding, loan, commission & dividend entitlement in our Company, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our directors or our Key Management Personnel would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our directors including our promoters will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our directors may take or block actions with respect to our business, which may conflict with our best interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our directors will always act to resolve any conflicts of interest in our favour, thereby adversely affecting our business and results of operations and prospects.

## 21. Any variation in the utilisation of the Net Proceeds of the Fresh Issue as disclosed in this Draft Red Herring Prospectus shall be subject to certain compliance requirements, including prior Shareholders' approval.

We propose to utilize the Net Proceeds to meet additional working capital requirements. For further details of the proposed objects of the Issue, please refer "Objects of the Issue" on page 105. In accordance with Section 27 of the Companies Act, 2013, we cannot undertake any variation in the utilization of the Net Proceeds from the Fresh Issue as disclosed in this Draft Red Herring Prospectus without obtaining the shareholders' approval through a special resolution. In the event of any such circumstances that requires us to undertake variation in the disclosed utilisation of the Net Proceeds, we may not be able to obtain the Shareholders' approval in a timely manner, or at all. Any delay or inability in obtaining such Shareholders' approval may adversely affect our business or operations. Further, our Promoters or controlling shareholders would be required to provide an exit opportunity to the shareholders who do not agree with our proposal to modify the objects of the Issue as prescribed in the SEBI (ICDR) Regulations. If our shareholders exercise such exit option, our business and financial condition could be adversely affected. Therefore, we may not be able to undertake variation of objects of the Issue to use any unutilized proceeds of the Fresh Issue, if any, even if such variation is in the interest of our Company, which may restrict our ability to respond to any change in our business or financial condition, and may adversely affect our business.

## 22. Compliance with, and changes in, safety, health and environmental laws and various labour, workplace related laws and regulations, including terms of the approvals granted to us, may increase our compliance costs and as such adversely affect our business, prospects, results of operations and financial condition.

We are subject to a broad range of safety, health and environmental related laws and regulations in the jurisdictions in which we operate, which impose controls on the disposal and storage of raw materials, noise emissions, air and water discharges; on the storage, handling, discharge and disposal of chemicals, employee exposure to hazardous substances and other aspects of our operations. For example, laws in India limit the amount of hazardous and pollutant discharge that our Manufacturing Facilities may release into the air and water. The discharge of substances that are chemical in nature or of other hazardous substances into the air, soil or water beyond these limits may cause us to be liable to regulatory bodies and incur costs to remedy the damage caused by such discharges.

Any of the foregoing could subject us to litigation, which may increase our expenses in the event we are found liable and could adversely affect our reputation. The adoption of stricter health and safety laws and regulations,



stricter interpretations of existing laws, increased governmental enforcement of laws or other developments in the future may require that we make additional capital expenditures, incur additional expenses or take other actions in order to remain compliant and maintain our current operations. Complying with, and changes in, these laws and regulations or terms of approval may increase our compliance costs and adversely affect our business, prospects, results of operations and financial condition.

Further, our business operations are subject to stringent compliance with labour laws and regulations including those governing detailed procedures for the establishment of unions, dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. We are also subject to laws and regulations governing relationships with employees in such areas as minimum wage and maximum working hours, overtime, working conditions, hiring and termination of employees, contract labour and work permits, and consequently, may be party to statutory or regulatory proceedings in this respect.

For licenses, permits and authorization obtained by us, see "Government and Other Statutory Approvals" beginning from page 258. There is a risk that we may inadvertently fail to comply with such regulations, which could lead to enforced shutdowns and other sanctions imposed by the relevant authorities, as well as the withholding or delay in receipt of regulatory approvals for our new products.

## 23. The pricing in the steel industry is subject to market demand, volatility and economic conditions. Fluctuations in steel prices may have a material adverse impact on our business, results of operations, prospects and financial conditions.

Low steel prices adversely affect the businesses and results of operations of steel product producers generally, including ours, resulting in lower revenue and margins and write-downs of products and raw material inventories. Further, substantial decreases in steel and steel product prices during periods of economic weakness have not always been balanced by commensurate price increases during periods of economic strength. Any sustained price recovery shall require a broad economic recovery, in order to underpin an increase in real demand for steel and steel products by end users. In addition, the volatility, length and nature of business cycles affecting the steel and steel products industry may become increasingly unpredictable, and the recurrence of another major downturn in the industry may have a material adverse impact on our business, results of operations, financial condition and prospects.

## 24. We depend on the steel industry and a decrease in demand & steel prices may have a material adverse effect on our business, results of operations, prospects and financial condition.

Steel prices fluctuate based on a number of factors, such as, the availability and cost of raw material inputs, fluctuations in domestic and international demand and supply of steel and steel products, international production and capacity, fluctuation in the volume of steel imports, transportation costs, protective trade measures and various social and political factors, in the economies in which the steel producers sell their products and are sensitive to the trends of particular industries, such as, the construction and machinery industries. When downturns occur in these economies or sectors, which may lead to a decrease in steel and steel product prices, and consequently we may experience decreased demand for our Products. This may, in turn, have a material adverse effect on our business, results of operations, financial condition and prospects.

## 25. Our manufacturing process requires our labourers to work under potentially dangerous circumstances. In the event of any accidents, our Company may be held liable for damages and penalties which may impact the financials of our Company.

Our employees/labour may be required to work under potentially dangerous circumstances in the operation of our manufacturing unit associated with the handling, storage, movement and production of our Products, as well as accidents such as fire and explosions. Any mishandling of our equipment and machineries could also lead to serious and sometimes fatal accidents. These accidents can cause personal injury and loss of life, severe damage to and destruction of property and equipment, environmental damage and may result in the suspension of operations and the imposition of civil and criminal liabilities. Liabilities incurred as a result of these events have the potential to adversely impact our financial position and reputation. Events like these could result in liabilities,



or adversely affect our reputation with suppliers, customers, regulators, employees and the public, which could in turn affect our financial condition and business performance.

We have not experienced any accidents in past, so there was no material effect on business, financial condition and profitability of the issuer company. Further, no assurance can be given that we will not experience such instances in future.

#### 26. The average cost of acquisition of Equity Shares by our Promoters is lower than the floor price.

Our Promoters average cost of acquisition of Equity Shares in our Company is lower than the Floor Price of the Price Band as may be decided by the Company in consultation with the Book Running Lead Manager. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer chapter titled "Capital Structure" beginning on page 71.

### 27. We are exposed to the risks of malfunctions or disruptions of information technology systems that will affect our inventory management, cost & financial results of Company.

We depend on information technology systems and accounting systems to support our business processes, including designing, planning, execution, procurement, inventory management, quality control, product costing, human resources and finance. Although these technology initiatives are intended to increase productivity and operating efficiencies, they may not achieve such intended results. These systems may be potentially vulnerable to outages due to fire, floods, power loss, telecommunications failures, natural disasters, computer viruses or malware, break-ins and similar events. Effective response to such disruptions or malfunctions will require effort and diligence on the part of our third-party distribution partners and employees to avoid any adverse effect to our information technology systems.

Further, we have not experienced any instances in last 3 years related to malfunctions or disruptions of information technology systems & not incurred any additional cost due to failure of information system, so there was no material effect on business, financial condition and profitability of the issuer company. Further, no assurance can be given that we will not experience such instances in future.

## 28. A slowdown or shutdown in our manufacturing operations could have an adverse effect on our business, results of operations, financial condition and cash flows.

Our business is dependent upon our ability to manage our Manufacturing Facilities, which are subject to various operating risks, including productivity of our workforce, compliance with regulatory requirements and those beyond our control, such as the breakdown and failure of equipment or industrial accidents, severe weather conditions, natural disasters, as well as loss of licenses, certifications and permits, regulatory changes and government imposition of closure or lockdown. Any significant malfunction or breakdown of our machinery may entail significant repair and maintenance costs, difficulties with production costs, product quality issues, disruption in electrical power or water resources and could cause disruptions in our operations or shut down the affected Manufacturing Facility.

Our inability to effectively respond to any shutdown or slowdown and rectify any disruption, in a timely manner and at an acceptable cost, could result in us being unable to satisfy our contractual commitments, which could have an adverse effect on our business, financial condition and results of operations.

Further, we have employed a total of 92 permanent employees, as of September 10, 2024. Although, we have not experienced any strikes or labour unrest in the past, there can be no assurance that we shall not experience disruptions in work in the future due to disputes or other problems with our work force. Any disagreements with labour unions or labour unrest directed against us, could directly or indirectly prevent or hinder our normal operating activities, and, if not resolved in a timely manner, could lead to disruptions in our operations, which in turn could adversely affect our business, financial condition and results of operations and cash flows.



## 29. We are required to obtain consents under certain environmental laws, which are critical for operating our Manufacturing Facility.

We require certain statutory and regulatory permission, licenses and approvals to operate our business. We believe that we have obtained all the requisite permission and licenses which are adequate to run our business. However, there is no assurance that there are no other statutory/ regulatory requirements which we are required to comply with. Further, some of these approvals are granted for fixed periods of time and need renewal from time to time. We are required to renew such permission, licenses and approvals. Any default by our Company in complying with the same, may result in inter alia the cancellation of such licenses, consents, authorizations and/or registrations, which may adversely affect our operations.

We have not in the past been non-compliant with the requirements under environmental law for our operations and there is no assurance that in the future we would be able to obtain such consent in a timely manner or at all.

There can be no assurance that the relevant authorities will issue or renew any of such permits or approvals in time or at all. Failure to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business.

## 30. We may receive customer complaints and as a result may face product recalls, product liability claims and legal proceedings, if the quality of our Products does not meet our customers' expectations, in which case our business and revenues, and ultimately our reputation, could be negatively affected.

Although in the past we have not received any major complaints from our stockists, traders, distributors and clients with respect to our product quality, we have no control over our stockists, traders, distributors and clients (i) alleging harm/loss caused to them due to the quality of products supplied by us; and (ii) instituting product liability claims, product recall claims and legal proceedings against us and our promoters and directors claiming product recalls, liquidated damages, indemnification claims etc. and therefore, we cannot assure that we shall not experience any product recalls or material product liability losses in the future or that we shall not incur significant costs to defend any such claims. In case (i) such actions are instituted against the Company and/or our promoters and directors or are alleged to cause harm/loss to such entities; or (ii) there is a change in applicable law or there are rulings against us by courts or tribunals in relation to the quality of our Products, we may need to make provisions in our financial statements, which could increase our expenses and our current liabilities. Further, any such situation may have a reputational impact on our brand, goodwill and market presence and our stockists, traders, distributors and clients may choose to not do business with us, which could have an adverse effect on our business, financial condition or results of operations. Further, we do not have any insurance cover to protect us from claims from customers in our international markets.

A product recall or a product liability claim entails significant costs which may be in excess of our available insurance coverage and may expose us to unanticipated losses/exposures thereby adversely affecting our reputation, business and revenues.

### 31. A shortage or unavailability of electricity or water could affect our manufacturing operations and have an adverse effect on our business, results of operations and financial condition.

Our Manufacturing facilities and registered office have adequate power supply position from the public supply utilities. For the Manufacturing facilities, we have a connected load of 740 KW from Dakshin Haryana Bijli Vitran Nigam for our Unit established in Hisar, Haryana, we have a 24\*7 power backup at our Manufacturing facilities through two set of Diesel Generator (DG) with a capacity of 250 and 125 KVA supporting our critical manufacturing operations. Any shortage or non-availability of electricity or failure of the state electricity grid could delay our operations at the Manufacturing facilities which may consequently adversely affect our delivery timelines to our customers. Any such delay may have an adverse effect on our business, results of operations and financial condition.

Further, we require regular water supply for our manufacturing processes which is currently being sourced from private water tanker suppliers. Although, we have not witnessed any major shortfall in supply of water, we do not



have long-term supply arrangements with these suppliers, and there can be no assurance that we shall be able to secure our water requirements through these suppliers in a timely manner or at all. Any shortage or non-availability water supply could delay our operations at the Manufacturing facilities which may consequently adversely affect our delivery timelines to our customers. Any such delay may have an adverse effect on our business, results of operations and financial condition.

## 32. If we are unable to establish and maintain an effective internal controls and compliance system, our business and reputation could be adversely affected.

We are responsible for establishing and maintaining adequate internal measures commensurate with the size and complexity of operations. We make an evaluation of the adequacy and effectiveness of internal systems on an ongoing basis so that our operations adhere to our policies, compliance requirements and internal guidelines. We periodically test and update our internal processes and systems and there have been no past material instances of failure to maintain effective internal controls and compliance system. However, we are exposed to operational risks arising from the potential inadequacy or failure of internal processes or systems, and our actions may not be sufficient to ensure effective internal checks and balances in all circumstances. We take reasonable steps to maintain appropriate procedures for compliance and disclosure and to maintain effective internal controls over our financial reporting so that we produce reliable financial reports and prevent financial fraud. As risks evolve and develop, internal controls must be reviewed on an ongoing basis. Maintaining such internal controls requires human diligence and compliance and is therefore subject to lapses in judgment and failures that result from human error.

Further, our operations are subject to anti-corruption laws and regulations. These laws generally prohibit us and our employees and intermediaries from bribing, being bribed or making other prohibited payments to government officials or other persons to obtain or retain business or gain some other business advantage. We participate in collaborations and relationships with third parties whose actions could potentially subject us to liability under these laws or other local anti-corruption laws. While our code of conduct requires our employees to comply with all applicable laws, and we continue to enhance our policies and procedures in an effort to ensure compliance with applicable anti-corruption laws and regulations, these measures may not prevent the breach of such anti-corruption laws, as there are risks of such breaches in emerging markets, such as India. If we are not in compliance with applicable anti-corruption laws, we may be subject to criminal and civil penalties, disgorgement and other sanctions and remedial measures, and legal expenses, which could have an adverse impact on our business, results of operations and financial condition. Likewise, any investigation of any potential violations of anti-corruption laws by the relevant authorities could also have an adverse impact on our business and reputation.

## 33. Employee misconduct, errors or fraud could expose us to business risks or losses that could adversely affect our business prospects, results of operations and financial condition.

Employee misconduct, errors or frauds could expose us to business risks or losses, including regulatory sanctions, penalties and serious harm to our reputation. Such employee misconduct includes breach in security requirements, misappropriation of funds, hiding unauthorized activities, failure to observe our stringent operational standards and processes, and improper use of confidential information. It is not always possible to detect or deter such misconduct, and the precautions we take to prevent and detect such misconduct may not be effective. In addition, losses caused on account of employee misconduct or misappropriation of petty cash expenses and advances may not be recoverable, which we may result in write-off of such amounts and thereby adversely affecting our results of operations. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions in which case, our reputation, business prospects, results of operations and financial condition could be adversely affected.

## 34. Our funding requirements and deployment of the Net Proceeds of Fresh Issue are based on management estimates and have not been independently appraised by any bank or financial institution.

Our funding requirements and the deployment of the Net Proceeds of the Fresh Issue are based on management estimates and our current business plan. The fund requirements and intended use of proceeds have not been



appraised by bank or financial institution and are based on our estimates. In view of the competitive and dynamic nature of our business, we may have to revise our expenditure and fund requirements as a result of variations including in the cost structure, changes in estimates and other external factors, which may not be within the control of our management. This may entail rescheduling, revising or cancelling the planned expenditure and fund requirement and increasing or decreasing the expenditure for a particular purpose from its planned expenditure at the discretion of our board. In addition, schedule of implementation as described herein are based on management's current expectations and are subject to change due to various factors some of which may not be in our control.

Further, the deployment of the issue proceeds is entirely at the discretion of the issuer, as the Regulation 41 of the SEBI ICDR Regulations related to Monitoring agency is not applicable on our Company as the proposed issue size is less then Rs. 10,000 Lakhs.

## 35. Any failure to protect or enforce our rights to own or use our trademark could have an adverse effect on our business and competitive position.

As on the date of this Draft Red Herring Prospectus, our applications for our logo as a trademark are under process. And the current status of our trademark application is 'opposed' & 'Formalities Check Pass', which could delay or prevent the successful registration of our logo. While the third party has expressed a willingness to explore a settlement, there is no assurance that a favourable resolution will be reached. If the opposition is not settled or is upheld, we may be required to alter or abandon the use of our current logo, potentially incurring significant costs related to rebranding and risking the loss of brand recognition.

Sr. No.	Trademark Certificate/ Application No.	Issuing Authority	Description of Goods and Services	Class	Status	Trademark
1.	2310298	Registrar of Trade Marks	Stainless-steel Tubes and Pipes	6	Opposed	
2.	6590416	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PSSR
3.	6591667	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	GROUP OF COMPANIES
4.	6591670	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	SS PIPE & TUBES
5.	6591668	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PIPE
6.	6591669	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	STAINLESS STEEL TUBE & PIPE
7.	Our Company h					

Further, we have also applied for registration of our six (6) trademarks, under the Trademark Act, 1999 which are:



Hence, we do not enjoy the statutory protection accorded to a registered trademark. Since we have not obtained registration, we may remain vulnerable to infringement and passing-off by third parties and will not be able to enforce any rights against them. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our trademarks. We may also need to change our logo which may adversely affect our reputation and business and could require us to incur additional costs.

Further, if we do not maintain our brand identity, which is an important factor that differentiates us from our competitors, we may not be able to maintain our competitive edge. If we are unable to compete successfully, we could lose our customers, which would negatively affect our financial performance and profitability. Moreover, our ability to protect, enforce or utilize our brand is subject to risks, including general litigation risks. Furthermore, we cannot assure you that our brand will not be adversely affected in the future by actions that are beyond our control, including customer complaints or adverse publicity from any other source. Any damage to our brand identity, if not immediately and sufficiently remedied, could have an adverse effect on our business and competitive position.

Finally, while we take care to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty whether we are infringing any existing third-party intellectual property rights, which may force us to alter our offerings. We may also be susceptible to claims from third parties asserting infringement and other related claims. If similar claims are raised in the future, these claims could result in costly litigation, divert management's attention and resources, subject us to significant liabilities and require us to enter into potentially expensive royalty or licensing agreements. Any of the foregoing could have an adverse effect on our business and competitive position.

### 36. Our Promoters and Promoters Group will continue to exercise control post completion of the Issue and will have considerable influence over the outcome of matters.

Our Promoters and Promoters Group will continue to own a majority of our Equity Shares i.e., approximately [•] % of the total Post-Issue paid up capital. As a result, our Promoters will have the ability to exercise significant influence over all matters requiring shareholders' approval. Our Promoters will also be in a position to influence any shareholder action or approval requiring a majority vote, except where they may be required by applicable law to abstain from voting. This control could also delay, defer or prevent a change in control of our Company, impede a merger, consolidation, takeover or other business combination involving our Company, or discourage a potential acquirer from obtaining control of our Company even if it is in the best interests of our Company. The interests of our Promoters could conflict with the interests of our other equity Shares. In addition, for so long as the Promoter Group continues to exercise significant control over the Company, they may influence the material policies of the Company in a manner that could conflict with the interests of our other shareholders.

The Promoters Group may have interests that are averse to the interests of our other shareholders and may take positions with which our other shareholders do not agree.

### 37. We benefit from our relationship with our Promoters and our business and growth prospects may decline if we cannot benefit from this relationship in the future.

We benefit in many ways from our relationship with our individual Promoters, Mr. Raj Kumar Gupta, Mr. Deepak Kumar, Mr. Gaurav Gupta and Mr. Vishal Gupta as a result of their reputation, experience and knowledge of the Stainless-steel Pipes and Tubes industry. Our Promoters, who has been associated with this sector for aggregating over 4 decades, has been primarily responsible for the direction and growth of our business and has been instrumental in our strategic planning, including identifying our on-going production & orders. Our growth and future success are influenced, in part, by our continued relationship with them. We cannot assure you that we will be able to continue to take advantage of the benefits from this relationship in the future. If we lose our relationship with our promoters for any reason, our business and growth prospects may decline and our financial condition and results of operations may be adversely affected.



### 38. Our insurance coverage may not be sufficient or may not adequately protect us against any or all hazards, which may adversely affect our business, results of operations and financial condition.

Our Company believes that its insurance coverage is adequate and consistent with industry standards. Our principal types of coverage include standard perils and fire insurance. While we believe that the insurance coverage which we maintain is in keeping with industry standards and would be reasonably adequate to cover the normal risks associated with the operation of our businesses, we cannot assure you that any claim under the insurance policies maintained by us will be honoured fully, in part or on time, or that we have taken out sufficient insurance to cover all our losses. Company have not suffered any losses due to above incidents in last 3 years. As the Company have not suffered any losses in last 3 years so accordingly no insurance has been claimed.

In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, at acceptable cost or at all. To the extent that we suffer loss or damage, or successful assertion of one or more large claims against us for events for which we are not insurance, or for which we did not obtain or maintain insurance, or which is not covered by insurance, exceeds our insurance coverage or where our insurance claims are rejected, the loss would have to be borne by us and our results of operations, financial performance and cash flows could be adversely affected. For further details on our insurance arrangements, please refer "Our Business – Insurance" on page 179-180.

## 39. There is no guarantee that our Equity Shares will be listed on the Emerge Platform of NSE in a timely manner or at all.

There is no guarantee that our Equity Shares will be listed on the Emerge Platform of NSE in a timely manner or at all. In accordance with Indian law, permission for listing and trading of our Equity Shares will not be granted until after certain actions have been completed in relation to this Issue and until Allotment of Equity Shares pursuant to this Issue. In accordance with current regulations and circulars issued by SEBI, our Equity Shares are required to be listed on the NSE within such time as mandated under UPI Circulars, subject to any change in the prescribed timeline in this regard. However, we cannot assure you that the trading in our Equity Shares will commence in a timely manner or at all. Any failure or delay in obtaining final listing and trading approvals may restrict your ability to dispose of your Equity Shares.

## 40. In the event there is any delay in the completion of the Issue, there would be a corresponding delay in the completion of the objects / schedule of implementation of this Issue which would in turn affect our revenues and results of operations.

The funds that we receive would be utilized for the Objects of the Issue as has been stated in the Chapter "*Objects of the Issue*" on page 105. The proposed schedule of implementation of the objects of the Issue is based on our management's estimates. If the schedule of implementation is delayed for any other reason whatsoever, including any delay in the completion of the Issue, we may have to revise our business, development and working capital plans resulting in unprecedented financial mismatch and this may adversely affect our revenues and results of operations.

#### 41. The requirements of being a listed company may strain our resources.

We have no experience as a listed company and have not been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public that is associated with being a listed company. As a listed company, we will incur significant legal, accounting, corporate governance and other expenses that we did not incur as an unlisted company. We will be subject to the SEBI (LODR) Regulations, which require us to file audited / unaudited reports periodically with respect to our business and financial condition. If we experience any delays, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as timely as other listed companies.

As a listed company, we will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, for which significant resources and management



overview will be required. As a result, management's attention may be diverted from other business concerns, which could adversely affect our business, prospects, financial condition and results of operations. Further, we may need to hire additional legal and accounting staff with appropriate and relevant experience and technical accounting knowledge and we cannot assure you that we will be able to do so in a timely manner or at all.

## 42. Pursuant to listing of the Equity shares, we may be subject to pre-emptive surveillance measures like additional Surveillance Measures ("ASM") and Graded surveillance Measures ("GSM") by the Stock Exchanges in the order to enhance market integrity and safeguard the interest of the investors.

On and post the listing of equity shares, we may be subject to ASM and GSM by the Stock Exchange(s) and the Securities and Exchange Board of India. These measures have been introduced in order to enhance market integrity, and safeguard the interest of investors and to alert and advise investors to be extra cautious and carry out necessary due diligence while dealing in such securities. The criteria for shortlisting any scrip trading on the Stock Exchange(s) under the ASM is based on an objective criterion as jointly decided by SEBI and the Stock Exchanges(s) which include market based dynamic parameters such as high low variations, client concentration, close to close price variation, market capitalization, volume variation, delivery percentage, number of unique PAN's and price to equity ratio. A scrip is typically subjected GSM measures where there is an abnormal price rise that is not commensurate with the financial heath and fundamentals of a company which inter alia includes factors like earnings, book value, fixed assets and net worth to the equity ratio etc. The price of our equity shares may also fluctuate after the offer due to several factors such as volatility in the Indian and global securities market, our profitability and performance, the performance of our competitors, change in the estimates of our performance or any other political or economic factor. The occurrence of any of the above-mentioned factors may trigger the parameters identified by SEBI and the Stock Exchange(s) for the placing securities under the GSM and ASM framework. In the event of our Equity Shares are covered under such Pre-emptive surveillance measures implemented by SEBI and the Stock Exchange(s), we may be subject to certain additional restrictions in the relation to trading of our Equity Shares such as limiting trading frequency (for example trading either allowed in a week or a month) higher margin requirements of settlement on a trade for trade basis without netting off requirement of settlement on gross basis or freezing price on upper side of trading which may have an adverse effect on the market price of our Equity Shares or may in general cause disruptions in the development of an active market for and trading and liquidity of our Equity Shares and on the reputation and conditions of our Company.

## 43. If there is any change in tax laws or regulations, or their interpretation, such changes may significantly affect our financial statements for the current and future years, which may have a material adverse effect on our financial position, business and results of operations.

Having our business operations in multiple jurisdictions, we are subject to varying central and state tax regimes. The applicable categories of taxes and tax rates also vary significantly from jurisdiction to jurisdiction, which may be amended from time to time. The final determination of our tax liabilities involves the interpretation of local tax laws and related regulations in each country as well as the significant use of estimates and assumptions regarding the scope of future operations and results achieved and the timing and nature of income earned, and expenditure incurred. Our business and financial performance may be adversely affected by unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations applicable to us and our business or the regulator enforcing them in any one of those countries may adversely affect our results of operations.

To the extent that we are entitled to certain tax benefits in India which are available for a limited period of time, our profitability will be affected if such benefits will no longer be available, or are reduced or withdrawn prematurely or if we are subject to any dispute with the tax authorities in relation to these benefits or in the event we are unable to comply with the conditions required to be complied with in order to avail ourselves of each of these benefits. Please see "Statement of Possible Tax Benefits" on page 119 for details in relation to possible tax benefits available to our Company. In the event that any adverse development in the law or the manner of its implementation affects our ability to benefit from these tax incentives, our business, results of operations, financial condition and prospects may be adversely affected.



Changes in the operating environment, including changes in tax law, could impact the determination of our tax liabilities for any given tax year. Taxes and other levies imposed by the Government of India that affect our industry include income tax, goods and services tax and other taxes, duties or surcharges introduced from time to time. The tax scheme in India is extensive and subject to change from time to time and any adverse changes in any of the taxes levied by the Government of India may adversely affect our competitive position and profitability.

We cannot assure you that the Government of India may not implement new regulations and policies which will require us to obtain approvals and licenses from the Government of India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the applicability, interpretation and implementation of any amendment to, or change to governing laws, regulation or policy in the countries in which we operate may materially and adversely affect our business, results of operations and financial condition. In addition, we may have to incur expenditure to comply with the requirements of any new regulations, which may also materially harm our results of operations. We are also subject to these risks in all our overseas operations depending on each specific country. Any unfavorable changes to the laws and regulations applicable to us could also subject us to additional liabilities. As a result, any such changes or interpretations may adversely affect our business, financial condition and financial performance. Further, changes in capital gains tax or tax on capital market transactions or sale of shares may affect investor returns.

## 44. Our ability to pay dividends in the future will depend upon future earnings, financial condition, cash flows, working capital requirements and capital expenditures and there can be no assurance that we will be able to pay dividends in the future.

We currently intend to invest our future earnings, if any, to fund our growth & repay our debts. The amount of our future dividend payments, if any, will depend upon our future earnings, financial condition, cash flows, working capital requirements and capital expenditures. Hence, there can be no assurance that we will be able to pay dividends in the future.

## 45. Political, economic or other factors that are beyond our control may have an adverse effect on our business and results of operations.

The Indian economy and its capital markets are influenced by economic, political and market conditions in India and globally *inter-alia* the volatility in the securities markets in other countries. We are dependent on prevailing economic conditions in India and our results of operations are affected by factors influencing the Indian economy. Further, the following external risks may have an adverse impact on our business and results of operations, should any of them materialize:

- increase in interest rates may adversely affect our access to capital and increase our borrowing costs, which may constrain our ability to grow our business and operate profitably;
- downgrade of India's sovereign debt rating by an independent agency;
- political instability, resulting from a change in governmental or economic and fiscal policies, may adversely affect economic conditions in India. In recent years, India has implemented various economic and political reforms. Reforms in relation to land acquisition policies and trade barriers have led to increased incidents of social unrest in India over which we have no control;
- India has experienced epidemics and natural calamities such as earthquakes, tsunamis, floods, and drought in recent years;
- contagious diseases such as the COVID-19 pandemic, the highly pathogenic H7N9, H5N1 and H1N1 strains of influenza in birds and swine. A worsening of the current COVID-19 pandemic or any similar future outbreaks of COVID-19, avian or swine influenza or a similar contagious disease could adversely affect the Indian economy and economic activity in the region.



Any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely affect our business, results of operations and financial condition and the price of the Equity Shares. Our performance and the growth of our business depend on the overall performance of the Indian economy as well as the economies of the regional markets in which we operate.

Further, conditions outside India, such as slowdowns in the economic growth of other countries, could have an impact on the growth of the Indian economy and governmental policy may change in response to such conditions. The Indian economy and financial markets are also significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, especially in the United States, Europe or China or Asian emerging market countries, may have an impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse effects on the financial and market conditions in other countries. A loss of investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets, and could have an adverse effect on our business, financial condition and results of operations and the price of the Equity Shares.

### 46. Changing laws, rules, regulations and legal uncertainties, including adverse application of corporate and tax laws, may adversely affect our business, results of operations and prospects.

The regulatory and policy environment in which we operate is evolving and subject to change. Such changes, including the instances mentioned below, may adversely affect our business, results of operations and prospects, to the extent that we are unable to suitably respond to and comply with any such changes in applicable law and policy. For example:

- the GAAR became effective from April 01, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefit amongst other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain. If the GAAR provisions are made applicable to our Company, it may have an adverse tax impact on us; and
- the Government of India has implemented a comprehensive national GST regime that combines taxes and levies by the Central and State Governments into a unified rate structure. In this regard, the Constitution (One hundred and first Amendment) Act, 2016 enables the Government of India and state governments to introduce GST. Any future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. If, as a result of a particular tax risk materializing, the tax costs associated with certain transactions are greater than anticipated, it could affect the profitability of such transactions.

Unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the application, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current business or restrict our ability to grow our businesses in the future.

## 47. We may be affected by competition law in India and any adverse application or interpretation of the Competition Act could in turn adversely affect our business.

The Competition Act, 2002, as amended ("**Competition Act**"), regulates practices having an appreciable adverse effect on competition in the relevant market in India and was enacted for the purpose of preventing practices that have or are likely to have an adverse effect on competition in India and has mandated the Competition Commission of India ("CCI") to prevent such practices. Under the Competition Act, any formal or informal arrangement, understanding or action in concert, which causes or is likely to cause an appreciable adverse effect on competition



is considered void and results in the imposition of substantial monetary penalties. Further, any agreement among competitors which directly or indirectly: (i) involves the determination of purchase or sale prices, limits or controls production, supply, markets, technical development, investment or provision of services; (ii) shares the market or source of production or provision of services by way of allocation of geographical area, type of goods or services or number of customers in the relevant market; or (iii) directly or indirectly results in bid-rigging or collusive bidding is presumed to have an appreciable adverse effect on competition. The Competition Act also prohibits abuse of a dominant position by any enterprise. On March 04, 2011, the GoI notified and brought into force the combination regulation (merger control) provisions under the Competition Act with effect from June 01, 2011. These provisions require acquisitions of shares, voting rights, assets or control or mergers or amalgamations that cross the prescribed asset and turnover based thresholds to be mandatorily notified to, and pre-approved by, the CCI. Additionally, on May 11, 2011, the CCI issued the Competition Commission of India (Procedure for Transaction of Business Relating to Combinations) Regulations, 2011, as amended, which sets out the mechanism for implementation of the merger control regime in India. The Competition Act aims to, among others, prohibit all agreements and transactions which may have an appreciable adverse effect on competition in India. Further, the CCI, has extra-territorial powers and can investigate any agreements, abusive conduct or combination occurring outside India if such agreement, conduct or combination has an appreciable adverse effect on competition in India. Further, if it is proved that any contravention committed by a company took place with the consent or connivance or is attributable to any neglect on the part of, any director, manager, secretary or other officer of such company, that person shall be guilty of the contravention and may be punished. It is unclear as to how the Competition Act and the CCI shall affect the business environment in India.

In the event that we enter into any agreements or transactions that are held to have an appreciable adverse effect on competition in the relevant market in India, the provisions of the Competition Act shall be applicable. Any prohibition or substantial penalties levied under the Competition Act in addition to any enforcement proceedings initiated by CCI for alleged violation of provisions of the Competition Act may materially and adversely affect our financial condition, cash flows and results of operations. Consequently, all agreements entered into by us may be subject to the provisions of the Competition Act and we are unable to predict the impact of the provisions of the Competition Act on such agreements. We cannot assure you that we shall be able to obtain approval for any future acquisitions on satisfactory terms, or at all. If we are affected directly or indirectly by the application or interpretation of any provision of the Competition Act or any proceedings initiated by the CCI or any other relevant authority (or any other claim by any other party under the Competition Act) or any adverse publicity that may be generated due to scrutiny or prosecution under the Competition Act, including by way of financial penalties, our reputation may also be materially and adversely affected. We are not currently party to any outstanding proceedings, nor have we received notice in relation to non-compliance with the Competition Act or the agreements entered into by us.

## 48. The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations, cash flows or financial condition. Terrorist attacks and other acts of violence or war may adversely affect the Indian securities markets. In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business.



## 49. Delay / obstruction of trading routes may disrupt the sale of our Products and purchase of raw material from our suppliers.

The sale of our Products and purchase of raw material is routed through various trade routes in the high seas and is thereby subject to extraneous conditions beyond our control. For instance, during the obstruction of the Suez Canal in March, 2021, the sale of our Products to our customers were delayed as a result of the obstruction. While such obstruction is not usual and they caused as a result thereto was minor, there can be no assurance that such obstruction may never occur in the future causing delay in the sale of our Products, and purchase of raw material from our suppliers.

#### 50. Investors may not be able to enforce a judgment of a foreign court against our Company outside India.

Our Company is incorporated under the laws of India. Our Company's assets are located in India and all of our Company's Directors and Key Managerial Personnel are residents of India. As a result, it may not be possible for investors to effect service of process upon our Company or such persons in jurisdictions outside India, or to enforce against them judgments obtained in courts outside India. Moreover, it is unlikely that a court in India would award damages on the same basis as a foreign court if an action were brought in India or that an Indian court would enforce foreign judgments if it viewed the amount of damage as excessive or inconsistent with Indian public policy.

India has reciprocal recognition and enforcement of judgments in civil and commercial matters with a limited number of jurisdictions, which includes, the United Kingdom, Singapore and Hong Kong. A judgment from certain specified courts located in a jurisdiction with reciprocity must meet certain requirements of the Civil Code. The United States and India do not currently have a treaty providing for reciprocal recognition and enforcement of judgments in civil and commercial matters. Therefore, a final judgment for the payment of money rendered by any federal or state court in a non-reciprocating territory, such as the United States, for civil liability, whether or not predicated solely upon the general securities laws of the United States, would not be enforceable in India under the Civil Code as a decree of an Indian court.

The United Kingdom, Singapore and Hong Kong have been declared by the Government of India to be reciprocating territories for purposes of Section 44A of the Civil Code. A judgment of a court of a country which is not a reciprocating territory may be enforced in India only by a suit on the judgment under Section 13 of the Civil Code, and not by proceedings in execution. Section 13 of the Civil Code provides that foreign judgments shall be conclusive regarding any matter directly adjudicated on except (i) where the judgment has not been pronounced by a court of competent jurisdiction, (ii) where the judgment has not been given on the merits of the case, (iii) where it appears on the face of the proceedings that the judgment is founded on an incorrect view of international law or refusal to recognize the law of India in cases to which such law is applicable, (iv) where the proceedings in which the judgment was obtained were opposed to natural justice, (v) where the judgment has been obtained by fraud or (vi) where the judgment sustains a claim founded on a breach of any law then in force in India. Under the Civil Code, a court in India shall, on the production of any document purporting to be a certified copy of a foreign judgment, presume that the judgment was pronounced by a court of competent jurisdiction, unless the contrary appears on record. The Civil Code only permits the enforcement of monetary decrees, not being in the nature of any amounts payable in respect of taxes, other charges, fines or penalties. Judgments or decrees from jurisdictions which do not have reciprocal recognition with India cannot be enforced by proceedings in execution in India. Therefore, a final judgment for the payment of money rendered by any court in a nonreciprocating territory for civil liability, whether or not predicated solely upon the general laws of the nonreciprocating territory, would not be enforceable in India. Even if an investor obtained a judgment in such a jurisdiction against us, our officers or directors, it may be required to institute a new proceeding in India and obtain a decree from an Indian court.

However, the party in whose favour such final judgment is rendered may bring a new suit in a competent court in India based on a final judgment that has been obtained in the United States or other such jurisdiction within three years of obtaining such final judgment. It is unlikely that an Indian court would award damages on the same basis as a foreign court if an action is brought in India. Moreover, it is unlikely that an Indian court would award



damages to the extent awarded in a final judgment rendered outside India if it believes that the amount of damage awarded were excessive or inconsistent with Indian practice. In addition, any person seeking to enforce a foreign judgment in India is required to obtain the prior approval of the RBI to repatriate any amount recovered.

### 51. Under Indian law, foreign investors are subject to investment restrictions that limit our ability to attract foreign investors, which may adversely affect the trading price of the Equity Shares.

Foreign ownership of Indian securities is subject to Government regulation. Under foreign exchange regulations currently in force in India, transfer of shares between non-residents and residents are freely permitted (subject to compliance with sectoral norms and certain other restrictions), if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements and does not fall under any of the exceptions specified by the RBI, then the RBI's prior approval shall be required. Further, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The RBI and the concerned ministries/departments are responsible for granting approval for foreign investment. Additionally, shareholders who seek to convert Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India require a no-objection or a tax clearance certificate from the Indian income tax authorities. As provided in the foreign exchange controls currently in effect in India, the RBI has provided that the price at which the Equity Shares are transferred be calculated in accordance with internationally accepted pricing methodology for the valuation of shares at an arm's length basis, and a higher (or lower, as applicable) price per share may not be permitted. Further, pursuant to Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares a land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, can only be made through Government approval route, as prescribed in the Consolidated FDI Policy and the FEMA Rules. These investment restrictions shall also apply to subscribers of offshore derivative instruments. We cannot assure you that any required approval from the RBI or any other governmental agency can be obtained on any particular term or at all. For further details, see "Restrictions on Foreign Ownership of Indian Securities" on page 330.

# 52. Significant differences exist between Indian Accounting Standards ("Ind AS") and other accounting principles, such as the Generally accepted accounting principles of the United States of America ("US GAAP") and the International Financial Reporting Standards ("IFRS"), which may be material to investors' assessments of our financial condition.

The financial statements included in this Draft Red Herring Prospectus have been prepared in accordance with Ind AS. We have not attempted to quantify the impact of US GAAP or IFRS on the financial data included in this Draft Red Herring Prospectus, nor do we provide a reconciliation of our financial statements to those of US GAAP or IFRS. US GAAP and IFRS differ in significant respects from Ind AS. Accordingly, the degree to which the Ind AS financial statements, which are restated as per the SEBI ICDR Regulations included in this Draft Red Herring Prospectus, shall provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Red Herring Prospectus should be limited accordingly.

#### 53. Rights of shareholders under Indian laws may differ to those under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be similar to the shareholders' rights under the laws of other countries or jurisdictions.



## 54. The Issue Price of the Equity Shares may not be indicative of the market price of the Equity Shares after the Issue.

The Issue Price of the Equity Shares shall be determined by us in consultation with the BRLM, and through the Book Building Process. This price shall be based on numerous factors, as described under "*Basis for Issue Price*" on page 105 and may not be indicative of the market price for the Equity Shares after the Issue. The market price of the Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that the investor shall be able to resell their Equity Shares at or above the Issue Price.

## 55. The Equity Shares have never been publicly traded, and, after the Issue, the Equity Shares may experience price and volume fluctuations, and an active trading market for the Equity Shares may not develop.

Prior to the Issue, there has been no public market for the Equity Shares, and an active trading market on the Stock Exchanges may not develop or be sustained after the Issue. Listing and quotation does not guarantee that a market for the Equity Shares shall develop, or if developed, the liquidity of such market for the Equity Shares. The Issue Price of the Equity Shares is proposed to be determined through a book building process and shall be based on numerous factors, as described in the section "*Basis for Issue Price*" on page 105. This price may not necessarily be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. You may not be able to resell your Equity Shares at or above the Issue Price and may as a result lose all or part of your investment.

Our Equity Shares are expected to trade on NSE after the Issue, but there can be no assurance that active trading in our Equity Shares shall develop after the Issue, or if such trading develops that it shall continue. The Bidders may not be able to sell our Equity Shares at the quoted price if there is no active trading in our Equity Shares.

There has been significant volatility in the Indian stock markets in the recent past, and the trading price of our Equity Shares after this Issue may be subject to significant fluctuations as a result of market volatility or due to various internal or external risks, including but not limited to those described in this Prospectus. The market price of our Equity Shares may be influenced by many factors, some of which are beyond our control, including:

- Our financial condition, results of operations and cash flows;
- The history and prospects for our business;
- An assessment of our management, our past and present operations and the prospects for as well as timing of our future revenues and cost structures;
- The valuation of publicly traded companies that are engaged in business activities similar to ours;
- Quarterly variations in our results of operations;
- Results of operations that vary from the expectations of securities analysts and investors;
- Results of operations that vary from those of our competitors;
- Changes in expectations as to our future financial performance, including financial estimates by research analysts and investors;
- A change in research analysts' recommendations;
- Announcements by us or our competitors of significant acquisitions, strategic alliances, joint operations or capital commitments;



- Announcements of significant claims or proceedings against us;
- New laws and government regulations that directly or indirectly affecting our business;
- Additions or departures of Key Management Personnel changes in the interest rates;
- Fluctuations in stock market prices and volume;
- General economic conditions.

The Indian stock markets have, from time to time, experienced significant price and volume fluctuations that have affected market prices for the securities of Indian companies. As a result, investors in our Equity Shares may experience a decrease in the value of our Equity Shares regardless of our financial performance or prospects. A decrease in the market price of our Equity Shares could cause you to lose some or all of your investment.

### 56. Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may have an adverse effect on the value of our Equity Shares, independent of our operating results.

On listing, our Equity Shares shall be quoted in Indian Rupees on the Stock Exchange. Any dividends in respect of our Equity Shares shall also be paid in Indian Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it takes to undertake such conversion may reduce the net dividend to foreign investors (if any). In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by Equity Shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated in recent years and may continue to fluctuate substantially in the future, which may have an adverse effect on the returns on our Equity Shares, independent of our operating results.

## 57. The Equity Shares subscribed in this Issue may not be able to be immediately sold on any Indian Stock Exchange.

The Equity Shares shall be listed on the Stock Exchange. Pursuant to the applicable Indian laws and practice, permission for listing of the Equity Shares shall not be granted till the Equity Shares in this Issue have been issued and allotted and all relevant documents are submitted to the Stock Exchange. Further, certain actions must be completed prior to the commencement of listing and trading of the Equity Shares such as the Investor's book entry or 'demat' accounts with the depository participants in India, expected to be credited within one Working Day of the date on which the Basis of Allotment is finalised with the Designated Stock Exchange. In addition, the Allotment of Equity Shares in the Issue and the credit of such Equity Shares to the applicant's demat account with the depository participant could take approximately Two Working Days from the Bid/Issue Closing Date and trading in Equity Shares upon receipt of listing and trading approval from the Stock Exchanges, trading of Equity Shares is expected to commence within Three Working Days from Bid/ Issue Closing Date. Any failure or delay in obtaining the approval or otherwise commence trading in Equity Shares shall be credited to investor's demat accounts or that trading in the Equity Shares shall commence in a timely manner (as specified herein) or at all. We could also be required to pay interest at the applicable rates if the allotment is not made, refund orders are not dispatched or demat credits are not made to investors within the prescribed time periods.

#### 58. There is no assurance that our Equity Shares shall remain listed on the stock exchange.

Although it is currently intended that the Equity Shares shall remain listed on the Stock Exchange, there is no guarantee of the continued listing of the Equity Shares. Among other factors, we may not continue to satisfy the listing requirements of the Stock Exchange. Accordingly, Shareholders shall not be able to sell their Equity Shares through trading on the Stock Exchange if the Equity Shares are no longer listed on the Stock Exchange.



## 59. Any future issuance of Equity Shares, or convertible securities or other equity-linked securities by us may dilute your shareholding and the sale of Equity Shares by the Promoters may adversely affect the trading price of the Equity Shares.

We may be required to finance our growth, whether organic or inorganic, through future equity offerings. Any future issuance of the Equity Shares, convertible securities or securities linked to the Equity Shares by us, including through exercise of employee stock options under an employee benefit scheme may lead to dilution of your shareholding in our Company. Any future equity issuances by us (including under an employee benefit scheme) or disposal of our Equity Shares by the Promoters or any of our other principal shareholders or any other change in our shareholding structure to comply with the minimum public shareholding norms applicable to listed companies in India or any public perception regarding such issuance or sales may adversely affect the trading price of the Equity Shares, which may lead to other adverse consequences including difficulty in raising capital through offering of our equity shares or incurring additional debt.

Except as disclosed in "*Capital Structure*" beginning on page 71, there can be no assurance that we shall not issue further Equity Shares or that our existing shareholders including our Promoters shall not dispose of further Equity Shares after the completion of the Issue (subject to compliance with the lock-in provisions under the SEBI ICDR Regulations) or pledge or encumber their Equity Shares. Any future issuances could also dilute the value of shareholder's investment in the Equity Shares and adversely affect the trading price of our Equity Shares. Such securities may also be issued at prices below the Issue Price. We may also issue convertible debt securities to finance our future growth or fund our business activities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares.

#### 60. Investors may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. The Income Tax Act levies taxes on such long-term capital gains exceeding ₹100,000 arising from sale of equity shares on or after April 01, 2018, while continuing to exempt the unrealised capital gains earned up to January 31, 2018 on such equity shares subject to specific conditions. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of a securities transaction tax ("STT"), on the sale of any Equity Shares held for more than 12 months. STT shall be levied on and collected by an Indian stock exchange on which the Equity Shares are sold.

Further, any gain realised on the sale of listed equity shares held for a period of 12 months or less shall be subject to short term capital gains tax in India. Capital gains arising from the sale of the Equity Shares shall be exempt from taxation in India in cases where the exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the Equity Shares.

The Finance Act, 2019, had clarified that in the absence of a specific provision under an agreement, the buyer shall be liable to pay stamp duty in case of sale of securities through stock exchanges, and the transferor shall be liable to pay stamp duty in case of transfer for consideration through a depository. The stamp duty for transfer of securities other than debentures, on a delivery basis is specified at 0.015% and on a non-delivery basis is specified at 0.003% of the consideration amount. These provisions have been notified with effect from July 01, 2020. The Government of India had announced the union budget for financial year 2022 and the Finance Act, 2021 received assent from the President of India on March 28, 2021 and was made effective from April 01, 2021. There is no certainty on the impact that the Finance Act, 2021 may have on our business and operations or in the industry we operate in.



## 61. Qualified Institutional Buyers and Non-Institutional Bidders are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid and the Retail Individual Bidders are not permitted to withdraw their Bids after the Bid/ Issue Closing Date.

Pursuant to the SEBI ICDR Regulations, QIBs and Non-Institutional Bidders are required to block the Bid amount on the submission of the Bid and not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Bid Amount) at any stage after submitting a Bid. Similarly, RIBs can revise or withdraw their Bids at any time during the Bid/Issue Period and until the Bid/ Issue Closing Date, but not thereafter. While our Company is required to complete all necessary formalities for listing and commencement of trading of the Equity Shares on all the Stock Exchange where such Equity Shares are proposed to be listed, including Allotment within Three Working Days from the Bid/ Issue Closing Date or such other period as may be prescribed by SEBI, events affecting the Bidders' decision to invest in the Equity Shares, including adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operations, cash flows or financial condition may arise between the date of submission of the Bid and Allotment. Our Company may complete the Allotment of the Equity Shares even if such events occur, and such events limit the Bidders' ability to sell the Equity Shares Allotted pursuant to the Issue or cause the trading price of the Equity Shares to decline on listing. Therefore, QIBs and Non-Institutional Bidders shall not be able to withdraw or lower their bids following adverse developments in international or national monetary policy, financial, political or economic conditions, our business, results of operations, cash flows or otherwise between the dates of submission of their Bids and Allotment.



#### SECTION IV -INTRODUCTION

#### THE ISSUE

PRESENT ISSUE IN TERMS OF THIS DRAFT R	ED HERRING PROSPECTUS		
Equity Shares Offered through Public Issue <sup>(1)(2)</sup>	Up to 20,20,000 Equity Shares aggregating to Rs. [•] Lakhs.		
Out of which:			
Issue Reserved for the Market Maker	1,01,000 Equity Shares aggregating to Rs. [•] Lakhs.		
Employee Reservation Portion <sup>(3)</sup>	19,000 Equity Shares, aggregating to Rs. [•] Lakhs.		
Net Issue to the Public	19,00,000 Equity Shares aggregating to Rs. [•] Lakhs.		
Out of which*			
A. QIB Portion <sup>(5) (6)</sup>	Not more than 9,50,000 Equity Shares aggregating up to Rs. [•] lakhs		
Of which			
i. Anchor Investor Portion	[•] Equity Shares aggregating up to Rs. [•] lakhs		
ii. Net QIB Portion (assuming Anchor Investor Portion is fully subscribed)	[•] Equity Shares aggregating up to Rs. [•] lakhs		
Of which			
<i>a.</i> Available for allocation to Mutual Funds only (5% of the Net QIB Portion)	[•] Equity Shares aggregating up to Rs. [•] lakhs		
b. Balance of QIB Portion for all QIBs including Mutual Funds	[•] Equity Shares aggregating up to Rs. [•] lakhs.		
B. Non-Institutional Portion	Not less than [•] Equity Shares aggregating up to Rs. [•] lakhs		
C. Retail Portion	Not less than [•] Equity Shares aggregating up to Rs. [•] lakhs		
Pre and Post – Issue Equity Shares			
Equity Shares outstanding prior to the Issue	55,18,314 Equity Shares of face value of Rs.10 each		
Equity Shares outstanding after the Issue	Up to 75,38,314 Equity Shares of face value Rs.10 each		
Use of Net Proceeds by our Company	Please see the chapter titled " <i>Objects of the Issue</i> " on page 95.		

\*Subject to finalization of the Basis of Allotment. Number of shares may need to be adjusted for lot size upon determination of issue price.

#### Notes:

- The Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. This Issue is being made by our Company in terms of Regulation of 229(1) of SEBI ICDR Regulations read with Rule 19(2)(b)(i) of SCRR wherein not less than 25% of the post – issue paid up equity share capital of our Company are being offered to the public for subscription.
- 2) The Issue has been authorized by the Board of Directors vide a resolution passed at its meeting held on August 30, 2024 and by the Shareholder of our Company, *vide* a special resolution passed pursuant to Section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General Meeting held on September 03, 2024.
- 3) In the event of under-subscription in the Employee Reservation Portion, the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of Rs. 2.00 Lakhs, subject to the maximum value of Allotment made to such Eligible Employee not exceeding



Rs. 5.00 Lakhs. The unsubscribed portion, if any, in the Employee Reservation Portion (after allocation up to Rs. 5.00 Lakhs), shall be added to the Net Issue. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid under the Net Issue and such Bids will not be treated as multiple Bids. The Employee Reservation Portion shall not exceed 5% of our post-Issue paid-up Equity Share capital. For further details, see "Issue Structure" beginning on page 285.

- 4) In the event of over-subscription, allotment shall be made on a proportionate basis, subject to valid Bids received at or above the Issue Price. Allocation to investors in all categories, except the Retail Portion, shall be made on a proportionate basis subject to valid bids received at or above the Issue Price. The allocation to each Retail Individual Investor shall not be less than the minimum Bid Lot, and subject to availability of Equity Shares in the Retail Portion, the remaining available Equity Shares, if any, shall be allocated on a proportionate basis.
- 5) The SEBI ICDR Regulations permit the issue of securities to the public through the Book Building Process, which states that, not less than 15 % of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35 % of the Net Issue shall be available for allocation on a proportionate basis to Retail Individual Bidders and not more than 50% of the Net Issue shall be allotted on a proportionate basis to QIBs, subject to valid Bids being received at or above the Issue Price. Accordingly, we have allocated the Net Issue i.e., not more than 50% of the Net Issue to QIB and not less than 35% of the Net Issue shall be available for allocation to Retail Individual Investors and not less than 15% of the Net Issue shall be available for allocation to non-institutional bidders.
- 6) Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Manager and the Designated Stock Exchange, subject to applicable laws.
- 7) Our Company in consultation with the Book Running Lead Manager, may allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI (ICDR) Regulations. One third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price. In the event of undersubscription in the Anchor Investor Portion, the remaining Equity Shares shall be added to the QIB Portion. Further, 5% of the Net QIB Portion shall be available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, please refer section titled "Issue Procedure" beginning on page 291.

For details, including grounds for rejection of Bids, refer to "*Issue Structure*" and "*Issue Procedure*" on page 285 and 291, respectively. For details of the terms of the Issue, see "*Terms of the Issue*" on page 275.



#### SUMMARY OF FINANCIAL STATEMENTS

#### **Restated Statement of Assets and Liabilities**

				(Rs. In lakhs)
Deutionleus	A	As at March	As at March	As at March
Particulars	Annexure	31,2024	31,2023	31,2022
I) EQUITY AND LIABILITIES				
1. SHAREHOLDERS FUND				
(a) Share Capital	7	61.31	61.31	61.31
(b) Reserve & Surplus	8	2,998.63	2,368.70	2,003.64
Total Shareholders funds		3,059.94	2,430.01	2,064.95
2. NON-CURRENT LIABILITIES				
(a) Borrowings	9	39.89	165.87	210.25
(b) Deferred Tax Liabilities	10	-	-	-
(c) Long Term Provisions	10A	35.50	25.38	18.24
Total Non-Current liabilities		75.39	191.26	228.49
<b>3. CURRENT LIABILITIES</b>				
(a) Borrowings	11	1,740.55	1,636.07	1,498.60
(b) Trade Payables	12	5.08	2,703.32	509.27
(c) Other Current Liabilities	13	107.33	321.51	165.44
(d) Short-Term Provisions	14	218.81	129.47	126.96
Total Current Liabilities		2,071.78	4,790.36	2,300.28
Total Equity and Liabilities		5,207.10	7,411.63	4,593.72
II. ASSETS				
1. NON-CURRENT ASSETS				
(a) Property, Plant & Equipment	15	403.87	431.27	444.86
(b) Capital Work in progress	16	-	-	-
(c) Long term loans and advances		-	-	-
(d) Deferred Tax Assets	10	40.66	34.47	29.69
(e) Other Non-Current assets	17	43.73	36.28	7.14
<b>Total Non-Current assets</b>		488.26	502.02	481.69
2. CURRENT ASSETS				
(a) Investments	18	1.17	1.09	1.04
(b) Trade Receivables	19	1,507.08	1,398.90	1,420.89
(c) Inventories	20	2,153.19	4,429.92	1,980.20
(d) Cash and Cash Equivalents	21	5.07	3.33	4.13
(e) Other bank balances		-	-	-
(f) Loans & Advances	22	437.55	33.79	85.89
(g) Other Current Assets	23	614.78	1,042.58	619.89
Total Current Assets		4,718.84	6,909.61	4,112.04
Total Assets		5,207.10	7,411.63	4,593.72



#### **Restated Statement of Profit and Loss**

				(Rs. In lakhs)
Particulars	Annexure	Year Ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
I) Incomes				
(a) Revenue From Operations	24	29,774.93	22,542.65	17,971.82
(b) Other Income	25	1.46	1.63	17.57
II) Total Incomes		29,776.39	22,544.28	17,989.39
III) Expenses				
(a) Cost of Revenue Operations	26	18,479.65	19,386.54	16,123.95
(b) Purchase Stock in Trade	27	8,768.60	2,236.73	531.37
(b) Changes in inventories of finished goods	28	472.78	(636.44)	(139.33)
(c) Employee benefits expense	29	136.19	104.97	137.60
(d) Finance Cost	30	152.17	127.85	121.91
(e) Depreciation and amortization expense	31	82.41	80.32	94.02
(f) Other expenses	32	837.61	756.13	647.50
IV) Total Expenses		28,929.41	22,056.09	17,517.02
V) Profit Before Taxes (II-IV)		846.98	488.19	472.37
VI) Tax Expenses				
(a) Current taxes		216.89	127.78	125.69
(b) Deferred tax expense / (credit)		(6.20)	(4.78)	(10.40)
(c) Tax adjustment of earlier years		-	-	-
VII) Total Taxes		210.69	123.00	115.29
VIII) Profit after Taxes		636.29	365.19	357.08
IX) Earnings per Equity Share of Rupees				
10.00 each				
(a) Basic (in rupees)		11.53	6.62	6.47
(a) Diluted (in rupees)		11.53	6.62	6.47



#### **Restated Statement of Cash Flows**

			(Rs. In lakhs)
Particulars	Year Ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
A) CASH FLOW FROM OPERATING ACTIVITIES			
Profit Before Tax	846.98	488.19	472.37
Adjustments for:			
Loss / (Profit) on sale of property, plant and equipment	-	-	(15.57)
Depreciation and Amortization Expense	82.41	80.32	94.02
Interest income	(0.95)	(1.63)	(2.00)
Finance Costs	152.17	127.85	121.91
Operating profit before working capital changes	1,080.61	694.72	670.72
Adjustments for (increase)/decrease in Operating Assets:			
(Increase) / Decrease in Trade Receivables	(108.18)	21.99	(391.96)
(Increase) / Decrease in Inventories	2,276.73	(2,449.72)	452.64
(Increase) / Decrease in Other Current Assets	24.04	(370.60)	(58.28)
Adjustments for increase/(decrease) in Operating Liabilities			
Increase / (Decrease) in Trade Payables	(2,698.24)	2,194.06	(532.79)
Increase / (Decrease) in Other Current Liabilities	30.02	284.28	5.93
Increase / (Decrease) in Long Term Provisions	10.12	7.14	20.00
Increase / (Decrease) in Short-Term Provisions	-	-	-
Cash generated from operations	615.08	381.87	166.26
Income Tax Paid	(127.78)	(125.69)	(124.57)
Net Cash Flow from Operating Activities	487.30	256.18	41.70
B) CASH FLOW FROM INVESTING ACTIVITIES			
Purchase of Property, Plant and Equipment	(55.00)	(66.73)	(23.81)
Proceeds from Sale of Property, Plant and Equipment	-	-	120.00
Interest Income	0.95	1.63	2.00
Investment in FD	(0.07)	(0.05)	(1.04)
other inflow/outflow of cash	(7.45)	(29.14)	-
Net Cash used in investing activities	(61.58)	(94.29)	97.15
C) CASH FLOW FROM FINANCING ACTIVITIES			
Proceeds from issue of share capital	-	-	-
Proceeds/(Repayment) of Long-Term Borrowing	(125.98)	(44.38)	(76.75)
Proceeds/(Repayment) of Short-Term Borrowing	104.48	137.48	64.21
Finance Costs	(152.17)	(127.85)	(121.91)
other inflow/outflow of cash	(250.32)	(127.92)	(0.70)
Net cash generated from Financing activities	(423.99)	(162.67)	(135.16)
Net Change in Cash and Cash Equivalents (A+B+C)	1.74	(0.79)	3.69
CASH & CASH EQUIVALENT			
Opening Balance	3.33	4.12	0.44
Net Change in Cash & Cash Equivalents	1.73	(0.79)	3.69
Closing Balance	5.07	3.33	4.13



#### GENERAL INFORMATION

Our Company was originally incorporated as 'P S Raj Steels Private Limited' as a private limited company under the Companies Act, 1956 on November 09, 2004 pursuant to a Certificate of Incorporation bearing CIN U27109HR2004PTC035523 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter, our Company was converted into a public limited company from a private limited company pursuant to a special resolution passed by the shareholders of our Company on May 17, 2024 consequent to which the name of our Company changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels Limited' and a fresh Certificate of Incorporation bearing no. U27109HR2004PLC035523 was issued by the Registrar of Companies, NCT of Delhi and Haryana ("RoC") on August 06, 2024.

For further details on the change in the registered office of our Company, see "Our History and Certain Other Corporate Matters" beginning on page 190.

Our Company has 11 Shareholders as on the date of filing of this Draft Red Herring Prospectus. For further details, please refer to chapter titled '*Our History and Certain Other Corporate Matters*' beginning on page 190.

REGISTERED OFFICE	CORPORATE OFFICE	
P S Raj Steels Limited	P S Raj Steels Limited	
V & P.O Talwandi Rukka,	51, Block-A, IDC,	
Hisar-125001, Haryana, India.	Hisar-125005, Haryana, India.	
Contact Person: Mr. Gaurav Gupta	Contact Person: Mr. Vinod Kumar	
<b>Tel. No.:</b> +91-9812030652	<b>Tel. No.:</b> +91-9812700024	
E-mail: account@psrajsteels.com	E-mail: account@psrajsteels.com	
Website: www.pssrgroup.com		

Corporate Identification Number: U27109HR2004PTC035523

#### FACTORY

#### **PS RAJ STEELS LIMITED**

**Registration Number: 035523** 

V & P.O Talwandi Rukka,

Hisar-125001, Haryana, India.

Contact Person: Mr. Gaurav Gupta

Tel. No.: +91-9812030652

E-mail: account@psrajsteels.com

Website: www.pssrgroup.com

#### **REGISTRAR OF COMPANIES**

#### **REGISTRAR OF COMPANIES, NCT OF DELHI & HARYANA**

4<sup>th</sup> Floor, IFCI Tower, 61,

Nehru Place, New Delhi - 110019, India

**Tel. No.:** 011-26235703, 26235708

E-mail: roc.delhi@mca.gov.in

Website- www.mca.gov.in



**DESIGNATED STOCK EXCHANGE** 

#### NATIONAL STOCK EXCHANGE OF INDIA LIMITED (EMERGE PLATFORM)

Exchange Plaza, Plot No. C/1, G Block,

Bandra - Kurla Complex, Bandra (E),

Mumbai-400051, India.

#### **BOARD OF DIRECTORS OF OUR COMPANY**

Sr. No.	Name	Age	DIN	Address	Designation
1.	Deepak Kumar	47	00677030	H No. 164, Sector 9-11, Hisar- 125005, Haryana.	Managing Director
2.	Gaurav Gupta	43	00593822	H No. 163, Sector 9-11, Hisar- 125005, Haryana.	Whole-Time Director
3.	Nikita Gupta	38	0645088	House No. 112, 3 <sup>rd</sup> Floor, Deepali Enclave, Pitampura, North West Delhi, Delhi-110034.	Non-Executive Director
4.	Raj Kumar Dewan	72	02663208	House No. 647, Near Zim Khana Club, P L A, Hisar-125001, Haryana, India.	Independent Director
5.	Dinesh Vinayak	48	10765895	House No. 88, Sector-3, Hisar- 125001, Haryana, India.	Independent Director
6.	Alok Kumar Jain	57	05282469	House No. 1506-P, Urban Estate- II, Hisar-125001, Haryana, India.	Independent Director

For further details of our directors, please refer to the chapter titled "Our Management" beginning on page 198.

CHIEF FINANCIAL OFFICER	COMPANY SECRETARY AND COMPLIANCE OFFICER
MR. VINOD KUMAR	MS. SUMAN
P S RAJ STEELS LIMITED	P S RAJ STEELS LIMITED
V & P.O Talwandi Rukka,	V & P.O Talwandi Rukka,
Hisar-125001, Haryana, India.	Hisar-125001, Haryana, India.
<b>Tel. No.:</b> +91-9812700024	<b>Tel. No.:</b> +91-9992555491
E-mail: cfo@psrajsteels.com	E-mail: cs@psrajsteels.com
Website: <u>www.pssrgroup.com</u>	Website: <u>www.pssrgroup.com</u>

#### **INVESTOR GRIEVANCES**

Investors may contact our Company Secretary and Compliance Officer and/or the Registrar to the Issue and/or the Book Running Lead Manager, in case of any pre-issue or post-issue related problems, such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or refund orders, etc.

All grievances in relation to the application through ASBA process may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving details such as the full name of the sole or First Applicant, ASBA Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of ASBA Form, address of Bidder, the name and address of the relevant Designated Intermediary, where the ASBA Form was submitted by the Bidder, ASBA Account



number in which the amount equivalent to the Bid Amount was blocked and UPI ID used by the Retail Individual Investors. Further, the Bidder shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

For all Issue related queries and for redressal of complaints, Applicants may also write to the Book Running Lead Manager. All complaints, queries or comments received by Stock Exchange/ SEBI shall be forwarded to the Book Running Lead Manager, who shall respond to the same.

All grievances relating to the Anchor Investors may be addressed to the Registrar to the Issue, giving full details such as name of the sole or first Applicant, Bid cum Application Form number, Applicants DP ID, Client ID, PAN, date of the Anchor Investor Application Form, address of the Applicant, number of Equity Shares applied for, Bid Amount paid on submission of the Anchor Investor Application Form was submitted by the Anchor Investor. For all Issue related queries and for redressal of complaints, investors may also write to the BRLM.

#### **BOOK RUNNING LEAD MANAGER TO THE ISSUE**

#### KHAMBATTA SECURITIES LIMITED

#### **Delhi NCR Office:**

806, World Trade Tower, Tower-B, Noida Sector-16, Uttar Pradesh- 201301, India. **Contact Person:** Mr. Chandan Mishra **Tel:** +91-9953989693, 0120 4415469, **Email:** <u>chandan@khambattasecurities.com</u> **Website:** <u>www.khambattasecurities.com</u> **SEBI Registration No.:** INM000011914

#### **Registered Office:**

#1 Ground Floor, 7/10, Botawala Building, 9 Bank Street, Horniman Circle, Fort, Mumbai-400001, India.

Contact Person: Mr. Sunil Shah

Tel: 022-66413315

Email: ipo@khambattasecurities.com

Website: www.khambattasecurities.com

SEBI Registration No.: INM000011914

#### **REGISTRAR TO THE ISSUE**

#### **BIGSHARE SERVICES PRIVATE LIMITED**

Office No. S6-2, 6<sup>th</sup> Floor, Pinnacle Business Park, Mahakali Caves Road, next to Ahura Centre, Andheri (East), Mumbai-400093, India. **Contact Person:** Mr. Vinayak Morbale **Tel:** 022-62638200 **E-mail:** <u>ipo@bigshareonline.com</u> **Website:** <u>www.bigshareonline.com</u> **Investor Grievance e-mail:** <u>investor@bigshareonline.com</u> **SEBI Registration No.:** INR000001385



#### LEGAL ADVISOR TO THE ISSUER

#### LEGACY LAW OFFICES LLP

Legacy House, D 18, Kalkaji,

New Delhi-110019, India

Contact Person: Mrs. Shalini Munjal

Tel: +91-9988198360

E-mail: shalini@legacylawoffices.com

Website: www.legacylawoffices.com

#### BANKER TO THE COMPANY

#### **HDFC Bank Limited**

1st Floor, Akash Plaza, Jindal Chowk,

Hisar-125001, Haryana, India.

Contact Person: Mr. Parveen Kumar

Tel: +91-9896007200

Email Id: parveen.kumar89@hdfcbank.com

Website: www.hdfcbank.com

#### BANKER TO THE ISSUE / REFUND BANK / SPONSOR BANK

#### [•]

#### STATUTORY AUDITORS CUM PEER REVIEWED AUDITORS

#### M/S JAIN MITTAL CHAUDHARY & ASSOCIATES

### Chartered Accountants

1<sup>st</sup> Floor, SCO 144, Red Square Market,
Hisar-125001, Haryana, India
Contact Person: Mr. Sanjeev Jain
Tel: +91-9896311463
Firm Registration No.: 015140N
Membership No.: 500771
Peer Review Certificate No.: 017045
Validity of Peer Review Certificate: April 30, 2027
Email: sanjeevacs@gmail.com

#### STATEMENT OF INTER-SE ALLOCATION OF RESPONSIBILITIES

Khambatta Securities Limited is the sole Book Running Lead Manager to this Issue and all the responsibilities relating to co-ordination and other activities in relation to the Issue shall be performed by them and hence a statement of inter-se allocation of responsibilities is not required.



#### **DESIGNATED INTERMEDIARIES:**

#### Self-Certified Syndicate Banks (SCSB's)

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided on the website of the SEBI (<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>) and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the above-mentioned SEBI link.

#### Syndicate SCSB Branches

In relation to ASBA Applications submitted to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Application Forms from the members of the Syndicate is available the website of the SEBI on (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes) and updated from time to time. For more information on such branches collecting Application Forms from the Syndicate at Specified Locations, refer to the above-mentioned SEBI link.

#### **Registered Brokers**

The list of the Registered Brokers eligible to accept ASBA forms, including details such as postal address, telephone number and email address, is provided the website of the SEBI on (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes), respectively, as updated from time to time.

#### **Registrar and Share Transfer Agent**

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, is provided on the websites of SEBI (<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>), respectively, as updated from time to time.

#### **Collecting Depository Participants**

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as name and contact details, is provided on the websites of SEBI (<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>), as updated from time to time.

#### **CREDIT RATING**

This being an issue of Equity shares, credit rating is not required.

#### **IPO GRADING**

Our Company has not obtained any IPO grading for this issue from any credit rating agency.

#### **DEBENTURE TRUSTEES**

Since this is not a debenture issue, appointment of debenture trustee in not required.

#### **MONITORING AGENCY**

Since our Issue size does not exceeds one hundred crore rupees, we are not required to appoint monitoring agency for monitoring the utilization of Net Proceeds in accordance with Regulation 262(1) of SEBI ICDR Regulations. Our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.



#### FILING OF THE DRAFT RED HERRING PROSPECTUS/RED HERRING PROSPECTUS/ PROSPECTUS WITH SEBI/ROC

The Draft Red Herring Prospectus and Prospectus shall be filed on NSE Emerge.

The Draft Red Herring Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Issue Document in terms of Regulation 246 (2) of SEBI ICDR Regulations. Pursuant to SEBI Master Circular, a copy of the Red Herring Prospectus/ Prospectus will be filed online through SEBI Intermediary Portal at https://siportal.sebi.gov.in. Further, a copy of Red Herring Prospectus/ Prospectus, will also be filed with the EMERGE Platform of National Stock Exchange of India Limited, where the Equity Shares are proposed to be listed.

A copy of the Red Herring Prospectus, along with the material contracts, documents and the Prospectus will also be filed with the RoC under Section 26 and Section 32 of the Companies Act, 2013and through the electronic portal.

#### APRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue.

#### **TYPE OF ISSUE**

The present Issue is considered to be 100% Book Building Issue.

#### **GREEN SHOE OPTION**

No green shoe option is contemplated under the Issue.

#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the Book Running Lead Manager, reserve the right not to proceed with the Issue at any time after the Bid/Issue Opening Date but before the Board meeting for Allotment. In such an event our Company would issue a public notice in the newspapers, in which the pre-Issue advertisements were published, within two (2) days of the Bid/Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue.

The Book Running Lead Manager, through the Registrar to the Issue, shall notify the SCSBs and Sponsor Bank (in case of RII's using the UPI Mechanism), to unblock the bank accounts of the ASBA Applicants, within one (1) day of receipt of such notification. Our Company shall also promptly inform the Stock Exchange on which the Equity Shares were proposed to be listed.

Notwithstanding the foregoing, the Issue is also subject to obtaining the final listing and trading approvals from SME Platform of National Stock Exchange (EMERGE), which our Company shall apply for after Allotment. If our Company withdraws the Issue after the Bid/Issue Closing Date and thereafter determines that it will proceed with an IPO, our Company shall be required to file a fresh Draft Red Herring Prospectus.

#### **EXPERT OPINION**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent from the Statutory & Peer Reviewed Auditor namely, M/s Jain Mittal Chaudhary & Associates, Chartered Accountants, to include their name as required under the SEBI ICDR Regulations in this Draft Red Herring Prospectus in respect of the reports on the Restated Financial Statements dated September 02, 2024 and the Statement of Possible Tax Benefits dated September 02, 2024 issued by them and included in this Draft Red Herring Prospectus, as required under section 26(1)(a)(v) of the Companies Act, 2013 and as "Expert" as defined under section 2(38) of the Companies Act, 2013 and such consent has not been withdrawn as on the date of this Draft Red Herring Prospectus.



However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

#### **CHANGES IN AUDITORS**

There has been no change in the Auditors of our Company in the last three Financial Years.

#### UNDERWRITING AGREEMENT

[•]

#### MARKET MAKER

[•]

#### DETAILS OF THE MARKET MAKING AGREEMENT

The Market Maker shall fulfil the applicable obligations and conditions as specified in the SEBI ICDR Regulations, as amended from time to time and the circulars issued by NSE and SEBI in this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

- The Market Maker shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the Stock Exchange. The spread (difference between the sell and buy quote) shall not be more than 10% or as specified by the Stock Exchange from time to time. Further, the Market Maker shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker.
- The prices quoted by the Market Maker shall be in compliance with the Market Maker Spread requirements and other particulars as specified or as per the requirements of NSE Emerge and SEBI from time to time.
- The minimum depth of the quote shall be Rs.1,00,000. However, the investors with holdings of value less than Rs.1,00,000 shall be allowed to issue their holding to the Market Maker in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker. Based on the IPO price of Rs. [•]/- per share the minimum lot size is [•] Equity Shares thus minimum depth of the quote shall be [•] until the same, would be revised by NSE.
- ♦ After a period of three (3) months from the market making period, the market maker would be exempted to provide quote if the Equity Shares of market maker in our Company reaches to 25%. Or upper limit (Including the 5% of Equity Shares ought to be allotted under this Issue). Any Equity Shares allotted to Market Maker under this Issue over and above 25% equity shares would not be taken into consideration of computing the threshold of 25%. As soon as the Shares of market maker in our Company reduce to 24%, the market maker will resume providing 2-way quotes.
- There shall be no exemption/ threshold on downside. However, in the event the market maker exhausts his inventory through market making process, the concerned stock exchange may intimate the same to SEBI after due verification.
- On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the company will be placed in Special Pre-Open Session (SPOS) and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity shares on the Stock Exchange.
- There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/ fully from the market for instance due to system problems, any other problems. All controllable reasons



require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.

- The Inventory Management and Buying/ Selling Quotations and its mechanism shall be as per the relevant circulars issued by SEBI and NSE Emerge from time to time.
- Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker, for the quotes given by him.
- There would not be more than five Market Makers for the Company's Equity Shares at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- The shares of the company will be traded in continuous trading session from the time and day the company gets listed on NSE Emerge Platform and market maker will remain present as per the guidelines mentioned under NSE and SEBI circulars.
- There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/ fully from the market – for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- The Market Maker shall have the right to terminate said arrangement by giving one month notice or on mutually acceptable terms to the Company, who shall then be responsible to appoint a replacement Market Maker.
- In case of termination of the abovementioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Company to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of Regulation 261 of the SEBI ICDR Regulations. Further the Company reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed 5 (five) or as specified by the relevant laws and regulations applicable at that particular point of time.
- Risk containment measures and monitoring for Market Maker: NSE Emerge Platform will have all margins which are applicable on the Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. NSE can impose any other margins as deemed necessary from time-to-time.
- Punitive Action in case of default by Market Maker: NSE Emerge will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and / or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct / manipulation / other irregularities by the Market Maker from time to time.



- Price Band and Spreads: SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for Issue size up to Rs. 250 Crores, the applicable price bands for the first day shall be:
  - In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
  - In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the Issue price.

Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The price band shall be 20% and the Market Maker Spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.

✤ The following spread will be applicable on the NSE Emerge:

Sr. No.	Market Price Slab (in Rs.)	<b>Proposed spread (in % to sale price)</b>
1.	Upto 50	9%
2.	50 to 75	8%
3.	75 to 100	6%
4.	Above 100	5%

 Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for Market Maker during market making process has been made applicable, based on the Issue size and as follows:

Issue Size	Buy quote exemption threshold (Including mandatory initial inventory of 5% of the Issue Size)	Re-Entry threshold for buy quote (Including mandatory initial inventory of 5% of the Issue Size)
Up to Rs. 20 Crore	25%	24%
Rs.20 Crore to Rs.50 Crore	20%	19%
Rs.50 Crore to Rs.80 Crore	15%	14%
Above Rs.80 Crore	12%	11%

- The Market Making arrangement, trading and other related aspects including all those specified above shall be subject to the applicable provisions of law and / or norms issued by SEBI/ NSE from time to time.
- All the above-mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

On the first day of listing, there will be a pre-open session (call auction) and there after trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction. The securities of the Company will be placed in SPOS and would remain in Trade for Trade settlement for 10 days from the date of listing of Equity Shares on the Stock Exchange.



### **CAPITAL STRUCTURE**

The Equity Share capital of our Company, as on the date of this Draft Red Herring Prospectus and after giving effect to this Issue, is set forth below:

		(Rs. In lakhs ex	ccept share data
Sr.	Particulars –	Aggregate	Value
No		Face Value	Issue Price
A.	AUTHORISED SHARE CAPITAL		
А.	80,00,000 Equity Shares of face value of Rs. 10/- each	800.00	-
	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL		
В.	55,18,314 fully paid-up Equity Shares of face value of Rs. 10/- each	551.83	-
	PRESENT ISSUE IN TERMS OF DRAFT RED HERRING PROSPECTUS*		
	Fresh Issue of up to 20,20,000 Equity Shares of face value of $\gtrless$ 10/- each aggregating up to $\gtrless$ [•] <sup>(1)</sup>	[•]	[•]
	Which Comprises of:		
C.	Reservation for Market Maker portion		
c.	1,01,000 Equity Shares of face value of ₹ 10/- each	[•]	[•]
	Employee Reservation Portion of 19,000 Equity Shares aggregating up to Rs. [•] Lakhs**	[•]	[•]
	Net Issue to the Public		
	19,00,000 Equity Shares of face value of ₹ 10/- each	[•]	[•]
	Of the Net Issue to Public:		
	Allocation to Qualified Institutional Buyers		
	9,50,000 Equity Shares of face value of ₹ 10/- each	[•]	[•]
	Allocation to Retail Institutional Investors		
	6,65,000 Equity Shares of face value of ₹ 10/- each	[•]	[•]
	Allocation to Non-Institutional Investors		
	2,85,000 Equity Shares of face value of ₹ 10/- each	[•]	[•]
	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL		
D.	AFTER THE ISSUE		
	Up to 75,38,314 Equity Shares of face value of Rs. 10/- each	[•]	
	SECURITIES PREMIUM ACCOUNT		
Е.	Before the Issue		590.52
	After the Issue		[•]

<sup>(1)</sup>upon finalisation of issue price.

\*The Issue has been authorized pursuant to a resolution of our Board dated August 30, 2024 and by Special Resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra-Ordinary General Meeting of our shareholders held on September 03, 2024.

\*\*Eligible Employees Bidding in the Employee Reservation Portion must ensure that the maximum Bid Amount does not exceed Rs.5.00 Lakhs. However, the initial Allotment to an Eligible Employee in the Employee Reservation Portion shall not exceed Rs.2.00 Lakhs. Only In the event of under-subscription in the Employee Reservation Portion, the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of Rs. 2.00 Lakhs, subject to the maximum value of Allotment made to such Eligible Employee not exceeding Rs. 5.00 Lakhs. The unsubscribed portion, if any, in the Employee Reservation Portion (after allocation up to Rs. 5.00 Lakhs), shall be added to the Net Issue. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid under the Net Issue and such Bids will not be treated as multiple Bids. The Employee Reservation Portion shall not exceed 5% of our post-Issue paid-up Equity Share capital. For further details, see "Issue Structure" beginning on page 285.



### **Class of Shares**

The Company has single classes of share capital i.e., Equity Shares of face value of Rs. 10/- each. All Equity Shares issued are fully paid-up. Our Company does not have any outstanding convertible instruments as on the date of this Draft Red Herring Prospectus.

### NOTES TO THE CAPITAL STRUCTURE:

### 1. Changes in Authorized Share Capital

Since incorporation, the capital structure of our Company has been altered in the following manner:

Sr.	Date of Ordinary		F	rom	То		
No.	Resolution	Nature	No. of Shares	Amount (Rs.)	No. of Shares	Amount (Rs.)	
1.	November 09, 2004*	Authorised Share Capital	-	-	1,00,000	10,00,000	
2.	March 29, 2007	Authorised Share Capital	1,00,000	10,00,000	1,50,000	15,00,000	
3.	March 20, 2008	Authorised Share Capital	1,50,000	15,00,000	2,50,000	25,00,000	
4.	October 31, 2011	Authorised Share Capital	2,50,000	25,00,000	5,00,000	50,00,000	
5.	February 25, 2016	Authorised Share Capital	5,00,000	50,00,000	10,00,000	1,00,00,000	
6.	April 04, 2024	Authorised Share Capital	10,00,000	1,00,00,000	80,00,000	8,00,00,000	

\*On November 09, 2004 our Company was incorporated with an authorised share capital of Rs. 10,00,000 /divided into 1,00,000 Equity Shares of Rs. 10/- each.

### 2. Equity Share Capital:

The following table sets forth details of the history of the Equity Share Capital of our Company:

Date of Allotment	No. of Shares Allotted	Face Value (in Rs.)	Issue Price (in Rs.)	Nature of Allotment	Nature of Consideration	Cumulative No. of Shares	Cumulative Paid-up Capital (in Rs.)
Upon Incorporation <sup>#</sup>	10,000	10	10	Subscription to MOA <sup>(1)</sup>	Cash	10,000	1,00,000
April 05, 2005	8,000	10	100	Further Issue <sup>(2)</sup>	Cash	18,000	1,80,000
January 10, 2007	77,440	10	100	Further Issue <sup>(3)</sup>	Cash	95,440	95,44,00
March 23, 2008	65,250	10	100	Further Issue <sup>(4)</sup>	Cash	1,60,690	16,06,900
March 31, 2009	19,500	10	100	Further Issue <sup>(5)</sup>	Cash	1,80,190	18,01,900
April 25, 2011	25,970	10	100	Further Issue <sup>(6)</sup>	Cash	2,06,160	20,61,600
May 05, 2011	14,400	10	100	Further Issue <sup>(7)</sup>	Cash	2,20,560	22,05,600
August 29, 2011	10,550	10	100	Further Issue <sup>(8)</sup>	Cash	2,31,110	23,11,100
March 27, 2012	60,041	10	100	Further Issue <sup>(9)</sup>	Cash	2,91,151	29,11,510
March 29, 2013	88,120	10	100	Further Issue <sup>(10)</sup>	Cash	3,79,271	37,92,710

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March 25, 2015	76,510	10	114	Private Placement <sup>(11)</sup>	Cash	4,55,781	45,57,810
March 29, 2016	58,206	10	120	Private Placement <sup>(12)</sup>	Cash	5,13,987	51,39,870
December 22, 2016	40,400	10	125	Private Placement <sup>(13)</sup>	Cash	5,54,387	55,43,870
March 31, 2017	49,600	10	125	Private Placement <sup>(14)</sup>	Cash	6,03,987	60,39,870
May 25, 2017	5,725	10	131	Private Placement <sup>(15)</sup>	Cash	6,09,712	60,97,120
March 28, 2018	3,434	10	131	Private Placement <sup>(16)</sup>	Cash	6,13,146	61,31,460
April 06, 2024 <sup>\$</sup>	49,05,168	10	-	Bonus Issue <sup>(17)</sup>	Other than Cash	55,18,314	5,51,83,140

<sup>#</sup>Shares was subscribed by Initial Subscriber to the Memorandum of Association upon incorporation i.e., on November 09, 2004.

<sup>\$</sup>As on April 06, 2024, the Company has issued bonus shares to the existing shareholders of the Company in the ratio of 8:1.

All the above-mentioned shares are fully paid up since the date of allotment.

<sup>1)</sup> Initial Subscribers to Memorandum of Association hold 10,000 Equity Shares each of face value of Rs. 10/fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Vishal Kumar	5,000
2.	Punita Gupta	5,000
	TOTAL	10,000

<sup>2)</sup> Further Issue of 8,000 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Raj Kumar	4,000
2.	Deepak Kumar HUF	2,000
3.	Jyoti Gupta	1,000
4.	Pushpa Devi	1,000
	TOTAL	8,000

<sup>3)</sup> Further Issue of 77,440 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Raj Kumar	11,790
2.	Deepak Kumar HUF	2,550
3.	Jyoti Gupta	5,150
4.	Vishal Kumar	6,900
5.	Sushila Devi	6,450
6.	Gaurav Gupta	12,300
7.	Raj Kumar HUF	4,800
8.	Deepak Kumar	19,100
9.	Punita Gupta	3,850
10.	Gaurav Gupta HUF	1,000
11.	Ganeshi Lal Deepak Kumar	2,000
12.	Jyoti Rani Gupta	1,550



Sr. No	Name of Person	No. of Shares Allotted
	TOTAL	77,440

<sup>4)</sup> Further Issue of 65,250 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Sunil Kumar	8,000
2.	Vishal Gupta	11,600
3.	Gaurav Gupta	6,900
4.	Jyoti Gupta	1,000
5.	Deepak Kumar	2,750
6.	Deepak Kumar HUF	900
7.	Sushila Devi	1,250
8.	Punita Gupta	1,250
9.	Raj Kumar Gupta	4,500
10.	Prabhash Chand Jain	8,000
11.	Raj Kumar HUF	2,200
12.	Subhash Garg	1,250
13.	Anu Garg	1,250
14.	Ambika Garg	700
15.	Nisha Garg	700
16.	Maya Devi	2,000
17.	Sudesh Rani	2,500
18.	Satish Kumar Goyal	500
19.	Ramesh Kumar Bansal	8,000
	TOTAL	65,250

<sup>5)</sup> Further Issue of 19,500 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Deepak Kumar HUF	500
2.	Gaurav Gupta HUF	700
3.	Deepak Kumar	800
4.	Raj Kumar Gupta	12,000
5.	Gaurav Gupta	3,000
6.	Sushila Devi	2,000
7.	Jyoti Gupta	500
	TOTAL	19,500

<sup>6)</sup> Further Issue of 25,970 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Devki Nandan Goyal	15,620
2.	Vishal Gupta HUF	1,350
3.	Bhagat Chand	9,000
	TOTAL	25,970



<sup>7</sup>) Further Issue of 14,400 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Vishal Gupta	1,500
2.	Punita Gupta	3,100
3.	Raj Kumar Gupta	500
4.	Deepak Kumar HUF	1,800
5.	Jyoti Gupta	1,250
6.	Sushila Devi	2,500
7.	Gaurav Gupta HUF	1,200
8.	Nikita Gupta	2,550
	TOTAL	14,400

<sup>8)</sup> Further Issue of 10,550 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Raj Kumar Gupta	1,600
2.	Sushila Devi	750
3.	Gaurav Gupta HUF	1,600
4.	Vishal HUF	1,600
5.	Madan Lal Maniktala	5,000
	TOTAL	10,550

<sup>9)</sup> Further Issue of 60,041 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Nisha Garg	5,950
2.	Ambika Garg	5,950
3.	Anu Garg	2,500
4.	Subhash Garg	1,700
5.	Punita Gupta	500
6.	Jyoti Gupta	2,000
7.	Nikita Gupta	1,000
8.	Sushila Devi	1,800
9.	Gaurav Gupta	1,000
10.	Nilesh Jain	4,500
11.	Rajesh	1,373
12.	Sanjay	500
13.	Rajesh	500
14.	Dinesh Kumar Jain	2,500
15.	Vinod Kumar	1,700
16.	Sushil Kumar	1,827
17.	Anup	1,831
18.	Parmod	1,876
19.	Om Parkash	1,775
20.	Vazir	1,827
21.	Brij Lal	2,253
22.	Rohtas	1,815
23.	Vijender	1,953
24.	Sukhpal	1,865
25.	Suresh	1,265



Sr. No	Name of Person	No. of Shares Allotted
26.	Naresh Kumar	1,370
27.	Goverdhan	1,925
28.	Mahipal	1,364
29.	Sharwan	1,369
30.	Arpit Jain	1,803
31.	Subash	450
	TOTAL	60,041

<sup>10)</sup> Further Issue of 88,120 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No	Name of Person	No. of Shares Allotted
1.	Punita Gupta	1,750
2.	Deepak Kumar HUF	3,150
3.	Jyoti Gupta	2,500
4.	Sushila Devi	3,500
5.	Raj Kumar HUF	500
6.	Gaurav Gupta HUF	3,400
7.	Subhash Garg	5,670
8.	Annu Garg	1,720
9.	Ambika Garg	1,950
10.	Nisha Garg	2,000
11.	Nikita Gupta	4,250
12.	Vishal Gupta HUF	2,260
13.	Dinesh Kumar Jain	2,000
14.	Sushil Kumar	384
15.	Anup	385
16.	Om Parkash	392
17.	Vazir	381
18.	Rohtas	387
19.	Vijender	390
20.	Sukhpal	376
21.	Suresh	389
22.	Goverdhan	386
23.	Ankur Jain	10,000
24.	Sunita Jain	10,000
25.	Azad Singh	30,000
	TOTAL	88,120

<sup>11)</sup> Private Placement of 76,510 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raj Kumar	6,798
2.	Punita Gupta	657
3.	Nikita Gupta	6,140
4.	Jyoti Gupta	1,754
5.	Vishal (HUF)	1,754
6.	Raj Kumar (HUF)	35,964
7.	Devki Nandan Goyal	9,649
8.	Vishal Gupta	526



Sr. No.	Name of Person	No. of Shares Allotted
9.	Anil Kumar *	1,754
10.	Seema Bansal	2,631
11.	Anil Kumar *	2,000
12.	Rajiv Kumar	1,745
13.	Bijender Singh	1,981
14.	Vinod Kumar	1,622
15.	Subash Chand Garg HUF	1,535
	TOTAL	76,510.0

\*The above mentioned individuals are different.

<sup>12)</sup> Private Placement of 58,206 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raj Kumar	18,291
2.	Raj Kumar HUF	8,500
3.	Nikita Gupta	1,833
4.	Sunita Jain	9,166
5.	Vishal HUF	1,250
6.	Vishal Gupta	19,166
	TOTAL	58,206

<sup>13)</sup> Private Placement of 40,400 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Vishal Gupta	6,400
2.	Raj Kumar	2,000
3.	Punita Gupta	2,000
4.	Jyoti Gupta	2,000
5.	Deepak Aggarwal	28,000
	TOTAL	40,400

<sup>14)</sup> Private Placement of 49,600 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Vishal Gupta	4,800
2.	Raj Kumar	21,400
3.	Gaurav Gupta	7,000
4.	Deepak Kumar	3,200
5.	Raj Kumar HUF	4,000
6.	Vishal HUF	3,200
7.	Sunita Jain	6,000
	TOTAL	49,600



<sup>15)</sup> Private Placement of 5,725 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raj Kumar HUF	5,725
	TOTAL	5,725

<sup>16)</sup> Private Placement of 3,434 Equity Shares each of face value of Rs.10/- fully paid up as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Vishal Gupta	763
2.	Raj Kumar	763
3.	Nikita Gupta	1,908
	TOTAL	3,434

<sup>17)</sup> Bonus Issue of 49,05,168 Equity Shares each of face value of Rs.10/- fully paid-up for consideration other than cash in the ratio of 8:1 as per the details given below:

Sr. No.	Name of Person	No. of Shares Allotted
1.	Raj Kumar Gupta	9,57,168
2.	Vishal Gupta	7,01,760
3.	Gaurav Gupta	5,30,928
4.	Raj Kumar HUF	5,25,512
5.	Deepak Kumar	4,88,904
6.	Deepak Kumar HUF	4,36,424
7.	Gaurav Gupta HUF	3,58,672
8.	Jyoti Gupta	2,45,232
9.	Vishal Gupta HUF	2,41,528
10.	Punita Gupta	2,21,592
11.	Nikita Gupta	1,97,448
	TOTAL	49,05,168

3. Except as disclosed below, we have not issued any Equity Shares for consideration other than cash, at any point of time since Incorporation:

Date of Allotment	April 06, 2024						
Type of Allotment	Bonus Shares						
Number of Equity Shares	49,05,168	49,05,168					
Face Value (In Rs.)	10.00						
Issue Price (In Rs.)	-						
Reason of Allotment	Other than Cash - Bonus Issue						
Benefits accrued to Company	Capitalisation of Reserves						
	Name of Allottees	Number of Equity Shares					
	Raj Kumar Gupta	9,57,168					
Name of Allottees and Number	Vishal Gupta	7,01,760					
of Equity Shares Allotted	Gaurav Gupta	5,30,928					
of Equity Shares Anotteu	Raj Kumar HUF	5,25,512					
	Deepak Kumar	4,88,904					
	Deepak Kumar HUF	4,36,424					
	Gaurav Gupta HUF	3,58,672					



Total	49,05,168
Nikita Gupta	1,97,448
Punita Gupta	2,21,592
Vishal Gupta HUF	2,41,528
Jyoti Gupta	2,45,232

- 4. We have not issued any Equity Shares out of revaluation reserves or in terms of any scheme approved under Sections 391- 394 of the Companies Act, 1956 or under Section 230-234 of the Companies Act, 2013.
- 5. Our Company has not issued any shares pursuant to an Employee Stock Option Scheme/ Employee Stock Purchase Scheme for our employees.
- **6.** We have not re-valued our assets since inception and have not issued any equity shares (including bonus shares) by capitalizing any revaluation reserves.
- 7. Except as disclosed below, we have not issued any equity shares in last one year at price below Issue Price:

Date of Allotment	April 06, 2024				
Type of Allotment	Bonus Shares				
Number of Equity Shares	49,05,168				
Face Value (In Rs.)	10.00				
Issue Price (In Rs.)	-				
Reason of Allotment	Other than Cash - Bonus Issue				
Benefits accrued to Company	Capitalisation of Reserves				
	Name of Allottees	Number of Equity Shares			
	Raj Kumar Gupta	9,57,168			
	Vishal Gupta	7,01,760			
	Gaurav Gupta	5,30,928			
Name of Allottees and Number of Equity	Raj Kumar HUF	5,25,512			
Shares Allotted	Deepak Kumar	4,88,904			
	Deepak Kumar HUF	4,36,424			
	Gaurav Gupta HUF	3,58,672			
	Jyoti Gupta	2,45,232			
	Vishal Gupta HUF	2,41,528			
	Punita Gupta	2,21,592			
	Nikita Gupta	1,97,448			
	Total	49,05,168			



# **8.** Details of shareholding of promoters.

## • Mr. Raj Kumar Gupta

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
April 05, 2005	4,000	10	100	Further Issue	0.07%	[•]	-	-
January 10, 2007	11,790	10	100	Further Issue	0.21%	[•]	-	-
March 23, 2008	4,500	10	100	Further Issue	0.08%	[•]	-	-
March 31, 2009	12,000	10	100	Further Issue	0.22%	[•]	-	-
May 09, 2009	3,000	10	100	Transfer of Shares from Prabhash Chand Jain	0.05%	[•]	-	-
September 14, 2009	1,000	10	100	Transfer of Shares from Sudesh Rani	0.02%	[•]	-	-
May 05, 2011	500	10	100	Further Issue	0.01%	[•]	-	-
August 29, 2011	1,600	10	100	Further Issue	0.03%	[•]	-	-
March 25, 2015	6,798	10	114	Private Placement	0.12%	[•]	-	-
March 29, 2016	18,291	10	120	Private Placement	0.33%	[•]	-	-
June 07, 2016	8,000	10	100	Transfer of Shares from Devki Nandan Goyal	0.14%	[•]	-	-
December 22, 2016	2,000	10	125	Private Placement	0.04%	[•]	-	-
March 31, 2017	21,400	10	125	Private Placement	0.39%	[•]	-	-
March 28, 2018	763	10	131	Private Placement	0.01%	[•]	-	-
October 10, 2019	1,754	10	114	Transfer of Shares from Devki Nandan Goyal	0.03%	[•]	-	-
January 26, 2023	18,250	10	100	Transfer of Shares from Sushila Devi	0.33%	[•]	-	-



April 05, 2023	4,000	10	125	Transfer of Shares from Deepak Aggarwal	0.07%	[•]	-	-
April 06, 2024	9,57,168	10	-	Bonus Issue in the ratio of 8:1	17.35%	[•]	-	-
Total	10,76,814				19.51%	[•]	-	-

### • Mr. Deepak Kumar

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
January 10, 2007	19,100	10	100	Further Issue	0.35%	[•]	-	-
March 23, 2008	2,750	10	100	Further Issue	0.05%	[•]	-	-
March 31, 2009	800	10	100	Further Issue	0.01%	[•]	-	-
May 11, 2009	5,000	10	100	Transfer of Shares from Prabhash Chand Jain	0.09%	[•]	-	-
April 04, 2013	2,500	10	100	Transfer of Shares from Madan Lal Maniktala	0.05%	[•]	-	-
March 31, 2017	3,200	10	125	Private Placement	0.06%	[•]	-	-
April 05, 2023	27,763	10	100	Transfer of Shares <sup>#</sup>	0.50%	[•]	-	-
April 06, 2024	4,88,904	10	-	Bonus Issue in the ratio of 8:1	8.86%	[•]	-	-
Total	5,50,017				9.97%	[•]	-	-

<sup>#</sup> Mr. Vinod Kumar, Mr. Nilesh Jain, Ms. Ambika Garg, Ms. Anu Garg and Ms. Nisha Garg transferred 1622, 2250, 8600, 6641 and 8650 equity shares respectively.



## • Mr. Gaurav Gupta

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
January 10, 2007	12,300	10	100	Further Issue	0.22%	[•]	-	-
March 23, 2008	6,900	10	100	Further Issue	0.13%	[•]	-	-
March 31, 2009	3,000	10	100	Further Issue	0.05%	[•]	-	-
June 26, 2009	500	10	100	Transfer of Shares from Satish Kumar Goyal	0.01%	[•]	-	-
March 27, 2012	1,000	10	100	Further Issue	0.02%	[•]	-	-
April 4, 2013	2,500	10	100	Transfer of Shares from Madan Lal Maniktala	0.05%	[•]	-	-
March 31, 2017	7,000	10	125	Private Placement	0.13%	[•]	-	-
March 15, 2018	8,000	10	125	Transfer of Shares from Deepak Aggarwal	0.14%	[•]	-	-
April 05, 2023	25,166	10	113	Transfer of Shares from Sunita Jain	0.46%	[•]	-	-
April 06, 2024	5,30,928	10	-	Bonus Issue in the ratio of 8:1	9.62%	[•]	-	-
Total	5,97,294				10.82%	[•]	-	-

## • Mr. Vishal Gupta

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
Upon Incorporati on	5,000	10	10	Subscriber to MOA	0.09%	[•]	-	-
January 10, 2007	6,900	10	100	Further Issue	0.13%	[•]	-	-
March 23, 2008	11,600	10	100	Further Issue	0.21%	[•]	-	-



June 26, 2009	2,000	10	100	Transfer of Shares from Maya Devi	0.04%	[•]	-	-
May 05, 2011	1,500	10	100	Further Issue	0.03%	[•]	-	-
March 25, 2015	526	10	114	Private Placement	0.01%	[•]	-	-
March 29, 2016	19,166	10	120	Private Placement	0.35%	[•]	-	-
June 07, 2016	4,000	10	100	Transfer of Shares from Devki Nandan Goyal	0.07%	[•]	-	-
June 16, 2016	3,620	10	100	Transfer of Shares from Devki Nandan Goyal	0.07%	[•]	-	-
June 16, 2016	380	10	114	Transfer of Shares from Devki Nandan Goyal	0.01%	[•]	-	-
December 22, 2016	6,400	10	125	Private Placement	0.12%	[•]	-	-
March 31, 2017	4,800	10	125	Private Placement	0.09%	[•]	-	-
March 28, 2018	763	10	131	Private Placement	0.01%	[•]	-	-
October 10, 2019	1,707	10	114	Transfer of Shares from Devki Nandan Goyal	0.03%	[•]	-	-
April 05, 2023	12,000	10	125	Transfer of Shares from Deepak Aggarwal	0.22%	[•]	-	-
September 15, 2023	7,358	10	-	Transfer of Shares from Jyoti Rani by way of Gift	0.13%	[•]	-	-
April 06, 2024	7,01,760	10	-	Bonus Issue in the ratio of 8:1	12.72%	[•]	-	-
Total	7,89,480				14.31%	[•]	-	-

## • Raj Kumar HUF

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
January 10, 2007	4,800	10	100	Further Issue	0.09%	[•]	-	-
March 23, 2008	2,200	10	100	Further Issue	0.04%	[•]	-	-
August 10, 2009	500	10	100	Transfer of Shares from Sudesh Rani	0.01%	[•]	-	-



September 15, 2009	1,000	10	100	Transfer of Shares from Sudesh Rani	0.02%	[•]	-	-
March 22, 2010	2,500	10	100	Transfer of Shares from Sunil Kumar	0.05%	[•]	-	-
March 29, 2013	500	10	100	Further Issue	0.01%	[•]	-	-
March 25, 2015	35,964	10	114	Private Placement	0.65%	[•]	-	-
March 29, 2016	8,500	10	120	Private Placement	0.15%	[•]	-	-
March 31, 2017	4,000	10	125	Private Placement	0.07%	[•]	-	-
May 25, 2017	5725	10	131	Private Placement	0.10%	[•]	-	-
April 06, 2024	5,25,512	10	-	Bonus Issue in the ratio of 8:1	9.52%	[•]	-	-
Total	5,91,201				10.71%	[•]	-	-

## • Deepak Kumar HUF

1								
Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
April 05, 2005	2,000	10	100	Further Issue	0.04%	[•]	-	-
January 10, 2007	2,550	10	100	Further Issue	0.05%	[•]	-	-
March 23, 2008	900	10	100	Further Issue	0.02%	[•]	-	-
March 31, 2009	500	10	100	Further Issue	0.01%	[•]	-	-
March 16, 2010	750	10	100	Transfer of Shares from Sunil Kumar	0.01%	[•]	-	-
May 05, 2011	1,800	10	100	Further Issue	0.03%	[•]	-	-
March 29, 2013	3,150	10	100	Further Issue	0.06%	[•]	-	-
May 02, 2017	2,631	10	114	Transfer of Shares from Seema Bansal	0.05%	[•]	-	-
April 05, 2023	38,737	10	100	Transfer of Shares <sup>#</sup>	0.70%	[•]	-	-
April 05, 2023	1,535	10	114	Transfer of Shares from Subash Chand Garg HUF	0.03%	[•]	-	-
April 06, 2024	4,36,424	10	-	Bonus Issue in the ratio of 8:1	7.91%	[•]	-	-
Total	4,90,977			hand Mr Sukhnal M	8.90%	[•]	-	-

<sup>#</sup>Mr. Azad Singh, Ms. Pushpa Devi, Mr. Bhagat Chand, Mr. Sukhpal, Mr. Suresh, Mr. Sushil Kumar, Mr. Vazir and Mr. Vijender transferred 20000, 1000, 9000, 1865, 1265, 1827, 1827 and 1953 equity shares respectively.



#### • Gaurav Gupta HUF

Date of Allotment/ Transfer	No. of Equity Shares	Face value per Share (Rs.)	Issue / Acquisition / Transfer price (Rs.)	Nature of Transactions	Pre-issue shareholding %*	Post- issue shareholding %*	No. of Shares Pledged	% of Shares Pledged
January 10, 2007	1,000	10	100	Further Issue	0.02%	[•]	-	-
March 31, 2009	700	10	100	Further Issue	0.01%	[•]	-	-
March 16, 2010	1,250	10	100	Transfer of Shares from Sunil Kumar	0.02%	[•]	-	-
May 05, 2011	1,200	10	100	Further Issue	0.02%	[•]	-	-
August 29, 2011	1,600	10	100	Further Issue	0.03%	[•]	-	-
March 29, 2013	3,400	10	100	Further Issue	0.06%	[•]	-	-
May 01, 2017	1,754	10	114	Transfer of Shares from Anil Kumar	0.03%	[•]	-	-
April 05, 2023	30,204	10	100	Transfer of Shares <sup>*</sup>	0.55%	[•]	-	-
April 05, 2023	3,726	10	114	Transfer of Shares <sup>#</sup>	0.07%	[•]	-	-
April 06, 2024	3,58,672	10	-	Bonus Issue in the ratio of 8:1	6.50%	[•]	-	-
Total	4,03,506				7.31%	[•]	-	-

\*Mr. Ankur Jain, Mr. Anup, Mr. Arpit Jain, Mr. Bijender Singh, Mr. Brij Lal, Mr. Goverdhan, Mr. Mahipal, Mr. Naresh Kumar, Mr. Om Parkash, Mr. Parmod, Mr. Rajesh, Mr. Rajesh, Mr. Rajiv Kumar, Mr. Rohtas, Mr. Sanjay, Mr. Sharwan, Mr. Subash transferred 10000, 1831, 1803, 2253, 1925, 1364, 1370, 1775, 1876, 500, 1373, 1815, 500, 1369 and 450 equity shares respectively.

#Mr. Bijender Singh and Rajiv Kumar transferred 1981 and 1745 shares respectively.

- **9.** Our Promoter Group, Directors and their immediate relatives have not purchased/ sold Equity Shares of the Company during last 6 months:
- **10.** Our Promoters have confirmed to the Company and the Lead Manager that the Equity Shares held by them have been financed from their personal funds or their internal accruals, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed by them for this purpose.
- 11. There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of filing offer document with the Stock Exchange.
- **12.** Details of Promoter's Contribution locked in for three years:

As per sub-Regulation (1) of Regulation 236 of the SEBI (ICDR) Regulations, 2018, an aggregate of 20% of the post-Issue Capital shall be considered as Promoter's Contribution.



Our Promoters have given their consent to include such number of Equity Shares held by them as may constitute 20% of the post-issue Equity Share Capital of our Company as Promoter's Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoter's Contribution from the date of filing of this Draft Red Herring Prospectus until the completion of the lock-in period specified above.

In terms of clause (a) of Regulation 238 of the SEBI (ICDR) Regulations, 2018, Minimum Promoter's Contribution as mentioned above shall be locked-in for a period of three years from the date of commencement of commercial production or date of allotment in the Initial Public Offer, whichever is later.

Explanation: The expression "date of commencement of commercial production" means the last date of the month in which commercial production of the project in respect of which the funds raised are proposed to be utilised as stated in the offer document, is expected to commence.

We further confirm that Minimum Promoter's Contribution of 20.00% of the post issue paid-up Equity Shares Capital does not include any contribution from Alternative Investment Fund.

The Minimum Promoter's Contribution has been brought into to the extent of not less than the specified minimum lot and has been contributed by the persons defined as Promoters under the SEBI (ICDR) Regulations, 2018.

The lock-in of the Minimum Promoter's Contribution will be created as per applicable regulations and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Details of the Equity Shares to be locked-in for three years from the date of Allotment as Promoter's Contribution are set forth in the table below:

Date of Allotment/Transf er	No. of Equity Shares Locked- in*	Face Value	Issue/ Acquisition Price	Nature of Allotment	% of Pre-Issue Capital	% of Post Issue Capital	Date up to which the Equity Shares are subject to lock-in
	Ν	/Ir. Ra	j Kumar	Gupta (A)			
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Total (A)	[•]				[•]	[•]	
		Mr. D	eepak Ku	ımar (B)			
[•]	[•]	[•]	[•]	[•]	[•]	[•]	[•]
Total (B)	[•]				[•]	[•]	
		Mr. (	Gaurav G	upta (C)			
[•]	[•]		[•	·]	[•]	[•]	[•]
Total (C)	[•]				[•]	[•]	



		Mr. Vishal Gupta (D)								
[•]	[•]	[•]	[•]	[•]	[•]					
Total (D)	[•]		[•]	[•]						
	M/s Raj Kumar HUF (E)									
[•]	[•]	[•]	[•]	[•]	[•]					
Total (E)	[•]		[•]	[•]						
	M/s	Deepak Kumar HUF (F)								
[•]	[•]	[•]	[•]	[•]	[•]					
Total (F)	[•]		[•]	[•]						
	M/s	Gaurav Gupta HUF (G)								
[•]	[•]	[•]	[•]	[•]	[•]					
Total (G)	[•]	[•]	[•]	[•]	[•]					
Grand Total (A+B+C+D+E+F+G)	[•]		[•]	[•]						

\*Subject to finalization of Basis of Allotment.

The Equity Shares that are being locked in are not ineligible for computation of Promoter's contribution in terms of Regulation 237 of the SEBI ICDR Regulations. Equity Shares offered by the Promoters for the minimum Promoter's contribution are not subject to pledge. Lock-in period shall commence from the date of Allotment of Equity Shares in the Public Issue.

We confirm that the minimum Promoter's contribution of 20% which is subject to lock-in for three years does not consist of:

- a) Equity Shares acquired during the preceding three years for consideration other than cash and revaluation of assets or capitalisation of intangible assets;
- b) Equity Shares acquired during the preceding three years resulting from a bonus issue by utilisation of revaluation reserves or unrealised profits of the issuer or from bonus issue against equity shares which are ineligible for minimum Promoter's contribution;
- c) Equity Shares acquired by Promoters during the preceding one year at a price lower than the Issue Price;
- d) The Equity Shares held by the Promoters and offered for minimum 20% Promoter's Contribution are not subject to any pledge.
- e) Equity Shares for which specific written consent has not been obtained from the shareholders for inclusion of their subscription in the minimum Promoter's Contribution subject to lock-in.

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock-in period and in case such equity shares are dematerialized, the Company shall ensure that the lock in is recorded by the Depository.



### Equity Shares locked-in for one year other than Minimum Promoter's Contribution

In addition to the Promoter's Contribution that are locked-in for three years as the minimum Promoter's contribution, the promoter and public shareholding pre-issue Equity Share capital of our Company, shall be locked in for a period of one year from the date of Allotment in the Public Issue. Further, such lock-in of the Equity Shares would be created as per the bye laws of the Depositories.

#### Lock-in of the Equity Shares to be allotted, if any, to the Anchor Investors

One half of the Equity Shares allotted to Anchor Investors under the Anchor Investor Portion shall be locked in for a period of 90 days from the date of Allotment and the remaining Equity Shares allotted to Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 30 days from the date of Allotment.

### Inscription or recording of non-transferability

In terms of Regulation 241 of the SEBI ICDR Regulations, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock - in period and in case such equity shares are dematerialized, the Company shall ensure that the lock - in is recorded by the Depository.

### Pledge of Locked in Equity Shares

Pursuant to Regulation 242 of the SEBI ICDR Regulations, the locked-in Equity Shares held by our Promoters can be pledged with any scheduled commercial bank or public financial institution or systematically important non-banking finance company or a housing finance company as collateral security for loans granted by them, provided that:

- a. if the equity shares are locked-in in terms of clause (a) of Regulation 238, the loan has been granted to the company or its subsidiary(ies) for the purpose of financing one or more of the objects of the Offer and pledge of equity shares is one of the terms of sanction of the loan;
- b. if the specified securities are locked-in in terms of clause (b) of Regulation 238 and the pledge of specified securities is one of the terms of sanction of the loan.

Provided that such lock-in shall continue pursuant to the invocation of the pledge and such transferee shall not be eligible to transfer the equity shares till the lock-in period stipulated in these regulations has expired.

#### Transferability of Locked in Equity Shares

- a. Pursuant to Regulation 243 of the SEBI ICDR Regulations, Equity Shares held by our Promoters, which are locked in as per Regulation 238 of the SEBI ICDR Regulations, may be transferred to and amongst our Promoters/ Promoter Group or to a new promoter or persons in control of our Company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI SAST Regulations as applicable.
- b. Pursuant to Regulation 243 of the SEBI ICDR Regulations, Equity Shares held by shareholders other than our Promoters, which are locked-in as per Regulation 239 of the SEBI ICDR Regulations, may be transferred to any other person holding shares, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI SAST Regulations as applicable.



- **13.** Shareholding Pattern of our Company:
  - A. The table below represents the current shareholding pattern of our Company:
  - 1. Summary of Shareholding Pattern

Cate gory Code	Catego ry of shareh older	No. of shareh olders	No. of fully paid up equit y share s held	No. of Par tly pai d up equ ity sha res	No. of shares underly ing Deposit ory Receipt s	lotal nos. shares held	Shareh olding as a % of total no. of shares (calcula ted as per SCRR, 1957) As a %	he	Number of Voting Rights held in each class of securities* To tal No. of Voting Rights		No. of Shares Underl ying Outsta nding conver tible securit ies (includ ing	ares assumin derl g full conversi ng on of tsta converti ing ble ver securitie ble s (as a urit percenta es ge of clud diluted		ber of ed in es** As a % of tot al	Sh ple oth end	mber of ares dged or ierwi se cumb red As a % of tot al	Number of shares held in demateri alized form	
			neiu	hel d			of (A+B+ C2)	Class - (Equi ty)	Class- (Prefer ence)	Total	of (A +B + C)	Warra nts)	share Capital) As a % of (A+B+C 2)		ai sha res hel d (B)		ai sha res hel d (B)	
I	II	III	IV	V	VI	VII=IV+ V+VI	VIII		IX		<u> </u>	X	XI=VII +X	X	<u> </u>	X		XIV
(A)	Promot ers and Promot er Group	11	55,18 ,314	-	-	55,18,31 4	100	55,18 ,314	-	55,18 ,314	10 0	-	100	-	-	-	-	55,18,31 4



	Total	11	55,18 ,314	-	-	55,18,31 4	100	55,18 ,314	-	55,18 ,314	10 0	-	100	-	-	-	-	55,18,31 4
	yee Trusts																	
(C2)	Shares held by Emplo	-	-	_	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underly ing DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C)	Non Promot er- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(B)	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

\*As on the date of this Draft Red Herring Prospectus 1 Equity Share holds 1 vote. There is no voting right on the preference shares issued by our company. \*\*Shall be locked-in on or before filing of Prospectus with NSE, SEBI & RoC.



### B. Shareholding of our Promoters and Promoter Group

		0 D		/· ·· · · · · ·
The table below presents the curr	ent shareholding natteri	of our Promoters and	Promoter Group	(individuals)
The dole below presents the edit	one sharenoraniz patteri	1 of our ritemotors und	i i fomoter Group	(mai viadais).

		Pre – Is	sue	Post –	Issue
Sr. No.	Name of the Shareholder	No. of Equity Shares	% of Pre- Issue Capital	No. of Equity Shares	% of Post- Issue Capital
(I)	(II)	(III)	(IV)	(V)	(VI)
		Promoters			
1.	Raj Kumar Gupta	10,76,814	19.51	10,76,814	[•]
2.	Deepak Kumar	5,50,017	9.97	5,50,017	[•]
3.	Gaurav Gupta	5,97,294	10.82	5,97,294	[•]
4.	Vishal Gupta	7,89,480	14.31	7,89,480	[•]
5.	Raj Kumar HUF	5,91,201	10.71	5,91,201	[•]
6.	Deepak Kumar HUF	4,90,977	8.90	4,90,977	[•]
7.	Gaurav Gupta HUF	4,03,506	7.31	4,03,506	[•]
		Promoters Gro	oup		
8.	Punita Gupta	2,49,291	4.52	2,49,291	[•]
9.	Jyoti Gupta	2,75,886	5.00	2,75,886	[•]
10.	Nikita Gupta	2,22,129	4.03	2,22,129	[•]
11.	Vishal Gupta HUF	2,71,719	4.92	2,71,719	[•]
	Total	55,18,314	100.00	55,18,314	[•]

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition (in Rs.)
1.	Raj Kumar Gupta	10,76,814	12.22
2.	Deepak Kumar	5,50,017	11.26
3.	Gaurav Gupta	5,97,294	12.29
4.	Vishal Gupta	7,89,480	10.91
5.	Raj Kumar HUF	5,91,201	12.72
6.	Deepak Kumar HUF	4,90,977	11.23
7.	Gaurav Gupta HUF	4,03,506	11.30

14. The List of the Shareholders of the Company holding 1% or more of the paid-up share capital.

### • As on the date of this Draft Red Herring Prospectus

Sr. No.	Name of Shareholders	No. of Equity Shares (FV of Rs. 10/- each)	% of Pre-Issued Capital
1.	Raj Kumar Gupta	10,76,814	19.51
2.	Deepak Kumar	5,50,017	9.97
3.	Gaurav Gupta	5,97,294	10.82
4.	Vishal Gupta	7,89,480	14.31
5.	Raj Kumar HUF	5,91,201	10.71
6.	Deepak Kumar HUF	4,90,977	8.90
7.	Gaurav Gupta HUF	4,03,506	7.31
8.	Punita Gupta	2,49,291	4.52
9.	Jyoti Gupta	2,75,886	5.00



10.	Nikita Gupta	2,22,129	4.03
11.	Vishal Gupta HUF	2,71,719	4.92
	TOTAL	55,18,314	100.00

## • Ten days prior to the date of this Draft Red Herring Prospectus.

Sr. No	Name of Shareholders	No. of Equity Shares (FV of Rs. 10/- each)	% of Pre-Issued Capital
1.	Raj Kumar Gupta	10,76,814	19.51
2.	Deepak Kumar	5,50,017	9.97
3.	Gaurav Gupta	5,97,294	10.82
4.	Vishal Gupta	7,89,480	14.31
5.	Raj Kumar HUF	5,91,201	10.71
6.	Deepak Kumar HUF	4,90,977	8.90
7.	Gaurav Gupta HUF	4,03,506	7.31
8.	Punita Gupta	2,49,291	4.52
9.	Jyoti Gupta	2,75,886	5.00
10.	Nikita Gupta	2,22,129	4.03
11.	Vishal Gupta HUF	2,71,719	4.92
	TOTAL	55,18,314	100.00

• One Year prior to the date of this Draft Red Herring Prospectus.

Sr. No	Name of Shareholders	No. of Equity Shares (FV of Rs. 10/- each)	% of Pre-Issued Capital
1.	Raj Kumar Gupta	1,19,646	19.51
2.	Deepak Kumar	61,113	9.97
3.	Gaurav Gupta	66,366	10.82
4.	Vishal Gupta	87,720	14.31
5.	Raj Kumar HUF	65,689	10.71
6.	Deepak Kumar HUF	54,553	8.90
7.	Gaurav Gupta HUF	44,834	7.31
8.	Punita Gupta	27,699	4.52
9.	Jyoti Gupta	30,654	5.00
10.	Nikita Gupta	24,681	4.03
11.	Vishal Gupta HUF	30,191	4.92
	TOTAL	6,13,146	100.00

• Two Years prior to the date of this Draft Red Herring Prospectus.

Sr. No	Name of Shareholders	No. of Equity Shares (FV of Rs. 10/- each)	% of Pre-Issued Capital
1.	Raj Kumar Gupta	97,396	15.88
2.	Vishal Gupta	68,362	11.15
3.	Raj Kumar HUF	65,689	10.71
4.	Gaurav Gupta	41,200	6.72
5.	Deepak Kumar	33,350	5.44
6.	Azad Singh	30,000	4.89
7.	Sunita Jain	25,166	4.10
8.	Jyoti Gupta	22,654	3.69



	TOTAL	5,53,122	90.21
22.	Anu Garg	6,641	1.08
21.	Ramesh Kumar Bansal	8,000	1.30
20.	Ambika Garg	8,600	1.40
19.	Nisha Garg	8,650	1.41
18.	Bhagat Chand	9,000	1.47
17.	Subhash Garg	9,777	1.59
16.	Ankur Jain	10,000	1.63
15.	Gaurav Gupta HUF	10,904	1.78
14.	Vishal Gupta HUF	11,414	1.86
13.	Deepak Kumar HUF	14,281	2.33
12.	Deepak Aggarwal	16,000	2.61
11.	Punita Gupta	18,107	2.95
10.	Sushila Devi	18,250	2.98
9.	Nikita Gupta	19,681	3.21

- 15. There is no "Buyback", "Standby", or similar arrangement for the purchase of Equity Shares by our Company/Promoters/Directors/Book Running Lead Manager for purchase of Equity Shares offered through this Draft Red Herring Prospectus.
- 16. As on the date of this Draft Red Herring Prospectus, none of the shares held by our Promoters/ Promoter Group are pledged with any financial institutions or banks or any third party as security for repayment of loans.
- 17. Except, as otherwise disclosed in the chapter titled "*Objects of the Issue*" beginning on page 95, we have not raised any bridge loans against the proceeds of the Issue.
- 18. Investors may note that in case of over-subscription, allotment will be on proportionate basis as detailed in heading on "*Basis of Allotment*" beginning on page 321.
- 19. The Equity Shares Issued pursuant to this Issue shall be fully paid-up at the time of Allotment, failing which no allotment shall be made.
- 20. Except as disclosed in the Draft Red Herring Prospectus, our Company has not issued any Equity Shares at a price less than the Issue Price in the last one year preceding the date of filing of this Draft Red Herring Prospectus.
- 21. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 253 of SEBI (ICDR) Regulations, as amended from time to time.
- 22. Under subscription, if any, in any category, shall be met with spill-over from any other category or combination of categories at the discretion of our Company, in consultation with the Book Running Lead Manager and National Stock Exchange of India Limited.
- 23. As per Regulation 268(2) of SEBI (ICDR) Regulations, 2018, an over-subscription to the extent of 10.00% of the Issue can be retained for the purpose of rounding off while finalizing the basis of allotment to the nearest integer during finalizing the allotment, subject to minimum allotment lot. Consequently, the actual allotment may go up by a maximum of 10.00% of the Issue, as a result of which, the post issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to lock-in shall be suitably increased to ensure that 20.00% of the post issue paid-up capital is locked-in.
- 24. The Issue is being made through Book Building Method.
- 25. As on date of filing of this Draft Red Herring Prospectus with Stock Exchange, the entire issued share capital of our Company is fully paid-up. The Equity Shares offered through this Public Issue will be fully paid up.



- 26. On the date of filing this Draft Red Herring Prospectus with Stock Exchange, there are no outstanding financial instruments or any other rights that would entitle the existing Promoters or shareholders or any other person any option to receive Equity Shares after the Issue.
- 27. Our Company has not issued any Equity Shares out of revaluation reserves and not issued any bonus shares out of capitalization of revaluation reserves.
- 28. Book Running Lead Manager to the Issue viz. Khambatta Securities Limited and its associates do not hold any Equity Shares of our company.
- 29. Our Company has not revalued its assets since incorporation.
- 30. Our Company has not made any Public Issue of any kind or class of securities since its incorporation.
- 31. There will be only one denomination of the Equity Shares of our Company unless otherwise permitted by law.
- 32. Our Company shall comply with such disclosure, and accounting norms as may be specified by SEBI from time to time.
- 33. There will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, and rights issue or in any other manner during the period commencing from submission of this Draft Red Herring Prospectus with Stock Exchange until the Equity Shares to be issued pursuant to the Issue have been listed.
- 34. Except as disclosed in the Draft Red Herring Prospectus, our Company presently does not have any intention or proposal to alter its capital structure for a period of six (6) months from the date of opening of the Issue, by way of spilt/consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise. However, during such period or a later date, it may issue Equity Shares or securities linked to Equity Shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company.



### SECTION V - PARTICULARS OF THE ISSUE

#### **OBJECTS OF THE ISSUE**

The Issue includes a fresh Issue of upto 20,20,000 Equity Shares of our Company at an Issue Price of Rs. [•] per Equity Share aggregating upto Rs. [•] Lakhs.

#### FRESH ISSUE

We intend to utilize the proceeds of the Issue to meet the following objects: -

1. To meet the working capital requirements of the Company; and

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India. The main objects clause of our Memorandum of Association enables our Company to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the object's clause of our Memorandum.

#### NET ISSUE PROCEEDS

The proceeds of the Issue, after deducting Issue related expenses, are estimated to be Rs. [●] Lakhs (the "Net Issue Proceeds").

The details of the Net Issue Proceeds are set forth below:

Sr. No.	Particulars	Amount (Rs. in Lakhs)
1.	Gross Proceeds of the Issue*	[•]
2.	Less: Issue related expenses	[•]
	Net Issue Proceeds	[•]

\*To be finalized upon determination of the Issue Price and updated in the Prospectus prior to filing with the RoC.

#### FUND REQUIREMENTS

The fund requirement and deployment are based on internal management estimates of our Company and have not been verified by the Book Running Lead Manager or appraised by any bank or financial institution or any other external agency. They are based on current circumstances of our business and our Company may have to revise its estimates from time to time on account of various factors beyond its control, such as market conditions, competitive environment, costs of commodities and interest rate fluctuations. Consequently, the fund requirements of our Company are subject to revisions in the future at the discretion of the management.

We intend to utilize the proceeds of the Fresh Issue, in the manner set forth below:

(Rs. In lakhs)

Sr. No.	Particulars	Amount
1.	Working Capital Requirement including margin money	2,350.00
	Total	2,350.00

The requirements of the objects detailed above are intended to be funded from the Proceeds of the Issue. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the proposed Issue.

The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.



In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entailer scheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall, we intend to meet our estimated requirement from internal accruals and/or debt. In case of any such re-schedulement, it shall be made by compliance of the relevant provisions of the Companies Act, 2013.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled *"Risk Factors"* beginning on page 26.

### DETAILS OF UTILIZATION OF ISSUE PROCEEDS

#### 1. To meet working capital requirements including margin money

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals, net worth, financing from various banks, financial institutions and unsecured loans. For further details, please refer to the chapter titled "Financial Indebtedness" beginning on page 232.

### A) Existing Working Capital:

The details of the Company's working capital as at March 31, 2024, March 31, 2023 and March 31, 2022 and the source of funding, derived from the restated standalone audited financial statements of our Company, on the basis of Certificate dated September 02, 2024 issued by our Statutory Auditor M/s Jain Mittal Chaudhary & Associates, Chartered Accountants, bearing UDIN: 24500771BKDOGB1857 are provided in the table below:

					(Rs.	In Lakhs)
Particulars	Fiscal 2024 (Actual)	No. of Days	Fiscal 2023 (Actual)	No. of Days	Fiscal 2022 (Actual)	No. of Days
Current Assets						
(a) Investments	1.17		1.09		1.04	
(b) Trade Receivables	1,507.08	18	1,398.90	23	1,420.89	29
(c) Inventories	2,153.19	26	4,429.92	72	1,980.20	40
(d) Loans & Advances	437.55		33.79		85.89	
(e) Other Current Assets	614.78		1,042.58		619.89	
Total Current Assets (A)	4,713.77		6,906.28		4,107.91	
Current Liabilities						
(a) Trade Payables	5.08	Negligible	2,703.32	47	509.27	11
(b) Other Current Liabilities	107.33		321.51		165.44	
(c) Short Term Provisions	218.81		129.47		126.96	
Total Current Liabilities (B)	331.22		3,154.30		801.67	
TotalWorkingCapitalRequirements (A-B)	4,382.55		3,751.98		3,306.24	
Funding Pattern						
Working Capital Funding from Banks and Financial Institutions	1,740.55		1,636.07		1,498.60	
Internal Accruals and Unsecured Loans	2,642.00		2,115.91		1,807.64	



#### **B)** Estimated Working Capital Requirements

Our Company proposes to utilize Rs. 2,350.00 lakhs of the Net Proceeds for our estimated working capital requirements. We will utilize Rs. 2,350.00 lakhs in Fiscal 2025. The balance portion of our Company working capital requirement, if any, shall be met from the working capital facilities availed/ to be availed and internal accruals. The estimated working capital requirements, as approved by the Board & certified by the statutory auditor M/s Jain Mittal Chaudhary & Associates *vide* the certificate dated September 04, 2024, bearing UDIN: 24500771BKDOFX2952 and key assumptions with respect to the determination of the same are mentioned below. Our Company's estimated working capital requirements for Fiscal 2025 and the proposed funding of such working capital requirements are as set out in the table below:

(Rs. in Lakhs)

		(Its. in Lukns)	
Particulars	Fiscal 2025 (Projected)	No. of Days	
Current Assets			
(a) Investments	1.20		
(b) Trade Receivables	1,739.73	25	
(c) Inventories	3,131.51	45	
(d) Loans & Advances	550.00		
(e) Other Current Assets	930.00		
Total Current Assets (A)	6,352.44		
Current Liabilities			
Trade Payables	635.54	10	
Other Current Liabilities	146.61		
Short Term Provisions	216.89		
Total Current Liabilities (B)	999.04		
Total Working Capital Requirements (A-B)	5,353.40		
Funding Pattern			
Working Capital Funding from Banks and Financial Institutions	1,700.00		
Proposed Working Capital to be funded from IPO	2,350.00		
Internal Accruals and Unsecured Loans	1,303.40		

As disclosed in the above table, Company's working capital requirements majorly consists of Inventories & Trade Receivables:

				(Rs. in Lakhs)
Particulars	Fiscal 2025	Fiscal 2024	Fiscal 2023	Fiscal 2022
r articulars	(Projected)	(Audited)	(Audited)	(Audited)
Total Working Capital Requirements	5,353.40	4,382.55	3,751.98	3,306.24
Inventories	3,131.51	2,153.19	4,429.92	1,980.20
Trade Receivables	1,739.73	1,507.08	1,398.90	1,420.89

The working capital projections made by the Company are based on certain key assumptions, as set out below:

				(Rs. in Lakhs)
Particulars	FY 2024-25	FY 2023-24	FY 2022-23	FY 2021-22
r ai ticulai s	(Projected)	(Audited)	Audited	Audited
Working Capital Requirements	5,353.39	4,382.55	3,751.98	3,306.24
Working Capital Increased	970.84	630.57	445.75	-
Change (%)	22.15%	16.81%	13.48%	-



#### **Reason for high Inventories:**

Our Company usually keep high level of inventory to mitigate the impact of price fluctuation of raw material and enjoy the benefit of turnover discount on purchase of high level of raw material. The inventory majorly includes raw material and finished goods in addition to work-in-progress, stores & spares and scrap.

						(Rs. in lakhs)
Particulars	As at March 31,2024	% to the total inventory	As at March 31,2023	% to the total inventory	As at March 31,2022	% to the total inventory
Raw Materials	1,121.70	52.09%	2,973.31	67.12%	1,191.63	60.18%
Finished Goods	728.04	33.81%	1,081.34	24.41%	360.47	18.20%
Stores and Spares	260.20	12.08%	212.54	4.80%	180.95	9.14%
Scrap	25.44	1.18%	56.77	1.28%	31.25	1.58%
Work in Progress	17.81	0.83%	105.97	2.39%	215.90	10.90%
Total	2,153.19	100.00%	4,429.92	100.00%	1,980.20	100.00%

The composition of inventory is as follows:

Apart from the above reasons, we manufacture the products as per the demand of the client & keep the finished goods with us, we deliver the finished goods to the client either on advance payment or on credit. The inventory days for our Company in F.Y. 2022, F.Y. 2023 and F.Y. 2024 were 40 days, 72 days and 26 days and is expected to be 45 days in the F.Y 2025 due to the following reasons:

- to protect our self from sudden jump in raw material prices especially Stainless Steel, it also helps us to improve our margins and reduce the chances of loss due to price escalation,
- to receive higher discount on purchase of raw material. As per the terms and condition of the MoU signed between our Company and Jindal Stainless Limited, we receive turnover discount on purchase of higher quantity of raw material. The turnover discount ranges from Rs. 900 to Rs. 2,850 per M.T. on purchase of 75-125 M.T to 1,750 MT & above, respectively.
- timely fulfilment of the orders

We predominantly procure raw material from Jindal Stainless Limited and few other private players on every 1-3 days basis to stock sufficient raw material for smooth operations, as the pricing of stainless steel is so much dependent on international market & very important factor for Company's margins. As our sales increases every year, we have to keep high inventory in the facility that helps us to manage the inventories effectively. It's usually takes 15-30 days to convert raw material into finished goods & transport the finished goods to the buyer.

#### Reason for high Trade receivables: -

The Company usually sells goods in credit to the Customers. The credit days offered to the customers ranges from 15 to 30 days, depending on case-to-case basis. The debtor's days in the F.Y. 2024, F.Y 2023 and F.Y. 2022 were 18 days, 23 days and 29 days respectively and the Company expect the debtor days to be 25 days in the F.Y. 2025. The Company will offer higher credit period in F.Y. 2025, in order to add new customers and grow business.

#### Reason for increase in sales in past financial years are:

#### FISCAL 2024

Our revenue from operations increased by Rs. 7,232.28 lakhs or 32.08% to Rs. 29,774.93 lakhs for Fiscal 2024 as compared to Rs. 22,542.65 lakhs for Fiscal 2023. This increase in revenue from operations was primarily due to increased sales of our products resulting from a robust growth of domestic demand.



Our profit for the year increased by Rs. 271.10 lakhs or 74.24% to Rs. 636.29 lakhs for Fiscal 2024 compared to Rs. 365.19 lakhs for Fiscal 2023.

- The Company recorded growth of 32.08% in revenue from operation between F.Y 2024 and F.Y. 2023.
- The Company efforts to rationalize cost and cooling raw material prices have resulted in higher profit margin. Total expenses to revenue from operation was 97.16% in F.Y. 2024 compared to 97.83% in F.Y. 2023.

### FISCAL 2023

Our revenue from operations increased by Rs. 4,570.83 lakhs or 25.43% to Rs. 22,542.65 lakhs for Fiscal 2023 as compared to Rs. 17,971.82 lakhs for Fiscal 2022. This increase in revenue from operations was primarily due to increased sales of our products and trading revenue.

As a result of this factor, our profit for the year increased by Rs. 8.10 lakhs or 2.27% to Rs. 365.19 lakhs for Fiscal 2023 compared to Rs. 357.08 lakhs for Fiscal 2022.

• On restatement of financials, the Company accounted for provisions of gratuity which were not provided in the audited financial statements. The same has been disclosed below –

		(	(Rs. in Lakhs)		
Particulars	For the y	For the year ended March 31,			
r ar uculars	2024	2023	2022		
Profit / (Loss) after Tax (as per audited financial statements) (i)	633.67	370.84	371.68		
Add/(Less): Adjustments on account of -					
Provision for Gratuity	-	7.55	19.52		
Tax Adjustments on above	(2.62)	(1.90)	(4.91)		
Previous period Tax adjustments	-	-	-		
Total Adjustments (ii)	(2.62)	5.65	14.60		
Restated Profit/ (Loss) (i+ii+iii)	636.29	365.19	357.08		

The increase in Profit After Tax (PAT) by 2.27% is primarily due to the higher provisions made for gratuity in the financial year (FY) 2022, which amounted to Rs. 19.52 lakh, compared to Rs. 7.55 lakh booked in FY 2023. When the provision for gratuity is accounted for, the base for comparison is reduced, making the growth in PAT appear higher. However, if provision for gratuity and the tax thereon is not considered, our profit for the year decreased by Rs. 0.84 lakhs or 0.23% to Rs. 370.84 lakhs for Fiscal 2023 compared to Rs. 371.68 lakhs for Fiscal 2022. The decrease in profit is primarily attributable to higher cost of raw material. The cost of goods sold as a percent of revenue was 93.10% in F.Y. 2023 as compared to 91.90% in F.Y. 2022. Further, the profit margin for F.Y. 2023 were 1.62% as compare to 1.99% in F.Y. 2022.

#### FISCAL 2022

In Fiscal 2022 Company's revenue from operations have increased by 31.42% or Rs. 4,297.10 Lakhs to Rs. 17,971.82 Lakhs for Fiscal 2022 as compared to Rs. 13,674.72 Lakhs in Fiscal 2021, however profit after tax decreased by 0.51% in same Fiscal due to the following reason:

• The Company did not originally account for the provision for gratuity in its audited Financial Statements. However, in the Restated Financial Statements for FY 2024, FY 2023, and FY 2022, the Company included provisions for gratuity amounting to Rs. 19.52 lakh, Rs. 7.55 lakh, and Rs. 10.34 lakh, respectively. In FY 2022, the Company booked a provision of Rs. 19.52 lakh for gratuity, unlike in FY 2021. This adjustment for gratuity provisions and the tax thereto in FY 2022 resulted in a decrease in the reported profit for that year when compared to the previous year. However, when the effect of provision for gratuity and the tax thereto is not considered our profit for the year increased by Rs. 12.77 lakhs or 3.56% to 371.68 lakhs for Fiscal 2022 compared to Rs. 358.91 lakh for Fiscal 2021.



• The profit margin for F.Y. 2022 were 1.99% as compare to 2.62% in F.Y. 2021, mainly due higher cost of material consumed which was 91.90% in F.Y. 2022 as compared to 89.89% in F.Y 2021. The higher price of the raw material took a drag in the profit margins.

Sr. No.	Particulars	Assumptions				
	nt Assets					
		We maintain inventories at levels to achieve cost competitiveness and shorter lead times. We need to maintain inventory at efficient levels. In Fiscal 2024, Fiscal 2023 and Fiscal 2022, our inventory days were 26 days, 72 days and 40 days respectively. We have estimated 45 days of inventory for the Fiscal 2025, to ensure adequate availability of the raw material at a more competitive price. Furthermore, estimated commercial productions & revenue are in line with the past productions & revenue. <i>Change in Inventories: -</i>				
		change in Invento				(Rs. in Lakhs)
		Particulars	FY 2024-25 (Projected)	FY 2023-24 Audited	FY 2022-23 Audited	FY 2021-22 Audited
		Inventories	3,131.51	2,153.19	4,429.92	1,980.20
1	Inventories	Changes in Inventories	978.32	(2,276.73)	2,449.72	-
		Change (%)	45.44%	(51.39%)	123.71%	-
		<ul> <li>i.e. 22.15%. The company plans to use the funds from the IPO to finance its workin capital, particularly for purchasing raw materials. This strategy will enable the company to manage inventories more effectively, reducing the risk of incurring additional costs due to price increases in the commodity market. Additionally purchasing raw materials in larger quantities will allow the company to benefit from turnover discounts. Maintaining a higher level of inventory will provide a cushing against price fluctuations, ultimately helping the company improve its profit marging. In Fiscal 2024, 2023 and 2022 our receivable days were 18 days, 23 days and 29 day respectively. The Company would utilize the proceeds from IPO towards WCR 10 offering higher credit period to our customers and expects the receivable levels at 2005.</li> </ul>				y will enable the e risk of incurring rket. Additionally, my to benefit from provide a cushion e its profit margins. 3 days and 29 days towards WCR by eivable levels at 25
		days for Fiscal 202 long-term relations		-		
		Change in Trade Receivables: - (Rs. in Lakhs)				
	Trade Receivables	Particulars	FY 2024- (Projecte			
2		Trade Receivable	s 1,739.	73 1,507	.08 1,398.9	0 1,420.89
		Changes in Trad Receivables	e 232.	.65 108	.18 (21.99	) -
		Change (%)	15.44	1% 7.7	3% (1.55%	5) -
		The WCR increase and from Fiscal 202 22.15%, out of whi trade receivables. anticipated increas efforts to expand it	24 to Fiscal 20 ich Rs. 232.65 The growth i e in sales of j	25 it is estimate Lakh in fiscal 2 n trade receiva product of the 0	d to increase by R 025 are increasing bles is expected Company, driven	s. 970.84 Lakh i.e. g due to changes in to align with the



3	Short-term Loans and Advances Other Current Assets	Short-term Loans & advances and Other current assets are computed from the historic Restated Standalone Financial Information and include, amongst others, balance with statutory authorities, advances for supply of goods and other assets. Short-term Loans & advances and Other current assets have been maintained in line with the projected business activity for the forthcoming years.				
Curre	urrent Liabilities					
	Our trade payables have been for 0 days, 47 days and 11 days for fiscal 2024, 202 and 2022 respectively. However, going forward we estimate to maintain payables a 10 days for Fiscal 2025 to avail best pricing and buy from large suppliers. <i>Change in Trade Payables: -</i>					intain payables at
		0	•			(Rs. in Lakhs)
	Trade Payables	Particulars	FY 2024-25 (Projected)	FY 2023-24 Audited	FY 2022-23 Audited	FY 2021-22 Audited
		Trade Payables	635.54	5.08	2,703.32	509.27
5		Changes in Trade Payables	630.46	(2,698.24)	2,194.05	-
		Change (%)	12410.63%	(99.81%)	430.82%	-
		The WCR increased by Rs. 630.57 Lakh i.e. 16.81% in Fiscal 2024 from Fiscal 2023 and from Fiscal 2024 to Fiscal 2025 it is estimated to increase by Rs. 970.84 Lakh i.e. 22.15%. The increase in trade payables by ₹630.46 lakh in Fiscal Year 2025 compared to Fiscal Year 2024 will enable the company to reduce its working capital requirements. This, in turn, will help lower the costs associated with funding the working capital needs.				
6	Other current liabilities	Other current liabilities and Short-term Provisions are computed from the historic Restated Standalone Financial Information and include, amongst others, statutory				
7	Short-term Provisions	dues, provision for taxation, advances from customers/deposits from dealers and other liabilities. Other current liabilities and Short-term Provisions have been maintained in line with the projected business activity for the forthcoming years.				

### ISSUE RELATED EXPENSES

The expenses for this Issue include issue management fees, underwriting fees, registrar fees, legal advisor fees, printing and distribution expenses, statutory advertisement expenses, depository charges and listing fees to the Stock Exchange, among others. The total expenses for this Issue are estimated not to exceed Rs.  $[\bullet]$  Lakhs. The estimated Issue expenses are as follows:

			(Rs. in Lakhs)
Expenses	Expenses (Rs. in Lakhs)	Expenses (% of total Issue expenses)	Expenses (% of Issue size)
Payment to Merchant Banker including expenses towards printing and payment to other intermediaries	[•]	[•]	[•]
Statutory Expenses	[•]	[•]	[•]
Fees Payable to Registrar to the Issue	[•]	[•]	[•]
Fees Payable to the legal advisor to the Issue	[•]	[•]	[•]



Fees Payable Advertising, Marketing Expenses	[•]	[•]	[•]
and Printing Expenses			
Fees Payable to Regulators including Stock	[•]	[•]	[•]
Exchange and other Intermediaries			
Fees payable to Peer Review Auditor	[•]	[•]	[•]
Fees Payable to Market Maker (for Three Years)	[•]	[•]	[•]
Escrow Bank Account Fees	[•]	[•]	[•]
Others, if any	[•]	[•]	[•]
Total estimated Issue expenses	[•]	[•]	[•]

Any expenses incurred towards aforesaid issue related expenses during the period till the date of listing of Equity Shares will be reimburse/recouped out of the gross proceeds of the issue.

Notes:

 Selling commission payable to the members of the CDPs, RTA and SCSBs, on the portion for RIIs and NIIs, would be as follows: Portion for RIIs 0.01% or Rs. 100/- whichever is less ^ (exclusive of GST) Portion for NIIs 0.01% or Rs. 100/- whichever is less ^ (exclusive of GST)

<sup>^</sup>Percentage of the amounts received against the Equity Shares Allotted (i.e. the product of the number of Equity Shares Allotted and the Issue Price).

- 2. The Members of RTAs and CDPs will be entitled to application charges of Rs. 10/- (plus applicable GST) per valid ASBA Form. The terminal from which the application has been uploaded will be taken into account in order to determine the total application charges payable to the relevant RTA/CDP.
- 3. Registered Brokers will be entitled to a commission of Rs. 10/- (plus GST) per Application Form, on valid Applications, which are eligible for allotment, procured from RIIs and NIIs and submitted to the SCSB for processing. The terminal from which the application has been uploaded will be taken into account in order to determine the total processing fees payable to the relevant Registered Broker.
- 4. SCSBs would be entitled to a processing fee of Rs. 10/- (plus GST) for processing the Application Forms procured by the members of the Registered Brokers, RTAs or the CDPs and submitted to SCSBs.
- 5. Issuer banks for UPI Mechanism as registered with SEBI would be entitled to a processing fee of Rs. 10/-(plus GST) for processing the Application Forms procured by the members of the Registered Brokers, RTAs or the CDPs and submitted to them.

The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 read with SEBI Circular No:. SEBI/HO/CFD/DIL2/CIR/P/2022/51 April 20, 2022.

#### SCHEDULE OF IMPLEMENTATION AND DEPLOYMENT OF FUNDS

As estimated by our management, the entire proceeds from the Issue shall be utilized as follows:

			(Rs. in Lakhs)
Particulars	Total Deployment	Amount incurred till September 10, 2024	Balance deployment during FY 2024-25**
Working capital requirements including margin money	2,350.00	-	2,350.00
Issue Expenses*	[•]	7.30	[•]
Total	[•]	7.30	[•]

\*As on September 10, 2024, our Company has incurred a sum of Rs. 7,30,125/- towards issue expenses duly certified by Statutory Auditor M/s Jain Mittal Chaudhary & Associates, Chartered Accountants vide its certificate dated September 10, 2024, bearing UDIN: 24500771BKDOGI9889.



\*\*To the extent our Company is unable to utilize any portion of the Net Proceeds towards the Object, as per the estimated schedule of deployment specified above; our Company shall deploy the Net issue Proceeds in the subsequent Financial Years towards the Object.

#### INTERIM USE OF PROCEEDS

Pending utilization for the purposes described above, we intend to deposit the funds with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. In accordance with Section 27 of the Companies Act, 2013, our Company confirms that it shall not use the Net Proceeds for any investment in the equity markets. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertakes that full recovery of the said deposit shall be made without any sort of delays as and when need arises for utilization of proceeds for the objects of the issue.

#### **BRIDGE FINANCING FACILITIES**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Draft Red Herring Prospectus, which are proposed to be repaid from the Net Proceeds. However, depending upon business requirements, our Company may consider raising bridge financing facilities.

#### MONITORING UTILIZATION OF FUNDS

Since the proceeds from the Fresh Issue do not exceed Rs. 10,000.00 Lakhs, in terms of Regulation 262 of the SEBI Regulations, our Company is not required to appoint a monitoring agency for the purposes of this Issue.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Draft Red Herring Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoters, our Directors, Key Management Personnel or companies promoted by the Promoters, except as may be required in the usual course of business and for working capital requirements.

#### VARIATION IN OBJECTS

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. Further, pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi, the vernacular language of the jurisdiction where our Registered Office is situated. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.

#### APPRAISAL BY APPRAISING AGENCY

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

#### **OTHER CONFIRMATIONS**



There are no material existing or anticipated transactions with our Promoters, our Directors, our Company's key Managerial personnel and group entities, in relation to the utilization of the Net Proceeds. No part of the Issue Proceeds will be paid by our Company as consideration to our Promoters, our Directors, Key Management Personnel or company promoted by the Promoters, except as may be required in the usual course of business.



#### **BASIS OF ISSUE PRICE**

The Price Band, Floor Price and Issue Price will be determined by our Company, in consultation with the Book Running Lead Manager, on the basis of assessment of market demand for the Equity Shares offered through the Book Building Process and on the basis of the quantitative and qualitative factors described below. Investors should also refer to "Our Business", "Risk Factors", "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 155, 26, 231 and 236, respectively, to have an informed view before making an investment decision.

#### **Qualitative Factors**

Some of the qualitative factors and our strengths which form the basis for the Issue Price are:

- ✓ Strong, experienced and dedicated senior management team and qualified workforce.
- ✓ Long term relationship with Jindal Stainless Limited.
- ✓ Cost effective supply chain.
- ✓ Ability to provide good quality services and customer satisfaction.
- ✓ Ability to scout for new opportunities and capitalising the same.
- ✓ Consistent track record of growth and financial performance.
- ✓ Well known name in Stainless Steel Pipes & Tubes.
- ✓ Geographical presence in more than 18 states of India.
- $\checkmark$  Ability to serve diverse customer needs.

			(Rs. In Lakhs)
Particulars	Fiscal 2024	Fiscal 2023	Fiscal 2022
Revenue from Operations	29,774.93	22,542.65	17,971.82
EBITDA <sup>(1)</sup>	1,081.56	696.36	688.30
EBITDA margin as of revenue from operations (%) <sup>(2)</sup>	3.63%	3.09%	3.83%
PAT	636.29	365.19	357.08
PAT margin (%) <sup>(3)</sup>	2.14%	1.62%	1.98%

EBITDA has been calculated as Restated profit before tax + finance cost + depreciation and amortization.
 EBITDA Margin = EBITDA/ Revenue from operations.

(3) PAT Margin=PAT/Revenue from operations.

For more details on qualitative factors, refer to chapter "Our Business-Our Strengths" on page 159.

#### **Quantitative Factors**

Some of the information presented below relating to our Company is derived from the Restated Financial Statements. For more details on financial information; investors please refer the chapter titled "*Financial Information*" on page 231.

Investors should evaluate our Company taking into consideration its earnings and based on its growth strategy. Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

#### 1) Basic and Diluted Earnings / Loss per Share ("EPS") as adjusted for changes in capital:

For the Fiscal	Basic & Diluted		
FOT the Fiscal	EPS (in Rs.)	Weights	
2024	11.53	3	
2023	6.62	2	
2022	6.47	1	
Weighted Average	9.	05	



Notes:

- a) The face value of each Equity Share is Rs. 10 each.
- *b)* Basic Earnings per share = Restated total comprehensive income / Weighted average number of equity shares outstanding during the period/year.
- *c)* Diluted Earnings per share = Restated total comprehensive income / Weighted average number of potential equity shares outstanding during the period/year.
- *d)* Weighted average = Aggregate of year-wise weighted EPS divided by the aggregate of weights i.e. (EPS x Weight) for each year /Total of weights.
- *e)* The above statement should be read in conjunction with Significant Accounting Policies and Notes to Restated Financial Statement of the "Financial Information" beginning on page 231.

# 2) Price/Earning ("P/E") ratio in relation to price band of Rs. [•] to Rs. [•] per Equity Share:

Particulars	P/E at the lower end of the Price Band (no. of times)	P/E at the higher end of the Price Band (no. of times)
Based on basic and diluted EPS for Fiscal 2024	[•]	[•]
Based on Weighted Average EPS	[•]	[•]

### 3) Industry Peer Group P/E ratio

Particulars	P/E Ratio
Highest	75.75
Lowest	26.64
Average	52.57

*Note:* The highest and lowest industry *P/E* shown above is based on the peer set provided below under "Comparison with listed industry peers", which have been identified by our Company.

# 4) Return on Net worth (RoNW)

For the Fiscals	<b>RoNW</b> (%)	Weight		
2024	20.79	3		
2023	15.03	2		
2022	17.29	1		
Weighted Average	18.29			

#### Notes:

- a) Weighted average = Aggregate of year-wise weighted Net Worth divided by the aggregate of weights i.e. [(Net Worth x Weight) for each year] / [Total of weights].
- b) Return on Net Worth (%) = Net Profit for the year / period as restated /Net worth as restated as at period/year end.
- c) "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, miscellaneous expenditure not written off, as per the restated balance sheet, but does not include reserves created out of revaluation of assets, capital reserve, foreign currency translation reserve, write-back of depreciation as March 31, 2024, March 31, 2023 and March 31, 2022.



# 5) Net Asset Value (NAV) (Face value of Rs. 10/-)

Financial Year	NAV (Rs.)
Net Asset Value per Equity Share as of March 31, 2024	55.45
Net Asset Value per Equity Share as of March 31, 2023	44.04
Net Asset Value per Equity Share as of March 31, 2022	37.42
Issue Price	[•]

#### Notes:

- a. Issue Price per Equity Share will be determined on conclusion of the Book Building Process.
- b. Net asset value per share = Net worth as restated / Number of Equity Shares as at period/ year end

### 6) Comparison with Industry Peers

Particulars	Total income (Rs. in Lakhs)	Face Value (Rs.)	EPS Basic (Rs.)	EPS Diluted (Rs.)	P/E Ratio(2)	RON (%)(4)	NAV Per Share (Rs.)(5)
The Issuer Company							
PS Raj Steels Limited	29,776.39	10.00	11.53	11.53	[•]	20.79%	55.45
Listed peers							
Remi Edelstahl Tubular Limited	11,833.23	10.00	1.26	1.26	68.64	3.20%	39.57
Venus Pipes & Tubes Limited	80,537.60	10.00	42.36	42.36	53.26	21.17%	200.09
Suraj Limited	33,411.80	10.00	11.90	11.90	27.73	17.84%	66.68
Source: Restated Financial Statement of our Company as disclosed in the chapter "Financial Information" beginning on [•].							

\* Our company specializes in the manufacturing of welded stainless steel (SS) pipes and tubes, and we also trade in SS sheets and coils. In contrast, our listed peers produce a broader range of products, including seamless pipes, seamless heat exchanger tubes, seamless buttweld fittings, forged rings, and other related products. Since the revenue generated by our peers specifically from the products we manufacture is not publicly available, it is challenging to accurately assess the level of competition we face from them in our specific product categories.

For further information, kindly refer the chapter "Our Business" beginning on page 155.

Note:

- 1. The peer group figures based on audited consolidated financials as on and for the year ended March 31, 2024.
- 2. P/E figures for the peer is computed based on closing market price as on September 10, 2024, of relevant peer companies as available at BSE, (available at www.bseindia.com) divided by Basic EPS for FY 2024 reported in the filings made with stock exchanges.
- 3. Based on the Issue Price to be determined on conclusion of book building process and the basic EPS of our Company
- 4. Return on net worth (%) = Net profit after tax \* 100 / Net worth at the end of the year
- 5. Net Asset value per share = Net worth at the end of the year / No. of shares outstanding at the end of year



The Issue Price of Rs. [•] has been determined by our Company, in consultation with the BRLM, on the basis of the demand from investors for the Equity Shares through the Book-Building Process. Our Company in consultation with the BRLM, is justified of the Issue Price in view of the above qualitative and quantitative parameters. Investors should read the abovementioned information along with "Risk Factors", "Our Business" and "Financial Information" beginning on pages 26, 155 and 231 respectively, to have a more informed view. The trading price of the Equity Shares could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments.

# 7) Key Operational and Financial Performance Indicators:

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of various verticals in comparison to our peers.

# Financial KPIs of our Company: P S Raj Steels Limited

			(Rs. In Lakhs)			
Key Financial Performance	For the year ended March 31st					
Key Financial Fertor mance	2024	2023	2022			
Revenue from operations <sup>(1)</sup>	29,774.93	22,542.65	17,971.82			
Total Income <sup>(2)</sup>	29,776.39	22,544.28	17,989.39			
EBITDA <sup>(3)</sup>	1,081.56	696.36	688.30			
EBITDA Margin <sup>(4)</sup>	3.63%	3.09%	3.83%			
PAT	636.29	365.19	357.08			
PAT Margin <sup>(5)</sup>	2.14%	1.62%	1.98%			
Operating cash flow	487.30	256.18	41.70			
Net worth <sup>(6)</sup>	3,059.94	2,430.01	2,064.95			
Net Debt <sup>(7)</sup>	1,775.37	1,798.61	1,704.72			
Debt Equity Ratio <sup>(8)</sup>	0.58	0.74	0.83			
ROCE (%) <sup>(9)</sup>	20.48%	14.56%	15.75%			
ROE (%) <sup>(10)</sup>	20.80%	15.03%	17.29%			

<sup>1)</sup> Revenue from operation means revenue from sales and other operating revenues.

- <sup>2)</sup> Total Income represents the total turnover of our business i.e., Revenue from Operations and Other Income, if any.
- <sup>3)</sup> EBITDA means Profit before depreciation, finance cost, tax and amortization.
- <sup>4)</sup> 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations.
- <sup>5)</sup> 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- <sup>6)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated balance sheet, but does not include reserves created out of revaluation of assets, capital reserve arising on consolidation, capital redemption reserve, write-back of depreciation and amalgamation.
- <sup>7)</sup> Net debt = non-current borrowing + current borrowing Cash and Cash Equivalent.
- <sup>8)</sup> Debt equity ratio means ratio of total debt (long term plus short-term including current maturity of long-term debt) and Equity Share capital plus other equity.
- <sup>9)</sup> Return on Capital Employed is ratio of EBIT and Capital Employed. Capital Employed is Total Shareholder's Equity, Non-Current Borrowing and Short-Term Borrowing.
- <sup>10)</sup> Return on Equity is ratio of Profit after Tax and Average Shareholder Equity.



# Explanation for KPI metrics

KPI	Explanations
Revenue from	Revenue from Operations is used by our management to track the revenue profile of the
Operations	business and in turn helps assess the overall financial performance of our Company and
	size of our business.
Total income	Total income is used by the management to track revenue from operations and other
	income.
EBITDA	EBITDA provides information regarding the operational efficiency of the business.
EBITDA	EBITDA Margin (%) is an indicator of the operational profitability and financial
Margin (%)	performance of our business.
PAT	Profit after tax provides information regarding the overall profitability of the business.
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of
	our business.
Operating Cash	Operating cash flows activities provides how efficiently our company generates cash
Flows	through its core business activities.
Net Worth	Net worth is used by the management to ascertain the total value created by the entity and
	provides a snapshot of current financial position of the entity.
Net Debt	Net debt helps the management to determine whether a company is overleveraged or has
	too much debt given its liquid assets
Debt-equity ratio	The debt to equity ratio compares an organization's liabilities to its shareholder's equity
(times)	and is used to gauge how much debt or leverage the organization is using.
ROE (%)	ROE provides how efficiently our Company generates profits from shareholders' funds.
<i>ROCE (%)</i>	ROCE provides how efficiently our Company generates earnings from the capital
	employed in the business.

# Comparison with listed industry peer:

# For period ended March 31, 2024

				(Rs. In Lakhs)
Key Financial Performance	PS Raj Steels Limited	Remi Edelstahl Tubular Limited	Venus Pipes & Tubes Limited	Suraj Limited
Revenue from operations <sup>(1)</sup>	29,774.93	11,713.10	80,219.80	33,066.53
Total Income <sup>(2)</sup>	29,776.39	11,833.23	80,537.60	33,411.80
EBITDA <sup>(3)</sup>	1,081.56	704.94	14,949.40	4,378.73
EBITDA Margin <sup>(4)</sup>	3.63%	6.02%	18.64%	13.24%
PAT	636.29	138.91	8,597.90	2,184.87
PAT Margin <sup>(5)</sup>	2.14%	1.19%	10.72%	6.61%
Operating cash flow	487.30	-414.25	5,223.20	4,081.72
Net worth <sup>(6)</sup>	3,059.94	4,346.00	40,609.40	3,366.06
Net Debt <sup>(7)</sup>	1,775.37	3019.7	14827.5	3334.91
Debt Equity Ratio <sup>(8)</sup>	0.58	0.70	0.37	0.27
ROCE (%) <sup>(9)</sup>	20.48%	4.78%	24.80%	22.04%
ROE (%) <sup>(10)</sup>	20.80%	3.20%	21.17%	17.84%



# For period ended March 31, 2023

Key Financial Performance	PS Raj Steels Limited	Remi Edelstahl Tubular Limited	Venus Pipes & Tubes Limited	Suraj Limited
Revenue from operations <sup>(1)</sup>	22,542.65	13,479.92	55,239.60	36,663.86
Total Income <sup>(2)</sup>	22,544.28	13,565.87	55,479.10	34,876.35
EBITDA <sup>(3)</sup>	696.36	601.55	7,149.90	4,063.92
EBITDA Margin <sup>(4)</sup>	3.09%	4.46%	12.94%	11.08%
PAT	365.19	14.77	4,420.70	2,012.39
PAT Margin <sup>(5)</sup>	1.62%	0.11%	8.00%	5.49%
Operating cash flow	256.18	832.79	869.10	4,462.02
Net worth <sup>(6)</sup>	2,430.01	4,232.00	32,220.40	10,375.65
Net Debt <sup>(7)</sup>	1,798.61	2420.04	7969.7	2098.88
Debt Equity Ratio <sup>(8)</sup>	0.74	0.57	0.28	0.21
ROCE (%) <sup>(9)</sup>	14.56%	3.51%	16.85%	26.08%
ROE (%) <sup>(10)</sup>	15.03%	0.35%	13.72%	19.40%

# For period ended March 31, 2022

Key Financial Performance	PS Raj Steels Limited	Remi Edelstahl Tubular Limited	Venus Pipes & Tubes Limited	Suraj Limited
Revenue from operations <sup>(1)</sup>	17,971.82	10,559.61	38,695.20	34,372.38
Total Income <sup>(2)</sup>	17,989.39	10,717.33	38,907.50	34,876.35
EBITDA <sup>(3)</sup>	688.30	761.19	5,136.00	1,747.89
EBITDA Margin <sup>(4)</sup>	3.83%	7.21%	13.27%	5.09%
PAT	357.08	64.24	3,166.80	300.24
PAT Margin <sup>(5)</sup>	1.99%	0.61%	8.18%	0.87%
Operating cash flow	41.70	521.92	-6,000.30	3,330.24
Net worth <sup>(6)</sup>	2,064.95	4,210.33	12,853.40	9,217.03
Net Debt <sup>(7)</sup>	1,704.72	3125.11	6371.8	3463.32
Debt Equity Ratio <sup>(8)</sup>	0.83	0.74	0.50	0.38
ROCE (%) <sup>(9)</sup>	15.75%	5.17%	25.97%	8.00%
ROE (%) <sup>(10)</sup>	17.29%	1.53%	24.64%	3.26%

Revenue from operation means revenue from sales and other operating revenues.

- <sup>1)</sup> Total Income represents the total turnover of our business i.e., Revenue from Operations and Other Income, if any.
- <sup>2)</sup> EBITDA means Profit before depreciation, finance cost, tax and amortization.
- <sup>3)</sup> 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations.
- *<sup>4</sup>)* 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- <sup>5)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated balance sheet, but does not include reserves created out of revaluation of assets, capital reserve arising on consolidation, capital redemption reserve, write-back of depreciation and amalgamation.

(Rs. In Lakhs)

(Rs. In Lakhs)



- <sup>6)</sup> Net debt = non-current borrowing + current borrowing Cash and Cash Equivalent.
- <sup>7)</sup> Debt equity ratio means ratio of total debt (long term plus short-term including current maturity of long-term debt) and Equity Share capital plus other equity.
- <sup>8)</sup> Return on Capital Employed is ratio of EBIT and Capital Employed. Capital Employed is Total Shareholder's Equity, Non-Current Borrowing and Short-Term Borrowing.
- <sup>9</sup> Return on Equity is ratio of Profit after Tax and Shareholder Equity.

# 8) Weighted average cost of acquisition

# a) The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)

Except as stated below, our Company has not issued any Equity Shares or convertible securities during the 18 months preceding the date of this Draft Red Herring Prospectus.

Date of Allotment	Reason/Nature of Issue	Number of Equity Shares	Nature of Consideration	Face Value (Rs.)	Issue Price (Rs.)	% of Pre- Issue Capital
April 06, 2024	Bonus Issue	49,05,168	Other than cash	10.00	0.00	

# b) The price per share of our Company based on the secondary sale / acquisition of shares (equity / convertible securities)

Except as stated below, there have been no secondary sale / acquisitions of Equity Shares or any convertible securities, during the 18 months preceding the date of this Draft Red Herring Prospectus:

Date of Transfer	Reason/Nature of Transfer	Number of Equity Shares	Nature of Consideration	Face Value (Rs.)	Transfer Price (Rs.)	% of Pre- Issue Capital
January 26, 2023	Transfer of equity shares from Sushila Devi to Raj Kumar Gupta.	18,250	Cash	10	100	0.33%
	Transfer of equity shares from Deepak Aggarwal to Vishal Gupta.	12,000	Cash	10	125	0.22%
	Transfer of equity shares from Azad Singh to Nikita Gupta.	5,000	Cash	10	100	0.09%
April 05,	Transfer of equity shares from Azad Singh to Vishal Gupta HUF.	5,000	Cash	10	100	0.09%
2023	Transfer of equity shares from Subash Garg to Vishal Gupta HUF.	9,777	Cash	10	100	0.18%
	Transfer of equity shares from Ganeshi Lal Deepak Kumar to Vishal Gupta HUF.	2,000	Cash	10	100	0.04%
	Transfer of equity shares from Anil Kumar to Visahl Gupta HUF.	2,000	Cash	10	114	0.04%



	Transfer of aquity shares					
	Transfer of equity shares	4 000	Cash	10	125	0.070/
	from Deepak Aggarwal	4,000	Cash	10	125	0.07%
	to Raj Kumar Gupta.					
	Transfer of equity shares					
	from Vinod Kumar to	1,622	Cash	10	114	0.03%
	Deepak Kumar.					
	Transfer of equity shares					
	from Nilesh Jain to	2,250	Cash	10	100	0.04%
	Deepak Kumar.					
	Transfer of equity shares					
	from Ambika Garg to	8,600	Cash	10	100	0.16%
	Deepak Kumar.					
	Transfer of equity shares					
	from Anu Garg to Deepak	6,641	Cash	10	100	0.12%
	Kumar.	0,041	Cash	10	100	0.1270
	Transfer of equity shares	0.570	<b>a</b> 1	10	100	0.1.694
	from Nisha Garg to	8,650	Cash	10	100	0.16%
	Deepak Kumar.					
	Transfer of equity shares					
	from Nilesh Jain to Punita	2,250	Cash	10	100	0.04%
	Gupta.					
	Transfer of equity shares					
	from Dinesh Kumar Jain	4,500	Cash	10	100	0.08%
	to Punita Gupta.	,				
	Transfer of equity shares					
	from Vinod Kumar to	2,842	Cash	10	100	0.05%
	Punita Gupta.	2,042	Cush	10	100	0.0570
	Transfer of equity shares					
		20,000	Cash	10	100	0.260/
	from Azad Singh to	20,000	Cash	10	100	0.36%
	Deepak Kumar HUF.					
	Transfer of equity shares					
	from Pushpa Devi to	1,000	Cash	10	100	0.02%
	Deepak Kumar HUF.					
	Transfer of equity shares					
	from Bhagat Chand to	9,000	Cash	10	100	0.16%
	Deepak Kumar HUF.					
	Transfer of equity shares					
	from Sukhpal to Deepak	1,865	Cash	10	100	0.03%
	Kumar HUF.	-,000	<u> </u>		100	
	Transfer of equity shares					
		1,265	Cash	10	100	0.02%
	from Suresh to Deepak Kumar HUF.	1,203	Casii	10	100	0.02%
	Transfer of equity shares	1 005	~ .	10	100	0.000
	from Sushil Kumar to	1,827	Cash	10	100	0.03%
	Deepak Kumar HUF.					
	Transfer of equity shares					
	from Vazir to Deepak	1,827	Cash	10	100	0.03%
	Kumar HUF.					
	Transfer of equity shares					
	from Vijender to Deepak	1,953	Cash	10	100	0.04%
	Kumar HUF.					
L	ı					I



1 1 2 3 2	Cash	10	114	0.03%
25,166	Cash	10	113	0.46%
10,000	Cash	10	100	0.18%
	Cash	10	100	0.03%
1,803	Cash	10	100	0.03%
1,981	Cash	10	114	0.04%
	Cash	10	100	0.04%
1,925	Cash	10	100	0.03%
1,364	Cash	10	100	0.02%
	Cash	10	100	0.02%
1,775	Cash	10	100	0.03%
1,876	Cash	10	100	0.03%
1,873	Cash	10	100	0.03%
	Cash	10	114	0.03%
1,815	Cash	10	100	0.03%
500	Cash	10	100	0.01%
	Cash	10	100	0.02%
	1,535         25,166         10,000         1,831         1,831         1,803         1,981         2,253         1,925         1,364         1,370         1,370         1,775         1,876         1,873         1,745         1,815         500	1,535       Cash         25,166       Cash         10,000       Cash         1,831       Cash         1,803       Cash         1,981       Cash         1,981       Cash         1,981       Cash         1,981       Cash         1,925       Cash         1,364       Cash         1,370       Cash         1,873       Cash         1,873       Cash         1,873       Cash         1,815       Cash         1,815       Cash         1,815       Cash	1,535       Cash       10         25,166       Cash       10         10,000       Cash       10         1,831       Cash       10         1,803       Cash       10         1,981       Cash       10         1,981       Cash       10         1,981       Cash       10         1,925       Cash       10         1,364       Cash       10         1,364       Cash       10         1,370       Cash       10         1,873       Cash       10         1,873       Cash       10         1,873       Cash       10         1,815       Cash       10         1,815       Cash       10         1,815       Cash       10         1,815       Cash       10	1,535       Cash       10       114         25,166       Cash       10       113         10,000       Cash       10       100         1,831       Cash       10       100         1,831       Cash       10       100         1,803       Cash       10       100         1,981       Cash       10       114         2,253       Cash       10       100         1,925       Cash       10       100         1,364       Cash       10       100         1,370       Cash       10       100         1,875       Cash       10       100         1,875       Cash       10       100         1,815       Cash       10       100         1,815       Cash       10       100         1,815       Cash       10       100         500       Cash       10       100



	Transfer of equity shares from Subash to Gaurav Gupta HUF.	450	Cash	10	100	0.01%
	Transfer of equity shares from Devki Nandan Goyal to Jyoti Rani.	5,808	Transfer by way of gift	10	-	0.11%
September 15, 2023	Transfer of equity shares from Jyoti Rani to Vishal Gupta.	7,358	Transfer by way of gift	10	-	0.13%
	Transfer of equity shares from Ramesh Kumar Bansal to Jyoti Gupta.	8,000	Transfer by way of gift	10	-	0.14%

# c) Price Per Share based on last five primary or secondary transactions:

Information based on last 5 primary or secondary transactions (secondary transactions where Promoter / Promoter Group entities or shareholder(s) having the right to nominate director(s) in the Board of our Company, are a party to the transaction), not older than 3 years prior to the date of this DRHP irrespective of the size of transactions, is as below.

**Primary transactions:** Except as stated below, there have been no primary transactions in the last three years preceding the date of this DRHP.

Date of Allotment	Reason/Nature of Issue	Number of Equity Shares	Nature of Consideration	Face Value (Rs.)	Issue Price (Rs.)	% of Pre- Issue Capital
April 06, 2024	Bonus Issue	49,05,168	Other than cash	10	Nil	88.89%

Secondary Transactions: Except as stated below, there have been no secondary transactions in the last three years preceding the date of this DRHP

Date of Transfer	Reason/Nature of Transfer	Number of Equity Shares	Nature of Consideration	Face Value (Rs.)	Issue Price (Rs.)	% of Pre- Issue Capital
January 26, 2023	Transfer of equity shares from Sushila Devi to Raj Kumar Gupta.	18,250	Cash	10	100	0.33%
	Transfer of equity shares from Deepak Aggarwal to Vishal Gupta.	12,000	Cash	10	125	0.22%
	Transfer of equity shares from Azad Singh to Nikita Gupta.	5,000	Cash	10	100	0.09%
April 05, 2023	Transfer of equity shares from Azad Singh to Vishal Gupta HUF.	5,000	Cash	10	100	0.09%
	Transfer of equity shares from Subash Garg to Vishal Gupta HUF.	9,777	Cash	10	100	0.18%
	Transfer of equity shares from Ganeshi Lal Deepak Kumar to Vishal Gupta HUF.	2,000	Cash	10	100	0.04%



Transfer of equity shares from Anil Kumar to Visahl Gupta HUF.	2,000	Cash	10	114	0.04%
Transfer of equity shares from Deepak Aggarwal to Raj Kumar Gupta.	4,000	Cash	10	125	0.07%
Transfer of equity shares from Vinod Kumar to Deepak Kumar.	1,622	Cash	10	114	0.03%
Transfer of equity shares from Nilesh Jain to Deepak Kumar.	2,250	Cash	10	100	0.04%
Transfer of equity shares from Ambika Garg to Deepak Kumar.	8,600	Cash	10	100	0.16%
Transfer of equity shares from Anu Garg to Deepak Kumar.	6,641	Cash	10	100	0.12%
Transfer of equity shares from Nisha Garg to Deepak Kumar.	8,650	Cash	10	100	0.16%
Transfer of equity shares from Nilesh Jain to Punita Gupta.	2,250	Cash	10	100	0.04%
Transfer of equity shares from Dinesh Kumar Jain to Punita Gupta.	4,500	Cash	10	100	0.08%
Transfer of equity shares from Vinod Kumar to Punita Gupta.	2,842	Cash	10	100	0.05%
Transfer of equity shares from Azad Singh to Deepak Kumar HUF.	20,000	Cash	10	100	0.36%
Transfer of equity shares from Pushpa Devi to Deepak Kumar HUF.	1,000	Cash	10	100	0.02%
Transfer of equity shares from Bhagat Chand to Deepak Kumar HUF.	9,000	Cash	10	100	0.16%
Transfer of equity shares from Sukhpal to Deepak Kumar HUF.	1,865	Cash	10	100	0.03%
Transfer of equity shares from Suresh to Deepak Kumar HUF.	1,265	Cash	10	100	0.02%
Transfer of equity shares from Sushil Kumar to Deepak Kumar HUF.	1,827	Cash	10	100	0.03%
Transfer of equity shares from Vazir to Deepak Kumar HUF.	1,827	Cash	10	100	0.03%
	from Anil Kumar to Visahl Gupta HUF. Transfer of equity shares from Deepak Aggarwal to Raj Kumar Gupta. Transfer of equity shares from Vinod Kumar to Deepak Kumar. Transfer of equity shares from Anbika Garg to Deepak Kumar. Transfer of equity shares from Anu Garg to Deepak Kumar. Transfer of equity shares from Nisha Garg to Deepak Kumar. Transfer of equity shares from Nilesh Jain to Punita Gupta. Transfer of equity shares from Dinesh Kumar Jain to Punita Gupta. Transfer of equity shares from Vinod Kumar to Punita Gupta. Transfer of equity shares from Azad Singh to Deepak Kumar HUF. Transfer of equity shares from Pushpa Devi to Deepak Kumar HUF. Transfer of equity shares from Bhagat Chand to Deepak Kumar HUF. Transfer of equity shares from Sukhpal to Deepak Kumar HUF. Transfer of equity shares from Sukhpal to Deepak Kumar HUF. Transfer of equity shares from Sukhpal to Deepak Kumar HUF.	from Anil Kumar to Visahl Gupta HUF.2,000Transfer of equity shares from Deepak Aggarwal to Raj Kumar Gupta.4,000Transfer of equity shares from Vinod Kumar to Deepak Kumar.1,622Deepak Kumar.2,250Deepak Kumar.2,250Deepak Kumar.2,250Deepak Kumar.8,600Deepak Kumar.6,641Transfer of equity shares from Anbika Garg to Deepak Kumar.8,600Deepak Kumar.6,641Transfer of equity shares from Anu Garg to Deepak Kumar.8,650Deepak Kumar.2,250Transfer of equity shares from Nisha Garg to Deepak Kumar.8,650Deepak Kumar.2,250Transfer of equity shares from Nisha Garg to Gupta.8,650Transfer of equity shares from Dinesh Kumar Jain to Punita Gupta.4,500Transfer of equity shares from Vinod Kumar to Deepak Kumar HuF.2,842Punita Gupta.2,0000Transfer of equity shares from Azad Singh to Deepak Kumar HUF.20,000Transfer of equity shares from Pushpa Devi to from Sukhpal to Deepak from Sushil Kumar to transfer of equity shares from Sushil Kumar to to Deepak Kumar HUF.1,827Transfer of equity shares from Sushil Kumar to to Deepak Kumar HUF.1,827Transfer of equity shares from Sushil Kumar to to D	from Anil Kumar to Visahl Gupta HUF.2,000CashTransfer of equity shares from Deepak Aggarwal to Raj Kumar Gupta.4,000CashTransfer of equity shares from Ninod Kumar to Deepak Kumar.1,622CashTransfer of equity shares from Nilesh Jain to Deepak Kumar.1,622CashTransfer of equity shares from Ambika Garg to Deepak Kumar.8,600CashTransfer of equity shares from Anu Garg to Deepak Kumar.8,600CashTransfer of equity shares from Anu Garg to Deepak Kumar.6,641CashTransfer of equity shares from Nisha Garg to Deepak Kumar.8,650CashTransfer of equity shares from Nisha Garg to Deepak Kumar.8,650CashTransfer of equity shares from Nisha Garg to Deepak Kumar.8,650CashTransfer of equity shares from Nisha Garg to Deepak Kumar.2,250CashTransfer of equity shares from Dinesh Kumar Jain to Punita Gupta.4,500CashTransfer of equity shares from Vinod Kumar to Deepak Kumar HUF.2,842CashTransfer of equity shares from Pushpa Devi to Deepak Kumar HUF.1,000CashTransfer of equity shares from Bhagat Chand to Deepak Kumar HUF.9,000CashTransfer of equity shares from Sushil to Deepak Kumar HUF.CashCashTransfer of equity shares from Sushil Kumar to Deepak Kumar HUF.9,000CashTransfer of equity shares from Sushil Kumar to Deepak Kumar HUF.7,265CashTransfer of equit	from Anil Kumar to Visahl Gupta HUF.2,000Cash10Transfer of equity shares from Deepak Aggarwal4,000Cash10Ransfer of equity shares from Vinod Kumar to Deepak Kumar.1,622Cash10Transfer of equity shares from Nilesh Jain to Deepak Kumar.2,250Cash10Transfer of equity shares from Ambika Garg to Beepak Kumar.2,250Cash10Transfer of equity shares from Ambika Garg to beepak Kumar.8,600Cash10Transfer of equity shares from Ambika Garg to Deepak Kumar.6,641Cash10Transfer of equity shares from Nisha Garg to Deepak Kumar.6,641Cash10Transfer of equity shares from Nisha Garg to Deepak Kumar.101010Transfer of equity shares from Nilesh Jain to Punita Gupta.2,250Cash10Transfer of equity shares from Nilesh Kumar Jain to Punita Gupta.4,500Cash10Transfer of equity shares from Vinod Kumar to Punita Gupta.2,842Cash10Transfer of equity shares from Nigha Garg to Deepak Kumar HUF.20,000Cash10Transfer of equity shares from Sushpa Devi to Deepak Kumar HUF.1,000Cash10Transfer of equity shares from Sushpal to Deepak Kumar HUF.1,865Cash10Transfer of equity shares from Sushpal to Deepak Kumar HUF.1,865Cash10Transfer of equity shares from Sushpal to Deepak Kumar HUF.1,827Cash1	from Anil Kumar to Visahl Gupta HUF.2,000Cash10114Transfer of equity shares from Vinod Kumar to Deepak Kumar.4,000Cash10125Transfer of equity shares from Nilesh Jain to Deepak Kumar.1,622Cash10114Transfer of equity shares from Nilesh Jain to Deepak Kumar.2,250Cash10100Transfer of equity shares from Nilesh Jain to Deepak Kumar.1,622Cash10100Transfer of equity shares from Ambika Garg to Deepak Kumar.8,600Cash10100Transfer of equity shares from Nilesh Jain to Punita Gupta to Deepak Kumar.8,650Cash10100Transfer of equity shares from Nilesh Jain to Punita Outputa.8,650Cash10100Transfer of equity shares from Nilesh Jain to Punita Outputa.8,650Cash10100Transfer of equity shares from Nilesh Jain to Punita Outputa.2,250Cash10100Transfer of equity shares from Vinok Kumar to Punita Gupta.2,842Cash10100Transfer of equity shares from Azad Singh to Deepak Kumar HUF.1,000Cash10100Transfer of equity shares from Sushapa Devi to Deepak Kumar HUF.1,000Cash10100Transfer of equity shares from Sushapa Devi to Deepak Kumar HUF.1,000Cash10100Transfer of equity shares from Sushapa Devi to Deepak Kumar HUF.1,265Cash10100<



Transfer of equity sha from Vijender to Deep Kumar HUF.		Cash	10	100	0.04%
Transfer of equity sha from Subash Chand G HUF to Deepak Kur HUF.	arg 1 535	Cash	10	114	0.03%
Transfer of equity sha from Sunita Jain Gaurav Gupta.		Cash	10	113	0.46%
Transfer of equity sha from Ankur Jain Gaurav Gupta HUF.	to 10,000	Cash	10	100	0.18%
Transfer of equity sha from Anup to Gau Gupta HUF.	rav 1,831	Cash	10	100	0.03%
Transfer of equity sha from Arpit Jain to Gau Gupta HUF.	rav 1,803	Cash	10	100	0.03%
Transfer of equity sha from Bijender Singh Gaurav Gupta HUF.	to 1,981	Cash	10	114	0.04%
Transfer of equity sha from Brij Lal to Gau Gupta HUF.	rav 2,253	Cash	10	100	0.04%
Transfer of equity sha from Goverdhan Gaurav Gupta HUF.	to 1,925	Cash	10	100	0.03%
Transfer of equity sha from Mahipal to Gau Gupta HUF.	rav 1,364	Cash	10	100	0.02%
Transfer of equity sha from Naresh Kumar Gaurav Gupta HUF.	to 1,370	Cash	10	100	0.02%
Gaurav Gupta HUF.	to 1,775	Cash	10	100	0.03%
Transfer of equity sha from Parmod to Gau Gupta HUF.	rav 1,876	Cash	10	100	0.03%
Transfer of equity sha from Rajesh to Gau Gupta HUF.	rav 1,873	Cash	10	100	0.03%
Transfer of equity sha from Rajiv Kumar Gaurav Gupta HUF.	to 1,745	Cash	10	114	0.03%
Transfer of equity sha from Rohtas to Gau Gupta HUF.	rav 1,815	Cash	10	100	0.03%
Transfer of equity sha from Sanjay to Gau Gupta HUF.		Cash	10	100	0.01%



	Transfer of equity shares from Sharwan to Gaurav Gupta HUF.	1,369	Cash	10	100	0.02%
	Transfer of equity shares from Subash to Gaurav Gupta HUF.	450	Cash	10	100	0.01%
	Transfer of equity shares from Devki Nandan Goyal to Jyoti Rani.	5,808	Transfer by way of gift	10	0	0.11%
September 15, 2023	Transfer of equity shares from Jyoti Rani to Vishal Gupta.	7,358	Transfer by way of gift	10	0	0.13%
	Transfer of equity shares from Ramesh Kumar Bansal to Jyoti Gupta.	8,000	Transfer by way of gift	10	0	0.14%

d) Weighted average cost of acquisition, floor price and cap price

Types of transactions	Weighted average cost of acquisition (Rs. per Equity Share)	Floor price* (i.e. Rs. [●])	Cap price* (i.e. Rs. [●])
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	N.A.*	[•]	[•]
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	94.14	[•]	[•]
Weighted average cost of acquisition of primary issuances / secondary transactions as per paragraph 8(c) above	94.14*	[•]	[•]

\*while calculation Weighted average cost of acquisition of primary issuances / secondary transactions, the effect of bonus shares is not taken.

e) Explanation for Issue Price / Cap Price being [●] price of weighted average cost of acquisition of primary issuance price / secondary transaction price of Equity Shares (set out in [●] above) along with our Company's key performance indicators and financial ratios for the Fiscals 2024, 2023 and 2022.

[•]\*

- \* To be included upon finalisation of the Price Band and updated in the Prospectus
- f) Explanation for Issue Price / Cap Price being [•] price of weighted average cost of acquisition of primary issuance price / secondary transaction price of Equity Shares (set out in [•] above) in view of the external factors which may have influenced the pricing of the Issue.

[•]\*

<sup>\*</sup> To be included upon finalisation of the Price Band and updated in the Prospectus



The Issue Price will be  $[\bullet]$  times of the face value of the Equity Shares. The Issue Price of Rs.  $[\bullet]$  has been determined by our Company in consultation with the BRLM, on the basis of the demand from investors for the Equity Shares through the Book Building Process. Our Company in consultation with the BRLM, is justified of the Issue Price in view of the above qualitative and quantitative parameters. The trading price of the Equity Shares could decline due to the factors mentioned in the section titled "*Risk Factors*" on page 26 or any other factors that may arise in the future and you may lose all or part of your investments.



# STATEMENT OF POSSIBLE TAX BENEFITS

To, The Board of Directors P S Raj Steels Limited V & P.O Talwandi Rukka, Hisar-125001, Haryana, India.

Dear Sir,

Subject - Statement of Possible Tax Benefits ("the statement") available to P S Raj Steels Limited ("the company") and its shareholder prepared in accordance with the requirement in Point No. 9 (L) of Part A of Schedule VI to the Securities Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations, 2018

Reference - Initial Public Offer of Equity Shares by PS Raj Steels Limited.

We hereby confirm that the enclosed Annexure, prepared by **P S Raj Steels Limited** ('the Company'), provides the possible tax benefits available to the Company and to the shareholders of the Company under the Income-tax Act, 1961 ('the Act') as amended by the Finance Act 2023, circular and notifications issued from time to time, i.e. applicable for the Financial Year 2024-25 relevant to the assessment year 2025-26, the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017 ("GST Act"), as amended by the Finance Act 2023, circular and notifications issued from time to time, i.e., applicable for the Financial Year 2024-25 relevant to the assessment year 2025-26, presently in force in India (together, the "Tax Laws"). Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Tax Laws. Hence, the ability of the Company and / or its shareholders to derive the tax benefits is dependent upon their fulfilling such conditions which, based on business imperatives the Company faces in the future, the Company or its shareholders may or may not choose to fulfil.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and do not cover any general tax benefits available to the Company. Further, the preparation of enclosed statement and the contents stated therein is the responsibility of the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of Equity shares ("the Issue") by the Company.

We do not express any opinion or provide any assurance as to whether:

- a) The Company or its shareholders will continue to obtain these benefits in future; or
- b) The conditions prescribed for availing the benefits have been/ would be met.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.



## Limitations:

Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Red Herring Prospectus/Prospectus or any other issue related material in connection with the proposed initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

This statement has been prepared solely in connection with the Proposed Offer by the Company under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended.

For M/s Jain Mittal Chaudhary & Associates Chartered Accountants

Sd/-CA Sanjeev Jain Partner Membership Number:500771 ICAI Firm Registration Number:015140N UDIN:24500771BKDOFJ6603 Peer Review Number: 017045

Place: Hisar Date: September 02, 2024



## ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholders under the Act presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

# YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION

### A. SPECIAL TAX BENEFITS TO THE COMPANY:

The Company is not entitled to any special tax benefits under the Income Tax Act, 1961 and GST Act.

### **B. SPECIAL DIRECT AND INDIRECT TAX BENEFITS TO THE SHAREHOLDERS:**

The Shareholders of the Company are not entitled to any special tax benefits under the Income Tax Act, 1961 and GST Act.

#### Note:

- 1. For the purpose of reporting here, we have not considered the general tax benefits available to the company or shareholders.
- 2. The above statement covers only certain relevant direct tax law benefits and indirect tax law benefits or benefit.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

We hereby give our consent to include our above referred opinion regarding the tax benefits available to the Company and to its shareholders in the Draft Red Herring Prospectus/ Red Herring Prospectus/Prospectus.

# For M/s Jain Mittal Chaudhary & Associates Chartered Accountants

Sd/-CA Sanjeev Jain Partner Membership Number:500771 ICAI Firm Registration Number:015140N UDIN:24500771BKDOFJ6603 Peer Review Number: 017045

Place: Hisar Date: September 02, 2024



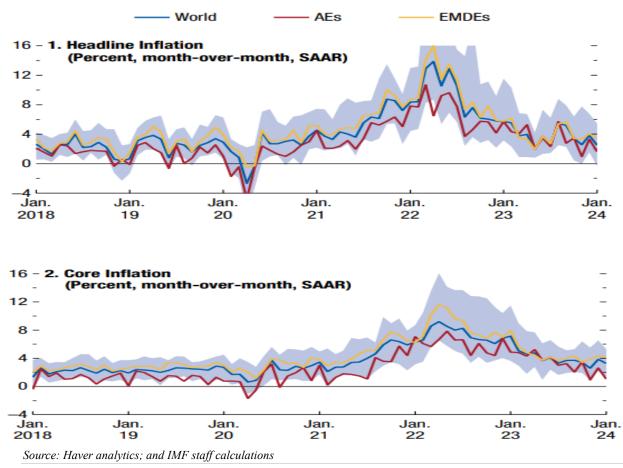
#### SECTION VI – ABOUT THE COMPANY

# **OUR INDUSTRY**

The information in this chapter has been extracted from the websites of and publicly available documents from various sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with this Issue has independently verified the information provided in this chapter. Industry sources and publications, referred to in this chapter, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information. You should read the entire this Draft Red Herring Prospectus, including the information contained in the sections titled "Risk Factors" "Our Business" and "Financial Statements as restated" and related notes beginning on pages 26, 155 and 231 respectively before deciding to invest in our Equity Shares.

### **GLOBAL ECONOMIC OVERVIEW**

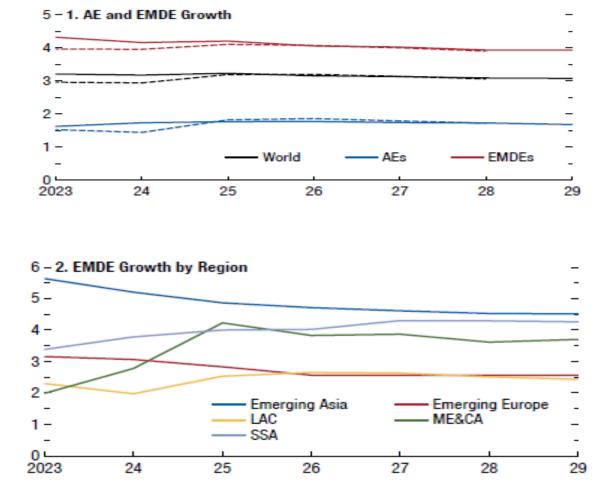
The global economy displays strong signs of robustness with steady growth rates and the return of inflation to target levels as economic activity remained unexpectedly resilient during the disinflationary phase of 2022–23. After the supply-chain disruptions driven by the Covid-19 pandemic, the Russia-Ukraine conflict triggered a global energy and food crisis, along with an increase in inflation rates. This followed a globally-synchronised response of monetary policy tightening. In spite of several predictions of recession, the global economy managed to avoid it as the world's banking system remained largely resilient. Further, the acceleration of inflation rates did not trigger uncontrolled wage-price spirals with global inflation cooling off almost as quickly as it went up.



#### **Global Inflation Falling as Output Grows**



Global growth bottomed out at the end of 2022 at 2.3% y-o-y, soon after median headline inflation peaked at 9.4%. According to the IMF's latest projections, global growth is expected to hold steady in 2024 around the 2023 estimated levels of 3.2%, and marginally increase to 3.3% in 2025. Growth rates are expected to increase marginally for the advanced economies with the acceleration mainly reflecting a recovery in the euro area from low growth rates in 2023. Emerging market and developing economies, on the other hand, are expected to witness steady growth through 2025 but with regional differences. Advanced economies are projected to grow by 1.7% in 2024 and 1.8% in 2025 vs 1.6% in 2023. Growth is expected to be stable at 4.2% through 2025 in emerging market and developing and developing Asia offset mainly by accelerating growth in the Middle East, Central Asia and sub-Saharan Africa. Growth in emerging and developing Asia is seen to decline from 5.6% in 2023 to 5.2% in 2024 and 4.9% in 2025. China is expected to witness a slowdown from 5.2% in 2023 to 4.6% in 2024 and 4.1% in 2025, driven by the easing of the positive effects of one-off factors including the post-pandemic boost to consumption and fiscal stimulus, as well as continued weakness in the property sector. India's growth is projected to remain strong at 6.8% in 2024 and 6.5% in 2025, enabled by continuing robust domestic demand and a rising working-age population.



### Growth Outlook: Broadly Stable

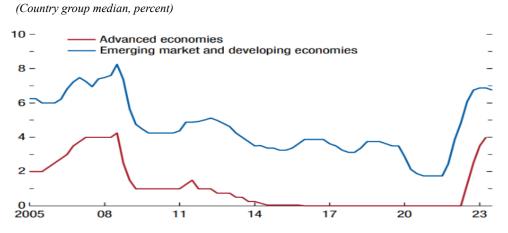
(Percent; solid = April 2024 WEO, dashes = October 2023 WEO); Source: IMF staff calculations

Central banks in major economies started raising policy interest rates to restrictive levels to counter rising inflation in the aftermath of Covid-19. Consequently, mortgage costs increased and credit availability tightened, resulting in businesses facing difficulties in refinancing their debt, rising corporate bankruptcies, and slowed down business and residential investments in several economies. The combined effects of higher borrowing costs and a shift

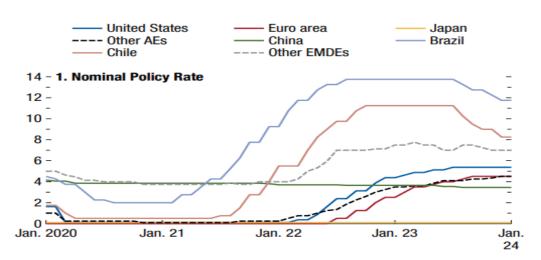


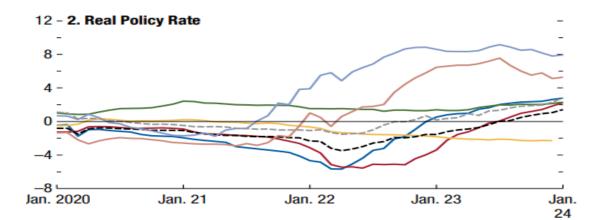
toward remote work since the pandemic resulted in the commercial real estate sector, including the office segment, coming under pressure in some economies, and led to rising defaults, lower investment, and a slide in valuations.





Sources: Haver Analytics; and IMF staff calculations. Monetary Tightening: Nominal and Real



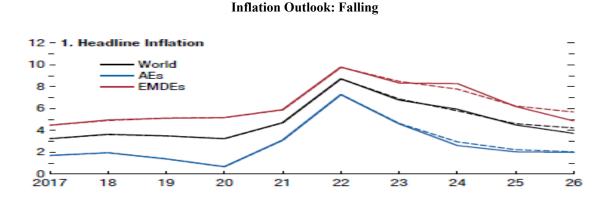


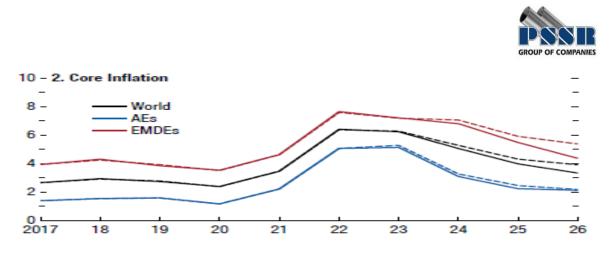


(Percent)Source: Bank for International Settlements; Consensus Economics; Haver Analytics; and IMF calculations

In spite of widespread concerns, a global economic downturn driven by a sharp rise in policy rates did not materialise, with several factors preventing it. First, some central banks, including the European Central Bank and the Federal Reserve, raised their nominal interest rates after inflation expectations started to rise, keeping real interest rates lower that initially supported economic activity. The Bank of Japan continued to maintain policy rates near zero, leading to a steady decline in real rates. On the other hand, the central banks in Brazil, Chile and other emerging market and developing economies grouping raised rates relatively quickly, sending real interest rates higher. Second, households in major advanced economics were able to fall back on the savings accumulated during the pandemic to dampen the impact of higher borrowing costs on their spending. Third, changes in the housing and mortgage markets in the pre-pandemic decade of low interest rates curbed the impact of rate hikes was moderated by the increase in average maturity and share of mortgages subject to fixed rates. That said, the degree of the monetary policy pass-through to mortgage and housing markets across economies has not been equal.

The fall in headline inflation since 2022 is attributable to the fading of energy and other relative price shocks and lower core inflation, with increased global energy supply and tight monetary policies resulting in a decline in energy prices. Core inflation declined due to the fading of pass-through effects from past shocks to headline inflation, as well as with easing of labour market pressures. The monetary tightening by central banks across major advanced economies during 2022–23 had a potentially strong role in lowering energy prices owing to its high degree of synchronisation and the associated effect on curbing world energy demand. Near-term inflation expectations are an important pass-through channel as they have declined toward target levels in advanced economies as well as emerging market and developing economies. However, measures of financial market-based inflation expectations have recently shown signs of a pickup in the US. Global headline inflation is seen to decline from an average of 6.8% in 2023 to 5.9% in 2024 and further to 4.5% in 2025. The decline will be more front-loaded in the advanced economies, with the inflation rate sliding by 2.0 percentage points in 2024. In 2025, only the emerging market and developing economies are expected to see a fall in inflation. Further, advanced economies are expected to return sooner to rates near their pre-pandemic (2017–19) average around 2.0% in 2025, with emerging market and developing economies set to return to their pre-pandemic average around 5.0% a year later.

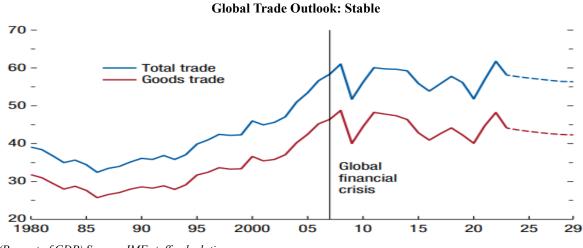




(Percent; solid = April 2024 WEO, dashes = October 2023 WEO) Source: IMF staff calculations

The waning of global inflation in 2024 is attributable to a broad-based reduction in global core inflation. This is in contrast with 2023 when global core inflation fell marginally with the primary driver of the decline in headline inflation being fuel and food price inflation. Core inflation is expected to decline by 1.2 percentage points in 2024 compared to a 0.2 percentage point fall in 2023. The fall in both headline and core inflation is expected to be faster in the advanced economies. Although factors driving the decline in core inflation differ by country, they include continued tight monetary policies, a related softening of labour markets, and fading pass-through effects from earlier declines in relative prices, especially that of energy.

World trade is forecast to grow by 3.0% in 2024 and subsequently by 3.3% in 2025. Trade growth is seen to remain below its historical (2000–19) annual average rate of 4.9% over the medium term, at 3.2% in 2029. Basis this forecast, the ratio of total world trade to GDP (in current dollars) averages 57% over the next five years, broadly in line with the trend since the global financial crisis. In spite of the trade-to-GDP ratio remaining relatively steady, notable shifts in trade patterns are taking place with deepening of cleavages along geopolitical lines, especially since the beginning of the Russia-Ukraine conflict in February 2022 with growth in trade flows between geopolitical blocs having declined significantly since compared with growth of trade within blocs. Amidst rising cross-border trade restrictions, and increased concerns about supply-chain resilience and national security, there is a reallocation of trade flows across the globe. About 3,200 new trade restrictions came about in 2022 whilst another 3,000 were introduced in 2023, up from approximately 1,100 in 2019, according to Global Trade Alert data.



(Percent of GDP) Source: IMF staff calculations



According to the IMF, the risk of a hard landing for the world economy has faded since the October 2023 edition of the World Economic Outlook (WEO) with risks to the global outlook now broadly balanced. On the downside, new price spikes driven by geopolitical tensions, including the Russia-Ukraine and Gaza-Israel conflicts, along with persistent core inflation in economies where labour markets tightness persists, could potentially push interest rate expectations up and resulting in a decline in asset prices. A divergence in the pace of disinflation among major economies could also lead to currency movements. The absence of a comprehensive response to the stress in the real estate sector could negatively impact growth in China with rub-off effects on the country's trading partners. Further geoeconomic fragmentation with higher barriers to the flow of goods, capital and people could lead to a supply-side slowdown. On the upside, if fiscal policies are more liberal than expected, they could raise economic activity in the short term, with the risk of making policy adjustment more costly. A faster-than-anticipated tapering-off of inflation with further gains in labour force participation will allow central banks to bring easing plans forward. Stronger-than-expected structural reforms and artificial intelligence could drive a rise in productivity.

As the world economy approaches a soft landing, the near-term priority for central banks is to ensure a normalised trajectory for inflation by avoiding both premature and delayed action in policy easing. Further, a less restrictive stance by central banks is expected to bring about a renewed focus on medium-term fiscal consolidation to regenerate capacity for budgetary manoeuvre and priority investments, and to ensure debt sustainability. Differences across national economies call for bespoke policy responses. An intensification of supply-augmenting reforms will enable inflation and debt reduction, allow countries to increase growth toward the higher average prevailing in the pre-pandemic period, and accelerate convergence toward higher income levels.

In July 2024, IMF observed that its global growth outlook remains broadly unchanged amid persistent services inflation. Global growth is projected to be in line with the April 2024 WEO forecast, at 3.2% in 2024 and 3.3% in 2025.



		PROJECTIONS		
(Real GDP, annual percent change)	2023	2024	2025	
World Output	3.3	3.2	3.3	
Advanced Economies	1.7	1.7	1.8	
United States	2.5	2.6	1.9	
Euro Area	0.5	0.9	1.5	
Germany	-0.2	0.2	1.3	
France	1.1	0.9	1.3	
Italy	0.9	0.7	0.9	
Spain	2.5	2.4	2.1	
Japan	1.9	0.7	1.0	
United Kingdom	0.1	0.7	1.5	
Canada	1.2	1.3	2.4	
Other Advanced Economies	1.8	2.0	2.2	
Emerging Market and Developing Economies	4.4	4.3	4.3	
Emerging and Developing Asia	5.7	5.4	5.1	
China	5.2	5.0	4.5	
India	8.2	7.0	6.5	
Emerging and Developing Europe	3.2	3.2	2.6	
Russia	3.6	3.2	1.5	
Latin America and the Caribbean	2.3	1.9	2.7	
Brazil	2.9	2.1	2.4	
Mexico	3.2	2.2	1.6	
Middle East and Central Asia	2.0	2.4	4.0	
Saudi Arabia	-0.8	1.7	4.7	
Sub-Saharan Africa	3.4	3.7	4.1	
Nigeria	2.9	3.1	3.0	
South Africa	0.7	0.9	1.2	
Memorandum				
Emerging Market and Middle-Income Economies	4.4	4.2	4.2	
Low-Income Developing Countries	3.9	4.4	5.3	

Source: IMF, World Economic Outlook Update, July 2024

Note: For India, data and forecasts are presented on a fiscal year basis, with FY 2023/2024 (starting in April 2023) shown in the 2023 column. India's growth projections are 7.3 percent in 2024 and 6.5 percent in 2025 based on calendar year.

#### Source:

<u>https://www.imf.org/en/Publications/WEO/Issues/2024/04/16/world-economic-outlook-april-2024</u> https://www.imf.org/en/Publications/WEO/Issues/2024/07/16/world-economic-outlook-update-july-2024

#### INDIAN ECONOMIC OVERVIEW

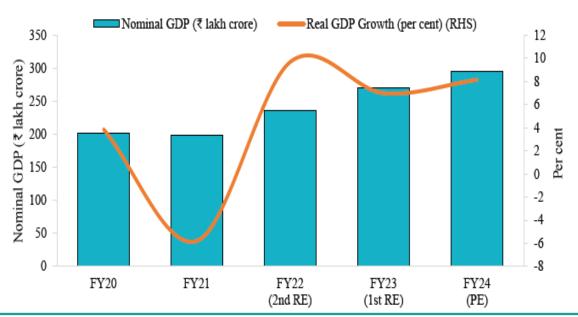
India's calibrated response to the pandemic on the economic front included three salient components. The first has been the focus on public spending on infrastructure, which kept the economy afloat by creating a strong demand for jobs and industrial output and triggered a lagged yet vigorous private investment response. Stronger balance sheets of the financial and non-financial private sector helped, aided by a decade of supporting initiatives by the Government and the Reserve Bank of India. The second has been partly a natural response of business enterprise and public administration amidst adversities, i.e. digitalisation of service delivery. The public policy focus and nurturing of processes and frameworks in digital technology greatly helped this irreversible and transformational change. The third has been embodied in the Atmanirbhar Bharat Abhiyan in terms of targeted



relief to different sectors of the economy and sections of the population, and structural reforms that assisted a firm recovery and increased the medium-term growth potential.

Global troubles, supply chain disruptions, and vagaries of monsoons intermittently stoked domestic inflationary pressures, which were, to a great extent, managed by administrative and monetary policy responses. The fiscal balances of the general government—central and State Governments taken together - have improved progressively despite expansionary public investment. Tax compliance gains driven by procedural reforms, expenditure restraint, and increasing digitisation helped India achieve this fine balance. The external balance has been pressured by subdued global demand for goods, but strong services exports largely counterbalanced this. Global output is now somewhat more resilient than in 2022, inflationary pressures are shrinking, and trade is set to recover, should there be no further geo-political shocks or flare-ups. However, the chances of geopolitical disturbances and conflicts have only gone up in recent times.

The net impact of these developments has been that the Indian economy recovered and expanded in an orderly fashion in the last three years. The real GDP in FY24 was 20% higher than its level in FY20, a feat that only a very few major economies achieved, while also leaving a strong possibility for robust growth in FY25 and beyond. Growth has been inclusive with a reduction in unemployment and multi-dimensional poverty and an increase in labour force participation. Overall, the Indian economy looks forward to FY25 optimistically, anticipating broadbased and inclusive growth.



# Nominal GDP and Real GDP Growth

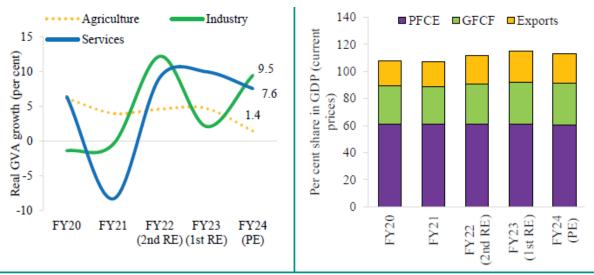
Source: Statement 13: Annual and Quarterly Estimates of GDP at Constant Prices, and Annual and Quarterly Estimates of GDP at Current Prices 2011-12 Series, National Accounts Data, MoSPI; Note: RE – Revised Estimates, PE – Provisional Estimates

# The Indian economy carried forward the growth momentum into FY24

India's economy carried forward the momentum it built in FY23 into FY24 despite a gamut of global and external challenges. The focus on maintaining macroeconomic stability ensured that these challenges had minimal impact on India's economy. As a result, India's real GDP grew by 8.2% in FY24, posting growth of over 7% for a third consecutive year, driven by stable consumption demand and steadily improving investment demand. On the supply side, gross value added (GVA) at 2011-12 prices grew by 7.2% in FY24, with growth remaining broadbased. Net taxes at constant (2011-12) prices grew by 19.1% in FY24, aided by reasonably strong tax growth, both at the centre and state levels and rationalisation of subsidy expenditure. This led to the difference between GDP and GVA growth in FY24. FY24 also marked the year GDP reached levels projected by the pre-pandemic trajectory. Trend analyses show that the overall economy and most supply and demand-side sectors have grown at a pace to erase any permanent losses in output and demand.



# Sectoral GVA Growth | Share of PFCE, GFCF and exports in GDP



Source: Statement 12: Annual and Quarterly Estimates of GDP at Current Prices, 2011-12 Series, and Statement 13: Annual and Quarterly Estimates of GDP at Constant Prices, 2011-12 Series, National Accounts; Note: PFCE – Private Final Consumption Expenditure. GFCF – Gross Fixed Capital Formation

### Manufacturing GVA witnessed strong growth in FY24

Within the industrial sector, manufacturing GVA shrugged off a disappointing FY23 and grew by 9.9% in FY24. Manufacturing activities benefitted from reduced input prices while catering to stable domestic demand. The input price advantage was reflected in the subdued growth in the Wholesale Price Index (WPI) inflation, which led to a deflator of (-)1.7% for the manufacturing sector during FY24. Manufactures also passed on the reduction in input prices to consumers, reflected in the sustained decline in the core consumer price inflation. The strength of manufacturing is further corroborated by the strong performance of the HSBC India PMI for manufacturing, which consistently remained well above the threshold value of 50, indicating sustained expansion and stability in India's manufacturing sector. Construction activities displayed increased momentum and registered a growth of 9.9% in FY24 due to the infrastructure buildout and buoyant commercial and residential real estate demand.

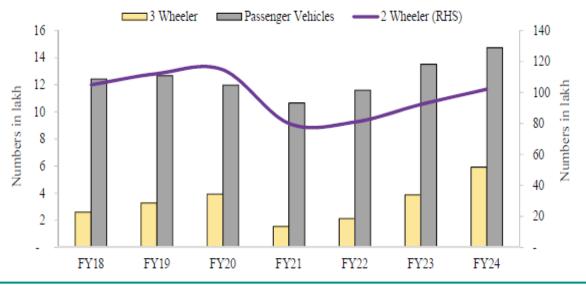
# Contact-intensive services bounce back as financial and professional services remain a key growth driver for the services sector

Various high-frequency indicators reflect the growth in the services sector. Both Goods and Services Tax (GST) collections and the issuance of e-way bills, reflecting wholesale and retail trade, demonstrated double-digit growth in FY24. Financial and professional services have been a major driver of growth post the pandemic. Contact-intensive services – prominently trade, transport, real estate and their ancillary services that were impacted the most during the pandemic have emerged much stronger in the post-pandemic period, embedding greater technology and digital content in them and transforming the nature of the service delivery in India. The proliferation of global capability centres (GCCs) has also imparted resilience to India's services exports, giving further thrust to the sector.

# Private consumption fuelling growth

On the demand side, private consumption has been a crucial and steadfast cog in the GDP growth. Private final consumption expenditure (PFCE) grew by 4.0% in real terms in FY24. Urban demand conditions remain strong, as reflected in various urban consumption indicators such as domestic passenger vehicle sales and air passenger traffic. It is also reported that rural consumption growth has gradually picked up pace during the quarter ending March 2024. As per the Federation of Automobile Dealers Associations, two and three-wheeler and passenger vehicle sales also registered an uptick in FY24.





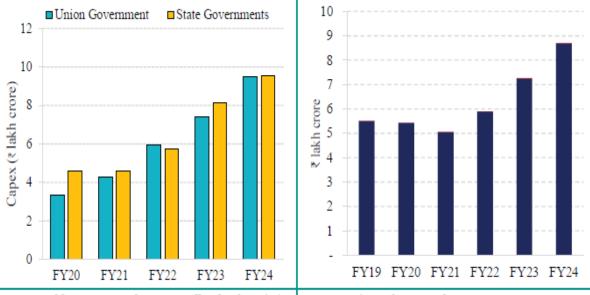
#### Vehicle Sales in Rural Areas

Source: Federation of Automobile Dealers Associations

### Capital investments continues to be a key growth driver

Gross Fixed Capital Formation (GFCF) continues to emerge as an important driver of growth, as indicated in its rising share of nominal GDP. India is in the midst of a private capex upcycle that has been aided by government capital expenditure. As per the National Accounts Statistics 2024 released by the Ministry of Statistics and Programme Implementation (MoSPI), GFCF by private non-financial corporations increased by 19.8% in FY23. There are early signs that the momentum in private capital formation has been sustained in FY24. As per data provided by Axis Bank Research, private investment across a consistent set of over 3,200 listed and unlisted non-financial firms has grown by 19.8% in FY24.

#### **Public Capex | Private Capex**

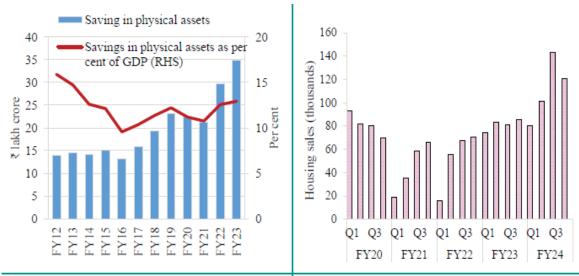


Source: Tables no. 95 and 102, Handbook of Statistics Source: Axis Bank Research on the Indian Economy, RBI, CGA<sup>23</sup>



# Healthy credit offtake on the back of cleaner bank balance sheets

With cleaner balance sheets and adequate capital buffers, the banking and financial sector is well-positioned to cater to the growing financing needs of investment demand. Credit disbursal by scheduled commercial banks (SCBs) to industrial micro, small and medium enterprises (MSMEs) and services continues to grow in double digits despite a higher base. Similarly, personal loans for housing have surged, corresponding to the increase in housing demand. However, credit offtake by large industries seems to be growing at a lower albeit stable pace. These larger industries seem to be tapping the corporate bond market. Corporate bond issuances in FY24 were up by 70.5%, with private placement remaining the preferred channel for corporates. Outstanding corporate bonds were up by 9.6% (YoY) as of the end of March 2024.



# Household Savings | Home Sales in Top 8 Cities

Source: Statement 1.9, National Accounts Statistics Source: Various Proptiger Reports<sup>25</sup> 2024, MoSPI

#### YoY growth in bank credit to New Issuances (RHS) 40 7 different sectors as of April '24 50 Outstanding Corporate Bonds 35 б 45 30 5 25 40 Per cent lakh crore lakh crore 4 20 35 15 3 th/ 30 r. 10 2 5 25 0 Housing Non-Food MSME Services Industry 20 Credit Mar-23 Sep-23 Dec-23 Mar-24 Sep-22 Dec-22 Jun-23 Dec-21 Mar-22 Jun-22 Sep-21 Jun-2

# Credit Growth at SCBs | Corporate Bond Market

Source: Table 170, Sectoral Deployment of Bank Credit, Source: Outstanding Corporate bonds, SEBI Handbook of Statistics on Indian Economy, RBI



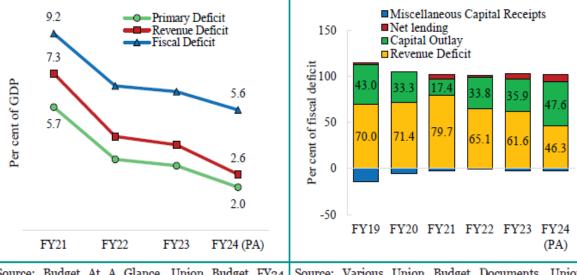
#### Global trade decelerated in 2023

Global trade growth slowed in 2023, leading to a marginal decline in merchandise exports growth. As merchandise imports slowed more than exports and services trade recorded a larger surplus compared to the year before, the drag exerted by net exports on GDP reduced. The subdued contribution of exports was more than counterbalanced by the pick-up in fixed investment, thereby continuing the trend of domestic stimulus seamlessly replacing external stimuli.

For India, FY23 began with multiple challenges. Spillovers from the conflict in Europe were stoking domestic price pressures and widening the current account deficit (CAD) through increased oil prices. Central banks in several countries began raising policy rates to battle inflationary pressures, leading to significant uncertainty in AEs and EMEs alike. However, throughout FY23 and FY24, the focus on macroeconomic stability was vital in securing economic growth amidst domestic and external vulnerabilities.

### India has remained steadfast on the course of fiscal consolidation

Against the global trend of widening fiscal deficit and increasing debt burden, India has remained on the course of fiscal consolidation. The favourable fiscal performance in 2023 emerged as the cornerstone of India's macroeconomic stability. The fiscal deficit of the Union Government has been brought down from 6.4% of GDP in FY23 to 5.6% of GDP in FY24, according to provisional actuals (PA) data released by the Office of Controller General of Accounts (CGA). Strong growth in direct and indirect taxes on account of resilient economic activity and increased compliance meant that the tax revenues generated exceeded the conservative budgetary estimates. Additionally, higher-than-budgeted non-tax revenue in the form of dividends from the RBI has buffeted revenue receipts. In combination with restrained revenue expenditure, these buoyant revenues ensured lower deficits. A decomposition of the fiscal deficit over the past few years reveals that with a narrowing revenue deficit, a larger share of the fiscal deficit is being accounted for by capital outlay. This suggests that the productivity of borrowed resources has improved.

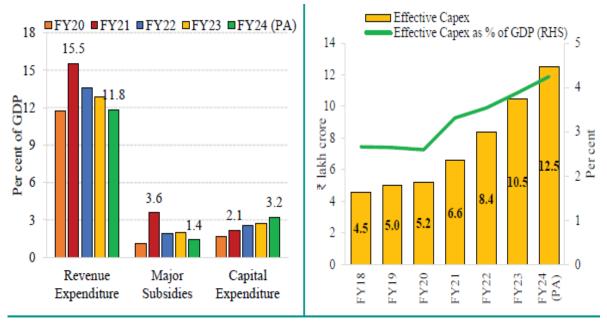


# Budget Deficit | Fiscal Deficit Split

Source: Budget At A Glance, Union Budget FY24 (Interim), Union Government Accounts at a Glance – O/o CGA





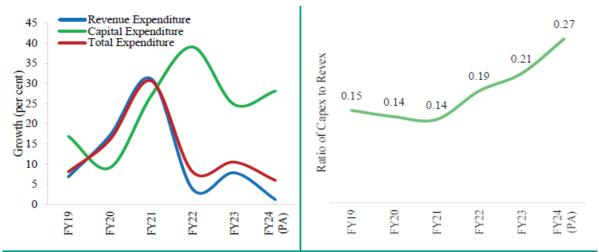


Source: Budget at a Glance, Various Union Budgets, Union Government Accounts at a Glance – O/o CGA Note: Effective capital includes capex and grants-in-aid for the creation of capital assets

The government has followed a path of fiscal consolidation while continuing to protect the vulnerable sections and investing in the productive capacity of the economy. Successive budgets moderated the growth in revenue expenditure. While achieving the compression in revenue expenditure as a percentage of GDP, the government also ensured that free food grains are provided to 81.4 crore people in the country. At the same time, shares of total expenditure allotted to capital spending were progressively enhanced, thereby improving the quality of expenditure. Government expenditure in FY24 continued this trend whereby, as per the provisional actuals, total expenditure declined to 15.0% of GDP from 17.7% in FY21.



Government Expenditure Growth | Quality of Government Expenditure



Source: Budget at a Glance, Various Union Budget Documents, Union Government Accounts at a Glance – O/o CGA. Notes: Revex - Revenue Expenditure

Sector	FY23	FY24 (PA)	Growth
Road Transport and Highways	206.0	263.9	28.1%
Railways	159.3	242.6	52.3%
Defence Services (capital outlay)	142.9	154.3	7.9%
Transfer to States	92.7	122.9	32.5%
Telecommunications	54.7	59.4	8.5%
Housing and Urban Affairs	<b>2</b> 6.9	26.4	-1.6%
Atomic Energy	13.8	14.5	5.1%
Defence (Civil)	8.o	10.3	29.5%
Police	8.2	9.7	18.7%
Space	4.3	4.4	3.4%
Source: Statement a of Expanditure Profile	Union Pudget and a	- (Interim) Union Com	

# Broad-based Deployment of Capex by the Union Government (values in ₹ thousand crore)

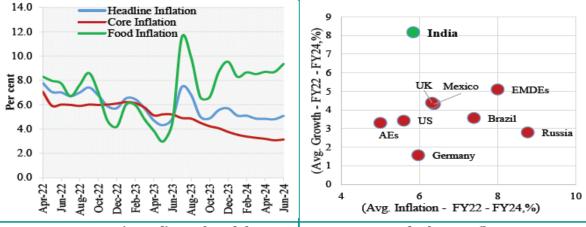
Source: Statement 3 of Expenditure Profile, Union Budget 2024-25 (Interim), Union Government Accounts at a Glance – O/o CGA

# **Disinflation in FY24**

Despite global supply chain disruptions and adverse weather conditions, domestic inflationary pressures moderated in FY24. After averaging 6.7% in FY23, retail inflation declined to 5.4% in FY24. This has been due to the combination of measures undertaken by the Government and the RBI. The Union Government undertook prompt measures such as open market sales, retailing in specified outlets, timely imports, reduced the prices of Liquefied Petroleum Gas (LPG) cylinders and implemented a cut in petrol and diesel prices. The RBI raised policy rates by a cumulative 250 bps between May 2022 and February 2023. It also managed liquidity levels efficiently and maintained consistent and coherent communication with market participants. Even as higher policy rates are transmitted through the system, the RBI continues to support growth with adequate liquidity, thereby ensuring that inflation is headed to the target of 4% on a durable basis. The effects of these measures are reflected in the



latest data on CPI inflation – headline CPI inflation of 5.1% in June 2024, and core inflation declined to 3.1%. Consequently, India was the only country among its peers to traverse a high-growth and low-inflation path in the period FY22 – FY24. This is despite the fact that there were pressures on the food inflation front, driven by adverse weather conditions.

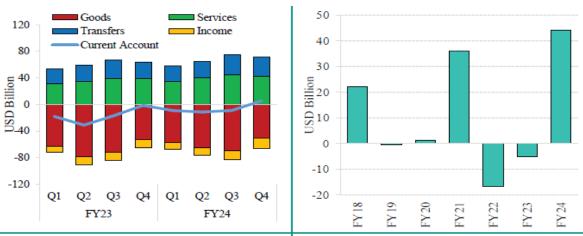


### India's Retail Inflation | Growth-Inflation Trajectory

Source: Consumer Price Indices released by CSO, Source: IMF WEO database (April 2024), MoSPI MoSPI

#### Significant improvement in CAD in FY24

On the external front, moderation in merchandise exports continued during FY24, mainly on account of weaker global demand and persistent geopolitical tensions. However, a sharper decline in India's merchandise import growth, owing to declining commodity prices, resulted in a lower trade deficit in FY24. However, India's service exports have remained robust, reaching a new high of US\$ 341.1 bn in FY24. Exports (merchandise and services) in FY24 grew by 0.15%, while the total imports declined by 4.9% despite a strong domestic market demand.37 Net private transfers, mostly comprising remittances from abroad, grew to US\$ 106.6 bn in FY24. As a result, the CAD stood at 0.7% of the GDP during the year, an mprovement from the deficit of 2.0% of GDP in FY23.



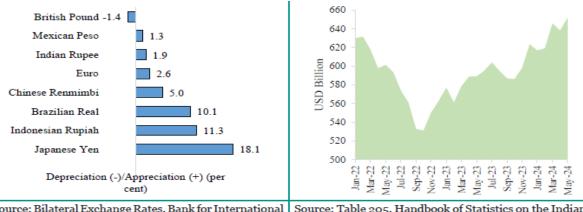
#### **Current Account Deficit | Foreign Portfolio Investments**

Source: Table 196, Handbook of Statistics on the Indian Economy, RBI Source: Table 130, Handbook of Statistics on the Indian Economy, RBI

#### FX reserves and public debt position in good health



Overall, India's external sector is being deftly managed with comfortable foreign exchange reserves and a stable exchange rate. Forex reserves as of the end of March 2024 were sufficient to cover 11 months of projected imports and more than 100% of total external debt. The Indian Rupee has also been one of the least volatile currencies among its emerging market peers in FY24. India's external debt vulnerability indicators also continued to be benign. External debt as a ratio to GDP stood at a low level of 18.7% as of end-March 2024. The ratio of foreign exchange reserves to total debt stood at 97.4% as of March 2024.

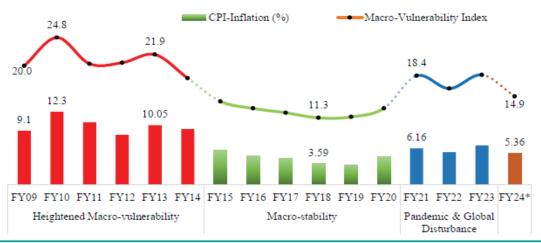


### Major Currencies against the USD (Apr-23 to Jun-24) | India's FX Reserves

Source: Bilateral Exchange Rates, Bank for International Source: Table 205, Handbook of Statistics on the Indian Economy, RBI

### Robust FPI inflows in FY24; moderation in FDI in line with global trend

Supported by optimism surrounding India's growth story, progressive policy reform, economic stability, fiscal prudence and attractive investment avenues, India witnessed robust FPI inflows in FY24 that helped fund the CAD and aided the RBI in building adequate forex reserves. Net FPI inflows stood at US\$ 44.1 bn during FY24 against net outflows in the preceding two years. Net FDI inflows, however, witnessed moderation largely as a part of the global phenomenon of declining FDI flows on account of increased scepticism. Net FDI inflows to India declined from US\$ 42.0 bn during FY23 to US\$ 26.5 bn in FY24. However, gross FDI inflows moderated by only 0.6% in FY24. The contraction in net inflows was primarily due to a surge in repatriation/disinvestment.



# Reduction in macroeconomic vulnerability in spite of increased external uncertainty

Source: Calculated using data on CPI inflation published by MoSPI, current account deficit published by RBI, and fiscal deficit published in the Union Budget documents. Notes<sup>38</sup>

Note: Retail inflation from FY09 to FY12 is based on CPI-Industrial Workers released by the Labour Bureau, FY13 to FY24 is based on CPI-Combined released by MoSPI; gross fiscal deficit data for FY24 for the Union Government is Provisional Actuals, and for the state governments, it is a Budget Estimate

#### **Reduction in macroeconomic vulnerability**



In its pursuit of fiscal consolidation through efficient and prudent fiscal management, the Government continues to stick to the fiscal glide path. The fiscal deficit of the Government is expected to drop to 4.5% of GDP or lower by FY26. This commitment has helped keep the sovereign debt sustainable, thereby keeping sovereign bond yields and spreads in check. All these factors have combined to keep the macroeconomic environment stable and provide a platform for sustainable growth. This is reflected in the downward trajectory of the macroeconomic vulnerability index – an index constructed by combining India's fiscal deficit, CAD and inflation.

# Outlook

The Indian economy recovered swiftly from the pandemic, with its real GDP in FY24 being 20% higher than the pre-COVID, FY20 levels. This meant a CAGR of 4.6% from FY20, despite a 5.8% decline in FY21 inflicted by the pandemic. Analysis in this chapter shows that the current GDP level is close to the pre-pandemic trajectory in Q4FY24. During the decade ending FY20, India grew at an average annual rate of 6.6%, more or less reflecting the long-run growth prospects of the economy. This is the background against which we can see the prospects for FY25.

IMF projects the global economy to grow at 3.2% in 2024, with risks being broadly balanced. The average annual global growth was 3.7% during the decade ending FY20. Inflationary pressures have moderated in most economies with declining global commodity prices and easing of supply chain pressures. However, core inflation remains sticky and driven by high service inflation. Many central banks have hinted at the peaking of the interest rate hike cycle. The ECB has already cut the policy rate, while the Fed has hinted at reducing the rate in 2024. If the services inflation across economies moderates faster, that may allow central banks to bring forward the monetary policy easing cycle earlier than currently anticipated. A likely reduction in policy rates by central banks of AEs, especially the Fed, will open the space for central banks of EMEs to follow the lead, bringing down the cost of capital.

On the downside, any escalation of geopolitical conflicts in 2024 may lead to supply dislocations, higher commodity prices, reviving inflationary pressures and stalling monetary policy easing with potential repercussions for capital flows. This can also influence RBI's monetary policy stance. The global trade outlook for 2024 remains positive, with merchandise trade expected to pick up after registering a contraction in volumes in 2023. Conversely, increased fragmentation along geopolitical lines and renewed thrust on protectionism may distort merchandise trade growth, impacting India's external sector. Global financial markets have scaled new heights, with investors betting on global economic expansion. However, any corrections in the elevated financial market valuations may have ramifications for household finances and corporate valuation, negatively impacting growth prospects. Hiring in the information technology sector had slowed down considerably in FY24, and even if hiring does not decline further, it is unlikely to pick up significantly. However, leveraging the initiatives taken by the government and capturing the untapped potential in emerging markets, exports of business, consultancy and IT-enabled services can expand. Despite the core inflation rate being around 3%, the RBI, with one eye on the withdrawal of accommodation and another on the US Fed, has kept interest rates unchanged for quite some time, and the anticipated easing has been delayed.

Domestic growth drivers have supported economic growth in FY24 despite uncertain global economic performance. Improved balance sheets will help the private sector cater to strong investment demand. A note of caution is warranted here. Private capital formation after good growth in the last three years may turn slightly more cautious because of fears of cheaper imports from countries that have excess capacity. While merchandise exports are likely to increase with improving growth prospects in AEs, services exports are also likely to witness a further uptick. A normal rainfall forecast by the India Meteorological Department and the satisfactory spread of the southwest monsoon thus far are likely to improve agriculture sector performance and support the revival of rural demand. However, the monsoon season still has some ways to go. Structural reforms such as the GST and the IBC have also matured and are delivering envisaged results. Considering these factors, the Survey conservatively projects a real GDP growth of 6.5–7%, with risks evenly balanced, cognizant of the fact that the market expectations are on the higher side.

*Source:* <u>https://www.indiabudget.gov.in/economicsurvey/doc/echapter.pdf</u> Growth momentum has sustained so far into the new financial year



The Indian economy has sustained its momentum in the first four months of FY25. GST collections in the first four months of FY25 underwent a level shift pushed up by the widening of the tax base and heightened economic activity. The double-digit growth in e-way bill generation reflects sustained economic activity. This is expected to result in higher GST collections in the coming months.

The resilience of domestic activity is also reflected in the strong performance of the manufacturing and services sector purchasing managers' indices. The manufacturing growth has been driven by expansion in demand conditions, a rise in new export orders and growth in output prices. RBI's Order Books, Inventories, and Capacity Utilisation Survey (OBICUS) highlights expansion in capacity utilisation in the manufacturing sector. Expansion in sales and increase in new order uptakes have led to the robust performance of the services sector. The contact-intensive services sector has been a major performer driven by an upswing in the tourism and hotel industry. Going forward, the measures announced in the Union Budget FY25 for the MSMEs, manufacturing and services sectors are expected to give a big boost to the sectors.

On the fiscal front, the Union Budget FY25 has laid out a glide path of fiscal consolidation. Supported by strong revenue collection, discipline in revenue expenditure, and robust economic performance, the fiscal deficit is projected to decline. At the same time, capital expenditure is maintained at high levels, supporting the fledgling private investment cycle.

As far as the external sector is concerned, there is evidence of trend reversal in FY25, with merchandise exports and imports surpassing their previous year's level. Recovery in global demand across India's major exporting partners has given a boost to exports, while a strong domestic demand has encouraged imports. A greater increase in imports compared to exports has resulted in a widening of the merchandise trade deficit. Services exports have been on a rising trajectory, resulting in a rise in net services receipts.

With respect to capital flows, Foreign Portfolio Investors (FPIs) reversed their trend from June 2024 onwards, becoming net buyers. Net Foreign Direct Investment (FDI) inflows also increased in the first three months of FY25 due to a rise in gross inflows. Supported by robust capital flows, foreign exchange reserves reached a historical high of US\$ 675 bn as of 2 August 2024, sufficient to cover 11.6 months of imports.

Retail inflation decreased to 3.5% in July 2024, the lowest since September 2019, driven by moderation in food inflation. The steady progress in the southwest monsoon has supported kharif sowing. Replenishing water levels in reservoirs bodes well for the current kharif and upcoming rabi crop production. This will further aid in reducing food inflation in the coming months.

The labour market indicators exhibited positive signs in recent months, barring two perception surveys by RBI showing weakening sentiments. The quarterly urban unemployment rate remained stable at 6.6% in Q1 FY25 visà-vis Q1 FY24. Year-on-year growth in net EPFO payroll additions in Q1 FY25 was followed by expansionary tendencies in the PMI employment sub-indices in July. The Naukri Jobspeak index is finally looking up. However, the RBI surveys paint a sobering picture of urban consumers' perception of employment conditions and manufacturers' hiring sentiments, both of which underwent a dip in recent rounds. Nonetheless, the balance of evidence indicates continued economic expansion and investment, with employment generation following closely.

On balance, India's economic momentum remains intact. Despite a somewhat erratic monsoon, reservoirs have been replenished. Manufacturing and services sectors are expanding, according to the Purchasing Managers' indices. Tax collections, especially indirect taxes, which reflect transactions, are growing healthily, and so is bank credit. Inflation is moderating, and exports of both goods and services are doing better than they did last year. Stock markets are holding on to their levels. Foreign direct investment is looking up as gross inflows are rising. As of now, the projection of real GDP growth of 6.5-7.0% for FY25, made in the Economic Survey for 2023-24, seems appropriate.

Source: https://dea.gov.in/sites/default/files/Monthly%20Economic%20Review%20July%202024.pdf



# GLOBAL STEEL MARKET

Use of metals has been one of the main drivers of industrialization. Historically, steel has been the most valuable metal industrially. Steel is both a raw material and an intermediate product, and, therefore, its production and consumption are commonly used as indicators of a nation's economic development. The steel industry has always been at the forefront of industrial advance and forms the foundation of major economies.

Since the gradual abatement of the Covid-19 pandemic, its aftereffects, the Russia-Ukraine conflict, growing geopolitical frictions, high inflation rates, declining household purchasing power, and aggressive monetary tightening posed significant risks for economic recovery, but the global economy displayed strong resilience. As this cycle of monetary tightening draws to an end, the global manufacturing sector has borne the brunt of increased cost of capital, while most major economies have witnessed a slowdown in housing activity as a result of tighter credit conditions and increased costs. Although it appears that the global economy will soft land after this cycle of monetary tightening, the global steel market and demand growth may see some volatility due to the lag in the effects of monetary tightening, high costs, and high geopolitical uncertainty.

As real estate investments continue to drop, China's steel consumption in 2024 is anticipated to remain roughly at the same levels as they were in 2023. However, an increase in demand from infrastructure expenditures and the manufacturing sector will counteract this decline in steel demand, resulting in a 1% decline in China's steel demand in 2025. China's projected steel consumption in 2025 will be less than it was in 2020, the most-recent peak demand. This forecast is consistent with the view that China may have hit its peak steel consumption, and as the nation gradually shifts away from an economic development model reliant on real estate and infrastructure investment, steel consumption will likely continue to drop in the medium run.

Based on official data, China's apparent steel utilisation (ASU) estimate for 2023 indicates a 3.3% decline. This is a 5 percentage point downward revision compared to World Steel Association's (worldsteel's) October 2023 forecast. Chinese steel demand in the fourth quarter of the last year came in lower than the October 2023 projection. That said, indicators for major steel-consuming sectors point to actual demand outperforming forecasts.

Global ex-China estimates point to a broad-based increase in steel demand over 2024–2025 at a comparatively robust rate of 3.5% annually.

- India has become the leading country in the world for the growth of steel demand since 2021. Indian steel demand is expected to grow by 8% annually over the next two years, primarily due to the country's continued strong growth in infrastructure investments and continuous expansion in all steel-consuming sectors. India's steel consumption is expected to rise by over 70 million tonnes by 2025 compared to 2020.
- After a notable slowdown in 2022–2023, other growing regions of the world such as MENA and ASEAN are
  predicted to see faster increase in their steel consumption over 2024–2025. Growing challenges in the ASEAN
  area, including political unrest and declining competitiveness may eventually see steel demand trending
  lower.
- With 1.3% in 2024 and 2.7% in 2025, the developed world is also predicted to have a stronger recovery. Steel demand will continue to be resilient in the US, Japan, and Korea and will finally show a significant uptick in the EU in 2025.

The EU (together with the UK) continues to be the region facing maximum difficulties currently. Numerous factors that are posing challenges to the region, especially to the steel-using sectors are rising inflation, monetary tightening, partial withdrawal of fiscal support, geopolitical instability and upheavals, and persistently high energy and commodity costs. Due to the persistence of these negative conditions, the region's steel demand fell sharply in 2023, reaching its lowest point since 2000, with the projection for this year significantly revised downward. The region's steel demand is anticipated to finally see a significant recovery with a 5.3% gain in 2025, following a technical rebound in 2024. The projected steel demand for the EU in 2024 is only 1.5 MT higher compared to the pandemic's low point in 2020.



US steel demand continues to exhibit strong fundamentals in sharp contrast to the EU. Following a steep decline caused by the housing market slowdown in 2023, the nation's steel demand is predicted to rapidly resume its growth path in 2024, thanks to robust investment activity which was bolstered by the Inflation Reduction Act and a modest but steady recovery in housing activity.

### **Top 10 Steel Using Countries 2023**

SRO April 2024	, finished stee	l products
5NO April 2024	, ministreu stee	products

	million tonnes			y-o-y growth rates, %		
Countries	2023	2024 (f)	2025 (f)	2023	2024 (f)	2025 (f)
China	895.7	895.7	886.7	-3.3	0.0	-1.0
India	133.4	144.3	156.0	14.8	8.2	8.2
United States	90.5	92.2	94.0	-4.2	1.8	2.0
South Korea	54.7	54.3	54.4	6.7	-0.8	0.2
Japan	53.3	53.3	53.9	-3.0	-0.1	1.1
Russia	44.6	46.4	46.4	7.0	4.0	0.0
Türkiye	38.1	41.5	39.4	17.2	9.0	-5.0
Mexico	28.5	28.8	29.3	14.0	1.2	1.6
Germany	28.0	28.9	31.8	-13.7	3.2	10.0
Brazil	23.9	24.1	24.5	1.5	1.0	1.6

f - forecast

Source: https://worldsteel.org/wp-content/uploads/worldsteel-Short-Range-Outlook-April-2024.pdf

#### **User Market Trends**

The majority of the major steel-consuming regions have seen a decline in steel demand due to a downturn in home development brought on by high mortgage rates and construction costs. Due to the delayed effects of monetary tightening, housing activity is predicted to remain weak in most major markets well into 2024. 2023 saw significant declines in housing activity in the US, China, Japan, and the EU. Any meaningful recovery in home construction is not anticipated before 2025.

In 2023, the world's steel sector was further hindered by sluggish global demand, high costs and uncertainties associated with manufacturing, and restrictive financing circumstances. According to leading indicators, the global manufacturing sector may begin to rebound in 2024. The industrial sector as a whole was sluggish but the automotive industry stood out when it eventually demonstrated a robust rebound in 2023, driven by pent-up demand and easing up of supply chain constraints. In most of the main auto-producing nations, the sector is expected to show moderate growth in 2024 after a year of robust double-digit expansion.



#### **Steel Demand Forecasts**

	million tonnes			y-o-y growth rates		
Regions	2023	2024 (f)	2025 (f)	2023	2024 (f)	2025 (f)
European Union (27) & United Kingdom	136.8	140.7	148.1	-10.0	2.9	5.3
Other Europe	44.3	47.9	46.1	13.5	8.1	-3.7
Russia & other CIS + Ukraine	56.1	58.4	58.9	8.6	4.1	0.8
USMCA	131.7	133.6	136.2	-1.0	1.4	1.9
Central and South America	45.7	45.5	46.8	0.9	-0.5	2.8
Africa	35.0	36.9	38.5	-1.7	5.4	4.4
Middle East	54.9	57.2	58.7	-0.4	4.1	2.6
Asia and Oceania	1 258.5	1 273.1	1 281.9	-1.0	1.2	0.7
World	1 763.0	1 793.1	1 815.2	-1.1	1.7	1.2
World excl. China	867.3	897.4	928.4	1.3	3.5	3.5
Developed Economies	359.4	364.2	374.1	-4.2	1.3	2.7
China	895.7	895.7	886.7	-3.3	0.0	-1.0
Em. and Dev. Economies excl. China	507.9	533.2	554.3	5.5	5.0	4.0
ASEAN (5)	73.4	75.9	79.2	1.1	3.5	4.3
MENA	69.3	72.6	74.8	-2.2	4.7	3.0

#### SRO April 2024, finished steel products

f - forecast

ASEAN (5): Indonesia, Malaysia, Philippines, Thailand, Vietnam

#### Source: https://worldsteel.org/wp-content/uploads/worldsteel-Short-Range-Outlook-April-2024.pdf

Global steel demand in 2023 was supported by robust investment activity in manufacturing and public infrastructure projects. Amidst escalating geopolitical tensions, major economies prioritise the development of critical industries and guarantee supply security for strategic materials and components, which in turn drives investment in manufacturing. One of the main causes of the robust public infrastructure investment is the global economy's shift towards a green economy which necessitates an unprecedented scale and breadth of economic transformation. For instance, a recent research by worldsteel's Economics Committee predicted that, compared to the early 2020s, the global steel demand for new wind energy installations would quadruple to almost 30 MT by 2030. Although wind energy projects' contribution to world steel demand will continue to be relatively small, in some places such as Europe, this clean energy sector has the potential to significantly boost the overall demand for steel. In 2023, public infrastructure investments aimed at strengthening infrastructure against growing climate change risks and the reconstruction of areas devastated by natural disasters were significant factors driving up steel demand in some major steel-consuming nations such as Japan, China, Korea and Turkey.

Investments in manufacturing facilities and public infrastructure will continue to be strong. On the other hand, labour shortages and high construction costs are becoming key obstacles for many large economies, which may limit growth in public infrastructure and manufacturing capex in the near term.

#### **Risk Factors**

Since worldsteel's last update in October 2023, risks are believed to have declined and are now balanced.

On the positive side, a quicker than anticipated disinflation combined with more monetary policy easing is likely to give the steel-consuming industries, especially the construction sector, a big boost. Important positive risks that can sustain future global steel demand include accelerating efforts to decarbonise the world and strengthening public infrastructure against growing climate change hazards.

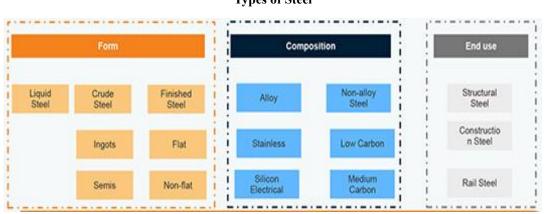
On the downside, risks that could potentially impede the current economic recovery include further escalation of geopolitical tension, inflationary pressures that turn out to be more persistent than anticipated, and high and rising levels of public debt that prompt fiscal consolidation in major economies.

Source: https://worldsteel.org/media/press-releases/2024/worldsteel-short-range-outlook-april-2024/



The three groups comprising the Indian steel industry are primary producers, secondary producers, and large producers. India is the second-largest producer of crude steel in the world, producing 121.29 MT of finished steel and 125.32 MT of crude steel in FY23. India is estimated to have produced 123–127 MT of steel in FY24, an increase of 4-7% y-o-y.

The availability of inexpensive labour and raw material such as iron ore domestically has been a key growth driver of the Indian steel industry. Consequently, steel contributes a significant part of India's manufacturing output.



Types of Steel

The production of finished steel and crude steel was 114 MT and 118 MT, respectively, in FY24 until January 2024. India recorded finished steel consumption of 119.17 MT in FY23, compared to 105.75 MT in FY22. The country consumed 135.90 MT of finished steel in FY24. The per-capita consumption of steel stood at 86.7 kg in FY23.

Driven by brisk activity across steel-consuming industry sectors, steel companies are planning to resume their expansion projects with a capacity boost of 29 MT. With an increase in construction activity, the demand for steel was predicted to rise by 17% y-o-y to 110 MT in FY22. Tata Steel intends to build more scrap-based facilities with a minimum capacity of 1 billion tonnes by 2025, while by 2030, the company intends to increase its annual capacity in India from 34 MTPA to 55 MTPA.

The Indian government has implemented a number of initiatives to support the steel industry, such as the National Steel Policy 2017 and the automatic route which permits 100% foreign direct investment (FDI) in the steel sector. The Department for Promotion of Industry and Internal Trade (DPIIT) released data showing that FDI inflows of US\$ 17.46 bn were attracted to the Indian metallurgical sector between April 2000 and December 2023. In July 2023, India overtook China as the leading country in developing coal-based steel capacity, as per the most recent report released by Global Energy Monitor (GEM).

The government mandates a minimum value addition of 15% for notified steel goods covered by preferential procurement, while it introduced the Steel Scrap Recycling Policy in 2019 with a goal of lowering imports. Since it allows for the recycling of materials used in outdated vehicles, the new Vehicle Scrappage policy will contribute to a decrease in steel costs.

## Market Size

Over the last ten to twelve years, India's steel industry has grown dramatically. Since 2008, domestic steel demand has climbed by over 80% while production has increased by 75%. Steel production capacity has increased in tandem with the growth in demand, which has mostly been organic.

The production of finished steel was 120.01 MT and that of crude steel was 133.60 MT in FY22. Finished steel production was 121.29 MT while 125.32 MT of crude steel was produced in FY23. The production of finished and crude steel was 138.5 MT and 143.6 MT, respectively, in FY24.

Source: https://www.ibef.org/industry/steel/infographic



In FY22, 105.75 MT of finished steel was consumed in India. The amount of finished steel consumed in FY23 was 119.17 MT, while in FY24, finished steel consumption stood at 135.90 MT. In FY23, the per capita use of steel was 86.7 kg.



Source: https://www.ibef.org/industry/steel/infographic

Finished steel import and export totalled 6.02 MT and 6.7 MT, respectively, in FY23. The quantity of finished steel imported and exported in FY24 was 8.32 MT and 7.49 MT, respectively.

By 2030–31, the annual production of steel is projected to surpass 300 MT. With a 10% yield loss or a 90% conversion ratio for the conversion of raw steel to finished steel, crude steel production is set to reach 255 MT at 85% capacity utilisation, resulting in 230 MT of finished steel production by 2030–31. By 2030–31, with net exports of 24 MT, India's steel production is anticipated to surpass consumption of 206 MT, pushing the percapita steel consumption up to 160 kg.



Source: https://www.ibef.org/industry/steel/infographic

#### Investments

Significant investments and advances that have been made recently in India's mining and metallurgy sector and in the steel industry, particularly. Data from the Department for Promotion of Industry and Internal Trade (DPIIT) indicate that FDI inflows of US\$ 17.46 bn were attracted to the Indian metallurgical sector between April 2000 and December 2023. Due to an increase in construction activities, the demand for steel was predicted to rise by 17% to 110 million tonnes in FY22. Here are some of the largest investments made in the Indian steel sector.

- At an estimated cost of Rs. 65,000 crore (US\$ 7.80 bn), the JSW Group plans to construct a steel mill in Jagatsinghpur, Odisha. With a potential to produce 13.2 million tonnes of steel annually, the factory is anticipated to provide employment to approximately 30,000 people.
- JSW Steel intends to form a 50:50 joint venture with JFE Steel Corporation of Japan in order to invest Rs.
   5,500 crore (US\$ 661.90 mn) for setting up a facility in Karnataka.
- Mr. Lakshmi Mittal stated at the Vibrant Gujarat Summit that the state will be home to the world's largest steel manufacturing site by 2029.



- Steel Secretary Mr. Nagendra Nath Sinha informed that India's steel capacity has surpassed 161 MT and the sector is expected to continue expanding further.
- The Indian Steel Association (ISA) and Government e-Marketplace (GeM), the national platform for public procurement, inked a memorandum of understanding (MOU) in October 2023. Through this cooperation, all ISA members, regardless of their size, will be able to sell on the GeM platform.
- Union Minister Mr. Jyotiraditya Scindia confirmed in July 2023 that Japan was willing to spend ¥ 5 tn (US\$ 36 bn) across industry sectors in India including steel.
- INOX Air Products will be investing Rs. 1,300 crore (US\$ 157.50 mn) to establish two air separation units at Tata Steel's Dhenkanal plant in Odisha, each with a capacity of 1,800 tonnes per day.
- The ASEAN Iron and Steel Council (AISC) and ISA signed an agreement in May 2023 that will open up new growth and sustainability opportunities for the steel industry.
- A bilateral meeting was held between the Union Minister of Steel, Mr. Jyotiraditya Scindia, and the Minister of Economy, Trade and Industry of Japan, Mr. Nishimura Yasutoshi in New Delhi in July 2023 to discuss topics relating to decarbonisation and cooperation in the steel sector.
- AMNS India is set to invest US\$ 7.40 bn for strengthening its iron ore capabilities, increasing value-added investments in both its upstream and downstream capacities, and expanding capacity.
- A joint venture agreement to set up a plant in Vijaynagar, Karnataka to produce the full-line of cold-rolled grain-oriented electrical steel (CRGO) products was signed by JSW Steel and JFE Steel in May 2023.
- The National Company Law Tribunal (NCLT) gave AMNS India, a joint venture between ArcelorMittal and Nippon Steel, permission to acquire Indian Steel Corporation in April 2023.
- In April 2023, Tata Steel announced the signing of a contract with A&B Global Mining to provide mining technical services and take advantage of new commercial development opportunities. In addition to collaborating closely with ABGM India, which will coordinate with their South African entity to investigate business prospects overseas, the companies will leverage each other's technical and strategic advantages to deliver projects spanning the mining and metals value chain including the steel value chain.
- Under the Production Linked Incentive (PLI) Scheme for Specialty Steel, 67 proposals from 30 companies have been chosen for further consideration. With a potential to create 70,000 jobs and an increase in downstream capacity of 26 MT, this will draw committed investment of Rs. 42,500 crore (US\$ 5.19 bn).
- The country's first indigenously constructed aircraft carrier, INS Vikrant was built using 30,000 tonnes of DMR grade specialty steel which was supplied by the Maharatna PSU Steel Authority of India Limited (SAIL) in September 2022.
- Tata Steel and the Punjab government inked an MoU in August 2022 to establish a steel scrap-based electric arc furnace steel factory.
- Tata Steel announced a capex of Rs. 12,000 crore (US\$ 1.50 bn) in May 2022.
- In October 2021, Tata Steel announced plans to establish additional scrap-based factories with a minimum capacity of one billion tonnes by 2025.
- JSW Steel made an investment of Rs. 15,000 crore (US\$ 19.9 mn) in 2021 to construct a steel facility in Jammu and Kashmir to boost manufacturing in the state.
- In October 2021, ArcelorMittal and Nippon Steel Corp's Indian steel joint venture announced investments worth approximately Rs. 1 lakh crore (US\$ 13.34 bn) over a ten-year period to expand its activities.
- Tata Steel announced an investment of Rs. 8,000 crore (US\$ 1.08 bn) to expand its operations in India in FY22.
- In August 2021, ArcelorMittal announced investments of Rs. 1 lakh crore (US\$ 13.48 bn) in Gujarat towards capacity expansion.
- Tata Steel announced in August 2021 that the company would invest Rs. 3,000 crore (US\$ 404.46 mn) in Jharkhand to increase capacity over the following three years.
- To fulfil the growing demand from consumers, Jindal Steel & Power stated in August 2021 that it would invest US\$ 2.4 bn to enhance capacity over the following six years.
- JSW Steel looks to invest Rs. 47,457 crore (US\$ 6.36 bn) over the course of three years starting June 2021 to construct mining infrastructure in Odisha and boost capacity at its Vijayanagar steel plant by 5 MTPA.



## **Government Initiatives**

- The Indian government announced several initiatives in February 2024 to encourage self-sufficiency in the steel sector.
- The government released the rules for the approved production-linked incentive (PLI) scheme for speciality steel in October 2021.
- India and Russia signed an MoU in October 2021 for carrying out R&D in the steel sector and the production
  of coking coal to use in steel manufacturing.
- The Union Cabinet gave its approval to the PLI scheme for speciality steel in July 2021. It is anticipated that the scheme will draw around Rs. 40,000 crore (US\$ 5.37 bn) in investment and increase the capacity of speciality steel by 25 MT, from 18 MT in FY21 to 42 MT in FY27.
- The Indian Institute of Metals hosted a webinar in June 2021 on the topic "Making Eastern India a Manufacturing Hub with Respect to Metallurgical Industries" where the Minister of Steel, Petroleum and Natural Gas, Mr. Dharmendra Pradhan spoke. Earlier, 'Mission Purvodaya' was launched in 2020 with the goal of creating an integrated steel hub in Kolkata, West Bengal to drive the development of the eastern states of Odisha, Jharkhand, Chhattisgarh and West Bengal, and the northern part of Andhra Pradesh. Eastern India has the potential for adding over three-fourths of the incremental steel capacity in the country. By 2030–31, the eastern region is anticipated to supply more than 200 MT of the 300 MT nationwide capacity.
- JSW Steel, CSIR-National Chemical Lab (NCL), Scottish Development International (SDI), and India H2 Alliance (IH2A) joined hands in June 2021 to collaborate in the commercialisation of hydrogen in the steel and cement industries.
- The Ministry of Steel was allocated Rs. 70.15 crore (US\$ 8.60 mn) in the Union Budget 2023–24.
- A sum of Rs. 75,000 crore (US\$ 9.15 bn) has been allotted for 100 important transport infrastructure projects for last and first mile connections for diverse sectors, including ports, coal, and steel. Out of this, Rs. 15,000 crore (US\$ 1.83 bn) will be sourced from private sources.
- In order to advance the steel industry via joint initiatives within the scope of the India-Japan Steel Dialogue, the Ministries of Steel, Government of India, and Ministry of Economy, Trade, and Industry, Government of Japan, signed a Memorandum of Cooperation (MoC) in January 2021.
- The National Steel Policy (NSP) 2017 was approved by the Union Cabinet with the goal of making India's steel industry globally competitive. NSP 2017 envisages reaching a 300 MT steel production capacity and 160 kg of steel consumption per person in the country by 2030–31.
- To lead research and development efforts in the iron and steel industry, the Ministry of Steel is facilitating the establishment of an industry-driven Steel Research and Technology Mission of India (SRTMI) in collaboration with public and private sector steel companies. The mission has been allocated an initial corpus of Rs. 200 crore (US\$ 30 mn).
- The Indian government has implemented safeguard tariffs and anti-dumping measures on iron and steel products in addition to raising import levies on most steel items twice, by 2.5% each time.

## Outlook

Given that a wide range of industries depend on the output of the steel industry, it has become a major area of focus as India attempts to become a manufacturing powerhouse, supported by governmental initiatives such as Make in India. India is the world's second-largest producer of steel and is on the verge of surpassing China as the world's second-largest consumer of the metal, with the sector contributing roughly 2% of the country's GDP. The Indian steel industry has the capacity and potential to help the country regain a positive steel trade balance.

The National Steel Policy of 2017 aims to achieve a production capacity of 300 million tonnes by 2030–31. Over the previous five years, the per capita use of steel climbed from 57.6 kg to 74.1 kg. By 2030–31, the government seeks to increase the amount of steel consumed per person in rural areas from the present 19.6 kg to 38 kg. Owing to the relatively low per capita steel consumption and the anticipated increase in consumption brought about by increased infrastructure construction as well as the country's booming automotive and railway sectors, there is much room for India's steel sector to witness robust growth going forward.

## Source: https://www.ibef.org/industry/steel



## STAINLESS STEEL INDUDTRY

## GLOBAL STAINLESS STEEL MARKET

The global stainless steel market was worth US\$ 205.87 bn in 2023 as it is expected to expand from US\$ 217.59 bn in 2024 to US\$ 342.07 bn by 2032, expanding at a CAGR of 5.8%. In 2023, Asia Pacific dominated the global stainless steel market, with a 68.32% share.

Stainless steel is made from various components that combine to make a strong alloy. It contains chromium, nitrogen, and molybdenum. Furthermore, the product is eco-friendly, corrosion-resistant and long-lasting, as it is a strong, infinitely recyclable neutral alloy. Steel's qualities make it ideal for use in a variety of industries, including automotive, construction and electronics. The constantly developing automobile industry is driving up demand for steel. Stainless steel's capacity to resist corrosion, combined with increased manufacturing for recyclable materials, would help accelerate market expansion going forward.

The Covid-19 pandemic impacted the steel market, resulting in supply chain disruptions and decreased demand from major industries. However, as global economies recovered, product demand increased significantly. Resumption and subsequent expansion of construction operations across infrastructure and real estate projects, and increased manufacturing activity are contributing to the market's recovery, indicating an optimistic prognosis.

The global stainless steel market has distinct dynamics across regions with each bringing unique possibilities and challenges. In North America, the market benefits from rapid technical improvements and a strong consumer base inclined towards innovative products. Europe demonstrates a mature market with a strict regulatory framework that drives product standards and sustainability goals. The Asia-Pacific region is emerging as a lucrative growth hub, propelled by fast industrialization, urbanization, and rising disposable income. Latin America and the Middle East & Africa have enormous potential which is being supported by new infrastructure projects and higher investment in key sectors.

#### Source:

https://www.fortunebusinessinsights.com/stainless-steel-market-106481

## INDIAN STAINLESS STEEL MARKET

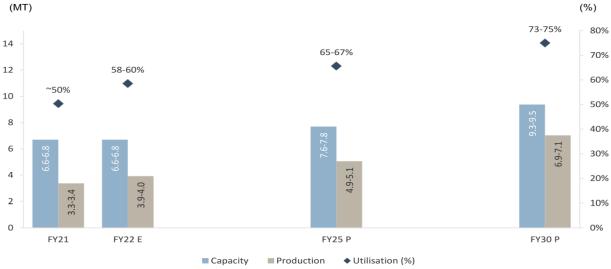
#### Market Size and Growth

India is a significant player in the global stainless steel industry. It is the world's second-largest consumer and third-largest producer of stainless steel with a sizable and growing domestic market. According to the Indian Stainless Steel Development Association (ISSDA), India's installed stainless steel capacity stood at around 6.8 million tonnes (MT) in March 2022.



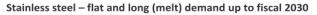
Stainless steel (melt) capacity and production

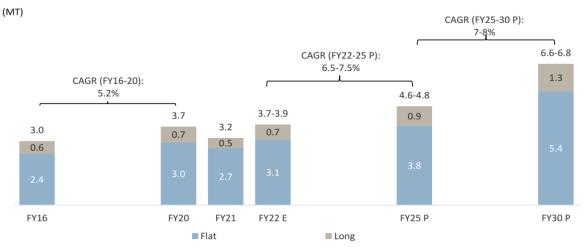
(MT)



E: estimated; P: projected

Source: Joint Plant Committee (JPC), Indian Stainless Steel Development Association (ISSDA), CRISIL Research





E: estimated; P: projected

Note: The numbers above the bar are total stainless steel demand for that year.

Source: JPC, ISSDA, CRISIL Research

## Source: https://www.stainlessindia.org/UploadPdf/c39d81d1-1786-4ecc-ab87-9ee389645810.pdf

The Indian stainless steel market was valued at US\$ 5.54 bn in 2022 and is expected to grow to US\$ 9.20 bn by 2028, representing a CAGR of 8.38%. India's per capita consumption of stainless steel remains significantly lower than the global average and that of developed and even certain emerging economies. In India, the per capita consumption of stainless steel is 2.6 kg, while the global average is  $\sim$ 6 kg per capita. This highlights the vast potential for stainless steel usage in the country. The low penetration of stainless steel presents great potential for future market expansion.



## **Key Product Segments**

Stainless steel mill products that are available in the Indian market for further processing could be broadly classified into flat and long products. These flat and long products are usually sold as such or converted into value-added/downstream products such as welded/seamless pipes and tubes, forgings, bright bars and wires which are further used by industries for various applications. Long manufacturers have in-house value-added/downstream manufacturing facility which opens up opportunities for them in the export market. The grade, size (in terms of thickness, width, length), heat treatment, finishing and packaging of the product vary basis the product and applications.

The Indian stainless steel market caters to diverse sectors with distinct application needs.

- Flat Products: This segment dominates the market, encompassing sheets, coils, and plates used in construction, appliances, and automotive components.
- Long Products: This segment includes bars, rods, and wires, used in construction, transportation, and industrial applications.
- Specialty Steels: This niche segment caters to specialized applications such as high-temperature resistance and corrosion resistance in aggressive environments, used in chemical processing, power plants, and aerospace.

	Flat	Long
Cast	Slab/Bloom/Ingot	Billet/Bloom/Ingot
	HR Plate	Bar
	HR Coil/Sheet	Wire Rod
Rolled	CR Coil/Sheet	Sections
Koneu	Strip	Rebar
	Foil	
	Hot Rolled Narrow Flats	
	Patta	Bright Bar
Value-added /	Welded Pipe & Tube	Forging
Downstream		Seamless Pipe & Tube
Downstream		Fasteners
		Wires
Key Players	JSL, JSHL, SAIL, Rimjhim Ispat, Shah	Laxcon, Chandan, Jay Jagdamba, Rimjhim
Alloys		Ispat, Synergy, Mukund, Ambica

## **Stainless Steel Product Classification**

Source: Quesrow industry report

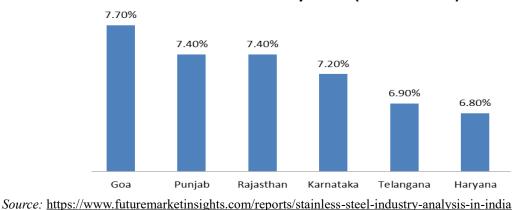
## **Current Scenario**

Stainless steel imports are currently growing in India. A vast majority of India's stainless steel imports comprises the 300 series with the majority of the imported quantity originating in Chinese-owned plants in Indonesia. After the Indian government imposed charges on Chinese firms, they began to route the shipments via countries such as Indonesia, Malaysia and Vietnam, taking advantage of the ASEAN Free Trade Agreement (FTA). Because of their free trade agreements with Indonesia, China, Japan and Korea started dumping their excess output in India. The Indonesian stainless steel landing prices range from US\$ 100 to US\$ 200 which is less than the Indian price. With Chinese businesses expanding their capacity in Indonesia, Indian import of stainless steel grew nearly eightfold, from 8,000 tonnes in 2017-18 to 67,000 tonnes in 2018-19.



## Leading regions

The table below displays the top five states in terms of estimated growth rate in stainless steel consumption. Goa, Punjab, Rajasthan and Karnataka are expected to experience CAGRs of over 7% through 2034.



Stainless Steel Industry CAGR (2024 to 2034)

## Opportunities

- **Government initiatives**: The Indian government has introduced initiatives like 'Make in India' while launching various infrastructure projects and programmes which are expected to positively impact stainless steel manufacturing in India.
- **Rising per capita consumption**: India's per capita consumption of stainless steel is still low compared to the developed economies and China as well as some other developing countries such as Turkey, Iran and Mexico. The lower market penetration presents a significant potential for future growth for all steel products in India.
- Focus on value-added products: Shifting production focus to high-end, value-added stainless steel products can boost profitability and competitiveness of businesses in the global market.
- **Technological advances**: Embracing modern technologies for production and process optimization can enhance efficiency, reduce costs and improve product quality in the steel sector.

## Challenges

- **Import dependence**: India relies on imports for certain grades of stainless steel, particularly the high-nickel varieties. Fluctuations in global prices and supply chain disruptions can affect availability and cost.
- Volatile raw material prices: The prices of key raw materials like nickel and chromium can be volatile, impacting production cost and profitability.
- Low profitability: Compared to other segments of the steel sector, stainless steel production experiences lower margins due to factors like high capital and labour costs and logistics complexities.
- Intense competition: The Indian stainless steel industry is witnessing increasing competition from established and new players, both domestic and international. The intensification of competition can exert further pressure on prices and margins.

## Source:

https://www.techsciresearch.com/report/india-stainless-steel-market/7254.html https://www.jindalstainless.com/ms-rasika-chaube/ https://www.futuremarketinsights.com/reports/stainless-steel-industry-analysis-in-india https://blog.tatanexarc.com/da/steel-industry-challenges/

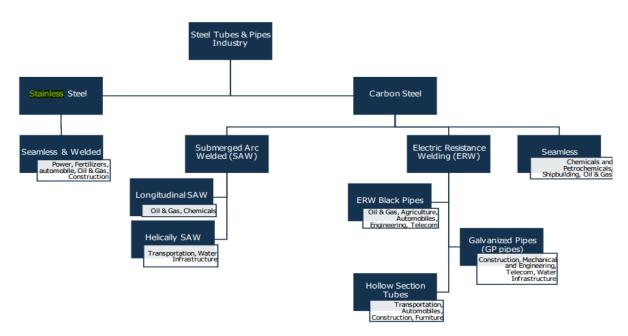


## INDIAN STAINLESS STEEL PIPE MARKET

#### **Market Size and Growth**

India is a major producer of stainless steel with a significant quantity dedicated to pipes. Characterized by a robust domestic demand driven by sectors such as oil and gas, construction, and chemical processing, the industry has witnessed substantial growth in recent years. With a healthy mix of established players and new entrants, the sector is poised to further expand its footprint both domestically and globally.





Source: Research Report on Steel Tubes & Pipes Industry, September 2023, CareEdge Research, https://www.vstlindia.com/upload\_dynamic\_content/Industry%20Report%20on%20Steel%20Tubes%20and%20 Pipes\_27.09.2023.pdf

The stainless steel pipe industry is divided into two categories: electric resistance welded (ERW) and submerged arc welded and seamless (S&S) pipes.

	Pipes and Tu Welded tubes	bes Seamless tubes
	Welded	Seamless Tube
No of manufacturers and Key players	300+ (Organized around 30 companies Maruichi Kuma, Quality Foils, Apex Tubes, Sunrise, Strips and Tubes, Ravi Tubes)	6 Companies (Chandan Steel, , Prakash Steelage, Sandvik Asia, Suraj Pipe, RMG Alloy)
Key Raw material used	HR and CR (Coil and Plate)     Strips     Patta	Round Bar
Key Grades	201, 304/L/H/LN, 316/L/H/LN/Ti, 309, 310/L/H/S, 317/L/H, 321/H, 347/H, UNS S31500, UNS S31803, UNS S2205, UNS S32750, UNS S32760	304/L/H/LN, 316/L/H/LN/Ti, 309, 310/L/H/S, 317/L/H, 321/H, 347/H, UNS \$31500, UNS \$31803, UNS \$2205, UNS \$32750, UNS \$32760
Key Application and End Industry	Chemical & Petrochemical, Gas Industry, Power Generation ,Mechanical and Plant Engineering, Marine Equipment's, Pulp & Paper, Pharmaceutical Industry, ABC	Onshore and Offshore Oil and Gas Production, Exploration and Transport, (OCTG – Oil Country Tubular Goods), Chemical & Petrochemical, Energy and Power Generation, Mechanical and Plant Engineering, Marine Equipment's, Pulp & Paper, Pharmaceutical

#### **Stainless Steel Pipes & Tubes Product Classification**

Source: Quesrow industry report



# **Growth Drivers**

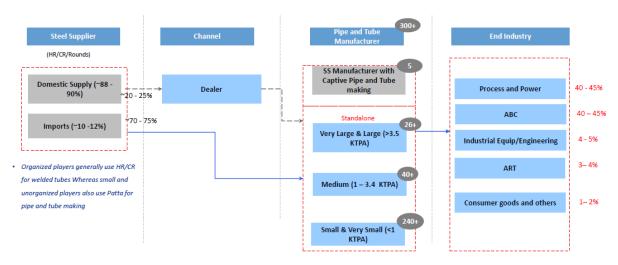
The growth of the stainless steel pipes industry mirrors the growth of the broader stainless steel market, driven by the following factors:

- Government's infrastructure push: Investments in infrastructure projects such as smart cities, water treatment plants, and power generation facilities drive up demand for stainless steel pipes due to their durability and corrosion resistance.
- **Rising demand from key sectors:** Booming sectors like construction, food processing, pharmaceuticals, and oil & gas are driving demand for stainless steel pipes for their strength, hygiene-maintaining properties, and resistance to harsh chemicals.
- Focus on hygiene and sanitation: Increased awareness of hygiene standards, particularly in healthcare and food processing, compels industries to use stainless steel pipes for their easy cleaning and bacterial resistance.

## **Major Applications**

Stainless steel pipes find application in various sectors, each with specific requirements:

- **Construction**: Stainless steel pipes are used in plumbing systems, water distribution networks, architectural elements, and building facades because of their longevity and visual appeal.
- **Processing industries**: Chemical processing, pharmaceuticals, and food processing industries leverage stainless steel's hygiene-maintaining properties, corrosion resistance, and ease of cleaning.
- **Oil & gas:** Stainless steel's high strength and corrosion resistance make them suitable for pipelines, oil/gas exploration, and offshore platforms.
- **Power generation**: Stainless steel pipes are used in power plants due to their ability to withstand high temperatures and pressure.
- Automotive and transportation: Stainless steel pipes find use in exhaust systems, automotive components, and marine applications due to their strength and corrosion resistance.



## Stainless Steel Pipes & Tubes Market Landscape and Stakeholders

Source: Quesrow industry report

#### **Key Players**

The Indian stainless steel pipes industry boasts of a mix of established domestic manufacturers and international players.

**Major domestic players**: Jindal Stainless Limited (JSL), PSL Limited, Maharashtra Seamless Limited, SAIL Ratnamani Metals & Tubes and Sunrise Stainless are some leading domestic players.



**International players**: Multinational companies such as Aperam Inox India, ThyssenKrupp and Maruichi Kuma have a presence in the Indian market, catering to specific segments.

#### Source:

<u>https://www.blueweaveconsulting.com/report/india-steel-pipes-and-steel-tubes-market</u> <u>https://www.mordorintelligence.com/industry-reports/india-stainless-steel-plumbing-pipes-and-fittings-market</u> *Quesrow industry report* 

## **THREATS & CHALLENGES**

**Capital- and labour-intensive nature of the industry:** The steel sector, in general, and the stainless steel industry, in particular, is capital- and labour-intensive. Consequently, financing of capex and labour management are challenging areas for the sector.

**Raw material shortages for stainless steel manufacturing:** The production process for stainless steel relies heavily on the supply of raw materials such as nickel and chromium. Nickel and chromium are commodity metals susceptible to demand, supply and price variations. Fluctuations in the availability and cost of critical raw materials can directly affect the cost of production and supply of finished goods.

**Coking coal shortage for steel manufacturing:** India has limited coal reserves and a shortage in coal production, especially high-grade cooking coal for smelting iron. Consequently, many steel plants are forced to import metallurgical coal.

**Energy cost:** Since stainless steel production is energy-intensive, fluctuating energy costs can significantly impact cost of production, consequently affecting the demand-supply balance, market price of finished goods, and producers' margins.

**Labour shortage:** Skilled labour shortage is common in the stainless steel industry, which can affect production efficiency, utilisation levels, product quality, and production cost.

**Logistical challenges:** Both the raw materials and finished product in the stainless steel industry are bulk materials which pose challenges in their transportation. A significant majority of the transportation in the steel supply chain takes place via the railways which face inefficiencies and operational challenges. Road transportation for bulk commodities is usually expensive and can be economically unviable. Further, disruptions in transportation owing to factors such as issues in the transportation sector, natural disasters, geopolitical conflicts and disease outbreaks/pandemics can result in delays in shipments and increased lead times for both procurement of critical raw materials and supply of finished goods.

**Low capacity utilisation:** India's stainless steel industry generally operates at low utilisations rates, leading to inefficient use of resources and low productivity.

**Challenges in demand prediction, and fluctuations in demand-supply dynamics and market prices:** As steel and stainless steel application are primarily found in cyclical sectors, prediction of demand and, consequently, capacity/production planning is challenging. Further, steel and stainless steel being commodities, they are especially prone to fluctuations in its demand-supply dynamics, sometimes the industry going into a state of oversupply while sometimes witnessing supply shortages. The fluctuating demand-supply dynamics and inherent cyclicality of the industry further lead to volatility of stainless steel prices which, in turn, affect the demand and market price for stainless steel products as well as profitability of companies operating in the space.

**Economic slowdown or decline in user demand:** A general economic downturn or a slowdown in sectors/industries where application of stainless steel is prominent such as construction, fabrication, chemicals, oil &gas, industrials, food and dairy can negatively affect demand for stainless steel.



**Imports:** Import of stainless steel, especially from China, has witnessed a rise in recent years. Other major exporters of steel and stainless steel to India include Korea, Japan, Taiwan and Vietnam. As a matter of fact, Vietnam, which has historically been a net importer of steel from India, turned a net exporter last year after market prices slumped in its domestic market. The inability of India's stainless steel manufacturers to cater fully to the country's demand, and oversupply and price fluctuations/differentials across national markets pose a challenge to India's achievement of self-sufficiency in stainless steel production.

**Environmental regulations:** Stainless steel plants being a part of the overall iron & steel industry, they come under the jurisdiction of the Environment (Protection) Act and Rules. This requires stainless steel companies to obtain statutory clearances for both greenfield and brownfield projects, as well as install specified pollution-control equipment/facilities while operating well within the prescribed environmental standards/norms.

**Quality assurance:** Maintaining consistent product quality across a global supply chain is challenging and this applies to the stainless steel industry as well. Implementing robust quality control/assurance measures and industry best practices are critical to ensuring product consistency and meeting customer expectations.

**Trade dispute:** Tariffs, sanctions by governments or multilateral groupings, and other trade barriers and trade disputes can lead to disruptions in the stainless steel supply chain.

**Geopolitical conflicts and uncertainties:** Geopolitical conflicts or tension involving countries, regions or territories that are important players in the stainless steel supply chain, such as key suppliers of raw materials or major producers or stainless steel, can disrupt the product's supply and market price.

## Source:

https://blog.tatanexarc.com/da/steel-industry-challenges/ https://www.linkedin.com/pulse/global-supply-chain-challenges-stainless-steel-mitesh-patel/ https://steel.gov.in/en/energy-environment-management-steel-sector https://www.thehindubusinessline.com/markets/commodities/china-emerges-as-leading-stainless-steel-supplierto-india-trade-worries-persist/article67344463.ece In-house research



#### **OUR BUSINESS**

Some of the information in this section, including information with respect to our business plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section entitled "Forward-Looking Statements" on page 16 for a discussion of the risks and uncertainties related to those statements and also the sections entitled "Risk Factors", "Our Industry", "Summary of Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 26, 122, 59 and 236, respectively, as well as financial and other information contained in this Draft Red Herring Prospectus as a whole, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, and references to a particular fiscal year are to the twelve months ended March 31 of that year.

Unless the context otherwise requires, references in this section to "our Company", "we", "us", or "our" are to P S Raj Steels Limited.

Unless otherwise indicated or the context requires otherwise, the financial information for Fiscal 2024, Fiscal 2023 and Fiscal 2022 included herein have been derived from our restated balance sheets as at March 31, 2024, March 31, 2023 and March 31, 2022, and our restated statements of profit and loss, cash flows and changes in equity for the fiscal years ended March 31, 2024 March 31, 2023 and March 31, 2022 of the Company, together with the statement of significant accounting policies, and other explanatory information thereon.

## INTRODUCTION

Our Company was originally incorporated as 'P S Raj Steels Private Limited' as a private limited company under the Companies Act, 1956 on November 09, 2004 pursuant to a Certificate of Incorporation bearing CIN U27109HR2004PTC035523 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter, our Company was converted into a public limited company from a private limited company pursuant to a special resolution passed by the shareholders of our Company on May 17, 2024 consequent to which the name of our Company changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels Limited' and a fresh Certificate of Incorporation bearing no. U27109HR2004PLC035523 was issued by the Registrar of Companies, NCT of Delhi and Haryana ("RoC") on August 06, 2024.

For further details on the change in the name and the registered office of our Company, see "Our History and Certain Other Corporate Matters" beginning on page 190.

#### **BUSINESS OVERVIEW**

We are one of the growing & leading manufacturers & supplier of Stainless-Steel Pipes & Tubes in India.

Our product offerings include:

- Outer Diameter (OD) Pipes (from ½ inch to 18 inches);
- Nominal Bore (NB) Pipes (from 3/8 inch to 18 inches);
- Section Pipes (square, rectangular and oval shapes);
- Slotted Pipes.

We take pride in offering an extensive array of over 250 standard sizes and providing customized solutions tailored to customer preferences. This makes us one of the manufacturers in India to manufacture such wide range of product sizes. In addition to our core manufacturing operations, as on March 31, 2024 approximately 30% of our revenue comes from trading in Stainless-Steel Coils & Strips, Sheets & Plates, and Bars. For detailed descriptions of our products and their size ranges, please refer to page 165.

#### **Product Applications**

Our products serve a wide range of sectors, with 70% used in fabrication and 30% in industrial applications. Key sectors include railways, furniture, households, gate railing, door frames, rice plants, sugar mills, food processing and heat exchanger etc.



## INFRASTRUCTURE

Our Company have a robust infrastructure with having an enormous manufacturing unit having installation capacity of 13,460 metric ton per annum and it is spread in the area of three (03) acres in Hisar, Haryana. It is outfitted with the latest and advanced machinery that helps us in meeting the bulk requirements of our clients. Please refer page 169-170 for a brief description about the plant and machinery of our Company.

## PLACE OF BUSINESS OF OUR COMPANY

Purpose	Address
Registered Office	<b>P S Raj Steels Limited</b> V & P.O Talwandi Rukka, Hisar, Haryana-125001, India.
Corporate Office & Address at which the	P S Raj Steels Limited
books of account are to be maintained	51, Block A, IDC, Hisar, Haryana-125005, India.
Manufacturing Plant	<b>P S Raj Steels Limited</b> V & P.O Talwandi Rukka, Hisar, Haryana-125001, India.
Delhi Marketing Office	P S Raj Steels Limited Shop 28, Rani Jhansi Road, Near Jhandewalan Mandir, Paharganj, Delhi – 110055, India



Manufacturing facility of the Company.

## Financial KPIs of our Company: P S Raj Steels Limited

			(Rs In Lakhs)		
Key Financial Performance	For the	For the year ended March 31st			
Key Financial Ferformance	2024	2023	2022		
Revenue from operations <sup>(1)</sup>	29,774.93	22,542.65	17,971.82		
Total Income <sup>(2)</sup>	29,776.39	22,544.28	17,989.39		
EBITDA <sup>(3)</sup>	1,081.56	696.36	688.30		
EBITDA Margin <sup>(4)</sup>	3.63%	3.09%	3.83%		
PAT	636.29	365.19	357.08		
PAT Margin <sup>(5)</sup>	2.14%	1.62%	1.98%		
Operating cash flow	487.30	256.18	41.70		
Net worth <sup>(6)</sup>	3,059.94	2,430.01	2,064.95		
Net Debt <sup>(7)</sup>	1,775.37	1,798.61	1,704.72		
Debt Equity Ratio <sup>(8)</sup>	0.58	0.74	0.83		



ROCE (%) <sup>(9)</sup>	20.48%	14.56%	15.75%
ROE (%) <sup>(10)</sup>	20.80%	15.03%	17.29%

## Comparison with listed industry peer:

#### For the Fiscal 2024:

i of the Fiscal 2024.				(Rs. In Lakhs)
Key Financial Performance	PS Raj Steels Limited	Remi Edelstahl Tubular Limited	Venus Pipes & Tubes Limited	Suraj Limited
Revenue from operations <sup>(1)</sup>	29,774.93	11,713.10	80,219.80	33,066.53
Total Income <sup>(2)</sup>	29,776.39	11,833.23	80,537.60	33,411.80
EBITDA <sup>(3)</sup>	1,081.56	704.94	14,949.40	4,378.73
EBITDA Margin <sup>(4)</sup>	3.63%	6.02%	18.64%	13.24%
РАТ	636.29	138.91	8,597.90	2,184.87
PAT Margin <sup>(5)</sup>	2.14%	1.19%	10.72%	6.61%
Operating cash flow	487.30	(414.25)	5,223.20	4,081.72
Net worth <sup>(6)</sup>	3,059.94	4,346.00	40,609.40	3,366.06
Net Debt <sup>(7)</sup>	1,775.37	3019.7	14827.5	3334.91
Debt Equity Ratio <sup>(8)</sup>	0.58	0.70	0.37	0.27
ROCE (%) <sup>(9)</sup>	20.48%	4.78%	24.80%	22.04%
ROE (%) <sup>(10)</sup>	20.80%	3.20%	21.17%	17.84%

<sup>1)</sup> Revenue from operation means revenue from sales and other operating revenues.

- <sup>2)</sup> Total Income represents the total turnover of our business i.e., Revenue from Operations and Other Income, if any.
- <sup>3)</sup> EBITDA means Profit before depreciation, finance cost, tax and amortization.
- <sup>4)</sup> 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations.
- <sup>5)</sup> 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.
- <sup>6)</sup> Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the restated balance sheet, but does not include reserves created out of revaluation of assets, capital reserve arising on consolidation, capital redemption reserve, write-back of depreciation and amalgamation.
- <sup>7)</sup> Net debt = non-current borrowing + current borrowing Cash and Cash Equivalent.
- <sup>8)</sup> Debt equity ratio means ratio of total debt (long term plus short-term including current maturity of long-term debt) and Equity Share capital plus other equity.
- <sup>9)</sup> Return on Capital Employed is ratio of EBIT and Capital Employed. Capital Employed is Total Shareholder's Equity, Non-Current Borrowing and Short-Term Borrowing.
- <sup>10</sup> Return on Equity is ratio of Profit after Tax and Average Shareholder Equity.

KPI	Explanations
Revenue from Operations	Revenue from Operations is used by our management to track the revenue profile of the business and in turn helps assess the overall financial performance of our Company and size of our business.
Total income	<i>Total income is used by the management to track revenue from operations and other income.</i>
EBITDA	EBITDA provides information regarding the operational efficiency of the business.
EBITDA Margin (%)	<i>EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our business.</i>

## **Explanation for KPI metrics**



PAT	Profit after tax provides information regarding the overall profitability of the business.
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.
Operating Cash Flows	Operating cash flows activities provides how efficiently our company generates cash through its core business activities.
Net Worth	Net worth is used by the management to ascertain the total value created by the entity and provides a snapshot of current financial position of the entity.
Net Debt	Net debt helps the management to determine whether a company is over leveraged or has too much debt given its liquid assets
Debt-equity ratio (times)	The debt to equity ratio compares an organization's liabilities to its shareholder's equity and is used to gauge how much debt or leverage the organization is using.
ROE (%)	<i>ROE</i> provides how efficiently our Company generates profits from shareholders' funds.
ROCE (%)	<i>ROCE</i> provides how efficiently our Company generates earnings from the capital employed in the business.

## Reason for changes in Revenue & profit in past years:

## FISCAL 2024

Our revenue from operations increased by Rs. 7,232.28 lakhs or 32.08% to Rs. 29,774.93 lakhs for Fiscal 2024 as compared to Rs. 22,542.65 lakhs for Fiscal 2023. This increase in revenue from operations was primarily due to increased sales of our products resulting from a robust growth of domestic demand.

Our profit for the year increased by Rs. 271.10 lakhs or 74.24% to Rs. 636.29 lakhs for Fiscal 2024 compared to Rs. 365.19 lakhs for Fiscal 2023 due to following reasons:

- The Company recorded growth of 32.08% in revenue from operation between F.Y 2024 and F.Y. 2023.
- The Company efforts to rationalize cost and cooling raw material prices have resulted in higher profit margin. Total cost of purchases as a % of revenue from operations was 91.51% in F.Y. 2024 compared to 95.92% in F.Y. 2023.

## FISCAL 2023

Our revenue from operations increased by Rs. 4,570.83 lakhs or 25.43% to Rs. 22,542.65 lakhs for Fiscal 2024 as compared to Rs. 17,971.82 lakhs for Fiscal 2022. This increase in revenue from operations was primarily due to increased sales of our products and trading revenue.

As a result of this factor, our profit for the year increased by Rs. 8.10 lakhs or 2.27% to Rs. 365.19 lakhs for Fiscal 2023 compared to Rs. 357.08 lakhs for Fiscal 2022.

On restatement of financials, the Company accounted for provisions of gratuity which were not provided in the audited financial statements. The same has been disclosed below –

		(1	ks. in Lakhs)	
Particulars		For the year ended March 31,		
	2024	2023	2022	
Profit / (Loss) after Tax (as per audited financial statements) (i)	633.67	370.84	371.68	
Add/(Less): Adjustments on account of -				
Provision for Gratuity	-	7.55	19.52	
Tax Adjustments on above	(2.62)	(1.90)	(4.91)	
Previous period Tax adjustments	-	-	-	
Total Adjustments (ii)	(2.62)	5.65	14.60	
Restated Profit/ (Loss) (i+ii+iii)	636.29	365.19	357.08	

(Da in Labla)



The increase in Profit After Tax (PAT) by 2.27% is primarily due to the provisions made for gratuity in the financial year (FY) 2022, which amounted to Rs. 19.52 lakhs, compared to Rs. 7.55 lakhs booked in FY 2023. When the provision for gratuity is accounted for, the base for comparison is reduced, making the growth in PAT appear higher. However, if provision for gratuity and the tax thereon is not considered, our profit for the year decreased by Rs. 0.84 lakhs or 0.23% to Rs. 370.84 lakhs for Fiscal 2023 compared to Rs. 371.68 lakhs for Fiscal 2022. The decrease in profit is primarily attributable to higher cost of raw material. The cost of goods sold as a percent of revenue was 93.10% in F.Y. 2023 as compared to 91.90% in F.Y. 2022. Further, the profit margin for F.Y. 2023 were 1.62% as compare to 1.99% in F.Y. 2022.

## FISCAL 2022

In Fiscal 2022 Company's revenue from operations have increased by 31.42% or Rs. 4,297.10 Lakhs to Rs. 17,971.82 Lakhs for Fiscal 2022 as compared to Rs. 13,674.72 Lakhs in Fiscal 2021, however profit after tax decreased by 0.51% in same Fiscal due to the following reason:

- The Company did not originally account for the provision for gratuity in its audited Financial Statements. However, in the Restated Financial Statements for FY 2024, FY 2023, and FY 2022, the Company included provisions for gratuity amounting to Rs. 19.52 lakh, Rs. 7.55 lakh, and Rs. 10.34 lakh, respectively. In FY 2022, the Company booked a provision of Rs. 19.52 lakh for gratuity, unlike in FY 2021. This adjustment for gratuity provisions and the tax thereto in FY 2022 resulted in a decrease in the reported profit for that year when compared to the previous year. However, when the effect of provision for gratuity and the tax thereto is not considered our profit for the year increased by Rs. 12.77 lakhs or 3.56% to 371.68 lakhs for Fiscal 2022 compared to Rs. 358.91 lakh for Fiscal 2021.
- The profit margin for F.Y. 2022 were 1.99% as compare to 2.62% in F.Y. 2021, mainly due higher cost of material consumed which was 91.90% in F.Y. 2022 as compared to 89.89% in F.Y 2021. The higher price of the raw material took a drag in the profit margins.

## **OUR COMPETITIVE STRENGTH**

Our company possesses several competitive advantages that differentiate us from our peers and position us for long-term success in the stainless-steel pipes and tubes market:

• Extensive & Customized Product Range: We offer a diverse array of over 250 standard sizes of highquality stainless-steel products, including NB (Nominal Bore) and OD (Outer Diameter) pipes, which cater to various industrial applications. This breadth of products positions us as a comprehensive solution provider in the stainless-steel industry. For detailed description about our products please refer page 165.

Our Company also offers customization facilities to the customers, so that they can avail the products as per their specifications. The companies which require the products as per their specification approach us. We design the products as per the specifications and requirements of the clients. This provides a complete satisfaction to our clients and enables us to expand our business from existing customers, as well as address a larger base of potential new customers.

• **Cost-Effective Supply Chain:** Our proximity and partnership with Jindal Stainless Limited ("JSL") provide us with a significant cost advantage and a reliable supply of raw materials. Since JSL, our main supplier, located approx. 25 km from our plant, transportation costs are minimized, which allows us to maintain competitive pricing, reduce production costs, and ultimately increase profitability.



The cost of material consumed for the last 3 financial years are as under:

			(Rs In Lakhs)		
Key Financial Performance	For the	For the year ended March 31st			
Key r manciar r er for mance	2024	2023	2022		
Revenue from operations	29,774.93	22,542.65	17,971.82		
Cost of Material Consumed (A)	18,479.64	19,386.54	16,123.95		
Purchases of Stock in Trade (B)	8,768.60	2,236.73	531.37		
Total cost of purchases (A+B)	27,248.25	21,623.27	16,655.32		
Cost of Purchases as a % of Revenue from operations	91.51%	95.92%	92.67%		

For further details related to MOU with Jindal Stainless Limited, kindly refer page 175.

• Strong Distribution and Customer Focus: Our established distribution network, spread over 13 states of India and direct engagement with OEMs ensure timely deliveries and tailored solutions. This focus on customer satisfaction builds long-term relationships and enhances market presence.

We distribute our products through a strong network of dealers and direct sales to Original Equipment Manufacturers (OEMs) where 60% of our revenue generates through our dealers and 40% from direct sales to our customers. We have a strong dealer-based network having dealers from different parts of India explicate as following:

Sr. No.	State	No. of Dealers
1.	Uttar Pradesh	17
2.	Haryana	07
3.	Punjab	06
4.	Madhya Pradesh	05
5.	Delhi	04
6.	Rajasthan	04
7.	Bihar	02
8.	Tamil Nadu	01
9.	Maharashtra	01
10.	Jharkhand	01
11.	Telangana	01
12.	Jammu & Kashmir	01
13.	Karnataka	01
	Total	51

- **Experienced Promoters and senior management team:** Our Promoters, Mr. Raj Kumar Gupta, Mr. Deepak Kumar, Mr. Vishal Gupta and Mr. Gaurav Gupta are qualified professionals with an individual cumulative experience of more than 5 decades in the Steel Pipes & Tubes industry and have been instrumental in driving our growth since inception of our business. We believe that our management team's experience and their understanding of the industry will enable us to continue to take advantage of both current and future opportunities. A large number of our senior management personnel have worked with us for a significant period of time, resulting in effective operational coordination and continuity of business strategies. They have led the organization through development of new systems and components etc. For further details on education, experience and other details of our Management and our Key Managerial Personnel, kindly refer to the Section titled "Our Management" beginning on page 198.
- Integrated manufacturing facility: We do continuous endeavour to maintain the requisite infrastructure and technological up gradation for the smooth running of the manufacturing process as well as to cope with the changing market demand situation. There is a continuous change in the technology and the markets are very dynamic to the change in technology. We keep ourselves technologically upgraded with the latest



machines and infrastructure. We have well equipped machinery in our unit, kindly refer "Plant & Machinery" on page 170 for further details of Machineries.

**Stable Financial:** Our Company maintains good financial discipline and is regular in payment of banks interest/ instalments as well as creditors on time. Our company follows stringent financial policies. Our company has policy of having internal audits done from time to time to ensure that there is no margin of error.

			(Its III Lakiis)		
Key Financial Performance	For the	For the year ended March 31 <sup>st</sup>			
Key Financiai Ferror mance	2024	2023	2022		
Revenue from operations	29,774.93	22,542.65	17,971.82		
Total Income	29,776.39	22,544.28	17,989.39		
EBITDA	1,081.56	696.36	688.30		
EBITDA Margin	3.63%	3.09%	3.83%		
РАТ	636.29	365.19	357.08		
PAT Margin	2.14%	1.62%	1.98%		

#### Some highlights of the financials:

Quality Assurance and Standards: We believe in providing our customers the best possible quality products. We have developed quality policies of the company to provide our client the best possible quality product. We adopt quality check to ensure the adherence to desired specifications, quality and standards. Since, our Company is dedicated towards quality products, processes and inputs; we get repetitive orders from our clients, as we are capable of meeting their quality standards.

## We have following certificates for our Quality Assurance:

Sr. No.	Nature of License / Approvals / Ratings	Issuing Authority	Particulars of License / Approvals / Certificate no.	Date of Issue	Validity Period
1.	ISO 9001:2015	Universal Certification Services Private Limited	UCSPL8024I01600	August 21, 2024	Valid till August 20, 2027

Long Association with the Stainless-Steel Industry: One of the best and most well-known characteristics of stainless steel is that it is extremely corrosion resistant. When it was first created by Harry Brearley in 1913 it was spoken of as the world's first 'rustless steel'. Stainless Steel is eco-friendly as it is 100% recyclable in its original form which means it can be repurposed to serve its original function. It won't leach toxic chemicals like some other materials during the recycling process and doing so, reduces the need for mining the rarer elements that play an important role in the creation of stainless steel. It has longer life cycle, also the maintenance cost for stainless steel is extremely low. It has the attributes like Fire and Heat Resistance because of its oxidation resistance, even at high temperatures. It is completely erosion and bacteria free. Aesthetic Appearance. Ever since its creation, stainless steel has been seen as an elegant, attractive and modern material.

#### **OUR BUSINESS STRATEGY**

Our Company is committed to implementing strategic initiatives that will drive sustainable growth and maximize shareholder's value. Our strategies are designed to capitalize on market opportunities, enhance operational efficiency, and maintain a competitive edge in the stainless-steel pipes and tubes industry. Key elements of our business strategy include:

(Rs In Lakhs)



## 1. Expansion of our footprint in domestic market.

We have successfully delivered finished goods under the brand name "PSSR" around 19 states across the India. We plan to continue our strategy of diversifying and expanding our presence in these regions for the growth of our business. We are selective in expanding to new locations and look at new geographies where we can deliver quality products without experiencing significant delays and interruptions. Through further diversification of our operations geographically, we hope to hedge against risks of operations in only specific areas and protection from fluctuations resulting from business concentration in limited geographical areas.

#### The state wise revenue in last 3 financial years:

State	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Uttar Pradesh	5,517.78	9,903.63	33.26%
Haryana	6,445.92	8,794.93	29.54%
Delhi	3,004.97	4,593.30	15.43%
Madhya Pradesh	1,351.89	1,842.20	6.19%
Rajasthan	807.68	1,226.72	4.12%
Punjab	572.37	956.77	3.21%
Tamil Nadu	410.72	652.58	2.19%
Jammu and Kashmir	292.42	456.91	1.53%
Karnataka	194.59	271.87	0.91%
Telangana	131.77	244.15	0.82%
Maharashtra	128.04	186.07	0.62%
West Bengal.	107.21	172.59	0.58%
Chhattisgarh	102.29	136.53	0.46%
Himachal Pradesh	62.29	129.94	0.44%
Jharkhand	43.13	76.37	0.26%
Uttarakhand	34.19	59.28	0.20%
Gujarat	38.11	51.55	0.17%
Bihar	10.77	16.09	0.05%
Chandigarh	2.34	3.85	0.01%
TOTAL	19,258.47	29,774.93	100.00%

#### For the period ended on March 31, 2024: -

For the period ended on March 31, 2023: -

State	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Uttar Pradesh	3,996.30	7,833.03	34.75%
Delhi	3,002.58	5,778.02	25.63%
Madhya Pradesh	1,253.69	1,909.43	8.47%
Haryana	1,072.43	1,877.36	8.33%
Rajasthan	1,055.27	1,661.46	7.37%
Tamil Nadu	347.78	562.02	2.49%
Maharashtra	336.58	491.15	2.18%
Punjab	253.14	445.34	1.98%
Telangana	202.43	391.24	1.74%
Jammu & Kashmir	231.32	390.93	1.73%
Karnataka	235.19	384.64	1.71%
Chattisgarh	100.53	167.63	0.74%



TOTAL	12,442.66	22,542.65	100.00%
Assam	3.95	10.16	0.05%
Bihar	6.87	10.63	0.05%
Jharkhand	18.28	41.03	0.18%
Odisha	17.92	47.01	0.21%
Himachal Pradesh	49.52	121.98	0.54%
West Bengal	75.79	132.59	0.59%
Gujarat	98.53	135.47	0.60%
Uttarakhand	84.56	151.51	0.67%

For the period ended on March 31, 2022: -

State	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Uttar Pradesh	4217.02	7,210.93	40.13%
Delhi	2222.01	4,179.19	23.26%
Madhya Pradesh	860.95	1,214.22	6.76%
Haryana	755.33	1,214.47	6.76%
Rajasthan	721.14	971.29	5.40%
Maharashtra	508.86	813.84	4.53%
Punjab	364.14	690.10	3.84%
Telangana	291.46	440.21	2.45%
Jammu and Kashmir	249.92	429.37	2.39%
West Bengal.	114.46	203.06	1.13%
Tamil Nadu	112.09	162.84	0.91%
Karnataka	90.97	153.86	0.86%
Uttarakhand	57.56	122.03	0.68%
Gujarat	44.00	39.97	0.22%
Chhattisgarh	17.29	35.62	0.20%
Odisha	16.37	26.00	0.14%
Jharkhand	7.71	18.19	0.10%
Bihar	9.39	17.90	0.10%
Andhra Pradesh	5.823	15.44	0.09%
Himachal Pradesh	20.45	13.29	0.07%
TOTAL	10,686.92	17,971.82	100.00%

#### 2. Continue to enhance our core strengths by attracting, retaining and training qualified personnel.

We believe that our ability to effectively execute and manage projects is crucial to our continued success. We understand that maintaining quality, minimising costs and ensuring timely completion of our projects depends largely on the skill and workmanship of our employees. As competition for qualified personnel increases among engineering and manufacturing companies in India, we seek to improve competitiveness by increasing our focus on training our staff. We offer our engineering and technical personnel a wide range of work experience and learning opportunities by providing them with continuous training in latest systems, techniques and knowledge upgradation.

As on September 10, 2024, we have total 92 employees including labours, and attrition rate approximately is 3%-5% the last three years.



## 3. Continue to improve operating efficiencies through technology enhancements

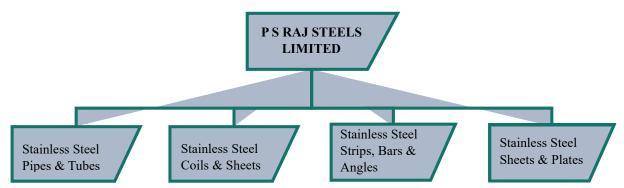
Our production process is completely automated with our Manufacturing facilities, housing latest productspecific equipment and machineries that support us in manufacturing of our Products in accordance with our customer requirements. In line with our proposed expansion plans, we intend to further develop our technology systems in order to increase asset productivity, operating efficiencies and strengthening our competitive position.

## 4. Strengthen our Goodwill

We are in the business of manufacturing of stainless-steel pipes/tubes since approximately last twenty years whereas our peer group industry players/competitors have the benefit of average 30 years longer operating history in comparison with ours, and therefore, our brand development is at a relatively nascent stage. Considering our current market presence with our customers in diversified sectors and geographies in order to further penetrate the market, we intend to make consistent efforts to strengthen own goodwill with the help of Jindal Stainless Limited and enhance our brand visibility for attaining participation in industrial trade fares, dealers meet organised by Jindal Stainless Limited. We believe that such initiatives shall improve our brand positioning, overall brand recall value and support us in our growth strategy.

#### **OUR PRODUCTS**

Range of our products are bifurcated mainly into four categories, namely:



A brief description of our products as follows:

PR	<b>CODUCT DESCRIPTION</b>	PRODUCT IMAGE
STAINLESS STEEI	L OD PIPES	
OD is the outside diam	meter of the pipe and is fixed for a given size.	Ĩ
Size Range:	3/8" to 6" OD (9.53 to 168 mm)	
Thickness Range:	0.38 mm to 4.00 mm	884
Grade:	202, 304, 316, 409	
Finish:	2B, Matt, Mirror	annenown annenown annenown



#### STAINLESS STEEL NB PIPES

Nominal Bore (NB) is the European designation equivalent to NPS is DN (diametre nominal/nominal diameter/Durchmesser nach Norm), in which sizes are measured in millimeters. NB is also frequently used interchangeably with NPS.

 Size Range:
 1/2" to 18" NB (15 to 450 mm)

 Thickness Range:
 1.2 mm to 5.00 mm

 Grade:
 202, 304, 316

 Finish:
 2B, No. 1, Matt, Mirror

## STAINLESS STEEL SQUARE PIPES

The square pipes are useful in structural applications as the geometric shape provides extra strength to the pipe.

Size Range:	12 mm x 12 mm to 120 mm x 120 mm
Thickness Range:	0.8 mm to 4 mm
Grade:	202, 304, 316, 409
Finish:	2B, Matt, Mirror

# STAINLESS STEEL RECTANGULAR PIPES

These Stainless-Steel Rectangular Pipes are used as the brackets for the edges of windows, doors, and frames. These pipes are generally used for structural workings and applications.

Size Range: Thickness: Grade: Finish: Square, Rectangular, Oval, D Shape 0.8 mm to 4.00 mm 202, 304, 316, 409 2B, Matt, Mirror

## STAINLESS STEEL OVAL PIPES

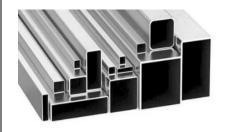
The Stainless-Steel Flat-Sided Oval Pipe is shaped in the shape of an egg and has a flat surface. These pipes offer outstanding strength and are usually produced in seamless or welded configurations. These tubes can be easily installed across different applications.

Size Range:

Thickness: Grade: Finish: 13 mm x 25 mm, 33 mm x 13 mm, 45 mm x 19 mm 0.8 mm to 4 mm 202, 304, 316, 409 2B, Matt, Mirror











# STAINLESS STEEL SLOTTED PIPES

Stainless-Steel Slotted Pipes are produced in square, round and rectangular slots for various types of architectural on decorative applications. Slotted pipes are mainly required to be used with glass railing in which case the glass fits into the slot.

Size Range:	2" Round / 2" Square, 60 mm x 40 mm, 40 mm x 40 mm
Thickness:	1 mm to 3 mm
Grade:	202, 304, 316, 409
Finish:	2B, Matt, Mirror

# STAINLESS STEEL COILS & STRIPS

The stainless-steel forms a batch of coils taken from the mother coil and these are referred to by many different names, including strip coils, slit coils, banding or simply strips.

Size Range:	25.00 to 1500 mm
Thickness Range:	0.5 to 5.0 mm
Grade:	202, 304, 316, 409
Finish:	2B, No.1, No.4 (PVC), No.8 (PVC)

# **STAINLESS STEEL SHEETS & PLATES**

Size Range: Grade: Finish:

1000 mm to 1500 mm **Thickness Range:** 0.80 mm to 12.00 mm 202, 304, 316, 409 2B, No.1, No.4 (PVC), No.8 (PVC)

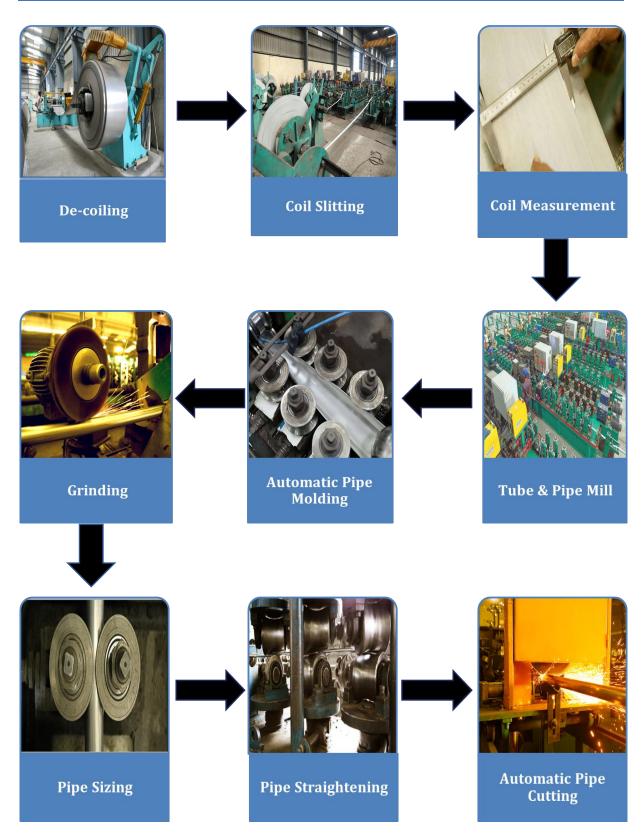








# MANUFACTURING PROCESS





#### A brief description of each step of manufacturing process:

- 1. **Decoiling:** This involves unwinding the stainless-steel coil, which is the starting material for the manufacturing process. The coil is unwound to provide a continuous feed of material for further processing.
- 2. Coil Slitting: In this step, the coil is cut into narrower strips of stainless steel. This process allows for the creation of multiple pipes or tubes from a single coil, increasing efficiency and reducing waste.
- **3. Coil Measurement:** Accurate measurement of the coil dimensions is crucial to ensure that the subsequent steps in the manufacturing process are carried out with precision. This ensures the final products meet the required specifications.
- 4. **Tube & Pipe Mill:** The slitted strips are then fed into a tube or pipe mill. Inside the mill, the strips are formed into the desired shape, either through continuous welding or by passing them through rollers to shape them into tubes or pipes.
- 5. Automatic Pipe Moulding: This step involves shaping the pipes automatically to meet specific requirements, such as diameter, thickness, and shape. Automated machinery is used to ensure consistency and efficiency in the manufacturing process.
- 6. Grinding: After forming, the surface of the pipes may undergo grinding to smooth out any imperfections and achieve a polished finish. This step improves the aesthetic appeal of the pipes and ensures they meet quality standards.
- 7. **Pipe Sizing:** Ensuring uniform sizing of pipes is critical to meeting customer specifications and industry standards. Pipes are measured and inspected to ensure they meet dimensional requirements.
- 8. **Pipe Straightening:** Straightening the pipes is essential to ensure consistency and quality in the final product. This step corrects any deviations or bends in the pipes, ensuring they meet straightness criteria.
- **9.** Automatic Pipe Cutting: Precision cutting of pipes to the desired lengths is carried out using automated machinery. This ensures accuracy and consistency in the length of the pipes, facilitating easier handling and installation for end-users.
- **10. Polishing:** Finally, polishing may be done to enhance the surface finish of the pipes further. This step improves the appearance of the pipes and provides additional protection against corrosion.
- 11. **Packaging:** Once the stainless-steel pipes and tubes are manufactured and inspected for quality, they are carefully packaged to ensure they arrive at their destination in optimal condition. The packaging process involves several considerations, such as protection, identification, handling instructions, customisation and documentation etc.

## **PRODUCT-WISE REVENUE BREAKUP:**

For the period ended on March 31, 2024: -

Product	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Stainless Steel Pipes & Tubes	12,514.30	20,612.64	69.23
Stainless Steel Sheets & Coils	6,425.15	8,874.76	29.81
Scrap & Waste	319.02	273.66	0.92
Other Goods	-	4.42	0.01
Other Services	-	8.49	0.03
Job Work	-	9.60	0.03
TOTAL	19,258.47	29,783.57	100.00



## For the period ended on March 31, 2023: -

Product	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Stainless Steel Pipes & Tubes	10,941.96	20,049.56	88.94
Stainless Steel Sheets & Coils	1,282.50	2,261.04	10.03
Scrap & Waste	217.58	228.15	1.01
Other Services	-	0.69	0.00
Job Work	-	3.21	0.01
TOTAL	12,442.04	22,542.65	100.00

## For the period ended on March 31, 2022: -

Product	Quantity (in MT)	Amount (in Lakhs)	% of Revenue from Operations
Stainless Steel Pipes & Tubes	10,038.22	17,035.50	94.79
Stainless Steel Coils & Sheets	344.49	606.67	3.38
Scrap & Waste	317.84	275.43	1.53
Job Work Charges	-	54.21	0.30
TOTAL	10,700.55	17.971.82	100.00

#### **TOP 10 CUSTOMERS**

**Sales and Distribution Channel:** We have direct customers in the states such as Karnataka, Andhra Pradesh, Hyderabad, Chennai, Haryana etc. It's worth noting that none of our customers account for more than 10% of our revenue except 1 customer, indicating a diversified customer base across India with plans to expand further.

Our top ten customers for the financial year ended March 31, 2024, March 31, 2023 and March 31, 2022 are as follows:

## For the period ended on March 31, 2024: -

				(Rs. In Lakhs)
Name of Customer	State/ City	Quantity (in MT)	Amount in Lakh	% of Total Revenue
Customer-1	Haryana	3,712	4,938.01	16.58
Customer-2	Varanasi	1,194	2,184.97	7.34
Customer-3	Kanpur	1,114	2,169.56	7.29
Customer-4	Delhi	1,387	2,094.45	7.03
Customer-5	Lucknow	816	1,447.34	4.86
Customer-6	Gwalior	791	1,062.52	3.57
Customer-7	Karnal	657	860.56	2.89
Customer-8	Delhi	689	842.48	2.83
Customer-9	Sirsa	537	727.81	2.44
Customer-10	Varanasi	347	646.74	2.17
Total		11,244	16,974.44	57.01

#### For the period ended on March 31, 2023: -

-				(Rs. In Lakhs)
Name of Customer	State/ City	Quantity	Amount	% of Total
Name of Customer	State/ City	(in MT)	(in Lakhs)	Revenue
Customer-1	Delhi	2,107	4,030.28	17.88
Customer-2	Kanpur	669	1,480.06	6.57
Customer-3	Lucknow	766	1,471.25	6.53
Customer-4	Varanasi	736	1,441.09	6.39
Customer-5	Gwalior	756	1,171.03	5.19



Total	nisa	<b>6,626</b>	12,406.79	55.04
Customer-10	Hisar	211	414.26	1.84
Customer-9	Gorakhpur	228	492.50	2.18
Customer-8	Varanasi	284	536.67	2.38
Customer-7	Kota	424	670.65	2.98
Customer-6	Kota	445	699.00	3.10

For the period ended on March 31, 2022: -

f of the period chucu on March 31	,			(Rs. In Lakhs)
Name of Customer	State/ City	Quantity (in MT)	Amount (in Lakhs)	% of Total Revenue
Customer-1	Delhi	1,034	2,025.54	11.27
Customer-2	Kanpur	578	1,135.26	6.32
Customer-3	Varanasi	623	1,043.58	5.81
Customer-4	Lucknow	589	934.46	5.20
Customer-5	Delhi	543	802.11	4.46
Customer-6	Gorakhpur	345	573.04	3.19
Customer-7	Kota	455	561.86	3.13
Customer-8	Agra	304	460.92	2.56
Customer-9	Gwalior	280	416.65	2.32
Customer-10	Mumbai	226	345.77	1.92
Total		4,976	8,299.21	46.18

# CAPACITY UTILIZATION

The total installed capacity of our manufacturing unit and capacity utilisation are as follows:

Capacity Utilization	March 31, 2024	March 31, 2023	March 31, 2022
Installed Capacity (In MT)	13,460.00	13,460.00	13,460.00
Actual Production (In MT)	11,811.32	11,271.21	10,027.25
Utilization (%)	87.75%	83.74%	74.50%

# **OUR MACHINERIES**

Section	Description	No.(s)	Specification	Production Capacity (Monthly Basis)	Functional
Slitting Line Machine		1	S S Coils Slitted Width Upto 750 MM Thickness 0.3 to 3.0 MM	3000 MT	For Cutting of Coils in Required Sizes
	TM 1 TO 12	12	Width 1/2" to 2" Thickness 0.8" to 2 MM	35 MT P.M. X NO. 12 = 420 MT P.M.	
	TM 13	1	Width 2" to 4" Thickness 0.90 to 2 MM	60 MT P.M.	Ean Dechartion
OD Pipe (Outer Diameter)	TM 15	1	Width 1/2" to 2" Thickness 0.80 to 2 MM	40 MT P.M.	For Production of OD Size
	TM 16	1	Width 1 to 2.5" Thickness 0.8 to 2 MM	40 MT P.M.	Pipes
	TM 21	1	Width 1 to 3" Thickness 2 MM	50 MT P.M.	
NB Pipe	NB Pipe (TM 14)	1	Width 1 1/2 to 3 NB Thickness 2 to 4 MM	40 MT P.M.	For Production of NB Size
Section	NB Pipe (TM 17)	1	Width 1/2 to 1.5 NB Thickness upto 3 MM	40 MT P.M.	Pipes



				7	
	NB Pipe (TM 18)	1	Width 1/2 to 1.5 NB Thickness upto 3 MM	40 MT P.M.	
	NB Pipe	1	Width 1/2 to 1.5 NB	40 MT P.M.	
	(TM 20) NB Pipe	1	Thickness upto 3 MM Width 1/2 to 2.5 NB		-
	(TM 22)	1	Thickness upto 3 MM	40 MT P.M.	-
	NB Pipe (TM 23)	1	Width 2 to 4 NB Thickness upto 4 MM	40 MT P.M.	
	NB Pipe	1	Width 1 to 1.5 NB	40 MT P.M.	
	(TM 24) NB Pipe	1	Thickness upto 4 MM Width 4 to 8 NB		-
	(TM 25)	1	Thickness upto 5 MM	200 MT P.M.	
Slotted Pipe Section	Pipe (TM 19)	1	Width 2" to 2.5" Thickness 1.2 to 1.5 MM	35 MT P.M.	For Production of Slotted Pipes
Embosing Pipe	Embosing	2	S S Pipe Embossing Machine		For Embossing the Design on
Endosing Tipe	Machine	2	Widelinie		Pipe
DUU	S S Pipe	2	32 Head Square Pipe Polish Machine Square: 12 x 12 to 100 x 100		For Polishing
Polishing Section	Polish Machine		Rectengular: $10 \times 20$ to $50 \times 150$		the Surface of Pipe and Tubes
	Wachine	5	32 Head Round Pipe Polish Machine		ripe and rubes
	Pipe	1	9.5 MM OD to 6" OD 1/2" OD to 5" OD		For
	Straightening Machine	1	1/2" OD to 3" OD		Straightening of Pipe
	Crane	2	Shed -1	7.5 MT each	orripe
	Crane	1	Shed -1	10 MT	
	Crane	1	Shed -2	20 MT	For Lifting & Shifting of Raw
	Crane	1	Shed -2	7.5 MT	Material &
	Crane	2	Shed -3	7.5 MT each	Finish Goods
	Pickling Section	1	Pickling Section	1 MT	
	Pipe Pickling Tank	2	Pickling Tank		For Clean the Pipe
Allied Machine	Air and Gases Distribution Systems	2	Air and Gases Distribution System with Air Compressor 22 KV		For Supply of Air and Gases to Pipe Production Machine
	Pollution Control Device	1	ETP Plant		For Clean the water during Production Process
	Printing Machine	1	Pipe Printing Machine		For marking the size, grade and logo of the Company on Pipe
	Dharm Kanta	1	Dharm Kanta	100 MT	For Weighment of Raw Material, Purchase and



				Dispatch of S S Pipes
	Independent Power Feeder	1	11 KVA	
	Power Factor Panel	1	Power Factor 0.99	For Supply of Electricity
	Transformer	1	1000 KW	Electricity
	Capacitor	1		
Electrical	Servo	1	1000 KV	
Section		2	Pipe Polish Plant	For Control the
	Electricity Distribution	2	Slitting Plant	Supply of Electricity to
	Panel	3	Pipe Plant	Various machine
		1	DG Set 250 KV	For Emergency
	Generator	1	DG Set 125 KV	Backup of Electricity
	Lathe	2	Size 6'	
	Machine	1	Size 12'	
	Band Shaw	1	Band Shaw Size upto 6"	
	Redial Drill	1	Size 1" x 1"	For
Workshop	Slotter Key	1		Maintenance
	Welding Machine	1		
	Gas Cutter	1		
	Tool Grinder	1		





## SWOT Analysis for our Company

#### Strengths:

- Wide product range and customization capabilities.
- Strong and long-term supplier relationship with JSL.
- Extensive and diversified customer base.
- Robust dealer network and direct OEM sales.
- Effective risk and inventory management practices.

#### Weaknesses:

- High dependency on Jindal Stainless Limited for raw materials (95% of raw material supply).
- Limited presence in certain regions, indicating room for market expansion.
- Potential risks associated with supply chain disruptions despite inventory buffers.

#### **Opportunities:**

- Expansion into untapped regional markets within India.
- Further enhancement of product offerings to meet emerging industry needs.
- Strengthening co-branding agreements to leverage established brands for market penetration.
- Increasing industrial applications and demand for stainless steel products.

#### **Threats:**

- Potential supply chain disruptions impacting raw material availability.
- Intense competition from other manufacturers and suppliers.
- Fluctuations in raw material prices affecting profit margins.
- Economic downturns or industry-specific slowdowns reducing demand.

#### **Utilities & Infrastructure Facilities**

#### Water

Water requirement for each of our project is fulfilled from the nearby local area and is generally arranged by the government authorities/bodies for which the water charges are deducted from the running bills issued by us.

#### Power

Our Manufacturing facility and registered office have adequate power supply position from the public supply utilities. For the Manufacturing facilities, we have a connected load of 740 KW from Dakshin Haryana Bijli Vitran Nigam for our Unit established in Hisar, Haryana, we have a 24\*7 power backup at our Manufacturing facility through two set of Diesel Generator (DG) with a capacity of 250 and 125 KVA supporting our critical manufacturing operations.

#### Health, Safety and Environment

We have obtained necessary consent & approvals from the pollution department for operating our Manufacturing facilities, under the Water Act, Air Act and authorization under Hazardous Management Rules. For further details, see "Government and Other Statutory Approvals" beginning on page 258.

# SWOT Analysis



We have adopted safety procedures at our Manufacturing facility, particularly in relation to the production, handling, storage and transportation of materials. In addition, our staff are trained for safety at work and manuals for various activities. This includes knowledge about storage, handling and disposal of materials, which they handle. We have provided necessary personal protection equipment for the safety of our workers.

## **Quality Management**

We endeavour to ensure that we maintain stringent quality standards at all stages of our project. Our aim is to reduce cost and cycle times through effective and efficient use of resources. We have a team of engineers and professionals responsible for ensuring quality standards. In executing the projects, we monitor and test all materials for conformity, track non-conformities and make rectifications to ensure client satisfaction.



## **Raw Materials and Sourcing**

Our primary raw materials include hot rolled (HR) coils, cold rolled (CR) coils, and other consumables such as electricity and gases. We source our raw materials primarily from Jindal Stainless Limited ("JSL"), one of the largest producers of stainless steel in India. We have maintained a strong relationship with JSL for over 12 years, supported by a Memorandum of Understanding (MOU) renewed on April 01, 2024, ensuring a smooth supply of raw material, which constitutes approximately 95% of our requirements.

We have also entered into a co-branding agreement with JSL on April 01, 2024, allowing us the option to market our products under the JSL brand. JSL's plant in Hisar, Haryana, is located just 25 km from our facility, minimizing transportation costs.



Our top suppliers for the financial year ended on March 31, 2024, March 31, 2023 and March 31, 2022 are as follows:

#### For the period ended on March 31, 2024: -

Name of Supplier	Quantity (in MT)	Amount (in Lakhs)	% of Total Purchases
Jindal Stainless Limited	18,239.17	24,346.61	95.69
Total	18,239.17	24,346.61	95.69

## For the period ended on March 31, 2023: -

Name of Supplier	Quantity (in MT)	Amount (in Lakhs)	% of Total Purchases
Jindal Stainless (Hisar) Limited	10,489.34	17,174.41	73.28
Jindal Stainless Limited	3353.57	5,432.52	23.18
Total	13,842.91	22,606.93	96.46

#### For the period ended on March 31, 2022: -

Name of Supplier	Quantity (in MT)	Amount (in Lakhs)	% of Total Purchases
Jindal Stainless (Hisar) Limited	7,591.75	12,129.18	75.51
Jindal Stainless Limited	2,215.89	3,115.58	19.40
Total	9,807.64	15,244.76	94.91

#### Some of the important terms of the MoU have been reiterated herein below:

- 1. MoU Partner has offered Monthly MoU Quantity and Twelve-Month MoU Quantity voluntarily and at its own discretion by the MoU Partners.
- 2. Supplier has not required the MoU Partners to commit a specific quantity as a precondition to offering the volume-based rebates and incentives in terms of this MoU.
- 3. Entering into this MoU is voluntary and MoU Partner/ Pipe & Tube Manufacturer (of any category) is free to sell the material purchased from the suppliers whether pursuant to this MoU or not, to any person/ entity.
- 4. The objective of this MoU is to (i) endeavour to assure the MoU Partner of a regular supply of products as per market demand and enable them to efficiently plan their business; and (ii) enable the Supplier to plan their production based on potential demand in the market so as to make efficient use of resources.
- 5. MoU shall be signed State wise (NCR shall be considered as one state for this purpose) and clubbing of multiple state locations for entities shall not be permitted, however, an entity may sign different MoUs for different States.
- 6. Within a State, at the request of the MoU Partner, purchases by group companies of the MoU Partner (i.e. its holding companies, its subsidiaries and subsidiaries of its holding companies, partnership firms, Proprietorships) may be considered for clubbing for availing the incentives provided under this MoU subject to complying with the holding guidelines as per JSL policy and declaration of such companies/entities at the time of signing of this MoU.
- 7. JSL shall endeavour to help the MoU Partners in arranging Working Capital for their operations through Pipe & Tube Finance scheme of its Bankers/ NBFCs.
- 8. The Pipe & Tube Manufacturer shall be entitled to cancel orders in case of inordinate supply delay, as per agreed policy.



9. A Pipe & Tube Manufacturer may withdraw at any time from this MoU if it disagrees with the general terms and conditions stipulated by JSL.

## Important Terms & Conditions w.r.t. Co-branding Agreement:

1. It is optional for a Pipe & Tube MoU partner to avail this APTP-JS scheme and become a Supplier designated Authorized Pipe & Tube Partner- "Jindal Saathi".

An **APTP-JS** certification by the Supplier Jindal Stainless Limited (JSL) is meant to assure the enduser/trader that the material is genuine, procured directly from the Supplier and has the assured quality. A network of certified APTPs is meant to provide multiple supply points to the end-users/traders for increasing efficiency in logistics in terms of time and cost.

- 2. The **APTP-Jindal Saathi Scheme** is committed to ensuring not only the genuine quality Jindal Saathi Cobranded Welded Pipe &-Tubes products for end users but is also committed that its partners work closely with key Industry Association with the prime objectives of
  - a) Growth of the Indian SS Welded Pipe & Tube Industry by promoting consumption of SS Pipe & Tubes in segments like Infrastructure, Mobility, Process industries, etc. by organizing awareness programs.
  - b) Advocating to government bodies such as BIS to develop and enforce quality standards for the industry.
  - c) Addressing trade protection issues encountered by the SS Welded Pipe & Tube industry.
- 3. Entitlement of **APTP-JS** Partners:
  - a) **"Authorized Pipe & Tube Partner Jindal Saathi"** (APTP-JS) Cobranding scheme will entail right to use Jindal Stainless Logo/stamping on Pipe & Tubes, Joint Promotion etc. subject to Terms & Conditions as mentioned as a part of this document.
  - b) "Authorized Pipe & Tube Partner Jindal Saathi" Scheme certificate from JSL.
  - c) Surprise Benefits of APTP-JS Scheme upon successful completion of MoU.





#### **Risk Management**

We recognize the risk of potential disruptions in our agreements with Jindal Stainless Limited. However, we maintain an average raw material inventory of 800 MT, sufficient for about 20 days, and a finished goods inventory of approximately 650-700 MT, covering around 10 days of customer demand. Additionally, we have strong connections with other renowned suppliers, ensuring our business operations remain unaffected by short-term supply disruptions.

Further, our co-branding agreement with JSL provides an option, not an obligation, to market our products under the JSL brand. We have a significant market presence and brand value independently. Therefore, any changes or disruptions in our agreements with JSL will have minimal impact on our business operations.

However, we have not experienced any disruptions in past.

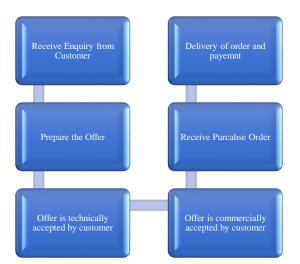
#### **Information Technology**

Our IT systems are vital to our business operations. We have a customised IT system of enterprise resource planning for our Company, which assists us in various business functions including materials management, inventory management, procurement planning, quality management, plant maintenance, finance and controlling, environment health and safety, and human resources.

#### Sales and Marketing

We have our in-house marketing and sales team working under the overall supervision of our Board of Directors and have a vast experience in deal origination and negotiation. The team follows a customer-centric approach and focuses on providing dedicated support for understanding customer requirements and manufacturing products.

Our sales team engages with the potential clients & dealers for their requirements and typically follows the following process:



On receipt of the purchase order and prior to the delivery of order, the following indicative steps are taken by the production team:

Sr. No.	Details
1	Once the purchase order is received from the client/dealer, and if found technically and
	commercially compliant, a work order is prepared and sent to the planning department for further
	processing.
2	The planning department checks the availability of finished goods stock and allocates stock
	material to the relevant work order.



3	In case the finished goods stock is not available, the required raw material is checked from the raw
	material stock and issued to production department for production.
4	In case the raw material stock is also unavailable for a particular order, a raw material indent is
	created for requisition of raw material and subsequently the raw material is issued to the production
	department for production.
5	Production is completed by different processes like rolling, finishing, pickling etc.
6	Stringent quality control is followed during the production process by the quality control
	department by checking in process products at various manufacturing stages and conducting
	various testing.
7	Final inspection of pipes and tubes is done by the quality control department which comprises of
	various non-destructive and destructive tests which are generally conducted in the presence of
	client-nominated third-party inspection agencies.
8	After clearing quality control, all pipes and tubes are sent to dispatch department for packaging
	and further dispatched to various client delivery locations.

# Dispatch

We have an in-house dispatch department that works with our sales team to coordinate the delivery of our Products on both ex-work/free-on-road ("FOR")/free-on-board ("FOB")/cost, insurance and freight ("CIF") basis. Further, we have sufficient storage facility at our Manufacturing facility for the purposes of holding inventories of raw material as well as finished products.



## Human Resources

We are having strong HR department, as on September 10, 2024, we had 92 permanent employees. We undertake selective and need-based recruitment every year to maintain the size of our workforce, which may otherwise decline as a result of attrition and retirement of employees. Each of our units has different manpower requirements. Based on the type of the production, the manpower is provided by our Human resource (HR) department. Most



of the other workers are supervised by the Factory manager except for certain staff which is monitored by separate department's viz. quality control department and safety department.

Department	Talwandi Rukka Plant	Hisar Office	Delhi Office	Total
	No.	of Employees		
Engineering & Maintenance	13	0	0	13
Finance & Accounts	3	5	0	08
Human Resources & Administration	0	1	0	01
Management including Independent Directors	0	6	0	06
Manufacturing	39	0	0	39
Material (Purchase, Store, Dispatch)	17	0	0	17
Quality Control	2	0	0	02
Sales and Marketing	0	1	4	05
Secretarial Department	0	1	0	01
	74	14	4	92

The following table illustrates the department wise numbers of our employees as September 10, 2024:

Attrition rate: As on September 10, 2024, we have 92 permanent employees, and attrition rate approximately is 3%-5% the last three years.

INSURANCE	

Sr. No.	Insurance Company	Policy Number	Period of Insurance	Policy Name	Purpose	Sum Assured (Rs. in Lakhs)	Premium Paid (Amount in ₹)
1.	ICICI Lombard General Insurance Co. Ltd.	1021/302 531239/0 0/000	12/08/2023 to 11/08/2024	MSME Surakhsa Kavach	Stock, Building, Plant & Machinery Fire Insurance	3,025.00	89,237.50
2.	ICICI Lombard General Insurance Co. Ltd.	2001/193 516791/0 3/000	18/09/2023 to 17/09/2024	Marine Open Inland Declarati on Policy	Steel & Metal Products	20,000	2,36,001
3.	United India Insurance Company LTD	1104003 123P117 245552	25/03/2024 to 24/03/2025	Vehicle Insurance	Motor Vehicle Insurance	3.10	7,766
4.	Cholamandalam MS General Insurance Co. Ltd.	TCH/977 94216	29/01/2024 to 28/01/2025	Vehicle Insurance	Motor Vehicle Insurance	32.97	82,529



5.	The New India Assurance Co. Ltd.	3538043 1230900 001875	08/02/2024 to 07/02/2025	Vehicle Insurance	Motor Vehicle Insurance	24.50	63,764
6.	Universal Sompo General Insurance Co. Ltd.	AVO/23 16/11462 388	30/07/2024 to 29/07/2025	Vehicle Insurance	Motor Vehicle Insurance	6.55	10,222
7.	United India Insurance Co. Ltd.	1104003 123P112 241978	27/12/2023 to 26/12/2024	Vehicle Insurance	Motor Vehicle Insurance	8.5	9,133
8.	Cholamandalam MS General Insurance Co. Ltd.	TCH/978 41029	24/05/2024 to 23/05/2025	Vehicle Insurance	Motor Vehicle Insurance	29.52	1,35,777

# **OUR CLIENTELES**

PSSR has grown into a highly established brand and serve as a long list of customers. Our clients come from different industrial backgrounds, which includes: -

- Automobile Ancillaries
- Heat Exchanger Manufacture
- Rail Coach Ancillaries
- Industrial Equipment & Hardware Manufacture
- Decorative Furniture and Railing Manufacture
- ✤ General Engineering Manufacturing

# INTELLECTUAL PROPERTY RIGHTS

Sr. No.	Trademark Certificate/ Application No.	Issuing Authority	Description of Goods and Services	Class	Status	Trademark
1.	2310298	Registrar of Trade Marks	Stainless-steel Tubes and Pipes	6	Opposed	
2.	6590416	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PSSR
3.	6591667	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	GROUP OF COMPANIES
4.	6591670	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	SS PIPE & TUBES
5.	6591668	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PIPE



6.	6591669	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	STAINLESS STEEL TUBE & PIPE
7.	Our Company has not yet applied for trademark registration under Trademark Act,1999.					GROUP OF COMPANIES

# **Immovable Properties:**

As mentioned below, Company is not using any property on lease and there is no conflict between the lessor & lessee.

Sr. No.	Owner	Address	Owned/ Leased	Date of Agreement	Purpose
1	P S Raj Steels Limited	V & P.O Talwandi Rukka, Hisar-125001, Haryana, India.	Owned	January 02, 2006	Factory
2	Sheela Stainless Private Limited	51, Block-A, IDC, Hisar, Hisar-125005, Haryana, India.	Leased	August 31, 2024	Corporate Office
3	R S Infra	Shop 28, Rani Jhansi Road, Near Jhandewalan Mandir, Paharganj, Delhi-110055.	Leased	December 01, 2022	Marketing Office



# **KEY INDUSTRY REGULATIONS AND POLICIES**

The following is a summary of certain relevant laws and regulations applicable to the business and operations of our Company. Our Company's business is governed by various central and state legislations that regulate the substantive and procedural aspects of our Company's business. The information detailed in this chapter has been obtained from publications available in the public domain. The description of the applicable regulations as given below has been set out in a manner to provide general information to the investors and is not exhaustive and shall not be treated as a substitute for professional legal advice.

Under the provisions of various Central Government and State Government statutes, our Company is required to obtain, and periodically renew certain licenses or registrations and to seek statutory permissions to conduct our business and operations. For details of such Government Approvals obtained by our Company in compliance with these regulations, see "Government and Other Statutory Approvals" on page 258.

The statements below are based on the current provisions of Indian law, and the judicial, regulatory and administrative interpretations thereof, which are subject to change or modification by legislative, regulatory, administrative, quasi-judicial or judicial decisions/actions.

# **INDUSTRY SPECIFIC REGULATIONS**

## Bureau of Indian Standards Act, 2016("BIS Act")

The BIS Act provides for the establishment of the Bureau of Indian Standards ("**BIS**") for the harmonious development of the activities of standardisation, conformity assessment and quality assurance of goods, articles, processes, systems and services. The BIS Act for the functions of the BIS which includes, among others, (a) recognizing as an Indian standard, any standard established for any article or process by any other institution in India or elsewhere; (b) specifying a standard mark which shall be of such design and contain such particulars as may be prescribed to represent a particular Indian standard; and (c) undertake testing of samples for purposes other than for conformity assessment and (d) undertake activities related to legal metrology. The BIS Act empowers the Central Government in consultation with the BIS to order compulsory use of standard mark for any goods or process if it finds it expedient to do so in public interest. The BIS Act also provides the penalties in case there is a contravention of the provisions of the BIS Act.

# The Legal Metrology Act, 2009 and Legal Metrology (Packaged Commodities) Rules, 2011 ("LM Rules")

The Legal Metrology Act, 2009 Act which was brought in force in 2009 repealed and replaced the Standard of Weights and Measures Act, 1976 and the Standards of Weights and Measures (Enforcement) Act, 1985. The Act was enacted for establishing and enforcing uniform standards of weights and measures in order to regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number. Under the Act, every manufacturer/ importer is required to obtain the prior approval of the model of a weight or a measure from the competent authority before manufacturing or importing products/ goods, etc. which are sold or distributed by weight, measure or number. The Act further empowers the Central Government to enact rules to carry out the provisions of the Act. In this regard, the LM Rules were framed which lays down specific provisions governing the packaging and labelling of commodities. These rules are applicable to packages intended for retail sale, wholesale packages and for export of packaged commodities and registration of manufacturers, packers and importers. Also, States may frame State specific rules under the Act to provide for the time limits for verification of weights and measures, maintenance of registers and records, stipulating the manner of notifying government authorities, fees for compounding of offences etc.

Further, the Legal Metrology (Government Approved Test Centre) Rules, 2013 have laid down specifications regarding verification of weights and measures specified therein by Government approved test centres.



# Steel and Steel Products (Quality Control) Order, 2020 ("QC Order")

The QC Order was notified by the Ministry of Steel, Government of India, to vide Gazette Notification No. S.O 4637(E) dated December 22, 2020 to bring certain steel products under mandatory BIS certification. All manufacturers of steel and steel products are required to apply for certification and ensure compliance with the QC Order. The QC Order further provides that every steel and steel products stated therein shall bear the standard mark under a license from BIS, as provided in Bureau of Indian Standards (Conformity Assessment) Regulations, 2018.

## ENVIRONMENT LAWS AND REGULATIONS

## The Environment (Protection) Act, 1986 and the Environment (Protection) Rules, 1986

The Environment (Protection) Act, 1986 provides a framework for the Central Government to coordinate activities of various state and central authorities established under previous environmental laws. The Act specifies that no person carrying on any industry, operation or process shall discharge or emit or permit to be discharged or emitted any environment pollutants in excess of such standards as may be prescribed. The Act empowers the Central Government to make rules to prescribe standards/limits for matters *inter-alia* standards of quality of air, water or soil for various areas, maximum allowable limits of concentration of various environmental pollutants for different areas etc.

In exercise of powers conferred under the Environment (Protection) Act, the Central Government notified the Environment (Protection) Rules, 1986 to prescribe the standards for emission or discharge of environmental pollutants which an industry must comply with. Under the Environment Protection Rules, every person who carries on an industry, operation or process requiring consent under Water (Prevention and Control of Pollution) Act, 1974 or Air (Prevention and Control of Pollution) Act, 1981 or the Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 shall submit to the concerned State Pollution Control Board a statement for that financial year in the prescribed form.

# The Environmental Impact Assessment Notification, 2006 ("EIA Notification")

The EIA Notification issued under the Environment Act and the Environment Rules, as amended from time to time, mandates the prior approval of the Ministry of Environment, Forest and Climate Change, Government of India, or State Environment Impact Assessment Authority, as the case may be for the establishment of any new project, expansion or modernisation of existing projects, change of product mixes in existing manufacturing units. The EIA Notification prescribes a stage-wise approval process for obtaining environmental clearances for projects.

# The Water (Prevention and Control of Pollution) Act, 1974 ("Water Act")

The Water Act aims to prevent and control water pollution as well as restore water quality by establishing and empowering the Central Pollution Control Board ("CPCB") and the State Pollution Control Board ("SPCB). Under the Water Act, any person establishing any industry, operation or process, any treatment or disposal system, use of any new or altered outlet for the discharge of sewage or new discharge of sewage, must obtain the consent of the relevant State Pollution Control Board, which is empowered to establish standards and conditions that are required to be complied with.

# The Air (Prevention and Control of Pollution) Act, 1981 ("Air Act")

The Air Act aims at the prevention, control and abatement of air pollution. Pursuant to the provisions of the Air Act, any person, establishing or operating any industrial plant within an air pollution control area, must obtain the consent of the relevant SPCB before establishing or operating such industrial plant. No person operating any industrial plant in any air pollution control area is permitted to discharge the emission of any air pollutant in excess of the standards laid down by the State Pollution Control Board.



# The Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016 ("Hazardous Waste Rules")

The Hazardous Waste Rules were notified by the Government of India in exercise of the powers conferred under Sections 6, 8 and 25 of the Environment Protection Act, 1986 and by superseding the erstwhile Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008. The Hazardous Waste Rules were notified to ensure the safe handling, generation, processing, treatment, package, storage, transportation, use reprocessing, collection, conversion, and offering for sale, destruction and disposal of hazardous waste.

The Hazardous Waste Rules impose an obligation on each occupier and operator of any facility generating hazardous waste to dispose any hazardous waste in the manner prescribed in the Hazardous Waste Rules. "Hazardous Waste" in this regard, means any waste, which by reason of characteristics, such as physical, chemical, biological, reactive, toxic, flammable, explosive or corrosive, causes danger to health, or environment. It is obligatory for each occupier and operator of any facility generating hazardous waste to obtain an approval from the relevant State Pollution Control Board for collecting, storing and treating the hazardous waste.

## INDUSTRIAL, EMPLOYMENT AND LABOUR LAWS

## The Public Liability Insurance Act, 1991 ("Act") & the Public Liability Insurance Rules, 1991

The Act imposes liability on the owner or controller of hazardous substances for any damage arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the Act has been enumerated by the government by way of a notification. Under the Act, the owner or handler is also required to take out an insurance policy insuring against liability.

In exercise of its powers conferred under Section 23 of the Act, the Government of India has notified the Public Liability Insurance Rules which mandates the employer to contribute towards the 'Environmental Relief Fund' with a sum equal to the premium paid on the insurance policies.

## The Factories Act, 1948

The Factories Act, 1948 requires the Occupier to ensure the health, safety and welfare of all workers. The Factories Act, 1948 defines a 'factory' to cover any premises which employs ten or more workers on any day of the preceding twelve months and in which manufacturing process is carried on with the aid of power or any premises where at least twenty workers are employed in a manufacturing process. In view of the powers conferred under the Factories Act, 1948 each State Government has enacted rules for prior approval for the establishment of factories and for registration and licensing of factories.

In addition to the Factories Act, the employment of workers, depending on the nature of activity, is regulated by a wide variety of generally applicable labour laws. The following is an indicative list of labour laws which may be applicable to our Company due to the nature of our business activities:

- a) The Contract Labour (Regulation and Abolition) Act, 1970
- b) The Employees' Compensation Act, 1923
- c) The Employees' Provident Funds and Miscellaneous Provisions Act, 1952
- d) The Employees' State Insurance Act, 1948
- e) The Industrial Disputes Act, 1947
- f) The Industrial Employment (Standing orders) Act, 1946
- g) The Child and Adolescent Labour (Prohibition and Regulation) Act, 1986
- h) The Payment of Bonus Act, 1965
- i) The Minimum Wages Act, 1948
- j) The Payment of Wages Act, 1936
- k) The Equal Remuneration Act, 1976
- 1) The Maternity Benefit Act, 1961



- m) The Apprentices Act, 1961
- n) The Payment of Gratuity Act, 1972
- o) The Trade Unions Act, 1926
- p) The Sales Promotion Employees (Conditions of Service) Act, 1976
- q) The Unorganised Workers Social Security Act, 2008

# The Code on Wages, 2019

The Code on Wages, 2019 amalgamates, simplifies and rationalises the relevant provisions of the following four central labour enactments relating to wages, namely, (a) The Payment of Wages Act, 1936; (b) The Minimum Wages Act, 1948; (c) The Payment of Bonus Act, 1965; and (d) The Equal Remuneration Act, 1976. The Code on Wages, 2019 is an Act to amend and consolidate the laws relating to wages and bonus and matters connected therewith or incidental thereto. The Code received the assent of the President of India on August 8, 2019 and is published in the Official Gazette. The Code applies to the covered employees and allows the Central Government to set a fixed floor wage taking into account minimum living standards of a worker. The Code will come into force on the date to be notified by the Government.

# The Occupational Safety, Health and Working Conditions Code, 2020

Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and was published in the Official Gazette. The Act consolidates and amends the laws regulating the occupational safety, health and working conditions of the persons employed in an establishment. The Code amalgamates, simplifies and rationalises the relevant provisions of the following thirteen Central labour enactments namely, 1. The Factories Act, 1948; 2. The Plantations Labour Act, 1951; 3. The Mines Act, 1952; 4. The Working Journalists and other Newspaper Employees (Conditions of Service and Miscellaneous Provisions) Act, 1955; 5. The Working Journalists (Fixation of Rates of Wages) Act, 1958; 6. The Motor Transport Workers Act, 1961; 7. The Beedi and Cigar Workers (Conditions of Employment) Act, 1966; 8. The Contract Labour (Regulation and Abolition) Act, 1970; 9. The Sales Promotion Employees (Conditions of Service) Act, 1979; 11. The Cine Workers and Cinema Theatre Workers Act, 1981; 12. The Dock Workers (Safety, Health and Welfare) Act, 1986; and 13. The Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1986; and 13. The Code extends to the whole of India and covers all employees. The Code will come into force on the date to be notified by the Government.

# The Code on Social Security, 2020

The Code on Social Security, 2020 received the assent of the President of India on September 28, 2020 and was published in the official gazette. The objective of the Code is to amend and consolidate the laws relating to social security, with the primary goal to extend social security to all employees and workers. The Code on Social Security, 2020, amalgamates, simplifies and rationalises the relevant provisions of the following nine(9) central labour enactments relating to social security, namely, (i) The Employees' Compensation Act, 1923; (ii) The Employees' State Insurance Act, 1948; (iii) The Employees' Provident Funds and Miscellaneous Provisions Act, 1952; (iv) The Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959; (v) The Maternity Benefit Act, 1961; (vi) The Payment of Gratuity Act, 1972; (vii)The Cine Workers Welfare Fund Act, 1981; (viii) The Building and Other Construction Workers Welfare Cess Act, 1996; and (ix) The Unorganised Workers' Social Security Act, 2008. The Code will come into force on the date to be notified by the Government.

# The Industrial Relations Code, 2020

The Industrial Relations Code, 2020 is an Act to consolidate and amend the laws relating to Trade Unions, conditions of employment in an industrial establishment or undertaking, investigation and settlement of industrial disputes. The Industrial Relation Code 2020 amalgamates, simplifies and rationalises the relevant provisions of (a) the Trade Unions Act, 1926; (b) the Industrial Employment (Standing Orders) Act, 1946; and (c) the Industrial Disputes Act, 1947. The Code will come into force on the date to be notified by the Government.



## The Child and Adolescent Labour (Prohibition and Regulation) Act, 1986

The Child and Adolescent Labour (Prohibition and Regulation) Act, 1986 prohibits employment of children below fourteen years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. The Act regulates the conditions of work of adolescents.

## The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 Act provides for protection to women against sexual harassment at workplace and prevention and redressal of complaints of sexual harassment. The Act defines "Sexual Harassment" to include any unwelcome sexually determined behaviour (whether directly or by implication). "Workplace" under the Act has been defined to include government bodies, private and public sector organizations, non-governmental organizations, organizations carrying on commercial, vocational, educational, entertainment, industrial, financial activities, hospitals and nursing homes, educational institutes, sports institutions and stadiums used for training individuals.

The Act requires an employer to set up an "Internal Complaints Committee" at each office or branch of an organization employing at least 10 employees. The Government is required to set up a "Local Complaints Committee" at the district level to investigate complaints regarding sexual harassment from establishments where internal complaints committee has not been constituted.

## INTELLECTUAL PROPERTY LAWS

## The Patents Act, 1970 ("Patents Act")

The Patents Act governs the registration and protection of patents in India. In addition to the broad requirement that an invention satisfy the requirements of novelty, utility and non-obviousness in order for it to avail patent protection, the Patents Act also provides that patent protection may not be granted to certain specified types of inventions and materials even if they satisfy the above criteria. The Patents Act also prohibits any person resident in India from applying for patent for an invention outside India without making an application for the same in India. The term of a patent granted under the Patents Act is for a period of twenty years from the date of filing of the application for the patent.

# The Trade Marks Act, 1999 ("Trade Marks Act")

The Trade Marks Act governs the statutory protection of trademarks and prevents the use of fraudulent marks in India. The Trade Marks Act prohibits any registration of deceptively similar trademarks. An application for registration of a trademark may be made by an individual or joint applicants and can be made on the basis of either use or intention to use a trademark in the future. Once granted, trademark registration is valid for ten years, unless cancelled. If not renewed after ten years, the mark lapses and the registration has to be restored. The Trademarks Act also provides for penalties for infringement, falsifying and falsely applying for trademarks. The Trademarks Act has been amended to enable Indian nationals as well as foreign nationals to secure simultaneous protection of trademark in other countries. The Trade Marks Act also seeks to simplify the law relating to transfer of ownership of trademarks by assignment or transmission and to align the law with international practice.

# The Copyright Act, 1957 ("Copyright Act")

The Copyright Act governs and deals with copyright protection in India. Under the prevalent Act, a copyright may subsist in original literary, dramatic, musical or artistic works, cinematograph film and sound recordings. While copyright registration is not a prerequisite for acquiring or enforcing a copyright in an otherwise copyrightable work, such copyright registration constitutes *prima facie* evidence of the particulars entered therein and may expedite infringement proceedings. Reproduction of a copyrighted work for sale or hire, issuing of copies to the public, performance or exhibition in public, making a translation of the



copyrighted work, making an adaptation of the work and making a cinematograph film of the work without consent of the owner of the copyright are all acts which amount to an infringement of copyright.

## The Designs Act, 2000 ("Designs Act")

The Designs Act consolidates and amends the law relating to protection of designs. A design refers to the features of shape, configuration, pattern, ornamentation or composition of lines or colours applied to any article, in two or three dimensional or both forms. In order to register a design, it must be new and original and must not be disclosed to the public anywhere in India or any other country by publication in tangible form or in any other way prior to the filing date. Additionally, a design should be significantly distinguishable from known designs or combination of known designs in order for it to be registerable.

# FOREIGN TRADE REGULATIONS

## Foreign Exchange Management Act, 1999 ("FEMA")

Foreign investment in Indian securities is governed by the provisions of the FEMA (that replaced the erstwhile Foreign Exchange Regulation Act, 1973) and the FDI policy of the Government of India. Foreign investment is permitted (except in the prohibited sectors) in Indian companies, either through the automatic route or the government approval route, depending upon the sector in which foreign investment is sought to be made. The regulatory framework, developed over a period of time consists of Acts, regulations, press notes, press releases, and clarifications among other amendments.

## The Foreign Trade (Development and Regulation) Act, 1992 and Foreign Trade (Regulation) Rules, 1993

The Foreign Trade (Development and Regulation) Act, 1992 and the Rules framed thereunder governing foreign trade in India. The Act provides for the development and regulation of foreign trade by facilitating imports into, and augmenting exports from, India and for matters connected therewith or incidental thereto. Under the Act the Government of India is empowered to make provisions *inter-alia* to prohibit, restrict and regulate exports and imports formulate and announce export and import policy. The Act prohibits a person from undertaking any import or export except under an Importer-Exporter Code member (IEC) unless exempted in that aspect.

## Laws in relation to Taxation

In addition to the aforementioned legislations which are applicable to our Company, some of the tax legislations that are applicable to the operations of our Company include:

- a) Income Tax Act 1961, and the Income Tax Rules, 1962, as amended by the Finance Act in the respective years;
- b) Central Goods and Service Tax Act, 2017, the Central Goods and Service Tax Rules, 2017 and various statewise legislations made thereunder;
- c) The Integrated Goods and Service Tax Act, 2017; and
- d) State-wise professional tax legislations.

## Income Tax Act, 1961

The Income Tax Act, 1961 ("**IT Act**") is applicable to every domestic/ foreign company whose income is taxable under the provisions of the IT Act or the rules made under it, depending upon the status of its registration and the type of income involved. The IT Act provides for taxation of a person resident in India on their income and person not resident in India, on their income received, accruing or arising in India or deemed to have been received, accrued or arising in India. Every company assessable to income tax under the IT Act is required to comply with the provisions thereof.



## Goods and Services Tax Act, 2017

Goods and Services Tax Act, 2017 ("**GST**") is an indirect tax applicable throughout India which has replaced multiple cascading taxes levied by the Central and State Governments. The application of GST is governed primary by the Central Goods and Services Tax Act, 2017; the Integrated Goods and Services Tax Act, 2017. The Parliament has the exclusive power to levy integrated GST (IGST) on Inter-State trade or commerce (including imports) in goods or services. GST is governed by a GST Council, with its Chairman being the Finance Minister of India.

## **GENERAL LAWS**

## The Consumer Protection Act, 2019

The Consumer Protection Act, 2019 repeals the earlier Consumer Protection Act, 1986. The Act was enacted to provide simpler and quicker access to redress consumer grievances. The Act *inter alia* seeks to promote and protect the interests of consumers against deficiencies and defects in goods or services, secure the rights of a consumer against unfair trade practices, by manufacturers, service providers and traders.

The Consumer Protection Act, 2019 also provides for the establishment of a Central Consumer Protection Authority to regulate matters relating to violation of rights of consumers, unfair trade practices and false or misleading advertisements which are prejudicial to the interests of public and consumers and to promote, protect and enforce the rights of consumers as a class. The Act provides for settlement of disputes by way of mediation in case there is a possibility of settlement at the stage of admission of complaint or at any later stage, if acceptable to both parties. The Act contemplates a mediation cell attached to each district, state and National Commission for expedited resolution of consumer disputes.

## The Competition Act, 2002

The Competition Act, 2002, as amended from time to time, aims to prevent practices having adverse effect on competition, to promote and sustain competition in markets, to protect interest of the consumers and to ensure freedom of trade in India. The Competition Act deals with prohibition of anti-competitive agreements. No enterprise or group shall abuse its dominant position in various circumstances as mentioned under the Act. The Act establishes the Competition Commission of India ("**Commission**") which is responsible for eliminating practices having adverse effect on competition, promoting and sustaining competition, protecting interest of consumers and ensuring freedom of trade.

# The Companies Act, 2013 ("Companies Act")

The Companies Act, 2013, was introduced replacing the erstwhile Companies Act, 1956. The provisions of the Companies Act apply to all the companies incorporated either under this Act or under the previous law. The Companies Act deals with matters *inter-alia* incorporation of companies and the procedure for incorporation and post-incorporation along with conversion of a private company into a public company and *vice versa*. In case of public company, a company can be formed by seven or more persons and by two or more persons in case of private company. Further significant amendments have been introduced in the Companies Act on matters *inter-alia* corporate social responsibility, disclosure under board report, general meetings etc.

# The Indian Contract Act, 1872

The Indian Contract Act, 1872 occupies the most important place in Commercial Law. The objective of the Contract Act is to ensure that the rights and obligations arising out of a contract are honoured and that legal remedies are made available to those who are affected due to violation of such rights and obligations.



#### Indian Stamp Act, 1899

The Indian Stamp Act, 1899 prescribes the rates for the stamping of documents and instruments by which any right or liability is, or purports to be, created, transferred, limited, extended, extinguished or recorded. Under the Indian Stamp Act, 1899, an instrument not 'duly stamped' cannot be accepted as evidence by civil court, an arbitrator or any other authority authorized to receive evidence.

## The Registration Act, 1908

The Registration Act, 1908 was introduced to provide for the public registration of documents so as to give information to people regarding legal rights and obligations arising or affecting a particular property, and to perpetuate documents which may afterwards be of legal importance, and also to prevent fraud.

## The Negotiable Instruments Act, 1881

In India, the laws governing monetary instruments such as cheques are contained in the Negotiable Instruments Act, 1881. The Act provides effective legal provisions to restrain persons from issuing cheques without having sufficient funds in their account and any stringent provision to punish them in the event of such cheque not being honoured by their bankers and returned unpaid. Section 138 of the Act, creates statutory offence in the matter of dishonour of cheques on the ground of insufficiency of funds in the account maintained by a person with the banker.

## Punjab Shops and Establishments Act, 1958 as applicable to the State of Haryana

The provisions of Punjab Shops and Establishments Act, 1958 as applicable to the State of Haryana are applicable to our offices in Haryana and, where the head office of our Company is located. The Act regulates the working and employment conditions of the workers employed in shops and establishments and provides for fixation of working hours, leave, termination of service, and other rights and obligations of the employers and employees.



# OUR HISTORY AND CERTAIN OTHER CORPORATE MATTERS

## **BRIEF HISTORY OF OUR COMPANY**

Our Company was originally incorporated as 'P S Raj Steels Private Limited' as a private limited company under the Companies Act, 1956 on November 09, 2004 pursuant to a Certificate of Incorporation bearing CIN U27109HR2004PTC035523 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter, our Company was converted into a public limited company from a private limited company pursuant to a special resolution passed by the shareholders of our Company on May 17, 2024 consequent to which the name of our Company changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels Limited' and a fresh Certificate of Incorporation bearing no. U27109HR2004PLC035523 was issued by the Registrar of Companies, NCT of Delhi and Haryana ("RoC") on August 06, 2024.

Our Company has 11 Shareholders as on the date of filing of this Draft Red Herring Prospectus. For further details, please refer to chapter titled '*Our History and Certain Other Corporate Matters*' beginning on page 190.

## **CORPORATE PROFILE OF OUR COMPANY**

For information on our Company's profile, activities, services, market, growth, technology, managerial competence, standing with reference to prominent competitors, major Vendors and suppliers, please refer the sections titled "Our Business", "Our Industry", "Our Management", "Restated Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 155, 122, 198, 231 and 236 respectively.

# ADDRESS OF THE REGISTERED OFFICE AND CORPORATE OFFICE

Registered Office	V & P.O Talwandi Rukka, Hisar-125001, Haryana, India.
Corporate Office	51, Block-A, IDC, Hisar-125005, Haryana, India.

## CHANGES IN REGISTERED OFFICE OF THE COMPANY SINCE INCORPORATION

The details of change of Registered Office of our Company are as follows:

Effective Date	Shifted from	Shifted to	Reason
July 30, 2013	183/1, B-6, Kala Sadan, Katla Ram Lila, Hisar- 125001, Haryana, India.	V & P.O Talwandi Rukka, Hisar-125001, Haryana, India.	For Operational Efficiency

## MAIN OBJECTS OF MEMORANDUM OF ASSOCIATION

- 1. To carry on in India or elsewhere the business to manufacture, produce, process, treat, assemble, alter, convert, commercialise, roll, re-roll, melt, mold, design, develop, fabricate, galvanise, machine, cut, trim, turn to account and to act as agent, broker, stockists, distributor, importer, exporter, trader, buyer, seller, vendor, engineers, metallurgists, consultants, job workers, or otherwise to deal in all shapes, size, uses, capacities, specifications, descriptions, and varieties of flanges and other products whether made of iron and steel or in combination with any ferrous or non-ferrous materials such as plants, machineries, tools, jigs, dies, moulds, reciprocals, equipment's, instruments, apparatus, utensils, accessories, fittings, hardwares, butthings, piano hinges, sanitaries, fixtures, pipes, ducting, engineering goods, used in any industry.
- 2. To carry on the business of manufacturers of, dealers in, exporters and importers of, all varieties of steel, carbon steel, tool alloy steel, mild steel and other kind and grades of steel and to carry on and execute the work of steel engineers including manufacturing and dealing in steel rocis, steel ingots, steel sheets, steel wires and in all kinds of steel products whellier forged, re-rolled or drawn and consequently to manufacture, sell and deal in all or any of the by-products which will be obtained in the process of manufacturing these steel products.



3. To manufacture, deal, import and export pig iron, sponge iron, ferro silicon, ferro chrome and other ferrous substances and metals of every description and grades and to manufacture, deal, import, and export all kinds and varieties of non-ferrous raw metals such as aluminium, copper, tin, lead.

# AMENDMENTS TO THE MEMORANDUM OF ASSOCIATION OF OUR COMPANY

Except as stated below, there has been no change in the Memorandum of Association of our Company since its Incorporation:

March 29, 2007Alteration in the Capital ClauseMarch 29, 2007Extra-ordinary General MeetingClause V of the Memorandum of Association was amended to reflect the increase in the Authorized Share Capital of our Company from Rs. 10,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each to Rs. 15,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each to Rs. 15,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each to Rs. 25,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each to Rs. 25,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 25,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 25,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 100,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 10,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 1,00,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 1,00,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 1,00,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 1,00,00,000 divided into 1,00,0000 Equity Shares of Rs. 10/- each to Rs. 1,00,00,000 divided into 1,00,0000 Eq	Date of Meeting	Type of Meeting	Details
March 29, 2007Extra-ordinary General Meetingreflect the increase in the Authorized Share Capital of our Company from Rs. 10,00,000 divided into 1,00,000 Equity Shares of Rs. 10/- each to Rs. 15,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each.March 20, 2008Extra-ordinary General MeetingAlteration in the Capital Clause Clause V of the Memorandum of Association was amended to reflect the increase in the Authorized Share Capital of our Company from Rs. 15,00,000 divided into 1,50,000 Equity Shares of Rs. 10/- each to Rs. 25,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each.October 31, 2011Extra-ordinary General MeetingAlteration in the Capital Clause Clause V of the Memorandum of Association was amended to reflect the increase in the Authorized Share Capital of our Company from Rs. 25,00,000 divided into 2,50,000 Equity Shares of Rs. 10/- each to Rs. 50,0000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,0000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 50,00,000 divided into 5,00,000 Equity Shares of Rs. 10/- each to Rs. 10/- each.February 25, 2016Extra-ordinary General MeetingAlteration in the Capital Clause Clause V of the Memorandum of Association was amended to reflect the increase in the Authorized Share Capital of our Company from Rs. 1,00,0000 divided into 10,00,000 Equity Shares of Rs. 10/- each.April 04, 2024Extra-ordinary General			Alteration in the Capital Clause
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May 1 / 2024			Change in Status of the Company
General Meeting amended upon conversion from Private Limited Company to Public	May 17, 2024	Extra-ordinary	Clause I of the Memorandum of Association of the Company was
	wiay 17, 2024	General Meeting	amended upon conversion from Private Limited Company to Public
Limited Company.			Limited Company.



# ADOPTING NEW SET OF ARTICLES OF ASSOCIATION OF THE COMPANY

Date of Meeting	Type of Meeting	Amendments		
	Extra-ordinary	Adopted new set of Articles of Association as per the listing		
April 04, 2024	General	requirements.		
	Meeting			
	Extra-ordinary	Our Company was converted from a private limited to public limited		
May 17, 2024 General		Company consequent to which name of the Company was changed from		
	Meeting	'P S Raj Steels Private Limited' to 'P S Raj Steels Limited'.		

Our Company has adopted new set of Articles of Association on following events:

# MAJOR EVENTS AND MILESTONES OF OUR COMPANY

The table below sets forth some of the major events in the history of our company:

Commenced trading in stainless-steel.		
Acquired land at VPO Talwandi Rukka, Hisar, Haryana for setting up a manufacturing plant		
and began construction.		
Purchased 2 tube mills and other machines to establish the production line.		
Installed 3 <sup>rd</sup> Tube Mill to the plant.		
Installed two new tube mills to the plant.		
Added two automatic polish machines and 2 tube mills to the plant.		
Achieved approximately 1,411 MT in production.		
*Received Assurance Letter from POSCO for regular supply of raw materials.		
Entered into new segment of NB Pipes by acquiring Stainless-steel tube mill for NB 8" pipe.		
Completed construction of Building-2 at our manufacturing plant set-up already in 2006 at		
VPO, Talwandi Rukka, Hisar, Haryana and also installed Slitting-line Machines.		
Achieved a turnover of more than Rs. 50 crores.		
Became a Gold Sponsor of the Indinox 2015 Exhibition in Ahmedabad, organized by the		
Indian Stainless Steel Development Authority (ISSDA).		
Participated in the Stainless-Steel Pipe Expo at Pragati Maidan, New Delhi.		
Received the IndiaMart Trust Seal.		
Completed construction of Building-3 at our manufacturing plant set-up already in 2006 at		
VPO, Talwandi Rukka, Hisar, Haryana.		
Achieved a turnover of more than Rs. 100 crores.		
Became a Gold Sponsor of the 10 <sup>th</sup> Indian Stainless-steel Houseware Show in Hyderabad.		
Received an Expression of Gratitude from Jindal Stainless Limited.		
Awarded as top MOU Performer 2020-2022 in Greece by Jindal Stainless Limited.		
Achieved a turnover of more than Rs. 290 crores.		
Conversion of the Company from private limited to public limited company consequently		
name of the Co mpany changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels		
Limited'.		

\*As on the date of this Draft Red Herring Prospectus, we do not have any such assurance for the supply of raw material from POSCO.



## LOCK-OUT AND STRIKES

There have been no instances of strikes or lock-outs at any time in our Company as on the date of this Draft Red Herring Prospectus.

# SIGNIFICANT FINANCIAL OR STRATEGIC PARTNERSHIPS

Our Company has not entered into any Significant Financial or Strategic Partnerships except as entered in its normal course of business.

# TIME/ COST OVERRUN IN SETTING UP PROJECTS

There have been no time or cost overruns pertaining in the setting up of projects by our Company since incorporation.

## CAPACITY/ FACILITY CREATION, LOCATION OF PLANTS

Our manufacturing plant is located at V & P.O Talwandi Rukka, Hisar, Haryana-125001, India spread over in the area of 3 acres.

# LAUNCH OF KEY SERVICES, ENTRY INTO NEW GEOGRAPHIES OR EXIT FROM EXISTING MARKETS

For details of key products or services launched by our Company, entry into new geographies or exit from existing markets, see "Major Events / Milestone / Achievements" on page 192.

## KEY AWARDS, ACCREDITATIONS OR RECOGNITION

Name of Award/ Achievements	Issuing Authority	Description	Images
ISO 9001: 2015	Universal Certification Services Private Limited	for Quality Management System Standard	<image/> <section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><text><text><text><text><text><text><text><text><text><text><text><text><text></text></text></text></text></text></text></text></text></text></text></text></text></text></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header>
Top Performer Award	Jindal Stainless Limited	for having tremendous contribution in stainless-steel market.	CREEC BORECE BORECE BORECES BORE LIZE



Verified Trust Seal	India Mart	for excellent performance on stainless-steel pipe industry.	<image/> <section-header><section-header></section-header></section-header>
Member of ISSDA	Indian Stainless Steel Development Authority	Certificate of Membership	<image/> <text><text><text><text><text></text></text></text></text></text>
Gold Sponsorship Award	Indian Stainless Steel Development Organisation	Gold Sponsorship of the Indinox2015 Exhibition held in Ahmedabad by ISDO	
Gold Sponsorship Award	Indian Stainless- Steel Houseware	Gold Sponsorship Award at 10 <sup>th</sup> Indian Stainless-Steel Houseware Show 2019	

## Some other achievements are:

- Market Predictions Award received from the State Bank of India for an extraordinary operation and activities.
- **Special Appreciation Letter** received from Jindal Stainless Limited (JSL) highlighting the strong relationship with JSL.
- Our Company has a Memorandum of Understanding (MoU) Understanding Partnership with Jindal Stainless Limited (JSL) for the supply of raw material.
- Our Company is also registered under the 'National Small Industries Corporation Limited' (NSICL).

# DEFAULTS OR RESCHEDULING/ RESTRUCTURING OF BORROWINGS WITH FINANCIAL INSTITUTIONS/ BANKS

There have not been any defaults or rescheduling of borrowings from financial institutions/ banks by our Company.



# CHANGES IN THE ACTIVITIES OF OUR COMPANY DURING THE LAST FIVE YEARS

There have been no changes in the activities of our Company since its date of incorporation which may have had a material adverse effect on the profits and loss account of our Company, including discontinuance of lines of business, loss of agencies or markets and similar factors.

# MATERIAL ACQUISITIONS OF BUSINESSES OR DIVESTMENT OF BUSINESS/ UNDERTAKINGS, MERGERS, AMALGAMATION OR REVALUATION OF ASSETS, IF ANY IN LAST 10 YEARS

There are no mergers, amalgamation, revaluation of assets etc. with respect to our Company in the last 10 (ten) years. Further we had not acquired / sold any businesses / undertakings in last 10 (ten) years from the date of this Draft Red Herring Prospectus.

## **OUR HOLDING COMPANY**

We do not have a holding company as on the date of this Draft Red Herring Prospectus.

## **OUR JOINT VENTURES**

We do not have any joint ventures as on the date of this Draft Red Herring Prospectus.

## **OUR SUBSIDIARY**

We do not have a subsidiary company as on the date of this Draft Red Herring Prospectus.

# AGREEMENTS WITH KEY MANAGERIAL PERSONNEL OR A DIRECTOR OR PROMOTERS OR ANY OTHER EMPLOYEE OF THE COMPANY

Except as following, there are no agreements entered into by key managerial personnel or a Director or Promoters or any other employee of our Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of our Company.

Name of the KMP/ Director/ Promoter	Date of Agreement	Remarks
Deepelt Kumer	May 17, 2024	Service Agreement between Managing
Deepak Kumar	May 17, 2024	Director and Company.
Coursey Cursto	May 17, 2024	Service Agreement between Whole-time
Gaurav Gupta	Way 17, 2024	Director and Company.

## Some Key Terms of the aforesaid agreement:

- 1. To manage, conduct and transact all the business, affairs and operations of the company in accordance with the Memorandum and Articles of Association of the Company including power to enter into contracts and vary and rescind them;
- 2. To enter into and become party to and to sign and execute all deeds, instruments, contracts, receipts and all other documents or writings on behalf of the company not required to be executed under its Common Seal or not otherwise provided for in the articles of association of the company;
- 3. To make, sign, draw, accept, endorse, negotiate, sell and transfer on behalf of the company all cheques, bills of exchanges, drafts, hundies, promissory notes, dock warrants, delivery orders, railway receipts, bills of lading and other mercantile documents and other negotiable instruments and securities.



- 4. To become party to and to present for registration and admit execution of and to do every act, matter or thing necessary or proper to enable registration on behalf of the company of all deeds, instruments, contracts, agreements, receipts and all other documents whatsoever;
- 5. To institute, defend, prosecute, conduct, compound refer to arbitration and abandon and to compromise legal or other proceedings, claims and disputes by or against the Company or in which the company may be concerned or interested;
- 6. Subject to the provisions of the Act, to raise or borrow (otherwise than by debentures) from time to time in the name or otherwise on behalf of the Company by not exceeding the total amount specified by the Board from time to time, such sum or sums of money as the Managing Director may think expedient;
- 7. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board, to invest and deal with the moneys of the Company not immediately required, upon investments of such nature as may be specified by the Board from time to time or to deposit the same with banks, shroffs or persons and from time to time to realise and vary such investments;
- 8. Subject to the provisions of section 179 and 180 of the Act and when so authorised by the Board and within the limits from time to time fixed by the Board to make loans for such purposes and up to such maximum amount for such purpose as may be specified by the Board from time to time;
- 9. To provide from time to time for the appointment of any attorney or attorneys, or officer or officers for management and transaction of the affairs of the company generally or in specified locality or district or province or State; and
- 10. Generally, to make all such arrangements and to do all acts, deeds, matters and things on behalf of the company as may be usual, necessary or expedient in the conduct and management of business, as are not governed by the Act or by the Memorandum and Articles of association of the Company or expressly required to be done by the Company in general meeting or by the Board.
- 11. The Managing Director shall throughout the said term, devote his entire time, attention and abilities to the business of the company and shall carry out the orders, from time to time, of the Board and in all respect conform to and comply with the directions and regulations made by the Board, and shall faithfully serve the company and use their utmost endeavours to promote the interests of the Company.
- 12. In Case of adequate Profits: Subject to the limits of 5% and 10% of the net profits as the case may be, and the overall limits of 11% of the net profits as laid down in sub-section (1) of section 197 of the Act and further subject to the approval of the shareholders & Central Government in terms of sections 190, 196, 197, 198, 203 and other applicable provisions, if any of the Act and rules made there under read with Schedule V to the Act, the Company shall, in consideration of his services of the company, pay to the Managing Director during the continuance of this agreement.
- 13. Minimum Remuneration in case of lack or inadequacy of Profits: Where in any financial year during the currency of tenure of the Managing Director, we have nil profit or the profits are inadequate, the Managing Director shall be paid remuneration as under:
  - a) Remuneration payable not exceeding the limit prescribed under Section II, Part II of Schedule V of the Companies Act, 2013, based on the effective capital of the Company and accordance with the approval of the Nomination and Remuneration Committee at the relevant point of time;



- b) Contributions to Provident Fund, Superannuation fund or Annuity Fund to the extent singly or taken together are not taxable under the Income Tax Act, 1961;
- c) Gratuity Payable at a rate not exceeding half a month's salary for each of service; and
- d) Encashment of Leave at the end of the tenure.

# **GUARANTEES GIVEN BY PROMOTERS**

As on the date of this Draft Red Herring Prospectus, no guarantee has been issued by Promoters except as disclosed in the "Financial Indebtedness" on page 232.

# AGREEMENTS WITH STRATEGIC PARTNERS, JOINT VENTURE PARTNERS AND/ OR FINANCIAL PARTNERS AND OTHER AGREEMENTS

Our Company has not entered into any other subsisting material agreements including with strategic partners, joint venture partners, and/or financial partners other than in the ordinary course of business of our Company.

## SPECIAL RIGHTS

None of the special rights available to the Promoters/Shareholders (except for nominee/nomination rights and information rights) would survive post listing of the Equity Shares of the Company and same shall cease to exit or shall expire/waived off immediately before or on the date shares are allotted to public shareholders in IPO, without requiring any further action.

# INTER-SE AGREEMENTS /ARRANGEMENTS

There are no inter-se agreements / arrangements and clauses / covenants which are material and are adverse / prejudicial to the interest of the minority / public shareholders entered into by the Company, Promoters and Shareholders with respect to the Company. Further, there are no other agreements, deed of assignments, acquisition agreements, shareholders' agreements, inter-se agreements, agreements of like nature entered into by the Company, Promoters and Shareholders with respect to the Company.

## **REVALUATION OF ASSETS**

Our Company has not revalued its assets in the 10 years preceding the date of this Draft Red Herring Prospectus.

# OTHER DETAILS ABOUT OUR COMPANY

For details of our Company's activities, business, growth, recognitions, marketing strategy, competition and our customers, please refer section titled "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 155, 236 and 105 respectively. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on pages 198 and 71 respectively.



# OUR MANAGEMENT

# **BOARD OF DIRECTORS**

In terms of our Articles of Association, our Company is required to have not less than 3 directors and not more than 15 directors. As on the date of this Draft Red Herring Prospectus we have 6 (Six) Directors on our Board.

The following table sets forth details regarding our Board of Directors as on the date of this Draft Red Herring Prospectus:

Sr. No.	Name, Father's/Husband`s Name, Designation, Address, Occupation, Nationality, Term and DIN	Date of Appointment / Change in Current Designation	Other Directorships
1.	Name: Mr. Deepak Kumar Age: 47 years Father's Name: Sh. Raj Kumar Gupta Designation: Managing Director Address: Raj Kumar Gupta, H No. 164, Sector 9-11, Hisar City, Hisar, Haryana- 125005, India Term: 5 years Nationality: Indian Occupation: Business DIN: 00677030	Originally appointed as Director w.e.f. January 15, 2005 to February 20, 2012. Then appointed as Additional Director w.e.f. March 01, 2022 and regularise as Director w.e.f. September 30, 2022. Thereafter, Change in designation as Managing Director for a term of 5-year w.e.f. April 19, 2024	1. Steelmint Industries Private Limited
2.	<ul> <li>Name: Mr. Gaurav Gupta</li> <li>Age: 43 years</li> <li>Father's Name: Sh. Raj Kumar Gupta</li> <li>Designation: Whole-time Director</li> <li>Address: Raj Kumar Gupta, H No 164, Sector 9-11, Hisar City, Hisar, Haryana-125005, India</li> <li>Term: 5 years</li> <li>Nationality: Indian</li> </ul>	Originally appointed as Director w.e.f. December 15, 2005. Then re- appointed as Additional Director w.e.f. April 15, 2023 and regularise as Director w.e.f.	1. Steelmint Industries Private Limited



		Control 1 20	,
	Occupation: Business DIN: 00593822	September 30, 2023.	
	<b>D</b> I ( 00077022	Thereafter, Change in designation as Whole-time Director w.e.f. April 19, 2024.	
3.	Name: Nikita Gupta	Originally	Nil
	Age: 38 years	appointed as Director w.e.f.	
	Father's Name: Mr. Pawan Kumar Shah	April 19, 2024	
	Designation: Non-executive Director		
	Address:House No-112, 3rd Floor, DeepaliEnclave, Enclave, Pitampura, NorthDelhi, Delhi-110034		
	Term: 5 years		
	Nationality: Indian		
	<b>Occupation:</b> Business		
	<b>DIN:</b> 10645088		
4.	Name: Raj Kumar Dewan	Originally	Nil
	Age: 72 years	appointed as Additional	
	Father's Name: Shyam Parkash Dewan	Director w.e.f. September 05,	
	Designation: Independent Director	2024 and then	
	Address: House No. 647, Near Zim Khana Club, P L A, Hisar- 125001, Haryana, India. Term: 5 years	regularised as Independent Director w.e.f. September 07, 2024.	
	Nationality: Indian		
	Occupation: Professional		
	<b>DIN:</b> 02663208		
5.	Name: Dinesh Vinayak	Originally appointed as	Nil
	Age: 48 years	Additional	
	<b>Father's Name:</b> Atam Parkash Vinayak	Director w.e.f. September 05,	
	<b>Designation:</b> Independent Director	2024 and then regularised as Independent	
		Director w.e.f.	



· · · · · · · · · · · · · · · · · · ·	-	
Address: House No. 88, Sector-3, Hisar-125001, Haryana, India.Term: 5 years Nationality: Indian Occupation: Professional	September 07, 2024.	
<b>DIN:</b> 10765895		
<ul> <li>6. Name: Alok Kumar Jain Age: 57 years Father's Name: Rajendra Bhushan Designation: Independent Director Address: House No. 1506-P, Urban Estate-II, Hisar-125001, Haryana, India. </li> <li>Term: 5 years Nationality: Indian Occupation: Professional DIN: 05282469</li></ul>	Originally appointed as Additional Director w.e.f. September 05, 2024 and then regularised as Independent Director w.e.f. September 07, 2024.	<ol> <li>R N Wind Energy Private Limited</li> <li>Leisure Play Private Limited</li> <li>WYZ Games India Private Limited</li> </ol>

# **BRIEF BIOGRAPHIES OF OUR DIRECTORS**



# Mr. Deepak Kumar

Mr. Deepak Kumar, aged 47, is the Managing Director of our Company bringing over 28 years of extensive business experience to the Company. He has been the driving force behind the Company since joining his father's business in 1996.

Mr. Kumar holds a Master of Science degree in Applied Psychology (2001) and a Bachelor of Laws (LLB) degree (2000). His academic background has equipped him with a unique blend of analytical skills and legal expertise, which he leverages in his role as Managing Director.

As the key figure in the Company, Mr. Kumar is responsible for overseeing the core business operations, ensuring that all strategic initiatives align with the Company's vision and goals. His leadership is marked by creativity, a strong work ethic, and a commitment to innovation, which have been instrumental in the company's growth.

Under his stewardship, P S Raj Steels Limited continues to capitalize on market opportunities, driving sustained success and profitability. Mr. Kumar's vision and hands-on approach make him an indispensable leader in the organization.





## Mr. Gaurav Gupta

Mr. Gaurav Gupta, aged 43, serves as the Whole-time Director of our Company. He holds a Bachelor's degree in Computer Applications and brings over 20 years of extensive business experience to the Company.

In his role, Mr. Gupta is responsible for overseeing production, dispatch, and the procurement of raw materials. Known for his effective technical skills and innovative approach, he has consistently developed and implemented strategies that have positively impacted the organization, enhancing operational efficiency and driving growth.

Mr. Gupta's ability to leverage his technical expertise, combined with his strategic insight, ensures that P S Raj Steels Limited remains competitive and continues to advance toward its organizational goals.



# Ms. Nikita Gupta

Ms. Nikita Gupta, aged 38, is the Non-executive Director of our Company. With 15 years of business experience, she brings a unique blend of creativity and strategic vision to the Company. Ms. Gupta earned her Bachelor of Science in Fashion Design in 2007, which has honed her creative instincts and attention to detail.

She is known for her strong work ethic, effective leadership skills, and a talent for innovation. Her adaptive nature and commitment to excellence make her an invaluable asset to the company, consistently driving growth and success.

Ms. Gupta's dedication to excellence, combined with her innovative approach, continues to propel P S Raj Steels Limited towards new heights of success.



## Mr. Raj Kumar Dewan

Mr. Raj Kumar Dewan, aged 72, has been appointed as an Independent Director of our Company, bringing with him 36 years of extensive experience in the field of engineering. He holds a Bachelor of Science degree in Mechanical Engineering from Kurukshetra University, completed in 1973.

Mr. Dewan's career began in 1976 when he joined the Irrigation Department of Haryana as an Engineer. Over the years, he made significant contributions to the department, ultimately retiring in 2009 as the Engineerin-Chief. His vast experience in managing large-scale engineering projects and his deep understanding of the public sector have been integral to his successful career.

Known for his creativity, adaptability, and strong work ethic, Mr. Dewan has consistently demonstrated effective leadership throughout his career. His determination and commitment to excellence have earned him a respected reputation in his field.

Mr. Dewan's association with the Company is expected to provide valuable guidance and strategic direction, helping the Company achieve new heights of success.



## Mr. Dinesh Vinayak



Mr. Dinesh Vinayak, aged 48, has been appointed as an Independent Director of the Company. With 17 years of experience in the banking sector, he brings valuable insights and expertise to the board.

Mr. Vinayak holds a Master of Science degree from Guru Jambheshwar University, completed in 1999, and an MBA from Sikkim Manipal University, obtained in 2007. His career in banking began with ICICI Bank in 2007, where he served as Manager - 1 until 2011. He then joined HDFC Bank as Assistant Vice President, a position he held from 2011 to 2016.

Following his tenure at HDFC Bank, Mr. Vinayak served as Deputy Vice President - 1 at IndusInd Bank from 2016 to 2018, and subsequently at Axis Bank until 2023. Known for his strong work ethic and determination, Mr. Vinayak has consistently demonstrated leadership and strategic thinking in his roles.

His association with the Company is expected to bring new perspectives and contribute significantly to the Company's continued growth and success.



## Mr. Alok Kumar Jain

**Mr. Alok Kumar Jain**, aged 57, has been appointed as an Independent Director of our Company. He brings over 34 years of extensive experience in the field of law. He completed his Bachelor of Laws (LLB) from Ajmer University in 1989 and has been practicing as an advocate since 1990. Known for his strong work ethic and determination, Mr. Jain has built a distinguished career in legal practice, where his creativity and dedication have been consistently evident.

Mr. Jain's association with P S Raj Steels Limited is poised to bring invaluable insights and strategic direction, helping the company achieve new heights of success.

# **RELATIONSHIP BETWEEN OUR DIRECTORS**

There is no relationship between Promoter of our Company with other Directors except as described below:

Name of Director	Designation	Relation
Mr. Deepak Kumar	Promoter & Managing	- Son of our Promoter - Mr. Raj Kumar Gupta;
	Director	- Brother of our Promoter cum Whole-time
		Director - Mr. Gaurav Gupta;
		- Brother-in-law of our Non-executive Director -
		Ms. Nikita Gupta; and
		- Brother of our Promoter - Mr. Vishal Gupta.
Mr. Gaurav Gupta	Promoter & Whole-time	- Son of our Promoter - Mr. Raj Kumar Gupta;
	Director	- Brother of our Promoter cum Managing Director
		- Mr. Deepak Kumar;
		- Brother-in-law of our Non-executive Director -
		Ms. Nikita Gupta; and
		- Brother of our Promoter - Mr. Vishal Gupta.



Ms. Nikita Gupta	Non-executive Director	- Daughter-in-law of our Promoter - Mr. Raj
		Kumar Gupta;
		- Sister-in-law of our Promoter cum Managing
		Director - Mr. Deepak Kumar;
		- Sister-in-law of our Promoter cum Whole-time
		Director - Mr. Gaurav Gupta; and
		- Wife of our Promoter – Mr. Vishal Gupta.

# CONFIRMATIONS

As on the date of this Draft Red Herring Prospectus:

- 1. There are no arrangements or understanding with major shareholders, customers, suppliers or any other entity, pursuant to which any of the Directors were selected as a director or member of senior management.
- 2. The directors of our Company have not entered into any service contracts with our Company which provides for benefits upon termination of employment.
- 3. None of our Directors are categorized as a wilful defaulter or fraudulent borrower, as defined under Regulation 2(1)(111) of SEBI ICDR Regulations.
- 4. None of our Directors have interest in any property acquired by our Company within two years of the date of this Draft Red Herring Prospectus.
- 5. None of our Directors are or were directors of any listed Company whose shares have been/were suspended from trading by any of the stock exchange(s) during his/her tenure in that Company in the last five years or delisted from the stock exchange(s) during the term of their directorship in such companies.
- 6. None of our Directors have been declared as fugitive economic offenders as defined in Regulation 2(1)(p) of the SEBI ICDR Regulations, nor have been declared as a 'fugitive economic offender' under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 7. None of the Promoter or Directors has been or is involved as a promoter or director of any other Company which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.

## **REMUNERATION / COMPENSATION OF DIRECTORS**

The compensation package payable to the Directors from F.Y. 2024-25 onwards as resolved in the Board Meeting held on April 18, 2024 is stated hereunder:

## Mr. Deepak Kumar: -

The total remuneration payable to Mr. Deepak Kumar, Promoter and Managing Director, shall be a sum of Rs. 5.00 Lakhs per month w.e.f. April 19, 2024.

## Mr. Gaurav Gupta: -

Mr. Gaurav Gupta, Promoter and Whole-time Director, do not draw any remuneration from the Company.

## Ms. Nikita Gupta -

Ms. Nikita Gupta, Non-Executive Director, do not draw any remuneration from the Company.

No remuneration is paid to the Non-Executive Directors.

# REMUNERATION PAID TO THE DIRECTORS DURING THE PREVIOUS F.Y. 2023-24 IS AS FOLLOWS:

			(Rs. In Lakhs)
Sr. No.	Name	Designation	Remuneration Paid (Per Month)
1.	Mr. Deepak Kumar	Managing Director	5.00
2.	Mr. Gaurav Gupta	Whole-time Director	-



Our Company has not paid and will not be paying any remuneration to the Independent Directors of our company except the applicable sitting fee and reimbursement of expenses as per the Companies Act, 2013.

Pursuant to the resolution passed by the Board of Directors of our Company on September 05, 2024 the Non-Executive Independent Directors of our Company would be entitled to a sitting fee for attending every meeting of Board and committee meeting as decided by the Board.

## SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

As per the Articles of Association of our Company, a Director is not required to hold any qualification shares.

The following table details the shareholding of our Directors as on the date of this Draft Red Herring Prospectus:

Sr. No.	Name of the Director	No. of Equity Shares	% of Pre-Issue Equity Share Capital	% of Post Issue Equity Share Capital
1.	Mr. Deepak Kumar	5,50,017	9.97	[•]
2.	Mr. Gaurav Gupta	5,97,294	10.82	[•]
3.	Ms. Nikita Gupta	2,22,129	4.03	[•]

## **INTERESTS OF DIRECTORS**

All of our Directors may be deemed to be interested to the extent of fees payable, if any to them for attending meetings of the Board or a committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable, if any to them under our Articles of Association, and/or to the extent of remuneration paid to them for services rendered as an officer or employee of our Company. Some of our Directors may be deemed to be interested to the extent of interest paid on any loan or advances provided to our company, anybody corporate including companies and firms and trusts, in which they are interested as directors, members, partners or trustees.

Our Directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, Promoter, and /or trustees pursuant to this Issue. All of our Directors may also be deemed to be to them interested to the extent of any dividend payable and other distributions in respect of the said Equity Shares, if any.

Except as stated in this chapter "*Our Management*" described herein to the extent of shareholding in our Company, if any, our Directors do not have any other interest in our business.

Our Directors are not interested in the appointment of or acting as Book Running Lead Manager, Registrar and Bankers to the Issue or any such intermediaries registered with SEBI.

No sum has been paid or agreed to be paid to our directors or to firms or companies in which they may be members, in cash or shares or otherwise by any person either to induce them to become, or to qualify them as, a director, or otherwise for services rendered by them by such firm or company, in connection with the promotion or formation of our Company.

Except Mr. Deepak Kumar, Mr. Gaurav Gupta and Ms. Nikita Gupta, who are the Promoters of our Company, none of the other Directors are interested in the promotion of our Company.

No loans have been availed by our Directors from our Company.

## **PROPERTY INTEREST**

Except as stated/ referred to in the heading titled "Land & Properties" mentioned in the chapter "*Our Business*" beginning on page 155, our Directors have not entered into any contract, agreement or arrangements during the preceding two years from the date of this Draft Red Herring Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or arrangements or arrangements or are proposed to be made to them.



# CHANGES IN OUR BOARD OF DIRECTORS

The Changes in the Board of Directors of our Company in the three years preceding the date of this Draft Red Herring Prospectus are as follows:

Name	Date of event	Nature of event	Reason
Mr. Raj Kumar Dewan	September 07, 2024	Appointed as Independent Director	To ensure better Corporate Governance and compliance with Companies Act, 2013.
Mr. Dinesh Vinayak	September 07, 2024	Appointed as Independent Director	To ensure better Corporate Governance and compliance with Companies Act, 2013.
Mr. Alok Kumar Jain	September 07, 2024	Appointed as Independent Director	To ensure better Corporate Governance and compliance with Companies Act, 2013.
Mr. Deepak Kumar	April 19, 2024	Re-designated as Whole-time Director	To ensure better Corporate Governance and compliance with Companies Act, 2013.
Mr. Gaurav Gupta	April 19, 2024	Re-designated as Whole-time Director	To ensure better Corporate Governance and compliance with Companies Act, 2013.
Ms. Nikita Gupta	Ms. Nikita Gupta April 19, 2024 Appointed as Non- executive Director		To ensure better Corporate Governance and compliance with Companies Act, 2013.
Mr. Gaurav Gupta	September 30, 2023	Regularised as Director	To compliance with the Companies Act, 2013
Mr. Raj Kumar Gupta	April 18, 2023	Resigned as Director	Due to personal reason.
Mr. Gaurav Gupta April 15, 2023		Appointed as Additional Director	To reduce the overburden and compliance with Companies Act, 2013
Mr. Vishal Gupta	Mr. Vishal Gupta March 01, 2022 Resigned as Director		Due to personal reason.
Mr. Deepak Kumar	September 30, 2022	Regularised as Director	To compliance with the Companies Act, 2013
Mr. Deepak Kumar March 01, 2022		Appointed as Additional Director	To compliance with the Companies Act, 2013

# BORROWING POWERS OF THE BOARD

Pursuant to a special resolution passed at Extra-Ordinary General Meeting of our Company held on April 04, 2024 consent of the members of our Company was accorded to the Board of Directors of our Company pursuant to Section 180 (1)(c) of the Companies Act, 2013 for borrowing, from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company (apart from temporary loans obtained from our Company's bankers in the ordinary course of business) may exceed in the aggregate, the paid-up capital of our Company, its free reserves and securities premium, provided however, the total amount so borrowed in excess of the aggregate of the paid-up capital of our Company, its free reserves. 100 Crores.

# **CORPORATE GOVERNANCE**

In addition to the applicable provisions of the Companies Act with respect to corporate governance, provisions of SEBI LODR Regulations to the extent applicable to the entity whose shares are listed on Stock Exchange and shall be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchange. We are in compliance with the requirements of the applicable regulations, including SEBI LODR Regulations, SEBI ICDR Regulations, SEBI ICDR Regulations and the Companies Act in respect of corporate governance including constitution of the Board and committees thereof.



Our Board has been constituted in compliance with the Companies Act and SEBI LODR Regulations. The Board functions either as a full board or through various committees constituted to oversee specific functions.

Our Company stands committed to good Corporate Governance practices based on the principles such as accountability, transparency in dealing with our stakeholders, emphasis on communication and transparent report.

Our Board functions either as a full Board or through the various committees constituted to oversee specific operational areas. As on the date of this Draft Red Herring Prospectus, our Company has Six (6) Directors, one (1) is Managing Director, one (1) is Whole-time Director, one (1) is Non-executive Director and Three (3) are Independent Directors. Our Board has one woman director namely Ms. Nikita Gupta as Non-executive Director.

## **Committees of the Board**

In addition to the committees of our Board detailed below, our Board may from time to time, constitute committees for various functions.

Following are the details of various committees of the Board:

- A. Audit Committee
- B. Stakeholders Relationship Committee
- C. Nomination and Remuneration Committee

## A) Audit Committee

The Audit Committee (the "Committee") has constituted by the Board of Directors at their meeting held on September 05, 2024 in accordance with the Section 177 of the Companies Act, 2013 and Rule 6 of the Companies (Meeting of board and its powers) Rule, 2014.

# **Composition of Audit Committee:**

Name of the Director	Status	Nature of Directorship
Mr. Alok Kumar Jain	Chairman	Independent Director
Mr. Raj Kumar Dewan Member Independent Director		Independent Director
Mr. Deepak Kumar	Member Managing Director	

The Company Secretary of the Company acts as the Secretary to the Audit committee.

## Meeting of the Audit Committee and relevant quorum

- 1. The Audit Committee shall meet at least four times in a year and not more than one hundred and twenty days shall elapse between two meetings.
- 2. The quorum for meetings of the committee shall either be two members or one third of the members of the audit committee, whichever is greater, with at least two independent directors.
- 3. The audit committee at its discretion shall invite the finance director or head of the finance function, head of internal audit and a representative of the statutory auditor and any other such executives to be present at the meetings of the committee.

# The scope of Audit Committee shall include but shall not be restricted to the following:

- 1. Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- 2. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 3. Examination of the financial statement and the auditors' report thereon;
- 4. Approval or any subsequent modification of transactions of the company with related parties;
- 5. Overseeing of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 6. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 7. Formulation of a policy on related party transactions, which shall include materiality of related party transactions and making of omnibus approval of related party transactions;



- 8. Reviewing, with the management, the annual financial statements and auditors report thereon before submission to the board for approval, with particular reference to:
  - i. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act, 2013;
  - ii. Changes, if any, in accounting policies and practices and reasons for the same;
  - iii. Major accounting entries involving estimates based on the exercise of judgment by management;
  - iv. Significant adjustments made in the financial statements arising out of audit findings;
  - v. Compliance with listing and other legal requirements relating to financial statements;
  - vi. Disclosure of any related party transactions;
  - vii. Modified opinion(s) in the draft audit report;
- 9. Reviewing, with the management, the quarterly, half yearly and Annual financial statements before submission to the Board for approval;
- 10. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- 11. Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- 12. Approval or any subsequent modification of transactions of the listed entity with related parties includes omnibus approval for related parties transactions subject to conditions as specified under rules;
- 13. Scrutiny of inter-corporate loans and investments;
- 14. Valuation of undertakings or assets of the Company, wherever it is necessary;
- 15. Evaluation of internal financial controls and risk management systems;
- 16. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 17. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 18. Discussion with internal auditors of any significant findings and follow up there on;
- 19. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 20. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 21. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 22. To oversee and review the functioning of the vigil mechanism pursuant the provisions of Rule 7 of the Companies (Meetings of Board and its Powers) Rules, 2014 read with sub-section 9 and 10 of Section 177 of the Companies Act, 2013, which shall provide for adequate safeguards against victimization of employees and directors who avail of the vigil mechanism and also provide for direct access to the Chairperson of the Audit Committee in appropriate and exceptional cases
- 23. Approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate;
- 24. To investigate any other matters referred to by the Board of Directors;
- 25. Carrying out any other function as is mentioned in the terms of reference of the audit Committee.
- 26. Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding Rs.100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- 27. Consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.



## The Audit Committee enjoys following powers:

- > To investigate any activity within its terms of reference.
- > To seek information from any employee.
- > To obtain outside legal or other professional advice.
- > To secure attendance of outsiders with relevant expertise if it considers necessary.

# The Audit Committee shall mandatorily review the following information:

- i) Management discussion and analysis of financial condition and results of operations;
- ii) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- iii) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- iv) Internal audit reports relating to internal control weaknesses; and
- v) The appointment, removal and terms of remuneration of the Chief internal auditor shall be subject to review by the Audit Committee.
- vi) Statement of deviations: (a) half yearly statement of deviation(s) submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI ICDR Regulations. (b) annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI ICDR Regulations.

The recommendations of the Audit Committee on any matter relating to financial management, including the audit report, are binding on the Board. If the Board is not in agreement with the recommendations of the Committee, reasons for disagreement shall have to be incorporated in the minutes of the Board Meeting and the same has to be communicated to the shareholders. The Chairman of the committee has to attend the Annual General Meetings of the Company to provide clarifications on matters relating to the audit.

The Chairman of the committee has to attend the Annual General Meetings of the Company to clarifications on matters relating to the audit.

# **B)** Stakeholders Relationship Committee

The Stakeholders Relationship Committee has constituted by the Board of Directors at their meeting held on September 05, 2024 in accordance with the Section 178(5) of the Companies Act 2013.

Name of the Director	Status	Nature of Directorship
Mr. Dinesh Vinayak	Chairman	Independent Director
Mr. Deepak Kumar	Member	Managing Director
Mr. Gaurav Gupta	Member	Whole-time Director

# **Composition of Stakeholders Relationship Committee**

The Company Secretary and Compliance Officer of the Company will act as the Secretary of the Committee.

# Meetings of the Stakeholders Relationship Committee

- 1. The Committee is required to meet at least once a year.
- 2. The quorum necessary for a meeting shall be two members present.



# SCOPE OF THE STAKEHOLDERS RELATIONSHIP COMMITTEE

This committee will address all grievances of Shareholders/Investors and its terms of reference include the following:

- 1. Resolving the grievances of the security holders of the Company, including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc.
- 2. Review of measures taken for effective exercise of voting rights by shareholders;
- 3. Review of adherence to the service standards adopted by the Company in respect of various services rendered by the registrar and share transfer agent and to recommend measures for overall improvement in the quality of investor services;
- 4. Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company; and
- 5. Formulate procedures in line with the statutory guidelines to ensure speedy disposal of various requests received from shareholders from time to time;
- 6. Approve, register, refuse to register transfer or transmission of shares and other securities;
- 7. Sub-divide, consolidate and or replace any share or other securities certificate(s) of the Company;
- 8. Allotment and listing of shares;
- 9. Authorise affixation of common seal of the Company;
- 10. Issue duplicate share or other security(ies) certificate(s) in lieu of the original share/security(ies) certificate(s) of the Company;
- 11. Approve the transmission of shares or other securities arising as a result of death of the sole/any joint shareholder;
- 12. Dematerialize or rematerialize the issued shares;
- 13. Ensure proper and timely attendance and redressal of investor queries and grievances;
- 14. Investigating complaints relating to allotment of shares, approval of transfer or transmission of shares, debentures or any other securities;
- 15. Advising for giving effect to all transfer/transmission of shares and debentures, dematerialisation of shares and re-materialisation of shares, split and issue of duplicate/consolidated share certificates, compliance with all the requirements related to shares, debentures and other securities from time to time;
- 16. Carry out any other functions contained in the Companies Act, 2013 (including Section 178) and/or equity listing agreements (if applicable), as and when amended from time to time;
- 17. Further delegate all or any of the power to any other employee(s), officer(s), representative(s), consultant(s), professional(s), or agent(s); and
- 18. Carrying out such other functions as may be specified by the Board from time to time or specified/provided under the Companies Act or SEBI Listing Regulations, or by any other regulatory authority.

## C) Nomination and Remuneration Committee

The Nomination and Remuneration Committee has constituted by the Board of Directors at their meeting held on November 26, 2022 in accordance with the Section 178 of the Companies Act 2013.

#### **Composition of Nomination and Remuneration Committee**

Name of the Director	Status	Nature of Directorship	
Mr. Dinesh Vinayak	Chairman	Independent Director	
Mr. Deepak Kumar	Member	Managing Director	
Mr. Gaurav Gupta	Member	Whole-time Director	

The Company Secretary and Compliance Officer of our Company acts as the Secretary to the Committee.



## Meeting of Nomination and Remuneration Committee and Relevant Quorum

- 1. The Committee is required to meet at least once a year.
- 2. The quorum necessary for a meeting of the Corporate Social Responsibility Committee shall be two members or one third of the members, whichever is greater.

## **Role of Nomination and Remuneration Committee are:**

The scope of Nomination and Remuneration Committee shall include but shall not be restricted to the following:

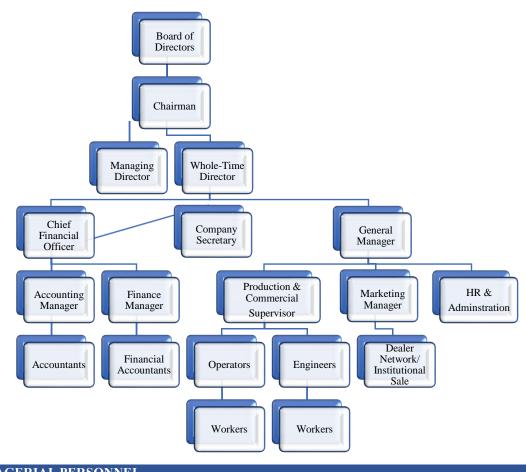
- 1. Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;
- 2. For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - a. Use the services of an external agencies, if required;
  - b. Consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - c. Consider the time commitments of the candidates.
- 3. Formulation of criteria for evaluation of Independent Directors and the Board;
- 4. Devising a policy on Board diversity;
- 5. Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal;
- 6. Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 7. To ensure that the relationship of remuneration to performance is clear and meets appropriate performance benchmarks
- Perform such other activities as may be delegated by the Board or specified/ provided under the Companies Act, 2013 to the extent notified and effective, as amended or by the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended or by any other applicable law or regulatory authority.

# POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of Regulation 9(1) of the SEBI PIT Regulations will be applicable to our Company immediately upon the listing of its Equity Shares on the NSE Emerge. We shall comply with the requirements of the SEBI PIT Regulations on listing of Equity Shares on stock exchange. Further, Board of Directors on their meeting dated September 05, 2024 have formulated and adopted the code of conduct to regulate, monitor and report trading by its employees and other connected persons. The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the board.



## ORGANISATIONAL STRUCTURE



## **KEY MANAGERIAL PERSONNEL**

Our Company is managed by our Board of Directors, assisted by qualified and experienced professionals, who are permanent employees of our Company. Below are the details of the Key Managerial Personnel of our Company:

## Details of Key Managerial Personnel of our Company as per the Companies Act 2013 -



#### Mr. Deepak Kumar

Mr. Deepak Kumar, aged 47, is the Managing Director of our Company bringing over 28 years of extensive business experience to the Company. He has been the driving force behind the Company since joining his father's business in 1996.

Mr. Kumar holds a Master of Science degree in Applied Psychology (2001) and a Bachelor of Laws (LLB) degree (2000). His academic background has equipped him with a unique blend of analytical skills and legal expertise, which he leverages in his role as Managing Director.

As the key figure in the Company, Mr. Kumar is responsible for overseeing the core business operations, ensuring that all strategic initiatives align with the Company's vision and goals. His leadership is marked by creativity, a strong work ethic, and a commitment to innovation, which have been instrumental in the company's growth.



Under his stewardship, P S Raj Steels Limited continues to capitalize on market opportunities, driving sustained success and profitability. Mr. Kumar's vision and hands-on approach make him an indispensable leader in the organization.



### Mr. Gaurav Gupta

Mr. Gaurav Gupta, aged 43, serves as the Whole-time Director of our Company. He holds a Bachelor's degree in Computer Applications and brings over 20 years of extensive business experience to the Company.

In his role, Mr. Gupta is responsible for overseeing production, dispatch, and the procurement of raw materials. Known for his effective technical skills and innovative approach, he has consistently developed and implemented strategies that have positively impacted the organization, enhancing operational efficiency and driving growth.

Mr. Gupta's ability to leverage his technical expertise, combined with his strategic insight, ensures that P S Raj Steels Limited remains competitive and continues to advance toward its organizational goals.

# Mr. Vinod Kumar

**Mr. Vinod Kumar,** Chief Financial Officer of our Company, bringing over 17 years of rich experience in accounting and financial management. Since joining the company in 2008, Mr. Kumar has demonstrated unwavering dedication and passion for his work, ensuring the financial stability and growth of the company.

A graduate in Bachelor of Commerce, Mr. Kumar completed his degree in 2008 and immediately embarked on his professional journey with P.S. Raj Steels. His exceptional leadership skills, coupled with his innovative approach and adaptability, have been pivotal in steering the company toward success. He continuously seeks to leverage market opportunities in a manner that maximizes benefits for our Company, reflecting his deep commitment to the company's vision and goals.

Mr. Vinod Kumar is not just a financial expert but also a visionary leader who is committed to the continued prosperity and growth of our Company.

#### Ms. Suman



**Ms. Suman**, Company Secretary and Compliance Officer of our Company, has 3 years of experience in the field of secretarial matters. She became an Associate Member of Institute of Company Secretaries of India (ICSI) in 2020 and gained enrich experience in secretarial matters. She has worked with Indian Institute of Corporate Affairs (IICA), comes under jurisdiction of the Ministry of Corporate Affairs and handled the matters related to ROC MCA portal work i.e., Incorporation of Companies, LLP, name change, inspection and processing of e forms, secretarial related work. She is well known for her dedication, hard work and sincerity towards work. Her



association with the organization will help to reach at its new heights of success.

# RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

There is no family relationship between the Key Managerial Personnel of our Company except as described below:

Name of Director/ KMP	Designation	Relation	
Mr. Deepak Kumar	Promoter & Managing	Brother of Mr. Gaurav Gupta, our Promoter & Whole-	
	Director	Time Director.	
Mr. Gaurav Gupta	Promoter & Whole-Time	Brother of Mr. Deepak Kumar, our Promoter &	
	Director	Managing Director.	

## FAMILY RELATIONSHIPS OF DIRECTORS WITH KEY MANAGERIAL PERSONNEL

There is no family relationship between the Directors of our Company and the Key Managerial Personnel of our Company except as described below:

Name of Director/ KMP	Designation	Relation	
Mr. Deepak Kumar	Promoter & Managing	Brother of Mr. Gaurav Gupta, our Promoter & Whole-	
	Director	Time Director.	
Mr. Gaurav Gupta	Promoter & Whole-time	Brother of Mr. Deepak Kumar, our Promoter &	
	Director	Managing Director.	
Ms. Nikita Gupta	Non-executive Director	Sister-in-law of Mr. Deepak Kumar, our Promoter &	
		Managing Director and Mr. Gaurav Gupta, our	
		Promoter & Whole-Time Director.	

## SHAREHOLDING OF THE KEY MANAGERIAL PERSONNEL

None of the KMPs hold any Equity shares of our Company as on the date of this Draft Red Herring Prospectus except the following:

Sr. No.	Name of KMPs	Designation	No. of Shares held
1.	Mr. Deepak Kumar	Managing Director	5,50,017
2.	Mr. Gaurav Gupta	Whole-time Director	5,97,294
3.	Mr. Vinod Kumar	Chief Financial Officer	-
4.	Ms. Suman	Company Secretary & Compliance Officer	-

# BONUS OR PROFIT-SHARING PLAN OF THE KEY MANAGERIAL PERSONNEL

Our Company has not entered into any bonus or profit-sharing plan with any of the Key Managerial Personnel.

## LOANS TO KEY MANAGERIAL PERSONNEL

No loans and advances have been given to the Key Managerial Personnel as on the date of this Draft Red Herring Prospectus.

## INTEREST OF KEY MANAGERIAL PERSONNEL

The key managerial personnel of our Company do not have any interest in our Company other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business and to the extent of Equity Shares held by them in our Company, if any.



Except as disclosed in this Draft Red Herring Prospectus, none of our key managerial personnel have been paid any consideration of any nature from our Company, other than their remuneration, reimbursement of expenses, lease rent on vehicles and interest on loan, if any.

Our Key Managerial Personnel have no interest in any property acquired by our Company within two years of the date of this Draft Red Herring Prospectus.

#### CHANGES IN KEY MANAGERIAL PERSONNEL DURING LAST THREE (3) YEARS

The changes in the key managerial personnel in the last three years are as follows:

Name of Key Managerial Personnel	Designation	Date of Event	Reason
Mr. Deepak Gupta	Managing Director	April 19, 2024	Appointment of Chief Executive Officer
Mr. Gaurav Gupta	Whole-time Director	April 19, 2024	To ensure better Corporate Governance and compliance with Companies Act, 2013
Ms. Suman	Company Secretary & Compliance Officer	August 30, 2024	Appointment of Company Secretary and Compliance Officer
Mr. Vinod Kumar	Chief Financial Officer	August 30, 2024	Appointment of Chief Financial Officer

Other than the above changes, there have been no changes to the key managerial personnel of our Company that are not in the normal course of employment.

#### ESOP/ ESPS SCHEME TO EMPLOYEES

Presently, our company does not have any ESOP/ ESPS Scheme for employees.

#### PAYMENT OR BENEFIT TO OUR OFFICERS

Except as disclosed in the chapter titled "*Financial Statements*" beginning on page 231, no amount or benefit has been paid or given within the two preceding years or is intended to be paid or given to any of our officers except the normal remuneration for services rendered as officers or employees.

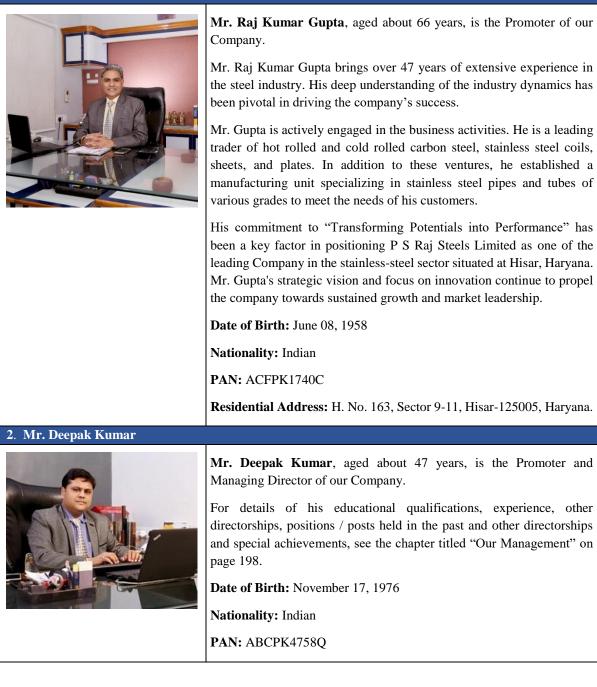


#### OUR PROMOTERS AND PROMOTER GROUP

- OUR PROMOTERS
- 1. Mr. Raj Kumar Gupta
- 2. Mr. Deepak Kumar
- 3. Mr. Gaurav Gupta
- 4. Mr. Vishal Gupta
- 5. M/s Raj Kumar HUF
- 6. M/s Deepak Kumar HUF
- 7. M/s Gaurav Gupta HUF

#### **DETAILS OF OUR PROMOTERS**

#### 1. Mr. Raj Kumar Gupta





	Residential Address: H. No. 164, Sector 9-11, Hisar-125005, Haryana.
3. Mr. Gaurav Gupta	
	<b>Mr. Gaurav Gupta</b> , aged about 43 years, is the Promoter and Whole- Time Director of our Company.
	For details of his educational qualifications, experience, other directorships, positions / posts held in the past and other directorships and special achievements, see the chapter titled "Our Management" on page 198.
	Date of Birth: April 05, 1981
	Nationality: Indian
	PAN: AELPG4234K
	Residential Address: H. No. 163, Sector 9-11, Hisar-125005, Haryana.
4. Mr. Vishal Gupta	
	<ul> <li>Mr. Vishal Gupta, aged about 40 years, is the Promoter of our Company.</li> <li>Mr. Vishal Gupta, son of Mr. Raj Kumar Gupta, brings 20 years of experience in the steel industry. He oversees the marketing functions of our company, where his deep understanding of market dynamics has been invaluable.</li> <li>A hardworking and self-motivated individual, Mr. Gupta possesses strong leadership skills that have been instrumental in driving the company's growth. His creativity and strategic insight enable him to navigate challenges effectively at all levels, always maintaining a positive approach.</li> </ul>
	Mr. Gupta's extensive knowledge of the market scenario, combined with his commitment to excellence, ensures that P S Raj Steels Limited remains competitive and well-positioned for continued success in the industry.
	Date of Birth: October 12, 1983
	Nationality: Indian
	PAN: AFPPG6542P
	<b>Residential Address:</b> House No. 112, 3 <sup>rd</sup> Floor, Deepali Enclave, Pitampura, Delhi-110034.
5. M/s Raj Kumar HUF	

**Raj Kumar HUF** came into existence on April 10, 1999 under the Income Tax Act, 1961. Karta of this HUF is Mr. Raj Kumar Gupta.

#### PAN: AAFHR5093B

As on the date of this Draft Red Herring Prospectus, M/s Raj Kumar HUF holds 5,91,201 equity shares representing 10.71% of the pre-issued, subscribed and paid-up equity share capital of our Company.



#### 6. M/s Deepak Kumar HUF

**Deepak Kumar HUF** came into existence on February 20, 2001 under the Income Tax Act, 1961. Karta of this HUF is Mr. Deepak Kumar and the co-parceners are Mrs. Punita Gupta, Jaideep Gupta and Khushank Gupta.

#### PAN: AAEHD7721F

As on the date of this Draft Red Herring Prospectus, M/s Deepak Kumar HUF holds 4,90,977 equity shares representing 8.90% of the pre-issued, subscribed and paid-up equity share capital of our Company.

#### 7. M/s Gaurav Gupta HUF

**Gaurav Gupta HUF** came into existence on June 06, 2006 under the Income Tax Act, 1961. Karta of this HUF is Mr. Gaurav Gupta and the coparceners are Mrs. Jyoti Gupta, Parth Gupta and Vedash Gupta.

#### PAN: AAEHG3909G

As on the date of this Draft Red Herring Prospectus, M/s Gaurav Gupta HUF holds 4,03,506 equity shares representing 7.31% of the pre-issued, subscribed and paid-up equity share capital of our Company.

#### DECLARATION

- 1. We confirm that the Permanent Account Number, Bank Account number, Passport number, Driving License number Aadhaar Card number of our individual Promoters shall be submitted to the Stock Exchange at the time of filing of the Draft Red Herring Prospectus with the Stock Exchange.
- 2. Our Promoters and the members of our Promoter Group have confirmed that they have not been identified as wilful defaulters or fraudulent borrowers by the RBI or any other governmental authority.
- 3. Our Promoters have not been declared as a fugitive economic offender under the provisions of section 12 of the Fugitive Economic Offenders Act, 2018.
- 4. No violations of securities law have been committed by our Promoters or members of our Promoter Group or any Group Companies in the past or is currently pending against them. None of (i) our Promoters and members of our Promoter Group or persons in control of or on the boards of bodies corporate forming part of our Group Companies (ii) the Companies with which any of our Promoters is or was associated as a promoter, director or person in control, are debarred or prohibited from accessing the capital markets or restrained from buying, selling, or dealing in securities under any order or directions passed for any reasons by the SEBI or any other authority or refused listing of any of the securities issued by any such entity by any stock exchange in India or abroad.
- 5. Our Promoters are not and has never been a promoter, director or person in control of any other company which is prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.

#### CHANGE IN CONTROL OF OUR COMPANY

There has not been any change in the control of our Company in the five years immediately preceding the date of this Draft Red Herring Prospectus.

#### EXPERIENCE OF OUR PROMOTERS IN THE BUSINESS OF OUR COMPANY

For details in relation to experience of our Promoters in the business of our Company, please refer the chapter "*Our Management*" beginning on page 198.



#### **INTEREST OF OUR PROMOTERS**

Our Promoters do not have any interest in our Company except to the extent of compensation payable / paid, rents on properties owned by them or their relatives but used by our company and reimbursement of expenses (if applicable) and to the extent of any equity shares held by them or their relatives and associates or held by the companies, firms and trusts in which they are interested as director, member, partner, and / or trustee, and to the extent of benefits arising out of such shareholding. For further details please see the chapters titled "*Capital Structure*", "*Restated Financial Statements*" and "*Our Management*" beginning on pages 71, 231 and 198 respectively.

Except as stated otherwise in this Draft Red Herring Prospectus, we have not entered into any contract, agreements or arrangements in which our Promoters is directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company and development rights entered into by our Company other than in the normal course of business. For further details, please see chapter titled "*Restated Financial Statements*" beginning on page 231.

#### Interest of Promoters in the Promotion of our Company

Our Company is currently promoted by the Promoters in order to carry on its present business. Our Promoters are interested in our Company to the extent of their shareholding and directorship in our Company and the dividend declared, if any, by our Company.

#### Interest of Promoters in the Property of our Company

Except as stated in the heading titled "*Properties*" under the chapter titled "*Our Business*" and "*Restated Financial Statements*" beginning on page 181 and 231 respectively, of this Draft Red Herring Prospectus, our Promoters have confirmed that they do not have any interest in any property acquired by our Company within three years preceding the date of this Draft Red Herring Prospectus or proposed to be acquired by our Company as on the date of this Draft Red Herring Prospectus.

Further, other than as mentioned in the chapter titled "*Our Business*" beginning on page 155 our Promoters do not have any interest in any transactions in the acquisition of land, construction of any building or supply of any machinery.

#### Interest in our Company arising out of being a member of a firm or company

Our Promoters are not interested as member of a firm or company where any sum has been paid or agreed to be paid to him or to such firm or company in cash or shares or otherwise by any person either to induce such person to become, or qualify him as a director, or otherwise for services rendered by him or by such firm or company in connection with the promotion or formation of our Company.

#### Interest in our Company other than as Promoters

Our Promoters, Mr. Deepak Kumar and Mr. Gaurav Gupta serve as the Managing Director and Whole-Time Director of our company, therefore, may deemed to be considered interested to the extent of any remuneration which shall be payable to them in such capacity. Except as mentioned in this chapter and chapters titled "Our Business", "Our History and Certain Other Corporate Matters", "Our Management" and "Restated Financial Statements" beginning on pages 155, 190, 198 and 231 respectively, our Promoters do not have any other interest in our Company.

#### COMMON PURSUITS OF OUR PROMOTERS

Our Promoters and the members of the Promoter Group collectively hold interest in Sheela Stainless Private Limited, Steelmint Industries Private Limited and GV Stainless LLP which are in the same line of business as that of our Company. There may be conflict of interest between the Company and the Promoter Group.



## PAYMENTS OR BENEFITS TO THE PROMOTERS OR PROMOTER GROUP DURING THE LAST TWO YEARS

Except as stated in the chapter titled "*Restated Financial Statements*" beginning on page 231, there has been no payment of benefits to our Promoters or Promoter Group during the two years preceding the date of this Draft Red Herring Prospectus.

#### MATERIAL GUARANTEES

Except as stated in the "*Restated Financial Statements*" beginning on page 231, our Promoters have not given any material guarantee to any third party with respect to the Equity Shares as on the date of this Draft Red Herring Prospectus.

#### DISASSOCIATION BY THE PROMOTERS IN THE LAST THREE YEARS

Our Promoters have not disassociated themselves from any of the companies/ partnership firms during preceding three years except as follows: -

Sr. No.	Name of the Promoters	Name of Concern	Date of Disassociation	Reason
1.	Mr. Deepak Kumar	Sheela Stainless Private Limited	April 18, 2023	Due to pre-occupancy
2.	Mr. Raj Kumar Gupta	P S Raj Steels Limited	April 18, 2023	Due to personal reasons
3.	Mr. Vishal Gupta	Steelmint Industries Private Limited	April 18, 2023	Due to personal reasons
4.	Mr. Vishal Gupta	P S Raj Steels Limited	March 01, 2022	Due to personal reasons

#### OUR PROMOTER GROUP

Our Promoter Group in terms of Regulation 2(1)(pp) of SEBI (ICDR) Regulations includes the following persons:

#### a) Natural persons who are part of our Individual Promoter Group:

The natural persons who are part of our Promoter Group (due to the relationship with our Promoters), other than the Promoters named above are as follows:

Sr. No.	Relationship	Mr. Raj Kumar Gupta	Mr. Deepak Kumar	Mr. Gaurav Gupta	Mr. Vishal Gupta
1.	Father	Sh. Sher Singh	Sh. Raj Kumar	Sh. Raj Kumar	Sh. Raj Kumar
1.	Patie		Gupta	Gupta	Gupta
2.	Mother	Late Smt. Kalawati	Smt. Sushil Devi	Smt. Sushil Devi	Smt. Sushil Devi
۷.	Moulei	Devi			
3.	Spouso	Late Smt. Sushila	Smt. Punita Gupta	Smt. Jyoti Gupta	Smt. Nikita Gupta
5.	Spouse	Devi			
			1. Gaurav Gupta	1. Deepak Kumar	1. Deepak Kumar
4.	Brother	-	2. Vishal Gupta	2. Vishal Gupta	2. Gaurav Gupta
5.	Sister	<ol> <li>Late Smt. Bimla Devi</li> <li>Late Smt. Shukantla Devi</li> </ol>	Smt. Jyoti Rani	Smt. Jyoti Rani	Smt. Jyoti Rani



		1. Deepak Kumar	1. Jaideep Gupta	1. Parth Gupta	1. Yashika Gupta
	~	2. Gaurav Gupta	2. Khushank	(Minor)	(Minor)
6.	Children	3. Vishal Gupta	Gupta	2. Vedash Gupta	2. Vani Gupta
		4. Jyoti Rani		(Minor)	(Minor)
_	Spouse	Late Sh. Munshi	Late Sh. Mohan	Sh. Ramesh	Sh. Pawan Shah
7.	Father	Ram	Lal Aggarwal	Kumar Bansal	
8.	Spouse	Late Smt. Ramkali	Smt. Santosh	Smt. Urmil Bansal	Smt. Anju Shah
0.	Mother	Devi	Devi		
			Mr. Vikas	Mr. Vishal Bansal	Mr. Vivak Shah
9.	Spouse		Aggarwal	Mr. Suraj Bansal	
9.	Brother	-	Mr. Nitesh		
			Aggarwal		
10	Spouse	Smt. Paravati Devi			
10.	Sister	Smt. Kusum Devi	-	-	-

#### b) Companies related to our Promoter Company:

Nature of Relationship	Name of Entities
Subsidiary or holding company of Promoter Company	NA*
Any Body corporate in which promoter (Body Corporate) holds	
20% or more of the equity share capital or which holds 20% or	NA*
more of the equity share capital of the promoter (Body Corporate).	
Any Body corporate in which a group or individuals or companies	
or combinations thereof which hold 20% or more of the equity	
share capital in that body corporate also hold 20% or more of the	NA*
equity share capital of the Issuer.	

\*Our Company does not have any promoter company.

### c) Companies, Proprietary concerns, HUF's related to our promoters

Nature of Relationship	Name of Entities
Any Body Corporate in which 20% or more of the equity	1. Sheela Stainless Private Limited
share capital is held by promoter or an immediate relative	2. Steelmint Industries Private Limited
of the promoter or a firm or HUF in which promoter or any	3. GV Stainless LLP
one or more of his immediate relatives is a member.	
Any Body corporate in which Body Corporate as provided	
above holds twenty percent or more of the equity share	NA
capital.	
Any Hindu Undivided Family or Firm in which the	1. Raj Kumar HUF
aggregate shareholding of the promoters and his immediate	2. Deepak Kumar HUF
relatives is equal to or more than twenty percent.	3. Gaurav Gupta HUF
	4. Vishal HUF
	5. R S Infra (Partnership Firm)

For further details refer Chapter titled "Group Entities" beginning on page 222.



#### **OUTSTANDING LITIGATIONS**

There is no other outstanding litigation against our Promoters except as disclosed in the section titled "*Risk Factors*" and chapter titled "*Outstanding Litigations and Material Developments*" beginning on pages 26 and 249 respectively.

#### **RELATED PARTY TRANSACTIONS**

Except as disclosed in the schedule titled "*Related Party Transactions*" in the chapter titled "*Restated Financial Statements*" beginning on page F-27, our Company has not entered into any related party transactions with our Promoters.



#### **OUR GROUP ENTITIES**

In terms of the SEBI ICDR Regulations and applicable accounting standards, "Group Companies" of our Company includes:

- a) the Companies (other than the promoters and subsidiaries) with which there were related party transactions as per the Restated Financial Information; and
- b) other companies considered material by the Board of directors of the relevant issuer company.

Accordingly, pursuant to the resolution passed by our Board at its meeting held on September 02, 2024, group companies of our Company shall include:

- the companies with which there were related party transactions as per the Restated Financial Information during any of the last three financial years in respect of which the Restated Financial Information are included in this Draft Red Herring Prospectus as covered under the relevant accounting standard (i.e. Ind AS 24) have been considered as group companies in terms of the SEBI ICDR Regulations;
- companies forming part of the Promoter Group with whom the Company has entered into related party transactions during the last completed financial year which cumulatively exceeds 10% of the total revenue of our Company for the last completed financial year as per the Restated Financial Information.
- all such entities which are deemed to be material by the Board of Directors.

Accordingly, in terms of the policy adopted by our Board for determining group companies, our Board has identified the following companies as Group Entities:

#### Our Group Entities as on the date of this Draft Red Herring Prospectus:

- 1. Steelmint Industries Private Limited ("SIPL")
- 2. Sheela Stainless Private Limited ("SSPL")
- 3. GV Stainless LLP ("GVS LLP")
- 4. R S Infra (Partnership Firm)
- 5. Raj Kumar HUF
- 6. Deepak Kumar HUF
- 7. Gaurav Gupta HUF
- 8. Vishal HUF

In accordance with the SEBI ICDR Regulations, certain financial information in relation to our group entities for the previous three financial years, extracted from their respective audited financial statements (as applicable) are available at the websites indicated below. Our Company is providing links to such website solely to comply with the requirements specified under the SEBI ICDR Regulations.

#### **DETAILS OF OUR GROUP ENTITIES**

#### 1. STEELMINT INDUSTRIES PRIVATE LIMITED ("SIPL")

The Company was incorporated on July 30, 2020 under the provisions of the Companies Act, 2013 bearing Corporate Identification Number U28999HR2020PTC087980. The PAN of the Company is ABECS1285K and the Registered Office of the Company is situated at VPO Talwandi Rukka, Hisar-125001, Haryana, India.

#### Main Objects of the SIPL:

1. To carry on in India or elsewhere the business to manufacture, produce, process, trade, assemble, alter, convert, commercialize, roll, re-roll, melt, mould, design, develop, fabricate, galvanize, machine, cut, trim, turn to account and to act as agent, broker, stockist, distributor, importer, exporter, trader, buyer, seller, vendor, engineers, metallurgists, consultants, job workers or otherwise to deal in all shapes, sizes, uses, capacities, specifications, descriptions, and varieties of flangers and other products whether made of iron and steel or in combination with any ferrous and non-ferrous materials such as plants, machineries, tools,



jigs, moulds, reciprocals, equipment, instruments, apparatus, utensils, accessories, fittings, hardware, butt hinges, piano hingers, sanitaries, fixtures, pipes, ducting, engineer goods, used in any industry.

- 2. To carry on the business of manufactures of, dealers in, exporters and importers of all varieties of steel, stainless steels product, S S Pipe and Tubes, Slitting of S S Coils, Cold Rolling of Stainless Steels coils, steel sheets, saria, angal, patti, rod, carbon steel, tool alloy steel, mild steel and other kind and grades of steel and to carry on and execute the work of steel engineers including manufacturing and dealing in steel rods, steel ingots, steel sheets, steel wires and in all kind of steel products whether forged, re rolled or drawn and consequently to manufacture, sell and deal in all or any of by products which will be obtained in the process of manufacturing these steel products.
- **3.** To manufacture, deal, import and export pig iron, sponge iron, Ferro silicon, Ferro chrome and other ferrous substances and metals of every description and grades and to manufacture, deal, import and export all kinds and varieties of non-ferrous metals such as aluminium, copper, tin and lead.

#### **Capital Structure**

As on the date of this Draft Red Herring Prospectus, the Authorised Capital of SIPL is Rs. 2,50,00,000 divided into 25,00,000 equity shares of Rs.10 each. The issued, subscribed and paid-up equity share capital of SIPL is Rs. 1,36,00,000 divided into 13,60,000 equity shares of Rs.10 each.

#### **Financial Performance:**

The brief financial details of SIPL derived from its audited financial statements for Fiscals 2024, 2023 and 2022 are set forth below:

			(Rs. In Lakhs)	
Particulars	For the	For the Financial Year Ended on		
	March 31, 2024	March 31, 2023	March 31, 2022	
Share Capital	136.00	136.00	136.00	
Reserves and Surplus	410.76	249.50	170.42	
Net Worth	546.76	385.50	306.42	
Total Revenue (including other income)	7,467.09	8,356.40	2,354.72	
Profit/ (Loss) after Tax	162.13	79.09	74.65	
Basic and Diluted Earnings per Share	11.92	5.82	5.49	
Net Asset Value Per Share	40.20	28.34	22.53	

#### **Shareholding Pattern**

The shareholders of SIPL holding more than 5% as on the date of this Draft Red Herring Prospectus are mentioned below: -

Sr. No.	Name of Shareholders	No. of Shares	Percentage (%)
1.	Deepak Kumar HUF	6,30,000	46.32
2.	Raj Kumar HUF	1,70,000	12.50
3.	Gaurav Gupta	1,45,000	10.66
4.	Gaurav Gupta HUF	1,30,000	9.56
5.	Jaideep Gupta	1,15,000	8.46
6.	Meena Goyal	70,000	5.15
	Total	12,60,000	92.65



#### **Board of Directors**

The Directors of SIPL as on the date of this Draft Red Herring Prospectus are as follows:

Name	DIN	Designation
Deepak Kumar	00677030	Director
Gaurav Gupta	00593822	Whole-time Director

#### Nature and extent of interest of our Promoters

Our Promoters & Promoter Group holds approx. 89.71% interest in SIPL and holds directorship in the Company.

#### **Other Confirmations**

- a) As on the date of this Draft Red Herring Prospectus, SIPL is an unlisted limited Company and it has not made any public issue (including any rights issue to the public) in the preceding three financial years.
- b) The Company is neither a sick company nor is under winding up.
- c) There are no defaults in meeting any statutory/ bank/ institutional dues.
- d) No proceedings have been initiated for economic offences against the Company.
- e) No proceedings have been initiated for economic offences against the Proprietorship.

#### 2. SHEELA STAINLESS PRIVATE LIMITED ("SSPL")

The Company was incorporated on June 02, 2010 under the provisions of the Companies Act, 1956 bearing Corporate Identification Number U28113HR2010PTC040614. The PAN of the Company is AAOCS4046B and the Registered Office of the Company is situated at 51, IDC Industrial Area Behind ESI Dispensary, Hisar-125005, Haryana, India.

#### Main Object of the SSPL:

- 1. To set up steel furnaces and continuous casting and rolling mill plant for producing tor steel and alloy ingots, steel and alloy steel billets, and all kinds and sizes of re-rolled sections, i.e. flats, angles, rounds, containers, squares, hexagons, octagons, rails, joints, channels, steel strips, agricultural implements, machinery, sheets, plates, deformed bars, plain and cold twisted bars, bright bars, shafting and steel structural.
- 2. To carry on all or any of the business of manufacturers, processors, importers, exporters, of and dealers in all kinds of ferrous and non-ferrous metals meants for any industrial or non-industrial use whatsoever and to carry on the business in cold or hot rolling, re- rolling, slitting, edge-milling, sheeting, stamping, pressing, extruding, forging, drawing, flattening, straightening, heat treatment of all kinds of steel and other metals or any other kind of steel and other metals or any other sections, shapes or forms.
- 3. To carry on business of all or any kind of iron and steel, founders, steel melters, steel makers steel shapers and manufacturers, mechanical engineers and fabricators, con- tractors tool makers, brass founders, metal workers, manufacturers of steel, metal and malleable grey, casting including ferrous, non-ferrous, special and alloy steel, spring steel, forging quality steel manufacturers, processors of all types of forged components and accessories alloys, nuts, bolts, steel rounds, nails, tools, all types of hard-ware items, plate makers, wire drawers, tube manufacturers, galvanisers, japanners, re-rollers, annealers, enamellers and electroplaters and to buy, take on lease or hire sell, import, export, manufacture, process, repair, convert, let on hire, otherwise deal in such products raw materials stores, packing materials by products and allied commodities machineries, rolling stock implements, tools, tensils, ground tools materials and conveniences of all kinds and generally to carry on the said business in all or any of its branches.



- 4. To carry on the business of manufacturing and trading of press tools, injection, moulds, engineering components, plastic and rubber components, sheet metal components and machined components.
- 5. To carry on all or any of the business of manufacturers processors, importers, exporters of and dealers in all kinds of ferrous and non-ferrous metals pipe, cement pipe, plastic pipe, bend pipe tee, pipe jointing, pipe Socket, meants for any industrial or non-industrial use whatsoever.

#### **Capital Structure**

As on the date of this Draft Red Herring Prospectus, the Authorised Capital of SSPL is Rs. 1,50,00,000 divided into 15,00,000 equity shares of Rs.10 each. The issued, subscribed and paid-up equity share capital of SSPL is Rs. 56,66,390 divided into 5,66,639 equity shares of Rs.10 each.

#### **Financial Performance:**

The brief financial details of SSPL derived from its audited financial statements for Fiscal 2024, 2023 and 2022 are set forth below:

Doutionlong	For the Financial Year Ended on		
Particulars	March 31, 2024	March 31, 2023	March 31, 2022
Equity Share Capital	56.66	56.66	56.66
Reserves and Surplus	1,139.37	952.21	840.30
Net Worth	1,196.03	1008.87	896.96
Total Revenue (including other income)	8,504.63	5,587.21	4,564.37
Profit/ (Loss) after Tax	187.48	113.68	120.97
Basic and Diluted Earnings per Share	33.09	20.06	21.35
Net Asset Value Per Share	211.08	178.05	158.30

#### Shareholding Pattern

The equity shareholders of SSPL holding more than 5% as on the date of this Draft Red Herring Prospectus are mentioned below: -

Sr. No.	Name of Shareholders	No. of Shares	Percentage (%)
1.	Deepak Gupta	89,812	15.85
2.	Jyoti Gupta	84,437	14.90
3.	Deepak Kumar HUF	79,336	14.00
4.	Raj Kumar Gupta	77,786	13.73
5.	Gaurav Gupta HUF	77,619	13.70
6.	Gaurav Gupta	64,896	11.45
7.	Raj Kumar HUF	53,431	9.43
	Total	5,27,317	93.06

#### **Board of Directors**

The Directors of SSPL as on the date of this Draft Red Herring Prospectus are as follows:

Name	DIN	Designation
Raj Kumar Gupta	00677045	Director
Vishal Gupta	00677011	Director

(Rs In Lakhs)



#### Nature and extent of interest of our Promoters

Our Promoters & Promoter Group holds 100% interest in SSPL and holds directorship in the Company.

#### **Other Confirmations**

- a) As on the date of this Draft Red Herring Prospectus, SSPL is an unlisted limited Company and it has not made any public issue (including any rights issue to the public) in the preceding three financial years.
- b) The Company is neither a sick Company nor is under winding up.
- c) There are no defaults in meeting any statutory/bank/institutional dues.
- d) No proceedings have been initiated for economic offences against the Company.
- e) No proceedings have been initiated for economic offences against the Proprietorship.

#### 3. GV STAINLESS LLP ("GVS LLP")

The LLP was incorporated on August 20, 2019 under the provisions of the Companies Act, 2013 bearing LLP Identification Number AAQ-3073 and having its registered office situated at Prop no. 28, Ground Floor, Motia Khan Rani Jhansi Road, New Delhi-110055, India. The PAN of the Company is AAUFG6681M.

#### **Business of GVS LLP:**

The Partnership business is trading in SS Pipes, SS Tubes, SS Coils, SS Sheets, Angle, Rod etc. until and unless changes as mutually agreed upon by all the partners for the time being of the LLP. The partners with mutual consent may carry on such business as is necessary for the main object of firm.

#### **Capital Structure:**

Sr. No.	Name of Partners	Contribution (Rs. in Lakhs)	(%)
1.	Gaurav Gupta	2.16	50.39
2.	Vishal Gupta	2.12	49.61

#### **Financial Performance:**

The brief financial details of GVS LLP for Fiscal 2024, 2023 and 2022 are set forth below:

(Rs. In Lakhs)

Douthaulous	For the	e Financial Year E	nded on
Particulars	March 31, 2024	March 31, 2023	March 31, 2022
Capital Account	14.08	12.30	4.28
Total Revenue (Including Other Income)	8.68	7.86	9.06
Profit/ (Loss) after Tax	3.38	4.97	0.18

#### **Profit Sharing Ratio of Partners:**

Sr. No.	Name of Partners	Profit Sharing Ratio (%)
1.	Gaurav Gupta	50.00
2.	Vishal Gupta	50.00
	Total	100.00

#### Nature and extent of interest of our Promoters:

Our Promoters & Promoter group holds 100.00% interest in GVS LLP. Further, Mr. Gaurav Gupta, our Promoter and Director is also partner in GVS LLP.



#### 4. R S Infra (Partnership Firm)

R S Infra is a partnership firm registered on September 29, 2021 under the Partnership Act, 1932 bearing Registration No. 06-12-2021-00280 and the registered office of the Firm is situated at 1st Floor, 846/533, Block-V, Opp. Jain Mandir, Inside Nagori Gate, Hisar-125001, Haryana. The PAN of R S Infra is ABDFR5914L.

The Partnership Firm was originally constituted on August 12, 2021 between Mrs. Sushila Devi, Mrs. Punita Gupta, Mrs. Jyoti Gupta and Mrs. Nikita Gupta. Thereafter, due to sudden demise of Mrs. Sushila Devi on November 02, 2022, and after due discussion amongst the legal heirs and the remaining partners it was decided that Mr. Raj Kumar Gupta will be taken as a partner in place of Mrs. Sushila Devi in the Firm, consequent to which a fresh Partnership Deed was executed on November 18, 2022.

#### Nature of Business:

That the firm carries on the business of real estate. That all the partners with mutual consent may carry on any trade which is not opposed to public policy.

#### **Financial Performance:**

The brief financial details of R S Infra for Fiscal 2024, 2023 and 2022 are set forth below:

			(Rs. In Lakhs)
Particulars	For the Financial Year Ended		
1 ai ticulai s	March 31, 2024	March 31, 2023	March 31, 2022
Capital Account	3.26	3.55	2.09
Total Revenue (Including Other Income)	139.20	92.06	18.00
Profit/ (Loss) after Tax	86.86	36.62	(6.29)

#### **Profit Sharing Ratio of Partners:**

Sr. No.	Name of Partners         Profit Sharing Ratio (%)	
1.	Punita Gupta	25.00
2.	Jyoti Gupta	25.00
3.	Nikita Gupta	25.00
4.	Raj Kumar Gupta	25.00
	Total	100.00

#### Nature and extent of interest of our Promoter:

Our Promoters & Promoter group holds 100.00% interest in R S Infra. Further, Ms. Nikita Gupta, our Director is also a partner in R S Infra.

#### 5. Raj Kumar HUF

Raj Kumar HUF came into existence on April 10, 1999 under the provisions of Income Tax Act, 1961. The Registered Office of the HUF is situated at H No. 163, Sec. 9-11, Hisar-125005, Haryana, India. And the PAN of the HUF is AAFHR5093B. Karta of the HUF is Mr. Raj Kumar Gupta.

The HUF is engaged in the business of providing contract labour for construction and such other activities.



#### **Key Financials:**

(Rs. In Lakhs)

Particulars	For the Financial Year Ended		
1 ai ticulai s	March 31, 2024	March 31, 2023	March 31, 2022
Total Income	12.61	11.83	11.70
Taxes Paid (Including Interest and Fees, if any)	1.06	1.74	1.73

#### 6. Deepak Kumar HUF

Deepak Kumar HUF came into existence on February 20, 2001 under the provisions of Income Tax Act, 1961. The Registered Office of the HUF is situated at H No. 164, Sec. 9-11, Hisar-125001, Haryana, India. And the PAN of the HUF is AAEHD7721F. Karta of the HUF is Mr. Deepak Kumar.

The HUF is engaged in the business of providing contract labour for construction and such other activities.

#### **Key Financials:**

·			(Rs. In Lakhs)
Particulars For the Financial Year Ended			
raruculars	March 31, 2024	March 31, 2023	March 31, 2022
Total Income	12.63	11.02	10.93
Taxes Paid (Including Interest and Fees, if any)	1.07	1.50	1.48

#### 7. Gaurav Gupta HUF

Gaurav Gupta HUF came into existence on June 06, 2006 under the provisions of Income Tax Act, 1961. The Registered Office of the HUF is situated at H No. 163, Sec. 9-11, Hisar-125005, Haryana, India. And the PAN of the HUF is AAEHG3909G. Karta of the HUF is Mr. Gaurav Gupta.

The HUF is engaged in the business of providing contract labour for construction and such other activities.

#### **Key Financials:**

			(Rs. In Lakhs)
Particulars	For the Financial Year Ended		
	March 31, 2024	March 31, 2023	March 31, 2022
Total Income	13.21	12.25	12.22
Taxes Paid (Including Interest and Fees, if any)	1.81	1.87	1.90

#### 8. Vishal HUF

Vishal HUF came into existence on February 10, 2008 under the provisions of Income Tax Act, 1961. The Registered Office of the HUF is situated at House No. 112, 3rd Floor, Deepali Enclave, Pitampura, Delhi-110034, India. And the PAN of the HUF is AAGHV7066P. Karta of the HUF is Mr. Vishal Gupta.

The HUF is engaged in the business of providing contract labour for construction and such other activities.

#### **Key Financials:**

			(Rs. In Lakhs)
Particulars	For the Financial Year Ended		
	March 31, 2024	March 31, 2023	March 31, 2022
Total Income	15.90	11.67	11.43
Taxes Paid (Including Interest and Fees, if any)	1.61	1.69	1.64



#### **INTEREST OF GROUP ENTITIES**

None of our Group entities have any interest in the promotion of our Company.

None of our Group entities are interested in the properties acquired by our Company in the three years preceding the filing of this Draft Red Herring Prospectus or proposed to be acquired by our Company.

None of our Group entities are interested in any transactions for the acquisition of land, construction of building or supply of machinery etc.

#### COMMON PURSUITS AMONG GROUP ENTITIES WITH OUR COMPANY

Except as Steelmint Industries Private Limited, Sheela Stainless Private Limited and GV Stainless LLP, no Group Entity as on the date of filing of this Draft Red Herring Prospectus is engaged in the similar line of business as our Company. Our Company has not adopted any measures for mitigating such conflict situations which may arise in the future.

Further, some of Group entities may be empowered under their respective constitutional documents, to undertake a similar line of business, currently there is no conflicting interest arising out of such the common pursuits. We shall adopt necessary procedures and practices as permitted by law to address any instances of conflict of interest, if and when they may arise.

## RELATED BUSINESS TRANSACTION WITHIN THE GROUP ENTITIES AND SIGNIFICANCE ON FINANCIAL PERFORMANCE OF OUR COMPANY

For details pertaining to business transactions, of our Company with our Group entities, please refer "*Related Party Transactions*" beginning on page F-27.

#### **BUSINESS INTEREST OF GROUP ENTITIES**

Except in the ordinary course of business and as stated in "*Restated Financial Statements – Related Party Disclosure (Ind As-24)*" on page F-27, our Group Entities do not have any business interest in our Company.

#### LITIGATION

Except as disclosed on page 249, there has been no material litigation in the group entities, which may directly or indirectly affect our Company.

#### CONFIRMATIONS

Our Group Entities do not have any securities listed on any stock exchange. Further, our Group Entities have not made any public or rights issue (as defined under the SEBI ICDR Regulations) of securities in the three years preceding the date of this Draft Red Herring Prospectus.



#### **DIVIDEND POLICY**

Under the Companies Act, 2013, our Company can pay dividends upon a recommendation by its Board of Directors and approval by a majority of the shareholders. The shareholders of our Company have the right to decrease, not to increase the amount of dividend recommended by the Board of Directors. The dividends may be paid out of profits of a company in the year in which the dividend is declared or out of the undistributed profits or reserves of the previous years or out of both. The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends.

There are no dividends declared by our Company since incorporation.

Our Company has not yet adopted dividend distribution policy. Any dividends to be declared shall be recommended by the Board of Directors depending upon the financial condition, results of operations, capital requirements and surplus, contractual obligations and restrictions, the terms of the credit facilities and other financing arrangements of our Company at the time a dividend is considered, and other relevant factors and approved by the Equity Shareholders at their discretion.



#### SECTION VII – FINANCIAL INFORMATION

#### **RESTATED FINANCIAL STATEMENTS**

Sr. No.	Particulars	Page No.
1.	Restated Financial Statement	F-01 to F-35



#### INDEPENDENT AUDITORS' REPORT

(As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To, **The Board of Directors P S Raj Steels Limited** (formerly known as "P S Raj Steels Private Limited") V & P.O Talwandi Rukka, Hissar-125001, Haryana, India.

Dear Sir/ Madam,

- We have examined the attached Restated Consolidated Financial Statements of P S Raj Steels Limited (formerly known as "P S Raj Steels Private Limited") (hereinafter referred as the "Company" or "Issuer"),comprising of Restated Consolidated Statement of Assets and Liabilities as at March 31, 2024, March 31, 2023 and March 31, 2022, the Restated Consolidated Statement of Profit and Loss (including other comprehensive income), the Restated Consolidated Statement of Changes in Equity, the Restated Consolidated Cash Flow Statement for the periods ended March 31, 2024, March 31, 2023 and March 31, 2022, the Summary Statement of Significant Accounting Policies to the Restated Consolidated Financial Statements (collectively, the "Restated Consolidated Financial Statements"), as approved by the Board of Directors of the Company at their meeting held on 2<sup>ND</sup> September, 2024 for the purpose of inclusion in the Draft Red Herring Prospectus ("DRHP") prepared by the Company in connection with its proposed Initial Public Offer of equity shares ("IPO") prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013 as amended (**''the Act''**) read with Rules 4 to 6 of the Companies (Prospectus and Allotment of Securities) Rules,2014 (the **"Rules"**)
  - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time pursuant to the provisions of the Securities and Exchange Board of India ,1992 ("the SEBI ICDR Regulations"); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI") as amended from time to time ("the Guidance Note").
- 1. The Company's Board of Directors is responsible for the preparation of the Restated Consolidated Financial Statements for the purpose of inclusion in the DRHP to be filed with Securities and Exchange Board of India, National Stock Exchange of India, Bombay Stock Exchange of India, and Registrar of Companies, Delhi and Haryana in connection with the proposed IPO. The Restated Financial Information have been prepared by the Management of the company. The responsibility of the Board of Directors includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Statements. The Board of Directors are also responsible for identifying and ensuring that the Group complies with the Act, ICDR Regulations and the Guidance Note read with the SEBI Communication, as applicable.
- 2. We have examined such Restated Consolidated Financial Information taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 12TH AUGUST, 2024 in connection with the proposed IPO of equity shares of the Company;
  - b) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and



- d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.
- 3. These Restated Financial Information have been prepared and compiled by the management from the Audited consolidated financial statements of the group for the years ended March 31,2024, March 31,2023 and March 31, 2022 are prepared in accordance with accounting principles generally accepted in India including the Accounting Standards specified under Section 133 of the Act, (" Indian GAAP") read with the Companies (Accounting Standards) Rules, 2015, as amended which have been approved by the Board of Directors at their meetings held on 25<sup>TH</sup> July, 2024, 1<sup>ST</sup> September, 2023, 31<sup>ST</sup> AUGUST, 2022 respectively.
- 4. Our Work has been carried out in accordance with the Standards on Auditing under section 143 (10) of the Act, Guidance Note on reports in company Prospectuses (Revised 2016) and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India and pursuant to the requirements of Section 26 of the Act read with applicable rules and ICDR Regulations. This work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act and the ICDR Regulations in connection with the issue.

#### Opinion

- 5. In accordance with the requirements of Section 26 of Part I of Chapter III of the Act read with the Rules, the ICDR Regulations and the Guidance Note, we have examined the Restated Financial Information of the company which have been arrived after making adjustments and regrouping /reclassifications, which in our opinion were appropriate, and have been fully described in Annexure VI: Notes on Restatement Adjustments to audited consolidated financial statements and based on our examination, we report that :
  - i. The Restated Statement of Assets and Liabilities of the Company, as at March 31, 2024, March 31, 2023 and March 31, 2022 examined by us, as set out in Annexure I to this report, have been arrived at after making adjustments and regrouping/ reclassifications as in our opinion were appropriate.
  - ii. The Restated Statement of Profit and Loss of the Company, for the years ended March 31, 2024, March 31, 2023 and March 31, 2022 examined by us, as set out in Annexure II to this report, have been arrived at after making adjustments and regrouping / reclassifications as in our opinion were appropriate and more fully described in Annexure VI.
  - iii. The Restated Statement of Cash Flows of the Company, and for the years ended March 31, 2024, March 31, 2023 and March 31, 2022, examined by us, as set out in Annexures IV to this report, have been arrived at after making adjustments and regrouping/ reclassifications as in our opinion were appropriate.
- 6. Based on the above and according to the information and explanations given to us, we further report that the Restated Financial Information of the Company, as attached to this report and as mentioned in paragraph 7 above, read with Significant Accounting Policies(Annexure IV), Notes forming part of the Financial Information (Annexure V) and Notes on Adjustments for Restatement of Profit and Loss (Annexure VI), have been prepared in accordance with the Act, the Rules, and the ICDR Regulations and ;
  - a. Have been made after incorporating adjustments for the changes in accounting policies of the company in respective financial years/period to reflect the same accounting treatment as per the changed accounting policy for all the reporting years/period;
  - b. Have been made after incorporating adjustments for the material amounts in the respective financial years/period to which they relate;
  - c. There are no qualifications in the Auditor's Report on the audited financial statements of the company as at March 31, 2024, March 31, 2023 and March 31, 2022 which require any adjustments; and
  - d. There are no extra-ordinary items that needs to be disclosed separately.



7. We have also examined the following Restated financial information of the company set out in the Annexures prepared by the Management and approved by the Board of Directors for the years ended March 31,2024, March 31,2023 and March 31,2022.

1	Destated Summers Statement of Notes to Destated Summers Statements	A nn avuna 5
1.	Restated Summary Statement of Notes to Restated Summary Statements	Annexure 5
2.	Restated Summary Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per Audited Financial Statements	A mm a wyyna C
2		Annexure 6
3.	Restated Summary Statement of Equity Share Capital	Annexure 7
4.	Restated Summary Statement of Reserves and Surplus	Annexure 8
5.	Restated Summary Statement of Long-Term Borrowings	Annexure 9
6.	Restated Summary Statement of Deferred Tax Liabilities/ Assets (Net)	Annexure 10
7.	Restated Summary Statement of Long-Term Provisions	Annexure 10A
8.	Restated Summary Statement of Short-Term Borrowings	Annexure 11
9.	Restated Summary Statement of Trade Payables	Annexure 12
10.	Restated Summary Statement of Other Current Liabilities	Annexure 13
11.	Restated Summary Statement of Short-Term Provisions	Annexure 14
12.	Restated Statement of Property, Plant & Equipment	Annexure 15
13.	Restated Summary Statement of Capital Work in Progress	Annexure 16
14.	Restated Summary Statement of Other Non-Current Assets	Annexure 17
15.	Restated Summary Statement of Statement of Investments	Annexure 18
16.	Restated Summary Statement of Trade Receivables	Annexure 19
17.	Restated Summary Statement of Inventories	Annexure 20
18.	Restated Summary Statement of Cash and Cash Equivalents	Annexure 21
19.	Restated Summary Statement of Short-Term Loans and Advances	Annexure 22
20.	Restated Summary Statement of Other Current Assets	Annexure 23
21.	Restated Summary Statement of Revenue from Operations	Annexure 24
22.	Restated Summary Statement of Other Income	Annexure 25
23.	Restated Summary Statement of Cost of Materials Consumed	Annexure 26
24.	Restated Summary Statement of Purchases of Stock in Trade/Traded Goods	Annexure 27
25.	Restated Summary Statement of Changes in Inventories of Finished Goods	
23.	and Work in Progress	Annexure 28
26.	Restated Summary Statement of Employee Benefit Expenses	Annexure 29
27.	Restated Summary Statement of Finance Costs	Annexure 30
28.	Restated Summary Statement of Depreciation and Amortization Expense	Annexure 31
29.	Restated Summary Statement of Other Expenses	Annexure 32
30.	Restated Summary Statement of Earnings Per Share	Annexure 33
31.	Restated Summary Statement of Related Party Transactions	Annexure 34
22	Restated Summary Statement of Reconciliation of Liabilities Arising from	
32.	Financing Activities	Annexure 35
33.	Restated Summary Statement of Financial Ratios	Annexure 36
34.	Restated Summary Statement of Other Financial Information	Annexure 37
35.	Restated Summary Statement of Employment Benefit Obligations	Annexure 38
36.	Restated Summary Statement of Capitalisation Statement	Annexure 39
37.	Restated Summary Statement of Financial Indebtedness	Annexure 40
38.	Restated Summary Statement of Dividend	Annexure 41

- 8. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.
- 9. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- 10. We have no responsibility to update our report for events and circumstances occurring after the date of the report.



11. Our report is intended solely for use of the management for inclusion in the Offer Document to be filed with Securities and Exchange Board of India, National Stock Exchange of India, National Stock Exchange of India, Bombay Stock Exchange of India, and Registrar of Companies, Delhi and Haryana in connection with the proposed IPO of equity shares of the Company. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

For Jain Mittal Chaudhary & Associates Chartered Accountants ICAI Firm Registration Number: 015140N Peer Review Certificate No.: 017045

Sd/-Sanjeev Jain Partner Membership Number: 500771 UDIN: 24500771BKDOGB1857

Date: September 02, 2024 Place: Hisar, Haryana



#### P S RAJ STEELS LIMITED (Formerly known as P S RAJ STEELS PRIVATE LIMITED) VPO, TALWANDI RUKKA, HISAR-125001 CIN: U27109HR2004PTC035523

RESTATED SUMMARY STATEMENT OF ASSETS AND LIABILITIES ANNEXURE 1							
	AIIILA			(Rs. In lakh)			
Particulars	Annexure	As at March 31,2024	As at March 31,2023	As at March 31,2022			
I) EQUITY AND LIABILITIES							
1. SHAREHOLDERS FUND							
(a) Share Capital	7	61.31	61.31	61.31			
(b) Reserve & Surplus	8	2,998.63	2,368.70	2,003.64			
Total Shareholders funds		3,059.94	2,430.01	2,064.95			
2. NON-CURRENT LIABILITIES							
(a) Borrowings	9	39.89	165.87	210.25			
(b) Deferred Tax Liabilities	10	-	-	-			
(c) Long Term Provisions	10A	35.50	25.38	18.24			
Total Non-Current liabilities		75.39	191.26	228.49			
3. CURRENT LIABILITIES							
(a) Borrowings	11	1,740.55	1,636.07	1,498.60			
(b) Trade Payables	12	5.08	2,703.32	509.27			
(c) Other Current Liabilities	13	107.33	321.51	165.44			
(d) Short-Term Provisions	14	218.81	129.47	126.96			
Total Current Liabilities		2,071.78	4,790.36	2,300.28			
Total Equity and Liabilities		5,207.10	7,411.63	4,593.72			
II. ASSETS		,		,			
1. NON-CURRENT ASSETS							
(a) Property, Plant & Equipment	15	403.87	431.27	444.86			
(b) Capital Work in progress	16	-	-	-			
(c) Long term loans and advances		-	-	-			
(d) Deferred Tax Assets	10	40.66	34.47	29.69			
(e) Other Non-Current assets	17	43.73	36.28	7.14			
Total Non-Current assets		488.26	502.02	481.69			
2. CURRENT ASSETS							
(a) Investments	18	1.17	1.09	1.04			
(b) Trade Receivables	19	1,507.08	1,398.90	1,420.89			
(c) Inventories	20	2,153.19	4,429.92	1,980.20			
(d) Cash and Cash Equivalents	21	5.07	3.33	4.13			
(e) Other bank balances		-	-				
(f) Loans & Advances	22	437.55	33.79	85.89			
(g) Other Current Assets	23	614.78	1,042.58	619.89			
Total Current Assets		4,718.84	6,909.61	4,112.04			
Total Assets		5,207.10	7,411.62	4,593.72			
Note: The above statement should be rea	ad with the Res			/			
Policies in Annexure 4. Restated Sumr							

(Loss) as per audited Financial Statements in Annexure 6. This is the Restated Summary Statement of Assets and Liabilities, referred to in our report of even date.



#### For Jain Mittal Chaudhary & Associates Chartered Accountants

ICAI Firm Registration Number: 015140N Peer Review Certificate No.: 017045

## For and on behalf of **P S RAJ STEELS LIMITED**

Sd/-Deepak Kumar Director DIN:00677030 Sd/-Gaurav Gupta Managing Director DIN:00593822

Place: Hisar, Haryana Date: September 02, 2024

Membership Number: 500771

Sd/-

Partner

Sanjeev Jain

Sd/-**Vinod Kumar** Chief Financial Officer PAN: AUYPK8754D Sd/-Suman Company Secretary & Compliance Officer M. No.: A62709



#### P S RAJ STEELS LIMITED (Formerly Known as P S Raj Steels Private Limited) VPO, TALWANDI RUKKA, HISAR-125001 CIN: U27109HR2004PTC035523

<b>RESTATED SUMMARY STATEMENT OF PROFIT AND LOSS</b>								
	ANNEXURE	2						
				(Rs. In lakh)				
Particulars	Annexure Year Endec Annexure March 31, 2024		Year ended March 31, 2023	Year ended March 31, 2022				
I) Incomes								
(a) Revenue From Operations	24	29,774.93	22,542.65	17,971.82				
(b) Other Income	25	1.46	1.63	17.57				
II) Total Incomes		29,776.39	22,544.28	17,989.39				
III) Expenses								
(a) Cost of Revenue Operations	26	18,479.65	19,386.54	16,123.95				
(b) Purchase Stock in Trade	27	8,768.60	2,236.73	531.37				
(b) Changes in inventories of finished goods	28	472.78	(636.44)	(139.33)				
(c) Employee benefits expense	29	136.19	104.97	137.60				
(d) Finance Cost	30	152.17	127.85	121.91				
(e) Depreciation and amortization expense	31	82.41	80.32	94.02				
(f) Other expenses	32	837.61	756.13	647.50				
IV) Total Expenses		28,929.41	22,056.09	17,517.02				
V) Profit Before Taxes (II-IV)		846.98	488.19	472.37				
VI) Tax Expenses								
(a) Current taxes		216.89	127.78	125.69				
(b) Deferred tax expense / (credit)		(6.20)	(4.78)	(10.40)				
(c) Tax adjustment of earlier years		-	-	-				
VII) Total Taxes		210.69	123.00	115.29				
VIII) Profit after Taxes		636.29	365.19	357.08				
IX) Earnings per Equity Share of Rupees								
10.00 each								
(a) Basic (in rupees)		11.53	6.62	6.47				
(a) Diluted (in rupees)		11.53	6.62	6.47				
Note: The above statement should be read with	th the Restated	Summary Stater	nent of Signific	ant Accounting				

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

This is the Restated Summary Statement of Profits and Losses, referred to in our report of even date.

#### For Jain Mittal Chaudhary & Associates Chartered Accountants ICAI Firm Registration Number: 015140N Peer Review Certificate No.: 017045

Sd/-Sanjeev Jain Partner Membership Number: 500771

Place: Hisar, Haryana Date: September 02, 2024 Sd/-**Deepak Kumar** Director DIN:00677030

Sd/-**Vinod Kumar** Chief Financial Officer PAN: AUYPK8754D Sd/-Gaurav Gupta Managing Director DIN:00593822

For and on behalf of

**PS RAJ STEELS LIMITED** 

Sd/-Suman Company Secretary & Compliance Officer M. No.: A62709



RESTATED SUMMARY STATEMENT OF CASH FLOWS						
ANNEXU	RE 3		(Rs. In lakh)			
Particulars	Year Ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022			
A) CASH FLOW FROM OPERATING						
ACTIVITIES	0.4.6.00	100.10	450.05			
Profit Before Tax	846.98	488.19	472.37			
Adjustments for:			(15.57)			
Loss / (Profit) on sale of property, plant and equipment	-	-	(15.57			
Depreciation and Amortization Expense	82.41	80.32	94.02			
Interest income	(0.95)	(1.63)	(2.00)			
Finance Costs	152.17	127.85	121.9			
Operating profit before working capital changes	1,080.61	694.72	670.72			
Adjustments for (increase)/decrease in Operating Assets:						
(Increase) / Decrease in Trade Receivables	(108.18)	21.99	(391.96			
(Increase) / Decrease in Interview	2,276.73	(2,449.72)	452.64			
(Increase) / Decrease in Other Current Assets	24.04	(370.60)	(58.28			
Adjustments for increase/(decrease) in Operating Liabilities	21101	(570.00)	(20120			
Increase / (Decrease) in Trade Payables	(2,698.24)	2,194.06	(532.79			
Increase / (Decrease) in Other Current Liabilities	30.02	284.28	5.9			
Increase / (Decrease) in Long Term Provisions	10.12	7.14	20.00			
Increase / (Decrease) in Short-Term Provisions	-	-				
Cash generated from operations	615.08	381.87	166.2			
Income Tax Paid	(127.78)	(125.69)	(124.57			
Net Cash Flow from Operating Activities	487.30	256.18	41.7			
B) CASH FLOW FROM INVESTING ACTIVITIES						
Purchase of Property, Plant and Equipment	(55.00)	(66.73)	(23.81			
Proceeds from Sale of Property, Plant and Equipment	-	-	120.00			
Interest Income	0.95	1.63	2.00			
Investment in FD	(0.07)	(0.05)	(1.04			
other inflow/outflow of cash	(7.45)	(29.14)	(1101			
Net Cash used in investing activities	(61.58)	(94.29)	97.1			
C) CASH FLOW FROM FINANCING ACTIVITIES						
Proceeds from issue of share capital	-	-				
Proceeds/(Repayment) of Long-Term Borrowing	(125.98)	(44.38)	(76.75			
Proceeds/(Repayment) of Short-Term Borrowing	104.48	137.48	64.2			
Finance Costs	(152.17)	(127.85)	(121.91			
other inflow/outflow of cash	(250.32)	(127.92)	(0.70			
Net cash generated from Financing activities	(423.99)	(162.67)	(135.16			
Net Change in Cash and Cash Equivalents (A+B+C)	1.74	(0.79)	3.69			
CASH & CASH EQUIVALENT						
Opening Balance	3.33	4.12	0.44			
Net Change in Cash & Cash Equivalents	1.73	(0.79)	3.69			
Closing Balance	5.07	3.33	4.1.			

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Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6. This is the Restated Summary Statement of Cash Flows, referred to in our report of even date.

For Jain Mittal Chaudhary & Associates Chartered Accountants ICAI Firm Registration Number: 015140N Peer Review Certificate No.: 017045

#### For and on behalf of P S RAJ STEELS LIMITED

Sd/-Sanjeev Jain Partner Membership Number: 500771 Sd/-Deepak Kumar Director DIN:00677030 Sd/-Gaurav Gupta Managing Director DIN:00593822

Place: Hisar, Haryana Date: September 02, 2024 Sd/-Vinod Kumar Chief Financial Officer PAN: AUYPK8754D Sd/-Suman Company Secretary & Compliance Officer M. No.: A62709



#### P S RAJ STEELS LIMITED

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

#### RESTATED SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES ANNEXURE 4

#### 1. General Information

P S RAJ STEELS Limited, incorporated on November 09, 2004 is engaged in manufacturing of Steels Pipe & Tubes. The Company is an unlisted public limited company with its registered office in Hisar. **2. Summary of Significant Accounting Policies**

#### 2.1 Basis of Preparation

The Restated Summary Statement of the Assets and Liabilities, of the Company as at March 31,2024, March 31,2023 and March 31,2022, the Restated Summary Statement of Profits and Losses and the Restated Summary Statement of Cash Flows, for the reporting periods ended March 31,2024, March 31,2023 and March 31,2022 (collectively referred to as 'Restated Summary Statements') have been compiled by the management of the Company from the audited financial statements of the Company for the periods ended March 31,2024, March 31,2024, March 31,2023 and March 31,2022 and have been prepared specifically for the purpose of inclusion in the offer document to be filed by the Company with the Securities and Exchange Board of India ('SEBI') in connection with the proposed Initial Public Offering (hereinafter referred to as 'IPO').

The audited financial statements were prepared in accordance with the accounting principles generally accepted in India, including the Accounting Standards as specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 (as amended). The audited financial statements were prepared on a going concern basis under the historical cost convention on accrual basis. The accounting policies were consistently applied by the Company unless otherwise stated.

Effective 01 April 2014, Schedule III notified under the Companies Act, 2013 was applicable to the Company for preparation and presentation of its financial statements. The adoption of Schedule III of the Companies Act, 2013 did not impact recognition and measurement principles followed for preparation of financial statements. The Restated Summary Statement of the Assets and Liabilities, profits and losses and cash flows have been prepared to comply in all material respects with the requirement of Section 26(1)(b) of the Companies Act, 2013, read with rules 4 to 6 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (as amended from time to time).

#### 2.2 Operating Cycle

Based on the nature of products / activities of the company and the normal time between acquisition of assets and their realisation in cash or cash equivalents, the company has determined its operating cycle as 12 months for the purpose of classification of its assets and liabilities as current and non-current.

#### 2.3 Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported amounts of income and expenses during the year. The Management believes that the estimates used in preparation of standalone financial statements are prudent and reasonable. Estimates and underlying assumptions are reviewed at each balance sheet date. Future results could differ due to these estimates and the differences between the actual results and estimates are recognized in the periods in which the results are known/materialise.

#### 2.4 Revenue Recognition

#### (i) Sale of Goods

Sales of goods are recognized on transfer of significant risks and rewards of ownership to the buyer, which generally coincides with the delivery of goods to customers.

The company accounts for variable considerations like, volume discounts, rebates and pricing incentives to customers as reduction of revenue on a systematic and rational basis.

Revenues are shown net of allowances/ returns, goods and services tax and applicable discounts and allowances.



#### (ii) Interest Income

Interest income is accrued on a time proportion basis, by reference to the principle outstanding and the effective interest rate applicable.

#### 2.5 Inventories

Finished goods are valued at the lower of cost (First in First Out -FIFO basis) and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost includes all charges in bringing the goods to the point of sale, including octroi and other levies, transit insurance and receiving charges. Work-in-progress and finished goods include appropriate proportion of overheads and, where applicable, excise duty. Raw Material is valued at cost (First in First Out -FIFO basis).

#### 2.6 Provisions and Contingencies

A provision is recognised when an enterprise has a present obligation as a result of past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

#### 2.7 Intangible Assets

Goodwill is an asset representing the future economic benefits arising from other assets acquired in a business combination that are not individually identified and separately recognized. Goodwill is initially measured at cost, being the excess of the consideration transferred over the net identifiable assets acquired and liabilities assumed.

Goodwill is considered to have indefinite useful life and hence is not subject to amortization but tested for impairment at least annually. After initial recognition, goodwill is measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill acquired in a business combination, is from the acquisition date, allocated to each of the Company's cash generating units (CGUs) that are expected to benefit from the combination.

A CGU is the smallest identifiable group of assets that generates cash inflows that are largely independent of the cash inflows from other assets or group of assets. Each CGU or a combination of CGUs to which goodwill is so allocated represents the lowest level at which goodwill is monitored for internal management purpose an and it is not larger than operating segment of the Company. A CGU to which goodwill is allocated is tested for impairment annually, and whenever there is an indication that the CGU may be impaired, by comparing the carrying amount of the CGU, including the goodwill, with the recoverable amount of the CGU. If the recoverable amount of the CGU exceeds the carrying amount of the CGU, the CGU and the goodwill allocated to that CGU is regarded as not impaired. If the carrying amount of the CGU exceeds the recoverable amount of the CGU, the Company recognizes an impairment loss by first reducing the carrying amount of any goodwill allocated to the CGU and then to other assets of the CGU prorata based on the carrying amount of each asset in the CGU.

#### 2.8 Property, Plant and Equipment

Property, Plant and Equipment are carried at cost less accumulated depreciation / amortisation and impairment losses, if any. Acquisition Cost comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, other incidental expenses and interest on borrowings attributable to acquisition of qualifying fixed assets up to the date the asset is ready for its intended use. Subsequent expenditure on fixed assets after its purchase / completion is capitalised only if such expenditure results in an increase in the future benefits from such asset beyond its previously assessed standard of performance.

Losses arising from the retirement of, and gains or losses arising from disposal of fixed assets which are arrived at cost are recognised in the Statement of Profit and Loss.



Depreciation has been provided in accordance with useful lives prescribed in the Companies Act, 2013 on Written Down Value method.

Depreciation on fixed assets has been provided on written down value method in accordance with the manner specified in Schedule II of the Companies Act, 2013.

#### 2.9 Cash and Cash Equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### 2.10 Cash Flow Statement

Cash flows are reported using the indirect method, whereby net profit before extraordinary items and tax is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

#### 2.11 Taxes on Income

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961 and other applicable tax laws.

Deferred tax is recognised on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted as at the reporting date. Deferred tax liabilities are recognised for all timing differences. Deferred tax assets are recognised for timing differences of items other than unabsorbed depreciation and carry forward losses only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realised. However, if there is unabsorbed depreciation and carry forward of losses and items relating to capital losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that there will be sufficient future taxable income available to realise the assets. Deferred tax assets are reviewed at each balance sheet date for their realisability.

#### 2.12 Earnings per Share

Basic earnings per share is computed by dividing the net profit / (loss) after tax by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the net profit /(loss) after tax as adjusted for dividend, interest and other charges to expense or income relating to the dilutive eauitv shares. by the weighted average number of eauitv potential shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations. Potential dilutive equity shares are deemed to be converted as at the beginning of the period, unless they have been issued at a later date. Dilutive potential equity shares are determined independently for each period presented. The number of shares and potentially dilutive equity shares are adjusted retrospectively for all periods presented in case of share splits.

#### 2.13 Employee Benefits

The company provides for the various benefits plans to the employees. These are categorized into Defined Benefits Plans and Defined Contributions Plans. Defined contribution plans includes the amount paid by the company towards the liability for Provident fund to the employees provident fund organization and Employee State Insurance fund in respect of ESI and defined benefits plans includes the retirement benefits, such as gratuity.

a. In respect Defined Contribution Plans, contribution made to the specified fund based on the services rendered by the employees are charged to Statement of Profit & Loss in the year in which services are rendered by the employee.

b. Liability in respect of Defined Long Term benefit plan is determined at the present value of the amounts payable determined using actuarial valuation techniques performed by an independent actuarial at each balance sheet date using the projected unit credit methods. Re-measurement, comprising actuarial gain and losses, the effects of assets ceiling (if applicable) and the return on plan assets (excluding interest), is reflected immediately in the statement of Financial Position with a charge or credit recognized in other comprehensive



income in the period in which they occur. Past Service cost is recognized in the statement of profit & loss in the period of plan amendment.

c. Liabilities for Short-Term employee benefits are measured at undiscounted amount of the benefits expected to be paid and charged to Statement of Profit & Loss in the year in which the related service is rendered.

#### P S RAJ STEELS LIMITED

#### (Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

	ANNEXURE 5							
1. Contingent liabilities and commitments								
ParticularsAs at March 31, 2024As at March 31, 2023As at March 31, 2022								
Claims against the Company not								
acknowledged as debts (being contested):-	-	-	-					
-Wrongly availed input tax credit of GST			-					
- Sales tax/entry tax	-	-	-					
- Income tax	-	-	-					
- Others	-	-	-					

#### 2. Expenditure in Foreign Currency

Particulars	As at March 31, 2024	As at March 31, 2023	As at March 31, 2022
Purchase of Stores and Spares	-	-	-
Business promotion	-	-	-

#### 3. Earnings in foreign currency

Particulars	As at March 31,	As at March 31,	As at March 31,
	2024	2023	2022
Export of goods calculated on FOB basis	-	-	-

#### 4. Payable to Micro, Small and Medium Enterprises

The Company has no amounts payable to Micro and Small Enterprises as defined in section 7(1) of the Micro, Small and Medium Enterprises Development Act,2006, to the extent such parties have been identified on the basis of information collected by the Management. This has been relied upon by the auditors.

#### 5. Segment information

The business activities of the Company predominantly fall within a single primary business and geographical segment, i.e., Manufacturing and trading of insulated wire, cable wire, cable and other insulated conductors within India. Thus, there are no separate reportable businesses or geographical segments that meet the criteria prescribed in Accounting Standard (AS-17) on Segment Reporting.

#### 6. Corporate Social responsibility (CSR)

Provisions of Section 135 of Companies Act, 2013 are not applicable on the company. Hence, no provision for CSR expense has been made for the period ended March 31,2024. (March 31,2023: NIL and March 31,2022: NIL)

#### P S RAJ STEELS LIMITED

#### (Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

#### RESTATED SUMMARY STATEMENT OF RECONCILIATION OF RESTATED PROFIT/ (LOSS) TO PROFIT/ (LOSS) AS PER AUDITED FINANCIAL STATEMENTS ANNEXURE 6

#### A. Material Regrouping

Appropriate Adjustments have been made in the Restated Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income,



expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

#### B. Material Adjustments

The Summary of results of restatement made in the Audited Financial Statements for the respective years and its impact on the profit / (loss) of the Company is as follows:

Particulars	As at March 31, 2024	As at March 31, 2023	As at March 31, 2022
Profit / (Loss) after Tax (as per audited financial statements) (i)	633.67	370.84	371.68
Add/(Less) : Adjustments on account of -			
Provision for Gratuity	-	7.55	19.52
Tax Adjustments on above	(2.62)	(1.90)	(4.91)
Previous period Tax adjustments	-	-	-
Total Adjustments (ii)	(2.62)	5.65	14.60
Restated Profit/ (Loss) (i+ii+iii)	636.29	365.19	357.08

#### **P S RAJ STEELS LIMITED**

#### (Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

RESTATED STATEMENT OF SHARE CAPITAL							
AN	INEXURE 7						
			(Rs. In lakh)				
ParticularsAs at March 31,2024As at March 31,2023As at March 31,2022							
Authorized, Issued, Subscribed and Paid-up Share Capital							
Authorized							
10,00,000 Equity Shares of Rs 10.00 each	100.00	100.00	100.00				
	100.00	100.00	100.00				
Issued, Subscribed and Paid-Up							
6,13,146 Equity Shares of Rs 10.00 each	61.31	61.31	61.31				
Total	61.31	61.31	61.31				

	As at Marc	h 31,2024	As at Marcl	n 31,2023	As at March 31,2022	
Particulars	Number of shares	Amount	Number of shares	Amount	Number of shares	Amount
Equity shares						
Outstanding at the beginning of the year	6,13,146	61.31	6,13,146	61.31	6,13,146	61.31
No. of Equity Shares issued during the year	-	-	-	-	-	-
Outstanding at the end of the year	6,13,146	61.31	6,13,146	61.31	6,13,146	61.31

b) Details of equity shares held by each shareholder holding more than 5% shares								
	As at March 31,2024		As at Marcl		As at March 31,2022			
Name of Shareholder	Number of shares	% of holding	Number of shares	% of holding	Number of shares	% of holding		
Vishal Gupta	87,720	14.31%	68,362	11.15%	68,362	11.15%		
Raj Kumar Gupta	1,19,646	19.51%	1,15,646	18.86%	97,396	15.88%		
Gaurav Gupta	66,366	10.82%	41,200	6.72%	41,200	6.72%		
Raj Kumar HUF	65,689	10.71%	65,689	10.71%	65,689	10.71%		
Deepak Kumar	61,113	9.97%	33,350	5.44%	33,350	5.44%		



					1.2004	12 5 T 17 5 C T 17 C
Gaurav Gupta HUF	44,834	7.31%	-	-	-	-
Deepak Kumar HUF	54,553	8.90%	-	-	-	-

c) Details of Equity Shar	As at Marc		As at Marcl	n 31,2023	As at March 31,2022	
Promoters Name	Number of shares	% of holding	Number of shares	% of holding	Number of shares	% of holding
Vishal Gupta	87,720	14.31%	68,362	11.15%	68,362	11.15%
Punita Gupta	27,699	4.52%	18,107	2.95%	18,107	2.95%
Raj Kumar Gupta	1,19,646	19.51%	1,15,646	18.86%	97,396	15.88%
Deepak Kumar HUF	54,553	8.90%	14,281	2.33%	14,281	2.33%
Jyoti Gupta	30,654	5.00%	22,654	3.69%	22,654	3.69%
Sushila Devi	-	-	-	-	18,250	2.98%
Gaurav Gupta	66,366	10.82%	41,200	6.72%	41,200	6.72%
Raj Kumar HUF	65,689	10.71%	65,689	10.71%	65,689	10.71%
Deepak Kumar	61,113	9.97%	33,350	5.44%	33,350	5.44%
Gaurav Gupta HUF	44,834	7.31%	10,904	1.78%	10,904	1.78%
Jyoti Rani	-	_	1,550	0.25%	1,550	0.25%
Nikita Gutpa	24,681	4.03%	19,681	3.21%	19,681	3.21%
Vishal Gupta HUF	30,191	4.92%	11,414	1.86%	11,414	1.86%

#### d) Rights, Preferences and restrictions attached to equity shares

The Company has one class of equity shares having a par value of Rupees 10.00 each. Each shareholder is eligible for one vote per share held. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the Annual General Meeting. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

#### **P S RAJ STEELS LIMITED**

#### (Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

RESTATED SUMMARY STATEMENT OF RESERVES AND SURPLUS								
ANNEXURE 8								
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022					
Securities Premium								
Opening balance	590.52	590.52	590.52					
Add: Increase on issue of share capital	-	-	-					
Less: Issue of Bonus Shares	-	-	-					
Closing Balance	590.52	590.52	590.52					
Surplus in the Profit and Loss Statement								
Opening balance	1,778.18	1,413.12	1,056.74					
Add: Profit for the period	636.29	365.19	357.08					
Less: GST Demand	(6.08)	-	-					
Less: Tax Adjustments	(0.27)	(0.13)	(0.70)					
Closing Balance	2,408.11	1,778.18	1,413.12					
Total	2,998.63	2,368.70	2,003.64					
Note: The above statement should be read w	rith the Restated Summa	ry Statement of Sign	ificant Accounting					

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.



			GROUP OF COMPANIES			
RESTATED SUMMARY STAT		TERM BORROWI	NGS			
ANNEXURE 9						
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022			
Secured						
Loan from Banks and Financial institutions*	39.89	165.87	210.25			
Unsecured						
Loan from Directors	-	-	-			
Total	39.89	165.87	210.25			
* Note on Security of Loans						
<ul><li>(1) Loans taken for Vehicles/ Machinery are hy the company.</li><li>(2) Emergency Credit Line Guarantee Scheme</li></ul>		ious vehicles and ma	chineries held by			
<u><b>Primary:</b></u> Exclusive charge by way of hypothet (present & future except of assets already hypot						
Collateral:						
1. Khewat No.112 Talwandi Rukka Khata No. 1						
2. Talwandi Rukka Khatuni No.749 Khasra No	125/14, 17/2/1 (0-3-16	5) Situated in NH-65	Siwani Road			
Hisar-125001						
3. Property Sale Deed No. 955 846/533, Block : 125001	-		•			
4. Plot No.631/1 Block No 15 Balsamand Road 125001	Hisar Sd No. 9363 Wa	ard No. 1 Old Mandir	Hisar Haryana-			
5. MC Unit Vakya Situated At Old Tehsil Road,	Vakilan Bazar No.248	3/223, Block No.3 Ne	ar Mahindra			
House Hisar Haryana-125001		,				
Guarantee: Personal Guarantees of the Director	s & Individuals:					
(a) Mr. Deepak Kumar						
(b) Mr. Raj Kumar Gupta						
(c) Mr. Gaurav Gupta						
(d) Mr. Vishal Gupta						
Note: The above statement should be read with	n the Restated Summa	ry Statement of Sign	ificant Accounting			
Policies in Annexure 4. Restated Summary S						
Company in Annexure 5 and the Restated Sta						
(Loss) as per audited Financial Statements in An						

# P S RAJ STEELS LIMITED (Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Rupees Lacs, unless otherwise stated)

ANNE	XURE 10		. ,
(a) Component of deferred tax assets and liabilitie	s are :-		
Particulars	As at March 31,2024	As at March 31, 2023	As at March 31, 2022
Deferred Tax Liabilities on account of:			
Property, plant and equipments	-	-	-
Total deferred tax liabilities (A)	-	-	-
Deferred Tax Assets on account of :			
Property, plant and equipments	31.24	27.66	24.78
Provision for Gratuity	9.42	6.81	4.91
Total deferred tax assets (B)	40.66	34.47	29.69
Disclosed as Deferred Tax (Assets) / Liabilities (Net - A-B)	40.66	34.47	29.69



Movement in deferred tax liabilities / asset	As at March 31, 2021	Recognised in profit & loss	As at March 31, 2022
Deferred Tax Liabilities (A)			
Property, Plant and Equipments	-	-	-
Total	-	-	-
Deferred Tax Assets (B)			
Property, Plant and Equipments	19.29	5.49	24.78
Provision for Gratuity	-	4.91	4.91
	19.29	10.40	29.69
Disclosed as Deferred Tax (Assets) / Liabilities (Net - A-B)	(19.29)	(10.40)	(29.69)

Movement in deferred tax liabilities / asset	As at March 31, 2022	Recognised in profit & loss	As at March 31, 2023
Deferred Tax Liabilities (A)			
Property, Plant and Equipments	-	-	-
Total	-	-	-
Deferred Tax Assets (B)			
Property, Plant and Equipments	24.78	2.88	27.66
Provision for Gratuity	4.91	1.90	6.81
	29.69	4.78	34.47
Deferred tax (Assets) / Liabilities (Net - A-B)	(29.69)	(4.78)	(34.47)
Deferred tax (Assets) / Liabilities (Net - A-B)			

Movement in deferred tax liabilities / asset	As at March 31, 2023	Recognised in profit & loss	As at March 31,2024
Deferred Tax Liabilities (A)			
Property, Plant and Equipments		-	-
Total	-	-	-
Deferred Tax Assets (B)			
Property, Plant and Equipments	27.66	3.58	31.24
Provision for Gratuity	6.81	2.62	9.42
	34.47	6.20	40.66
Deferred tax (Assets) / Liabilities (Net - A-B)	(34.47)	(6.20)	(40.67)

#### **P S RAJ STEELS LIMITED**

#### (Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

<b>RESTATED SUMMARY STATEMENT OF LONG-TERM PROVISIONS</b>								
ANNEXURE 10A								
As at As at As at								
Farticulars	Particulars March 31,2024 March 31,2023 March 31,2022							
Provision for Gratuity	35.50	25.38	18.24					
Total 35.50 25.38 18.24								
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting								
Deligion in Annowing 1 Destated St	managers Statemant of Nata	a to Doctotod Summary	Statements of the					

Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.



RESTATED SUMMARY STATEMENT OF SHORT-TERM BORROWINGS ANNEXURE 11							
ParticularsAs at March 31,2024As at March 31,2023As March							
Secured							
Current maturities from long term borrowings	100.11	89.36	158.97				
Loans repayable on Demand	1,625.14	1,530.86	1,324.07				
HDFC Credit Card (Utility)	15.30	15.77	15.56				
HDFC Credit Card (Utility)		0.08					
Unsecured							
Channel Financing from:							
- Financial Institutions	-	-					
- Others	-	-					
Loan from Directors	-	-					
Total	1,740.55	1,636.07	1498.6				
1 L			al Institutions)				
			ai mstitutions)				
1. Khewat No.112 Talwandi Rukka Kha	ata No. 182 Kasra No 125/7		,				
1. Khewat No.112 Talwandi Rukka Kha 2. Talwandi Rukka Khatuni No.749 Kh	ata No. 182 Kasra No 125/7		,				
1. Khewat No.112 Talwandi Rukka Kha 2. Talwandi Rukka Khatuni No.749 Kh 125001	asra No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3	-16) Situated in NH-65	Siwani Road Hisar				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Ga	-16) Situated in NH-65 te Opp. Jain Mandir His	Siwani Road Hisar ar Haryana-125001				
<ol> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Ga	-16) Situated in NH-65 te Opp. Jain Mandir His	Siwani Road Hisar ar Haryana-125001				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> <li>125001</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gat and Road Hisar Sd No. 936	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-125001 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> <li>125001</li> <li>MC Unit Vakya Situated At Old Tehs</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gat and Road Hisar Sd No. 936	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-125001 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gat and Road Hisar Sd No. 936	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-125001 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> <li>125001</li> <li>MC Unit Vakya Situated At Old Tehs</li> <li>Hisar Haryana-125001</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gar and Road Hisar Sd No. 936 il Road, Vakilan Bazar No.?	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-125001 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsami</li> <li>125001</li> <li>MC Unit Vakya Situated At Old Tehs</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gar and Road Hisar Sd No. 936 il Road, Vakilan Bazar No.?	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-12500 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsama</li> <li>125001</li> <li>MC Unit Vakya Situated At Old Tehs</li> <li>Hisar Haryana-125001</li> <li>Guarantee: Personal Guarantees of the 1</li> <li>(a) Mr. Deepak Kumar</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gar and Road Hisar Sd No. 936 il Road, Vakilan Bazar No.?	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-12500 adir Hisar Haryana				
<ol> <li>Khewat No.112 Talwandi Rukka Kha</li> <li>Talwandi Rukka Khatuni No.749 Kh</li> <li>125001</li> <li>Property Sale Deed No. 955 846/533</li> <li>Plot No.631/1 Block No 15 Balsami</li> <li>125001</li> <li>MC Unit Vakya Situated At Old Tehs</li> <li>Hisar Haryana-125001</li> <li>Guarantee: Personal Guarantees of the 1</li> </ol>	ata No. 182 Kasra No 125/7 asra No 125/14, 17/2/1 (0-3 , Block 5, Inside Nagori Gar and Road Hisar Sd No. 936 il Road, Vakilan Bazar No.?	-16) Situated in NH-65 te Opp. Jain Mandir His 53 Ward No. 1 Old Mar	Siwani Road Hisar ar Haryana-125001 adir Hisar Haryana				

ANNEXURE 12							
ParticularsAs at March 31,2024As at March 31,2023As at March 31,2022							
Total outstanding dues of micro and small enterprises	4.09	15.91	2.68				
Total outstanding dues other than micro and small enterprises	0.99	2,687.41	506.59				
Total	5.08	2,703.32	509.27				

	Trade Paya	ble Ageing Sc	hedule				
Derifter Levie	Outstanding For Following period from due date of payment				0 0		Total
Particulars	Less Than 1 Year	I-2 vears 2-3 vears			- Total		
As at March 31, 2022							
(a) Micro, small and medium enterprises	2.68	-	-	-	2.68		
(b) Other	506.04	0.55	-	-	506.59		



(c) Disputed Dues-MSME	-	-	-	-	-
(d) Disputed Dues-Others	-	-	-	-	-
Total					509.27
As at March 31, 2023					
(a) Micro, small and medium enterprises	15.91	-	-	-	15.91
(b) Other	2,687.41	-	-	-	2,687.41
(c) Disputed Dues-MSME	-	-	-	-	-
(d) Disputed Dues-Others	-	-	-	-	-
Total					2,703.32
As at March 31, 2024					
(a) Micro, small and medium enterprises	4.06	0.02	-	-	4.09
(b) Other	0.99	-	-	-	0.99
(c) Disputed Dues-MSME	-	-	-	-	-
(d) Disputed Dues-Others	-	-	-	-	-
Total					5.08
Note: The above statement should I	be read with the	e Restated Su	ummary Staten	nent of Significant	t Accounting
Policies in Annexure 4. Restated S			•	-	-
Company in Annexure 5 and the Rest as per audited Financial Statements	tated Statement				

RESTATED SUMMARY STATEMENT OF OTHER CURRENT LIABILITIES						
ANNEXURE 13						
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022			
Advance from Customers	48.30	272.48	113.49			
Interest accrued but not due on borrowings	1.06	1.59	2.21			
Expenses Payable	31.34	29.19	33.14			
Statutory Dues Payable	26.63	18.25	16.60			
TOTAL	107.33	321.51	165.44			
Note: The above statement should be	read with the Restated St	ummary Statement of S	Significant Accounting			

Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

<b>RESTATED SUMMARY STATEMENT OF SHORT-TERM PROVISIONS</b>						
A	NNEXURE 14					
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022			
Provision for Taxation (net of advance tax)	216.89	127.78	125.69			
Provision for Gratuity	1.92	1.69	1.27			
Total	218.81	129.47	126.96			
Note: The above statement should be read with	the Restated Sum	mary Statement of Si	gnificant Accounting			
Policies in Annexure 4. Restated Summary S	Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the					
Company in Annexure 5 and the Restated Statem	ent of Reconciliation	n of Restated Profit/ (1	Loss) to Profit/ (Loss)			
as per audited Financial Statements in Annexure	6.					



## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Rupees Lacs, unless otherwise stated)

(All amounts in Indian Rupees Lacs, unless otherwise stated) RESTATED SUMMARY STATEMENT OF PROPERTY, PLANT AND EQUIPMENT								
			A	NNEXURE 15	1			
Particular	Land	Buildin gs	Plant & Machine ry	Office Equipment 's	Furnitu re & Fixture	Vehicl es	Comput er & Accessor ies	Total
Gross Block								
As at April 01, 2021	4.61	177.32	960.36	4.33	1.90	45.38	4.23	1,198.14
Addition	0.00	0.00	20.73	2.95	0.00	0.00	0.13	23.81
Deletion	0.00	0.00	117.87	0.00	0.00	0.00	0.00	117.87
As at April 01, 2022	4.61	177.32	863.22	7.28	1.90	45.38	4.36	1104.08
Addition	0.00	0.00	13.37	0.00	6.33	45.99	1.04	66.73
Deletion	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
As at March 31, 2023	4.61	177.32	876.59	7.28	8.23	91.37	5.40	1170.81
Addition	0.00	0.00	23.61	2.27	0.00	28.40	0.73	55.01
Deletion	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
As at March 31, 2024	4.61	177.32	900.20	9.55	8.23	119.77	6.13	1225.81
Depreciation								
As at April 01, 2021	0	77.48	458.15	3.24	1.78	34.25	3.74	578.64
for the year		9.47	79.77	1.05	0.01	3.46	0.27	94.02
Adjustments			13.45					13.45
As at March 31, 2022	0.00	86.95	524.48	4.29	1.79	37.71	4.01	659.22
for the year		8.57	62.62	2.74	1.33	4.78	0.28	80.32
Adjustments								
As at March 31, 2023	0.00	95.52	587.10	7.03	3.12	42.49	4.29	739.54
for the year		7.76	53.19	2.77	1.30	16.53	0.87	82.42
Adjustments	-	-	-	-	-	-	-	-
As at March 31, 2024	0.00	103.28	640.28	9.80	4.42	59.02	5.16	821.95
As at March 31, 2022	4.61	90.37	338.75	2.99	0.12	7.67	0.35	444.86
As at March 31, 2023	4.61	81.80	289.50	0.25	5.12	48.88	1.11	431.27
As at March 31, 2024	4.61	74.04	259.92	-0.25	3.82	60.75	0.97	403.87
,	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00



ANNEXURE 16						
Particulars	Building	Total				
As at April 1, 2021	-	-				
Add: Additions during the year	-	-				
Closing balance as at March 31, 2022	-	-				
Add: Additions during the year	-	-				
Closing balance as at March 31, 2023	-	-				
Add: Additions during the year	-	-				
Less: Transferred to Factory Building	-	-				
Closing balance as at March 31, 2024	_	-				

Ageing of Capital work in progress is as below:							
	1	Amount in CW	IP for a period o	f			
Particulars	Less than 1 year	1-2 years	2-3 Years	More than 3 years	Total		
Projects in Progress							
As at March 31,2024	-	-	-	-	-		
As at March 31,2023	-	-	-	-	-		
As at March 31,2022	-	-	-	-	-		
As at March 31,2021	-	-	-	-	-		

As on the Balance Sheet date, there are no capital work in progress whose completion is overdue or has exceeded the cost, based on approved plan.

## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

<b>RESTATED SUMMARY STATEMENT OF OTHER NON-CURRENT ASSETS</b>						
ANNEXURE 17						
ParticularsAs at March 31,2024As at March 31,2023As a March 31						
Security Deposits	43.73	36.28	7.14			
Total	43.73	36.28	7.14			
Note: The above statement should be read with	the Restated Summa	ary Statement of Sig	gnificant Accounting			

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF INVESTMENTS							
ANNEXURE 18							
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022				
HDFC FDR	1.17	1.09	1.04				
Total	1.17	1.09	1.04				
Note: The above statement should be read with t	he Restated Summary	y Statement of Signi	ificant Accounting				
Policies in Annexure 4. Restated Summary State	ment of Notes to Res	tated Summary Stat	tements of the				
Company in Annexure 5 and the Restated Staten	nent of Reconciliation	n of Restated Profit/	(Loss) to Profit/				
(Loss) as per audited Financial Statements in An	nexure 6.						

RESTATED SUMMARY STATEMENT OF TRADE RECEIVABLES						
ANNEXURE 19						
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022			
(i) Undisputed Trade receivables-considered good	1,507.07	1,398.90	1,420.89			



doubtful (iii) Disputed Trade receivables-considered	-	-	-
good (iv) Disputed Trade receivables-considered doubtful	-	-	-
Less: Provision for Doubtful Debts	-	-	-
Total	1,507.07	1,398.90	1,420.89

#### Ageing Schedule as on March 31,2022

Particulars	Less than 6 months	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade	1,377.60	39.45	3.84	-	-	1,420.89
receivables-considered good						
(ii) Undisputed Trade	-	-	-	-	-	-
receivables-considered doubtful						
(iii) Disputed Trade receivables- considered good	-	-	-	-	-	-
(iv) Disputed Trade receivables- considered doubtful	-	-	-	-	-	-
TOTAL	1,377.60	39.45	3.84	-	-	1,420.89

Particulars	Less than 6 months	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables-considered good	1,388.99	9.91	-	-	-	1,398.90
(ii) Undisputed Trade receivables-considered doubtful	-	-	-	-	-	-
(iii) Disputed Trade receivables- considered good	-	-	-	-	-	-
(iv) Disputed Trade receivables- considered doubtful	-	-	-	-	-	-
TOTAL	1,388.99	9.91	-	-	-	1,398.90

Ageing Schedule as March 31,2024							
Particulars	Less than 6 months	6 Months- 1 year	1-2 years	2-3 years	More than 3 years	Total	
(i) Undisputed Trade receivables-considered good	1,504.53	2.54	-	-	-	1,507.07	
(ii) Undisputed Trade receivables-considered doubtful	-	-	-	-	-	-	
(iii) Disputed Trade receivables- considered good	-	-	-	-	-	-	
(iv) Disputed Trade receivables- considered doubtful	-	-	-	-	-	-	
TOTAL	1,504.53	2.54	-	-	-	1,507.07	

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.



## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Rupees Lacs, unless otherwise stated)

<b>RESTATED SUMMARY STATEMENT OF INVENTORIES</b>				
ANNEXURE 20				
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022	
Raw Materials	1,121.70	2,973.31	1,191.63	
Work in Progress	17.81	105.97	215.90	
Finished Goods	728.04	1,081.34	360.47	
Stores and Spares	260.20	212.54	180.95	
Scrap	25.44	56.77	31.25	
Total	2,153.19	4,429.92	1,980.20	
Note: The above statement should be read wi	th the Restated Summary S	Statement of Signi	ficant Accounting	

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF CASH / CASH EQUIVALENTS ANNEXURE 21					
Particulars As at March As at March As at March 31,2024 31,2023 31,2022					
4.95	3.22	4.02			
-	-	-			
0.12	0.11	0.11			
5.07	3.33	4.13			
	URE 21 As at March 31,2024 4.95 - 0.12	URE 21 As at March 31,2024 4.95 3.22 - 0.12 0.11			

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF SHORT-TERM LOANS AND ADVANCES					
AN	NEXURE 22				
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022		
Unsecured, considered good:					
Advances to					
- Suppliers	437.55	33.79	85.89		
Total	437.55	33.79	85.89		
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting					
Policies in Annexure 4. Restated Summary Stat		•	Statements of the		

Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF OTHER CURRENT ASSETS					
ANNEX	URE 23				
Particulars	As at March 31,2024	As at March 31,2023	As at March 31,2022		
Unsecured, considered good:					
Balance with Indirect Tax government authorities					
- Goods and Services Tax credit	411.01	907.95	473.71		
- TDS/TCS	16.62	11.10	10.00		
- Income Tax Refundable	-	-	18.07		
- Value Added Tax recoverable	3.12	3.12	3.12		
Advance Income Tax	175.00	117.00	113.00		



Prepaid Expenses	3.53	3.21	1.97
Other Receivable	-	0.20	-
IPO Expenses*	5.51	-	-
Total	614.78	1,042.58	619.89

\* The Company has incurred initial public offer expenses amounting to INR lacs which is shown under the head 'other current assets'. These expenses will be netted off against the securities premium on successful completion of public offer and listing process with stock exchanges.

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF REVENUE FROM OPERATIONS ANNEXURE 24				
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022	
Sale of Products				
- Finished Goods	20,890.72	20,278.28	17,380.76	
-Trading of Goods	8,874.76	2,260.47	536.85	
Other operating revenues				
Job Work Income	0.96	0.69	54.21	
Other Services	8.49	3.21		
Total	29774.93	22,542.65	17,971.82	
Note: The above statement should be read with the Re Policies in Annexure 4. Restated Summary Statement	•	U	U	

Company in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF OTHER INCOME					
ANNEXURE 25					
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022		
Interest Income		1.63	2.00		
- From Investment in gold and other securities	0.95	-	-		
Profit on disposal of Property, Plant and Equipment	-	-	15.57		
Rebate & Discounts	0.51	-	-		
Total	1.46	1.62	17.57		
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting					
Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the					
Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/					
(Loss) as per audited Financial Statements in Annexure	e 6.				

RESTATED SUMMARY STATEMENT OF COST OF MATERIALS CONSUMED ANNEXURE 26				
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022	
Balance at the beginning of the year	3,185.85	1,372.58	1,964.54	
Add: Purchases	16,675.69	21,199.81	15,531.99	
Less: Balance at the end of the year	1,381.90	3,185.85	1,372.58	
	18,479.64	19,386.54	16,123.95	



Total	18,479.64	19,386.54	16,123.95		
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting					
Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the					
Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/					
(Loss) as per audited Financial Statements in Annexure	6				

RESTATED SUMMARY STATEMENT OF PURCHASES OF STOCK IN TRADE/TRADED GOODS					
ANNEXURE 27					
ParticularsYear Ended March 31,2024Year ended March 					
Purchases	8,768.60	2,236.73	531.37		
Total	8,768.60	2,236.73	531.37		
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the					

Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF CHANGES IN INVENTORIES OF FINISHED GOODS AND WORK IN PROGRESS ANNEXURE 28					
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022		
Opening Stock					
Finished Goods	1,138.10	391.73	355.48		
Work in Progress	105.97	215.90	112.82		
(A)	1,244.07	607.63	468.30		
Closing Stock					
Finished Goods	753.49	1,138.10	391.73		
Work in Progress	17.81	105.97	215.90		
(B)	771.30	1,244.07	607.63		
Total (A-B)	472.78	(636.44)	(139.33)		

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF EMPLOYEE BENEFIT EXPENSES						
ANNEXURE 29						
Particulars Year Ended Year ended Year ended March March March 31,2024 31,2023						
Wages and salaries	123.12	95.15	115.76			
Contribution to provident and other funds	2.73	2.27	2.32			
Gratuity Expense	10.34	7.55	19.52			
Staff Welfare Expenses	-	-	0			
Total	136.19	104.97	137.60			
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the						



Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMA	ARY STATEMENT OF FINA ANNEXURE 30	ANCE COSTS	
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022
Interest expense on			
(i) Bank	148.97	127.86	119.23
(ii) Others	3.19	-	2.68
Total	152.17	127.86	121.91

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF DEPRECIATON AND AMORTIZATION EXPENSE				
ANNEXURE 31				
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022	
Depreciation on property, plant and equipment	82.41	80.32	94.02	
Total	82.41	80.32	94.02	
Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the				
Company in Annexure 5 and the Restated Statement of				

Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit (Loss) as per audited Financial Statements in Annexure 6.

RESTATED SUMMARY STATEMENT OF OTHER EXPENSES						
ANNEXURE 32						
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022			
MANUFACTURING EXPENSES:						
Power and Fuel	197.57	197.73	189.56			
Job charges paid	118.15	83.55	54.04			
Freight Inward	9.68	1.08	10.19			
Insurance Exp.	1.10	1.68	2.00			
Factory Expenses		1.50	1.17			
Repair and Maintenance	3.19	3.51	3.43			
Salary & Wages (Factory)	141.02	121.22	134.92			
Rent paid	12.00	12.00	12.00			
SELLING, ADMINISTRATIVE & OTHERS:						
Bank Charges	2.10	1.64	1.60			
Commission on sales			109.81			
Commercial Discount	128.93	179.10				
Discount and Rebates		0.43	1.38			
Donations		0.15	0.33			
Fee and Subscription	4.25	2.89	3.33			
Freight Outward	144.68	106.08	102.15			



4.62	3.55	2.13
4.41	0.41	0.76
0.74	0.76	0.72
2.52	1.03	0.45
42.00	22.00	12.00
0.98	11.83	3.31
17.74	2.86	0.58
1.12	0.63	1.14
836.81	755.63	647.00
	4.41           0.74           2.52           42.00           0.98           17.74           1.12	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022
Statutory Audit	0.35	0.35	0.35
Tax Audit	0.15	0.15	0.15
Cost Audit	0.30		
Total	0.80	0.50	0.50

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

RESTATED SUMMARY STATEMENT OF EARNINGS PER SHARE					
ANNEXURE 33					
Particulars	Year Ended March 31,2024	Year ended March 31,2023	Year ended March 31,2022		
Net profit after tax attributable to shareholders	6,36,28,584	3,65,18,748	3,57,08,403		
Weighted average number of equity shares outstanding during the year	55,18,314	55,18,314	55,18,314		
Nominal value per share	10.00	10.00	10.00		
Basic earning per share	11.53	6.62	6.47		
Diluted earning per share	11.53	6.62	6.47		

Note: The above statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4. Restated Summary Statement of Notes to Restated Summary Statements of the Company in Annexure 5 and the Restated Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per audited Financial Statements in Annexure 6.

### **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(romeny known as r 5 kr s 5 refers r fre write Envirtee)	/
(All amounts in Indian Rupees Lacs, unless otherwise stated	)
RESTATED SUMMARY STATEMENT OF RE	ELATED PARTY TRANSACTIONS
ANNEXURE	34
Information on Related Party Transactions as required b	by AS 18 - 'Related Party Disclosures'
1. Description of related parties	
a) Key Management Personnel(KMP)	
Name	Designation
Mr. Deepak Kumar*	Director of the Company
Mr. Gaurav Gupta**	Director of the Company
*Appointed on March 01,2022	



**Appoint	ted on A	April 1	5.2023
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**Appointed on April 15,2023					
b) Relatives of Key Management Pe	rsonnel				
Name		Relation			
Mrs. Punita Gupta		Wife of I	Director		
Mrs. Jyoti Gupta		Wife of DirectorBrother of DirectorFather of Director			
Mr. Vishal Gupta					
Mr. Raj Kumar Gutpa^					
^Resigned from the post of director w.	e.f. April 18, 2023				
	•				
c) Enterprises significantly influence	ed / controlled by KMP and the	eir relatives			
Steelmint Industries Private Limited		Common			
Sheela Stainless Private Limited		Director's	Relative is Di	rector in	
		the compa			
RS Infra	nfra Director Wife is a Parter		r in the		
		firm			
2. Details of Related Party Transact	ions during the year				
		Year	Year	Year	
Name of related party & Nature		Ended	ended	ended	
of relationship	Nature of Transactions	March	March	March	
···· <b>r</b>		31,2024	31,2023	31,2022	
Key Management Personnel (KMP)	·				
Mr. Deepak Kumar	Rent	12.00	12.00	12.00	
	Salary	60.00	-	-	
<b>Relatives of Key Management Perso</b>					
Mrs. Punita Gupta	Salary	24.00	18.00	12.00	
Mis. I unita Supta	Bonus	0.00	0.15	0.15	
Mrs. Jyoti Gupta	Salary	24.00	18.00	12.00	
• •	Bonus		0.15	0.15	
Mr. Vishal Gupta	Salary	-	-	42.00	
Mr. Raj Kumar Gupta	Salary	-	36.00	36.00	
	Loan	29.00	-	-	
	/				
Enterprises significantly influenced			12.00	12.00	
	Rent	12.00	12.00	12.00	
	Job Work Expense	-	2.05	20.22	
Sheela Stainless Private Limited	Freight paid	4.91	-	-	
	Sale of Goods	2,094.45	4,017.17	2025.55	
	Purchase of Goods	105.08	43.52	73.93	
	Commission & Brokerage	-	-	109.14	
Steelmint Industries Private Limited	Expenses	86.87	24 70	1.80	
Steemint moustries Private Limited	Job Work Expense Sale of Goods	4,938.01	34.70 414.26	1.80	
	Purchase of Goods	4,938.01	414.26	-	
RS Infra	Rent	30.00	10.00	-	
NS IIII a	κτιιι	30.00	10.00	-	
3. Closing balance at the end of the	year				
		As at	As at	As at	
Name of related party & Nature	Nature of Transactions	March	March	March	
of relationship		31,2024	31,2023	31,2022	
<b>Enterprises significantly influenced</b>					
Sheela Stainless Pvt. Ltd.	Debtors	19.43	-	-	
Sheela Stainless Pvt. Ltd.	Advance From Customer	-	181.09	0.023	
Steelmint Industries Private Limited	Advance From Customer	-	-	130.220	



## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Rupees Lacs, unless otherwise stated)

RESTATED SUMMARY OF RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES					
ANNEXURE 35					
Particulars	As at April 1, 2023	Net Cash flows	As at March 31,2024		
Non-current borrowings	165.87	(125.98)	39.89		
Current borrowings	1,636.07	104.48	1,740.55		
Total liabilities from financing activities	1,801.94	(21.50)	1,780.44		
Particulars	As at April 1, 2022	Net Cash flows	As at March 31,2023		
Non-current borrowings	210.25	(44.38)	165.87		
Current borrowings	1,498.60	137.47	1,636.07		
Total liabilities from financing activities	1,708.85	93.09	1,801.94		

Particulars	As at April 1, 2021	Net Cash flows	As at March 31,2022
Non-current borrowings	445.97	(235.72)	210.25
Current borrowings	1275.42	223.18	1,498.60
Total liabilities from financing activities	1721.39353	(12.54)	1,708.85

	<b>RESTATED SUMMARY OF FIN</b>	ANCIAL RATIOS	5			
ANNEXURE 36						
Particulars	Methodology	As at March 31,2024	As at March 31,2023	As at March 31,2022		
1	Current Ratio					
	Current Ratio = Current Assets/Current Liabilities	2.28	1.44	1.79		
	% change from previous year	57.91%	-19.31%	20.89		
2	Debt-Equity Ratio					
	Debt-Equity Ratio = Total Debt/Net Worth	0.58	0.74	0.83		
	% change from previous year	-21.53%	-10.39%	-18.81		
3	Debt Service Coverage Ratio					
	Debt Service Coverage Ratio = EBIT/Net Debt	0.56	0.34	0.35		
	% change from previous year	64.31%	-1.75%	0.06%		
4	Return on Equity Ratio					
	Return on Equity Ratio= Profit after tax/Average Net worth*100	23.18%	16.25%	18.93%		
	% change from previous year	42.66%	-14.14%	17.39%		
5	Inventory turnover ratio					
	Inventory turnover ratio= Closing inventory/Net sales*365	13.83	5.09	9.08		
	% change from previous year	171.74%	-43.93%	13.67%		
6	Trade receivables turnover ratio					
	Trade receivables turnover ratio= Net sales/Average Trade receivable	20.49	15.99	9.33		



			GROUP	OF COMPANIES
	% change from previous year	28.17%	71.43%	14.46%
7	Trade Payables turnover ratio			
	Trade Payables turnover ratio= Total	20.47	12.07	21.20
	Consumption /Average Trade Payable	20.47	13.07	21.29
	% change from previous year	56.68%	-38.64%	27.62%
		1		
8	Net capital turnover ratio			
	Net capital turnover ratio= Net sales/Net worth	9.73	9.28	8.70
	% change from previous year	4.89%	6.59%	0.77%
		1		L.
9	Net Profit Ratio			
	Net Profit Ratio= Profit after tax/Net	2.14%	1.62%	1.99%
	sales*100	2.1470	1.0270	1.99%
	% change from previous year	31.91%	-18.47%	-33.33%
10	Return on capital employed			
10	Return on capital employed= EBIT/Average	22.020/	15.000/	16 500/
	capital employed*100	22.03%	15.39%	16.50%
	% change from previous year	43.12%	-6.72%	-5.88%
11	Return on investment			
	Return on investment= (Interest income, net			
	gain on sale of investments and net fair value	Not	Not	Not
	gain over average investments)/Average investment*100	Applicable	Applicable	Applicable
Notes	investment 100			
	rnings before interest and taxes			
	ofit before interest and taxes including other income.			
	- Earnings before interest, taxes, depreciation and am	ortisation.		
	fit after taxes.			
Debt inclu	ides current and non-current borrowings			
Net worth	includes Shareholder capital and reserve and surplus			
	means revenue from operations			
	nployed refers to total shareholders' equity and debt.			
<u> </u>	ofitability along with better efficiency of working cap	oital has resulted in	n improvement i	n ratios.
	al Regulatory Information			
	ompany has not been declared a wilful defaulter by		cial institution of	r consortium
	accordance with the guidelines on wilful defaulters is		<u> </u>	. 1
	are no proceedings initiated or pending against the Co			operty under
	ni Transactions (Prohibition) Act, 1988 (45 of 1988) a ompany has neither advanced, loaned or invested fund			<b>nu nor</b> con or
	lending or investing or providing guarantee to/on			
reporting		benan of the unit		y during the
	is no charge or satisfaction of charge which is yet to	be registered wit	h ROC bevond	the statutory
period.				
	ompany do not have any transaction not recorded in the	he books of accour	nts that has been	surrendered



### **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Runees Lacs, unless otherwise stated)

(All amounts in Indian Rupees Lacs, unless otherwise stated)						
OTHER FINANCIAL INFORMATION						
ANNEXURE 37						
As at						
Particulars	March 31,2024	March 31,2023	March 31,2022			
Restated PAT as per P& L Account	636.29	365.19	357.08			
Actual Number of Equity Shares outstanding at the end of the period	6,13,146	6,13,146	6,13,146			
Weighted Average Number of Equity Shares at the end of the Period (Note -2)	55,18,314	55,18,314	55,18,314			
Net Worth	3059.94	2430.01	2064.95			
Current Assets	4,718.84	6,909.61	4,112.04			
Current Liabilities	2,071.78	4,790.36	2,300.28			
Earnings per Share						
Eps	11.53	6.62	6.47			
EBIDTA	1,081.56	696.36	688.30			
Return on Net Worth (%)	20.79%	15.03%	17.29%			
Net Asset Value Per Share (Rs)	55.45	44.04	37.42			
Current Ratio	2.28	1.44	1.79			
Nominal Value per Equity share after Share split (Rs.)	10.00	10.00	10.00			
* The Company does not have any diluted potential Equity Shares. Consequently, the basic and diluted profit/earning per share of the company remain the same.						

Notes:

1) The ratios have been calculated as below:

a) Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the year.

b) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the year.

c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100

d) Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the year/ Total Number of Equity Shares outstanding during the year.

2) Weighted Average Number of equity shares is the number of equity shares outstanding at the end of the period.

3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.

4) Net Worth = Equity Share Capital + Reserve and Surplus (including surplus in the Statement of Profit & Loss) - Fictitious Assets

5) The figures disclosed above are based on the Restated Financial Statements of the Company.

### **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

ANNEXURE 38: EMPLOYMENT BENEFIT OBLIGATIONS						
Particulars	As at March 31,2024					
	Current	Non-Current	Total			
Gratuity						
Present value of defined benefit obligation	1.92	35.50	37.41			
Total employee benefit obligations	1.92	35.50	37.41			

Particulars	As at March 31,2023			
	Current	Non-Current	Total	
Gratuity				



Present value of defined benefit obligation	1.69	25.38	27.07
Total employee benefit obligations	1.69	25.38	27.07

Particulars	As at March 31,2022			
	Current	Non-Current	Total	
Gratuity				
Present value of defined benefit obligation	1.27	18.24	19.52	

## (a) Defined Benefit Plans

<u>Gratuity</u>

The Company operates a defined benefit gratuity plan for its employees. The gratuity scheme provides for lump sum payment to vested employees at retirement/death while in employment or on termination of employment of an amount equivalent to 15 days salary payable for each completed year of service or part thereof in excess of 6 months subject to a limit of INR 20.00 lakhs (March 31, 2023: INR 20.00 lakhs and March 31, 2022: INR 20.00 lakhs)

## i) Movement of defined benefit obligation:

The amounts recognised in the balance sheet and the movements in the net defined benefit obligation over the year are as follows:

Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
<b>Opening defined benefit obligation (A)</b>	27.07	19.52	-
Service Cost	7.28	6.53	19.52
Interest cost	1.98	1.44	0.00
Expected return on plan assets	-	-	-
Actuarial (Gains)/Losses	1.08	(0.42)	-
Benefits paid	-	-	-
Total amount recognised in profit or loss (B)	10.34	7.55	19.52
Closing defined benefit obligation (A+B)	37.41	27.07	19.52

ii) Movement of Fair Value of Plan Assets				
Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022	
Fair value of Plan Assets at the beginning of the				
period	-	-	-	
Expected Return on Plan Assets	-	-	-	
Acquisition/Business Combination/Divestiture	-	-	-	
Assets extinguished on Settlements/Curtailments	-	-	-	
Actual Company Contributions	-	-	-	
Actual Plan Participants' Contributions	-	-	-	
Changes in Foreign Currency Exchange Rates	-	-	-	
Actuarial Gains/(Losses)	-	-	-	
Benefit Paid	-	-	-	
Fair value of Plan Assets at the end of the				
period	-	-	-	



## **PS RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
Discount Rate	7.09%	7.32%	7.40%
Salary Growth Rate	8.00%	8.00%	8.00%
Expected Rate of Return on Plan Assets	N.A.	N.A.	N.A.
Normal Age of Retirement	60 years	60 years	60 years
Withdrawal Rate	10.00%	10.00%	10.00%
Mortality Table	100% Indian	100% Indian	100% Indian
	Assured	Assured	Assured
	Lives Mortality	Lives Mortality	Lives Mortality
	(2012-14)	(2012-14)	(2012-14)
	Ultimate	Ultimate	Ultimate

(1) The discount rate is based on the prevailing market yield of Indian Government Securities as at Balance Sheet date for the estimated term of obligation.

(2) The estimate of future salary increase considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors such as supply and demand in the employment market.

iv) Asset Category			
Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
Cash (including Special Deposits)	0%	0%	0%
Other (including assets under Schemes of Insurance)	0%	0%	0%
Government of India Securities (Central and State)	0%	0%	0%
High quality corporate bonds (including Public Sector Bonds)	0%	0%	0%
Equity shares of listed companies	0%	0%	0%
Real Estate / Property	0%	0%	0%
Total	0%	0%	0%

(v) Actual Return on Plan Assets			
Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
Expected Return on Plan Assets	-	-	-
Actuarial Gains/(Losses) on Plan Assets	-	-	-
Total	-	-	-

(vi) Expected Contributions							
Particulars	Year ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022				
Expected Contributions for the Next Financial							
Year	-	-	-				
(vii) Sensitivity Analysis							
The sensitivity of the defined benefit obligation (DB	BO) to changes in the w	veighted principal					
assumptions is:							
Particulars	Year ended	Year ended	Year ended				
1 ar ticular s	March 31, 2024	March 31, 2023	March 31, 2022				
Experience Adjustments on Plan Assets	-	-	-				
(Gains)/losses due to change in Assumptions	0.67	0.17	-				



Experience (Gains)/Losses on DBO	0.40	(0.59)	-
Total Actuarial (Gain)/Loss on DBO	1.08	(0.42)	-

### **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED)

(All amounts in Indian Rupees Lacs, unless otherwise stated)

RESTATED SUMMMARY OF CAPITALISATION STATEMENT ANNEXURE 39						
Pre-issue (as at March 31,2024)	Post - Issue					
1,640.44	1,640.44					
100.11	100.11					
39.89	39.89					
1,780.44	1,780.44					
61.31	[•]					
2,998.63	[•]					
3,059.94	[•]					
0.01	[•]					
0.58	[•]					
	(as at March 31,2024) 1,640.44 100.11 39.89 1,780.44 61.31 2,998.63 3,059.94 0.01					

1 Short-term borrowings are debts which are due for repayment within 12 months from reporting period ended 31 March 2024.

2 Long-term borrowings are considered as borrowing other than short-term borrowing.

3 The amounts disclosed above are based on the Restated Summary Statements.

\* These amounts (as adjusted for issue) are not determinable at this stage pending the completion of the book building process and hence have not been furnished.

Note: The above Statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4, Restated Summary Statement of Notes to Restated Summary Statements in Annexure 5 and the Restated Summary Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per Audited Financial Statements in Annexure 6.

RESTATED STATEMENT OF FINANCIAL INDEBTEDNESS									
ANNEXURE 40									
Name of bank	Type of Loan	Whether secured?	Security	As at March 31,2024					
Long Term Borrowings									
HDFC Bank Limited	Emergency Credit Line Guarantee Scheme (ECLGS)		Refer Annexure 9	7.37					
HDFC Bank Limited	Vehicle Loan	Secured	Secured against hypothecation of vehicles	32.52					
Short-Term Borrowings									
HDFC Bank Limited	Current maturity of Long- Term Borrowings	Secured	Refer Annexure 9	100.11					
HDFC Bank Limited	Credit Card	Secured	Refer Annexure 11	15.30					
HDFC Bank Limited	Working Capital	Secured	Refer Annexure 11	1625.14					
Notes:									



1. The figures disclosed above are based on the Restated Summary Statement of Assets and Liabilities of the Company

2. The above Statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4, Restated Summary Statement of Notes to Restated Summary Statements in Annexure 5 and the Restated Summary Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per Audited Financial Statements in Annexure 6.

## **P S RAJ STEELS LIMITED**

(Formerly known as P S RAJ STEELS PRIVATE LIMITED) (All amounts in Indian Rupees Lacs, unless otherwise stated)

()								
RESTATED SUMMARY STATEMENT OF DIVIDEND								
ANNEXURE 41								
As at								
Particulars	March 31,2024 March 31,2023 March 31,2022							
Share capital								
Equity Share Capital	61.31	61.31	61.31					
Dividend on equity shares								
Dividend in %	NIL							
Interim Dividend								
Mater The share Statement should be		Ctatant of Ciant	C					

Note: The above Statement should be read with the Restated Summary Statement of Significant Accounting Policies in Annexure 4, Restated Summary Statement of Notes to Restated Summary Statements in Annexure 5 and the Restated Summary Statement of Reconciliation of Restated Profit/ (Loss) to Profit/ (Loss) as per Audited Financial Statements in Annexure 6.



## FINANCIAL INDEBTEDNESS

Our Company has availed borrowings in the ordinary course of our business. Set forth below is a brief summary of our aggregate outstanding borrowings as on March 31, 2024:

(Rs. In Lakh								
Name of bank	Type of Loan	Type of Loan Whether secured?		As at March 31,2024				
Long Term Borrowings								
HDFC Bank Limited	Emergency Credit Line Guarantee Scheme (ECLGS)	Secured	Refer Annexure 9 on page F-16	7.37				
HDFC Bank Limited	Vehicle Loan	Secured	Secured against hypothecation of vehicles	32.52				
Short-Term Borrowings								
HDFC Bank Limited	Current maturity of Long-Term Borrowings	Secured		100.11				
HDFC Bank Limited	Credit Card	Secured	Refer Annexure	15.30				
HDFC Bank Limited	Working Capital	Secured	11 on page F-18	1,625.14				



\* Details and Important Terms and Conditions of Credit Facilities Sanctioned by HDFC Bank Limited:

1.	Guarantors			Gaurav Gupta, Vishal Gupta, Sheela Stainless Private Limited, Raj Kumar HUF, Raj Kumar Gupta, Deep Gupta					Jupta, Deepak
2.	Total amount sanctioned			261490947.00 (Twenty-Six Crore Fourteen Lakh Ninety Thousand Nine Hundred Forty Seven)					
3.	Details of Credit H	Facility Sanctio	ned						
Sr. No	Credit Facility	Type of Limit	Currency	Limits (amount in Lacs)	Interest Rate (Percentage per annum ) (Floating rate): Reference Rate*+spread off( )%p.a	Current Reference Rate () LIBOR rate	BG/LC Commission (%)	Tenor (Month/Days)	Valid Upto
1	Drul	Main Limit	INR	500.00	8.75			12	22-Jun-2024
2	Bbg-wctl-gecl	Main Limit	INR	244.91	9.25 % the spread will be modified basis the T Bill the rate applicable on the loan booking date			48	22-Jun-2024
3	Corporate Card	Main Limit	INR	5.00	1 % the spread will be modified basis the T Bill the rate applicable on the loan booking date			12	22-Jun-2024
4	Purchase Card	Main Limit	INR	20.00	1 % the spread will be modified basis the T Bill the rate applicable on the loan booking date			12	22-Jun-2024
5	Corporate Card	Main Limit	INR	5.00	1 % the spread will be modified basis the T Bill the rate applicable on the loan booking date			12	22-Jun-2024
6	Adhoc Cash Credit	Main Limit	INR	140.00	8.75 % the spread will be modified basis the T Bill the rate applicable on the loan booking date			3	22-Jun-2024



7	Cash Credit Letter of Credit	Main Limit Sub Limit of CASH CREDIT	INR INR		).00	modified b	spread will be asis the T Bill the able on the loan tte		1		12 90	22-Jun-2024 22-Jun-2024
	Total Limits			2614	1.91							
4.	Margins (%) - Fac	-										
Sr. No.	Credit	Stoc	k	Book deb	ots	Stock	Debtor Exp	FD % / Cash	Mutual Fund share Plant Machiner		Machinery	
						Exp		/ Bill Margin				
1	Cash Credit	2	5 < 90 days	25 < 90 d	lays	-	-	-	-			-
2	Letter of Credit		-		-	-	-	15		-		-
5.	Purpose							WC	1			
6.	<b>Interest Payment</b>				Mo	nthly rests, u	unless otherwise sp	pecified. Interest r	needs to be servi	ced by th	e 3rd of e	every month.
7.	Fees & Charges											
Sr. No.		Fees / Charg	es	Amount (Rs.) / Rate (%)								
1	Processing Fees	7ees 0.15					0.15					
2	Renewal Fees											0.10
8.	8. Security - Primary Book Debts, Industrial, Stock											
9.	9. Security Collateral Commercial, F D, LC of Other Bank For Discounting, Personal Guarantee Of All Directors,						ectors, Plant &					
	Machinery					chinery						



Sr No.	Property Desci	ription	Type of Property (Residential/ Commercial)	Property Owner Name	Type of Charge		
1	Khewat No 112 Talwandi R khasra No125/7(8-0), Nea School Hisar Haryana 12500	r Himalya Public	Industrial Estates with Industrial Activity	Deepak Kumar	Equitable Mortgage		
2	Khewat No Talwandi Rukk khatuni No 749, Khasra No 1 (0-3-16), Situated in N H Himalya Public Shcool Hisar	25//14 (8-0), 17/2/1 -65, Siwani Road,	Industrial Estates with Industrial Activity	P S Raj Steel Limited	Equitable Mortgage		
3	Property No Sale Deed No. 5, Inside Nagori Gate Opp. Haryana 125001		Commercial-shop	Raj Kumar Gupta	Equitable Mortgage		
4	Plot No 631/1 Block No 1 Hisar Sd No 9363 Ward No Null Hisar Haryana 125121	· · · · · · · · · · · · · · · · · · ·	Commercial-shop	Raj Kumar Gupta	Equitable Mortgage		
5	Mc Unit Vakya Situated at Vakilan Bazar No 248/223, Mahindra House Hisar Harya	Block No 3, Near	Shop Cum Residence	Vishal Gupta	Equitable Mortgage		
<b>10.</b>	Other Covenants Interest Servicing	In case of a CC/OD	facility last day of every	month Interest	to be 7 serviced		
u)	And the set of the set	In case of a CC/OD facility, last day of every month Interest to be 7 serviced within 3 days of the applicable due date even if the utilization is within the sanctioned limits.					
b)	Interest Levy	Charged @ 18.00%	p.a. on overdue/ delays/ d	lefaults of any r	nonies payable.		
c)	Commitment Charges	Charged @ 0.00 % p.a. on quarterly basis, on the entire unutilized portion, if average utilization is less than 60 %.< Only for CC / OD facility >					

"All charges are exclusive of GST/Applicable Taxes, will be applied as applicable"



## MANAGEMENTS' DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with our restated consolidated financial statements and restated standalone financial statement ("restated financials statements") attached in the chapter titled "Financial Information of the Company" beginning on page 231 You should also read the section titled "Risk Factors" on page 26 and the section titled "Forward Looking Statements" on page 16, which discusses a number of factors and contingencies that could affect our financial condition and results of operations. The following discussion relates to us, and, unless otherwise stated or the context requires otherwise, is based on our Restated financial Statements.

Our financial statements have been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the report of our auditor dated September 02, 2024 which is included in this Draft Red Herring Prospectus under "Financial Statements". The Restated Financial Information has been prepared on a basis that differs in certain material respects from generally accepted accounting principles in other jurisdictions, including US GAAP and IFRS. Our financial year ends on March 31 of each year, and all references to a particular financial year are to the twelve-month period ended March 31 of that year.

## **BUSINESS OVERVIEW**

Our Company was originally incorporated as 'P S Raj Steels Private Limited' as a private limited company under the Companies Act, 1956 on November 09, 2004 pursuant to a Certificate of Incorporation bearing CIN U27109HR2004PTC035523 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Thereafter, our Company was converted into a public limited company from a private limited company pursuant to a special resolution passed by the shareholders of our Company on May 17, 2024 consequent to which the name of our Company changed from 'P S Raj Steels Private Limited' to 'P S Raj Steels Limited' and a fresh Certificate of Incorporation bearing no. U27109HR2004PLC035523 was issued by the Registrar of Companies, NCT of Delhi and Haryana ("RoC") on August 06, 2024.

For further details on the change in the name and the registered office of our Company, see "Our History and Certain Other Corporate Matters" beginning on page 190.

We are a one of the growing & leading manufacturers & supplier of Stainless-Steel Pipes & Tubes in India.

Our product offerings include:

- Outer Diameter (OD) Pipes (from ½ inch to 18 inches);
- Nominal Bore (NB) Pipes (from 3/8 inch to 18 inches);
- Section Pipes (square, rectangular and oval shapes);
- Slotted Pipes.

We take pride in offering an extensive array of over 250 standard sizes and providing customized solutions tailored to customer preferences. This makes us one of the manufacturers in India to manufacture such wide range of product sizes. In addition to our core manufacturing operations, as on March 31, 2024 approximately 30% of our revenue comes from trading in Stainless-Steel Coils & Strips, Sheets & Plates, and Bars. For detailed descriptions of our products and their size ranges, please refer to page 165.

### **Product Applications**

Our products serve a wide range of sectors, with 70% used in fabrication and 30% in industrial applications. Key sectors include railways, furniture, households, gate railing, door frames, rice plants, sugar mills, food processing and heat exchanger etc.



## SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST FINANCIAL YEAR

In the opinion of the Board of Directors of our Company, there have not arisen, since the date of the last financial statements disclosed in this Draft Red Herring Prospectus i.e., March 31, 2024, any significant developments or any circumstance that materially or adversely affect or are likely to affect the profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

- 1. Re-appointment of Mr. Deepak Kumar as Managing Director on April 19, 2024.
- 2. Re-appointment of Mr. Gaurav Gupta as Whole-time Director on April 19, 2024.
- 3. Appointment of Ms. Nikita Gupta as Non-executive Director on April 19, 2024.
- 4. Appointment of Mr. Vinod Kumar as Chief Financial Officer on August 30, 2024.
- 5. Appointment of Ms. Suman as Company Secretary & Compliance Officer August 30, 2024.
- 6. Appointment of Mr. Alok Kumar Jain as Independent Director on September 05, 2024.
- 7. Appointment of Mr. Dinesh Vinayak as Independent Director on September 05, 2024.
- 8. Appointment of Mr. Raj Kumar Dewan as Independent Director on September 05, 2024.
- 9. Constitution of Audit Committee, Stakeholders Relationship Committee & Nomination and Remuneration Committee on September 05, 2024.
- A Charge is created by way of hypothecation with the HDFC Bank Limited having Charge Id 100928481 on May 27, 2024 whereby the Company was granted a loan facility of Rs. 25,00,000/- for the purpose of meeting cost of acquiring a motor vehicle.

## SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factor" beginning on page 26. Our results of operations and financial conditions are affected by numerous factors including the following:

- Important factors that could cause actual results to differ materially from our expectations include, among others:
- Increased competition in Steel and Allied Products Industry and allied products.
- Fluctuations in operating costs;
- Our failure to keep pace with rapid changes in technology;
- Our ability to meet our capital expenditure requirements;
- Our dependence on our key personnel, including our Directors and senior management;
- Our ability to successfully implement our business strategy and plans;
- General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- Changes in government policies and regulatory actions that apply to or affect our business;
- Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- The performance of the financial markets in India and globally;
- The occurrence of natural disasters or calamities;
- Other factors beyond our control;
- Our ability to manage risks that arise from these factors.

## DISCUSSION ON RESULT OF OPERATION

The following discussion on results of operations should be read in conjunction with the restated financial results of our Company for the year ended March 31, 2024, 2023 and 2022.



## Principal Components of Statement of Profit and Loss

## Income

Our total income comprises revenue from operations including other operating income & other income as mentioned below:

## Revenue from Operations

Our revenue from operations primarily includes sale of S S Sheet and Coils and S S Pipes and Tubes. Other Operating income include income from job work income and income from other services such as organising product exhibitions for our dealers in various cities. Other Income mainly includes interest earned on delayed payment from customer and interest earned on security deposit.

## Expenses

Our total expenses include the below mentioned expenses:

### Cost of Revenue Operations

The Cost of Material Consumed primarily includes expenses related to purchases of raw material & other related goods for manufacturing finished good

## Purchase Stock in Trade.

The Purchase Stock in Trade primarily includes expenses related to purchases of raw material exclusively for trading purpose.

### Changes in Inventories (Finished goods & Work-in-Process)

Changes in Inventories includes the finished goods and work-in-progress at the beginning of the year and finished goods and work-in-progress at the end of the year.

### Employee benefit expenses

Our employee benefit expense primarily includes salaries and staff welfare expenses, Contribution to provident and other funds, director's remuneration and perquisites.

### Finance Cost

Our finance costs primarily include interest, other borrowing cost and bank charges.

## Depreciation and Amortization Expense

Our depreciation and amortization primarily include depreciation of plant and equipment, computer and office equipment.

### Other Expenses

Our other expenses primarily include expenditure incurred on Job Work Expenses, Power & Fuel, Commercial Discounts, Freight Outward, Rent, Salary & Wages (Factory), Travelling & Conveyance, Sales & Promotion Expenses & Miscellaneous expenses.

### Tax Expense

Our tax expenses primarily include current tax, deferred tax and adjustment for tax of earlier years.



## Results of Operations based on Restated Standalone Financial Statement

The following table sets forth select financial data from our restated statement of profit and loss & the components of which are also expressed as a percentage of total income.

						(Rs. in Lakhs)
Particulars	For the year ended 31st March 2024	% of Total Income	For the year ended 31st March 2023	% of Total Income	For the year ended 31st March 2022	% of Total Income
I) Incomes						
Revenue from Operations	29,774.93	100.00%	22,542.65	99.99%	17,971.82	99.90%
Other Income	1.46	Negligible	1.63	0.01%	17.57	0.10%
II) Total revenue	29,776.39	100.00%	22,544.28	100.00%	17,989.39	100.00%
III) Expenses						
Cost of Revenue Operations	18,479.65	62.06%	19,386.54	85.99%	16,123.95	89.63%
Purchase Stock in Trade	8,768.60	29.45%	2,236.73	9.92%	531.37	2.95%
Changes in inventories of Finished goods, work-in- progress and others	472.78	1.59%	-636.44	-2.82%	-139.33	-0.77%
Employee benefit expenses	136.19	0.46%	104.97	0.47%	137.6	0.76%
Finance costs	152.17	0.51%	127.85	0.57%	121.91	0.68%
Depreciation and amortization expense	82.41	0.28%	80.32	0.36%	94.02	0.52%
Other expenses	837.61	2.81%	756.13	3.35%	647.5	3.60%
Total Expenses	28,929.41	97.16%	22,056.09	97.83%	17,517.02	97.37%
Profit Before Tax	846.98	2.84%	488.19	2.17%	472.37	2.63%
Tax Expense						
Current Tax	216.89	0.73%	127.78	0.57%	125.69	0.70%
Deferred Tax	-6.2	-0.02%	-4.78	-0.02%	-10.4	-0.06%
Total Taxes	210.69	0.71%	123	0.55%	115.29	0.64%
Profit for the Period	636.29	2.14%	365.19	1.62%	357.08	1.98%



## FISCAL 2024 COMPARED TO FISCAL 2023.

## Income

The table below sets forth details in relation to our revenue for Fiscal 2024 and Fiscal 2023:

Particulars	Fiscal 2024	Fiscal 2023	%
r ai ticulai s	(In Lakhs)	(In Lakhs)	Increase/(decrease)
Sale of products (a)			
-Finished Goods	20,899.35	20,278.28	3.06%
-Trading Goods	8,866.13	2,260.47	292.23%
Other Operating Income (b)			
-Job Work Income	0.96	0.69	39.13%
-Other Services	8.49	3.21	164.49%
Other Income (c)	1.46	1.63	-10.43%
Total Revenue (a+b+c)	29,776.39	22,544.28	32.08%

The Company earns primarily earns its revenue from sale of product i.e. S S Pipes and Tubes and trading of raw material i.e. S S Sheet and Coils. The Other operating revenues include revenue from job work and other services. Other Services refer to the income earned through partly reimbursement of expenses by Jindal Stainless Limited on conducting dealer exhibition across the country to push sales.

Our revenue from operations increased by Rs. 7,232.28 lakhs or 32.08% to Rs. 29,774.93 lakhs for Fiscal 2024 as compared to Rs. 22,542.65 lakhs for Fiscal 2023. This increase in revenue from operations was primarily due to increase in trading revenue.

Our revenue from sale of products i.e. S S Pipes and Tubes increased by Rs. 612.44 lakhs or 3.02% to Rs. 20,890.72 lakhs for Fiscal 2024 as compared to Rs. 20,278.28 lakhs for Fiscal 2023. The increase in the sale was also due to growing domestic market.

The trading revenue i.e. sale of raw material (S S Sheet and Coils) increased by Rs. 6,614.29 lakhs or 292.61% to Rs. 8,874.76 lakhs for Fiscal 2024 from Rs. 2,260.47 lakhs in Fiscal 2023. The increase trading revenue is primarily attributable to addition of new customers and large sale made to one of the related parties/ group entities i.e. Steelmint Industries Private Limited. The sales to Steelmint Industries Private Limited by Rs. 4,523.75 lakh or 1092.02% to Rs. 4,938.01 lakh in F.Y. 2024 as compared to Rs. 414.26 lakh in F.Y. 2023.

Revenue from other operating income includes job work income and income from other services. Our Revenue from other operating income increased by Rs. 5.55 lakhs or 142.31% to Rs. 9.45 lakhs for Fiscal 2024 as compared to Rs. 3.90 lakhs for Fiscal 2023, which primarily attributable in increase in revenue from Other Services as shown above in the table.

Other income marginally decreased by Rs. 0.17 lakhs or 10.15% to Rs. 1.46 lakhs for Fiscal 2024 compared from Rs. 1.63 lakhs for Fiscal 2023. This decrease in other income was primarily due to decrease in interest income on delayed payment by customer and security deposit.

## Expenses

The table below sets forth details in relation to our total expenses for Fiscal 2024 compared to our total expenses for Fiscal 2023:

Particulars	Fiscal 2024 (In Lakhs)	Fiscal 2023 (In Lakhs)	% Increase/(decrease)
Cost of Material Consumed	18,479.65	19,386.54	(4.68%)
Purchase Stock in Trade	8,768.60	2,236.73	292.03%
Changes in Inventories of Finished goods and Work-	472.78	(636.44)	(174.29%)
in-process			
Employee Benefits Expense	136.19	104.97	29.74%
Finance Cost	152.17	127.85	19.02%



Depreciation	82.41	80.32	2.60%
Other Expenses Total Expenses	837.61	756.13	10.78%
	28.929.41	<b>22.056.09</b>	<b>31.16%</b>

Our total expenses increased by Rs. 6,873.32 lakhs or 31.16% to Rs. 28,929.41 lakhs for Fiscal 2024 compared to Rs. 22,056.09 lakhs for Fiscal 2023. This was primarily attributable to:

## Cost of Material Consumed

The table below sets forth details in relation to our cost of materials consumed for the periods indicated below:

Particulars	Fiscal 2024	Fiscal 2023	%
	(In Lakhs)	(In Lakhs)	Increase/(decrease)
Opening Stock	3,185.85	1,372.58	132.11%
Add: Purchases	16,675.69	21,199.81	(21.34%)
Less: Closing Stock	1,381.90	3,185.85	(56.62%)
Cost of Material Consumed	18,479.64	19,386.54	(4.68%)

Our cost of materials consumed decreased by Rs. 906.89 lakhs or 4.68% to Rs. 18,479.65 lakhs for Fiscal 2024 compared to Rs. 19,386.54 lakhs for Fiscal 2023. However, the revenue from sale of goods increased by Rs. 612.44 lakhs or 3.02% to Rs. 20,890.72 lakhs for Fiscal 2024 as compared to Rs. 20,278.28 lakhs for Fiscal 2023. The decrease in Cost of Material Consumed is mainly attributable to cooling commodity prices in F.Y. 2024 as compared to F.Y 2023. The moderate commodity prices helped Company to save cost and increase profit margin.

## Purchase Stock in Trade

The Purchase Stock in Trade primarily includes expenses related to purchases of raw material exclusively for trading purpose. The Purchase Stock in Trade increased by Rs. 6,531.87 lakhs or 292.03% to Rs. 8,768.60 lakhs for Fiscal 2024 compared to Rs. 2,236.73 lakhs for Fiscal 2023. The increase in Purchase Stock in Trade is in line with the increase in trading revenue.

### Change in inventories of finished goods and work-in-progress

The table below sets forth details in relation to changes in inventories for the periods indicated below:

Particulars	Fiscal 2024 (In Lakhs)	Fiscal 2023 (In Lakhs)	% Increase/(decrease)
Opening Stock of Finished Goods	1,138.10	391.73	190.53%
Opening Stock of work-in-progress	105.97	215.90	-50.92%
Total (a)	1,244.07	607.63	104.74%
Closing Stock of Finished Goods	753.49	1,138.10	(33.79%)
Closing Stock of work-in-progress	17.81	105.97	(83.19%)
Total (b)	771.30	1,244.07	(38.00%)
Changes in Inventories (a-b)	472.78	(636.44)	(174.29%)

Our inventory level for finished goods in Fiscal 2024 had decreased by Rs. 384.61 lakhs i.e. from Rs. 1,138.10 lakhs in Fiscal 2023 to Rs. 753.49 lakhs in Fiscal 2024. The level of work in progress had decreased by Rs. 88.16 lakhs i.e. from Rs. 105.97 lakhs in Fiscal 2023 to Rs. 17.81 lakhs in Fiscal 2024. Together inventory of Finished Goods and Work-in-progress decreased 38.00% between F.Y. 2024 and F.Y 2023 which is in line with the increase in revenue from operation in the same period.



## Employee benefits expense

Our employee benefits expense increased by Rs. 31.22 lakhs or 29.74% to Rs 136.19 lakhs for Fiscal 2024 from Rs. 104.97 lakhs for Fiscal 2023. The increase is primary due to increase in salary to the employees. Further, as a percentage of our revenue from operation, the cost of employee benefit expenses also decreased to 0.46% in Fiscal 2024 from 0.47% in Fiscal 2023.

## Other expenses

Our other expenses increased by Rs. 81.48 lakhs or 10.78% to Rs. 837.61 lakhs for Fiscal 2024 as compared to Rs. 756.13 lakhs for Fiscal 2023. This increase was primarily due to increase in Job charges, Insurance expenses, Freight Inward, Freight Outward, Sales & Promotion Expenses and Rent. Further, as a percentage of our revenue from operation, the other expenses also decreased to 2.81% in Fiscal 2024 from 3.35% in Fiscal 2023.

## EBITDA

For the reasons described below, our EBITDA increased by Rs. 385.20 lakhs, or 55.32% to Rs. 1,081.56 lakhs for Fiscal 2024 from Rs. 696.36 lakhs for Fiscal 2023.

## Finance costs

The table below sets forth details in relation our finance cost for the periods indicated below:

Particulars	Fiscal 2024 (In Lakhs)	Fiscal 2023 (In Lakhs)	% Increase/(decrease)
Interest expense on			
(i) Bank	148.97	127.86	16.51%
(ii) Others	3.19	-	100.00%
Finance cost	152.17	127.86	19.01%

Our finance costs increased by Rs. 24.31 lakhs or 19.01% to Rs. 152.17 lakhs for Fiscal 2024 compared to Rs. 127.86 lakhs for Fiscal 2023. This increase was primarily due to increase in the interest cost for utilising working capital requirement in F.Y, 2024.

## Depreciation and Amortisation Expense

Our depreciation and amortisation expense increased by Rs. 2.09 lakhs or 2.60% to Rs. 82.41 lakhs for Fiscal 2024 compared to Rs. 80.32 lakhs for Fiscal 2023. This increase was due to purchase of plant & machinery amounting to Rs. 55.01 Lakh in F.Y. 2024.

## Profit before Tax

Our profit before tax increased by Rs. 358.79 lakhs or 73.49% to Rs. 846.98 lakhs for Fiscal 2024 as compared to Rs. 488.19 lakhs for Fiscal 2023. This increase was on account of increased revenue from operations, cooling raw material cost, cost rationalization and better realizations.

## Tax Expenses

Our tax expenses increased by Rs. 87.69 lakhs or 71.29% to Rs. 210.69 lakhs for Fiscal 2024 compared to Rs. 123.00 lakhs for Fiscal 2023. The increase in tax expenses during Fiscal 2023 is mainly on account of increase in current tax by Rs. 89.11 lakhs, or 69.74% to Rs. 216.89 lakhs for Fiscal 2024 from Rs. 127.78 lakhs for Fiscal 2023. The increase in current tax was primarily on account of increase in taxable income for Fiscal 2024.



As a result of the foregoing factors, our profit for the year increased by Rs. 271.10 lakhs or 74.24% to Rs. 636.29 lakhs for Fiscal 2024 compared to Rs. 365.19 lakhs for Fiscal 2023.

- The Company recorded growth of 32.08% in revenue from operation between F.Y 2024 and F.Y. 2023.
- The Company efforts to rationalize cost and cooling raw material prices have resulted in higher profit margin. Total expenses to revenue from operation was 97.16% in F.Y. 2024 compared to 97.83% in F.Y. 2023.

## FISCAL 2023 COMPARED TO FISCAL 2022

## Income

The table below sets forth details in relation to our revenue for Fiscal 2023 and Fiscal 2022:

Particulars	Fiscal 2023 (In Lakhs)	Fiscal 2022 (In Lakhs)	% Increase/(decrease)
Sale of products (a)			
-Finished Goods	20,278.28	17,380.76	16.67%
-Trading of Goods	2,260.47	536.85	321.06%
Other Operating Income (b)			
-Job Work Income	0.69	54.21	(98.73%)
-Other Services	3.21	-	100.00%
Other Income (c)	1.62	17.57	(90.78%)
Total Revenue (a+b+c)	22,544.28	17,989.39	25.32%

The Company earns primarily earns its revenue from sale of product i.e. S S Pipes and Tubes and trading of raw material i.e. S S Sheet and Coils. The Other operating revenues include revenue from job work and other services. Other Services refer to the income earned through partly reimbursement of expenses by Jindal Stainless Limited on conducting dealer exhibition across the country to push sales.

Our revenue from operations increased by Rs. 4,570.83 lakhs or 25.43% to Rs. 22,542.65 lakhs for Fiscal 2023 as compared to Rs. 17,971.82 lakhs for Fiscal 2022. This increase in revenue from operations was primarily due to increased sales of our products resulting from a robust growth in domestic demand and increase in trading revenue.

Our revenue from sale of products increased due to increase in sale of S S Pipes and Tubes by Rs. 2897.52 lakhs or 16.67% to Rs. 20,278.28 lakhs for Fiscal 2023 from Rs. 17,380.76 lakhs in Fiscal 2022. The increase in the revenue from sale of product is attributable to the robust domestic demand.

The trading revenue i.e. sale of raw material (S S Sheet and Coils) increased by Rs. 1,723.62 lakhs or 321.06% to Rs. 2,260.47 lakhs for Fiscal 2023 from Rs. 536.85 lakhs in Fiscal 2022. The increase trading revenue is primarily attributable to addition of new customers and sale made to one of the related parties/ group entities i.e. Steelmint Industries Private Limited. The sales to Steelmint Industries Private Limited by Rs. 414.26 lakh in F.Y. 2023 as compared to nil in F.Y. 2022.

Our Revenue from other operating income decreased by Rs. 50.31 lakhs or 92.81% to Rs. 3.90 lakhs for Fiscal 2023 as compared to Rs. 54.21 lakhs for Fiscal 2022, the primary reason for such sharp fall is that the Company has discontinued focus to earn revenue from job work and solely focus to manufacture its core products.

Other income decreased by Rs. 15.95 lakhs or 90.75% to Rs. 1.63 lakhs for Fiscal 2023 compared from Rs. 17.57 lakhs for Fiscal 2022. This decrease in other income was primarily due to onetime gain from disposal of Property, Plant and Equipment od Rs. 15.57 lakhs in F. Y. 2022.



## Expenses

The table below sets forth details in relation to our total expenses for Fiscal 2023 compared to our total expenses for Fiscal 2022:

Particulars	Fiscal 2023	Fiscal 2022	%
	(In Lakhs)	(In Lakhs)	Increase/(decrease)
Cost of Material Consumed	19,386.54	16,123.95	20.23%
Purchase Stock in Trade	2,236.73	531.37	320.94%
Changes in Inventories of Finished goods and Work-	(626.44)	(139.33)	356.79%
in-process	(636.44)	(139.33)	550.79%
Employee Benefits Expense	104.97	137.60	-23.71%
Finance Cost	127.85	121.91	4.87%
Depreciation	80.32	94.02	-14.57%
Other Expenses	756.13	647.50	16.78%
Total Expenses	22,056.09	17,517.02	25.91%

Our total expenses increased by Rs. 4,539.08 lakhs or 25.91% to Rs. 22,056.09 lakhs for Fiscal 2023 compared to Rs. 17,517.02 lakhs for Fiscal 2022. This was primarily attributable to:

## Cost of Material Consumed

The table below sets forth details in relation to our cost of materials consumed for the periods indicated below:

Particulars	Fiscal 2023	Fiscal 2022	%
	(In Lakhs)	(In Lakhs)	Increase/(decrease)
Opening Stock	1,372.58	1,964.54	-30.13%
Add: Purchases	21,199.81	15,531.99	36.49%
Less: Closing Stock	3,185.85	1,372.58	132.11%
Cost of Material Consumed	19,386.54	16,123.95	20.23%

Our cost of materials consumed increased by Rs. 3,262.59 lakhs or 20.23% to Rs. 19,386.54 lakhs for Fiscal 2022 compared to Rs. 16,123.95 lakhs for Fiscal 2022. This increase in Cost of Material Consumed is primarily due growth in revenue from operations and price fluctuation of the raw material.

## Purchase Stock in Trade

The Purchase Stock in Trade primarily includes expenses related to purchases of raw material exclusively for trading purpose. The Purchase Stock in Trade increased by Rs. 1,705.36 lakhs or 320.94% to Rs. 2,236.73 lakhs for Fiscal 2023 compared to Rs. 531.37 lakhs for Fiscal 2022. The increase in Purchase Stock in Trade is in line with the increase in trading revenue.

## Change in inventories of finished goods and work-in-progress

The table below sets forth details in relation to changes in inventories for the periods indicated below:

Particulars	Fiscal 2023 (In Lakhs)	Fiscal 2022 (In Lakhs)	% Increase/(decrease)
Opening Stock of Finished Goods	391.73	355.48	10.20%
Opening Stock of work-in-progress	215.90	112.82	91.37%
Total (a)	607.63	468.30	29.75%
Closing Stock of Finished Goods	1,138.10	391.73	190.53%
Closing Stock of work-in-progress	105.97	215.90	(50.92)%
Total (b)	1,244.07	607.63	104.74%
Changes in Inventories (a-b)	(636.44)	(139.33)	356.79%



Our inventory level for finished goods in Fiscal 2023 had increased by Rs. 746.37 lakhs i.e. from Rs. 391.73 lakhs in Fiscal 2022 to Rs. 1,138.10 lakhs in Fiscal 2023. The level of work in progress had decreased by Rs.109.93 lakhs i.e. from Rs. 215.9 lakhs in Fiscal 2022 to Rs. 105.97 lakhs in Fiscal 2023. The increase in inventory of finished good is mainly due to higher production on account of robust demand.

## Employee benefits expense

Our employee benefits expense decreased by Rs. 32.62 lakhs or 23.71% to Rs. 104.97 lakhs for Fiscal 2023 from Rs. 137.60 lakhs for Fiscal 2022. The decrease primary due to decrease in salaries paid to the employees as well as amount incurred on staff welfare also decreased simultaneously.

## Other expenses

Our other expenses have increased by Rs. 108.63 lakhs or 16.78% to Rs. 756.13 lakhs for Fiscal 2023 as compared to Rs. 647.50 lakhs for Fiscal 2022. This increase was primarily due to increase in Job work charges, Rent and Commercial Discounts. The Company started giving Commercial discounts from F.Y 2023 which amounted to Rs. 179.10 lakh in F.Y. 2023, however, the Company discontinued Commission on sales from F.Y. 2023 which amounts to Rs. 109.81 lakh in F.Y. 2022. Further, as a percentage of our revenue from operation, the other expenses decreased to 3.35% in Fiscal 2023 from 3.60% in Fiscal 2022.

## EBITDA

For the reasons described above, our EBITDA decreased marginally by Rs. 8.05 lakhs, or 1.17% to Rs. 696.36 lakhs for Fiscal 2023 from Rs. 688.30 lakhs for Fiscal 2022.

## Finance costs

The table below sets forth details in relation our finance cost for the periods indicated below:

Particulars	Fiscal 2023 (In Lakhs)	Fiscal 2022 (In Lakhs)	% Increase/(decrease)
Interest expense on			
(i) Bank	127.86	119.23	7.23%
(ii) Others	-	2.68	(100.00%)
Bank Charges	-	-	-
Finance cost	127.86	121.91	4.88%

Our finance costs decreased by Rs. 5.95 lakhs or 4.88% to Rs. 127.86 lakhs for Fiscal 2023 compared to Rs. 121.91 lakhs for Fiscal 2022. This increase in the finance cost is in line with the increase in the total borrowing of the Company.

## Depreciation and Amortisation Expense

Our depreciation and amortisation expense decreased by Rs.13.70 lakhs or 14.57% to Rs. 80.32 lakhs for Fiscal 2023 compared to Rs. 94.02 lakhs for Fiscal 2022. The Company had disposed Property, Plant and Equipment amounting to Rs.117.87 lakhs in F.Y 2023 and added Property, Plant and Equipment amounting to Rs. 66.73 lakhs resulting in the net decrease in the Property, Plant and Equipment in F. Y 2023.



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## Profit before Tax

Our profit before tax has increased by Rs. 15.81 lakhs or 3.35% to Rs. 488.19 lakhs for Fiscal 2023 as compared to Rs. 472.37 lakhs for Fiscal 2023. The marginal increase in the profit before tax is due to higher provision for gratuity made in the F.Y. 2022 and higher cost of raw material.

## Tax Expenses

Our tax expenses increased by Rs. 7.71 lakhs or 6.69% to Rs. 123.00 lakhs for Fiscal 2023 compared to Rs. 115.29 lakhs for Fiscal 2022. The increase in tax expenses during Fiscal 2023 is mainly on account of increase in current tax by Rs. 2.09 lakhs, or 1.66% to Rs. 127.78 lakhs for Fiscal 2023 from Rs. 125.69 lakhs for Fiscal 2022. The increase in current tax was primarily on account of increase in taxable income for Fiscal 2023.

## Profit for the Year

As a result of the foregoing factors, our profit for the year marginally increased by Rs. 8.10 lakhs or 2.27% to Rs. 365.19 lakhs for Fiscal 2023 compared to Rs. 357.08 lakhs for Fiscal 2022.

• On restatement of financials, the Company accounted for provisions of gratuity which were not provided in the audited financial statements. The same has been disclosed below –

			(Rs. in lakhs)	
Particulars	For the year ended March 31,			
	2024	2023	2022	
Profit / (Loss) after Tax (as per audited financial statements) (i)	633.67	370.84	371.68	
Add/(Less): Adjustments on account of -				
Provision for Gratuity	-	7.55	19.52	
Tax Adjustments on above	(2.62)	(1.90)	(4.91)	
Previous period Tax adjustments	-	-	-	
Total Adjustments (ii)	(2.62)	5.65	14.60	
Restated Profit/ (Loss) (i+ii+iii)	636.29	365.19	357.08	

The increase in Profit After Tax (PAT) by 2.27% is primarily due to the higher provisions made for gratuity in the financial year (FY) 2022, which amounted to Rs. 19.52 lakh, compared to Rs. 7.55 lakh booked in FY 2023. When the provision for gratuity is accounted for, the base for comparison is reduced, making the growth in PAT appear higher. However, if provision for gratuity and the tax thereon is not considered, our profit for the year decreased by Rs. 0.84 lakhs or 0.23% to Rs. 370.84 lakhs for Fiscal 2023 compared to Rs. 371.68 lakhs for Fiscal 2022. The decrease in profit is primarily attributable to higher cost of raw material. The cost of goods sold as a percent of revenue was 93.10% in F.Y. 2023 as compared to 91.90% in F.Y. 2022. Further, the profit margin for F.Y. 2023 were 1.62% as compare to 1.99% in F.Y. 2022

## CASH FLOW BASED ON RESTATED STANDALONE FINANCIAL STATEMENTS

			(In Lakhs)
Particulars	FISCAL		
	2024	2023	2022
Net cash generated from operating activities	487.30	256.18	41.70
Net cash (used in)/generated from investing activities	(61.58)	(94.29)	97.15
Net cash (used in)/generated from financing activities	(423.99)	(162.67)	(135.16)
Net change in Cash and cash equivalents at the end of the year	1.73	(0.79)	3.69

For further details, kindly refer chapter titled "Financial Statement" on page 231.



## **Other Key Ratios**

Ratios	March 31, 2024	March 31, 2023	March 31, 2022
Current Ratio	2.28	1.44	1.79
Debt-equity ratio	0.58	0.74	0.83
Debt service coverage ratio	0.56	0.34	0.35
Return on Equity	20.79%	15.03%	17.29%
Working capital turnover ratio	11.25	10.64	9.92
Net profit margin (%)	2.14%	1.62%	1.99%
Return on capital employed	20.64%	14.56%	15.75%

## Methodology:

- 1. Current Ratio = Current Asset / Current Liability
- 2. Debt-Equity Ratio = Total Debt / Total Equity
- 3. Debt Service Coverage Ratio = EBITDA / (Interest + Long term Borrowing Repayment)
- 4. Return on Equity Ratio = Profit After Tax / Total Equity
- 8. Working Capital Turnover Ratio = Revenue from Operations / (Current Asset Current Liability)
- 9. Net Profit Ratio = Profit After Tax / Revenue
- 10. Return on Capital Employed= EBIT/ (Ner Worth + Total Debt)

## **OTHER MATTERS**

### 1. Unusual or infrequent events or transactions

Except as described in this Draft Red Herring Prospectus, during the periods under review there have been no transactions or events, which in our best judgment, would be considered unusual or infrequent.

## 2. Significant economic changes that materially affected or are likely to affect income from continuing operations

Other than as described in the section titled *Risk Factors* beginning on page 26, to our knowledge there are no known significant economic changes that materially affected or are likely to affect income from continuing operations.

## 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations

Other than as described in the section titled *Risk Factors* beginning on page 26, to our knowledge there are no known trends or uncertainties that have or had or are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

### 4. Future relationship between Costs and Income

Our Company's future costs and revenues will be determined by multiple factors such as industry preferences, economic activity, government policies and demand of our products.

## 5. The extent to which material increase/decrease in net revenue are due to increase/decrease in sale of our products.

Increase/Decrease in revenues are by and large linked to increase/decrease in volume of business activities carried out by the Company.

### 6. Total turnover of each major industry segment in which the issuer company operates.

The Company is operating in Steel and Allied Products Industry and relevant industry data, as available, has been included in the chapter titled "*Our Industry*" beginning on page 122.



## 7. Status of any publicly announced new products or business segments

Our Company has not announced any new products or segment, other than through this Draft Red Herring Prospectus.

### 8. The extent to which the business is seasonal

Our Company business is not seasonal in nature.

## 9. Any significant dependence on a single or few clients.

Our business is dependent on few clients. Our top five customers contributed 43.10%, 42.56%, and 33.06% of total revenue from operations for F.Y. 2023-24, 2022-23 and 2021-22 respectively.

## **10.** Competitive Conditions

We face competition from existing and potential competitors which is common for any business. We have, over a period of time, developed certain competitive strengths which have been discussed in section titled "*Our Business*" on page 155.



## SECTION VIII: LEGAL AND OTHER INFORMATION

## OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as stated in this section, there are no outstanding (i) criminal proceedings; (ii) actions taken by statutory and regulatory authorities; (iii) tax proceedings - claims related to direct and indirect taxes in a consolidated manner; and (iv) material civil litigation or arbitration proceeding which are determined to be 'material' as per a policy adopted by our Board ("Materiality Policy"), in each case involving our Company, Subsidiary, Promoters or Directors (collectively, the "Relevant Parties"). Further, there are no disciplinary actions including penalty imposed by the SEBI or stock exchanges against our Promoters in the last five Financial Years including any outstanding action.

In terms of the Materiality Policy, any pending/outstanding litigation involving the Relevant Parties which exceeds the amount which is 1% of the profit after tax, as per the Restated Standalone Financial Statements for the Financial Year 2023-24 would be considered material for our Company. For the Financial Year 2023-24, our profit after tax as per the Restated Standalone Financial Statements is  $\gtrless$  636.29 lakhs. Accordingly, the following types of litigations involving the Relevant Parties have been considered as 'material', and accordingly disclosed in this Draft Red Herring Prospectus, as applicable:

- a) pending civil litigations involving the Relevant Parties which involve an amount of or equal to more than the monetary amount of  $\notin 1.00$  lakh; or
- b) other than the litigations covered in (a) above, pending litigations where the decision in one litigation is likely to affect the decision in similar litigations, even though the amount involved in an individual litigation may not exceed ₹ 1.00 lakh; or
- c) where the monetary liability in the pending civil litigations is not quantifiable or doesn't meet the monetary threshold as provided in (a) above, but where an adverse outcome would materially and adversely affect the business, operations or financial position or reputation of our Company.

It is clarified that for the purposes of the above, pre-litigation notices received/ sent by the Relevant Parties from third parties (excluding those notices issued by statutory/regulatory/tax authorities or notices threatening criminal action) shall, unless otherwise decided by our Board, have not and shall not, be considered as material litigation until such time that the Relevant Parties, as the case may be, are impleaded as a party in proceedings before any judicial /arbitral forum.

Except as stated in this section, there are no outstanding material dues to creditors of our Company. In accordance with the Materiality Policy, outstanding dues to any creditor of our Company having monetary value exceeding Rs. 100.00 Lakhs, shall be considered as 'material'. Accordingly, as on March 31, 2024 any outstanding dues exceeding Rs. 100.00 lakh have been considered as 'material outstanding dues' for the purpose of disclosure in this section. Further, for outstanding dues to any party which is a micro, small or medium enterprise ("MSME"), the disclosure will be based on information available with our Company regarding status of the creditor as defined under Section 2 of the Micro, Small and Medium Enterprises Development Act, 2006, as amended.

All terms defined in a particular litigation disclosure pertain to that litigation only. Unless stated to the contrary, the information provided below is as of the date of this Draft Red Herring Prospectus.



## I. LITIGATIONS INVOLVING OUR COMPANY

### A. Outstanding criminal litigations involving our Company

#### Criminal litigation against our Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding Criminal Litigations initiated against our Company except as below:

## Case No. CRR 59 of 2020 Goods and Service Tax Commissionerate against P S Raj Steels Private Limited (Now P S Raj Steels Limited) and 2 others before the Hon'ble District and Sessions Judge, Rohtak, Haryana

The present Criminal Revision petition has been filed by Goods and Service Tax Commissionerate against the Company arraying the Directors Mr. Vishal Gupta and Mr. Deepak Gupta as parties to the case. A complaint act case No. COMA 1271 of 2018 was filed by the Central Excise Department against P S Raj Steels Private Limited and two directors Vishal Gupta and Deepak Gupta pertaining to offences punishable under Section 9 and 9-AA of the Central Excise Act, 1944, however the Company and the two directors who were accused in the matter were discharged from their offences under Section 9 and 9-AA of the Central Excise Act, 1944 vide an order dated 14.01.2020 passed by the Learned Add. Civil Judge Sr. Division cum Chief Judicial Magistrate, Rohtak. Being aggrieved by the aforesaid discharge order passed by the Learned Add. Civil Judge Sr. Division cum Chief Judicial Magistrate, Rohtak, the Goods and Service Tax Commissionerate has filed the present criminal revision petition bearing CRR 59 of 2020 before the Hon'ble District and Sessions Judge, Rohtak, Haryana, which is pending. The matter was last heard on 16.08.2024 and presently posted for arguments. Presently, the matter is pending and the next date of hearing is 21.09.2024.

### Criminal litigations initiated by our Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding Criminal Litigations initiated by our Company except as below:

# Case No. N ACT - 1690 of 2022 filed by P S Raj Steels Private Limited (Now P S Raj Steels Limited) against Mr. Arpit Jain before the Hon'ble Judicial Magistrate First Class, Hisar, Haryana

The present complaint has been filed by P S Raj Steels Private Limited (now P S Raj Steels Limited) ('Complainant') against Mr. Arpit Jain ('the Accused') for the dishonour of cheque before Judicial Magistrate First Class, Hisar, Haryana under Section 138 of the Negotiable Instruments Act, 1881 ('NI Act'). on account of advance given to employee, and an amount of Rs. 2,58,500/- (Rupees Two lakhs Fifty-eight thousand Five Hundred only) was due from Mr. Arpit Jain ("the Accused") and in discharge of its liability, Mr. Arpit Jain issued a cheque for Rs. 2,58,500/- (Rupees Two lakhs Fifty-eight thousand Five Hundred only) to the Complainant. Upon presentation, the aforesaid cheque was dishonoured by the Accused bank. Thereafter a legal notice dated 10.03.2022 u/s 138 of the NI Act has been issued by the Complainant to the Accused calling upon the Accused to make payment of the amount due, however the Accused has failed to pay the amount due despite the issuance of notice and thereafter a complaint under Section 138 of the NI Act was filed by the Complainant against the Accused. The matter was heard on 31.07.2024 and has been fixed for conducting the cross examination of the Complainant and was posted on 29.08.2024. The file was taken up on 29.08.2024 and was then posted to 9.10.2024 for the purpose already fixed i.e. cross examination of the complainant. Presently, the matter is pending and the next date of hearing is 09.10.2024.



### B. Civil litigations involving our Company

#### Civil litigations against our Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated against our Company except as below:

# CEA 74 of 2019, Commissioner of Goods and Services Tax Commissionerate, Rohtak v. P S Raj Steels Private Limited (Now P S Raj Steels Limited) before the Hon'ble High Court of Punjab and Haryana

This is a central excise appeal filed by the Commissioner of Goods and Services Tax Commissionerate, Rohtak against our Company before the Hon'ble High Court of Punjab and Haryana. On 11.04.2013, searches were carried out in the factory premises of the Company and after searches no variation in stock of inputs as well as finished goods was found in the record of the stock maintained in the statutory records and no incriminating documents were recovered during the search at the factory premises of the Company, however two pen drives were recovered during the search and on the basis of the data contained in the pen drives it was alleged by the Adjucating Authority that the Company had clandestinely cleared finished goods without payment of excise duty and by undervaluing the same during the period from March 2011 to 20.06.2013 amounting to Rs. 4,72,73,240/-. Accordingly the Adjudicating Authority vide OIO No. 12/CE/Commr./VMJ/RTK/2017-18 dated 29.01.2018 confirmed the demand of Rs.4,72,73,240/- along with interest, equal penalty and personal penalties. Aggrieved against the said order, the Company filed an appeal before the Central Excise and Sales Tax Appellate Tribunal (CESTAT). The CESTAT has vide an Order No. A/63225-63234/2018-Ex [DB] dated 5.10.2018 has confirmed the demand of only Rs. 28,13,716 on account of undervaluation along with interest and as the appellants had paid a sum of Rs.39,50,000/- during the course of investigation itself therefore the penalty was reduced to 25% of the excise duty confirmed. It was also held by the CESTAT that the data recovered from the pen drive was not admissible under Section 36B of the Central Excise Act, 1944 and as the revenue failed to prove the case of clandestine removal of goods, therefore the order of the Adjudicatory was set aside and no penalty was imposable on the Company. Being aggrieved by the aforesaid order of the CESTAT, the Commissioner of Goods and Services Tax Commissionerate, Rohtak has filed the present appeal no. CEA 74 of 2019 before the Hon'ble High Court of Punjab and Haryana. A miscellaneous application No. CM-15526-CII-2019 is pending in the same main case. The matter was last heard on 09.01.2024 and then posted to 09.07.2024 presently listed for arguments. Presently, the matter is pending and the next date of hearing is 06.11.2024.

#### Civil litigations initiated by our Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated by our Company except as below:

# CS 1316 of 2019 filed by P S Raj Steels Pvt. Ltd (Now P S Raj Steels Limited) vs. Executive Engineer, Operation Division No. 2, Rajgarh Road, Hisar & Sub- Divisional Officer, Sub-Divisional Officer, Sub-Division Satrod, DHBVN, Hisar before the Hon'ble Civil Judge Junior Division, Hisar.

Our Company has filed the present civil suit against the Executive Engineer and others for the excessive charges of Rs.5,80,000/- levied by Dakshin Haryana Bijli Vitaran Nigam (DHBVN). The Company had applied for extension of its electricity load with DHBVN and deposited Rs.297250/- with DHBVNL towards Advance Consumption Deposit. DHBVN then issued a demand notice vide reference no. H21-519-174-DN dated 12.06.2019 for Rs. 10,337/- which the Company deposited with DHBVN. The Company also deposited Rs. 1100/- towards the testing fees of the equipment. However DHBVN has levied a further demand of Rs. 5,80,000/- vide a Notice vide Memo No. CH-13/H21/519-174 dated 14.06.2019 towards service connection charges on account of extension of load and despite the Company having requested to extend the load without insisting on the demand amount since all the requisite fee for extension of load had been paid, DHBVN has not acceded to the Company's request and ultimately the Company has deposited the said amount of Rs.5,80,000/- under protest with DHBVN



on 12.07.2019. The Company claims that it is entitled to the refund of the aforesaid amount of Rs.5,80,000/- paid to DHBVN under protest and has therefore instituted the present suit. The matter was last heard on 06.09.2024 and presently listed for rebuttal evidence, if any and otherwise for final arguments. Presently, the matter is pending and the next date of hearing is 25.10.2024.

# C. Outstanding actions by Statutory or Regulatory Authorities against our Company

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions initiated by Statutory or Regulatory Authorities against our Company.

# **II. LITIGATIONS INVOLVING OUR GROUP ENTITIES**

# A. Outstanding criminal litigations involving our Group Entities

#### Criminal litigation against our Group Entities

As on the date of this Draft Red Herring Prospectus, there are no outstanding Criminal Litigations initiated against our Group Entities.

#### Criminal litigations initiated by our Group Entities

As on the date of this Draft Red Herring Prospectus, there are no outstanding Criminal Litigations initiated by our Group Entities.

#### **B.** Civil litigations involving our Group Entities

#### Civil litigations against our Group Entities

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated against our Group Entities except as below.

# Arbitration Case, Terras Empire Prefab LLP v. Steelmint Industries Private Limited before the Hon'ble Arbitrator Mrs. Justice Sabina, (Retd.) former Acting Chief Justice of the Himachal Pradesh High Court, House No.1842, Sector 34-D, Chandigarh

The Hon'ble High Court of Punjab and Haryana vide an order dated 19.03.2024 in the arbitration case No. ARB 405 of 2022 has appointed Mrs. Justice Sabina, (Retd.) former Acting Chief Justice of the Himachal Pradesh High Court, House No.1842, Sector 34-D, Chandigarh as the Arbitrator in the dispute between Terras Empire Prefab LLP and our group entity- Steelmint Industries Private Limited arising out of the contract agreement, Annexure P-2, for work of 'Pre-Engineered factory shed and various related works at VPO Talwandi Rukka, Hisar, Haryana. The subject matter of the dispute pertains to the payments payable to M/s Terras Empire by Steelmint Industries Private Limited. The approximate claim amount involved in the dispute is around Rs. 170 Lakhs. The matter has been last heard by the Learned Arbitrator on 14.08.2024. Claimant has filed the soft copy of the amended statement of claim. Presently, the matter is pending and the next date of hearing in the matter is 16.09.2024.

# Civil litigations initiated by our Group Entities

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated by our Group Entities.



# C. Outstanding actions by Statutory or Regulatory Authorities against our Group Entities

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions initiated by Statutory or Regulatory Authorities against our Group Entities.

# **III. LITIGATIONS INVOLVING OUR PROMOTERS**

#### A. Outstanding criminal litigations involving our Promoters

#### Criminal litigation against our Promoters

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal litigations initiated against our Promoters except as below:

# Case No. CRR 59 of 2020 Goods and Service Tax Commissionerate against P S Raj Steels Private Limited (Now P S Raj Steels Limited) and 2 others before the Hon'ble District and Sessions Judge, Rohtak, Haryana

The present Criminal Revision petition has been filed by Goods and Service Tax Commissionerate against the Company arraying the Promoters/Directors Mr. Vishal Gupta and Mr. Deepak Gupta as parties to the case. A complaint act case No. COMA 1271 of 2018 was filed by the Central Excise Department against P S Raj Steels Private Limited and two directors Vishal Gupta and Deepak Gupta pertaining to offences punishable under Section 9 and 9-AA of the Central Excise Act, 1944, however the Company and the two directors who were accused in the matter were discharged from their offences under Section 9 and 9-AA of the Central Excise Act, 1944 vide an order dated 14.01.2020 passed by the Learned Add. Civil Judge Sr. Division cum Chief Judicial Magistrate, Rohtak, the Goods and Service Tax Commissionerate has filed the present criminal revision petition bearing CRR 59 of 2020 before the Hon'ble District and Sessions Judge, Rohtak, Haryana, which is pending. The matter was last heard on 16.08.2024 and presently posted for arguments. Presently, the matter is pending and the next date of hearing is 21.09.2024.

#### Criminal litigations initiated by our Promoters

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal litigations initiated by our Promoters.

#### **B.** Outstanding civil litigations involving our Promoters

#### Civil litigations against our Promoters

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated against our Promoters.

#### Civil litigations initiated by our Promoters

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated by our Promoters.

#### C. Outstanding actions by Statutory or Regulatory authorities against our Promoters

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions initiated by Statutory or Regulatory authorities against our Promoters.



# IV. LITIGATIONS INVOLVING INDIVIDUALS FORMING PART OF OUR PROMOTER GROUP

#### A. Outstanding criminal litigations involving individuals forming part of our Promoter Group

#### Criminal litigation against individuals forming part of our Promoter Group

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal litigations initiated against the individuals forming part of our Promoter Group.

#### Criminal litigations initiated by individuals forming part of our Promoter Group

As on the date of this Draft Red Herring Prospectus, there are no outstanding criminal litigations initiated by the individuals forming part of our Promoter Group.

#### B. Outstanding civil litigations involving individuals forming part of our Promoter Group

#### Civil litigations against individuals forming part of our Promoter Group

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated against the individuals forming part of our Promoter Group

#### Civil litigations initiated by individuals forming part of our Promoter group

As on the date of this Draft Red Herring Prospectus, there are no outstanding Civil Litigations initiated by the individuals forming part of our Promoter Group

# C. Outstanding actions by Statutory or Regulatory authorities against individuals forming part of our Promoter Group

As on the date of this Draft Red Herring Prospectus, there are no outstanding actions initiated by Statutory or Regulatory authorities against the individuals forming part of our Promoter Group.

# V. LITIGATIONS INVOLVING OUR DIRECTORS

#### A. Criminal litigations involving our Directors

#### Criminal litigations against our Directors

As on the date of this Draft Red Herring Prospectus there are no outstanding criminal litigations against our Directors except as below:

# Case No. CRR 59 of 2020 Goods and Service Tax Commissionerate against P S Raj Steels Private Limited and 2 others (Now P S Raj Steels Limited) before the Hon'ble District and Sessions Judge, Rohtak, Haryana

The present Criminal Revision petition has been filed by Goods and Service Tax Commissionerate against the Company arraying the Directors Mr. Vishal Gupta and Mr. Deepak Gupta as parties to the case. A complaint act case No. COMA 1271 of 2018 was filed by the Central Excise Department against P S Raj Steels Private Limited and two directors Vishal Gupta and Deepak Gupta pertaining to offences punishable under Section 9 and 9-AA of the Central Excise Act, 1944, however the Company and the two directors who were accused in the matter were discharged from their offences under Section 9 and 9-AA of the Central Excise Act, 1944 vide an order dated 14.01.2020 passed by the Learned Add. Civil Judge Sr. Division cum Chief Judicial Magistrate, Rohtak. Being aggrieved by the aforesaid discharge order passed by the Learned Add. Civil Judge Sr. Division cum Chief Judicial



Magistrate, Rohtak, the Goods and Service Tax Commissionerate has filed the present criminal revision petition bearing CRR 59 of 2020 before the Hon'ble District and Sessions Judge, Rohtak, Haryana, which is pending. The matter was last heard on 16.08.2024 and presently posted for arguments. Presently, the matter is pending and the next date of hearing is 21.09.2024.

### Criminal litigations by our Directors

As on the date of this Draft Red Herring Prospectus there are no outstanding criminal litigations initiated by our Directors.

#### **B.** Civil litigations involving our Directors.

#### Civil litigations against our Directors

As on the date of this Draft Red Herring Prospectus, there are no outstanding civil litigations initiated against our Directors.

#### Civil litigations initiated by our Directors

As on the date of this Draft Red Herring Prospectus, there are no outstanding civil litigations initiated by our Directors

#### C. Outstanding actions by Statutory or Regulatory Authorities against our Directors

As on the date of this Draft Red Herring Prospectus there are no outstanding actions initiated by the Statutory or Regulatory Authorities against our Directors.

#### Tax proceedings

Particulars	Number of cases	Amount involved (₹ in lakhs)
Our Company		
Direct Tax		
Indirect Tax		
Group Company/entities		
Direct Tax	3	48.56
Indirect Tax		
Total	3	48.56

# **Material Tax Matters**

#### Litigation involving our Company

Direct Tax

Nil

Indirect Tax

Nil



# Litigation involving our Group Entities

# Direct Tax

- 1. The Income Tax Department ("Authority") has issued an intimation for our subsidiary/group company Steelmint Industries Private Limited under Section 143(1) of the Income Tax Act, 1961 raising a demand of Rs. 18,71,390/- for the A.Y. 2023-2024 vide Demand No. 2024202337247877206C dated 28.05.2024 ("Demand"). Against the said Demand, Steelmint Industries Private Limited has filed an appeal before the Joint Commissioner (Appeals)/Commissioner of Income-tax (Appeals) in Form 35 bearing e filing acknowledgement no. 460689910200624 dated 20.06.2024 contending that the appellant has duly claimed the benefit of concessional tax rates as provided in Section 115BAB after filing Form-10BD on 28.09.2022 vide acknowledgement no. 553122760280922 and the appellant has filed his Income tax Return for the AY 2023-24 u/s 115BAB and CPC, Bengaluru incorrectly computed the income of the appellant u/s 115BAA which is bad in law and beyond the facts of the case and the appellant has requested the Authority to drop the demand against the appellant. Presently the matter is pending.
- 2. The Income Tax Department ("Authority") has issued a notice u/s 271(1)(b) of the Income Tax Act against one of our group entities Raj Kumar HUF vide DIN & Order no. ITBA/AST/S/156/2023-24/1052447146(1) dated 29.04.2023 and Demand Reference No. and DIN No. 2023201537000351892T for an amount of Rs. 29,74,178/- for the AY 2015-16. ("Demand"). Against the said Demand, Raj Kumar HUF has filed an appeal before the Joint Commissioner (Appeals)/Commissioner of Income-tax (Appeals) in Form 35 bearing e filing acknowledgement no. 174185580270523 dated 27.05.2023. The Appellant Raj Kumar HUF ("Appellant") has contended that the Assessing Officer has erred and neglected the facts while passing the assessment order and has erred by ignoring the direction of the Hon'ble Supreme Court of India in the case of Union of India vs. Ashish Agarwal Civil Appeal 3005/2022 dated 04.05.2022 and CBDT Instruction No. 01/2022 (F.No. 279/Misc./M-51/2022- ITJ) dated 11.05.2022, which requires that information and material may not be provided in case for AY 2013-14, A.Y. 2014-2015 and AY 2015-2016, if the income escaping assessment in that case for that year amounts to or is likely to amount to less than Rupees 50 Lakhs. The Appellant has contended that since the alleged income escaping amount in the Appellant's case is Rs. 48, 85, 983/- vide assessment order dated 29.04.2023 is less than Rs. 50 lakhs, therefore the assessment order of the Authority is in violation of the CBDT Instruction and Hon'ble Supreme Court's directions and therefore the Demand against the Appellant should be dropped by the Authority. Presently the matter is pending.
- 3. The Income Tax Department ("Authority") has issued a notice against one of our group entities Raj Kumar HUF vide DIN & Order no. ITBA/PNL/F/271(1)(b)/2023-24/1052447280(1) dated 01/03/2024 and Demand Reference No. and DIN No. 2023201540415456633T for an amount of Rs.10,000/- for the AY 2015-16. ("Demand"). An appeal has been filed in the main case against the demand. Presently the matter is pending.

# Litigation involving our Directors

Direct Tax

Nil

Indirect Tax

Nil



#### Outstanding dues to creditors

Our Board, in its meeting held on September 02, 2024 has considered and adopted the Materiality Policy. In terms of the Materiality Policy, creditors of our Company to whom an amount exceeding Rs. 100.00 lakhs would be considered as 'material creditors'.

As per the latest Restated Financial Statements, our total trade payables as on March 31, 2024 was Rs. 5.08/- lakhs and there is no material creditors exist as on March 31, 2024 and hence no such disclosure of material creditors would be required to disclose in this Draft Red Herring Prospectus.

Based on this criteria, details of outstanding dues owed as on March 31, 2024 by our Company are set out below:

Types of Creditors	Number of Creditors	Amount involved (Rs. in Lakhs)
Micro, small and medium enterprises	08	4.09
Material Creditors	Nil	Nil
Other Creditors	03	0.99
Total	11	5.08



# GOVERNMENT AND OTHER STATUTORY APPROVALS

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies/ regulatory authorities/ certification bodies required to undertake the Issue or continue our business activities and except as mentioned below, no further approvals are required for carrying on our present or proposed business activities.

In view of the approvals listed below, we can undertake this Issue and our current business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the Issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Draft Red Herring Prospectus.

The main objects clause of the Memorandum of Association of our Company and the objects incidental, enable our Company to carry out its activities.

The Company has got following licenses/registrations/approvals/ consents/ permissions from the Government and various other Government agencies required for its present business.

#### **INCORPORATION DETAILS OF THE COMPANY**

- 1. The Company was incorporated on November 09, 2004, as 'P S Raj Steels Private Limited', a private limited company under the Companies Act, 1956, pursuant to a Certificate of Incorporation issued by the Registrar of Companies, NCT of Delhi & Haryana.
- 2. Subsequently, pursuant to a resolution passed by the Shareholders in an Extra-Ordinary General Meeting held on May 17, 2024, the Company was converted from a private limited company to a public limited company and a fresh Certificate of Incorporated dated August 06, 2024 was issued by the Registrar of Companies, NCT of Delhi & Haryana. Consequent to the said conversion, the name of our Company was changed to 'P S Raj Steels Limited' from 'P S Raj Steels Private Limited'.

# APPROVALS IN RELATION TO THE ISSUE

#### **Corporate Approvals**

- 1. Our Board of Directors, pursuant to the resolution passed in its meeting dated August 30, 2024, has authorised the Issue, subject to the approval by the shareholders of our Company under section 62(1)(c) of the Companies Act, 2013.
- 2. Our shareholders have, pursuant to a resolution dated September 03, 2024 Section 62(1)(c) of the Companies Act, 2013, authorized the Issue.

# APPROVAL FROM STOCK EXCHANGE

Our Company has received in- principle listing approval from the NSE Emerge dated  $[\bullet]$  for listing of Equity Shares issued pursuant to the issue.

#### **OTHER APPROVALS**

- 1. Our Company's International Securities Identification Number ("ISIN") is **INE0XUS01012**.
- 2. Our Company has entered into an agreement on June 14, 2024 with the National Securities Depository Limited (NSDL) and the Registrar and Transfer Agent, who in this case is Bigshare Services Private Limited, for the dematerialization of its shares.
- 3. Our Company has entered into an agreement on June 21, 2024, with the Central Depository Services (India) Limited (CDSL) and the Registrar and Transfer Agent, who in this case is Bigshare Services Private Limited, for the dematerialization of its shares.



# APPROVALS/ LICENSES IN RELATION TO THE BUSINESS OF OUR COMPANY

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

# A. Under Direct and Indirect Laws

Sr. No.	Nature of License / Approvals / Registrations	Issuing Authority	Particulars of License / Approvals	Validity Period	Special conditions, if any
1.	RegistrationinIncomeTaxDepartment	Income Tax Department, Govt. of India	PAN: AADCP4136C	Perpetual	-
2.	Allotment of Tax Deduction Account Number (TAN)	Income tax Department, Govt. of India	TAN: RTKP03828G	Perpetual	-
3.	Certificate of Registration under Goods and Service Tax (GST)	Central Board of Indirect Taxes and Customs	GSTIN: 06AADCP4136C1ZV	Perpetual	-

# B. Business Related Certifications/ Licenses

Sr. No.	Nature of License / Approvals / Ratings	Issuing Authority	Particulars of License / Approvals / Certificate no.	Date of Issue	Validity Period
1.	Importer-Exporter Certificate	DirectorateGeneralofForeignTrade,MinistryofCommerceandIndustry	3306005177	February 01, 2007	Perpetual
2.	Approval of plan under the Factories Act, 1948 granted to the Company for its factory at V.P.O. Talwandi Rukka, Shardhwa Road, Hisar- 125001, Haryana, India.	Chief Inspector of Factories, Haryana, Chandigarh.	HSR/FBP_4441	July 16, 2019	Perpetual
3.	Factory License	Chief Inspector of Factories, Haryana.	HSR-ONLINE-7	January 19, 2021	Valid till December 31, 2025
4.	Udyam Registration Certificate	Ministry of Micro, Small and Medium Enterprises	UDYAM-HR-06- 0003066	December 14, 2020	Perpetual
5.	Registration Certificate of Establishment under Punjab Shops & Commercial Establishments Act, 1958	Department of Labour, Haryana	PSA/REG/HSR//033 7754	September 05, 2024	Perpetual



6.	Legal Entity Identifier Code	Legal Entity Identifier India Limited	335800EA4FVXZ9L MG691	August 19, 2024	Valid till August 18, 2025
7.	ISO 9001:2015	Universal Certification Services Private Limited	UCSPL8024I01600	August 21, 2024	Valid till August 20, 2027

*Note:* The Company's Import Export Code, ISO Certificate and factory license, are in its erstwhile name P S Raj Steels Private Limited.

# C. LABOUR LAWS RELATED APPROVALS

Sr. No.	Nature of License / Approvals / Ratings	Issuing Authority	Particulars of License / Approvals	Date of Issue	Validity Period
1.	ESIC Code	Employees State Insurance Corporation	13000811460001099	Currently not available with the Company	Perpetual
2.	EPF Code	Office of the Regional Provident Fund Commissioner	HR/RTK/2220I	April 04, 2008	Perpetual

*Note: The Company's ESIC and EPF registration, are in its erstwhile name P S Raj Steels Private Limited.* 

# D. INTELLECTUAL PROPERTY RELATED APPROVALS

Sr. No.	Trademark Certificate/ Application No.	Issuing Authority	Description of Goods and Services	Class	Status	Trademark
1.	2310298	Registrar of Trade Marks	Stainless-steel Tubes and Pipes	6	Opposed	
2.	6590416	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PSSR
3.	6591667	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	GROUP OF COMPANIES
4.	6591670	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	SS PIPE & TUBES
5.	6591668	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	PIPE
6.	6591669	Registrar of Trade Marks	Stainless-steel pipes, Tubes of stainless-steel	6	Formalities Check Pass	STAINLESS STEEL TUBE & PIPE
7.	Our Company h					



# E. ENVIRONMENT RELATED APPROVALS

Sr. No.	Nature of License / Approvals / Ratings	Issuing Authority	Particulars of License / Approvals	Date of Issue	Validity Period
1.	Pollution Control Certificate for factory situated at V.P.O Talwandi Rukka, Hisar.	Haryana State Pollution Control Board	Consent No.: 313129024HISCTO499333 48	January 08, 2024	April 01, 2024 to March 31, 2026

IT MUST, HOWEVER BE, DISTINCTLY UNDERSTOOD THAT IN GRANTING THE ABOVE-MENTIONED APPROVALS, THE CENTRAL GOVERNMENT, STATE GOVERNMENT, RBI AND OTHER AUTHORITIES DO NOT TAKE ANY RESPONSIBILITY FOR THE FINANCIAL SOUNDNESS OF THE COMPANY OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS.



# OTHER REGULATORY AND STATUTORY DISCLOSURES

#### AUTHORITY FOR THE ISSUE

#### **Corporate Approvals**

- ✓ Our Board has authorized the Fresh Issue of Equity shares by a resolution dated August 30, 2024 subject to the approval of the shareholders of our Company under Section 62(1)(c) of the Companies Act, 2013.
- ✓ Our shareholders have, pursuant to a special resolution passed at the Extra Ordinary General Meeting of our Company held on September 03, 2024, at the Registered office of our Company under Section 62(1)(c) of the Companies Act 2013, authorized the Issue.
- ✓ Our Company has obtained in-principle approval dated [●] from the Emerge platform of NSE for using the name of the Exchange in its Prospectus for listing of the Equity Shares issued by our Company pursuant to the Issue.

#### Approvals from Lenders

✓ We have received No Objection Certificate dated August 27, 2024 from Banker to the Company i.e., HDFC Bank Limited.

# PROHIBITION BY SEBI OR OTHER GOVERNMENTAL AUTHORITIES

Our Company, its promoters, members of the promoter group and its directors, are not debarred or prohibited from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by the Board or any securities market regulator in any other jurisdiction or any other authority/ court as on the date of this Draft Red Herring Prospectus.

The listing of any securities of our Company has never been refused at any time by any of the stock exchanges in India.

#### **PROHIBITION BY RBI**

Neither our Company nor any of its Promoter or Director has been declared as wilful defaulter(s) or fraudulent borrowers by the RBI or any other governmental authority.

#### DIRECTORS ASSOCIATED WITH THE SECURITIES MARKET

None of our Directors are associated with the securities market and there has been no outstanding action initiated by SEBI against them in the five years preceding the date of this Draft Red Herring Prospectus.

#### **COMPLIANCE WITH THE COMPANIES (SIGNIFICANT BENEFICIAL OWNERSHIP) RULES, 2018**

Our Company, its Promoters and Promoter Group is in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 ("SBO Rules"), to the extent applicable, as on the date of this Draft Red Herring Prospectus.

#### ELIGIBILITY FOR THE ISSUE

Our Company is an "Unlisted Issuer" in terms of the SEBI ICDR Regulations; and this Offer is an "Initial Public Offer" in terms of the SEBI ICDR Regulations.

This Offer is being made in terms of Regulation 229(1) of Chapter IX of the SEBI ICDR Regulations, as amended from time to time, whereby, an issuer, whose post-issue paid-up capital is less than or equal to ten crores rupees, offer equity shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the NSE Emerge).

As per Regulation 229(3) of the SEBI ICDR Regulations, our Company satisfies track record and/or other eligibility conditions of NSE Emerge.

a) Our Company was incorporated on November 09, 2004 under the Companies Act, 1956 with the Registrar of Companies, NCT of Delhi & Haryana.



- b) As on the date of this Draft Red Herring Prospectus, our Company has a total paid-up equity capital (face value) of Rs. 551.83 Lakhs comprising 55,18,314 Equity Shares of Rs. 10/- each and the post-issue paid-up capital (face value) will be Rs. [•] Lakhs comprising [•] Equity Shares which shall be below Rs. 25 crores.
- c) Our Promoters have an average track record of over a decade as on date of filing of this Draft Red Herring Prospectus.
- d) Our company had positive cash accruals (earnings before interest, depreciation and tax) from operations in 2 out of 3 financial years preceding the date of this Draft Red Herring Prospectus and its net-worth is positive.
- e) Our Company has not been referred to Board for Industrial and Financial Reconstruction (BIFR) or no proceedings have been admitted under Insolvency and Bankruptcy Code against our company and promoting companies.
- f) There is no winding up petition against the Company, which has been admitted by NCLT/ Court of competent jurisdiction or a liquidator has not been appointed.
- g) No material regulatory or disciplinary action has been taken by a stock exchange or regulatory authority in the past three years against our Company.
- h) Other Disclosures:
  - We have disclosed all material regulatory or disciplinary actions by a stock exchange or regulatory authority in the past one year in respect of Promoter/ promoting company(ies), group companies, companies promoted by the Promoter/ promoting company(ies) of our company in the Draft Red Herring Prospectus.
  - There are no defaults in respect of payment of interest and/or principal to the debenture/bond/fixed deposit holders, banks, FIs by our company, Promoter/promoting company(ies), group companies, companies promoted by the Promoter/ promoting company(ies) during the past three years except as mentioned in the Draft Red Herring Prospectus.
  - We have disclosed the details of our Company, Promoter/promoting company(ies), group companies, companies promoted by the Promoter/promoting company(ies) litigation record, the nature of litigation, and status of litigation. For details, please refer the chapter "*Outstanding Litigations and Material Developments*" on page 249.
  - We have disclosed all details of the track record of the directors, the status of criminal cases filed or nature of the investigation being undertaken with regard to alleged commission of any offence by any of its directors and its effect on the business of the company, where all or any of the directors of issuer have or has been charge-sheeted with serious crimes like murder, rape, forgery, economic offences etc. For Details, refer the chapter "*Outstanding Litigations and Material Developments*" on page 249.

			(Rs. In Lakhs
Particulars	Year Ended March 31, 2024	Year ended March 31, 2023	Year ended March 31, 2022
Cash Flow from Operating Activities	487.30	256.18	41.70
Capital Expenditure (Net of proceed from sale of PPE)	55.00	66.73	-96.19
Free Cash Flow	432.30	189.45	137.89

i) Calculation of Free Cash to Equity:



Free Cash Flow is calculated	Cash flow from Operations - Capital Expenditure
as	
Where,	
Cash Flow from Operating	Cash Generated from Operating Activities - Income Tax paid (if
Activities is calculated as	any)
Capital Expenditure is	Purchase of Property, plant, and equipment (PPE) (including
calculated as	Capital Work in Progress (CWIP)) - Sale proceeds of PPE, CWIP
	(if any) + Capital Advances (if any)

				(Rs. In Lakhs)	
Particula	Year Ended March 31,2024	Year ended March 31, 2023	Year ended March 31, 2022		
Cash Flow from Operating Ac	ctivities	487.30	256.18	41.70	
Capital Expenditure (Net of pro	ceed from sale of PPE)	55.00	66.73	(96.19)	
Net Borrowing		(21.50)	93.10	(12.54)	
interest (Net of Tax)	113.20	94.39	89.47		
Free Cash Flow to equity	297.60	188.16	35.88		
Free Cash Flow to equity is	Cash flow from Operation	ations - Capital	Expenditure+	Net	
calculated as	<b>Borrowings-Interest</b> I	Expenses* (1-t)			
Where,					
Cash Flow from Operations	Cash flow from Opera Interest Expenses* (1-t	-	xpenditure+ No	et Borrowings-	
Capital Expenditure is calculated as	Purchase of Property, plant, and equipment (PPE) (including Capital Work in Progress (CWIP)) - Sale proceeds of PPE, CWIP (if any) + Capital Advances (if any)				
Net borrowings	Will be determined as Proceeds from Long Term Borrowings - Repayments of Long-Term Borrowings + Proceeds from Short Term Borrowings-Repayments of Short-term Borrowings				

As per Regulation 230(1) of the SEBI ICDR Regulations, our Company has ensured that:

- a. The Draft Red Herring Prospectus has been filed with NSE and our Company has made an application to NSE for listing of its Equity Shares on the Emerge platform of NSE. NSE is the Designated Stock Exchange.
- b. Our Company has entered into an agreement with NSDL on June 14, 2024 and with CDSL on June 21, 2024 for dematerialisation of its Equity Shares already issued and proposed to be issued.
- c. The entire pre-Offer capital of our Company has fully paid-up Equity Shares and the Equity Shares proposed to be issued pursuant to this IPO are fully paid-up.
- d. The entire Equity Shares held by the Promoter are in dematerialised form.
- e. The fund requirements set out for the Objects of the Issue are proposed to be met entirely either from the Net Proceeds or from Internal Accruals. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Offer as required under the SEBI ICDR Regulations. For details, please refer the chapter "*Objects of the Issue*" on page 95.



Our Company confirms that it will ensure compliance with the conditions specified in Regulation 230(2) of the SEBI ICDR Regulations, to the extent applicable.

Further, our Company confirms that it is not ineligible to make the Offer in terms of Regulation 228 of the SEBI ICDR Regulations, to the extent applicable. The details of our compliance with Regulation 228 of the SEBI ICDR Regulations are as follows:

- a. Neither our Company nor our Promoters, members of our Promoter Group or our Directors are debarred from accessing the capital markets by the SEBI.
- b. None of our Promoters or Directors are Promoters or directors of companies which are debarred from accessing the capital markets by the SEBI.
- c. Neither our Company nor our Promoters or Directors is a wilful defaulter or fraudulent borrower.
- d. None of our Promoters or Directors is a fugitive economic offender.

We further confirm that we shall be complying with all other requirements as laid down for such offer under Chapter IX of SEBI ICDR Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

#### We further confirm that:

In accordance with Regulation 246 of the SEBI ICDR Regulations, the Book Running Lead Manager shall ensure that the issuer shall file copy of the Prospectus with SEBI along with relevant documents as required at the time of filing the Prospectus to SEBI.

In accordance with Regulation 260 of the SEBI ICDR Regulations, this Offer is 100% underwritten and shall not restrict to the minimum subscription level. The BRLM shall underwrite at least 15% of the total offer size. For further details pertaining to underwriting please refer to chapter titled "*General Information*" beginning on page 62.

In accordance with Regulation 268 of the SEBI ICDR Regulations, we shall ensure that the total number of proposed allottees in the Offer is greater than or equal to fifty, otherwise, the entire application money will be unblocked or refunded forthwith. If such money is not unblocked or repaid within four days from the date our company becomes liable to unblock or repay it, then our company and every officer in default shall, on and from expiry of fourth day, be liable to unblock or repay such application money, with interest as prescribed under SEBI ICDR Regulations and section 40 of the Companies Act, 2013.

# COMPLIANCE WITH PART A OF SCHEDULE VI OF THE SEBI ICDR REGULATIONS

Our Company is in compliance with the provisions specified in Part A of Schedule VI of the SEBI ICDR Regulations.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF DRAFT OFFER DOCUMENT/ OFFER DOCUMENT TO SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE OFFER IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT. THE BOOK RUNNING LEAD MANAGER KHAMBATTA SECURITIES LIMITED, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR



MAKING AN INVESTMENT IN THE PROPOSED OFFER. IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY ARE PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT OFFER DOCUMENT/ OFFER DOCUMENT, THE BOOK RUNNING LEAD MANAGER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER, KHAMBATTA SECURITIES LIMITED HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED SEPTEMBER 10, 2024 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT DOES NOT, HOWEVER, ABSOLVE THE ISSUER FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED OFFER. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE BOOK RUNNING LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THIS DRAFT OFFER DOCUMENT/ OFFER DOCUMENT.

Note: All legal requirements pertaining to the Offer will be complied with at the time of registration of this Prospectus with the RoC in terms of section 26 and 28 of the Companies Act, 2013.

#### DISCLAIMER FROM OUR COMPANY AND THE BOOK RUNNING LEAD MANAGER

Our Company and the Book Running Lead Manager accept no responsibility for statements made otherwise than in this Draft Red Herring Prospectus or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's website, <u>www.pssrgroup.com</u> or the website of any affiliate of our Company, would be doing so at his or her own risk.

The Book Running Lead Manager accept no responsibility, save to the limited extent as provided in the Offer Agreement and the Underwriting Agreement entered into between the Underwriter and our Company and Market Maker Agreement entered into among Market Maker and our Company.

All information shall be made available by our Company and the Book Running Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever.

Our Company and the Book Running Lead Manager shall make all information available to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports or at collection centres etc.

The Book Running Lead Manager and its associates and affiliates may engage in transactions with and perform services for, our Company and associates of our Company in the ordinary course of business and may in future engage in the provision of services for which they may in future receive compensation. Khambatta Securities Limited is not an associate of the Company and is eligible to be appointed as the Book Running Lead Manager in this Offer, under SEBI MB Regulations.

Investors who apply in this Offer will be required to confirm and will be deemed to have represented to our Company and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares and will not offer, sell, pledge or transfer the Equity Shares to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares. Our Company and the Book Running Lead Manager and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares.



Neither our Company nor Book Running Lead Manager is liable for any failure in (i) uploading the Applications due to faults in any software/ hardware system or otherwise, or (ii) the blocking of the Application Amount in the ASBA Account on receipt of instructions from the Sponsor Bank on the account of any errors, omissions or non-compliance by various parties involved, or any other fault, malfunctioning, breakdown or otherwise, in the UPI Mechanism.

# DISCLAIMER IN RESPECT OF JURISDICTION

This Offer is being made in India to persons resident in India including Indian nationals resident in India (who are not minors, except through their legal guardian), Hindu Undivided Families (HUFs), companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in shares, Mutual Funds, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to RBI permission), Trusts registered under the Societies Registration Act, 1860, as amended from time to time, or any other trust law and who are authorised under their constitution to hold and invest in shares, permitted insurance companies and pension funds and to non-residents including NRIs and FIIs. This Draft Red Herring Prospectus does not, however, constitute an offer to sell or an invitation to subscribe to Equity Shares offered hereby in any other jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession the Draft Red Herring Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in Delhi only.

No action has been or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented thereby may not be offered or sold, directly or indirectly, and the Draft Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of the Draft Red Herring Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been any change in the affairs of our Company since the date hereof or that the information contained herein is correct as of any time subsequent to this date.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S Securities Act and in compliance with applicable laws, legislations and Prospectus in each jurisdiction, including India.

# DISCLAIMER CLAUSE OF THE NSE

As required, a copy of the Draft Red Herring Prospectus shall be submitted to the NSE (NSE Emerge). The Disclaimer Clause as intimated by the NSE (NSE Emerge) to us, post scrutiny of the Draft Red Herring Prospectus, shall be included in the Prospectus prior to the filing with RoC.

# DISCLAIMER CLAUSE UNDER RULE 144A OF THE U.S. SECURITIES ACT

The Equity Shares have not been and will not be registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S of the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold (i) in the United States only to "qualified institutional buyers", as defined in Rule 144A of the Securities Act, and (ii) outside the United States in offshore transactions in reliance on Regulations under the Securities Act and in compliance with the applicable laws of the jurisdiction where those offers and sales occur.



Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in compliance with Regulations under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction. Further, each applicant, wherever requires, agrees that such applicant will not sell or transfer any Equity Share or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applicants may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

# LISTING

Application have been made to NSE Emerge for obtaining permission for listing of the Equity Shares being offered and sold in the Offer on its NSE Emerge after the allotment in the Offer. NSE is the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Offer.

Our company has obtained In-principle approval from NSE vide letter dated [•] to use name of NSE in the Prospectus for listing of equity shares on NSE Emerge.

If the permissions to deal in and for an official quotation of our Equity Shares are not granted by the NSE Emerge, the Company shall unblock, without interest, all moneys received from the applicants in pursuance of the Prospectus. If any such money is not unblocked within four (4) days after the issuer becomes liable to unblock it then our Company and every director of the company who is an officer in default shall, on and from the expiry of the fourth (4) day, be jointly and severally liable to unblock that money with interest at the rate of fifteen per cent per annum (15% p.a.) as prescribed under Section 40 of the Companies Act, 2013.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the NSE Emerge mentioned above are taken within the Three (3) Working Days of the Offer Closing Date.

#### CONSENTS

Consents in writing of: (a) The Directors, Promoters, the Chief Financial Officer, Company Secretary & Compliance Officer and the Statutory Auditors; and (b) the Book Running Lead Manager, Registrar to the Offer, the Legal Advisors to the Offer, Banker to the Issue<sup>(#)</sup>, Bankers to the Company, Market Maker<sup>(#)</sup> and Underwriters to act in their respective capacities, have been or shall be duly obtained as the case may be and shall be filed along with a copy of the Prospectus with the RoC, as required under Section 26 and Section 28 of the Companies Act, 2013.

# (#) The aforesaid will be appointed prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

In accordance with the Companies Act, 2013 and the SEBI ICDR Regulations, M/s Jain Mittal Chaudhary & Associates, Chartered Accountants, have provided their written consent to the inclusion of their reports dated September 02, 2024 on Restated Financial Statements and to the inclusion of their reports dated September 02, 2024 on Statement of Possible Tax Benefits, which may be available to the Company and its shareholders, included in this Draft Red Herring Prospectus in the form and context in which they appear therein and such consents and reports have not been withdrawn up to the time of filing of this Draft Red Herring Prospectus.



Except the report of the Peer Reviewed Auditor on statement of possible tax benefits and report on Restated Financial Statements for the financial years ended on March 31, 2024, 2023, and 2022 as included in this Draft Red Herring Prospectus, our Company has not obtained any expert opinion.

Here, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act

# PREVIOUS PUBLIC OR RIGHTS ISSUES DURING THE LAST FIVE YEARS

We have not made any rights to the public and public issues in the past, and we are an "Unlisted Company" in terms of the SEBI ICDR Regulations and this Offer is an "Initial Public Offer" in terms of the SEBI ICDR Regulations.

# COMMISSION AND BROKERAGE PAID ON PREVIOUS ISSUES OF OUR EQUITY SHARES IN LAST FIVE YEARS

Since this is an Initial Public Offer of the Company, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure subscription for any of the Equity Shares since inception of the Company.

# CAPITAL ISSUES DURING THE LAST THREE YEARS BY OUR COMPANY, LISTED GROUP COMPANIES & ASSOCIATES OF OUR COMPANY

Except as disclosed in Chapter titled "*Capital Structure*" on page 71, our Company has not made any capital issue during the previous three years.

We do not have any listed Group Company/ Subsidiary/ Associate as on date of this Draft Red Herring Prospectus.

# PERFORMANCE VIS-À-VIS OBJECTS

Except as stated in the chapter titled "*Capital Structure*" beginning on page 71, we have not made any previous rights and / or public issues during the last five (5) years and are an "Unlisted Issuer" in terms of SEBI ICDR Regulations and this Offer is an "Initial Public Offer" in terms of the SEBI ICDR Regulations, the relevant data regarding performance vis-à-vis objects is not available with the Company.



# PRICE INFORMATION OF PAST ISSUES HANDLED BY THE BOOK RUNNING LEAD MANAGER

# SME IPO

Sr. No.	Issue Name	Issue size (₹ in Crores)	Issue Price (in Rs.)	Listing date	Opening Price on Listing Date (in ₹)	+/- % change in closing price, [+/- % change in closing benchmark		
						30th calendar days from listing	90th calendar days from listing	180th calendar days from listing
1.	Rudrabhishek Enterprises Limited	18.73	41.00	July 13, 2018	41.25	-1.68 [+3.05]	-1.56 [+2.32]	+15.95 [+0.60]
2.	Gayatri Rubbers and Chemicals Limited	4.58	30.00	February 07, 2023	35.00	+21.17 [+0.19]	+42.17 [+1.96]	+93.17 [10.13]
3.	Vels Films International Limited	33.74	99.00	March 22, 2023	101	-0.30 [+2.76]	-3.54 [+9.35]	+35.35 [17.73]
4.	Quality Foils (India) Limited	4.52	60.00	March 24, 2023	100	+62.33 [+4.01]	+50.08 [+11.28]	+85.00 [18.82]
5.	Quicktouch Technologies Limited	9.33	61.00	May 02, 2023	92	+121.97 [+2.13]	+129.51 [+8.26]	+344.10 [+4.96]
6.	De Neers Tools Limited	22.99	101.00	May 11, 2023	190	+74.50 [+1.46]	+144.55 [+6.96]	+136.63 [+6.09]
7.	Sahaj Fashions Limited	13.96	30.00	September 06, 2023	31	-11.50 [-0.33]	-19.83 [+5.49]	-15.00 [+14.11]
8.	*Divine Power Energy Limited	22.75	40.00	July 02, 2024	162.75	+135.75 [+2.98]	NA	NA

\*Divine Power Energy Limited was listed on July 02, 2024, so 90 days and 180 days not applicable

Sources: All share price data is taken from <u>www.nseindia.com</u>.



# FOR MAIN BOARD IPOs

Sr No.	Issue Name	Issue size (₹ in Crores)	Issue Price (in Rs.)	Listing date	Opening Price on Listing Date (in ₹)	+/- % change in closing price, [+/- % change in closing benchmark		
						30th calendar days from listing	90th calendar days from listing	180th calendar days from listing
1.	EMS Limited	321.25	211	September 21, 2023	282.05	+43.10 [-1.01]	+100.81 [+8.67]	+82.39 [+11.72]
2.	Vibhor Steel Tubes Limited	72.17	151	February 20, 2024	425.00	+74.60 [-1.61]	+76.42 [+1.82]	+68.64 [+11.05]

Sources: All share price data is taken from www.nseindia.com.

Note:

- i. The CNX Nifty are considered as the Benchmark Index
- ii. Prices on NSE are considered for all of the above calculations
- iii. In case 30th/90th/180th day is not a trading day, closing price on NSE of the next trading day has been considered
- iv. In case 30th/90th/180th days, scrips are not traded then last trading price has been considered.
- v. Designated Stock Exchange as disclosed by the respective Issuer at the time of the issue has been considered for disclosing the price information.



# SUMMARY STATEMENT OF PRICE INFORMATION OF PAST ISSUE HANDLED BY BOOK RUNNING LEAD MANAGER

Financial Year	Total no. of IPOs	f raised	Nos. of IPOs trading at discount on as on 30 <sup>th</sup> calendar days from listing date		Nos. of IPOs trading at premium on as on 30 <sup>th</sup> calendar days from listing date		Nos. of IPOs trading at discount as on 180th calendar days from listing date		Nos. of IPOs trading at premium as on 180th calendar days from listing date					
			Over 50%	Between 25%-50%	Less than 25%	Over 50%	Between 25%-50%	Less than 25%	Over 50%	Between 25%-50%	Less than 25%	Over 50%	Between 25%-50%	Less than 25%
2024-25	1	22.75	-	-	-	1	-	-	-	-	-	-	-	-
2023-24	5	439.70	-	-	1	3	1	-	-	-	1	4	-	-
2022-23	3	42.84	-	-	1	1	-	1	-	-	-	2	1	-
2021-22	-	-	-	-	-	-	-	-	-	-	-	-	-	-

#### TRACK RECORD OF PAST ISSUES HANDLED BY BOOK RUNNING LEAD MANAGER

For details regarding track record of the Book Running Lead Manager to the issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the Book Running Lead Manager at <u>www.khambattasecurities.com</u> for Khambatta Securities Limited.



#### STOCK MARKET DATA OF EQUITY SHARES

This being an initial public Offer of the Equity Shares of our Company, the Equity Shares are not listed on any stock exchange and accordingly, no stock market data is available for the Equity Shares.

# MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Company have appointed Bigshare Services Private Limited as the Registrar to the Offer, to handle the investor grievances in co-ordination with the Compliance Officer of the Company. All grievances relating to the present Issue may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and name of bank and branch.

The Company would monitor the work of the Registrar to ensure that the investor grievances are settled expeditiously and satisfactorily.

The Registrar to the Offer will handle investor's grievances pertaining to the Issue. A fortnightly status report of the complaints received and redressed by them would be forwarded to the Company. The Company would also be coordinating with the Registrar to the Offer in attending to the grievances to the investor.

All grievances relating to the ASBA process may be addressed to the SCSBs, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant. We estimate that the average time required by us or the Registrar to the Offer or the SCSBs for the redressal of routine investor grievances will be seven business days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, we will seek to redress these complaints as expeditiously as possible.

The Company shall obtain authentication on the SCORES and comply with the SEBI circular (CIR/OIAE/1/2013) dated April 17, 2013 in relation to redressal of investor grievances through SCORES.

Our Board has also constituted a Stakeholders' Relationship Committee. The composition of the Stakeholders' Relationship Committee is as follows:

Name of the Directors	Nature of Directorship	Designation in Committee		
Dinesh Vinayak	Chairperson	Independent Director Managing Director		
Deepak Kumar	Member			
Gaurav Gupta	Member	Whole-time Director		

For further details, please see the chapter titled "Our Management" beginning on page 198.

Our Company has also appointed Ms. Suman, as the Compliance Officer of the Company and she may be contacted at the Corporate Office of our Company.

Ms. Suman P S Raj Steels Limited 51 Block-A, IDC, Hisar-125001, Haryana, India. Tel No.: +91-9992555491 E-mail: cs@psrajsteels.com

Website: <u>www.pssrgroup.com</u>

# STATUS OF INVESTOR COMPLAINTS

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Red Herring Prospectus and hence there are no pending investor complaints as on the date of this Draft Red Herring Prospectus.



#### DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

The Company has appointed Registrar to the Offer, to handle the investor grievances in coordination with our Company. All grievances relating to the present Offer may be addressed to the Registrar with a copy to the Compliance Officer, giving full details such as name, address of the Applicant, number of Equity Shares applied for, amount paid on application and name of bank and branch. The Company would monitor the work of the Registrar to the Offer to ensure that the investor grievances are settled expeditiously and satisfactorily. The Registrar to the Offer will handle investor's grievances pertaining to the Offer. A fortnightly status report of the complaints received and redressed by them would be forwarded to the Company. The Company would also be coordinating with the Registrar to the Offer in attending to the grievances to the investor.

All grievances relating to the ASBA process and UPI may be addressed to the SCSBs, giving full details such as name, address of the Applicant, number of Equity Shares applied for, amount paid on application and the Designated Branch of the SCSB where the Application Form was submitted by the ASBA Applicant. We estimate that the average time required by us or the Registrar to the Offer or the SCSBs for the redressal of routine investor grievances will be seven (7) business days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, we will seek to redress these complaints as expeditiously as possible.

The Registrar to the Offer shall obtain the required information from the SCSBs for addressing any clarifications or grievances of ASBA applicants or UPI Payment Mechanism Applicants. Our Company, the Book Running Lead Manager and the Registrar to the Offer accept no responsibility for errors, omissions, commission or any acts of SCSBs / Sponsor Bank including any defaults in complying with its obligations under applicable SEBI ICDR Regulations.



### SECTION IX - ISSUE INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being issued pursuant to this issue shall be subject to the provision of the Companies Act, SEBI (ICDR) Regulations, 2018, SCRA, SCRR, Memorandum and Articles, SEBI Listing Regulations, the terms of this Draft Red Herring Prospectus, the terms of Red Herring Prospectus, the Prospectus, the abridged prospectus, the Bid cum Application Form, the Revision Form, the Confirmation of Allocation Note ('CAN') and other terms and conditions as may be incorporated in the Allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to laws, guidelines, rules, notifications, and regulations relating to the issue of capital and listing of securities issued from time to time by SEBI, the Government of India, NSE, ROC, RBI and / or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that, in accordance with the Regulation 256 of the SEBI (ICDR), Regulations, 2018 read with SEBI circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants has to compulsorily apply through the ASBA Process. As an alternate payment mechanism, Unified Payments Interface (UPI) has been introduced (vide SEBI Circular Ref: SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018) as a payment mechanism in a phased manner with ASBA for applications in public Issues by retail individual investors through intermediaries (Syndicate members, Registered Stock-Brokers, Registrar and Transfer agent and Depository Participants).

Further, vide the said circular, Registrar to the Issue and Depository Participants have been also authorized to collect the Application forms. Investors may visit the official website of the concerned stock exchange for any information on operationalization of this facility of form collection by Registrar to the Issue and DPs as and when the same is made available.

# THE ISSUE

The Issue consists of a Fresh Issue by our Company. Expenses for the issue shall be borne by our Company in the manner specified in *"Objects of the Issue"* on page 95.

#### **AUTHORITY FOR THE ISSUE**

The present Public Issue of upto 20,20,000 Equity Shares which have been authorized by a resolution of the Board of Directors of our Company at their meeting held on August 30, 2024 and was approved by the Shareholders of the Company by passing Special Resolution at the Extra-Ordinary General Meeting held on September 03, 2024 in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

#### **RANKING OF EQUITY SHARE**

The Equity Shares being issued and allotted pursuant to the issue shall be subject to the provisions of the Companies Act, 2013 the SEBI ICDR Regulations, the SEBI Listing Regulations, the SCRA, the SCRR and our Memorandum and Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares of our Company including in respect of the right to receive dividends and other corporate benefits, if any, declared by us after the date of Allotment. For further details, please refer to Section titled "*Main Provision of Articles of Association*" beginning on page 332.

#### MODE OF PAYMENT OF DIVIDEND

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and recommended by the Board of Directors and the Shareholders at their discretion and will depend on a number of



factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act and applicable law. For further details, please refer to chapter titled *"Dividend Policy"* beginning on page 230.

# FACE VALUE, ISSUE PRICE, FLOOR PRICE AND PRICE BAND

The face value of each Equity Share is  $\gtrless$  10/- and the Issue Price at the lower end of the Price Band is  $\gtrless$  [•] per Equity Share ("Floor Price") and at the higher end of the Price Band is  $\gtrless$  [•] per Equity Share ("Cap Price").

The Price Band and the minimum Bid Lot will be decided by our Company in consultation with the BRLM and advertised in all editions of an English national daily newspaper, all editions of a Hindi national daily newspaper, each with wide circulation, at least two Working Days prior to the Bid/ Issue Opening Date and shall be made available to the Stock Exchange for the purpose of uploading on its website. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, shall be pre-filled in the Bid cum Application Forms available on the website of the Stock Exchange. The Issue Price shall be determined by our Company in consultation with the BRLM, after the Bid/ Issue Closing Date, on the basis of assessment of market demand for the Equity Shares offered by way of Book Building Process.

At any given point of time, there shall be only one denomination of Equity Shares.

The Issue Price shall be determined by our Company in consultation with the Book Running Lead Manager and is justified under the chapter titled *"Basis for Issue Price"* beginning on page 105.

# COMPLIANCE WITH SEBI (ICDR) REGULATIONS

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations, 2018. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

# **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- Right of free transferability of the Equity Shares; and
- Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2018 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provisions of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/or consolidation/splitting, see *"Main Provisions of Articles of Association"* on page 332.

# ALLOTMENT ONLY IN DEMARERIALIZED FORM

Pursuant to Section 29 of the Companies Act, 2013 the Equity Shares shall be Allotted only in dematerialised form. As per SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialised form. In this context, two agreements will be signed by our Company with the respective Depositories and the Registrar to the Issue before filing this Draft Red Herring Prospectus:



- Tripartite agreement among the NSDL, our Company and Registrar to the Issue dated June 14, 2024.
- Tripartite agreement among the CDSL, our Company and Registrar to the Issue dated June 21, 2024.

As per the provisions of the Depositories Act, 1996 & regulations made there under and Section 29(1) of the Companies Act, 2013, the equity shares of an issuer shall be in dematerialized form i.e., not in the form of physical certificates, but be fungible and be represented by the statement issued through electronic mode. The trading of the Equity Shares will happen in the minimum contract size of [•] Equity Shares and the same may be modified by the National Stock Exchange of India Limited from time to time by giving prior notice to investors at large. Allocation and allotment of Equity Shares through this Issue will be done in multiples of [•] Equity Shares subject to a minimum allotment of [•] Equity Shares to the successful Applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

# MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

In accordance with Regulation 267(2) of the SEBI ICDR Regulations, our Company shall ensure that the minimum application size shall not be less than ₹ 1,00,000/- (Rupees One Lakh) per application.

The trading of the Equity Shares will happen in the minimum contract size of  $[\bullet]$  Equity Shares and the same may be modified by the EMERGE Platform of NSE from time to time by giving prior notice to investors at large. For further details, see "Issue Procedure" on page 291.

## MINIMUM NUMBER OF ALLOTTEES

Further in accordance with Regulation 268(1) of SEBI ICDR Regulations, the minimum number of allottees in the Issue shall be 50 shareholders. In case, the number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

#### JOINT HOLDERS

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

#### JURISDICTION

Exclusive Jurisdiction for the purpose of this Issue is with the competent courts/authorities in India.

The Equity Share have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States and may not be issued or sold within the United States or to, or for the account or benefit of, U.S. personal (as defined in Regulation S), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being issued and sold only outside the United States in off-shore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s)



by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agent of our Company.

In accordance with Section 72 of the Companies Act, 2013, any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

# **RESTRICTIONS, IF ANY ON TRANSFER AND TRANSMISSION OF EQUITY SHARES**

Except for the lock-in of the pre-Issue capital of our Company, Promoter's minimum contribution as provided under the chapter titled "*Capital Structure*" on page 71 and except as provided in the Articles of Association there are no restrictions on transfer of Equity Shares. Further, there are no restrictions on the transmission of shares/debentures and on their consolidation/splitting, except as provided in the Articles of Association. For details, please refer chapter titled "*Main Provision of Articles of Association*" on page 332.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated herein above. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Draft Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limit under laws or regulations.

# ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of  $[\bullet]$  shares in terms of the SEBI Circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, in terms of Regulation 261(5) of the SEBI ICDR Regulations, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the EMERGE platform of NSE.

# NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company. Application by eligible NRIs, FPIs Registered with SEBI, VCFs, AIFs registered with SEBI and QFIs. It is to be understood that there is no reservation for Eligible NRIs or FPIs or QFIs or VCFs or AIFs registered with SEBI. Such Eligible NRIs, QFIs, FPIs, VCFs or AIFs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.



#### WITHDRAWAL OF THE ISSUE

Our Company in consultation with the BRLM, reserve the right to not to proceed with the Issue after the Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two (2) days of the Issue Closing Date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. The Book Running Lead Manager, through the Registrar to the Issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one (1) Working Day from the date of receipt of such notification. Our Company shall also inform the same to the Stock Exchange on which Equity Shares are proposed to be listed.

Notwithstanding the foregoing, this Issue is also subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company shall apply for after Allotment (ii) the final RoC approval of the Red Herring Prospectus after it is filed with the RoC. If our Company in consultation with BRLM withdraws the Issue after the Issue Closing Date and thereafter determines that it will proceed with an issue/issue for sale of the Equity Shares, our Company shall file a fresh Draft Red Herring Prospectus/Red Herring Prospectus with Stock Exchange.

#### MINIMUM SUBSCRIPTION

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten. If the Issuer does not receive the subscription of 100% of the Issue through this issue document including devolvement of Underwriter within sixty days from the date of closure of the Issue, the Issuer shall forthwith refund the entire subscription amount received within the time limit as prescribed under the SEBI (ICDR) Regulations and Companies Act, 2013.

In terms of Regulation 272(2) of SEBI ICDR Regulations, in case the issuer fails to obtain listing or trading permission from the stock exchange where the specified securities were to be listed, it shall refund through verifiable means the entire monies received within four (4) days of receipt of intimation from stock exchange rejecting the application for listing of specified securities, and if any such money is not repaid within four (4) days after the issuer becomes liable to repay it the issuer and every director of the company who is an officer in default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at the rate of fifteen percent per annum.

In terms of Regulation 260 of the SEBI ICDR Regulations, 2018, the Issue is 100% underwritten. For details of underwriting arrangement, kindly refer the chapter titled *"General Information"* on page 62.

Further, in accordance with Regulation 267 of the SEBI ICDR Regulations, 2018, the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

Further, in accordance with Regulation 268 of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be less than 50 (Fifty).

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### **ISSUE PROGRAM**

Events	Indicative Dates
Bid/ Issue Opening Date	[•]
Bid/ Issue Closing Date	[•]
Finalization of Basis of Allotment with the Designated	On or before [•]
Stock Exchange	



Initiation of Allotment / Refunds / Unblocking of Funds from ASBA Account or UPI ID linked bank account	On or before [●]
Credit of Equity Shares to Demat accounts of Allottees	On or before [•]
Commencement of trading of the Equity Shares on the Stock Exchange	On or before [●]

Note: Our Company in consultation with the Book Running Lead Manager, may consider participation by Anchor Investors in accordance with the SEBI ICDR Regulations. The Anchor Investor Bid/Offer Period shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI ICDR Regulations.

\*In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding two Working Days from the Bid/ Issue Closing Date for cancelled / withdrawn / deleted ASBA Forms, the Bidder shall be compensated at a uniform rate of  $\gtrless$  100 per day or 15% per annum of the Bid Amount, whichever is higher from the date on which the request for cancellation/withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked.

(ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated at a uniform rate  $\gtrless$  100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock;

(iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated at a uniform rate of  $\mathbb{Z}$  100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock;

(iv) any delay in unblocking of non allotted/ partially allotted Bids, exceeding two Working Days from the Bid/Offer Closing Date, the Bidder shall be compensated at a uniform rate of  $\gtrless$  100 per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding four Working Days from the Bid/Offer Closing Date by the SCSB responsible for causing such delay in unblocking.

The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and SEBI circular no SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 shall be deemed to be incorporated in the deemed agreement of the Bank with the SCSBs to the extent applicable, in case of delays in resolving investor grievances in relation to blocking/unblocking of funds, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of our Company with the SCSBs, to the extent applicable.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2. 2021 read with SEBI circular no no SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 and SEBI circular no. 2022 SEBI/HO/CFD/DIL2/CIR/P/2022/51 20, SEBI Circular dated April and No: SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022.

The above timetable, other than the Bid/ Issue Closing Date, is indicative and does not constitute any obligation on our Company the BRLM.

While our Company shall ensure that all steps for the completion of the necessary formalities for the listing and commencement of trading of the Equity Shares on the Stock Exchange are taken within three (3) Working Days of the Bid/ Issue Closing Date or such other period as may be prescribed by the SEBI, the timetable may be extended due to various factors, such as extension of the Bid/ Issue Period by our Company in consultation with



the BRLM, revision of the Price Band or any delay in receiving the final listing and trading approval from the Stock Exchange. The commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

The SEBI is in the process of streamlining and reducing the post Issue timeline for initial public offerings. Any circulars or notifications from the SEBI after the date of the Draft Red Herring Prospectus may result in changes to the abovementioned timelines. Further, the Issue procedure is subject to change to any revised circulars issued by the SEBI to this effect.

The BRLM will be required to submit reports of compliance with listing timelines and activities, identifying nonadherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it.

In terms of the UPI Circulars, in relation to the Issue, the BRLM will submit report of compliance with T+3 listing timelines and activities, identifying non-adherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it.

# SUBMISSION OF BIDS

#### Bid/ Issue Period (Except the Bid/ Issue Closing Date)

Submission and Revision in Bids: Only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time ("IST")

#### **Bid/ Issue Closing Date**

Submission and Revision in Bids: Only between 10.00 a.m. and 3.00 p.m. IST

#### On the bid/ issue closing date, the bids shall be uploaded until:

- i. 4.00 p.m. IST in case of Bids by QIBs and Non-Institutional Bidders, and
- ii. until 5.00 p.m. IST or such extended time as permitted by the Stock Exchange, in case of Bids by Retail Individual Bidders and Eligible Employees bidding in the Employee Reservation Portion.

On the Bid/ Issue Closing Date, extension of time will be granted by the Stock Exchange only for uploading Bids received from Retail Individual Bidders and Eligible Employees bidding in the Employee Reservation Portion after taking into account the total number of Bids received and as reported by the BRLM to the Stock Exchange.

The Registrar to the Issue shall submit the details of cancelled/ withdrawn/ deleted applications to the SCSBs on a daily basis within 60 minutes of the Bid closure time from the Bid/ Issue Opening Date till the Bid/ Issue Closing Date by obtaining the same from the Stock Exchanges. The SCSBs shall unblock such applications by the closing hours of the Working Day and submit the confirmation to the BRLM and the RTA on a daily basis.

To avoid duplication, the facility of re-initiation provided to Syndicate Members, if any shall preferably be allowed only once per Bid/batch and as deemed fit by the Stock Exchange, after closure of the time for uploading Bids

# It is clarified that Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.

Due to limitation of time available for uploading the Bids on the Bid/Issue Closing Date, Bidders are advised to submit their Bids one day prior to the Bid/Issue Closing Date. Any time mentioned in this Draft Red Herring Prospectus is Indian Standard Time. Bidders are cautioned that, in the event, large number of Bids are received



on the Bid/Issue Closing Date, as is typically experienced in public offerings, some Bids may not get uploaded due to lack of sufficient time. Such Bids that cannot be uploaded will not be considered for allocation under the Issue. Bids will be accepted only during Monday to Friday (excluding any public holiday). None among our Company or any Member of the Syndicate shall be liable for any failure in (i) uploading the Bids due to faults in any software/ hardware system or blocking of application amount by the SCSBs on receipt of instructions from the Sponsor Bank on account of any errors, omissions or non-compliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism.

In case of any discrepancy in the data entered in the electronic book vis-a-vis data contained in the physical Bid cum Application Form, for a particular Bidder, the details of the Bid file received from the Stock Exchange may be taken.

Our Company in consultation with the BRLM, reserve the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly. The Floor Price shall not be less than the face value of the Equity Shares.

In case of any revision to the Price Band, the Bid/Issue Period will be extended by at least three additional Working Days following such revision of the Price Band, subject to the Bid/Issue Period not exceeding a total of 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company in consultation with the BRLM, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a public notice, and also by indicating the change on the respective websites of the BRLM and the terminals of the Syndicate Members, if any and by intimation to SCSBs, other Designated Intermediaries and the Sponsor Bank as applicable. In case of revision of Price Band, the Bid Lot shall remain the same.

# **MIGRATION TO MAIN BOARD**

SEBI vide Circular Nos. CIR/MRD/DSA/17/2010 dated May 18, 2010, has stipulated the requirements for migration from SME platform to main board. The migration policy of NSE was intimated vide circular Download Ref. No.: NSE/SME/26110 dated March 10, 2014, further revised vide circular Download Ref. No. NSE/SME/37551 dated April 18, 2018, NSE/SME/47077 dated January 21, 2021 and NSE/SME/56427 dated April 20, 2023. NSE has further reviewed and revised the migration policy effective from April 01, 2024 from NSE Emerge to NSE Main Board as follows:

- The paid-up equity capital of the company shall not be less than ₹10 crores and the capitalisation of the company's equity shall not be less than ₹25 crores\*\* \*\* Explanation for this purpose, capitalisation will be the product of the price (average of the weekly high and low of the closing prices of the related shares quoted on the stock exchange during 3 months preceding the application date) and the post issue number of equity shares.
- 2. The company should have positive cash accruals (Earnings before Interest, Depreciation and Tax) from operations for each of the 3 financial years preceding the migration application and has positive PAT in the immediate Financial Year of making the migration application to Exchange.
- 3. The company should have been listed on SME platform of the Exchange for at least 3 years.
- 4. The Company has not referred to the Board of Industrial & Financial Reconstruction (BIFR) &/OR No proceedings have been admitted under Insolvency and Bankruptcy Code against the issuer and Promoting companies.
- 5. The company has not received any winding up petition admitted by a NCLT.
- 6. The net worth\* of the company should be at least ₹75 crores. \*Net Worth as defined under SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018.



- 7. Total number of public shareholders on the last day of preceding quarter from date of application should be at least 1000.
- 8. The company desirous of listing its securities on the main board of the Exchange should also satisfy the Exchange on the following: a) The Company should have made disclosures for all material Litigation(s) / dispute(s) / regulatory action(s) to the stock exchanges where its shares are listed in adequate and timely manner. b) Cooling period of two months from the date the security has come out of trade-to-trade category or any other surveillance action, by other exchanges where the security has been actively listed. c) Redressal mechanism of Investor grievance. d) PAN and DIN no. of Director(s) of the Company. e) Change in Control of a Company/Utilisation of funds raised from public.

# MARKET MAKING

The shares issued and transferred through this Issue are proposed to be listed on the Emerge Platform of National Stock Exchange of India Limited with compulsory market making through the registered Market Maker of the SME Exchange for a minimum period of three years or such other time as may be prescribed by the Stock Exchange, from the date of listing on the Emerge Platform of National Stock Exchange of India Limited. For further details of the market making arrangement please refer to chapter titled "General Information" beginning on page 62.

# RESTRICTIONS, IF ANY, ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the pre-Issue Equity Shares and Promoter's minimum contribution in the Issue as detailed in the chapter "*Capital Structure*" beginning on page 71 and except as provided in the Articles of Association, there are no restrictions on transfers of Equity Shares. There are no restrictions on transmission of shares and on their consolidation/ splitting except as provided in the Articles of Association. The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Book Running Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

#### APPLICATION BY ELIGIBLE NRIS, FPIS OR VCFS REGISTERED WITH SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

NRIs, FPIs/FIIs and foreign venture capital investors registered with SEBI are permitted to purchase shares of an Indian company in a public Issue without the prior approval of the RBI, so long as the price of the equity shares to be issued is not less than the price at which the equity shares are issued to residents. The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guideline prescribed by the SEBI/RBI.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.



The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

### **OPTION TO RECEIVE SECURITIES IN DEMATERIALIZED FORM**

In accordance with the SEBI ICDR Regulations, Allotment of Equity Shares to successful applicants will only be in the dematerialized form. Applicants will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only on the dematerialized segment of the Stock Exchange. Allottees shall have the option to re-materialize the Equity Shares, if they so desire, as per the provisions of the Companies Act and the Depositories Act.

Further, it is mandatory for the investor to furnish the details of his/her depository account, & if for any reason, details of the account are incomplete or incorrect the application shall be treated as incomplete & may be rejected by the Company without any prior notice.

#### NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as deep discounted bonds, debentures, warrants, secured premium notes, etc. issued by our Company.



# **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229(1) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up capital is less than ₹ 10 crores, shall issue equity shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the Emerge Platform of National Stock Exchange of India Limited). For further details regarding the salient features and terms of such an issue, please refer chapter titled "*Terms of the Issue*" and "*Issue Procedure*" on pages 275 and 291 respectively.

This public issue comprises of upto 20,20,000 equity shares of face value of  $\gtrless10/-$  each for cash at a price of  $\gtrless$  [•]/- per equity share including a share premium of  $\gtrless$  [•]/- per equity share (the "issue price") Employee Reservation Portion of up to [•] Equity Shares. The Employee Reservation Portion shall not exceed 5% of our post-issue paid-up Equity Share capital aggregating to  $\gtrless$  [•]/- Lakhs ("the issue") by our company. The Issue and the Net Issue will constitute [•] % and [•] % respectively of the post issue paid up Equity Share Capital of the Company.

Particulars of the Issue	Eligible Employees <sup>(5)</sup>	Market Maker Reservation Portion	QIBs	Non- Institutional Applicants	Retail Individual Investors
Number of	19,000 Equity	1,01,000	Not more than	Not less than	Not less than
Equity	Shares	Equity	9,50,000 Equity	2,85,000	6,65,000
Shares		Shares	Shares.	Equity Shares	Equity Shares
available for allocation					
Percentage of	The Employee	5.00 % of the	Not more than 50%	Not less than	Not less than
Issue size	Reservation	issue size	of the Net Issue	15% of the Net	35% of the Net
available for	Portion shall		being available for	Issue	Issue
allocation <sup>(2)</sup> &	constitute up to		allocation to QIB		
(3)	0.94 % of the		Bidders. However,		
	Issue		up to 5% of the Net		
	Size.		QIB Portion may be		
			available for		
			allocation		
			proportionately to		
			Mutual Funds only.		
			Mutual Funds		
			participating in the		
			Mutual Fund		
			Portion will also be		
			eligible for		
			allocation in the		
			remaining QIB		
			Portion. The		
			unsubscribed		
			portion in the		
			Mutual Fund		
			Portion will be		
			added to the Net		
			QIB Portion		

This Issue is being made by way of Book Building Process <sup>(1)</sup>:



Basis of	Proportionate;	Firm	Up to 60.00% of theQIB Portion may beavailableforallocation to AnchorInvestorsand onethird of the AnchorInvestorsPortionshall be available forallocationtodomesticmutualfunds only.ProportionateProportionateas	Proportionate	Proportionate
Allotment <sup>(4)</sup>	Proportionate; unless the Employee Reservation Portion is undersubscribed, the value of allocation to an Eligible Employee shall not exceed ₹ 2.00 Lakhs. In the event of undersubscription in the Employee Reservation Portion, the unsubscribed portion may be allocated, on a proportionate basis, to Eligible Employees for a value exceeding ₹ 2.00 Lakhs, subject to total Allotment to an Eligible Employee not exceeding ₹ 5.00 Lakhs.	Allotment	<ul> <li>Proportionate as follows:</li> <li>a. [•] Equity Shares shall be available for allocation on a proportionate basis to Mutual Funds only; and</li> <li>b. [•] Equity Shares shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds receiving allocation as per(a) above</li> </ul>	Proportionate	Proportionate
Mode of Bid <sup>(4)</sup>	ASBA only (including the UPI Mechanism)	Only through the ASBA Process	Only through the ASBA process. (Except for Anchor Investors Only)	ASBA only (including the UPI mechanism), to the extent of bids up to ₹ 500,000	ASBA only (including the UPI mechanism)
Mode of Allotment	Compulsorily in de	materialized for	m		



Minimum	Such number of	[•] Equity	Such number of	Such number	[•] Equity
Bid Size	Equity Shares in	Shares in	Equity Shares and in	of Equity	Shares in
	multiples of [•]	multiple of	multiples of [•]	Shares in	multiple of [•]
	Equity Shares	[•] Equity	Equity Shares that	multiples of	Equity shares
		shares	the Bid Amount	[•] Equity	so that the Bid
			exceeds ₹ 200,000	Shares that	Amount does
			,	Bid size	not exceed ₹
				exceeds ₹	2,00,000
				200,000	, ,
Maximum	Such number of	[●] Equity	Such number of	Such number	Such number
Bid Size	Equity Shares in	Shares	Equity Shares in	of Equity	of Equity
	multiples of $[\bullet]$		multiples of [•]	Shares in	Shares in
	Equity Shares, so		Equity Shares not	multiples of	multiples of
	that the maximum		exceeding the size	[•] Equity	[●] Equity
	Bid Amount by		of the Net Issue,	Shares not	Shares so that
	each Eligible		subject to applicable	exceeding the	the Bid
	Employee in		limits	size of the	Amount does
	Eligible			issue	not exceed ₹
	Employee			(excluding the	2,00,000
	Portion			QIB portion),	
	does not exceed			subject to	
	Rs. 5 Lakhs			limits as	
				applicable to	
				the Bidder	
Trading Lot	[•] Equity Shares	[•] Equity	[•] Equity Shares	[•] Equity	[•] Equity
		Shares,	and in multiples	Shares and in	Shares
		however, the	thereof	multiples	
		Market		thereof	
		Maker may			
		accept odd			
		lots if any in			
		the market as			
		required			
		under the			
		SEBI ICDR			
		Regulations			
Terms of			Bid Amount shall be p	ayable by the An	chor Investors at
Payment	the time of submiss				
	<b>In case of all other Bidders:</b> Full Bid Amount shall be blocked by the SCSBs in the bank account of the ASBA Bidder (other than Anchor Investors) or by the Sponsor Bank through				
	the UPI Mechanism that is specified in the ASBA Form at the time of submission of the				
	ASBA Form.				
	ASBA only (except Anchor Investors). In case of UPI Bidders, ASBA process will include				
Mode of Bid*	inspir only (energy		the UPI Mechanism. ASBA Bids placed by Non-Institutional Investors shall have a limit of		
Mode of Bid*				-	

\* SEBI vide its circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, has mandated that ASBA applications in public issues shall be processed only after the application monies are blocked in the investor's bank accounts. Accordingly, Stock Exchanges shall, for all categories of investors viz. Retail, QIB (except Anchor Investors), NII and other reserved categories and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.



- 1) This issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.
- 2) Our Company in consultation with the Book Running Lead Manager, may allocate up to 60% of the QIB Portion to Anchor Investors at the Anchor Investor Issue Price, on a discretionary basis, subject to there being (i) a maximum of two Anchor Investors, where allocation in the Anchor Investor Portion is up to ₹200.00 Lakhs, (ii) minimum of two and maximum of fifteen Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹200.00 Lakhs but up to ₹2,500.00 Lakhs under the Anchor Investor Portion, subject to a minimum Allotment of ₹100.00 Lakhs per Anchor Investor, and (iii) in case of allocation above ₹2,500.00 Lakhs under the Anchor Investors for allocation up to ₹2,500.00 Lakhs, and an additional ten Anchor Investors for every additional ₹2,500.00 Lakhs or part thereof will be permitted, subject to minimum allotment of ₹100.00 Lakhs per Anchor Investor Portion will be reserved for domestic Mutual Funds, subject to valid Bids being received at or above the price at which allocation is made to Anchor Investors.
- 3) In terms of Rule 19(2) of the SCRR read with Regulation 252 of the SEBI (ICDR) Regulations, 2018, this is an issue for at least 25% of the post issue paid-up Equity share capital of the Company. This issue is being made through Book Building Process, wherein allocation to the public shall be as per Regulation 253 of the SEBI (ICDR) Regulations.
- 4) Anchor Investors are not permitted to use the ASBA process.
- 5) Eligible Employees Bidding in the Employee Reservation Portion can Bid up to a Bid Amount of ₹5.00 Lakhs. However, a Bid by an Eligible Employee in the Employee Reservation Portion will be considered for allocation, in the first instance, for a Bid Amount of up to ₹2.00 Lakhs. In the event of under-subscription in the Employee Reservation Portion the unsubscribed portion will be available for allocation and Allotment, proportionately to all Eligible Employees who have Bid in excess of ₹2.00 Lakhs, subject to the maximum value of Allotment made to such Eligible Employee not exceeding ₹ 5.00 Lakhs. Further, an Eligible Employee Bidding in the Employee Reservation Portion can also Bid in the Net Offer and such Bids will not be treated as multiple Bids subject to applicable limits. Eligible Employee can also apply under Retail Portion. However, Bids by Eligible Employees in the Employee Reservation Portion and in the Non-Institutional Portion shall be treated as multiple Bids, only if Eligible Employee has made an application of more than ₹ 2.00 Lakhs in the Employee reservation portion. In case of under-subscription in the Net Offer, spill-over to the extent of such under-subscription shall be permitted from the Employee Reservation Portion.
- 6) Subject to valid Bids being received at or above the issue price, under subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill-over from any other category or combination of categories of Bidders at the discretion of our Company in consultation with the Book Running Lead Manager and the Designated Stock Exchange, subject to applicable laws.
- 7) In the event that a Bid is submitted in joint names, the relevant Bidders should ensure that the depository account is also held in the same joint names and the names are in the same sequence in which they appear in the Bid cum Application Form. The Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. The signature of only such First Bidder would be required in the Bid cum Application Form and such First Bidder would be deemed to have signed on behalf of the joint holders. Our Company reserves the right to reject, in its absolute discretion, all or any multiple Bids in any or all categories.
- 8) Full Bid Amount shall be payable by the Anchor Investors at the time of submission of the Anchor Investor Application Forms provided that any difference between the Anchor Investor Allocation Price and the Anchor Investor Issue Price shall be payable by the Anchor Investor Pay-In Date as indicated in the CAN.



#### WITHDRAWAL OF THE ISSUE

In accordance with SEBI (ICDR) Regulations, the Company, in consultation with the Book Running Lead Manager, reserves the right to not to proceed with the Issue at any time before the Bid/ Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Bid/ Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Book Running Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly. If our Company withdraws the Issue after the Bid/ Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh Draft Red Herring Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approval of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the registration of Draft Red Herring Prospectus/ Red Herring Prospectus with RoC.

## JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts/ authorities at Mumbai & Haryana.

## **BID/ ISSUE PROGRAMME:**

Events	Indicative Dates
Bid/Issue Opening Date	[•]
Bid/Issue Closing Date	[•]
Finalization of Basis of Allotment with the	On or before [•]
Designated Stock Exchange	
Initiation of Allotment / Refunds / Unblocking of	On or before [•]
Funds from ASBA Account or UPI ID linked bank	
account	
Credit of Equity Shares to Demat accounts of	On or before [•]
Allottees	
Commencement of trading of the Equity Shares on	On or before [•]
the Stock Exchange	

Bids and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Bidding Centers mentioned in the Bid cum Application Form.

Standardization of cut-off time for uploading of bids on the Bid/ Issue closing date:

- i. A standard cut-off time of 3.00 p.m. for acceptance of bids.
- ii. A standard cut-off time of 4.00 p.m. for uploading of bids received from other than retail individual applicants.
- iii. A standard cut-off time of 5.00 p.m. for uploading of bids received from only retail individual applicants, which may be extended up to such time as deemed fit by National Stock Exchange of India Limited after taking into account the total number of bids received up to the closure of timings and reported by BRLM to National Stock Exchange of India Limited within half an hour of such closure.



It is clarified that Bids not uploaded in the book, would be rejected. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid form, for a particular bidder, the details as per physical bid cum application form of that Bidder may be taken as the final data for the purpose of allotment. Bids will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday).



## **ISSUE PROCEDURE**

All Bidders should read the General Information Document which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations which is part of the abridged prospectus accompanying the Bid cum Application Form. The General Information Document is available on the websites of the Stock Exchanges and the BRLMs. Please refer to the relevant provisions of the General Information Document which are applicable to the Offer, especially in relation to the process for Bids by UPI Bidders through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Issue; (ii) maximum and minimum Bid size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Bid cum Application Form); (vii) Designated Date; (viii) disposal of applications; (ix) submission of Bid cum Application Form; (x) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious applications; (xii) mode of making refunds; (xiii) price discovery and allocation; and (xiv) interest in case of delay in Allotment or refund.

SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 03, 2019, and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 01, 2019, the UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019. Pursuant to its circular SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 05, 2022, the SEBI has increased the UPI limit from  $\gtrless 2,00,000$  to  $\gtrless 5,00,000$  for all the individual investors applying in public issues.

With effect from July 01, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Bids by UPI Bidders through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with timeline of T+6 days was mandated for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, however, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, had extended the timeline for implementation of UPI Phase II till further notice. The final reduced timeline of T+3 days for the UPI Mechanism for applications by UPI Bidders ("UPI Phase III"), and modalities of the implementation of UPI Phase III has been notified by SEBI vide its circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 and made effective on a voluntary basis for all issues opening on or after September 1, 2023 and on a mandatory basis for all issues opening on or after September 1, 2023 and on a mandatory basis for all issues opening on or after September 1, 2023.

The Issue will be undertaken pursuant to the processes and procedures under UPI Phase III, subject to any circulars, clarification or notification issued by the SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, introduced certain additional measures for streamlining the process of initial public offers and redressing investor grievances, which came into force with effect from May 1, 2021, except as amended pursuant to the circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021, circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, SEBI circular no. SEBI/HO/MIRSD\_MIRSD\_RTAMB/P/CIR/2022/76 dated May 30, 2022 and SEBI circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023. The SEBI RTA Master Circular consolidated the aforementioned circulars (excluding SEBI circular no. SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023) and rescinded these circulars to the extent relevant for RTAs. The provisions of these circulars are deemed to form part of this Draft Red Herring Prospectus.



Furthermore, pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/ 2022/75 dated May 30, 2022, applications made using the ASBA facility in initial public offerings (opening on or after September 01, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories).

The BRLM shall be the nodal entity for any issues arising out of public issuance process. In terms of regulation 23(4), 23(5) and regulation 271 of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, the timelines, processes and compensation policy shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and book running lead manager shall continue to coordinate with intermediaries involved in the said process.

Our Company and the Book Running Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this Section and is not liable for any amendment, modification or change in the applicable law which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in this Draft Red Herring Prospectus.

Further, Our Company and the Book Running Lead Manager are not liable for any adverse occurrence's consequent to the implementation of the UPI Mechanism for Bid in this Issue.

## **BOOK BUILDING PROCEDURE**

This Issue is being made in terms of Rule 19(2)(b) of the SCRR, through the Book Building Process in accordance with Regulation 253 of the SEBI ICDR Regulations wherein not more than 50% of the Issue shall be allocated on a proportionate basis to QIBs, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. Further, 5% of the QIB Portion shall be available for allocation on a proportionate basis only to Mutual Funds, and spill-over from the remainder of the QIB Portion shall be available for allocation on a proportionate basis to all QIBs, including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not less than 15% of the Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 35% of the Issue shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.

Under-subscription, if any, in any category, except in the QIB Portion, would be allowed to be met with spill over from any other category or combination of categories of Bidders at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange subject to receipt of valid Bids received at or above the Issue Price. Under-subscription, if any, in the QIB Portion, would not be allowed to be met with spill-over from any other category or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialized segment of the Stock Exchange.

Investors should note that the Equity Shares will be allotted to all successful Bidders only in dematerialized form. The Bid cum Application Forms which do not have the details of the Bidders' depository account, including DP ID, Client ID, the PAN and UPI ID, for RIBs Bidding in the Retail Portion using the UPI Mechanism, shall be treated as incomplete and will be rejected. Bidders will not have the option of being allotted Equity Shares in physical form. However, they may get their Equity Shares rematerialized subsequent to allotment of the Equity Shares in the Issue, subject to applicable laws.

# AVAILABILITY OF RED HERRING PROSPECTUS AND APPLICATION FORMS

The Memorandum containing the salient features of the Red Herring Prospectus together with the Application Forms and copies of the Red Herring Prospectus may be obtained from the Registered Office of our Company, from the Registered Office of the Book Running Lead Manager to the Issue, Registrar to the Issue as mentioned



in the Application form. The application forms may also be downloaded from the website of National Stock Exchange of India Limited i.e., www.nseindia.com. Applicants shall only use the specified Application Form for the purpose of making an Application in terms of the Red Herring Prospectus. All the applicants shall have to apply only through the ASBA process. ASBA Applicants shall submit an Application Form either in physical or electronic form to the SCSBs authorizing blocking of funds that are available in the bank account specified in the Application Form. Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Red Herring Prospectus. The Application Form shall contain space for indicating number of specified securities subscribed for in demat form.

# Phased implementation of Unified Payments Interface

SEBI has issued the SEBI UPI circulars in relation to streamlining the process of public issue of, among others, equity shares. Pursuant to the SEBI UPI Circulars, the UPI mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for Bids by UPI Bidders through designated intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment Mechanism, the SEBI UPI Circular have introduced the UPI Mechanism in three phases in the following manner:

- Phase I: This phase was applicable from January 01, 2019 until March 31, 2019 or floating of five main board public issues, whichever was later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Bidder had the option to submit the ASBA Form with any of the designated intermediaries and use his / her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continue to be six Working Days.
- Phase II: This phase has become applicable from July 01, 2019. SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, had extended the timeline for implementation of UPI Phase II till March 31, 2020. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020 dated March 30, 2020, decided to continue Phase II of UPI with ASBA until implementation of UPI Phase III.
- Phase III: This phase has become applicable on a voluntary basis for all issues opening on or after September 01, 2023 and on a mandatory basis for all issues opening on or after December 01, 2023, vide SEBI circular bearing number SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 ("T+3 Notification"). In this phase, the time duration from public issue closure to listing has been reduced from Six working days to three Working Days. The Issue shall be undertaken pursuant to the processes and procedures as notified in the T+3 Notification as applicable, subject to any circulars, clarification or notification issued by the SEBI from time to time, including any circular, clarification or notification which may be issued by SEBI. This Issue will be made under UPI Phase III of the UPI Circular.

Pursuant to the SEBI UPI Circular, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the SEBI UPI Circular include, appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful Bidders to be unblocked not later than one day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law. Additionally, if there is any delay in the redressal of investors' complaints in this regard, the relevant SCSB as well as the post – Issue BRLM will be required to compensate the concerned investor.

All SCSBs issuing the facility of making applications in public issues shall also provide the facility to make application using UPI. Our Company will be required to appoint one of the SCSBs as a Sponsor Bank to act as a



conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and/ or payment instructions of the UPI Bidders using the UPI Mechanism.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks make an application as prescribed in Annexure I of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and provide a written confirmation on compliance with SEBI circular no. SEBI/HO/CFD/DIL2/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021. NPCI vide circular reference no. NPCI/UPI/OC No. 127/ 2021-22 dated December 09, 2021, inter alia, has enhanced the per transaction limit in UPI from more than ₹2 lakhs for UPI based ASBA in initial public offerings.

For further details, refer to the General Information Document to be available on the website of the Stock Exchange and the BRLM.

#### **BID CUM APPLICATION FORM**

Copies of the Bid cum Application Form (other than for Anchor Investors) and the Abridged Prospectus will be available at the offices of the BRLM, the Designated Intermediaries at relevant Bidding Centres, and at the Registered Office & Corporate Office of our Company. The electronic copy of the Bid cum Application Form will also be available for download on the websites of the National Stock Exchange of India Limited (<u>www.nseindia.com</u>), at least one day prior to the Bid/Issue Opening Date. Copies of the Anchor Investor Application Form will be available at the offices of the BRLM.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Issue only through the ASBA process. All ASBA Bidders must provide either (i) the bank account details and authorization to block funds in the ASBA Form, or (ii) the UPI ID (in case of UPI Bidders), as applicable, in the relevant space provided in the ASBA Form. The ASBA Forms that do not contain such details will be rejected.

UPI Bidders Bidding using the UPI Mechanism must provide the UPI ID in the relevant space provided in the Bid cum Application Form. Bid cum Application Forms that do not contain the UPI ID are liable to be rejected. Applications made by the UPI Bidder using third party bank account or using third party linked bank account UPI ID are liable for rejection. UPI Bidders Bidding using the UPI Mechanism may also apply through the SCSBs and mobile applications using the UPI handles as provided on the website of SEBI. Anchor Investors are not permitted to participate in the Issue through the ASBA process.

Further, Bidders shall ensure that the Bids are submitted at the Bidding Centres only on Bid cum Application Forms bearing the stamp of a Designated Intermediary (except in case of electronic Bid cum Application Forms) and Bid cum Application Forms not bearing such specified stamp may be liable for rejection.

ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSBs or sponsor banks, as applicable, at the time of submitting the Bid. In order to ensure timely information to investors, SCSBs are required to send SMS alerts to investors intimating them about Bid Amounts blocked/ unblocked including details as prescribed in Annexure II of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022.

Since the Issue is made under Phase III, ASBA Bidders may submit the ASBA Form in the manner below:

- RIIs (other than the UPI Bidders using UPI Mechanism) may submit their ASBA Forms with SCSBs (physically or online, as applicable), or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- (ii) UPI Bidders using the UPI Mechanism, may submit their ASBA Forms with the Syndicate, subsyndicate members, Registered Brokers, RTAs or CDPs, or online using the facility of linked online trading, demat and bank account (3 in 1 type accounts), provided by certain brokers.
- QIBs and NIIs may submit their ASBA Forms with SCSBs, Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs.



(iv) ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB or the Sponsor Bank(s), as applicable, at the time of submitting the Bid. In order to ensure timely information to investors, SCSBs are required to send SMS alerts to investors intimating them about Bid Amounts blocked / unblocked.

## Anchor Investors are not permitted to participate in the Offer through the ASBA process.

For Anchor Investors, the Anchor Investor Application Form will be available at the offices of the BRLM. ASBA Bidders are also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB.

The prescribed colour of the Bid cum Application Form for various categories is as follows:

Category	Color of Application Form*
Resident Indians, including resident QIBs, Non-Institutional Investors, Retail	White
Individual Investors and Eligible NRIs applying on a non-repatriation basis <sup>^</sup>	
Non-Residents including FPIs, eligible NRIs, FIIs, FVCIs, registered bilateral	Blue
and multilateral institutions etc. applying on a repatriation basis^	

\*Excluding electronic Bid cum Application Form.

^Electronic Bid cum Application Form and the abridged prospectus will be made available for download on the website of the NSE (<u>www.nseindia.com</u>). Bid cum Application Forms for Anchor Investors shall be available at the offices of the BRLM.

Designated Intermediaries (other than SCSBs) after accepting Bid Cum Application Form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Bid Cum Application Forms to respective SCSBs where the Bidders has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the Bid Cum Application Form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange(s).

Bidders shall only use the specified Bid Cum Application Form for making an Application in terms of this Draft Red Herring Prospectus.

The Bid Cum Application Form shall contain information about the Bidder and the price and the number of Equity Shares that the Bidders wish to apply for. Bid Cum Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Bidders are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

An Investor, intending to subscribe to this Issue, shall submit a completed Bid Cum Application Form to any of the following intermediaries (Collectively called – Designated Intermediaries")

Sr. No.	Designated Intermediaries		
1.	An SCSB, with whom the bank account to be blocked, is maintained		
2.	A syndicate member (or sub-syndicate member)		
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on		
	the website of the stock exchange as eligible for this activity) ('broker')		
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock		
	exchange as eligible for this activity)		



5.	A registrar to an Issue and share transfer agent ('RTA') (whose name is mentioned on the		
	website of the stock exchange as eligible for this activity)		

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), and intending to use UPI, shall also enter their UPI ID in the Bid Cum Application Form.

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

## The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications	After accepting the form, SCSB shall capture and upload the relevant details in the		
submitted by	electronic bidding system as specified by the stock exchange and may begin blocking		
Investors to SCSB:	funds available in the bank account specified in the form, to the extent of the		
	application money specified.		
For applications	After accepting the Bid Cum Application Form, respective Intermediary shall capture		
submitted by	and upload the relevant details in the electronic bidding system of the stock exchange.		
investors to	prs to Post uploading, they shall forward a schedule as per prescribed format along with the		
intermediaries other	Bid Cum Application Forms to designated branches of the respective SCSBs for		
than SCSBs:	blocking of funds within one day of closure of Issue.		
For applications	After accepting the Bid Cum Application Form, respective intermediary shall capture		
submitted by	and upload the relevant application details, including UPI ID, in the electronic bidding		
investors to	system of stock exchange. Stock exchange shall share application details including the		
intermediaries other	termediaries other UPI ID with sponsor bank on a continuous basis, to enable sponsor bank to initiat		
than SCSBs with use	nan SCSBs with use mandate request on investors for blocking of funds. Sponsor bank shall initiate reque		
of UPI for	PI for for blocking of funds through NPCI to investor. Investor to accept mandate request for		
payment:	blocking of funds, on his/ her mobile application, associated with UPI ID linked bank		
	account.		

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real-time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re- submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/ Client ID or Pan ID (Either DP ID/ Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Bid Cum Application Form to Application Collecting intermediaries, the Bidders are deemed to have authorized our Company to make the necessary changes in this Draft Red Herring Prospectus, without prior or subsequent notice of such changes to the Bidders.

For RIBs using UPI Mechanism, the Stock Exchange shall share the Bid details (including UPI ID) with the Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to RIBs for blocking of funds. The Sponsor Bank shall initiate request for blocking of funds through NPCI to RIBs, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. For all pending UPI Mandate Requests, the Sponsor Bank shall initiate requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 12:00 pm on the first Working Day after the Bid/ Issue Closing Date ("Cut- Off Time"). Accordingly, RIBs should accept UPI Mandate Requests for blocking off funds prior to the Cut- Off Time and all pending UPI Mandate Requests at the Cut-Off Time shall lapse. The NPCI shall maintain an audit trail for every bid entered in the Stock Exchange bidding platform, and the liability to compensate RIBs (using the UPI Mechanism) in case of failed transactions



shall be with the concerned entity (i.e. the Sponsor Bank, NPCI or the bankers to an issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions/ investor complaints to the Sponsor Banks and the bankers to an issue. The BRLM shall also be required to obtain the audit trail from the Sponsor Banks and the Bankers to the Issue for analysing the same and fixing liability.

## WHO CAN BID?

Each Bidder should check whether it is eligible to apply under applicable law, rules, regulations, guidelines and policies. Furthermore, certain categories of Bidders, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Bidders are requested to refer to the DRHP for more details.

Subject to the above, an illustrative list of Bidders is as follows:

- a. Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder should specify that the application is being made in the name of the HUF in the Bid Cum Application Form as follows: —Name of Sole or First Bidder: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta. Applications by HUFs would be considered at par with those from individuals;
- c. Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d. Mutual Funds registered with SEBI;
- e. Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- f. Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- g. FPIs other than Category III FPI; VCFs and FVCIs registered with SEBI;
- h. Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- i. Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional Bidder 's category;
- j. Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- k. Foreign Venture Capital Investors registered with the SEBI;
- 1. Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- m. Scientific and/or Industrial Research Organizations authorized to invest in equity shares;



- n. Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- o. Provident Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- p. Pension Funds and Pension Funds with minimum corpus of Rs. 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q. National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- r. Multilateral and bilateral development financial institution;
- s. Eligible QFIs;
- t. Insurance funds set up and managed by army, navy or air force of the Union of India;
- u. Insurance funds set up and managed by the Department of Posts, India;
- v. Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

#### Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non- resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Bid Cum Application Form, the OCB shall be eligible to be considered for share allocation.

#### MAXIMUM AND MINIMUM APPLICATION SIZE

#### 1. For Retail Individual Bidders

The Application must be for a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter, so as to ensure that the Application Price payable by the Bidder does not exceed Rs. 2,00,000. In case of revision of Applications, the Retail Individual Bidders have to ensure that the Application Price does not exceed Rs. 2,00,000.



# 2. For Other than Retail Individual Bidders (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs. 2,00,000 and in multiples of [•] Equity Shares thereafter. An application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Bidder cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Bidders, who are individuals, have to ensure that the Application Amount is greater than Rs. 2,00,000 for being considered for allocation in the Non-Institutional Portion.

Bidders are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Red Herring Prospectus.

The above information is given for the benefit of the Bidders. The Company and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Bidders are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

# METHOD OF BIDDING PROCESS

Our Company, in consultation with the BRLM will decide the Price Band and the minimum Bid lot size for the Issue and the same shall be advertised in all editions of the English national daily newspaper [•], all editions of Hindi national newspaper [•] and Haryana Edition of Regional newspaper [•] where the registered office of the company is situated, each with wide circulation at least two Working Days prior to the Bid / Issue Opening Date. The BRLM and the SCSBs shall accept Bids from the Bidders during the Bid / Issue Period.

- a. The Bid / Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Bid/ Issue Period maybe extended, if required, by an additional three Working Days, subject to the total Bid/ Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid / Issue Period, if applicable, will be published in all editions of the English national newspaper [•] and all editions of regional language newspaper of Hisar, Haryana [•] where the registered office of the company is situated, each with wide circulation and also by indicating the change on the website of the Book Running Lead Manager.
- b. Each Bid cum Application Form will give the Bidder the choice to Bid for up to three optional prices (for details refer to the paragraph titled "Bids at Different Price Levels and Revision of Bids" below) within the Price Band and specify the demand (i.e., the number of Equity Shares Bid for) in each option. The price and demand options submitted by the Bidder in the Bid cum Application Form will be treated as optional demands from the Bidder and will not be cumulated. After determination of the Issue Price, the maximum number of Equity Shares Bid for by a Bidder/Applicant at or above the Issue Price will be considered for allocation/Allotment and the rest of the Bid(s), irrespective of the Bid Amount, will become automatically invalid.
- c. The Bidder/ Applicant cannot Bid through another Bid cum Application Form after Bids through one Bid cum Application Form have been submitted to a BRLM or the SCSBs. Submission of a second Bid cum Application Form to either the same or to another BRLM or SCSB will be treated as multiple Bid and is liable to be rejected either before entering the Bid into the electronic bidding system, or at any point of



time prior to the allocation or Allotment of Equity Shares in this Issue. However, the Bidder can revise the Bid through the Revision Form, the procedure for which is detailed under the paragraph "Buildup of the Book and Revision of Bids".

- d. The BRLM/ the SCSBs will enter each Bid option into the electronic bidding system as a separate Bid and generate a Transaction Registration Slip, ("TRS"), for each price and demand option and give the same to the Bidder. Therefore, a Bidder can receive up to three TRSs for each Bid cum Application Form.
- e. Upon receipt of the Bid cum Application Form, submitted whether in physical or electronic mode, the Designated Branch of the SCSB shall verify if sufficient funds equal to the Bid Amount are available in the ASBA Account, as mentioned in the Bid cum Application Form, prior to uploading such Bids with the Stock Exchange.
- f. If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB shall reject such Bids and shall not upload such Bids with the Stock Exchange.
- g. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Bid Amount mentioned in the Bid cum Application Form and will enter each Bid option into the electronic bidding system as a separate Bid and generate a TRS for each price and demand option. The TRS shall be furnished to the ASBA Bidder on request.
- h. The Bid Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Bid Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal/failure of the Issue or until withdrawal/rejection of the Bid cum Application Form, as the case may be. Once the Basis of Allotment is finalized, the Registrar to the Issue shall send an appropriate request to the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Bidders to the Public Issue Account. In case of withdrawal/failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

# BIDS AT DIFFERENT PRICE LEVELS AND REVISION OF BIDS

- a. Our Company in consultation with the BRLM, and without the prior approval of, or intimation, to the Bidders, reserves the right to revise the Price Band during the Bid/ Issue Period, provided that the Cap Price shall be less than or equal to 120% of the Floor Price and the Floor Price shall not be less than the face value of the Equity Shares. The revision in Price Band shall not exceed 20% on the either side i.e. the floor price can move up or down to the extent of 20% of the floor price disclosed. If the revised price band decided, falls within two different price bands than the minimum application lot size shall be decided based on the price band in which the higher price falls into.
- b. Our Company in consultation with the BRLM, will finalize the Issue Price within the Price Band, without the prior approval of, or intimation, to the Bidders.
- c. The Bidders can Bid at any price within the Price Band. The Bidder has to Bid for the desired number of Equity Shares at a specific price. Retail Individual Bidders may Bid at the Cut-off Price. However, bidding at the Cutoff Price is prohibited for QIB and Non-Institutional Bidders and such Bids from QIB and Non-Institutional Bidders shall be rejected.
- d. Retail Individual Bidders, who Bid at Cut-off Price agree that they shall purchase the Equity Shares at any price within the Price Band. Retail Individual Bidders shall submit the Bid cum Application Form along with a cheque/ demand draft for the Bid Amount based on the Cap Price with the Syndicate. In case of



ASBA Bidders (excluding Non-Institutional Bidders and QIB Bidders) bidding at Cut-off Price, the ASBA Bidders shall instruct the SCSBs to block an amount based on the Cap Price.

e. The price of the specified securities offered to an anchor investor shall not be lower than the price offered to other Bidders.

# PARTICIPATION BY ASSOCIATES/ AFFILIATES OF BRLM AND THE SYNDICATE MEMBERS

The BRLM and the Syndicate Members, if any, shall not be allowed to purchase in this Issue in any manner, except towards fulfilling their underwriting obligations. However, the associates and affiliates of the BRLM and the Syndicate Members, if any, may subscribe the Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to such Bidders, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

Neither the BRLM nor any persons related to the BRLM (other than Mutual Funds sponsored by entities related to the BRLM), Promoters and Promoter Group can apply in the Offer under the Anchor Investor Portion.

## **OPTION TO SUBSCRIBE IN THE ISSUE**

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.
- c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

## **INFORMATION FOR THE BIDDERS:**

- 1. Our Company and the Book Running Lead Manager shall declare the Bid/Issue Opening Date and Bid/Issue Closing Date in the Red Herring Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
  - 2. Our Company will file the Red Herring Prospectus with the RoC at least 3 (three) days before the Bid/Issue Opening Date.
- 3. Copies of the Bid Cum Application Form along with Abridge Prospectus and copies of the Red Herring Prospectus/Prospectus will be available with the, the Book Running Lead Manager, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Bid Cum Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any Bidder who would like to obtain the Red Herring Prospectus and/ or the Bid Cum Application Form can obtain the same from our Registered Office.
- 5. Bidders who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Bid Cum Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective Designated Intermediaries. Bid Cum Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.



- 7. The Bid Cum Application Form can be submitted either in physical or electronic mode, to the SCSBs with who the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account. The Retail Individual Applicants has to apply only through UPI Channel, they have to provide the UPI ID and validate the blocking of the funds and such Bid Cum Application Forms that do not contain such details are liable to be rejected.
- 8. Bidders applying directly through the SCSBs should ensure that the Bid Cum Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Bid Cum Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Bidders, or in the case of application in joint names, the first Bidder (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Bid Cum Application Form without PAN is liable to be rejected. The demat accounts of Bidders for whom PAN details have not been verified, excluding person resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Bidders.
  - 10. The Bidders may note that in case the PAN, the DP ID and Client ID mentioned in the Bid Cum Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Bid Cum Application Form is liable to be rejected.

# **BIDS BY HUFs**

Bids by HUFs should be made in the individual name of the Karta. The Bidder/Applicant should specify that the Bid is being made in the name of the HUF in the Bid cum Application Form/Application Form as follows: "Name of sole or First Bidder/Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Bids/Applications by HUFs will be considered at par with Bids/Applications from individuals.

## **BIDS BY MUTUAL FUNDS**

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged along with the Bid cum Application Form. Failing this, our Company, in consultation with the Book Running Lead Manager, reserve the right to reject any Bid without assigning any reason thereof, subject to applicable law. Bids made by asset management companies or custodians of Mutual Funds shall specifically state names of the concerned schemes for which such Bids are made.

In case of a Mutual Fund, a separate Bid can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Bids in respect of more than one scheme of the Mutual Fund will not be treated as multiple Bids provided that the Bids clearly indicate the scheme concerned for which such Bid has been made.

No Mutual Fund scheme shall invest more than 10% of its NAV in equity shares or equity-related instruments of any single company, provided that the limit of 10% shall not be applicable for investments in case of index funds or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.



Eligible NRIs Bidding on non-repatriation basis are advised to use the Bid cum Application Form for residents (White in colour). Eligible NRIs Bidding on a repatriation basis are advised to use the Bid cum Application Form meant for Non-Residents (Blue in colour). Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRIs may obtain copies of Bid cum Application Form from the Designated Intermediaries.

Eligible NRI Bidders Bidding on a repatriation basis by using the Non-Resident Forms should authorise their SCSB (if they are Bidding directly through the SCSB) or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident External ("NRE") accounts, or Foreign Currency Non-Resident ("FCNR") Accounts, and Eligible NRI Bidders Bidding on a non-repatriation basis by using Resident Forms should authorise their respective SCSBs (if they are Bidding directly through SCSB) or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident Ordinary ("NRO") accounts for the full Bid Amount, at the time of the submission of the Bid cum Application Form.

In accordance with the FEMA Rules, the total holding by any individual NRI, on a repatriation basis, shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or shall not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrant. Provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

Eligible NRIs will be permitted to apply in the Issue through Channel I or Channel II (as specified in the SEBI UPI Circulars). Further, subject to applicable law, Eligible NRIs may use Channel IV (as specified in the SEBI UPI Circulars) to apply in the Issue, provided the UPI facility is enabled for their NRE/ NRO accounts.

NRIs applying in the Issue using UPI Mechanism are advised to enquire with the relevant bank whether their bank account is UPI linked prior to making such application. For details of restrictions on investment by NRIs, see *"Restrictions on Foreign Ownership of Indian Securities"* beginning on page 230.

Participation of Eligible NRIs in the Issue shall be subject to the FEMA Rules.

# Investment by NRI or OCI on non-repatriation basis:

As per current FDI Policy 2017, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations - Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non-repatriation basis - will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions. The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws. Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

# **BIDS BY FIIs/FPIs**

In terms of the SEBI FPI Regulations, the investment in Equity Shares by a single FPI or an investor group (which means multiple entities registered as FPIs and directly or indirectly having common ownership of more than 50% or common control) must be below 10% of the post-Issue Equity Share capital. Further, in terms of the FEMA Rules, the total holding by each FPI or an investor group shall be below 10% of the total paid-up Equity Share capital of our Company. With effect from April 1, 2020, the aggregate limit by FPIs shall be the sectoral caps



applicable to the Indian company as prescribed in the FEMA Rules with respect to its paid-up equity capital on a fully diluted basis. While the aggregate limit as provided above could have been decreased by the concerned Indian companies to a lower threshold limit of 24% or 49% or 74% as deemed fit, with the approval of its board of directors and its shareholders through a resolution and a special resolution, respectively before March 31, 2020, our Company has not decreased such limit and accordingly the applicable limit with respect to our Company is 100%. In terms of the FEMA Rules, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations is required to be attached to the Bid cum Application Form, failing which our Company, in consultation with the Book Running Lead Manager, reserves the right to reject any Bid without assigning any reason. FPIs who wish to participate in the Issue are advised to use the Bid cum Application Form for Non-Residents (Blue in colour).

A FPI may purchase or sell equity shares of an Indian company which is listed or to be listed on a recognised stock exchange in India, and/or may purchase or sell securities other than equity instruments.

To ensure compliance with the applicable limits, SEBI, pursuant to its circular dated July 13, 2018, has directed that at the time of finalisation of the Basis of Allotment, the Registrar to the Issue shall:

- i) use the PAN issued by the Income Tax Department of India for checking compliance for a single FPI, and
- ii) obtain validation from Depositories for the FPIs who have invested in the Issue to ensure there is no breach of the investment limit, within the timelines for issue procedure, as prescribed by SEBI from time to time.

In terms of the FEMA, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

The FEMA NDI Rules were enacted on October 17, 2019 in supersession of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2017, except as respects things done or omitted to be done before such supersession. FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs, (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs, (iii) such offshore derivative instruments are issued after compliance with "know your client" norms, and (iv) such other conditions as may be specified by SEBI from time to time.

An FPI issuing offshore derivate instruments is also required to ensure that any transfer of offshore derivative instrument is made by, or on behalf of it subject to, among others, the following conditions:

- a) each offshore derivative instruments are transferred to persons subject to fulfilment of SEBI FPI Regulations; and
- b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre-approved by the FPI.

Further, Bids by following FPIs, submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs may not be regarded as multiple Bids:

- FPIs which utilise the multi-investment manager ("MIM") structure.
- Offshore derivative instruments ("ODI") which have obtained separate FPI registration for ODI and proprietary derivative investments.
- Sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration.



- FPI registrations granted at investment strategy level/sub fund level where a collective investment scheme or fund has multiple investment strategies/sub-funds with identifiable differences and managed by a single investment manager.
- Multiple branches in different jurisdictions of foreign bank registered as FPIs.
- Government and Government related investors registered as Category I FPIs.
- Entities registered as collective investment scheme having multiple share classes.

The Bids belonging to the aforesaid seven structures and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares allotted in the Bid may be proportionately distributed to the applicant FPIs (with same PAN). In order to ensure valid Bids, FPIs making multiple Bids using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, are required to provide a confirmation along with each of their Bid cum Application Forms that the relevant FPIs making multiple Bids utilise any of the above-mentioned structures and indicate the name of their respective investment managers in such confirmation.

In the absence of such confirmation from the relevant FPIs, such multiple Bids shall be rejected.

# BIDS BY SEBI REGISTERED AIFs, VCFs AND FVCIs

The SEBI FVCI Regulations, SEBI VCF Regulations and the SEBI AIF Regulations prescribe, inter alia, the investment restrictions on the FVCIs, VCFs and AIFs registered with SEBI respectively. FVCIs can invest only up to 33.33% of the investible funds by way of subscription to an initial public offering. Category I AIF and Category II AIF cannot invest more than 25% of the investible funds in one investee company directly or through investment in the units of other AIFs. A Category III AIF cannot invest more than 10% of the investible funds in one investee company directly or through investment in the units of other AIFs. A Category III AIF cannot invest more than 10% of the investible funds in one investee company directly or through investment in the units of other AIFs. AIFs which are authorized under the fund documents to invest in units of AIFs are prohibited from offering their units for subscription to other AIFs. A VCF registered as a Category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/3rd of its investible funds by way of subscription to an initial public offering of a venture capital undertaking. Additionally, a VCF that has not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the SEBI VCF Regulations (and accordingly shall not be allowed to participate in the Issue) until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

There is no reservation for Eligible NRIs, FPIs and FVCIs and all Bidders will be treated on the same basis with other categories for the purpose of allocation.

Further, the shareholding of VCFs, category I AIFs or category II AIFs and FVCIs holding Equity Shares prior to Issue, shall be locked-in for a period of at least one year from the date of purchase of such Equity Shares.

All non-resident investors should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

The Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

# BIDS BY LIMITED LIABILITY PARTNERSHIPS

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserve the right to reject any Bid without assigning any reason thereof.

#### BIDS BY BANKING COMPANIES

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof. The investment limit for banking



companies in non-financial services companies as per the Banking Regulation Act, the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended and Master Circular on Basel III Capital Regulations dated July 01, 2014, as amended, is 10.00% of the paid up share capital of the investee company, not being its subsidiary engaged in non-financial services, or 10.00% of the bank's own paid-up share capital and reserves, whichever is lower.

However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid up share capital of such investee company, subject to prior approval of the RBI if (i) the investee company is engaged in non-financial activities permitted for banking companies in terms of Section 6(1) of the Banking Regulation Act; or (ii) the additional acquisition is through restructuring of debt, or to protect the banking company's interest on loans/investments made to a company. The bank is required to submit a time bound action plan to the RBI for the disposal of such shares within a specified period. The aggregate investment by a banking company along with its subsidiaries, associates or joint ventures or entities directly or indirectly controlled by the bank; and mutual funds managed by asset management companies controlled by the bank, more than 20% of the investee company's paid up share capital engaged in non-financial services. However, this cap doesn't apply to the cases mentioned in (i) and (ii) above. The aggregate equity investments made by a banking company in all subsidiaries and other entities engaged in financial services and non-financial services, including overseas investments shall not exceed 20% of the bank's paid-up share capital and reserves.

In terms of the Master Circular on Basel III Capital Regulations dated July 01, 2014, as amended (i) a bank's investment in the capital instruments issued by banking, financial and insurance entities should not exceed 10% of its capital funds; (ii) banks should not acquire any fresh stake in a bank's equity shares, if by such acquisition, the investing bank's holding exceeds 5% of the investee bank's equity capital; (iii) equity investment by a bank in a subsidiary company, financial services company, financial institution, stock and other exchanges should not exceed 10% of the bank's paid-up share capital and reserves; (iv) equity investment by a bank in companies engaged in non-financial services activities would be subject to a limit of 10% of the investee company's paid-up share capital or 10% of the bank's paid-up share capital and reserves, whichever is less; and (v) a banking company is restricted from holding shares in any company, whether as pledgee, mortgagee or absolute owner, of an amount exceeding 30% of the paid-up share capital of that company or 30% of its own paid-up share capital and reserves, whichever is less. For details in relation to the investment limits under Master Direction – Ownership in Private Sector Banks, Directions, 2016, please refer chapter titled *"Key Industry Regulations"* beginning on page 182.

# **BIDS BY SCSBs**

SCSBs participating in the Issue are required to comply with the terms of the circulars issued by the SEBI dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

#### BIDS BY SYSTEMICALLY IMPORTANT NBFCs

In case of Bids made by Systemically Important NBFCs registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, (ii) the last audited financial statements on a standalone basis, (iii) a net worth certificate from its statutory auditors, and (iv) such other approval as may be required by the Systemically Important NBFCs are required to be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof.

Systemically Important NBFCs participating in the Issue shall comply with all applicable regulations, directions, guidelines and circulars issued by the RBI from time to time.

The investment limit for Systemically Important NBFCs shall be as prescribed by RBI from time to time.



# BIDS BY INSURANCE COMPANIES

In case of Bids made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof.

The exposure norms for insurers are prescribed under the IRDAI Investment Regulations, based on investments in equity shares of the investee company, the entire group of the investee company and the industry sector in which the investee company operates. Insurance companies participating in the Issue are advised to refer to the IRDAI Investment Regulations 2016, as amended, which are broadly set forth below:

- a) Equity Shares of a company: the lower of 10%\* of the outstanding equity shares (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- b) the entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- c) the industry sector in which the investee company operates: not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under (a), (b) and (c) above, as the case may be.

\*The above limit of 10% shall stand substituted as 15% of outstanding equity shares (face value) for insurance companies with investment assets of ₹ 25,000,000 lakhs or more and 12% of outstanding equity shares (face value) for insurers with investment assets of ₹ 5,000,000 lakhs or more but less than ₹ 25,000,000 lakhs.

Insurance companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

## BIDS BY PROVIDENT FUNDS/PENSION FUNDS

In case of Bids made by provident funds/pension funds, subject to applicable laws, with minimum corpus of ₹ 2,500 lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof.

#### **BIDS BY ANCHOR INVESTORS**

Our Company in consultation with the BRLM, may consider participation by Anchor Investors in the Issue for up to 60% of the QIB Portion in accordance with the SEBI Regulations. Only QIBs as defined in Regulation 2(1)(ss) of the SEBI Regulations and not otherwise excluded pursuant to Schedule XIII of the SEBI Regulations are eligible to invest. The QIB Portion will be reduced in proportion to allocation under the Anchor Investor Portion. In the event of under-subscription in the Anchor Investor Portion, the balance Equity Shares will be added to the QIB Portion. In accordance with the SEBI Regulations, the key terms for participation in the Anchor Investor Portion are provided below.

1) Anchor Investor Bid cum Application Forms will be made available for the Anchor Investors at the offices of the BRLM.

2) The Bid must be for a minimum of such number of Equity Shares so that the Bid Amount is at least 200.00 lakhs. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate Bids by individual schemes of a Mutual Fund will be aggregated to determine the minimum application size of 200.00 lakhs

3) One-third of the Anchor Investor Portion will be reserved for allocation to domestic Mutual Funds.



4) Bidding for Anchor Investors will open one Working Day before the Bid/ Issue Opening Date and be completed on the same day.

5) Our Company in consultation with the BRLM, will finalize allocation to the Anchor Investors on a discretionary basis, provided that the minimum and maximum number of Allottees in the Anchor Investor Portion will be, as mentioned below:

• where allocation in the Anchor Investor Portion is up to 200.00 Lakhs, maximum of 2 (two) Anchor Investors.

• where the allocation under the Anchor Investor Portion is more than 200.00 Lakhs but upto 2500.00 Lakhs, minimum of 2 (two) and maximum of 15 (fifteen) Anchor Investors, subject to a minimum Allotment of 100.00 Lakhs per Anchor Investor; and

• where the allocation under the Anchor Investor portion is more than 2500.00 Lakhs:(i) minimum of 5 (five) and maximum of 15 (fifteen) Anchor Investors for allocation upto2500.00 Lakhs; and (ii) an additional 10 Anchor Investors for every additional allocation of 2500.00 Lakhs or part thereof in the Anchor Investor Portion; subject total minimum Allotment of 100.00 Lakhs per Anchor Investor.

6) Allocation to Anchor Investors will be completed on the Anchor Investor Bid/ Issue Period. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation is made will be made available in the public domain by the BRLM before the Bid/Issue Opening Date, through intimation to the Stock Exchange.

7) Anchor Investors cannot withdraw or lower the size of their Bids at any stage after submission of the Bid.

8) If the Issue Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Issue Price and the Anchor Investor Allocation Price will be payable by the Anchor Investors within 2 (two) Working Days from the Bid/ Issue Closing Date. If the Issue Price is lower than the Anchor Investor Allocation Price, Allotment to successful Anchor Investors will be at the higher price, i.e., the Anchor Investor Issue Price.

9) At the end of each day of the bidding period, the demand including allocation made to anchor investors, shall be shown graphically on the bidding terminals of syndicate members and website of stock exchange offering electronically linked transparent bidding facility, for information of public.

10) Equity Shares Allotted in the Anchor Investor Portion will be locked in for a period of 30 days from the date of Allotment.

11) The BRLM, our Promoters, Promoter Group or any person related to them (except for Mutual Funds sponsored by entities related to the BRLM) will not participate in the Anchor Investor Portion. The parameters for selection of Anchor Investors will be clearly identified by the BRLM and made available as part of the records of the BRLM for inspection byes.

12) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.

13) Anchor Investors are not permitted to Bid in the Issue through the ASBA process.

# **BIDS UNDER POWER OF ATTORNEY**

In case of Bids made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, Eligible FPIs, Mutual Funds, Systemically Important NBFCs, insurance companies, insurance funds set up by the army, navy or air force of the Union of India, insurance funds set up by the Department of Posts, India, or the National Investment Fund and provident funds with a minimum corpus of  $\gtrless$  2,500 lakhs (subject to applicable law) and pension funds with a minimum corpus of  $\gtrless$  2,500 lakhs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged along with the Bid cum Application Form. Failing this, our, in consultation with the BRLM, reserves the right to accept or reject any Bid in whole or in part, in either case without assigning any reason therefor.



Our Company, in consultation with the BRLM, in their absolute discretion, reserves the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form subject to the terms and conditions that our Company, in consultation with the BRLM may deem fit.

# ISSUANCE OF A CONFIRMATION NOTE ("CAN") AND ALLOTMENT IN THE ISSUE:

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the BRLM or Registrar to the Issue shall send to the SCSBs a list of their Bidders who have been allocated Equity Shares in the Issue.
- 2. The Registrar will then dispatch a CAN to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Bidder.

# ISSUE PROCEDURE FOR APPLICATION SUPPORTED BY BLOCKED ACCOUNT (ASBA) BIDDERS

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Bidders have to compulsorily apply through the ASBA Process. Our Company and the Book Running Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. ASBA Bidders are advised to make their independent investigations and to ensure that the ASBA Bid Cum Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes. For details on designated branches of SCSB collecting the Bid Cum Application Form, please refer the above-mentioned SEBI link.

# TERMS OF PAYMENT

The entire Issue price of  $\mathfrak{F}[\bullet]$  per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Bidders.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The Bidders should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Bidders.

#### **PAYMENT MECHANISM**

The Bidders shall specify the bank account number in their Bid Cum Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Bid Cum Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Bidders shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Bid Cum Application Form or for unsuccessful Bid Cum Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Bidder, as the case may be.



Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public Issue have to use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

# PAYMENT INTO ESCROW ACCOUNT FOR ANCHOR INVESTORS

All the investors other than Anchor Investors are required to bid through ASBA Mode. Anchor Investors are requested to note the following:

Our Company in consultation with the Book Running Lead Manager, in its absolute discretion, will decide the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors.

- a) For Anchor Investors, the payment instruments for payment into the Escrow Account should be drawn in favour of: a. In case of resident Anchor Investors: "[•]"
- b) In case of Non-Resident Anchor Investors: "[•]"
- c) Anchor Investors should note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Company, the Syndicate, the Escrow Collection Bank and the Registrar to the Issue to facilitate collections from the Anchor Investors.

#### ELECTRONIC REGISTRATION OF APPLICATIONS

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Bid/Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to,
  - i. the applications accepted by them;
  - ii. the applications uploaded by them;
  - iii. the applications accepted but not uploaded by them; or
  - iv. With respect to applications by Bidders, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Bid Cum Application Form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.



- 4. Neither the Book Running Lead Manager nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to:
  - i. The applications accepted by any Designated Intermediaries;
  - ii. The applications uploaded by any Designated Intermediaries; or
  - iii. The applications accepted but not uploaded by any Designated Intermediaries.
- 5. The Stock Exchange will Issue an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries can also set up facilities for offline electronic registration of applications subject to the condition that they will subsequently upload the offf-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Book Running Lead Manager on a regular basis.
- 6. With respect to applications by Bidders, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Bid Cum Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

\*Stock Exchange shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Bidders, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Bidders into in the on-line system:
  - Name of the Bidder;
  - IPO Name;
  - Bid Cum Application Form Number;
  - Investor Category;
  - PAN (of First Bidder, if more than one Bidder);
  - DP ID of the demat account of the Bidder;
  - Client Identification Number of the demat account of the Bidder;
  - Number of Equity Shares Applied for;
  - Bank Account details;
  - Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
  - Bank account number.



- 8. In case of submission of the Application by a Bidder through the Electronic Mode, the Bidder shall complete the above- mentioned details and mention the bank account number, except the Electronic ASBA Bid Cum Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Bidders and Retail Individual Bidders, applications would not be rejected except on the technical grounds as mentioned in the Draft Red Herring Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchange to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Book Running Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoters, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Red Herring Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchange.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Bid/ Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Bid/ Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

# **BUILD OF THE BOOK**

- a. Bids received from various Bidders through the Designated Intermediaries may be electronically uploaded on the Bidding Platform of the Stock Exchange on a regular basis. The book gets built up at various price levels. This information may be available with the BRLM at the end of the Bid/ Issue Period.
- b. Based on the aggregate demand and price for Bids registered on the Stock Exchange Platform, a graphical representation of consolidated demand and price as available on the websites of the Stock Exchange may be made available at the Bidding centres during the Bid/ Issue Period.



- a. RIIs can withdraw their Bids until Bid/ Issue Closing Date. In case a RII wishes to withdraw the Bid during the Bid/ Issue Period, the same can be done by submitting a request for the same to the concerned Designated Intermediary who shall do the requisite, including unblocking of the funds by the SCSB in the ASBA Account.
- b. The Registrar to the Issue shall give instruction to the SCSB for unblocking the ASBA Account on the Designated Date. QIBs and NIIs can neither withdraw nor lower the size of their Bids at any stage.

## PRICE DISCOVERY AND ALLOCATION

- a. Based on the demand generated at various price levels, our Company in consultation with the BRLM, shall finalize the Issue Price.
- b. The SEBI ICDR Regulations, 2018 specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the RHP. For details in relation to allocation, the Bidder may refer to the RHP.
- c. Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and the in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI ICDR Regulations. Unsubscribed portion in QIB Category is not available for subscription to other categories.
- d. In case of under subscription in the Issue, spill-over to the extent of such under-subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an undersubscription applicable to the Issuer, Bidders may refer to the RHP.
- e. In case if the Retail Individual Investor category is entitled to more than the allocated portion on proportionate basis, the category shall be allotted that higher percentage.

#### Illustration of the Book Building and Price Discovery Process:

Bidders should note that this example is solely for illustrative purposes and is not specific to the Issue; it also excludes Bidding by Anchor Investors. Bidders can bid at any price within the Price Band. For instance, assume a Price Band of  $\gtrless20$  to  $\gtrless24$  per share, Issue size of 3,000 Equity Shares and receipt of five Bids from Bidders, details of which are shown in the table below. The illustrative book given below shows the demand for the Equity Shares of the Issuer at various prices and is collated from Bids received from various investors.

Bid Quantity	Bid Amount (₹)	Cumulative Quantity	Subscription
500	24	500	16.67%
1,000	23	1,500	50.00%
1,500	22	3,000	100.00%
2,000	21	5,000	166.67%
2,500	20	7,500	250.00%

The price discovery is a function of demand at various prices. The highest price at which the Issuer is able to Issue the desired number of Equity Shares is the price at which the book cuts off, i.e.,  $\gtrless$  22.00 in the above example. The Issuer, in consultation with the BRLM, may finalise the Issue Price at or below such Cut-Off Price, i.e., at or



below ₹ 22.00. All Bids at or above this Issue Price and cut-off Bids are valid Bids and are considered for allocation in the respective categories.

Anchor Investors are not allowed to withdraw their Bids after Anchor Investors bidding date.

## GENERAL INSTRUCTIONS

## Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals. All should submit their Bids through the ASBA process only;
- 2. Ensure that you have Bid within the Price Band;
- 3. Read all the instructions carefully and complete the Bid cum Application Form, as the case may be, in the prescribed form;
- 4. Ensure that you have mentioned the correct ASBA Account number if you are not an RIB bidding using the UPI Mechanism in the Bid cum Application Form and if you are an RIB using the UPI Mechanism ensure that you have mentioned the correct UPI ID (with maximum length of 45 characters including the handle), in the Bid cum Application Form;
- 5. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the Bidding Centre (except electronic Bids) within the prescribed time;
- 6. Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB, before submitting the ASBA Form to any of the Designated Intermediaries;
- 7. If you are an ASBA Bidder and the first applicant is not the ASBA Account holder, ensure that the Bid cum Application Form is signed by the account holder. Ensure that you have mentioned the correct bank account number in the Bid cum Application Form;
- 8. Ensure that the signature of the First Bidder in case of joint Bids, is included in the Bid cum Application Forms;
- 9. Ensure that you request for and receive a stamped acknowledgement counterfoil of the Bid cum Application Form for all your Bid options from the concerned Designated Intermediary;
- 10. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. Ensure that the signature of the First Bidder is included in the Bid cum Application Forms;
- 11. RIBs bidding in the Issue to ensure that they shall use only their own ASBA Account or only their own bank account linked UPI ID (only for RIBs using the UPI Mechanism) to make an application in the Issue and not ASBA Account or bank account linked UPI ID of any third party;
- 12. Ensure that you submit the revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 13. Ensure that you have correctly signed the authorization/undertaking box in the Bid cum Application Form or have otherwise provided an authorization to the SCSB or Sponsor Bank, as applicable, via the electronic



mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form, as the case may be, at the time of submission of the Bid. In case of RIBs submitting their Bids and participating in the Issue through the UPI Mechanism, ensure that you authorize the UPI Mandate Request raised by the Sponsor Bank for blocking of funds equivalent to Bid Amount and subsequent debit of funds in case of Allotment;

- 14. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of the SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining/specifying their PAN for transacting in the securities market, and (iii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 15. Investors to ensure that their PAN is linked with Aadhar and are in compliance with Central Board of Direct Taxes ("CBDT") notification dated February 13, 2020 and press release dated June 25, 2021.
- 16. Ensure that the Demographic Details are updated, true and correct in all respects;
- 17. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 18. Ensure that the category and the investor status is indicated;
- 19. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust, etc., relevant documents are submitted;
- 20. Ensure that Bids submitted by any person resident outside India is in compliance with applicable foreign and Indian laws;
- 21. Ensure that the Bidder's depository account is active, the correct DP ID, Client ID, the PAN, UPI ID, if applicable, are mentioned in their Bid cum Application Form and that the name of the Bidder, the DP ID, Client ID, the PAN and UPI ID, if applicable, entered into the online IPO system of the Stock Exchange by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID, PAN and UPI ID, if applicable in the Depository database;
- 22. Ensure that when applying in the Issue using UPI, the name of your SCSB appears in the list of SCSBs displayed on the SEBI website which are live on UPI. Further, also ensure that the name of the app and the UPI handle being used for making the application is also appearing in Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019;
- 23. RIBs who wish to revise their Bids using the UPI Mechanism, should submit the revised Bid with the Designated Intermediaries, pursuant to which RIBs should ensure acceptance of the UPI Mandate Request received from the Sponsor Bank to authorise blocking of funds equivalent to the revised Bid Amount in the RIB's ASBA Account;



- 24. Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 12:00 p.m. of the Working Day immediately after the Bid/ Issue Closing Date;
- 25. RIBs shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, an RIB may be deemed to have verified the attachment containing the application details of the RIB in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to block the Bid Amount mentioned in the Bid Cum Application Form;
- 26. Ensure that while Bidding through a Designated Intermediary, the Bid cum Application Form (RIBs bidding using the UPI Mechanism) is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at www.sebi.gov.in); and
- 27. FPIs making MIM Bids using the same PAN, and different beneficiary account numbers, Client IDs and DP IDs, are required to submit a confirmation that their Bids are under the MIM structure and indicate the name of their investment managers in such confirmation which shall be submitted along with each of their Bid cum Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Bids shall be rejected.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with. Application made using incorrect UPI handle or using a bank account of an SCSB or SCSBs which is not mentioned in the Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 is liable to be rejected.

# Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid for a Bid Amount exceeding ₹ 200,000 (for Bids by RIBs);
- 3. Do not pay the Bid Amount in cheques, demand drafts or by cash, money order, postal order or by stock invest;
- 4. Do not send Bid cum Application Forms by post; instead submit the same to the Designated Intermediary only;
- 5. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Bidders);
- 6. Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;
- 7. Do not submit the Bid for an amount more than funds available in your ASBA account.
- 8. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of a Bidder;
- 9. In case of ASBA Bidders, do not submit more than one ASBA Forms per ASBA Account;



- 10. If you are a RIB and are using UPI mechanism, do not submit more than one ASBA Form for each UPI ID;
- 11. Do not submit the ASBA Forms to any Designated Intermediary that is not authorised to collect the relevant ASBA Forms or to our Company;
- 12. Do not Bid on a Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 13. Do not submit the General Index Register (GIR) number instead of the PAN;
- 14. Do not submit incorrect details of the DP ID, Client ID, PAN and UPI ID, if applicable, or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- 15. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 16. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 17. Do not submit a Bid/revise a Bid Amount, with a price less than the Floor Price or higher than the Cap Price;
- 18. Do not submit a Bid using UPI ID, if you are not a RIB;
- 19. Do not Bid on another ASBA Form, as the case may be, after you have submitted a Bid to any of the Designated Intermediaries;
- 20. Do not Bid for Equity Shares in excess of what is specified for each category;
- 21. Do not fill up the Bid cum Application Form such that the number of Equity Shares Bid for, exceeds the Issue size and/or investment limit or maximum number of the Equity Shares that can be held under applicable laws or regulations or maximum amount permissible under applicable laws or regulations, or under the terms of the Red Herring Prospectus;
- 22. Do not withdraw your Bid or lower the size of your Bid (in terms of quantity of the Equity Shares or the Bid Amount) at any stage, if you are a QIB or a Non-Institutional Bidder. RIBs can revise or withdraw their Bids on or before the Bid/Issue Closing Date;
- 23. Do not submit Bids to a Designated Intermediary at a location other than the Bidding Centres;
- 24. If you are an RIB which is submitting the ASBA Form with any of the Designated Intermediaries and using your UPI ID for the purpose of blocking of funds, do not use any third-party bank account or third party linked bank account UPI ID;
- 25. Do not Bid if you are an OCB; and
- 26. If you are a QIB, do not submit your Bid after 3:00 pm on the Bid/Issue Closing Date.

The Bid cum Application Form is liable to be rejected if the above instructions, as applicable, are not complied with. Further, in case of any pre-Issue or post-Issue related issues regarding share certificates/demat credit/refund



orders/unblocking etc., investors can reach out to the Company Secretary and Compliance Officer. For details of Company Secretary and Compliance Officer, please see the section entitled "General Information" and "Our Management" beginning on pages 62 and 198 respectively.

For helpline details of the BRLM pursuant to the SEBI/HO.CFD.DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, please see the section entitled *"General Information"* beginning on page 62.

# **GROUNDS FOR TECHNICAL REJECTION**

In addition to the grounds for rejection of Bids on technical grounds as provided in the General Information Document, Bidders are requested to note that Bids maybe rejected on the following additional technical grounds:

- 1. Bids submitted without instruction to the SCSBs to block the entire Bid Amount;
- 2. Bids which do not contain details of the Bid Amount and the bank account details in the ASBA Form;
- 3. Bids submitted on a plain paper;
- 4. Bids submitted by RIBs using the UPI Mechanism through an SCSBs and/or using a mobile application or UPI handle, not listed on the website of SEBI;
- Bids under the UPI Mechanism submitted by RIBs using third party bank accounts or using a third party linked bank account UPI ID (subject to availability of information regarding third party account from Sponsor Bank);
- 6. ASBA Form submitted to a Designated Intermediary does not bear the stamp of the Designated Intermediary;
- 7. Bids submitted without the signature of the First Bidder or sole Bidder;
- 8. The ASBA Form not being signed by the account holders, if the account holder is different from the Bidder;
- 9. Bids by persons for whom PAN details have not been verified and whose beneficiary accounts are "suspended for credit" in terms of SEBI circular CIR/MRD/DP/ 22 /2010 dated July 29, 2010;
- 10. GIR number furnished instead of PAN;
- 11. Bids by RIBs with Bid Amount of a value of more than ₹ 2,00,000;
- 12. Bids by persons who are not eligible to acquire Equity Shares in terms of all applicable laws, rules, regulations, guidelines and approvals;
- 13. Bids accompanied by stock invest, money order, postal order or cash; and
- 14. Bids uploaded by QIBs after 4.00 pm on the QIB Bid/ Issue Closing Date and by Non-Institutional Bidders uploaded after 4.00 p.m. on the Bid/ Issue Closing Date, and Bids by RIBs uploaded after 5.00 p.m. on the Bid/ Issue Closing Date, unless extended by the Stock Exchange.

Further, in case of any pre-Issue or post Issue related issues regarding share certificates/demat credit/refund orders/unblocking etc., investors shall reach out the Company Secretary and Compliance Officer. For details of the Company Secretary and Compliance Officer, see "General Information" beginning on page 62.



In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/ Issue Closing Date, the Bidder shall be compensated at a uniform rate of  $\gtrless$  100/- per day for the entire duration of delay exceeding four Working Days from the Bid/ Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking.

Further, Investors shall be entitled to compensation in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M 2021 with dated March 16, read SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31. 2021 SEBI and circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds.

SEBI pursuant to its circular bearing reference number SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 9, 2023 has reduced the time taken for listing of specified securities after the closure of public issue to 3 working days (T+3 days) as against the present requirement of 6 working days (T+6 days). 'T' being issue closing date. In partial modification to circulars dated March 16, 2021 and April 20, 2022, the compensation to investors for delay in unblocking of ASBA application monies (if any) shall be computed from T+3 day. The provisions of this circular shall be applicable, on voluntary basis for public issues opening on or after September 1, 2023 and on mandatory basis for public issues opening on or after December 1, 2023. Our Company may choose to close this Issue within three (03) working days, in accordance with the timeline provided under the aforementioned circular. The timelines prescribed for public issues as mentioned in SEBI circulars dated November 1, 2018, June 28, 2019, November 8, 2019, March 30, 2020, March 16, 2021, June 2, 2021, and April 20, 2022 shall stand modified to the extent stated in this Circular.

# Names of entities responsible for finalising the basis of allotment in a fair and proper manner

The authorized employees of the Designated Stock Exchange, along with the BRLM and the Registrar, shall ensure that the Basis of Allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

For details of instructions in relation to the Bid cum Application Form, Bidders may refer to the relevant section the GID.

# BIDDERS SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE BID CUM APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BIDS COLLECTING INTERMEDIARIES DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE BID CUM APPLICATION FORM IS LIABLE TO BE REJECTED.

# **BASIS OF ALLOCATION**

- a. The SEBI (ICDR) Regulations specify the allocation or Allotment that may be made to various categories of Bidders in an Issue depending on compliance with the eligibility conditions. Certain details pertaining to the percentage of Issue size available for allocation to each category is disclosed overleaf of the Bid cum Application Form and in the DRHP. For details in relation to allocation, the Bidder may refer to the RHP.
- b. Under-subscription in any category (except QIB Category) is allowed to be met with spill over from any other category or combination of categories at the discretion of the Issuer and in consultation with the BRLM and the Designated Stock Exchange and in accordance with the SEBI (ICDR) Regulations, Unsubscribed portion in QIB Category is not available for subscription to other categories.



c. In case of under subscription in the Issue, spill-over to the extent of such under- subscription may be permitted from the Reserved Portion to the Issue. For allocation in the event of an under-subscription applicable to the Issuer, Bidders may refer to the RHP.

## ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

The allotment of Equity Shares to Bidders other than Retail Individual Investors may be on proportionate basis. No Retail Individual Investor will be allotted less than the minimum Bid Lot subject to availability of shares in Retail Individual Investor Category and the remaining available shares, if any will be allotted on a proportionate basis. The Issuer is required to receive a minimum subscription of 90% of the Issue. However, in case the Issue is in the nature of Issue for Sale only, then minimum subscription may not be applicable.

## FLOW OF EVENTS FROM THE CLOSURE OF BIDDING PERIOD (T DAY) TILL ALLOTMENT:

• On T Day, RTA to validate the electronic bid details with the depository records and also reconcile the final certificates received from the Sponsor Bank for UPI process and the SCSBs for ASBA and Syndicate ASBA process with the electronic bid details.

• RTA identifies cases with mismatch of account number as per bid file/Final Certificate and as per applicant's bank account linked to depository demat account and seek clarification from SCSB to identify the applications with third party account for rejection.

• Third party confirmation of applications to be completed by SCSBs on T+1 day.

• RTA prepares the list of final rejections and circulate the rejections list with BRLM/Company for their review/comments.

• Post rejection, the RTA submits the basis of allotment with the Designated Stock Exchange (DSE).

• The Designated Stock Exchange (DSE), post verification approves the basis and generates drawal of lots wherever applicable, through a random number generation software.

• The RTA uploads the drawl numbers in their system and generates the final list of allotees as per process mentioned below:

#### Process for generating list of allotees: -

• Instruction is given by RTA in their Software System to reverse category wise all the application numbers in the ascending order and generate the bucket/batch as per the allotment ratio. For example, if the application number is 78654321 then system reverses it to 12345687 and if the ratio of allottees to applicants in a category is 2:7 then the system will create lots of 7. If the drawal of lots provided by Designated Stock Exchange (DSE) is 3 and 5 then the system will pick every 3rd and 5th application in each of the lot of the category and these applications will be allotted the shares in that category.

• In categories where there is proportionate allotment, the Registrar will prepare the proportionate working based on the over subscription times.

• In categories where there is under-subscription, the Registrar will do full allotment for all valid applications.

• On the basis of the above, the RTA will work out the allotees, partial allotees and non-allottees, prepare the fund transfer letters and advice the SCSBs to debit or unblock the respective accounts.



# a. For Retail Individual Bidders

Bids received from the Retail Individual Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all the successful Retail Individual Bidders will be made at the Issue Price.

The Issue size less Allotment to Non-Institutional and QIB Bidders shall be available for allotment to Retail Individual Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to  $[\bullet]$  Equity Shares at or above the Issue Price, full Allotment shall be made to the Retail Individual Bidders to the extent of their valid Bids.

If the aggregate demand in this category is greater than  $[\bullet]$  Equity Shares at or above the Issue Price, the Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment, refer below.

## b. For Non-Institutional Bidders

Bids received from Non-Institutional Bidders at or above the Issue Price shall be grouped together to determine the total demand under this category. The Allotment to all successful Non-Institutional Bidders will be made at the Issue Price.

The Issue size less Allotment to QIBs and Retail shall be available for allotment to Non- Institutional Bidders who have Bid in the Issue at a price that is equal to or greater than the Issue Price. If the aggregate demand in this category is less than or equal to [•] Equity Shares at or above the Issue Price, full allotment shall be made to Non-Institutional Bidders to the extent of their demand.

In case the aggregate demand in this category is greater than  $[\bullet]$  Equity Shares at or above the Issue Price, Allotment shall be made on a proportionate basis up to a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter. For the method of proportionate Basis of Allotment refer below.

#### c. Allotment To Anchor Investor (If Applicable)

Allocation of Equity Shares to Anchor Investors at the Anchor Investor Allocation Price will be at the discretion of the Issuer, in consultation with the BRLM, subject to compliance with the following requirements:

- i. not more than 60% of the QIB Portion will be allocated to Anchor Investors;
- ii. one-third of the Anchor Investor Portion shall be reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is being done to other Anchor Investors; and
- iii. allocation to Anchor Investors shall be on a discretionary basis and subject to:
  - maximum number of two Anchor Investors for allocation up to ₹ 2 crores; a minimum number of two Anchor Investors and maximum number of 15 Anchor Investors for allocation of more than ₹ 2 crores and up to ₹ 25 crores subject to minimum allotment of ₹ 1 crores per such Anchor Investor; and



• in case of allocation above twenty-five crore rupees; a minimum of 5 such investors and a maximum of 15 such investors for allocation up to twenty-five crore rupees and an additional 10 such investors for every additional twenty-five crore rupees or part thereof, shall be permitted, subject to a minimum allotment of one crore rupees per such investor.

# d. For QIBs

Bids received from QIBs Bidding in the QIB Category at or above the Issue Price may be grouped together to determine the total demand under this category. The QIB Category may be available for Allotment to QIBs who have Bid at a price that is equal to or greater than the Issue Price. Allotment may be undertaken in the following manner:

- i. In the first instance, allocation to Mutual Funds for [•]% of the QIB Portion shall be determined as follows:
- In the event that Bids by Mutual Fund exceeds [●]% of the QIB Portion, allocation to Mutual Funds shall be done on a proportionate basis for [●]% of the QIB Portion.
- In the event that the aggregate demand from Mutual Funds is less than [●]% of the QIB Portion then all Mutual Funds shall get full Allotment to the extent of valid Bids received above the Issue Price.
- Equity Shares remaining unsubscribed, if any, not allocated to Mutual Funds shall be available for Allotment to all QIB Bidders as set out in (b) below;
- ii. In the second instance, allotment to all QIBs shall be determined as follows:
- In the event of oversubscription in the QIB Portion, all QIB Bidders who have submitted Bids above the Issue Price shall be allotted Equity Shares on a proportionate basis, upto a minimum of [●] Equity Shares and in multiples of [●] Equity Shares thereafter for [●]% of the QIB Portion.
- Mutual Funds, who have received allocation as per (a) above, for less than the number of Equity Shares Bid for by them, are eligible to receive Equity Shares on a proportionate basis, upto a minimum of [•] Equity Shares and in multiples of [•] Equity Shares thereafter, along with other QIB Bidders.
- Under-subscription below [•]% of the QIB Portion, if any, from Mutual Funds, would be included for allocation to the remaining QIB Bidders on a proportionate basis. The aggregate Allotment to QIB Bidders shall not be more than [•] Equity Shares.
- iii. Basis of Allotment for QIBs and NIIs in case of Over Subscribed Issue:

In the event of the Issue being Over-Subscribed, the Issuer may finalise the Basis of Allotment in consultation with the National Stock Exchange of India Limited Emerge (The Designated Stock Exchange). The allocation may be made in marketable lots on proportionate basis as set forth hereunder:

- a. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the oversubscription ratio (number of Bidders in the category multiplied by number of Shares applied for).
- b. The number of Shares to be allocated to the successful Bidders will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- c. For Bids where the proportionate allotment works out to less than [●] equity shares the allotment will be made as follows:



- Each successful Bidder shall be allotted [•] equity shares; and
- The successful Bidder out of the total bidders for that category shall be determined by draw of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (b) above.
- d. If the proportionate allotment to a Bidder works out to a number that is not a multiple of [●] equity shares, the Bidder would be allotted Shares by rounding off to the nearest multiple of [●] equity shares subject to a minimum allotment of [●] equity shares.
- e. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the Bidders in that category, the balance available Shares or allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful Bidder in that category, the balance shares, if any, remaining after such adjustment will be added to the category comprising Bidder applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of [•] Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the Issue specified under the Capital Structure mentioned in this DRHP.

Retail Individual Investor means an investor who applies for shares of value of not more than ₹ 2,00,000/. Investors may note that in case of over subscription, allotment shall be on proportionate basis and will be finalized in consultation with National Stock Exchange of India Limited.

The Executive Director / Managing Director of National Stock Exchange of India Limited - the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

## **Issuance of Allotment Advice**

- 1. Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2. On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Bidders are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the Issue. The Book Running Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Bidders who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed valid, binding and irrevocable contract for the Allotment to such Bidder.
- 3. Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful Bidders Depository Account within 2 working days of the Issue Closing date. The Issuer also ensures that credit of shares to the successful Bidders Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account

## **Designated Date**

On the Designated date, the SCSBs shall transfer the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will Issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any, within a period of 2 working days of the Bid/



Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any.

# Instructions for Completing the Bid Cum Application Form

The Applications should be submitted on the prescribed Bid Cum Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Bid Cum Application Form. Applications not so made are liable to be rejected. Applications made using a third-party bank account or using third party UPI ID linked bank account are liable to be rejected. Bid Cum Application Forms should bear the stamp of the Designated Intermediaries. ASBA Bid Cum Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.

SEBI, vide Circular No. CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Bid Cum Application Forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an Issue with effect from January 01, 2013. The list of Broker Centre is available on the website of National Stock Exchange of India Limited i.e. <u>www.nseindia.com</u>. With a view to broad base the reach of Investors by substantial, enhancing the points for submission of applications, SEBI vide Circular No. CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Bid Cum Application Forms in Public Issue with effect from January 01, 2016. The List of RTA and DPs centres for collecting the application shall be disclosed is available on the website of National Stock Exchange of India Limited i.e. <u>www.nseindia.com</u>.

## **Bidder's Depository Account and Bank Details**

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the Bid Cum Application Form is mandatory and applications that do not contain such details are liable to be rejected.

Bidders should note that on the basis of name of the Bidders, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Bid Cum Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain from the Depository, the demographic details including address, Bidders bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Bidders including mailing of the Allotment Advice. The Demographic Details given by Bidders in the Bid Cum Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Bid Cum Application Form, the Bidder would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

## Submission of Bid Cum Application Form

All Bid Cum Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the Bid Cum Application Form, in physical or electronic mode, respectively.

## **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Bidder, Bid Cum Application Form number, Bidders Depository Account Details, number of Equity Shares applied for, date of Bid Cum Application Form, name and



address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

#### Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at NSE Emerge where the Equity Shares are proposed to be listed are taken within 3 (Three) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- i. Allotment and Listing of Equity Shares shall be made within 3 (Three) days of the Issue Closing Date;
- ii. Giving of Instructions for refund by unblocking of amount via ASBA not later than 2(two) working days of the Issue Closing Date, would be ensured; and
- iii. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

SEBI pursuant to its circular bearing reference number SEBI/HO/CFD/TPD1/CIR/P/2023/140 dated August 09, 2023 has reduced the time taken for listing of specified securities after the closure of public issue to 3 working days (T+3 days) as against the present requirement of 6 working days (T+6 days); 'T' being issue closing date. The provisions of this circular shall be applicable, on voluntary basis for public issues opening on or after September 1, 2023 and on mandatory basis for public issues opening on or after December 01, 2023.

#### **BASIS OF ALLOTMENT**

Allotment will be made in consultation National Stock Exchange of India Limited (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e., the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).
- 3. For applications where the proportionate allotment works out to less than [•] equity shares the allotment will be made as follows:



- i. Each successful applicant shall be allotted [•] equity shares; and
- ii. The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- 4. If the proportionate allotment to an applicant works out to a number that is not a multiple of [•] equity shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of [•] equity shares subject to a minimum allotment of [•] equity shares.
- 5. If the Shares allocated on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares.

# BASIS OF ALLOTMENT IN THE EVENT OF UNDER SUBSCRIPTION

In the event of under subscription in the Issue, the obligations of the Underwriters shall get triggered in terms of the Underwriting Agreement. The Minimum subscription of 100.00% of the Issue size shall be achieved before our company proceeds to get the basis of allotment approved by the Designated Stock Exchange. The Executive Director/ Managing Director of the National Stock Exchange of India Limited - the Designated Stock Exchange in addition to Book Running Lead Manager and Registrar to the Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2018.

As per the RBI regulations, OCBs are not permitted to participate in the Issue. There is no reservation for Non-Residents, NRIs, FPIs and foreign venture capital funds and all Non-Residents, NRI, FPI and Foreign Venture Capital Funds applicants will be treated on the same basis with other categories for the purpose of allocation.

## Equity Shares in Dematerialised Form with NSDL/CDSL

To enable all shareholders of the Company to have their shareholding in electronic form, the Company is in process of entering following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- i. We have entered into a tripartite agreement between NSDL, the Company and the Registrar to the Issue on June 14, 2024.
- ii. We have entered into a tripartite agreement between CDSL, the Company and the Registrar to the Issue on June 21, 2024.
- iii. The Company's Equity shares bear an ISIN No. INE0XUS01012.

An Applicant applying for Equity Shares must have at least one beneficiary account with either of the Depository Participants of either NSDL or CDSL prior to making the Application.

- The Applicant must necessarily fill in the details (including the Beneficiary Account Number and Depository Participant's identification number) appearing in the Application Form or Revision Form.
- Allotment to a successful Applicant will be credited in electronic form directly to the beneficiary account (with the Depository Participant) of the Applicant.



- Names in the Application Form or Revision Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- If incomplete or incorrect details are given under the heading 'Applicants Depository Account Details' in the Application Form or Revision Form, it is liable to be rejected.
- The Applicant is responsible for the correctness of his or her Demographic Details given in the Application Form vis à vis those with his or her Depository Participant.
- Equity Shares in electronic form can be traded only on the stock exchanges having electronic connectivity with NSDL and CDSL. The Stock Exchange where our Equity Shares are proposed to be listed has electronic connectivity with CDSL and NSDL.
- The allotment and trading of the Equity Shares of the Company would be in dematerialized form only for all investors.

#### PRE-ISSUE ADVERTISEMENT

Subject to Section 30 of the Companies Act, 2013, our Company shall, after filing the Red Herring Prospectus with the RoC, publish a Pre-Issue advertisement, in the form prescribed by the SEBI ICDR Regulations, in: (all editions  $[\bullet]$ , an English national daily newspaper, all editions of  $[\bullet]$ , a Hindi national daily newspaper each with wide circulation.

In the Pre-Issue advertisement, we shall state the Bid/Issue Opening Date and the Bid/Issue Closing Date. The advertisement, subject to the provisions of Section 30 of the Companies Act, 2013, shall be in the format prescribed in Part A of Schedule X of the SEBI ICDR Regulations.

## SIGNING OF THE UNDERWRITING AGREEMENT AND THE ROC FILING

- a. Our Company and the Underwriter intend to enter into an Underwriting Agreement on or immediately after the finalization of the Issue Price but prior to the filing of Prospectus.
- b. After signing the Underwriting Agreement, an updated Red Herring Prospectus/Prospectus will be filed with the RoC in accordance with applicable law, which then would be termed as the 'Prospectus'. The Prospectus will contain details of the Issue Price, Issue size, and underwriting arrangements and will be complete in all material respects.

## IMPERSONATION

Attention of the applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, which is reproduced below:

#### "Any person who:

- 1. makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- 2. makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or



3. otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least  $\mathbb{R}$  10 Lakhs or 1.00% of the turnover of the Company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than  $\mathbb{R}$  10/- lakhs or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to  $\mathbb{R}$  50/- Lakh or with both.

## **UNDERTAKINGS BY OUR COMPANY**

Our Company undertakes the following:

- adequate arrangements shall be made to collect all Bid cum Application Forms submitted by Bidders;
- the complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily;
- all steps for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchange where the Equity Shares are proposed to be listed shall be taken within Three Working Days of the Bid/Issue Closing Date or such other time as may be prescribed by the SEBI or under any applicable law;
- if Allotment is not made within the prescribed time period under applicable law, the entire Bid amount received will be refunded/ unblocked within the time prescribed under applicable law, failing which interest will be due to be paid to the Bidders at the rate prescribed under applicable law for the delayed period;
- the funds required for making refunds (to the extent applicable) to unsuccessful Bidders as per the mode(s) disclosed shall be made available to the Registrar to the Issue by our Company;
- where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the Bidder within the time prescribed under applicable law, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- no further issue of the Equity Shares shall be made until the Equity Shares issued through the Red Herring Prospectus are listed or until the Bid monies are unblocked in ASBA Account/refunded on account of non-listing, under- subscription, etc.
- our Company, in consultation with the BRLM, reserves the right not to proceed with the Fresh Issue, in whole or in part thereof, to the extent of the Issued Shares, after the Bid/ Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the newspapers in which the pre-Issue advertisements were published, within two days of the Bid/ Issue Closing Date or such other time as may be prescribed by the SEBI, providing reasons for not proceeding with the Issue and inform the Stock Exchange promptly on which the Equity Shares are proposed to be listed; and
- if our Company, in consultation with the BRLM withdraws the Issue after the Bid/ Issue Closing Date and thereafter determines that it will proceed with an issue of the Equity Shares, our Company shall file a fresh Draft Red Herring Prospectus with the Stock Exchange.



Our Board certifies that:

- all monies received out of the Fresh Issue shall be credited/transferred to a separate bank account other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013;
- details of all monies utilized out of the Fresh Issue shall be disclosed, and continue to be disclosed till the time any part of the Issue proceeds remains unutilized, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilized; and

details of all unutilized monies out of the Fresh Issue, if any shall be disclosed under an appropriate separate head in the balance sheet indicating the form in which such unutilized monies have been invested.



# **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investment is required to follow certain prescribed procedures for making such investment. Foreign investment is allowed up to 100% under automatic route in our Company.

The RBI and the concerned ministries/ departments are responsible for granting approval for foreign investment. The Government has from time to time made policy pronouncements on foreign direct investment ("FDI") through press notes and press releases. The Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (earlier known as the Department of Industrial Policy and Promotion) ("DPIIT"), issued the FDI Policy, which, with effect from October 15, 2020 consolidated, subsumed and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect prior to October 15, 2020. In terms of FDI Policy, FDI to an extent of 51% is allowed in multi brand retail trading with government approval. The FDI Policy will be valid until the DPIIT issues an updated circular. FDI in companies engaged in sectors/ activities which are not listed in the FDI Policy is permitted up to 100% of the paid-up share capital of such company under the automatic route, subject to compliance with certain prescribed conditions.

Under the current FDI Policy and the FEMA Non-Debt Rules, foreign direct investment is not permitted in companies engaged in (a) multi-brand retail trading, undertaking retail trading by means of e-commerce, and (b) inventory-based model of e-commerce. In accordance with the FEMA Non-debt Rules, participation by non-residents in the Issue is restricted to participation by (i) FPIs under Schedule II of the FEMA Non-debt Rules, subject to limit of the individual holding of an FPI below 10% of the post-Issue paid-up capital of our Company and the aggregate limit for FPI investment currently not exceeding the sectoral cap i.e. 51% of the post issue paid up share capital; and (ii) Eligible NRIs applying only on a non-repatriation basis under Schedule IV of the FEMA Non-debt Rules. Further, other non-residents applying on a repatriation basis, FVCIs and multilateral and bilateral development financial institutions are not permitted to participate in the Issue. As per the existing policy of the Government of India, OCBs cannot participate in this issue. See *"Issue Procedure"* beginning on page 291.

The Government has from time to time made policy pronouncements on FDI through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India (DIPP), issued consolidates FDI Policy, which with effect from August 28, 2017 consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP that were in force and effect as on August 27, 2017. The Government proposes to update the consolidated circular on FDI Policy once every year and therefore, the Consolidation FDI Policy will be valid until the DIPP issues an updated circular.

The transfer of shares by an Indian resident to a Non-Resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the Consolidated FDI Policy and transfer does not attract the provisions of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (ii) the non-resident shareholding is within the sectoral limits under the Consolidated FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI/RBI.

The foreign investment in our Company is governed by, inter-alia, the FEMA, the FEMA Non-debt Rules, the FDI Policy issued and amended by way of press notes.

Further, in terms of the FEMA Non-debt Rules, the aggregate FPI investment limit is the sectoral cap applicable to Indian company as prescribed in the FEMA Non-Debt Instruments Rules with respect to its paid-up equity capital on a fully diluted basis. See *"Issue Procedure"* beginning on page 291.



Further, in accordance with the FDI Policy, the Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the FEMA Non-debt Rules, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country ("Restricted Investors"), will require prior approval of the Government, as prescribed in the FDI Policy and the FEMA Non-debt Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Non-Debt Rules. Each Bidder should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Bidder shall intimate our Company and the Registrar in writing about such approval along with a copy thereof within the Bid/ Issue Period.

The Equity Shares have not been and will not be registered under the U.S. Securities Act and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are only being offered and sold outside the United States in offshore transactions in reliance on Regulation S and the applicable laws of the jurisdiction where those Issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Red Herring Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them.



# SECTION X – MAIN PROVISION OF ARTICLES OF ASSOCIATION

Subject as hereinafter provided the Regulations contained in Table 'F' in the Schedule I to the Companies Act, 2013 shall apply to the Company so far as they are applicable to Public Company except so far as they have implied or expressly modified by what is contained in the Articles mentioned as altered or amended from time to time.

Article No.	DESCRIPTION
	INTERPRETATION
	(1) In these Regulations: -
	(a) "Company" means P S RAJ STEELS LIMITED.
	(b) "the Act" means the "Companies Act, 2013" and every statutory modification or re- enactment thereof and references to Sections or Rules of the Act shall be deemed to mean and include references to sections enacted in modification or replacement thereof.
	(c) "these Regulations" means these Articles of Association as originally framed or as altered, from time to time.
	(d) "the Office" means the Registered Office for the time being of the Company.
	(e) "the Seal" means the common seal of the Company.
I.	(f) Words imparting the singular shall include the plural and vice versa, words imparting the masculine gender shall include the feminine gender and words imparting persons shall include bodies corporate and all other persons recognized by law as such.
	(g) "month" and "year" means a calendar month and calendar year respectively.
	(h) Expression referring to writing shall be construed as including references to printing, lithography, photography and other modes of representing or reproducing words in visible form.
	(i) Unless the context otherwise requires, the words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modifications thereof, in force at the date at which these regulations become binding on the Company.
	2. The Regulations contained in Table F in Schedule 1 to the Companies Act, 2013 shall not apply to the Company and the Regulations herein contained shall be the regulations for the management of the Company and for the observance of its members and their representatives. They shall be binding on the company and its members as if they are the terms of an agreement between them.
	SHARE CAPITAL AND VARIATION OF RIGHTS
П. 1.	1. The Authorised Share Capital of the company shall be such amounts and be divided into such shares as may, from time to time, be provided in Clause V of the Memorandum of Association with power to increase or reduce the capital in accordance with the Company's regulations and legislative provisions for the time being in force on that behalf with the powers to divide the share capital, whether original or increased or decreased into several classes and attach thereto respectively such ordinary, preferential or special rights and conditions in such manner as may for
	the time being be provided by the Regulations of the Company and allowed by law.



	Subject to the provisions of these Articles and of the Act, the shares shall be under the control of the Board of Directors, who may allot or otherwise dispose off the same to such persons, on such terms and conditions and at such time as they think fit and with full power to give any person the option to call of or be allotted shares of the Company of any class, either at a premium or at par and for such time and for such consideration as the Board of Directors think fit (subject to the provisions of Section 53, 54, 56 and 58 of the Act), provided that option or right to call of shares shall not be given to any person except with the sanction of the Company in General Meeting. The Board shall cause to be made the returns as the allotment provided for in Section 39 of the Act.
	2. Any application signed by or on behalf of an applicant for shares in the Company, followed by an allotment of any shares therein, shall be an acceptance of shares within the meaning of these Articles; and every person who thus or otherwise accepts any shares and whose name is on the register shall, for the purposes of the Articles, be a member.
	3. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of Section 48 of the Act, the consent in writing of the holders of three fourths of the issued shares of that class or with a sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
	4. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not unless otherwise provided by the terms of issue of the shares of that class be deemed to be varied by the creation or issue of further shares ranking pari passu therewith.
	5. (i) The company may exercise the powers of paying commissions conferred by Section 40 of the Act, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by the Section.
	(ii) The rate of commission shall not exceed the rate of 5% (five percent) of the price at which the shares in respect whereof the same is paid are issued or an amount equal to 5% (five percent) of such price, as the case may be and in the case of debentures $2\frac{1}{2}$ % (two and a half per cent) of the price at which the debentures in respect whereof the same is paid are issued or an amount equal to $2\frac{1}{2}$ % (two and a half per cent) of such price, as the case may be and in the case may be same is paid are issued or an amount equal to $2\frac{1}{2}$ % (two and a half per cent) of such price, as the case may be.
	(iii) The commission may be satisfied by payment in cash or by allotment of fully or partly paid shares or partly in one way and partly in the other.
	(iv) The Company may also, on any issue of shares, pay such brokerage as may be lawful.
	I (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided, —
II. 2.	<ul> <li>(a) one certificate for all his shares without payment of any charges; or</li> <li>(b) several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.</li> </ul>
	(ii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.



	(iii) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several
	joint holders shall be sufficient delivery to all such holders.
	II The Company agrees, that it will not charge any fees exceeding those which may be agreed upon with the Stock Exchange.
	(i) for issue of new certificates in replacement of those that are torn out, defaced lost or destroyed;
	(ii) for sub-division and consolidation of shares and debenture certificates and for subdivision of Letters of Allotment and Split, Consolidation, Renewal and Pucca Transfer Receipts into denominations other than those fixed for the market units of trading".
	III If any shares stands in the names of two or more persons, the person first named in the register of members shall as regards receipt of dividends, the service of notices and subject to the provisions of these Articles, all or any other matter connected with the Company except the issue of share certificates, voting at meeting and the transfer of the share, be deemed the sole holder thereof.
3.	3. (i) If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty rupees for each certificate.
	(ii)The provisions of Articles (2) and (3) shall mutatis mutandis apply to debentures of the company.
4.	4. Except as required by law, no person shall be recognised by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.
	5. (i) The company may exercise the powers of paying commissions conferred by sub- section (6) of section 40, provided that the rate per cent. or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.
5.	(ii) The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.
	(iii) The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.
6.	(i) If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued



GROUP OF COM	
	shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
	(ii) To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.
7.	The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking paripassu therewith.
8.	Subject to the provisions of section 55, any preference shares may, with the sanction of an ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.
LIEN	
9.	Subject to the provisions of Companies Act, 2013 the Company shall have a first and paramount lien upon all the shares (not being a fully paid-up share) for all monies (presently payable) registered in the name of such member (whether solely or jointly with others) and upon the proceeds of sale thereof for his debts, liabilities and engagements (whether presently payable or not) solely or jointly with any other person, to or with the Company, whether the period for the payment, fulfillment or discharge thereof shall have actually lien or not and such lien shall extend to all dividends, from time to time, declared in respect of shares, subject to section 123 of the Companies Act 2013. The Board of Directors may at any time declare any shares to be wholly or in part exempt from the provisions of this clause.
10.	<ul> <li>The company may sell, in such manner as the Board thinks fit, any shares on which the company has a lien:</li> <li>Provided that no sale shall be made— <ul> <li>(a) unless a sum in respect of which the lien exists is presently payable; or</li> <li>(b) until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.</li> </ul> </li> </ul>
11.	<ul> <li>(i) To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof.</li> <li>(ii) The purchaser shall be registered as the holder of the shares comprised in any such transfer.</li> <li>(iii) The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.</li> </ul>
12.	(i) The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.



	(ii)The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon
	the shares before the sale, be paid to the person entitled to the shares at the date of the sale.
	CALLS ON SHARES
13.	<ul> <li>(i) The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or byway of premium) and not by the conditions of allotment thereof made payable at fixed times: Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.</li> <li>(ii) Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the</li> </ul>
	<ul><li>(iii)A call may be revoked or postponed at the discretion of the Board.</li></ul>
14.	A call shall be deemed to have been made at the time when the resolution of the Board authorising the call was passed and may be required to be paid by instalments.
15.	The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.
16.	<ul><li>(i) If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten per cent. per annum or at such lower rate, if any, as the Board may determine.</li><li>(ii)The Board shall be at liberty to waive payment of any such interest wholly or in part.</li></ul>
17.	<ol> <li>(i) Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.</li> <li>(ii) In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.</li> <li>Subject to the provisions of Section 50 and 179 of the Act, the Board :-</li> <li>(a) May, if it thinks fit, receive from any member willing to advance all or any part of the money uncalled and unpaid upon any shares held by him; and</li> <li>(b) If it thinks fit, may pay interest upon all or any of shares (until the same would but for such advance become presently payable) at such rate not exceeding, unless the Company in general meeting shall otherwise direct, 12% (twelve percent) per annum as may be agreed upon between the Board and the member paying the sums or advances, Money so paid in advance shall not confer a right to dividend or to participate in profits.</li> <li>On the trial or hearing on any suit or proceedings brought by the Company against any member of his share, it shall be sufficient to prove that the name of the defendant is or was, when the claim arose, on the Register of members of the company as a holder or one of the holders of the number of shares in respect of which such claim is made and that the amount claimed is not entered as paid in the books of the Company and it shall not be necessary to prove the appointment of the Directors who resolved to make any call, nor that a quorum of Directors was present at Board Meeting at which any call was resolved to be made, nor that the meeting at which any call</li> </ol>



	was resolved to be made was duly convened or constituted nor any other matter, but the proof of the matters aforesaid shall be conclusive evidence of the debt.
	4. Neither the receipt by the Company of a portion of any money which shall, from time to time, be due from any member to the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall, preclude the Company from thereafter proceeding to enforce a forfeiture of such shares as hereinafter provided.
18.	The Board— (a) may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him; and (b) upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general meeting shall otherwise direct, twelve per cent. per annum, as may be agreed upon between the Board and the member paying the sum in advance.
	TRANSFER OF SHARES
	1. The Company shall keep a "Register of Transfers" and therein shall fairly and distinctly enter particulars of every transfer or transmission of any share(s) or securities.
19.	<ul> <li>2. (i) The instrument of transfer of any share in the company shall be executed by or on behalf of both the transferor and transferee.</li> <li>(ii) the transferor shall be deemed to remain a holder of the security until a properly signed deed of transfer is received by the Company within 2 months of its execution and proper note thereof has been taken and name of transferee has been entered in the Register of Members/Securities, as the case may be;</li> <li>(iii) that there shall be no forfeiture of unclaimed dividends before the claim becomes barred by law;</li> <li>(iv) that a common form of transfer shall be used;</li> <li>(v) that fully paid shares shall be free from all lien and that in the case of partly paid shares the Company's lien shall be restricted to money called or payable at a fixed time in respect of such shares;</li> <li>(vi)that registration of transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever; (vii) that any amount paid up in advance of calls on any share may carry interest but shall not in respect thereof confer a right to dividend or to participate in profits;</li> <li>(viii) that option or right to call of shares shall not be given to any person except with the sanction of the Company in general meetings;</li> <li>(ix)Permission for Sub-Division/Consolidation of Share Certificate.</li> </ul>
	3. The instrument of transfer shall be in writing and all the provisions of Companies Act 2013 and modification thereof for the time being shall be complied with in respect of all transfers of shares and registration thereof.
	4. Unless the Directors decide otherwise, when an instrument of transfer is tendered by the transferee, before registering any such transfer, the Directors shall give notice by letter sent by registered acknowledgement due post to the registered holder that such transfer has been lodged and that unless objection is taken the transfer will be registered. If such registered holder fails to lodge an objection in writing at the office within ten days from the posting of such notice to him, he shall be deemed to have admitted the validity of the said transfer. Where no notice is received by the registered holder, the Directors shall be deemed to have decided not to give notice and in



	any event to the non-receipt by the registered holder of any notice shall not entitle him to make
	any claim of any kind against the Company or the Directors in respect of such non-receipt.
20.	The Board may, subject to the right of appeal conferred by section 58 decline to register— (a) the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or (b) any transfer of the share on which the Company has a lien, provided that the registration transfer shall not be refused on the ground of transferor being either alone or jointly with any person or persons indebted to the Company on any account except a lien.
21.	<ol> <li>The Board may decline to recognise any instrument of transfer unless—         <ul> <li>(a) The instrument of transfer is in the form as prescribed in rules made under sub-section</li> <li>(1) of section 56;</li> <li>(b) the instrument of transfer is accompanied by the certificate of the shares to which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and</li> <li>(c) the instrument of transfer is in respect of only one class of shares.</li> </ul> </li> <li>All instruments of transfer which shall be registered shall be retained by the Company, but may be destroyed upon the expiration of such period as the Board may from time to time determine. Any instrument of transfer which the Board declines to register shall (except in any case of fraud)</li> </ol>
	be returned to the person depositing the same.
22.	<ul> <li>(a) On giving not less than seven days? previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:</li> <li>Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year.</li> <li>(b) There shall be no charge for : <ul> <li>(a) registration of shares or debentures.</li> <li>(b) sub-division and/or consolidation of shares and debentures certificates and sub-division of Letters of Allotment and split consolidation, renewal and pucca transfer receipts into denominations corresponding to the market unit or trading;</li> <li>(c) sub-division of renounceable Letters of Right;</li> <li>(d) issue of new certificates in replacement of those which are decrepit or worn out or where the cages on the reverse for recording transfers have been fully utilised;</li> <li>(e) registration of any Powers of Attorney, Letter of Administration and similar other documents.</li> </ul> </li> </ul>
	TRANSMISSION OF SHARES
23.	<ul><li>(i) On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognised by the company as having any title to his interest in the shares.</li><li>(ii) Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.</li></ul>
24.	<ul> <li>(i) Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either—</li> <li>(a) to be registered himself as holder of the share; or</li> <li>(b) to make such transfer of the share as the deceased or insolvent member could have made.</li> </ul>



	(ii) The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.
25.	<ul> <li>(i) If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects.</li> <li>(ii) If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.</li> <li>(iii) All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.</li> </ul>
	1. On the transfer of the share being registered in his name a person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company.
	Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.
26.	2. Where the Company has knowledge through any of its principal officers within the meaning of Section 2 of the Estate Duty Act, 1953 of the death of any member of or debenture holder in the company, it shall furnish to the controller within the meaning of such section, the prescribed particulars in accordance with that Act and the rules made thereunder and it shall not be lawful for the Company to register the transfer of any shares or debentures standing in the name of the deceased, unless the transferor has acquired such shares for valuable consideration or a certificate from the Controller is produced before the Company to the effect that the Estate Duty in respect of such shares and debentures has been paid or will be paid or that none is due, as the case may be.
	3. The Company shall incur liability whatever in consequence of its registering or giving effect, to any transfer of share made or purporting to be made by any apparent legal owner thereof (as shown or appearing in the register of members) to the prejudice of persons having or claiming any equitable right, title of interest to or in the said shares notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer and may have entered such notice or referred thereto, in any book of the Company and the Company shall not be bound or required to regard or attend or give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability for refusing or neglecting so to do, though it may have been entered or referred to in some book of the Company but the Company though not bound so to do, shall be at liberty to regard and attend to any such notice and give effect thereto if the Board shall so think fit.



FORFEITURE OF SHARES	
27.	If a member fails to pay any call, or instalment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.
28.	The notice aforesaid shall— (a) name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and (b) state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.
29.	If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time, thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect. Such forfeiture shall include all dividends declared in respect of the forfeited shares and not actually paid before the date of forfeiture, which shall be the date on which the resolution of the Board is passed forfeiting the shares.
30.	<ul> <li>(i) A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit</li> <li>(ii) At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.</li> </ul>
31.	<ul> <li>(i) A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the Company all monies which, at the date of forfeiture, were presently payable by him to the company in respect of the shares together with interest thereon from the time of forfeiture until payment at the rate of 9 % (nine percent) per annum.</li> <li>(ii) The liability of such person shall cease if and when the company shall have received payment in full of all such monies in respect of the shares.</li> </ul>
32.	<ul> <li>(i) A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the company, and that a share in the company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;</li> <li>(ii) The company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;</li> <li>(iii)The transferee shall thereupon be registered as the holder of the share; and</li> <li>(iv)The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.</li> </ul>
33.	<ul> <li>33. 1. The provisions of these regulations as to forfeiture shall apply in the case of nonpayment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.</li> <li>2. The forfeiture of a share shall involve the extinction of all interest in and also of all claims and demands against the Company in respect of the share, and all other rights incidental thereto except only such of those right as by these Articles are expressly saved.</li> </ul>



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	3.Upon any sale, after forfeiture or for enforcing a lien in purported exercise of powers hereinbefore given, the Board may appoint some person to execute an instrument of transfer of the shares sold and cause the purchaser's name to be entered in the Register in respect of the shares sold and the purchaser shall not be bound to see to the regularity of the proceedings or to be application of the purchase money and after his name has been entered in the Register in respect of such shares, the validity, of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.
	4.Upon any sale, re-allotment or other disposal under the provisions of these Articles relating to lien or to forfeiture, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall on demand by the Company have been previously surrendered to it by the defaulting member) stand cancelled and become null and void and of no effect. When any shares, under the powers in that behalf herein contained are sold by the Board and the certificate in respect thereof has not been delivered up to the Company by the former holder of such shares, the Board may, issue a new certificate for such shares distinguishing it in such manner as it may think fit, from the certificate not so delivered.
	5.The Directors may subject to the provisions of the Act, accept from any member on such terms and conditions as shall be agreed, a surrender of his shares or stock or any part thereof.
	ALTERATION OF CAPITAL
	The company may, from time to time, by ordinary resolution increase the share capital by such
34.	sum, to be divided into shares of such amount, as may be specified in the resolution.
35.	<ul> <li>Subject to the provisions of section 61, the company may, by ordinary resolution,-</li> <li>(a) consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;</li> <li>(b) convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;</li> <li>(c) sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum;</li> <li>(d) cancel any share which, at the date of the passing of the resolution in that behalf, have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.</li> </ul>
36.	<ol> <li>The Company may, by an ordinary resolution:-</li> <li>(a) convert any paid-up shares into stock; and</li> <li>(b)reconvert any stock into paid-up shares of any denomination authorised by these regulations.</li> </ol>
	2. The holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred or as near thereto as circumstances admit:
	Provided the Board may, from time to time, fix the minimum amount of Stock transferable, so however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.
	3. The holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regard dividends voting and meeting of the Company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.



	4. Such of the regulations of the Company (other than those relating to share warrants), as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholders" in those regulations shall include "stock" and "stockholder" respectively.
37.	<ol> <li>The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law,-</li> <li>(a) its share capital;</li> <li>(b) any capital redemption reserve account; or (c) any share premium account.</li> </ol>
	The Company may, from time to time, by special resolution and on compliance with the provisions of Section 66 of the Act, reduce its share capital.
	2. The Company shall have power to establish Branch Offices, subject to the provisions of the Act or any statutory modifications thereof.
	3. The Company shall have power to pay interest out of its capital on so much of shares which were issued for the purpose of raising money to defray the expenses of the construction of any work or building or the provision of any plant for the Company in accordance with the provisions of the Act.
	4. The Company, if authorised by a special resolution passed at a General Meeting may amalgamate or cause itself to be amalgamated with any other person, firm or body corporate, subject however, to the provisions of Section 230 to 232 of the Act.
	CAPITALISATION OF PROFITS
38.	<ul> <li>38. (1) The company in General Meeting may, upon the recommendation of the Board resolve:-</li> <li>(a) that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the Profit and Loss Account, or otherwise available for distribution; and</li> <li>(b) that such sum be accordingly set free for distribution in the manner specified in clause (2) among the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.</li> </ul>
	<ul> <li>(2) The sum aforesaid shall not be paid in cash, but shall be applied, subject to the provisions contained in clause (3), either in or towards :-</li> <li>(i) paying up any amounts for the time being upaid on any shares held by such members respectively;</li> <li>(ii) paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid up, to and amongst such members in the proportions aforesaid; or</li> <li>(iii)partly in the way specified in sub-claue (i) and partly in that is specified in sub-cluse (ii).</li> </ul>
	(3) Any share/securities premium account and any capital redemption reserve fund may, for the purpose of this regulation, only be applied in the paying up of unissued share to be issued to members of the Company as fully paid bonus shares.
	<ul> <li>(4) The Board shall give effect to the resolution passed by the Company in pursuance of this regulation.</li> <li>(i) Whenever such a resolution as aforesaid shall have been passed, the Board shall— <ul> <li>(a) make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully paid shares if any; and</li> </ul> </li> </ul>



	(b) generally do all acts and things required to give effect thereto.
	<ul> <li>(ii) The Board shall have power—</li> <li>(a) to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable in fractions; and</li> <li>(b) to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;</li> <li>(iii) Any agreement made under such authority shall be effective and binding on such members.</li> </ul>
	<ul> <li>(1) Whenever such as resolution as aforesaid shall have been passed, the Board shall:-</li> <li>(a) make all appropriations and applications of the undivided profits resolved to be capitalized thereby, and all allotments and issues of fully paid shares, if any; and (b) do all acts and things required to give effect thereto.</li> </ul>
39.	<ul> <li>(2) The Board shall have full power:-</li> <li>(a)to make such provision, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit in the case of shares becoming distributable in fractions; and also</li> <li>(b)to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;</li> <li>(3) Any agreement made under such authority shall be effective and binding on all such members.</li> </ul>
	BUY-BACK OF SHARES
40.	Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.
	GENERAL MEETINGS
41.	All general meetings other than annual general meeting shall be called extraordinary general meeting.
42.	<ul><li>(i) The Board may, whenever it thinks fit, call an extraordinary general meeting.</li><li>(ii) If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.</li></ul>
	PROCEEDINGS AT GENERAL MEETINGS
43.	<ol> <li>No general meeting, annual or extraordinary, shall be competent to enter upon, discuss or transact any business which has not been stated in the notice by which it was convened or called</li> <li>(i) No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.</li> <li>(ii) Save as otherwise provided in Section 103 of the Act, a minimum of:-</li> </ol>
	(,



	a) five members personally present if the number of members as on the date of meeting is								
	not more than one thousand;								
	b) fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand:								
	is more than one thousand but up to five thousand;								
	c) thirty members personally present if the number of members as on the date of the meeting exceeds five thousand:								
	exceeds five thousand; Furthermore, A body corporate, being member, shall be deemed to be personally present if it is								
	Furthermore, A body corporate, being member, shall be deemed to be personally present if it is represented in accordance with Section 113 of the Act.								
	represented in accordance with Section 115 of the Act.								
	The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the								
44.	company.								
	If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed								
45.	for holding the meeting, or is unwilling to act as chairperson of the meeting, the directors present								
	shall elect one of their members to be Chairperson of the meeting.								
	1. If at any meeting no director is willing to act as Chairperson or if no director is present within								
	fifteen minutes after the time appointed for holding the meeting, the members present shall choose								
	one of their members to be Chairperson of the meeting.								
46.	2. No business shall be discussed at any general meeting except the election of a Chairman,								
	whilst the chair is vacant.								
	ADJOURNMENT OF MEETING								
	1. (i) The Chairperson may, with the consent of any meeting at which a quorum is present, and								
	shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.								
	(ii) No business shall be transacted at any adjourned meeting other than the business left								
	<ul><li>unfinished at the meeting from which the adjournment took place.</li><li>(iii) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting</li></ul>								
	shall be given as in the case of an original meeting.								
	(iv) Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to								
	give any notice of an adjournment or of the business to be transacted at an adjourned meeting.								
47.									
	2. In the case of an equality of votes, whether on a show of hands or on a poll, the chairman								
	of the meeting at which the show of hands takes places or at which the poll is demanded shall be								
	entitled to a second or casting vote.								
	3. Any business other than that upon which a poll has been demanded, may be proceeded with panding the taking of the poll								
	with, pending the taking of the poll.								
	VOTING RIGHTS								
	Subject to any rights or restrictions for the time being attached to any class or classes of shares,—								
	(a) on a show of hands, every member present in person shall have one vote; and								
48.	(b) on a poll, the voting rights of members shall be in proportion to his share in the paid-up								
	equity share capital of the company.								
40	A member may exercise his vote at a meeting by electronic means in accordance with section 108								
49.	and shall vote only once.								
	(i) In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by								
	proxy, shall be accepted to the exclusion of the votes of the other joint holders.								
50.	<ul><li>(ii) For this purpose, seniority shall be determined by the order in which the names stand in</li></ul>								
	the register of members.								



	A member of uncound mind on in respect of whom an order has been made by any court having
51.	A member of unsound mind, or in respect of whom an order has been made by any court havin invisduation in luncau, may not a whether on a show of hands or on a poll, by his committee of
	jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee of other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.
	other legal guardian, and any such committee of guardian may, on a poin, vote by proxy.
	Any business other than that upon which a poll has been demanded may be proceeded with
52.	pending the taking of the poll.
	No member shall be entitled to vote at any general meeting unless all calls or other sums present
53.	payable by him in respect of shares in the company have been paid.
	(i) No objection shall be raised to the qualification of any voter except at the meeting or adjourned
	meeting at which the vote objected to is given or tendered, and every vote not disallowed at suc
54.	meeting shall be valid for all purposes.
34.	(ii)Any such objection made in due time shall be referred to the Chairperson of the meeting, who
	decision shall be final and conclusive.
	PROXY
	The instrument appointing a proxy and the power-of-attorney or other authority, if any, und
	which it is signed or a notarised copy of that power or authority, shall be deposited at the registered
	office of the company not less than 48 hours before the time for holding the meeting or adjourned
55.	meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, n
	less than 24 hours before the time appointed for the taking of the poll; and in default the instrume
	of proxy shall not be treated as valid.
	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section
56.	105.
	A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstandir
	the previous death or insanity of the principal or the revocation of the proxy or of the authori
	under which the proxy was executed, or the transfer of the shares in respect of which the proxy
	given:
57.	Provided that no intimation in writing of such death insentity reveasation or transfer shall be
	Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the company at its office before the commencement of the meeting or adjourned to the statement of the meeting or adjourned to the statement of the meeting or adjourned to the statement of the state
	meeting at which the proxy is used.
	Licening at which the proxy is used.
	BOARD OF DIRECTORS
	1. The number of Directors of the Company shall not be less than three and not more than fiftee
	2. Name of the First Director shall be
58.	1. Mr. Vishal Kumar
	2. Ms. Punita Goyal
	1. At every Annual General Meeting of the Company one-third of such of the Directors for the
	time being as are liable to retire by rotation in accordance with the provisions of Section 152
<b>5</b> 0	the Act or if their number is not three or a multiple of three, then the number nearest to one this
59.	shall retire from office in accordance with the provisions of Sections 152 of the Act.
	2. (1) Subject to the provisions of the Companies Act, 2013 and Rules made there under each
	Director shall be paid sitting fees for each meeting of the Board or a committee thereof, attended by him a sum not exceeding Rs. 100,000/- (Rupees One Lacs Only);



(2) Subject to the provisions of Section 197 of the Act, the Directors shall be paid such further remuneration, whether in the form of monthly payment or by a percentage of profit or otherwise, as the Company in General Meeting may, from time to time, determine and such further remuneration shall be divided among the Directors in such proportion and in such manner as the Board may, from time to time, determine and in default of such determination, shall be divided among the directors equally of is so determined paid on a monthly basis.

(2) The remuneration of the Directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day to day.

(3) Subject to the provisions of Sections 197 of the Act, if any Director be called upon to perform any extra services or make special exertions or efforts (which expression shall include work done by a Director as a member of any committee formed by the Directors) the Board may pay such Director special remuneration for such extra services or special exertions or efforts either by way of a fixed sum or by percentage of profit otherwise and may allow such Director at the cost and expense of the Company such facilities or amenities (such as rent free house, medical aid and free conveyance) as the Board may determine from time to time.

(4) In addition to the remuneration payable to them in pursuance of the Act, the Directors may be paid in accordance with company's rules to be made by the Board all travelling, hotel and other expenses properly incurred by them :-

(a) In attending and returning from meetings or adjourned meeting of the Board of Directors or any committee thereof; or

(b) In connection with the business of the Company.

3. The Directors shall not be required to hold any qualification shares in the Company.

4. If it is provided by any trust deed securing or otherwise in connection with any issue of debentures of the Company that any person or persons shall have power to nominate a Director of the Company then in the case of any and every such issue of debentures, the persons having such power may exercise such power, from time to time and appoint a Director accordingly. Any Director so appointed is herein referred to as a Debenture Director. A Debenture Director may be removed from office at time by the person or persons in whom for the time being is vested the power under which he was appointed and another Director may be appointed in his place. A debenture Director shall not be liable to retire by rotation.

5. In the course of its business and for its benefit the Company shall, subject to the provisions of the Act, be entitled to agree with any person, firm, corporation, government, financing institution or other authority that he or it shall have the right to appoint his or its nominee on the Board of Directors of the Company upon such terms and conditions as the Directors may deem fit. Such nominees and their successors in office appointed under this Article shall be called Nominee Directors. Nominee Directors shall be entitled to hold office until requested to retire by the government, authority, person, firm, institution or corporation who may have appointed them and will not be bound to retire by rotation. As and whenever a Nominee Director vacates office whether upon request as aforesaid or by death, resignation or otherwise the government, authority, person, firm, institution or corporation who appointed such Nominee Director may if the agreement so provide, appoint another Director in his place.

6. Subject to the provisions of Section 161 of the Act, the Board of Directors shall have power to appoint an alternate Director to act for a Director during his absence for a period of not less than three months from India.

7. The Directors shall have power, at any time and from time to time, to appoint any qualified person to be a director to fill a casual vacancy. Such casual vacancy shall be filled by the Board of Directors at a meeting of the Board. Any person so appointed shall held office only upto



the date upto which the director in whose place he is appointed would have held office if it had not been vacated as aforesaid but he shall then be eligible for re-election.						
8. A person may be or become a director of any company promoted by the company or in which it may be interested as a vendor, shareholder or otherwise and no such Director shall be accountable for any benefits received as director or shareholder of such company. Such Director, before receiving or enjoying such benefits in case in which the provisions of Section 188 of the Act are attracted will ensure that the same have been complied with.						
9. Every nomination, appointment or removal of a Special Director shall be in writing as in accordance with the rules and regulations of the government, corporation or any other institution. A Special Director shall be entitled to the same rights and privileges and be subject to same obligations as any other Director or the Company.						
<ul> <li>10. The office of a Director shall become vacant:-</li> <li>(i) on the happening of any of the events provided for in Section 167 of the Act;</li> <li>(ii) on the contravention of the provisions of Sections 188 of the Act, or any statutory modifications thereof;</li> </ul>						
<ul> <li>(iii) if a person is a Director of more than twenty Companies at a time, out of which not more than 10 (Ten) shall be Public Companies.</li> <li>(iv) in the case of alternate Director on return of the original Director to the State, in terms of Section 161 of the Act; or</li> </ul>						
(v) on resignation of his office by notice in writing and is accepted by the Board.						
The Board may pay all expenses incurred in getting up and registering the company.						
The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may thinks fit respecting the keeping of any such register.						
All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.						
Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.						
<ul> <li>(i) Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the articles.</li> <li>(ii) Such person shall hold office only up to the date of the next annual general meeting of the company but shall be eligible for appointment by the company as a director at that meeting subject to the provisions of the Act.</li> </ul>						
<ul> <li>1. (i) The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.</li> <li>(ii)A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.</li> </ul>						



	<ol> <li>Subject to Section 174 of the Act, the quorum for a meeting of the Board of Directors shall be one third of its total strength (any fraction contained in that one third being rounded off as one) or two Directors, whichever is higher; provided that where at any time the number of interested Directors exceeds or is equal to two thirds of the total strength, the number of the remaining Directors, that is to say, the number of directors, who are not interested, present at the meeting, being not less than two, shall be the quorum during such time.</li> <li>The participation of the Directors by video conferencing or by other audio visual means shall also be counted for the purposes of quorum under clause 105 of the Articles.</li> <li>If a meeting of the Board could not be held for want of quorum, whatever number of Directors not being less than two, shall be present at the adjourned meeting, notice where of shall be given to all the Directors, shall form a quorum.</li> </ol>
66.	<ul> <li>(i) Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.</li> <li>(iii) In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote</li> </ul>
67.	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.
68.	<ol> <li>(i) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.</li> <li>(ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting.</li> <li>Subject to the restrictions contained in Section 179 &amp; 180 of the Act, the Board may delegate any of its powers to committees of the Board consisting of such member or members of its body as it think fit and it may, from time to time, revoke such delegation and discharge any such committee of the Board so formed shall in the exercise of the powers so delegated conform to any regulations that may from time to time be imposed on it by the Board. All acts done by any such committee of the Board in conformity with such regulations and in fulfilment of the purposes of their appointment but not otherwise, shall have the like force and effect as if done by the Board.</li> <li>The meetings and proceedings of any such committee of the Board consisting of two or more members shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Same are applicable thereto and are not superseded by any regulations made by the Directors under the last proceeding Article.</li> </ol>
69.	<ul><li>(i) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.</li><li>(ii) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.</li></ul>
70.	<ul><li>(i) A committee may elect a Chairperson of its meetings.</li><li>(ii) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.</li></ul>



<ul><li>(i) A committee may meet and adjourn as it thinks fit.</li><li>(ii) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.</li></ul>
All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.
Subject to Section 175 of the Act and except a resolution which the Act requires specifically to be passed in any board meeting, a resolution in writing, signed by the majority members of the Board or of a committee thereof; for the time being entitled to receive notice of a meeting of the Board or committee, shall be as valid and effectual as if it had been passed at a meeting of the Board or committee, duly convened and held.
EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER
<ul> <li>Subject to the provisions of the Act,— <ul> <li>(i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;</li> <li>(ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.</li> </ul> </li> </ul>
A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.
THE SEAL
<ul> <li>(1) The Board shall provide a common seal for the purposes of the Company and shall have power, from time to time, to vary or cancel the same and substitute a new seal in lieu thereof. The Board shall provide for the safe custody of the seal for the time being.</li> <li>(2) Subject to any statutory requirements as to Share Certificates or otherwise, the seal of the company shall not be affixed to any Instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.</li> </ul>
DIVIDENDS AND RESERVE
The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
Subject to the provisions of section 123, the Board may from time to time pay to the members such



79.	(i) The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit. (ii) The Board may also carry forward any profits which it may consider necessary not, to divide, without setting them aside as a reserve.
80.	<ul> <li>(i) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.</li> <li>(ii) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.</li> <li>(iii) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid or dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.</li> </ul>
81.	The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.
82.	<ul> <li>(i) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.</li> <li>(ii)Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.</li> </ul>
83.	Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.
84.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.
85.	No dividend shall bear interest against the company.
	ACCOUNTS
86.	<ol> <li>(1) The Board shall cause proper books of accounts to be maintained under Sections 128 &amp; 129 of the Act.</li> <li>(2) The Board shall, from time to time, determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the Company or any or them, shall be open to the inspection of members not being Directors.</li> <li>(3) No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by the Board or by the company in general meeting.</li> </ol>



	WINDING UP
	Subject to the provisions of Chapter XX of the Act and rules made thereunder—
87.	<ul> <li>(i) If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.</li> <li>(ii) For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.</li> <li>(iii) The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.</li> </ul>
	INDEMNITY
88.	Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.
	OTHERS
89.	<ul> <li>SHARE WARRANTS</li> <li>1. The Company may issue share warrant, subject to and in accordance with, the provisions of the Companies Act 2013 and accordingly the Board may in its discretion with respect of any share which is fully paid up, on application in writing signed by the person registered as holder of the share and authenticated by such evidence (if any) as the Board may, from time to time, require as to the identity of the person signing the application and on receiving the certificate (if any) of the share; and the amount of the stamp duty on the warrant and such fee as the Board may, from time to time, require, issue a share warrant.</li> <li>2. (1) The bearer of a share warrant may at any time deposit the warrant at the office of the Company and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for calling a meeting of the Company and of attending and voting and exercising, the other privileges of a member at any meeting held after the expiry of two clear days from the time of deposit, as if his name were inserted in the register of members as the holder of the shares included in the deposited warrant.</li> <li>(2) Not more than one person shall be recognised as depositor of the share warrant to the depositor.</li> <li>3. (1) Subject as herein otherwise expressly provided, no person shall, as bearer of a share warrant, sign a requisition for calling meeting of the Company or attend or vote or exercise any other privilege of a member at a meeting of the Company or attend or vote or exercise any form the time of a share warrant and such as depositor of the share warrant to the depositor.</li> </ul>
	<ul> <li>the Company.</li> <li>(2) The bearer of a share warrant shall be entitled in all other respects to the same privileges and advantages as if he was named in the register of member as the holder of the shares including in the warrant and he shall be deemed to be a member of the Company in respect thereof.</li> <li>4. The Board may, from time to time, make rules as to the terms on which (if it shall think fit) a new share warrant or coupon may be issued by way of renewal in case of defacement, loss or destruction of the original.</li> </ul>



#### MANAGING DIRECTOR(S) AND WHOLE TIME DIRECTOR(S)

1. Subject to provisions of Section 196 & 197 of the Act, the Board of Directors may, from time to time, appoint one or more of their body to the office of Managing Directors or whole time Directors for a period not exceeding 5 (five) years at a time and on such terms and conditions as the Board may think fit and subject to the terms of any agreement entered into with him, may revoke such appointment, and in making such appointments the Board shall ensure compliance with the requirements of the Companies Act, 2013 and shall seek and obtain such approvals as are prescribed by the Act, provided that a Director so appointed, shall not be whilst holding such office, be subject to retirement by rotation but his appointment shall automatically be determined if he ceases to be a Director.

2. The Board may entrust and confer upon Managing Director/s or whole time Director/s any of the powers of management which would not otherwise be exercisable by him upon such terms and conditions and with such restrictions as the Board may think fit, subject always to the superintendence, control and direction of the Board and the Board may, from time to time revoke, withdraw, alter or vary all or any of such powers.

3. Subject to Section 203 of the Act, a Secretary of the Company may be appointed by the Board on such terms, at such remuneration and upon such conditions as it may think fit, and any Secretary so appointed may be removed by the Board.

#### BALANCE SHEET AND PROFIT AND LOSS ACCOUNT

1. Balance Sheet and Profit and Loss Account of the Company will be audited once in a year by a qualified auditor for correctness as per provision of the Act.

## AUDIT

1. (a) The first Auditor of the Company shall be appointed by the Board of Directors within thirty days from the date of registration of the Company and the Auditors so appointed shall hold office until the conclusion of the first Annual General Meeting.

(b) The auditor shall be hold office from the conclusion of First Annual General Meeting till conclusion of Sixth Annual General Meeting

(c) The remuneration of the Auditor shall be fixed by the Company in the Annual General Meeting or in such manner as the Company in the Annual General Meeting may determine. In case of an Auditor appointed by the Board his remuneration shall be fixed by the Board.

(d) The Board of Director may fill any casual vacancy in the office of the auditor and where any such vacancy continues, the remaining auditor, if any may act, but where such vacancy is caused by the resignation of the auditors and vacancy shall be filled up by the Company in General Meeting.



#### **SECRECY**

1. Subject to the provisions of law of land and the act, every manager, auditor trustee, member of a committee, officer servant, agent accountant or other persons employed in the business of the company shall, if so required by the Board of Directors before entering upon his duties, sign, declaration, pledging himself to observe strict secrecy respecting all transactions of the Company with its customers and the state of account with individuals and in matters relating thereto and shall by such declaration pledge himself, not to reveal any of the matters which may come to his knowledge in the discharge of his duties except when required to do so by the directors or by any court of law and except so far as may be necessary in order to comply with any of the provisions in these presents.



## SECTION XI – OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of filing of this Draft Red Herring Prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which will be attached to the copy of the Prospectus to be delivered to the RoC for registration and also the documents for inspection referred to hereunder, may be inspected at the Registered Office of our Company located at V & P.O Talwandi Rukka, Hisar-125001, Haryana, India from date of this Draft Red Herring Prospectus to Issue Closing Date on working days from 10.00 a.m. to 5.00 p.m.

# MATERIAL CONTRACTS TO THE ISSUE

- 1. Issue Agreement September 03, 2024 dated between our Company and the Book Running Lead Manager.
- 2. Agreement dated September 03, 2024 between our Company and the Registrar to the Issue.
- 3. Underwriting Agreement dated [•] between our Company and the Underwriter.
- 4. Market Making Agreement dated [•] between our Company, the Book Running Lead Manager and the Market Maker.
- 5. Syndicate Agreement dated [•] between our Company, the Book Running Lead Manager, the Syndicate Member and the Registrar to the Issue.
- 6. Public Issue Account agreement dated [•] among our Company, the Book Running Lead Manager, the Public Issue Bank/ Banker to Issue, and the Registrar to the Issue.
- 7. Tripartite agreement dated June 14, 2024, among NSDL, our Company and the Registrar to the Issue.
- 8. Tripartite agreement dated June 21, 2024, among CDSL, our Company and the Registrar to the Issue.
- 9. Memorandum of understanding with Jindal Stainless Limited dated April 01, 2024 for the supply of raw materials.

#### MATERIAL DOCUMENTS TO THE ISSUE

- 1. Our Memorandum and Articles of Association, as amended from time to time.
- 2. Our Company was incorporated under the name & style of "P S Raj Steels Private Limited" having Certificate of incorporation dated November 09, 2004. Further, upon conversion of our Company from private limited to public limited company a fresh Certificate of Incorporation dated August 06, 2024 was issued to the Company from ROC, NCT of Delhi.
- 3. Resolution of the Board of Directors dated August 30, 2024, authorising the Issue.
- 4. Resolution of the shareholders dated September 03, 2024, under section 62(1)(c) of the Companies Act, 2013 authorising the Issue.
- 5. Auditor's Report dated September 02, 2024 on the Restated Financial Information of our Company included in this Draft Red Herring Prospectus.
- 6. The Statement of Possible Tax Benefits dated September 02, 2024 from our Statutory Auditors included in this Draft Red Herring Prospectus.
- Consents of Promoters, Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory & Peer Review Auditor, Banker to our Company, Banker to the issue, the Book Running Lead Manager, the Underwriter, the Market Maker, Syndicate Member, Registrar to the Issue, Legal Advisor to act in their respective capacities.
- 8. Copy of approval from NSE *vide* letter dated [•] to use the name of NSE in the Draft Red Herring Prospectus/ Red Herring Prospectus/ Prospectus for listing of Equity Shares on Emerge Platform of NSE.
- 9. Due Diligence Certificate dated September 10, 2024 from the Book Running Lead Manager.
- 10. Copy of Managing Director Agreement between Mr. Deepak Kumar and our Company dated May 17, 2024 for his appointment.



- 11. Copy of Whole-Time Director Agreement between Mr. Gaurav Gupta and our Company dated May 17, 2024 for his appointment.
- 12. NOC from secured lenders i.e. HDFC Bank Limited dated August 27, 2024.
- 13. Certificates issued by Jain Mittal Chaudhary & Associates., Chartered Accountants certifying the Issue Expenses, Working Capital, Cost of Acquisition, Other Financial Information, Financial Indebtedness, Capitalisation Statement and Key Performance Indicators.

Any of the contracts or documents mentioned in this Draft Red Herring Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, with the approval of shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE MANAGING DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Deepak Kumar	00677030	Managing Director	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE WHOLE-TIME DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Gaurav Gupta	00593822	Whole-time Director	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE NON-EXECUTIVE DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Nikita Gupta	10645088	Non-executive Director	Sd/-

Date: September 10, 2024 Place: New Delhi



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Raj Kumar Dewan	02663208	Independent Director	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Dinesh Vinayak	10765895	Independent Director	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE INDEPENDENT DIRECTOR OF OUR COMPANY:

Name	DIN	Designation	Signature
Alok Kumar Jain	05282469	Independent Director	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

# SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY:

Name	PAN	Designation	Signature
Vinod Kumar	AUYPK8754D	Chief Financial Officer	Sd/-



I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Red Herring Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. I further certify that all the statements in this Draft Red Herring Prospectus are true and correct.

## SIGNED BY THE COMPANY SECRETARY & COMPLIANCE OFFICER OF OUR COMPANY:

Name	PAN	Designation	Signature
Suman	IGCPS2108P	Company Secretary & Compliance Officer	Sd/-